

Monthly Financial Report

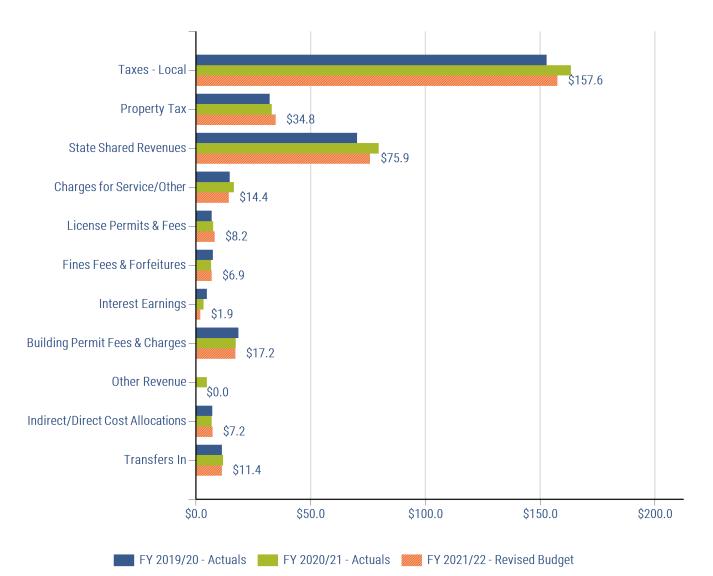
Fiscal Year to Date as of December, 31 2021

Report to the City Council
Prepared by the CityTreasurer
February 22, 2022



Sources

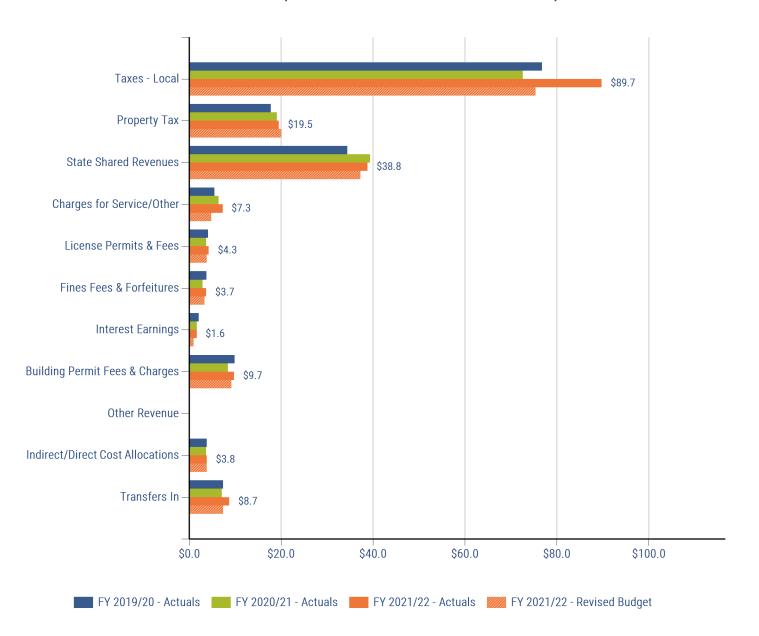
Twelve Months: Fiscal Year



	FY 2019/20 Actuals	FY 2020/21 Actuals	FY 2021/22 Revised Budget
Taxes - Local	\$152.8	\$163.5	\$157.6
Property Tax	32.2	33.1	34.8
State Shared Revenues	70.2	79.7	75.9
Charges for Service/Other	14.7	16.5	14.4
License Permits & Fees	6.9	7.6	8.2
Fines Fees & Forfeitures	7.3	6.6	6.9
Interest Earnings	4.7	3.4	1.9
Building Permit Fees & Charges	18.5	17.4	17.2
Other Revenue*	-	4.7	-
Indirect/Direct Cost Allocations	7.2	6.9	7.2
Transfers In	11.3	11.9	11.4
Total Sources	\$326.0	\$351.5	\$335.5

^{*}Restated in FY 2020/21 to include \$4.7 million for a required accounting change related to subscription based information technology arrangements. There was an equal expense already reported in the uses section for that fiscal year. Therefore, the accounting change resulted in a net \$0 impact to the General Fund.

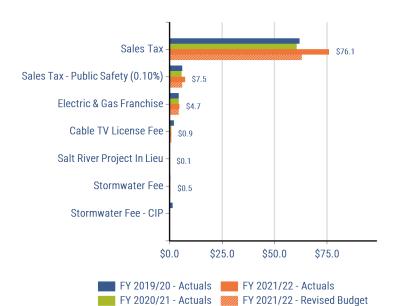




	FY 2019/20 Actuals	FY 2020/21 Actuals	FY 2021/22 Actuals	FY 2021/22 Revised Budget	Actua Favorable / Amoun	(Unfavorable)
Taxes - Local	\$76.8	\$72.6	\$89.7	\$75.4	\$14.4	19%
Property Tax	17.8	19.1	19.5	20.1	(0.6)	(3%)
State Shared Revenues	34.4	39.4	38.8	37.3	1.5	4%
Charges for Service/Other	5.5	6.4	7.3	4.8	2.5	52%
License Permits & Fees	4.1	3.7	4.3	3.8	0.4	11%
Fines Fees & Forfeitures	3.8	2.9	3.7	3.4	0.3	9%
Interest Earnings	2.1	1.7	1.6	1.0	0.7	69%
Building Permit Fees & Charges	9.9	8.4	9.7	9.2	0.5	6%
Other Revenue	-	-	-	-	-	-
Indirect/Direct Cost Allocations	3.8	3.7	3.8	3.8	-	-
Transfers In	7.3	7.1	8.7	7.4	1.3	18%
Total Sources	\$165.5	\$165.0	\$187.2	\$166.1	\$21.1	13%



Taxes - Local (Fiscal Year to Date: December 2021)

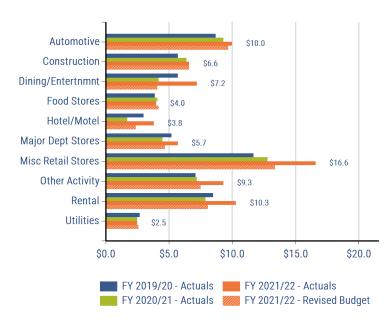


Actual to Revised Budget variance of \$14.4 million or 19%: The favorable variance is primarily due to Sales Tax. See detailed Sales Tax information on page 5. Cable TV License Fee is unfavorable due to fewer people signing up for cable packages than expected most likely due to the increase in streaming options available.

Sales Tax	FY 2019/20 <u>Actuals</u> \$62.1	FY 2020/21 <u>Actuals</u> \$60.7	FY 2021/22 Actuals \$76.1	FY 2021/22 Revised Budget \$63.1		I vs. Budget / (Unfavorable) ht Percent 21%
	•			•		
Sales Tax - Public Safety (0.10%)	6.1	5.9	7.5	6.2	1.3	21%
Electric & Gas Franchise	4.4	4.4	4.7	4.5	0.3	6%
Cable TV License Fee	2.1	1.0	0.9	1.0	(0.1)	(13%)
Salt River Project In Lieu	0.1	0.1	0.1	0.1	-	-
Stormwater Fee	0.5	0.5	0.5	0.5	-	-
Stormwater Fee - CIP	1.6	<u> </u>	<u> </u>		-	<u>-</u>
Taxes - Local Total	\$76.8	\$72.6	\$89.7	\$75.4	\$14.4	19%



Sales Tax (Fiscal Year to Date: December 2021)

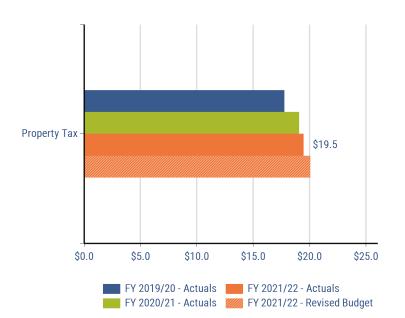


Actual to Revised Budget variance of \$12.9 million or 21%: The favorable variance is the result of the following: 1) Dining/Entertainment – restaurants doing better than anticipated; 2) Hotel/Motel - hotels doing better than anticipated, an increase in bookings with short term vacation rental properties and a new hotel opening; 3) Major Dept Stores - stores performing better than anticipated; 4) Misc Retail Stores - stores performing better than expected; 5) Other Activity – increase in taxable sales from computer software and hardware wholesalers and manufacturers; and 6) Rental - a couple of one-time taxable speculative sales of apartment complexes.

	FY 2019/20	FY 2020/21	FY 2021/22	FY 2021/22 Revised	Actual Favorable / (l	vs. Budget Unfavorable)
	Actuals	Actuals	Actuals	<u>Budget</u>	Amount	<u>Percent</u>
Automotive	\$8.7	\$9.3	\$10.0	\$9.7	\$0.3	3%
Construction	5.7	6.4	6.6	6.6	-	-
Dining/Entertnmnt	5.7	4.2	7.2	4.1	3.1	76%
Food Stores	3.9	4.1	4.0	4.2	(0.1)	(3%)
Hotel/Motel	3.0	1.7	3.8	2.4	1.4	60%
Major Dept Stores	5.2	4.5	5.7	4.7	1.0	22%
Misc Retail Stores	11.7	12.8	16.6	13.4	3.2	24%
Other Activity	7.1	7.2	9.3	7.5	1.8	24%
Rental	8.5	7.9	10.3	8.1	2.2	28%
Utilities	2.7	2.5	2.5	2.6	-	-
Sales Tax Total	\$62.1	\$60.7	\$76.1	\$63.1	\$12.9	21%



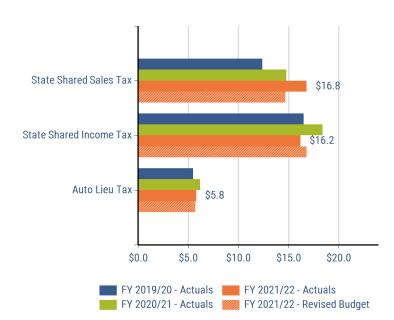
Property Tax (Fiscal Year to Date: December 2021)



Actual to Revised Budget variance of (\$0.6) million or (3%): Unfavorable due to the budget timing. The budget is based on the way people paid on average over the last three years and may vary year over year.

				FY 2021/22	Actual	vs. Budget
	FY 2019/20	FY 2020/21	FY 2021/22	Revised	Favorable /	(Unfavorable)
	Actuals	<u> Actuals</u>	<u>Actuals</u>	Budget	Amoun	t Percent
Property Tax	\$17.8	\$19.1	\$19.5	\$20.1	(\$0.6)	(3%)
Property Tax Total	\$17.8	\$19.1	\$19.5	\$20.1	(\$0.6)	(3%)

State Shared Revenues (Fiscal Year to Date: December 2021)

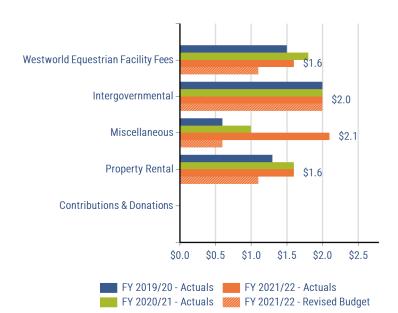


Actual to Revised Budget variance of \$1.5 million or 4%: State Shared Sales Tax is favorable due to greater than expected consumer spending as a result of stimulus funding, more people venturing out of their houses due to the lifting of mask mandates and available vaccinations, and to satisfy a pent-up demand for goods and services. Is it also due to the continued effects of the 2019 Wayfair Bill on online sales and there being no real reduction in the rate of online shopping which increased substantially during the pandemic. State Shared Income Tax is unfavorable due to revised population estimates based on the 2020 Decennial Census.

