

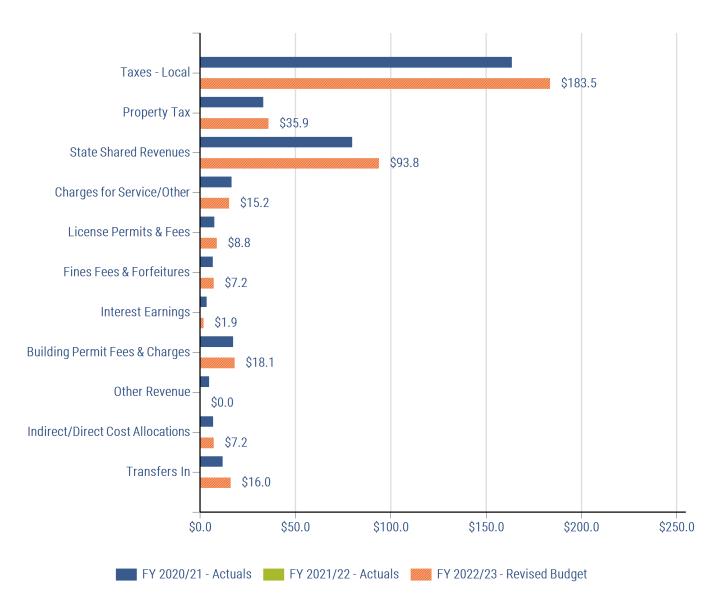
# **Monthly Financial Report**

Fiscal Year to Date as of July, 31 2022

Report to the City Council
Prepared by the City Treasurer
September 20, 2022

# Sources

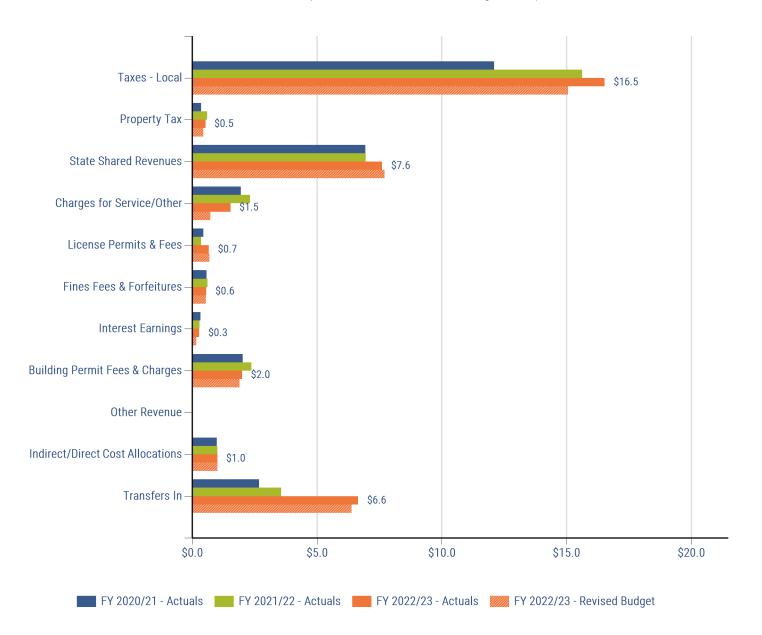
# **Twelve Months: Fiscal Year**



	FY 2020/21 Actuals	FY 2021/22 _ Actuals	FY 2022/23 Revised Budget
Taxes - Local	\$163.5	n/a	\$183.5
Property Tax	33.1	n/a	35.9
State Shared Revenues	79.7	n/a	93.8
Charges for Service/Other	16.5	n/a	15.2
License Permits & Fees	7.6	n/a	8.8
Fines Fees & Forfeitures	6.6	n/a	7.2
Interest Earnings	3.4	n/a	1.9
Building Permit Fees & Charges	17.4	n/a	18.1
Other Revenue	4.7	n/a	-
Indirect/Direct Cost Allocations	6.9	n/a	7.2
Transfers In	11.9	n/a	16.0
Total Sources	\$351.5	n/a	\$387.7

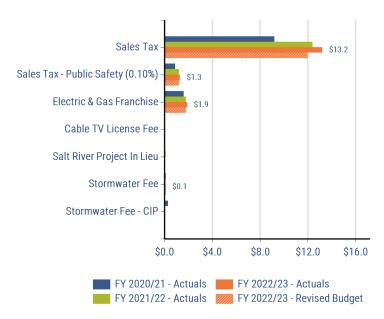
Note: FY 2021/22 twelve month actuals are not available at this time. Once completed, they will be included within the report.