	FY 2019/20	FY 2020/21	FY 2021/22	FY 2021/22 Revised	Actual Favorable / (I	vs. Budget Unfavorable)
	Actuals	Actuals	Actuals	<u>Budget</u>	Amount	<u>Percent</u>
State Shared Sales Tax	\$12.4	\$14.8	\$16.8	\$14.7	\$2.1	14%
State Shared Income Tax	16.5	18.4	16.2	16.8	(0.6)	(4%)
Auto Lieu Tax	5.5	6.2	5.8	5.7	0.1	1%
State Shared Revenues Total	\$34.4	\$39.4	\$38.8	\$37.3	\$1.5	4%



Charges for Service/Other (Fiscal Year to Date: December 2021)

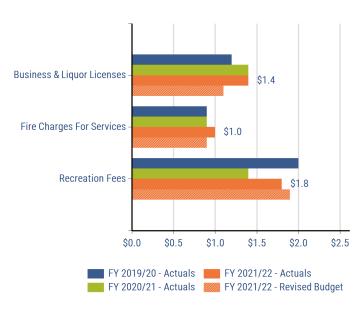


Actual to Revised Budget variance of \$2.5 million or 52%: WestWorld Equestrian Facility Fees is favorable due to higher-than-expected WestWorld facility revenue, the timing of receipts of payments for rentals of WestWorld facilities in FY 2021/22 and payments for events held in FY 2020/21 being received in FY 2021/22. Miscellaneous is favorable primarily due to changes in accounting procedures for lease revenue, unexpected reimbursements received related to the vaccination site at WestWorld and reservations at the new stadium event facility coming in higher than expected. Property Rental is favorable due to advance payments of Cell Phone Tower Leases, Outdoor Dining Leases and and Building Rents including the Tournament Players Club (TPC) Sportsbook lease payment and higher TPC revenue shared with the city.

	FY 2019/20	FY 2020/21	FY 2021/22	FY 2021/22 Revised	Actual Favorable / (L	vs. Budget Infavorable)
	<u>Actuals</u>	Actuals	<u>Actuals</u>	Budget	Amount	Percent
Westworld Equestrian Facility Fees	\$1.5	\$1.8	\$1.6	\$1.1	\$0.4	36%
Intergovernmental	2.0	2.0	2.0	2.0	-	-
Miscellaneous	0.6	1.0	2.1	0.6	1.6	nm
Property Rental	1.3	1.6	1.6	1.1	0.5	50%
Contributions & Donations		_	_			-
Charges for Service/Other Total	\$5.5	\$6.4	\$7.3	\$4.8	\$2.5	52%



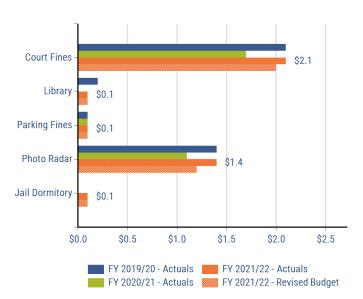
License Permits & Fees (Fiscal Year to Date: December 2021)



Actual to Revised Budget variance of \$0.4 million or 11%: Business & Liquor Licenses is favorable due to license renewals being sent out in November and the budget spread not reflecting this seasonality. There is also a larger than expected influx of people seeking licenses, defying the conservative estimates that were originally budgeted. Fire Charges For Services is favorable due to higher than expected ambulance call volume and customer demand. It is also due to greater reimbursements for special events received than anticipated.

	FY 2019/20	FY 2020/21	FY 2021/22	FY 2021/22 Revised	Actua Favorable	al vs. Budget /(Unfavorable)
	<u>Actuals</u>	Actuals	Actuals	Budget	Amou	nt Percent
Business & Liquor Licenses	\$1.2	\$1.4	\$1.4	\$1.1	\$0.3	29%
Fire Charges For Services	0.9	0.9	1.0	0.9	0.2	20%
Recreation Fees	2.0	1.4	1.8	1.9	(0.1)	(3%)
License Permits & Fees Total	\$4.1	\$3.7	\$4.3	\$3.8	\$0.4	11%

Fines Fees & Forfeitures (Fiscal Year to Date: December 2021)



Actual to Revised Budget variance of \$0.3 million or 9%: Court Fines and Photo Radar are favorable due to an increase in overall civil and criminal filings and higher than anticipated nuisance code violation payments being received.

EV 2021/22

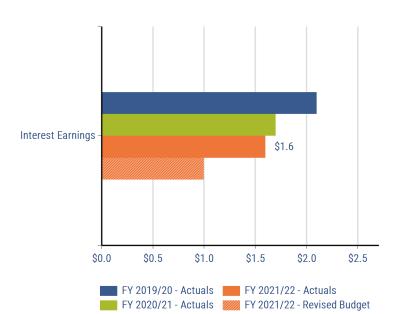
	FY 2019/20	FY 2020/21	FY 2021/22	Revised	Favorable /	vs. Budget (Unfavorable)
	<u>Actuals</u>	Actuals	Actuals	Budget	Amount	Percent
Court Fines	\$2.1	\$1.7	\$2.1	\$2.0	\$0.1	6%
Library	0.2	-	0.1	0.1	-	-
Parking Fines	0.1	0.1	0.1	0.1	-	-
Photo Radar	1.4	1.1	1.4	1.2	0.2	18%
Jail Dormitory	-	-	0.1	0.1	-	-
Fines Fees & Forfeitures Total	\$3.8	\$2.9	\$3.7	\$3.4	\$0.3	9%

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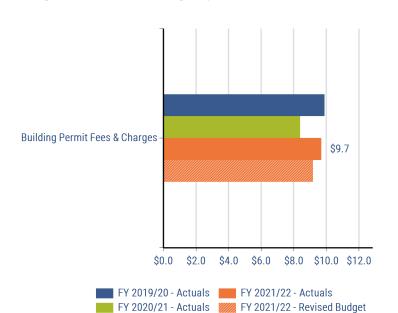
Interest Earnings (Fiscal Year to Date: December 2021)



Actual to Revised Budget variance of \$0.7 million or 69%: Favorable due to a higher rate of return on investments and a greater amount of funds invested by the city's outside advisor than expected.

	FY 2019/20	FY 2020/21	FY 2021/22	Revised		(Unfavorable)
	<u>Actuals</u>	Actuals	Actuals	Budget	Amount	Percent
Interest Earnings	\$2.1	\$1.7	\$1.6	\$1.0	\$0.7	69%
Interest Earnings Total	\$2.1	\$1.7	\$1.6	\$1.0	\$0.7	69%

Building Permit Fees & Charges (Fiscal Year to Date: December 2021)



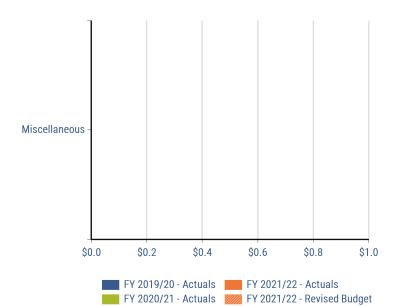
Actual to Revised Budget variance of \$0.5 million or 6%: Favorable due to higher than anticipated Plan Review Fees resulting from a new apartment building, Cavasson property development and Other Development Fees. In addition, it is due to a development credit for Scottsdale Fashion Square.

EV 2021/22

				FY 2021/22	Actu	
	FY 2019/20	FY 2020/21	FY 2021/22	Revised	Favorable	/ (Unfavorable)
	Actuals	Actuals	Actuals	<u>Budget</u>	Amou	nt Percent
Building Permit Fees & Charges	\$9.9	\$8.4	\$9.7	\$9.2	\$0.5	6%
Building Permit Fees & Charges Total	\$9.9	\$8.4	\$9.7	\$9.2	\$0.5	6%



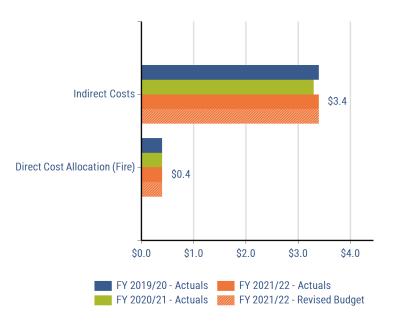
Other Revenue (Fiscal Year to Date: December 2021)



Actual to Revised Budget variance of \$0.0 million or 0%: No explanation necessary.

	FY 2019/20	FY 2020/21	FY 2021/22	FY 2021/22 Revised	Actual vs. Budget Favorable / (Unfavorable)
	<u>Actuals</u>	<u>Actuals</u>	<u>Actuals</u>	Budget	Amount Percent
Miscellaneous	\$ -	\$ -	\$ -	\$ -	\$ -
Other Revenue Total	\$0.0	\$0.0	\$0.0	\$0.0	\$

Indirect/Direct Cost Allocations (Fiscal Year to Date: December 2021)

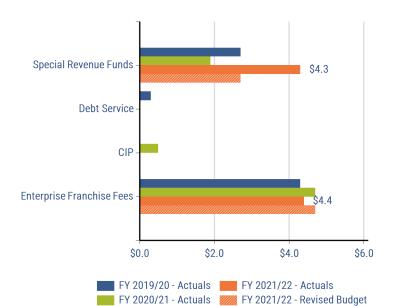


Actual to Revised Budget variance of \$0.0 million or 0%: No explanation necessary.

	FY 2019/20	FY 2020/21	FY 2021/22	FY 2021/22 Revised	Actu Favorable	al vs. Budget / (Unfavorable)
	<u>Actuals</u>	Actuals	<u>Actuals</u>	<u>Budget</u>	Amou	int Percent
Indirect Costs	\$3.4	\$3.3	\$3.4	\$3.4	\$ -	-
Direct Cost Allocation (Fire)	0.4	0.4	0.4	0.4		
Indirect/Direct Cost Allocations Total	\$3.8	\$3.7	\$3.8	\$3.8	\$ -	



Transfers In (Fiscal Year to Date: December 2021)



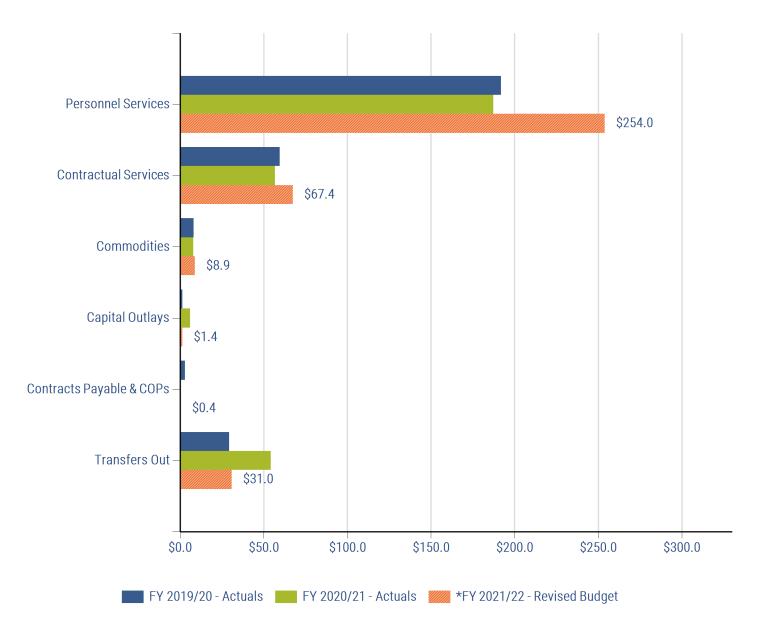
Actual to Revised Budget variance of \$1.3 million or 18%: Favorable due to the Tourism Development Fund reimbursing the General Fund for the purchase of Arizona State Land at Bell Road and 96th Street for WestWorld. While not budgeted, this was authorized by the City Council at the December 1, 2020 City Council meeting.