# Sources (Fiscal Year to Date: July 2022)



	FY 2020/21 Actuals	FY 2021/22 Actuals	FY 2022/23 Actuals	FY 2022/23 Revised Budget	Actua Favorable Amour	/ (Unfavorable
Taxes - Local	\$12.1	\$15.6	\$16.5	\$15.1	\$1.5	10%
Property Tax	0.4	0.6	0.5	0.4	0.1	20%
State Shared Revenues	6.9	6.9	7.6	7.7	(0.1)	(1%)
Charges for Service/Other	1.9	2.3	1.5	0.7	0.8	nm
License Permits & Fees	0.4	0.4	0.7	0.7	-	-
Fines Fees & Forfeitures	0.6	0.6	0.6	0.6	-	-
Interest Earnings	0.3	0.3	0.3	0.2	0.1	77%
Building Permit Fees & Charges	2.0	2.4	2.0	1.9	0.1	5%
Other Revenue	-	-	-	-	-	-
Indirect/Direct Cost Allocations	1.0	1.0	1.0	1.0	-	-
Transfers In	2.7	3.6	6.6	6.4	0.3	4%
Total Sources	\$28.4	\$33.7	\$37.4	\$34.6	\$2.7	8%

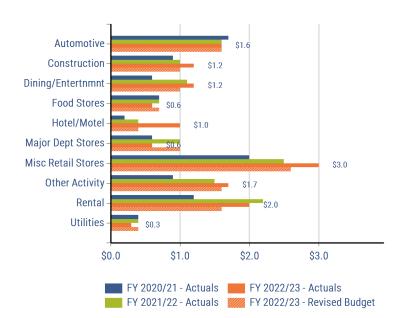
# Taxes - Local (Fiscal Year to Date: July 2022)



Actual to Revised Budget variance of \$1.5 million or 10%: The favorable variance is primarily due to Sales Tax. See detailed Sales Tax information on page 5.

Sales Tax	FY 2020/21 <u>Actuals</u> \$9.2	FY 2021/22 Actuals \$12.4	FY 2022/23 Actuals \$13.2	FY 2022/23 Revised Budget \$12.0	Actua Favorable <u>Amoul</u> \$1.2	/ (Unfavorable)
Sales Tax - Public Safety (0.10%)	0.9	1.2	1.3	1.2	0.1	11%
Electric & Gas Franchise	1.6	1.8	1.9	1.8	0.1	7%
Cable TV License Fee	-	-	-	-	-	-
Salt River Project In Lieu	-	0.1	-	-	-	-
Stormwater Fee	0.1	0.1	0.1	0.1	-	-
Stormwater Fee - CIP	0.3	<u> </u>	_			-
Taxes - Local Total	\$12.1	\$15.6	\$16.5	\$15.1	\$1.5	10%

# Sales Tax (Fiscal Year to Date: July 2022)



Actual to Revised Budget variance of \$1.2 million or 10%: The favorable variance is due primarily to: 1) a hotel/motel tax settlement payment; 2) new retailers and inflation increasing Misc. Retail Stores taxable sales; and 3) higher than anticipated Rental sales tax caused by a one-time taxable sale of an apartment complex and also continued high rental rates throughout the city. The favorable variance would have been greater but is being offset by timing differences compared to when payments were received in the prior year.

	FY 2020/21	FY 2021/22	FY 2022/23	FY 2022/23 Revised	Actual Favorable /	vs. Budget (Unfavorable)
	Actuals	Actuals	Actuals	<u>Budget</u>	Amount	Percent
Automotive	\$1.7	\$1.6	\$1.6	\$1.6	(\$0.1)	(5%)
Construction	0.9	1.0	1.2	1.0	0.2	24%
Dining/Entertnmnt	0.6	1.1	1.2	1.0	0.2	20%
Food Stores	0.7	0.7	0.6	0.7	(0.1)	(10%)
Hotel/Motel	0.2	0.4	1.0	0.4	0.6	nm
Major Dept Stores	0.6	1.0	0.6	1.0	(0.5)	(45%)
Misc Retail Stores	2.0	2.5	3.0	2.6	0.4	17%
Other Activity	0.9	1.5	1.7	1.6	0.1	7%
Rental	1.2	2.2	2.0	1.6	0.4	26%
Utilities	0.4	0.4	0.3	0.4	(0.2)	(37%)
Sales Tax Total	\$9.2	\$12.4	\$13.2	\$12.0	\$1.2	10%

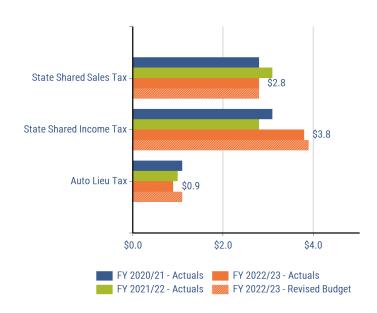
#### **Property Tax (Fiscal Year to Date: July 2022)**



Actual to Revised Budget variance of \$0.1 million or 20%: Favorable variance is due to budget timing. Budget is based on a three-year average and may vary year over year.

	FY 2020/21	FY 2021/22	FY 2022/23	FY 2022/23 Revised	Actua Favorable	/ (Unfavorable)
	Actuals	<u>Actuals</u>	<u> Actuals</u>	<u>Budget</u>	Amour	t Percent
Property Tax	\$0.4	\$0.6	\$0.5	\$0.4	\$0.1	20%
Property Tax Total	\$0.4	\$0.6	\$0.5	\$0.4	\$0.1	20%

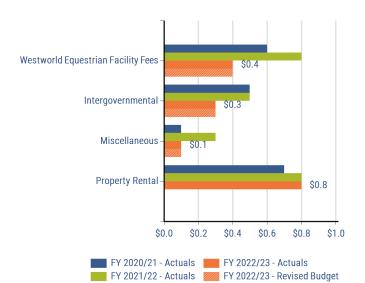
#### **State Shared Revenues (Fiscal Year to Date: July 2022)**



Actual to Revised Budget variance of (\$0.1) million or (1%): State Shared Sales Tax is favorable due to continued strong consumer spending of savings built up from the pandemic. The Joint Legislative Budget Committee (JLBC) did note that June 2022 was the first month since February 2021 where Sales Tax grew by less than 10 percent when looking at a year over year comparison. It is unclear if Auto Lieu Tax is unfavorable due to budget timing or if we will be trending unfavorable this year due to revised population counts and less vehicle license tax taken in by the State due to the chip shortage even despite an increased demand for used cars.

	FY 2020/21	FY 2021/22	FY 2022/23	FY 2022/23 Revised	Actual Favorable /	vs. Budget (Unfavorable)
	<u>Actuals</u>	Actuals	<u>Actuals</u>	Budget	Amount	Percent
State Shared Sales Tax	\$2.8	\$3.1	\$2.8	\$2.8	\$0.1	3%
State Shared Income Tax	3.1	2.8	3.8	3.9	-	-
Auto Lieu Tax	1.1	1.0	0.9	1.1	(0.1)	(14%)
State Shared Revenues Total	\$6.9	\$6.9	\$7.6	\$7.7	(\$0.1)	(1%)

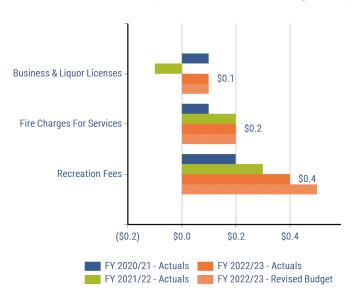
# Charges for Service/Other (Fiscal Year to Date: July 2022)



Actual to Revised Budget variance of \$0.8 million or 0%: WestWorld Equestrian Facility Fees is favorable due to the timing of revenue received in FY 2022/23 for events that occurred in FY 2021/22. Property Rental is favorable primarily due to budget timing and advanced payments for Cell Tower Leases.

	FY 2020/21	FY 2021/22	FY 2022/23	FY 2022/23 Revised	Actu Favorable	ial vs. Budget e / (Unfavorable)
	Actuals	Actuals	Actuals	Budget	Amou	unt Percent
Westworld Equestrian Facility Fees	\$0.6	\$0.8	\$0.4	\$0.4	\$0.1	19%
Intergovernmental	0.5	0.5	0.3	0.3	-	-
Miscellaneous	0.1	0.3	0.1	0.1	-	-
Property Rental	0.7	0.8	0.8		0.7	nm_
Charges for Service/Other Total	\$1.9	\$2.3	\$1.5	\$0.7	\$0.8	nm

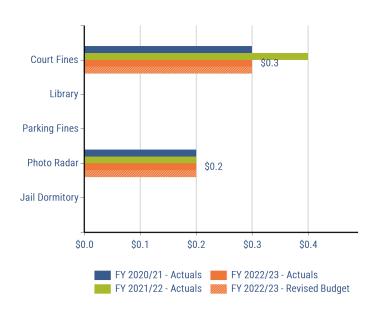
#### **License Permits & Fees (Fiscal Year to Date: July 2022)**



Actual to Revised Budget variance of \$0.0 million or 0%: No explanation necessary.