	FY 2019/20	FY 2020/21	FY 2021/22	FY 2021/22 Revised	Actual Favorable / (vs. Budget Unfavorable)
	<u>Actuals</u>	Actuals	Actuals	<u>Budget</u>	Amount	Percent
Special Revenue Funds	\$2.7	\$1.9	\$4.3	\$2.7	\$1.6	58%
Debt Service	0.3	-	-	-	-	-
CIP	-	0.5	-	-	-	-
Enterprise Franchise Fees	4.3	4.7	4.4	4.7	(0.3)	(6%)
Transfers In Total	\$7.3	\$7.1	\$8.7	\$7.4	\$1.3	18%





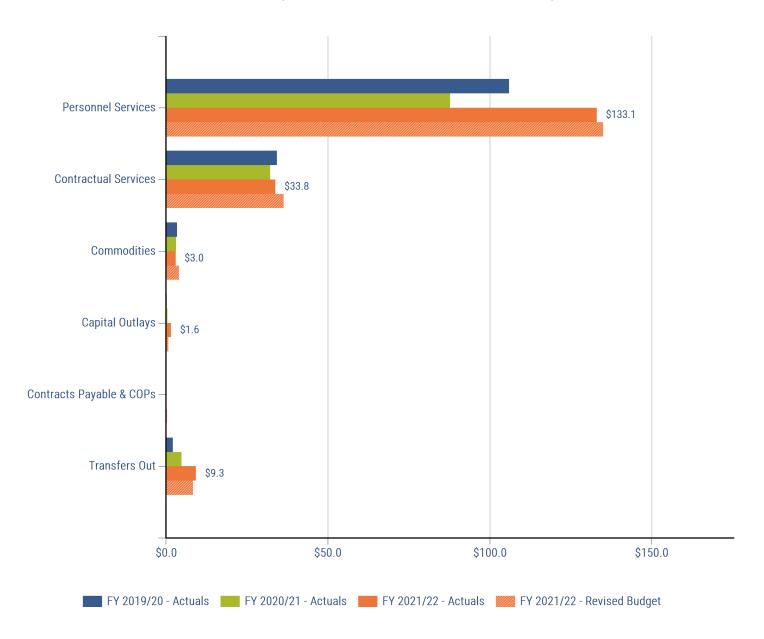
Twelve Months: Fiscal Year



	FY 2019/20 <u>Actuals</u>	FY 2020/21 <u>Actuals</u>	FY 2021/22 Revised Budget
Personnel Services	\$191.8	\$187.3	\$254.0
Contractual Services	59.6	56.6	67.4
Commodities	8.1	7.8	8.9
Capital Outlays	1.5	6.0	1.4
Contracts Payable & COPs	2.9	0.4	0.4
Transfers Out	29.4	54.3	31.0
Total Uses	\$293.2	\$312.5	\$362.9

^{*}Includes budgeted vacancy savings net of Leave Accrual Payouts, Utilities, Fleet Maintenance and Fuel costs.

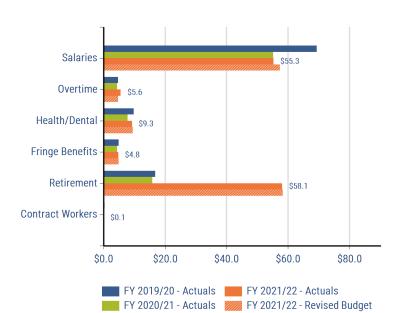




	FY 2019/20	FY 2020/21	FY 2021/22	FY 2021/22 Revised		vs. Budget Unfavorable)
	<u>Actuals</u>	<u>Actuals</u>	<u>Actuals</u>	Budget	Amount	Percent
Personnel Services	\$106.0	\$87.8	\$133.1	\$135.0	\$1.9	1%
Contractual Services	34.3	32.2	33.8	36.3	2.6	7%
Commodities	3.4	3.1	3.0	4.0	1.0	25%
Capital Outlays	0.2	0.5	1.6	0.8	(0.8)	nm
Contracts Payable & COPs	-	-	-	0.4	0.4	100%
Transfers Out	2.1	4.8	9.3	8.3	(1.0)	(12%)
Total Uses	\$146.0	\$128.4	\$180.7	\$184.8	\$4.1	2%



Personnel Services (Fiscal Year to Date: December 2021)



Actual to Revised Budget variance of \$1.9 million or 1%: Salaries is favorable due to rank promotions and retirements with replacement employees coming in at a lower rate than the person who was promoted or left and fewer part-time expenses due to challenges in recruiting based on the competitive job market. Overtime is unfavorable due to 52 firefighters out of work due to workers comp, off duty injury, FMLA and COVID protocols. In addition, there are significant vacant Police Officer positions which require the use of overtime to meet minimum staffing levels. Retirement's Budget and Actuals are significantly higher in FY 2021/22 than in previous years due to a large, planned, paydown of PSPRS pension related expenses for Public Safety - Police and Fire.

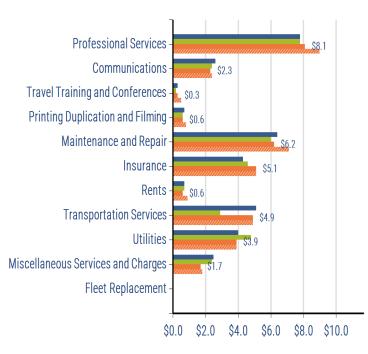
	FY 2019/20	FY 2020/21	FY 2021/22	FY 2021/22 Revised	Actual Favorable / (l	vs. Budget Jnfavorable)
	<u>Actuals</u>	Actuals	<u>Actuals</u>	Budget	Amount	Percent
Salaries	\$69.4	\$55.2	\$55.3	\$57.4	\$2.1	4%
Overtime	4.7	4.4	5.6	4.7	(0.9)	(18%)
Health/Dental	9.8	7.8	9.3	9.5	0.3	3%
Fringe Benefits	4.9	4.4	4.8	4.9	0.1	2%
Retirement	16.8	15.9	58.1	58.3	0.3	0%
Contract Workers	0.3	0.1	0.1	0.1	-	-
Personnel Services Total	\$106.0	\$87.8	\$133.1	\$135.0	\$1.9	1%

Personnel Services Citywide Adjustments	FY 2021/22 Adopted	FY 2021/2 Year-To-Da	
	Budget	Saved/(Used)	Remaining
Citywide Pay Program	\$3.7	(\$2.9)	\$0.7
Vacancy Savings	(6.4)	4.8	(1.5)
Medical Leave Payouts	1.3	(0.6)	0.7
Vacation Leave Payouts	0.9	(0.5)	0.4
Compensation Other	7.0	(4.4)	2.6
Healthcare Premium Holiday	-	0.8	-
PSPRS DROP Savings	-	0.2	-
Personnel Services Citywide Adjustments Total	\$6.5	(\$2.6)	\$2.9

Total Saved/(Used) YTD of (\$2.6) million: Expenses in Citywide Pay Program and Compensation Other were used to support employees whose salaries may have fallen below market comparisons and to provide merit based pay increases to employees meeting or exceeding performance expectations. In addition, the city has achieved \$4.8 million in vacancy savings and \$0.2 million in PSPRS DROP savings year-to-date. Finally, savings of \$0.8 million related to the offering of a Healthcare Premium Holiday to be funded by a one-time drawdown of the Healthcare Self-Insurance Fund is reflected as well. This is partially offset by (\$1.1) million in vacation and medical leave payouts.



Contractual Services (Fiscal Year to Date: December 2021)



FY 2019/20 - Actuals FY 2021/22 - Actuals FY 2020/21 - Actuals FY 2021/22 - Revised Budget

Actual to Revised Budget variance of \$2.6 million or 7%: Professional Services is favorable primarily due to lower-than-expected WestWorld tent repair costs. delays in anticipated fencing projects and fewer offenders being sentenced to WestWorld, the county facility due to COVID-19 concerns. Training and Conferences is favorable due to conferences/trainings being rescheduled/virtualized and the timing training of invoices. is favorable primarily Maintenance and Repair due to the timing of software invoices, a delay in the roll out of the new Enterprise Resource Management (ERP) system, savings seen in technology contracts, and to delays in taking delivery maintenance materials and the timing of projects. favorable the Rents is due to timing and equipment rental costs associated machinery with the Bell Road Sports Complex project, special events that have yet to occur, and less expensive vehicles leased by Public Safety - Police than in previous years.

FY 2021/22

	FY 2019/20 FY 2020/21		•		Favorable / (Unfavorable	
	<u>Actuals</u>	Actuals	<u>Actuals</u>	<u>Budget</u>	Amount	Percent
Professional Services	\$7.8	\$7.8	\$8.1	\$9.0	\$0.9	10%
Communications	2.6	2.4	2.3	2.4	-	-
Travel Training and Conferences	0.3	0.2	0.3	0.5	0.2	38%
Printing Duplication and Filming	0.7	0.6	0.6	0.8	0.1	17%
Maintenance and Repair	6.4	6.0	6.2	7.1	0.9	13%
Insurance	4.3	4.6	5.1	5.1	-	-
Rents	0.7	0.7	0.6	0.9	0.3	36%
Transportation Services	5.1	2.9	4.9	4.9	-	-
Utilities	4.0	4.8	3.9	3.9	-	-
Miscellaneous Services and Charges	2.5	2.4	1.7	1.8	0.1	4%
Fleet Replacement			<u> </u>			-
Contractual Services Total	\$34.3	\$32.2	\$33.8	\$36.3	\$2.6	7%

Actual vs Budget

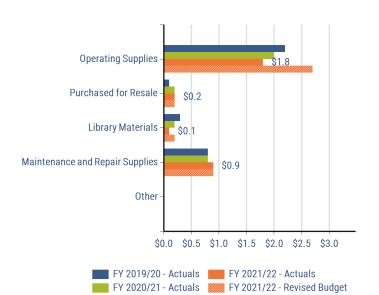


Contractual Services Citywide Adjustments	FY 2021/22 Adopted	FY 2021/22 Year-To-Date	
	Budget	Used	Remaining
Fuel and Maint and Repair	\$4.9	(\$2.4)	\$2.5
Utilities	8.6	(3.9)	4.6
Contractual Services Citywide Adjustments Total	\$13.5	(\$6.3)	\$7.2

Total Saved/(Used) YTD of (\$6.3) million: Fuel and Maint and Repair and Utilities are budgeted on a citywide, non-divisional level, which is a tool used by the Budget Department to more accurately track how expenses are occurring by each Division. Fuel and Maint and Repair spending are down due to lower-than-expected fuel use amid high prices. However, fuel is still volatile, and the year is expected to end at target. Maintenance costs are stabilizing but are still lower than normal due to fewer repairs of city vehicles being completed by outside contractors which tend to be more expensive. Utilities is trending favorably due to the timing of invoices and lower than expected electricity usage. Water expenses continue to be lower than expected due to a heavy monsoon season.