	FY 2020/21	FY 2021/22	FY 2022/23	FY 2022/23 Revised	Actual Favorable / (l	vs. Budget Jnfavorable)
	Actuals	Actuals	Actuals	Budget	Amount	Percent
Business & Liquor Licenses	\$0.1	(\$0.1)	\$0.1	\$0.1	\$ -	-
Fire Charges For Services	0.1	0.2	0.2	0.2	-	-
Recreation Fees	0.2	0.3	0.4	0.5	<u> </u>	
License Permits & Fees Total	\$0.4	\$0.4	\$0.7	\$0.7	\$ -	-

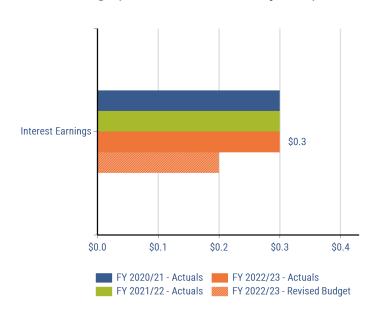
# Fines Fees & Forfeitures (Fiscal Year to Date: July 2022)



Actual to Revised Budget variance of \$0.0 million or 0%: No explanation necessary.

	FY 2020/21 	FY 2021/22 Actuals	FY 2022/23 Actuals	FY 2022/23 Revised <u>Budget</u>	Actual Favorable / (I Amount	vs. Budget Unfavorable) <u>Percent</u>
Court Fines	\$0.3	\$0.4	\$0.3	\$0.3	\$ -	-
Library	-	-	-	-	-	-
Parking Fines	-	-	-	-	-	-
Photo Radar	0.2	0.2	0.2	0.2	-	-
Jail Dormitory		<u> </u>	<u> </u>			-
Fines Fees & Forfeitures Total	\$0.6	\$0.6	\$0.6	\$0.6	\$ -	-

# **Interest Earnings (Fiscal Year to Date: July 2022)**



Actual to Revised Budget variance of \$0.1 million or 77%: Favorable variance is due to an increased amount of funds invested by the city's outside advisor and also the approximate rate of return being 81.2% higher than expected.

				FY 2022/23	Actual	vs. Budget
	FY 2020/21	FY 2021/22	FY 2022/23	Revised	Favorable / (I	Jnfavorable)
	Actuals	<u>Actuals</u>	<u>Actuals</u>	Budget	Amount	Percent
Interest Earnings	\$0.3	\$0.3	\$0.3	\$0.2	\$0.1	77%
Interest Earnings Total	\$0.3	\$0.3	\$0.3	\$0.2	\$0.1	77%

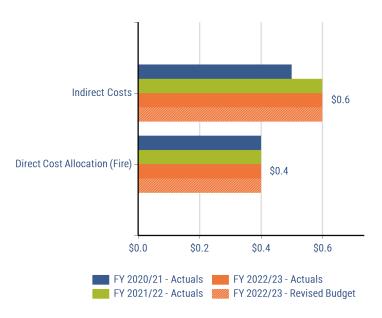
# **Building Permit Fees & Charges (Fiscal Year to Date: July 2022)**



Actual to Revised Budget variance of \$0.1 million or 5%: Favorable variance is due to higher activity for encroachment permits and plan review fees than anticipated.

	FY 2020/21	FY 2021/22	FY 2022/23	FY 2022/23 Revised	Actu Favorable	al vs. Budget e / (Unfavorable)
	<u>Actuals</u>	<u>Actuals</u>	<u>Actuals</u>	<u>Budget</u>	Amou	unt Percent
Building Permit Fees & Charges	\$2.0	\$2.4	\$2.0	\$1.9	\$0.1	5%
Building Permit Fees & Charges Total	\$2.0	\$2.4	\$2.0	\$1.9	\$0.1	5%

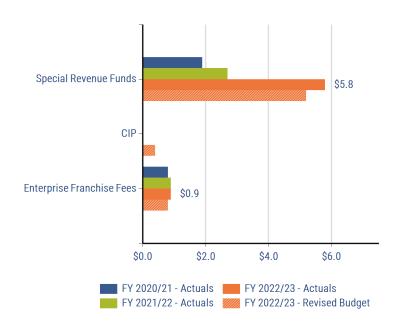
#### Indirect/Direct Cost Allocations (Fiscal Year to Date: July 2022)



Actual to Revised Budget variance of \$0.0 million or 0%: No explanation necessary.

	FY 2020/21	FY 2021/22	FY 2022/23	Revised		vs. Budget (Unfavorable)
	Actuals	<u>Actuals</u>	Actuals	Budget	Amount	Percent
Indirect Costs	\$0.5	\$0.6	\$0.6	\$0.6	\$ -	-
Direct Cost Allocation (Fire)	0.4	0.4	0.4	0.4		-
Indirect/Direct Cost Allocations Total	\$1.0	\$1.0	\$1.0	\$1.0	\$ -	-

# Transfers In (Fiscal Year to Date: July 2022)

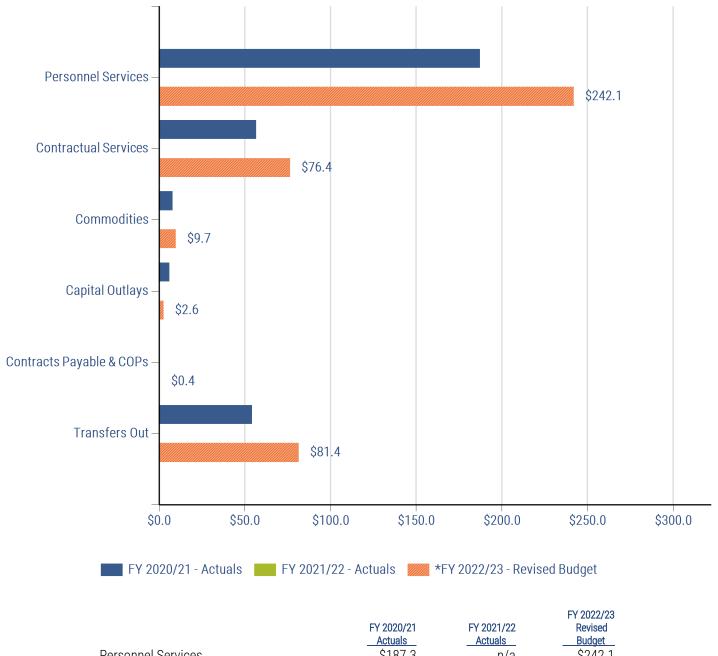


Actual to Revised Budget variance of \$0.3 million or 4%: Favorable variance due primarily to budget timing of planned cash transfers.

	FY 2020/21	FY 2021/22	FY 2022/23	FY 2022/23 Revised	Actua Favorable	l vs. Budget / (Unfavorable
	Actuals	Actuals	Actuals	<u>Budget</u>	Amour	
Special Revenue Funds	\$1.9	\$2.7	\$5.8	\$5.2	\$0.6	12%
CIP	-	-	-	0.4	(0.4)	(100%)
Enterprise Franchise Fees	0.8	0.9	0.9	0.8	-	-
Transfers In Total	\$2.7	\$3.6	\$6.6	\$6.4	\$0.3	4%

# Uses

# **Twelve Months: Fiscal Year**

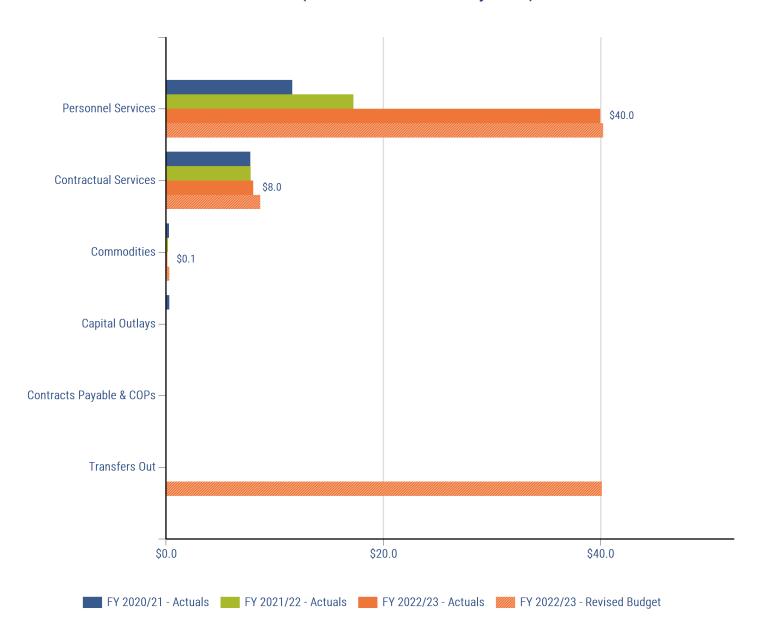


	FY 2020/21 Actuals	FY 2021/22 Actuals	FY 2022/23 Revised Budget
Personnel Services	\$187.3	n/a	\$242.1
Contractual Services	56.6	n/a	76.4
Commodities	7.8	n/a	9.7
Capital Outlays	6.0	n/a	2.6
Contracts Payable & COPs	0.4	n/a	0.4
Transfers Out	54.3	n/a	81.4
Total Uses	\$312.5	n/a	\$412.8

<sup>\*</sup>Includes budgeted vacancy savings net of Leave Accrual Payouts, Utilities, Fleet Maintenance and Fuel costs.