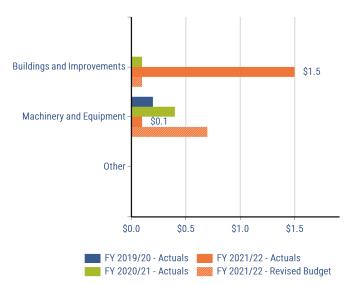
Commodities (Fiscal Year to Date: December 2021)



Actual to Revised Budget variance of \$1.0 million or 25%: Operating Supplies is favorable due to the timing of library, educational, Bell Road Sports Complex, and recreation amenity purchases in the Community Services Division.

	FY 2019/20	FY 2020/21	FY 2021/22	FY 2021/22 Revised	Actual Favorable /	vs. Budget (Unfavorable)
	<u>Actuals</u>	Actuals	Actuals	Budget	Amount	Percent
Operating Supplies	\$2.2	\$2.0	\$1.8	\$2.7	\$0.9	33%
Purchased for Resale	0.1	0.2	0.2	0.2	0.1	26%
Library Materials	0.3	0.2	0.1	0.2	-	-
Maintenance and Repair Supplies	0.8	0.8	0.9	0.9	-	-
Other		<u>-</u>			<u> </u>	
Commodities Total	\$3.4	\$3.1	\$3.0	\$4.0	\$1.0	25%

Capital Outlays (Fiscal Year to Date: December 2021)

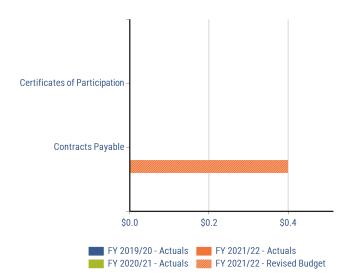


Actual to Revised Budget variance of (\$0.8) million or 0%: Buildings and Improvements is unfavorable primarily due to an accounting methodology change for how leases are recorded. Machinery and Equipment is favorable due to the timing of costs associated with the purchase of a new pumper truck which will now occur in FY 2022/23

				FY 2021/22	Actual	vs. Budget
	FY 2019/20	FY 2020/21	FY 2021/22	Revised	Favorable / (l	Jnfavorable)
	<u>Actuals</u>	Actuals	<u>Actuals</u>	Budget	Amount	Percent
Buildings and Improvements	\$ -	\$0.1	\$1.5	\$0.1	(\$1.4)	nm
Machinery and Equipment	0.2	0.4	0.1	0.7	0.6	87%
Other	<u> </u>	<u>-</u>	<u>-</u>		-	
Capital Outlays Total	\$0.2	\$0.5	\$1.6	\$0.8	(\$0.8)	nm



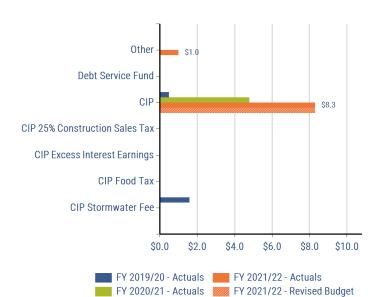
Contracts Payable & COPs (Fiscal Year to Date: December 2021)



Actual to Revised Budget variance of \$0.4 million or 100%: Contracts Payable is favorable due to the timing of principal and interest payments for development agreements housed in the General Fund.

	FY 2019/20	FY 2020/21	FY 2021/22	FY 2021/22 Revised	Actua Favorable	al vs. Budget /(Unfavorable)
	Actuals	Actuals	Actuals	Budget	Amou	nt Percent
Certificates of Participation	\$ -	\$ -	\$ -	\$ -	\$ -	-
Contracts Payable	\$ -	\$ -	\$ -	\$0.4	\$0.4	100%
Contracts Payable & COPs Total	\$0.0	\$0.0	\$0.0	\$0.4	\$0.4	100%

Transfers Out (Fiscal Year to Date: December 2021)

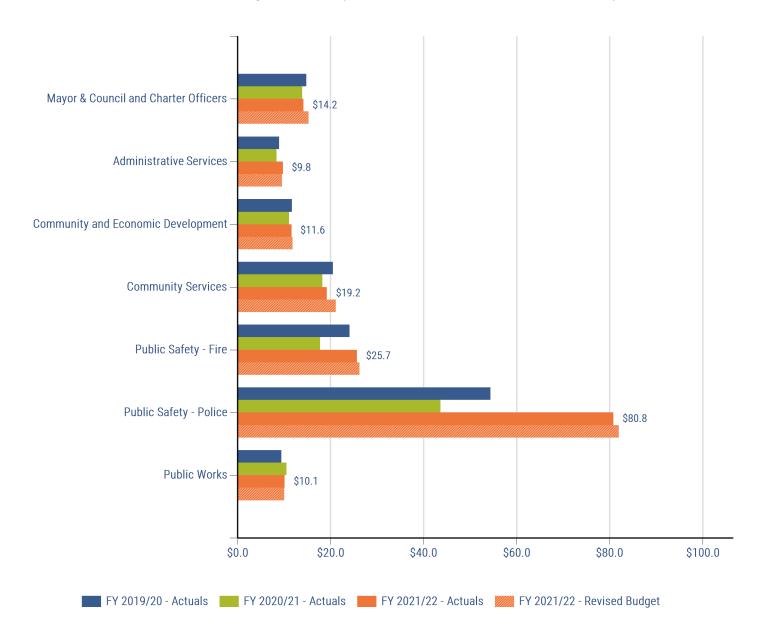


Actual to Revised Budget variance of (\$1.0) million or (12%): Other is unfavorable primarily due to ineligible reimbursement expenses related to the DEMA Riot Relief grant award that had to be covered by the General Fund.

Other	FY 2019/20 <u>Actuals</u> \$ -	FY 2020/21 Actuals \$ -	FY 2021/22 Actuals \$1.0	FY 2021/22 Revised Budget \$ -		vs. Budget Unfavorable) <u>Percent</u> nm
Debt Service Fund	-	-	-	-	-	-
CIP	0.5	4.8	8.3	8.3	-	-
CIP 25% Construction Sales Tax	-	-	-	-	-	-
CIP Excess Interest Earnings	-	-	-	-	-	-
CIP Food Tax	-	-	-	-	-	-
CIP Stormwater Fee	1.6	<u> </u>	<u>-</u>			-
Transfers Out Total	\$2.1	\$4.8	\$9.3	\$8.3	(\$1.0)	(12%)



Division Expenditures (Fiscal Year to Date: December 2021)



	FY 2019/20 Actuals	FY 2020/21 Actuals	FY 2021/22 Actuals	FY 2021/22 Revised Budget	Actual Favorable / (Amount	vs. Budget Unfavorable) <u>Percent</u>
Mayor & Council and Charter Officers	\$14.8	\$13.9	\$14.2	\$15.3	\$1.1	7%
Administrative Services	8.9	8.4	9.8	9.6	(0.2)	(2%)
Community and Economic Development	11.7	11.1	11.6	11.8	0.2	2%
Community Services	20.5	18.2	19.2	21.1	1.9	9%
Public Safety - Fire	24.1	17.8	25.7	26.2	0.6	2%
Public Safety - Police	54.4	43.6	80.8	82.0	1.1	1%
Public Works	9.4	10.6	10.1	10.1	(0.1)	(1%)
Total	\$143.8	\$123.6	\$171.4	\$176.1	\$4.7	3%



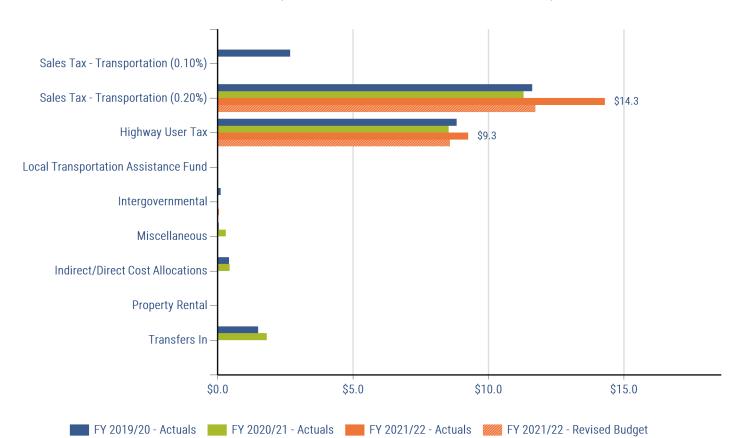
Actual to Revised Budget variance of \$4.7 million or 3%:

Mayor & Council and Charter Officers is favorable due to: 1) a delay in the roll out of the new ERP system, resulting in savings in software maintenance costs; 2) lower than expected banking services charges due to fewer credit card payments being made and more customers switching over to Electronic Fund Transfers; 3) newer employees having a lower salary rate compared to those they replaced; and 4) the timing of invoices.

Community Services is favorable due to: 1) lower than expected WestWorld tent repair costs and delays in anticipated fencing projects at WestWorld; 2) timing for software maintenance and licensing; 3) timing of invoices; 4) timing of machinery and equipment rental costs associated Bell Road Sports Complex project progress, special events and WestWorld's state land lease; 5) the timing of library, education, Bell Road Sports Complex, WestWorld inventory for resale and recreation amenity purchases; 6) promotions and retirements with replacement employees coming in at a lower rate than the person who was promoted; and 7) lower part-time hours due to the depressed job market.

Public Safety - Police is favorable due to: 1) rank promotions and retirements with replacement employees coming in at a lower rate than the person who they replaced; 2) fewer offenders being sentenced to Maricopa County Jail due to COVID-19 restrictions and city judges sentencing to the City Jail; 3) backlog of citations needing to be reviewed and sent out by the process server; 4) less expensive cars currently leased this year than prior years; 5) invoice timing; 6) timing of uniform and outer vest replacements; 7) the timing of the purchase of a working dog; and 8) timing of furniture and chemicals/lab supplies which are purchased as needed.

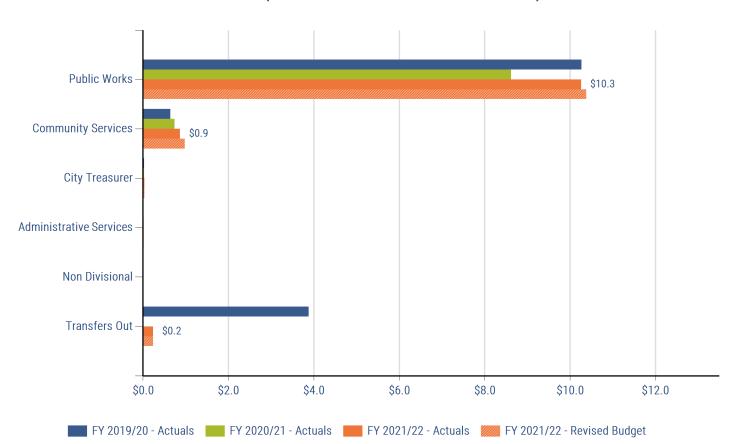




				FY 2021/22	Actual	vs. Budget
	FY 2019/20	FY 2020/21	FY 2021/22	Revised	Favorable / (l	Jnfavorable)
	Actuals	Actuals	<u>Actuals</u>	Budget	Amount	Percent
Sales Tax - Transportation (0.10%)	\$2.7	\$ -	\$ -	\$ -	\$ -	-
Sales Tax - Transportation (0.20%)	\$11.6	\$11.3	\$14.3	\$11.7	\$2.6	22%
Highway User Tax	8.8	8.5	9.3	8.6	0.7	8%
Local Transportation Assistance Fund	-	-	-	-	-	-
Intergovernmental	0.1	-	-	0.1	-	-
Miscellaneous	0.1	0.3	-	-	-	-
Indirect/Direct Cost Allocations	0.4	0.5	-	-	-	-
Property Rental	-	-	-	-	-	-
Transfers In	1.5	1.8		<u> </u>	-	
Total Sources	\$25.2	\$22.4	\$23.6	\$20.4	\$3.2	16%

Actual to Revised Budget variance of \$3.2 million or 16%: Beginning in October 2019, Sales Tax – Transportation (0.10%) is recorded directly in the Capital Improvement Plan (CIP) as revenue versus a Transfer Out of the Transportation Fund to the CIP. The favorable variance in Sales Tax - Transportation (0.20%) is the result of revenue from dining/entertainment, hotel/motel, major department stores, miscellaneous retail stores, and other activity coming in at better-than-expected levels. The favorable variance in the Highway User Tax is due to the increased amount of vehicular traffic on city streets. Components of this this tax include gasoline and use-fuel taxes, motor-carrier taxes, vehicle-license taxes, motor vehicle registration fees, and other miscellaneous fees.

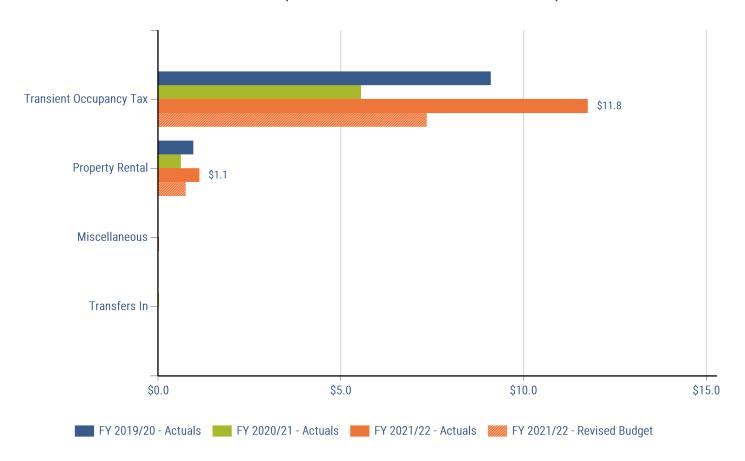




				FY 2021/22	Actual	vs. Budget
	FY 2019/20	FY 2020/21	FY 2021/22	Revised	Favorable / (l	Unfavorable)
	Actuals	Actuals	Actuals	Budget	Amount	Percent
Public Works	\$10.3	\$8.6	\$10.3	\$10.4	\$0.1	1%
Community Services	0.6	0.7	0.9	1.0	0.1	12%
City Treasurer	-	-	-	-	-	-
Administrative Services	-	-	-	-	-	-
Non Divisional	-	-	-	-	-	-
Transfers Out	3.9		0.2	0.2	<u> </u>	
Total Uses	\$14.8	\$9.4	\$11.4	\$11.7	\$0.2	2%

Actual to Revised Budget variance of \$0.2 million or 2% The favorable variance in Community Services is the result of savings within median maintenance and landscaping projects.





	E) / 0010 /00	E) / 0000 /01	E) / 0004 /00	FY 2021/22		al vs. Budget
	FY 2019/20	FY 2020/21	FY 2021/22	Revised		/ (Unfavorable)
	<u>Actuals</u>	Actuals	<u>Actuals</u>	Budget	Amour	nt <u>Percent</u>
Transient Occupancy Tax	\$9.1	\$5.6	\$11.8	\$7.4	\$4.4	60%
Property Rental	1.0	0.6	1.1	0.8	0.4	51%
Miscellaneous	-	-	-	-	-	-
Transfers In			-	-	_	<u>-</u>
Total Sources	\$10.1	\$6.2	\$12.9	\$8.1	\$4.8	59%

Actual to Revised Budget variance of \$4.8 million or 59%: Favorable variance in Transient Occupancy Tax is due to higher than anticipated Transient Occupancy Tax (Bed Tax) collections mostly driven by non-hotel collections (i.e. on-line lodging, hotel alternatives) and the upward trend in the average daily rate. Property Rental is favorable due to higher than expected revenue received from the Fairmont Scottsdale Princess Resort ground lease agreement due to very high room occupancy rates.

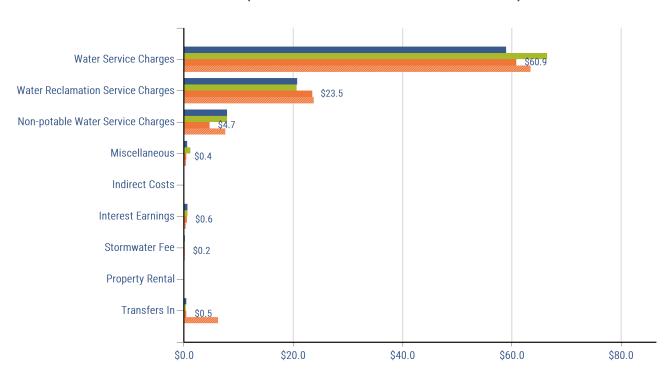




	FY 2019/20 Actuals	FY 2020/21 Actuals	FY 2021/22 Actuals	FY 2021/22 Revised Budget	Actual Favorable / (I <u>Amount</u>	vs. Budget Jnfavorable) <u>Percent</u>
Banner Program	\$ -	\$ -	\$ -	\$ -	\$ -	-
Canal Convergence Events	0.8	0.6	0.8	0.8	-	-
Destination Marketing Contract	5.4	3.7	5.4	5.4	-	-
Event Retention and Development	0.7	0.5	0.7	0.9	0.1	16%
Other Commitments	0.7	0.5	0.7	0.7	(0.1)	(10%)
Tourism Development	-	-	-	-	-	-
Tourism Development - Bed Tax	0.3	0.2	0.3	0.3	-	-
Transfers Out	4.4	3.6	5.3	4.2	(1.1)	(26%)
Total Uses	\$12.3	\$8.9	\$13.2	\$12.2	(\$1.0)	(8%)

Actual to Revised Budget variance of (\$1.0) million or (8%): The favorable variance in Event Retention and Development is due to the unpredictability of timing of reimbursement requests from event producers. Transfers Out is unfavorable due to use of Tourism Development Fund ending fund balance to reimburse the General Fund for the purchase of Arizona State Land at Bell Road and 96th Street for WestWorld. While not budgeted, this was authorized by the City Council at the December 1, 2020 City Council meeting.



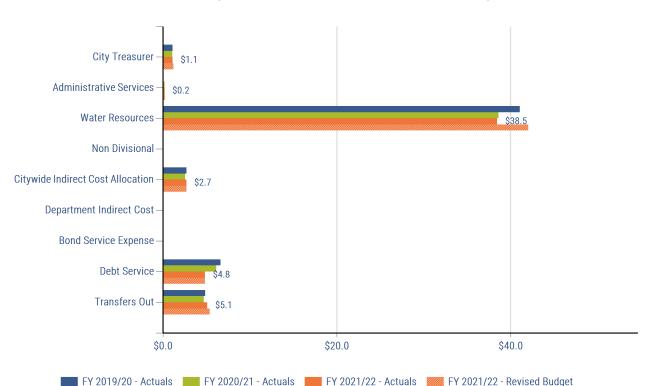


Water Service Charges	FY 2019/20 <u>Actuals</u> \$59.0	FY 2020/21 <u>Actuals</u> \$66.5	FY 2021/22 Actuals \$60.9	FY 2021/22 Revised Budget \$63.4	Actual Favorable / Amount (\$2.6)	vs. Budget (Unfavorable) Percent (4%)
Water Reclamation Service Charges	20.8	20.6	23.5	23.8	(0.2)	(1%)
Non-potable Water Service Charges	7.9	7.9	4.7	7.6	(2.8)	(37%)
Miscellaneous	0.6	1.2	0.4	0.4	0.1	15%
Indirect Costs	-	-	-	-	-	-
Interest Earnings	0.7	0.7	0.6	0.4	0.2	54%
Stormwater Fee	0.2	0.2	0.2	0.2	-	-
Property Rental	-	-	-	-	-	-
Transfers In	0.5	0.4	0.5	6.3	(5.8)	(93%)
Total Sources	\$89.6	\$97.4	\$90.7	\$101.9	(\$11.2)	(11%)

FY 2019/20 - Actuals FY 2020/21 - Actuals FY 2021/22 - Actuals FY 2021/22 - Revised Budget

Actual to Revised Budget variance of (\$11.2) million or (11%): Water Service Charges is showing an unfavorable variance primarily due to lower-than-expected Base Service and Water Usage charges when compared to the three-year prior average due to a heavy monsoon season. The unfavorable variance would have been greater but is being partially offset by higher than anticipated metered sales when compared to the three-year prior average. Non-potable Water Service Charges is unfavorable primarily due to unpredictable contractual settlements. It is also due to a 39 percent decrease in for Irrigation Water Distribution System (IWDS) deliveries and a 11 percent decrease in Reclaimed Water Distribution System (RWDS) deliveries to golf courses, and a 30 percent decrease in treated Advanced Water Treatment (AWT) Reverse Osmosis (R/O) deliveries when compared to historical trends based on the large amount of rain received during the monsoon season. Interest Earnings is favorable due to a higher rate of return on investments and a greater amount of funds invested by the city's outside advisor than expected. Transfers In is unfavorable due to the timing of debt service related transfers which were budgeted in December, but will not occur until January.

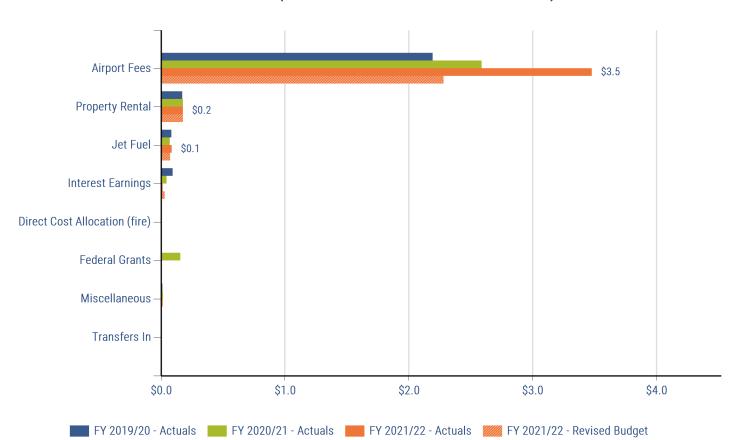




	FY 2019/20	FY 2020/21	FY 2021/22	FY 2021/22 Revised	Actual v Favorable / (U	vs. Budget nfavorable)
	Actuals	Actuals	Actuals	Budget	Amount	<u>Percent</u>
City Treasurer	\$1.1	\$1.1	\$1.1	\$1.2	\$0.1	9%
Administrative Services	-	0.2	0.2	0.2	0.1	23%
Water Resources	41.1	38.6	38.5	42.0	3.6	9%
Non Divisional	-	-	-	-	-	-
Citywide Indirect Cost Allocation	2.7	2.6	2.7	2.7	-	-
Department Indirect Cost	-	-	-	-	-	-
Bond Service Expense	-	-	-	-	-	-
Debt Service	6.6	6.1	4.8	4.8	-	-
Transfers Out	4.9	4.7	5.1	5.4	0.3	5%
Total Uses	\$56.4	\$53.3	\$52.4	\$56.4	\$4.0	7%

Actual to Revised Budget variance of \$4.0 million or 7%: City Treasurer and Administrative Services are favorable primarily due to the timing of software maintenance and licensing. The favorable variance in Water Resources is primarily due to the timing of electric utility, software maintenance and security invoices. It is also due to promotions/retirements with replacement employees coming in at a lower rate than the person who they replaced, and lower than anticipated treatment filter media expenses. Finally, it is due to savings in contractor performed services and a decrease in R.O. Permeate produced by the city due to lower golf course demand. The favorable variance would have been greater but is being partially offset by higher-than-expected outside labor for contractor performed projects including but not limited to electrical and mechanical maintenance and a greater need to purchase mechanical equipment parts than anticipated. Transfers Out is favorable due to lower revenue collected in the Water & Water Reclamation Fund than anticipated, which consequently affects the transfers into the General Fund. The decrease is a result of lower water deliveries compared to the three-year running average due to the wet year the city is experiencing so far.