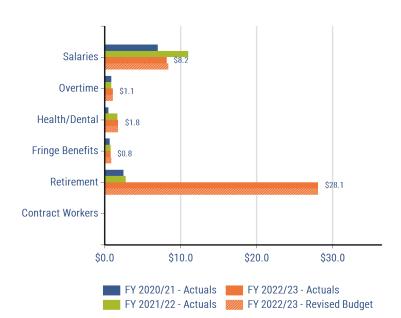
Note: FY 2021/22 twelve month actuals are not available at this time. Once completed, they will be included within the report.

# **Uses (Fiscal Year to Date: July 2022)**



	FY 2020/21 	FY 2021/22 Actuals	FY 2022/23 Actuals	FY 2022/23 Revised Budget	Actua Favorable Amou	/ (Unfavorable
Personnel Services	\$11.6	\$17.2	\$40.0	\$40.2	\$0.3	1%
Contractual Services	7.8	7.8	8.0	8.7	0.6	7%
Commodities	0.3	0.2	0.1	0.3	0.2	57%
Capital Outlays	0.3	-	-	-	-	-
Contracts Payable & COPs	-	-	-	-	-	-
Transfers Out		-	-	40.1	40.1	100%
Total Uses	\$20.0	\$25.3	\$48.2	\$89.3	\$41.2	46%

#### Personnel Services (Fiscal Year to Date: July 2022)



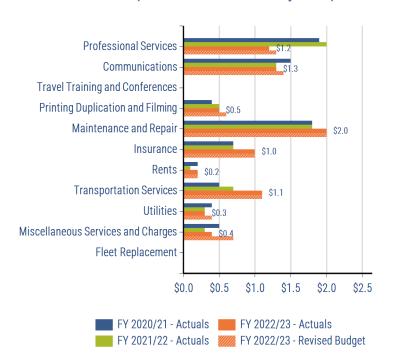
Actual to Revised Budget variance of \$0.3 million or 1%: Salaries is favorable due to rank promotions and retirements with replacement employees coming in at a lower rate than the person who was promoted or left the city and part-time and full-time vacancy savings. While Overtime jt! not showing a variance there is actually a favorable wbsjbodf! due to newer officers at a lower salary rate working overtime than initially budgeted and budget timing for Super Bowl LVII. The favorable variance would have been greater but is being offset by 26 firefighters being out of work due to workers compensation and off duty injuries, COVID protocols, and FMLA. Contract Workers is favorable due to the timing of implementing a system to have contract workers support workload.

	FY 2020/21	FY 2021/22	FY 2022/23	FY 2022/23 Revised	Actual Favorable /	vs. Budget (Unfavorable
	<u>Actuals</u>	<u>Actuals</u>	Actuals	Budget	Amoun	Percent
Salaries	\$7.0	\$11.0	\$8.2	\$8.4	\$0.2	2%
Overtime	0.9	0.9	1.1	1.1	-	-
Health/Dental	0.5	1.7	1.8	1.8	-	-
Fringe Benefits	0.7	0.8	0.8	0.9	-	-
Retirement	2.5	2.8	28.1	28.1	-	-
Contract Workers	-	-	-	0.1	0.1	98%
Personnel Services Total	\$11.6	\$17.2	\$40.0	\$40.2	\$0.3	1%

Personnel Services Citywide Adjustments	FY 2022/23 Adopted	FY 2022/2 Year-To-Da	
	<u>Budget</u>	Saved/(Used)	Remaining
Citywide Pay Program	\$5.4	(\$3.1)	\$2.3
Vacancy Savings	(7.4)	1.0	(6.4)
Medical Leave Payouts	1.3	(0.1)	1.2
Vacation Leave Payouts	1.0	(0.1)	0.8
Vacation Trade Payouts	1.3	-	1.3
Compensation Other	10.4	(10.4)	-
Personnel Services Citywide Adjustments Total	\$11.9	(\$12.7)	(\$0.8)

**Total Saved/(Used) YTD of (\$12.7) million**Expenses in Citywide Pay Program and Compensation Other were used to support employees salaries to when evaluated against inflation impacts and to provide merit based pay increases to employees meeting or exceeding performance expectations. In addition, the city has achieved \$1.0 million in vacancy savings. This is partially offset by (\$0.2 million) in vacation and medical leave payouts.