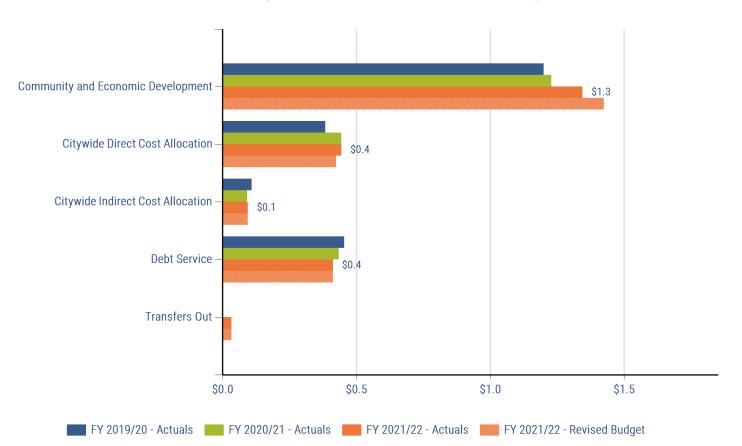




Airport Fees	FY 2019/20 Actuals \$2.2	FY 2020/21 Actuals \$2.6	FY 2021/22 Actuals \$3.5	FY 2021/22 Revised Budget \$2.3	Actual Favorable / (I Amount \$1.2	vs. Budget Unfavorable) Percent 53%
Property Rental	0.2	0.2	0.2	0.2	۷۱.۷	-
Jet Fuel	0.2	0.2	0.2	0.2	_	_
Interest Earnings	0.1	-	-	-	-	-
Direct Cost Allocation (fire)	-	-	-	-	-	-
Federal Grants	-	0.2	-	-	-	-
Miscellaneous	-	-	-	-	-	-
Transfers In		<u> </u>	<u> </u>			-
Total Sources	\$2.6	\$3.1	\$3.8	\$2.6	\$1.2	47%

Actual to Revised Budget variance of \$1.2 million or 47%: Airport Fees is favorable primarily due to advanced billings of Fixed Tenant Rents. It is also due to higher than expected travel through the airport resulting in more than anticipated Landing and Customs Fees revenue.

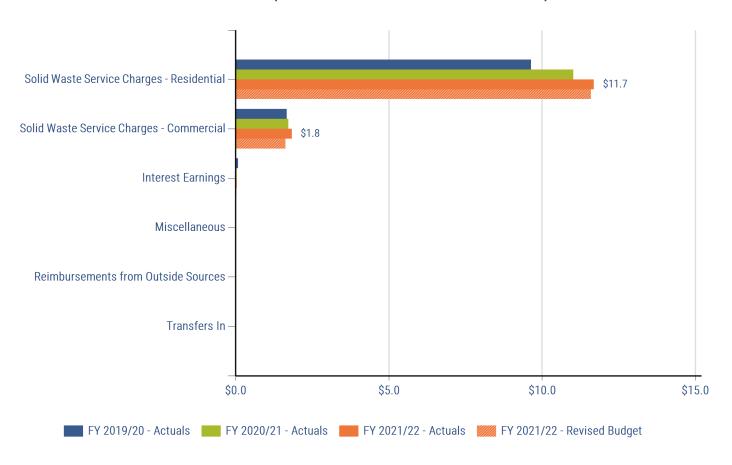




				FY 2021/22	Actual	vs. Budget
	FY 2019/20	FY 2020/21	FY 2021/22	Revised	Favorable / (L	Infavorable)
	Actuals	Actuals	Actuals	Budget	Amount	Percent
Community and Economic Development	\$1.2	\$1.2	\$1.3	\$1.4	\$0.1	6%
Citywide Direct Cost Allocation	0.4	0.4	0.4	0.4	-	-
Citywide Indirect Cost Allocation	0.1	0.1	0.1	0.1	-	-
Debt Service	0.5	0.4	0.4	0.4	-	-
Transfers Out		-	-	<u> </u>	-	-
Total Uses	\$2.1	\$2.2	\$2.3	\$2.4	\$0.1	3%

Actual to Revised Budget variance of \$0.1 million or 3%: No explanation necessary.

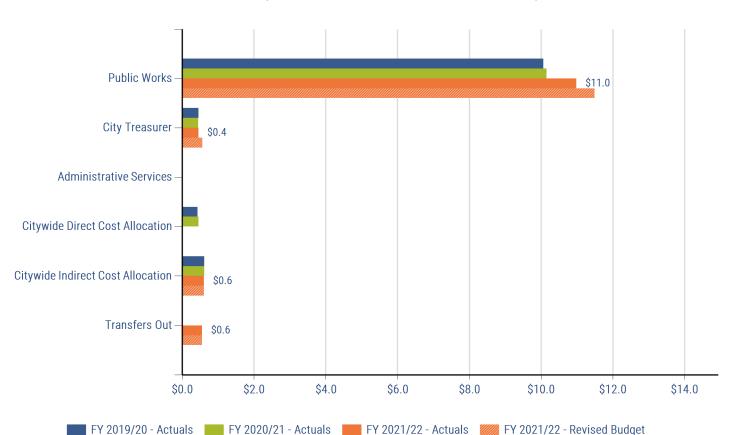




				FY 2021/22	Actual	vs. Budget
	FY 2019/20	FY 2020/21	FY 2021/22	Revised	Favorable / (Unfavorable)
	Actuals	Actuals	Actuals	Budget	Amount	Percent
Solid Waste Service Charges - Residential	\$9.6	\$11.0	\$11.7	\$11.6	\$0.1	1%
Solid Waste Service Charges - Commercial	1.7	1.7	1.8	1.6	0.2	12%
Interest Earnings	0.1	-	-	-	-	-
Miscellaneous	-	-	-	-	-	-
Reimbursements from Outside Sources	-	-	-	-	-	-
Transfers In		_	_		-	_
Total Sources	\$11.4	\$12.8	\$13.6	\$13.2	\$0.3	2%

Actual to Revised Budget variance of \$0.3 million or 2%: The favorable variance in Solid Waste Service Charges – Commercial is related to demand for roll-off service due to summer storms, annual landscape maintenance, and increased business activity.

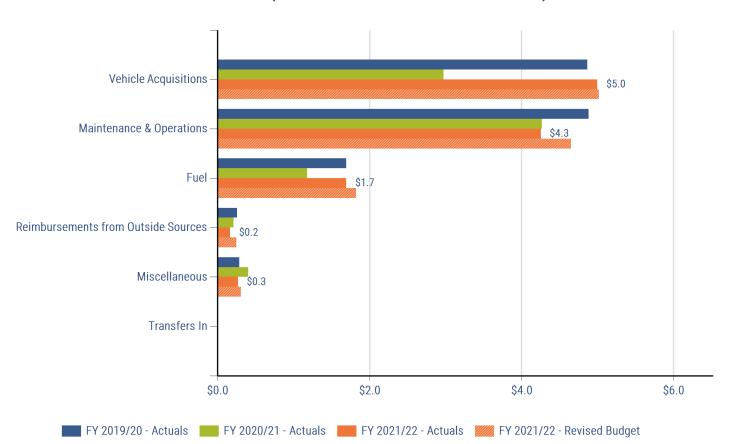




	FY 2019/20 Actuals	FY 2020/21	FY 2021/22 Actuals	Revised		/ (Unfavorable)
Public Works	\$10.1	Actuals \$10.2	\$11.0	Budget \$11.5	Amour \$0.5	nt Percent 4%
City Treasurer	0.5	0.4	0.4	0.6	0.1	20%
Administrative Services	-	-	-	-	-	-
Citywide Direct Cost Allocation	0.4	0.5	-	-	-	-
Citywide Indirect Cost Allocation	0.6	0.6	0.6	0.6	-	-
Transfers Out		<u>-</u>	0.6	0.6	-	
Total Uses	\$11.6	\$11.7	\$12.6	\$13.2	\$0.6	5%

Actual to Revised Budget variance of \$0.6 million or 5%: The favorable variance in Public Works is primarily due recyclable material being diverted to the landfill wfstft!uif!sfdzdijoh!dfoufs! for processing. Uif!djuz!jt!durrently under contract with one vendor for recyclables processing and they do not have the capacity to accept all recycling tonnage collected from residents. Adding to the favorable variance is the delayed shipment of bulk and brush equipment. The favorable variance in City Treasurer is due to lower contractual costs than anticipated.





				FY 2021/22	Actual	vs. Budget
	FY 2019/20	FY 2020/21	FY 2021/22	Revised	Favorable /	(Unfavorable)
	Actuals	Actuals	Actuals	Budget	Amount	Percent
Vehicle Acquisitions	\$4.9	\$3.0	\$5.0	\$5.0	\$ -	-
Maintenance & Operations	4.9	4.3	4.3	4.7	(0.4)	(9%)
Fuel	1.7	1.2	1.7	1.8	(0.1)	(7%)
Reimbursements from Outside Sources	0.3	0.2	0.2	0.3	(0.1)	(34%)
Miscellaneous	0.3	0.4	0.3	0.3	-	-
Transfers In					_	-
Total Sources	\$12.0	\$9.0	\$11.4	\$12.0	(\$0.7)	(6%)

Actual to Revised Budget variance of (\$0.7) million or (6%): The unfavorable variance in Maintenance & Operations is due to lower than projected repairs on the city's fleet. The unfavorable variance in Fuel is due to fluctuations in fuel usage. The unfavorable variance in Reimbursements from Outside Sources is due to insurance recoveries coming in lower than projected.