#### **Contractual Services (Fiscal Year to Date: July 2022)**



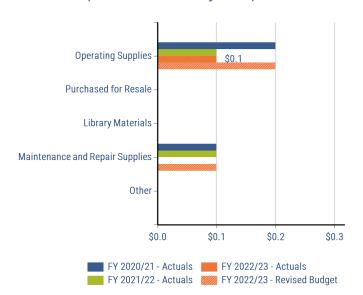
Actual to Revised Budget variance of \$0.6 million or 7%: Professional Services is favorable due to invoice timing for large city projects. The favorable variance would have been greater but is being offset by an earlier payment for Scottsdale Arts than initially planned. The Scottsdale Arts contract and resolution is used to administer the city's arts and cultural activities. Communications is favorable primarily due to timing. Miscellaneous and Charges is favorable primarily due to invoice timing for communication and dispatch services. The favorable variance would have been greater but is being offset by increased costs for professional development memberships.

	FY 2020/21 Actuals	FY 2021/22 Actuals	FY 2022/23 Actuals	FY 2022/23 Revised <u>Budget</u>	Actual Favorable / (I Amount	vs. Budget Unfavorable <u>Percent</u>
Professional Services	\$1.9	\$2.0	\$1.2	\$1.3	\$0.1	6%
Communications	1.5	1.3	1.3	1.4	0.1	5%
Travel Training and Conferences	-	-	-	-	-	-
Printing Duplication and Filming	0.4	0.5	0.5	0.6	-	-
Maintenance and Repair	1.8	1.8	2.0	2.0	0.1	4%
Insurance	0.7	0.7	1.0	1.0	-	-
Rents	0.2	0.1	0.2	0.2	-	-
Transportation Services	0.5	0.7	1.1	1.1	-	-
Utilities	0.4	0.3	0.3	0.4	-	-
Miscellaneous Services and Charges	0.5	0.3	0.4	0.7	0.4	49%
Fleet Replacement	-	-	-	-	-	-
Contractual Services Total	\$7.8	\$7.8	\$8.0	\$8.7	\$0.6	7%

<b>Contractual Services Citywide Adjustments</b>	FY 2022/23 Adopted			
	Budget	<u>Used</u>	Remaining	
Fleet Replacement	\$8.1	(\$8.1)	\$ -	
Fuel and Maint and Repair	6.0	(0.5)	5.5	
Utilities	8.4	(0.4)	8.0	
Contractual Services Citywide Adjustments Total	\$22.5	(\$9.0)	\$13.5	

Total Saved/(Used) YTD of (\$9.0) million: Through July, Fuel and Maint and Repair and Utilities are tracking as expected.

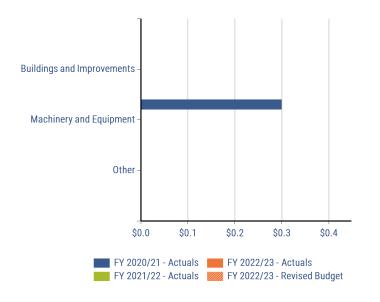
# **Commodities (Month to Date: July 2022)**



Actual to Revised Budget variance of \$0.2 million or 57%: Operating supplies is favorable primarily due to the timing of invoices and purchases made on an as needed basis.

	FY 2020/21	FY 2021/22	FY 2022/23	FY 2022/23 Revised	Actual Favorable / (	vs. Budget Unfavorable)
	<u>Actuals</u>	Actuals	Actuals	<u>Budget</u>	Amount	Percent
Operating Supplies	\$0.2	\$0.1	\$0.1	\$0.2	\$0.1	64%
Purchased for Resale	-	-	-	-	-	n/a
Library Materials	-	-	-	-	-	-
Maintenance and Repair Supplies	0.1	0.1	-	0.1	-	-
Other		<u> </u>				-
Commodities Total	\$0.3	\$0.2	\$0.1	\$0.3	\$0.2	57%

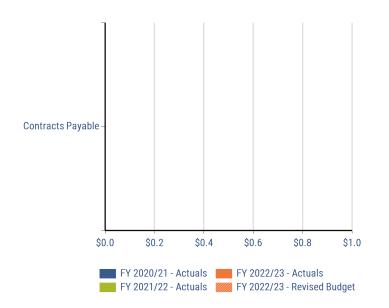
# **Capital Outlays (Month to Date: July 2022)**



Actual to Revised Budget variance of \$0.0 million or 0%: No explanation necessary.

	FY 2020/21 Actuals	FY 2021/22 Actuals	FY 2022/23 Actuals	FY 2022/23 Revised Budget	Actua Favorable , Amour	/ (Unfavorable)
Buildings and Improvements	\$ -	\$ -	\$ -	\$ -	\$ -	-
Machinery and Equipment	0.3	-	-	-	-	-
Other					<u> </u>	-
Capital Outlays Total	\$0.3	\$0.0	\$0.0	\$0.0	\$ -	-

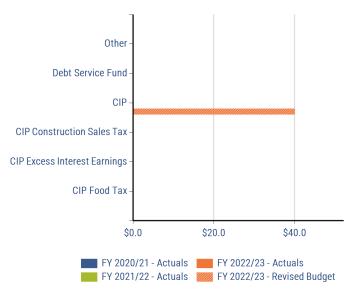
# **Contracts Payable & COPs (Fiscal Year to Date: July 2022)**



Actual to Revised Budget variance of \$0.0 million or 0%: No explanation necessary.

	FY 2020/21	FY 2021/22	FY 2022/23	FY 2022/23 Revised	Actu Favorable	al vs. Budget e / (Unfavorable)
	Actuals	Actuals	Actuals	Budget	Amou	- 1
Contracts Payable	\$ -	\$ -	\$ -	\$ -	\$ -	-
Contracts Payable & COPs Total	\$0.0	\$0.0	\$0.0	\$0.0	\$ -	

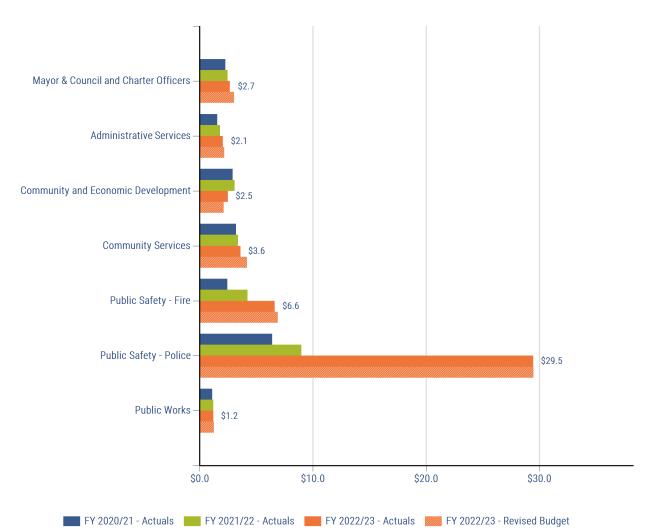
#### **Transfers Out (Fiscal Year to Date: July 2022)**



Actual to Revised Budget variance of \$40.1 million or 100%: Transfers Out CIP is favorable due to budget timing. These transfers were budgeted at the beginning of the year but historically aren't completed until the later months due to coordination needed with other city departments.

Other	FY 2020/21 <u>Actuals</u>	FY 2021/22 Actuals	FY 2022/23 Actuals	FY 2022/23 Revised Budget	Actua Favorable Amour	/ (Unfavorable)
	Ų	Ų	Ų	Ų	Ų	11/ a
Debt Service Fund	-	-	-	-	-	-
CIP	-	-	-	40.1	40.1	100%
CIP Construction Sales Tax	-	-	-	-	-	-
CIP Excess Interest Earnings	-	-	_	-	-	-
CIP Food Tax			<u> </u>	<u> </u>	-	-
Transfers Out Total	\$0.0	\$0.0	\$0.0	\$40.1	\$40.1	100%

# **Division Expenditures (Fiscal Year to Date: July 2022)**



Mayor & Council and Charter Officers	FY 2020/21 <u>Actuals</u> \$2.3	FY 2021/22 <u>Actuals</u> \$2.5	FY 2022/23 Actuals \$2.7	FY 2022/23 Revised Budget \$3.1		vs. Budget Unfavorable) Percent 12%
Administrative Services	1.6	1.8	2.1	2.2	0.1	6%
Community and Economic Development	2.9	3.1	2.5	2.1	(0.4)	(16%)
Community Services	3.2	3.4	3.6	4.2	0.6	14%
Public Safety - Fire	2.5	4.2	6.6	6.9	0.3	4%
Public Safety - Police	6.4	9.0	29.5	29.5	-	-
Public Works	1.1	1.2	1.2	1.3	0.1	4%
Total	\$20.0	\$25.2	\$48.1	\$49.2	\$1.1	2%

Actual to Revised Budget variance of \$1.1 million or 2%:

Mayor & Council and Charter Officers is favorable primarily due to timing of citywide initiatives and large software purchases, and also due to vacancy savings.

Community and Economic Development is unfavorable primarily due to the timing of payment for the Scottsdale Art contract to cultivate the city's cultural activities and arts. The variance would have been greater but is being offset by Overtime related to the Superbowl LVII being budgeted earlier than needed and also invoice timing.

**Community Services** is favorable due to timing of the Indian School Park master plan. Also adding to the favorable variance is new personnel having a lower salary than those they have replaced and savings in part-time wages due to vacancies, and also invoice timing.