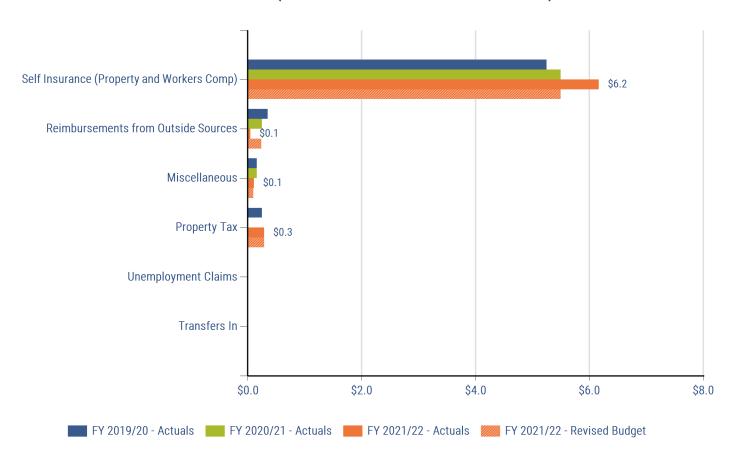




	FY 2019/20 Actuals	FY 2020/21 Actuals	FY 2021/22 Actuals	FY 2021/22 Revised Budget	Actual Favorable / (l Amount	vs. Budget Infavorable) Percent
Fleet Management Administration	\$0.3	\$0.3	\$0.3	\$0.3	\$ -	_
Fleet Management Fund	-	-	-	-	-	-
Fleet Management Operations	4.1	3.9	3.8	3.9	0.1	2%
Fleet Management Parts Supply	0.3	0.3	0.3	0.3	-	-
Fuel	1.2	0.9	1.3	1.5	0.2	15%
Motorpool	-	-	-	-	-	-
Vehicle Acquisitions	2.7	1.4	4.6	5.3	0.6	12%
Transfers Out			0.9	0.9		-
Total Uses	\$8.6	\$6.8	\$11.2	<u>\$12.2</u>	<u> </u>	8%

Actual to Revised Budget variance of \$1.0 million or 8%:The favorable variance in Fuel is due to fluctuations in fuel usage. This variance is expected to diminish as the predicted price of fuel increases in the coming months. The favorable variance in Vehicle Acquisitions is due to volatile supply chains leading to unpredictable equipment deliveries and are expected to fluctuate through the remainder of FY 2021/22.

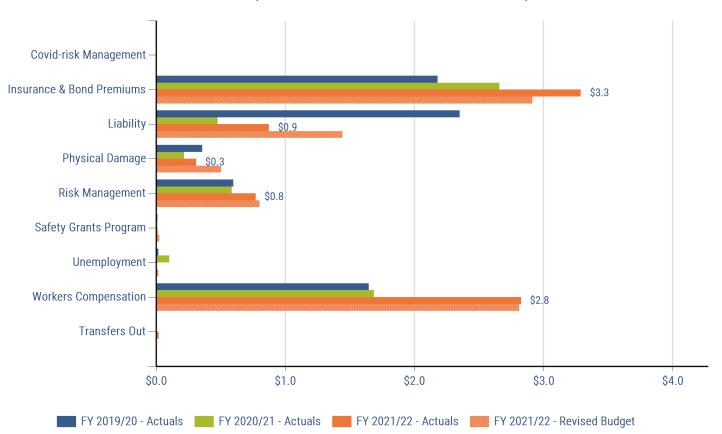




				FY 2021/22	Actual	vs. Budget
	FY 2019/20	FY 2020/21	FY 2021/22	Revised	Favorable /	(Unfavorable)
	Actuals	Actuals	Actuals	Budget	Amoun	t Percent
Self Insurance (Property and Workers Comp)	\$5.2	\$5.5	\$6.2	\$5.5	\$0.7	12%
Reimbursements from Outside Sources	0.4	0.3	0.1	0.2	(0.2)	(79%)
Miscellaneous	0.2	0.2	0.1	0.1	-	-
Property Tax	0.3	-	0.3	0.3	-	-
Unemployment Claims	-	-	-	-	-	-
Transfers In	<u>-</u> ,	<u>-</u>	<u>-</u> _			
Total Sources	\$6.0	\$5.9	\$6.6	\$6.1	\$0.5	8%

Actual to Revised Budget variance of \$0.5 million or 8%: The favorable variance in Self Insurance (Property and Workers Compensation) is due to revenue received from Public Safety - Fire for the Municipal Firefighter's Cancer Reimbursement (MFCR) fund. This revenue will offset an expense to the Industrial Commission of Arizona (ICA) to establish the MFCR fund to pay back cities and towns for catastrophic worker's compensation claims related to cancer. The unfavorable variance in Reimbursements from Outside Sources is due to the timing of receiving claim invoices and unpredictable claims for Insurance Recoveries and the timing of the reimbursements received from the city's excess carrier and third parties for Workers Compensation Recoveries.

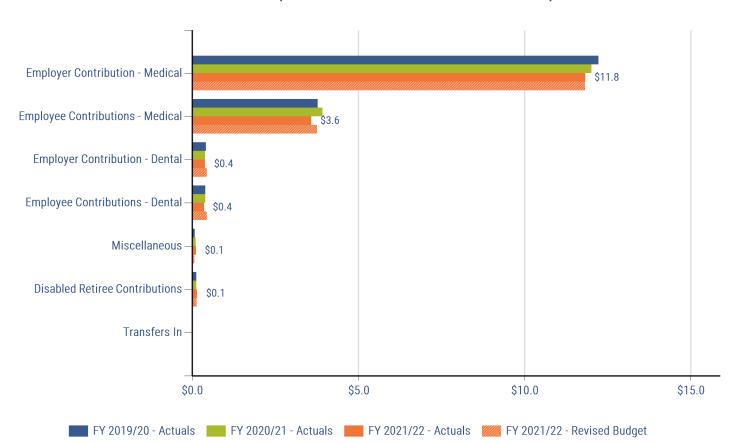




				FY 2021/22	Actual	vs. Budget
	FY 2019/20	FY 2020/21	FY 2021/22	Revised	Favorable / (Unfavorable)
	Actuals	Actuals	<u>Actuals</u>	<u>Budget</u>	Amount	Percent
Covid-risk Management	\$ -	\$ -	\$ -	\$ -	\$ -	-
Insurance & Bond Premiums	2.2	2.7	3.3	2.9	(0.4)	(13%)
Liability	2.4	0.5	0.9	1.4	0.6	40%
Physical Damage	0.4	0.2	0.3	0.5	0.2	38%
Risk Management	0.6	0.6	0.8	0.8	-	-
Safety Grants Program	-	-	-	-	-	-
Unemployment	-	0.1	-	-	-	-
Workers Compensation	1.6	1.7	2.8	2.8	-	-
Transfers Out		-			-	_
Total Uses	\$7.2	\$5.7	\$8.1	\$8.5	\$0.4	5%

Actual to Revised Budget variance of \$0.4 million or 5%: The unfavorable variance in Insurance & Bond Premiums is due to the unpredictability of premiums for this area. The favorable variance in Liability is due to the timing of receiving claim invoices and the unpredictable nature of claims. The favorable variance in Physical Damage is due to the timing of receiving claim invoices and unpredictable weather related claims as well as savings in Property Damage – Totaled Vehicle, because the city has not experienced any totaled vehicle losses year-to-date.

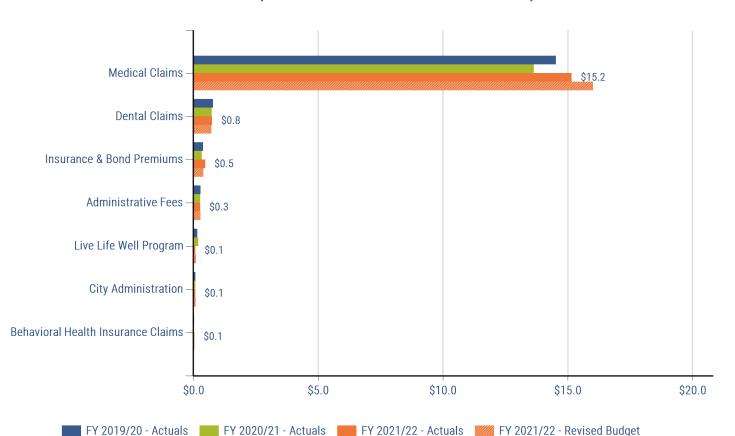




				FY 2021/22	Actua	l vs. Budget
	FY 2019/20	FY 2020/21	FY 2021/22	Revised	Favorable /	(Unfavorable)
	Actuals	Actuals	Actuals	Budget	Amoun	t Percent
Employer Contribution - Medical	\$12.2	\$12.0	\$11.8	\$11.8	\$ -	-
Employee Contributions - Medical	3.8	3.9	3.6	3.8	(0.2)	(5%)
Employer Contribution - Dental	0.4	0.4	0.4	0.4	(0.1)	(13%)
Employee Contributions - Dental	0.4	0.4	0.4	0.4	(0.1)	(21%)
Miscellaneous	0.1	0.1	0.1	0.1	-	-
Disabled Retiree Contributions	0.1	0.1	0.1	0.1	-	-
Transfers In			-	<u> </u>		-
Total Sources	\$17.0	\$16.9	\$16.4	\$16.7	(\$0.3)	(2%)

Actual to Revised Budget variance of (\$0.3) million or (2%): The unfavorable variances in Employee Contributions-Medical, Employer Contribution-Dental, and Employee Contributions-Dental are due to employee turnover and plan selection, which occurs after the budget has been prepared.





				FY 2021/22	Actual	vs. Budget
	FY 2019/20	FY 2020/21	FY 2021/22	Revised	Favorable /	(Unfavorable)
	<u>Actuals</u>	Actuals	Actuals	Budget	Amount	Percent
Medical Claims	\$14.5	\$13.6	\$15.2	\$16.0	\$0.9	5%
Dental Claims	0.8	0.7	0.8	0.7	-	-
Insurance & Bond Premiums	0.4	0.3	0.5	0.4	(0.1)	(20%)
Administrative Fees	0.3	0.3	0.3	0.3	-	-
Live Life Well Program	0.2	0.2	0.1	0.1	-	-
City Administration	0.1	0.1	0.1	0.1	-	-
Behavioral Health Insurance Claims	-		0.1		-	_
Total Uses	\$16.3	\$15.3	\$16.9	\$17.7	\$0.8	4%

Actual to Revised Budget variance of \$0.8 million or 4%: The favorable variance in Medical Claims is due primarily to to less primary care office visits used by employees than expected and difficulty in predicting the timing of claims. The unfavorable variance in Insurance & Bond Premiums is due to insurance stop loss fees that were discovered after the budget had been prepared.

City of Scottsdale WestWorld

-	Twelve Months: Fiscal Year								
_	2017/18 Actual	2018/19 Actual	2019/20 Actual	2020/21 Actual	2021/22 Adopted Budget	2021/22 Approved Budget	2021/22 Forecast Budget		
<u>Operating Revenue</u>									
Rental Facilities	\$2,542,842	\$2,329,364	\$2,261,538	\$3,601,497	\$3,079,583	\$3,079,583	\$3,079,583		
RV Rental	355,601	375,447	365,834	496,017	375,000	375,000	375,000		
Feed/Bedding Sales	523,261	557,581	524,759	919,338	700,000	700,000	700,000		
Labor Fees	404,957	394,745	377,019	473,148	400,000	400,000	400,000		
Concession Fees ^(a)	472,875	717,558	362,494	2,942	-	-	-		
Parking ^(b)	108,994	90,583	78,846	177,065	200,000	200,000	200,000		
Other Income	130,453	134,511	169,289	132,338	67,434	67,434	67,434		
Equidome Project Use Fee	360,000	360,000	360,000	360,000	360,000	360,000	360,000		
Operating Transfer In	100,000	100,000	100,000	100,000	100,000	100,000	100,000		
Operating Revenue	\$4,998,983	\$5,059,789	\$4,599,779	\$6,262,345	\$5,282,017	\$5,282,017	\$5,282,017		
Operating Expenses									
Personnel Services									
Wages/Salaries/Benefits	\$1,934,800	\$2,005,230	\$2,024,104	\$1,903,738	\$2,547,367	\$2,473,163	\$2,473,163		
Overtime	31,817	33,067	52,024	43,649	45,880	47,879	47,879		
Contractual Services									
Contractual Workers	139,522	133,369	115,819	157,624	177,255	177,255	177,255		
Telephone	34,182	36,989	41,817	13,169	16,389	16,389	16,389		
Utilities ^(c)	1,354,976	1,271,518	1,103,652	1,208,499	-	496,428	496,428		
Maintenance & Equipment Rental & Fleet	708,867	719,019	742,575	551,765	364,125	647,967	647,967		
License and Permits	160,727	142,826	250,941	220,259	137,865	137,865	137,865		
Property, Liability & Workers' Comp	77,395	73,984	77,449	110,087	145,776	145,776	145,776		
Advertising/Marketing Contract	327,544	365,148	340,907	194,981	253,500	253,500	253,500		
Other	308,750	261,188	285,712	211,735	210,389	210,389	210,389		
Commodities and Capital Outlays	44404	140705	70.040	400.404	450500	440.500	440.500		
Agriculture & Horticulture & Other Supply	114,194	163,735	78,949	122,494	152,590	119,500	119,500		
Maintenance & Repairs Supply, Equipment	83,417	144,340	117,840	138,694	158,321	151,072	151,072		
Inventory Purchased for Resale	259,279	326,497	321,449	488,953	425,000	425,000	425,000		
Construction - Other	21,126	20,483	26,314	11,679	-	-	-		
Other Expenses	39,036	36,372	32,657	34,270	45,320	45,320	45,320		
BOR Admin									
BOR Admin/WestWorld	162,889	171,034	179,586	188,565	197,993	197,993	197,993		
Allocated Expenses ^(d) COS Indirect Costs	430,425	378,803	398,702	371,073	384,276	384,276	384,276		
Operating Expenses	\$6,188,946	\$6,283,602	\$6,190,497	\$5,971,234	\$5,262,046	\$5,929,772	\$5,929,772		
Operating Income	(\$1,189,963)	(\$1,223,813)	(\$1,590,718)	\$291,111	\$19,971	(\$647,755)	(\$647,755)		
Debt Service (Less contributions)									
Debt Service - (52 & 17 acres)	\$2,314,216	\$2,334,637	\$2,317,059	\$2,331,449	\$2,634,543	\$2,634,543	\$2,634,543		
Debt Service - TNEC (\$41.935M)	1,479,375	1,461,375	1,455,876	1,457,125	1,999,476	1,999,476	1,999,476		
Debt Service - TNEC Tourism Funded	1,200,000	1,200,000	1,200,000	1,200,000	1,200,000	1,200,000	1,200,000		
Bed Tax Contributions - TNEC	(1,200,000)	(1,200,000)	(1,200,000)	(1,200,000)	(1,200,000)	(1,200,000)	(1,200,000)		
Net Debt Service	\$3,793,591	\$3,796,012	\$3,772,935	\$3,788,574	\$4,634,019	\$4,634,019	\$4,634,019		
Operating Income After Debt Service	(\$4,983,554)	(\$5,019,825)	(\$5,363,653)	(\$3,497,463)	(\$4,614,048)	(\$5,281,774)	(\$5,281,774)		

Note: Some amounts have been updated since last quarter to properly reflect WestWorld activity as staff identified accounts that were not being included as they should in the Statement of Operations.

⁽a) Beginning in FY 2020/21 Concession Fees is recorded under Rental Facilities in accordance with stipulations of the new marketing agreement.

 $^{^{(}b)}$ FY 2020/21 Parking Actuals were underreported.

⁽c) The adopted budget is zero because utilities charges are budgeted at a citywide non-divisional level. Monthly, as expenditures occur, a budget transfer will be completed to move the needed budget. The forecast budget is an estimate of expected utilities costs at fiscal year-end.

⁽d) Allocated expenses are not budgeted for in nor expensed to WestWorld General Fund operations, but are captured to provide truer costs of operations. This report does not include Facilities Maintenance expenses.

City of Scottsdale WestWorld Statement of Operations for December 2021 / 6 Months YTD

	FY 2017/18 YTD Actual	FY 2018/19 YTD Actual	FY 2019/20 YTD Actual	FY 2020/21 YTD Actual	FY 2021/22 YTD Actual	FY 2021/22 Approved YTD Budget	Actual vs. Favorable / (U	
Operating Revenue	7101001	riotadi	Hotaai	Notaai	Notaai	110 baaget	Amount	1 Clocit
Rental Facilities	\$983,433	\$900,313	\$938,858	\$1,164,733	\$1,023,678	\$738,881	\$284,797	39%
RV Rental	72,135	91,777	109,634	146,765	145,845	51,630	94,215	nm
Feed/Bedding Sales	160,482	191,257	214,205	335,229	221,316	195,000	26,316	13%
Labor Fees	89,535	82,362	116,557	125,520	129,490	76,900	52,590	68%
Concession Fees ^(a)	68,434	47,470	36,039	9,331	224	70,900	224	n/a
Parking	68,009	47,470	69,646	33,590	74,332	79,500	-5,168	(7%)
Other Income	18,523	22,086	40,236	42,157	156,545	6,222	150,323	, ,
Equidome Project Use Fee	18,523	22,080	40,230	42,157	150,545	0,222	150,323	nm
	100.000	100.000	100.000	100.000	101 704		- 01 704	-
Operating Transfer In	100,000	100,000	100,000	100,000	121,734	100,000	21,734	22%
Operating Revenue	\$1,560,551	\$1,482,900	\$1,625,175	\$1,957,325	\$1,873,164	\$1,248,133	\$625,031	50%
Operating Expenses Personnel Services								
Wages/Salaries/Benefits	\$956,830	\$1,003,974	\$1,000,822	\$1,005,388	\$1,069,715	\$1,221,862	\$152,147	12%
Overtime	11,576	11,893	22,147	11,144	12,613	18,795	6,182	33%
Contractual Services	,0.	1 1,000	22,	,	12,010	10,750	0,102	00.0
Contractual Workers	32,871	38,851	37,262	51,932	76,414	59,452	(16,962)	(29%)
Telephone	17,094	24,652	30,736	14,570	16,198	14,729	(1,469)	(10%)
Utilities ^(b)	528,266	510,435	451,288	620,401	496,428	496,428	(1,409)	(10%)
Maintenance & Equipment Rental & Fleet	306,083	322,932	339,681	216,059	310,387	328,459	18,072	6%
License and Permits	161,361	142,502	249,733	210,009	640	137,560	136,920	100%
							130,920	100%
Property, Liability & Workers' Comp	38,380	37,096	37,974	55,044	72,888	72,888	(10.450)	(100)
Advertising/Marketing Contract	321,639	252,662	265,763	119,724	196,959	178,500	(18,459)	(10%)
Other	107,879	79,355	98,868	93,665	97,144	111,157	14,013	13%
Commodities and Capital Outlays							((===)
Agriculture & Horticulture & Other Supply	52,929	70,299	25,678	47,266	38,876	20,996	(17,880)	(85%)
Maintenance & Repairs Supply, Equipment	50,857	60,130	50,276	53,478	23,967	48,144	24,177	50%
Inventory Purchased for Resale	101,594	129,512	115,707	159,304	160,886	210,156	49,270	23%
Construction - Other	14,759	51,418	26,171	9,501	436	-	(436)	n/a
Other Expenses	24,226	17,837	17,256	11,338	15,206	15,726	520	3%
BOR Admin								
BOR Admin/WestWorld	162,889	-	-	-	-	197,993	197,993	100%
Allocated Expenses ^(c)								
COS Indirect Costs	215,213	189,401	199,350	185,532	192,138	192,138	-	-
Operating Transfer Out	-	-	-	-	21,734	-	(21,734)	n/a
Operating Expenses	\$3,104,446	\$2,942,949	\$2,968,712	\$2,874,068	\$2,802,629	\$3,324,983	\$522,354	16%
Operating Income	(\$1,543,895)	(\$1,460,049)	(\$1,343,537)	(\$916,743)	(\$929,465)	(\$2,076,850)	\$102,677	nm
Debt Service (Less contributions)								
Debt Service - (52 & 17 acres)	\$508,214	\$488,747	\$476,872	\$648,118	\$355,978	\$355,978	\$ -	-
Debt Service - TNEC (\$41.935M)	659,688	625,688	590,438	553,563	232,238	232,238		-
Debt Service - TNEC Tourism Funded			-	-	- ,	- ,	-	
Bed Tax Contributions - TNEC	-	-	-	-	-	-	-	-
Net Debt Service	\$1,167,902	\$1,114,435	\$1,067,310	\$1,201,681	\$588,216	\$588,216	\$ -	-
Operating Income After Debt Service	(\$2,711,797)	(\$2,574,484)	(\$2,410,847)	(\$2,118,424)	(\$1,517,681)	(\$2,665,066)	\$102,677	nm

Note: Quarterly totals now contain accounts that staff identified were not being included as they should in the Sytatement of Operations.

⁽a) Beginning in FY 2020/21 Concession Fees is recorded under Rental Facilities in accordance with stipulations of the new marketing agreement.

⁽b) Utilities are budgeted at a citywide non-divisional level. Monthly, as expenditures occur, a budget transfer will be completed to move the needed budget to the department.

⁽c) Allocated expenses are not budgeted for in nor expensed to WestWorld General Fund operations, but are captured to provide truer costs of operations. This report does not include Facilities Maintenance expenses.



Privilege (Sales) & Use Tax Collections For December 2021

(For Business Activity in November 2021)

Appendix 1 contains information regarding the "actual" revenue collections from the 1.0 percent Privilege and Use Tax reflected in the General Fund, 0.2 percent dedicated Transportation Privilege Tax, 0.1 percent additional dedicated to Transportation Privilege and Use Taxes, 0.2 percent dedicated Preserve Privilege and Use Taxes, and 0.1 percent dedicated Public Safety Privilege and Use Taxes, including adjustments for related license revenues, late collections and audits. While the report includes the actual year-to-date tax collections for the funds previously noted, only the General Fund portion (1.0 percent) of the tax is unrestricted and available for general government purposes.

The fiscal year to date Privilege and Use Tax (1.0 percent General Purpose) collections increased 21 percent compared to the Budget, and increased 26 percent compared to the same period a year ago.

Privilege (Sales) & Use Tax by Category and Fund

_	Fiscal Year-to-Date: December 2021									
_										
					Actual vs.	•				
	2019/20	2020/21	2021/22	2021/22	Favorable/(Ur	<u>nfavorable)</u>				
	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	Budget	<u>Amount</u>	Percent				
1.00% General Purpose										
Automotive	\$8.7	\$9.3	\$10.0	\$9.7	\$0.3	3%				
Construction	5.7	6.4	6.6	6.6	0.0	0%				
Dining/ Entertainment	5.7	4.2	7.2	4.1	3.1	76%				
Food Stores	3.9	4.1	4.0	4.2	(0.1)	-3%				
Hotel/Motel	3.0	1.7	3.8	2.4	1.4	60%				
Major Dept. Stores	5.2	4.5	5.7	4.7	1.0	22%				
Misc. Retail Stores	11.7	12.8	16.6	13.4	3.2	24%				
Other Activity	7.1	7.2	9.3	7.5	1.8	24%				
Rentals	8.5	7.9	10.3	8.1	2.2	28%				
Utilities	2.7	2.5	2.5	2.6	0.0	0%				
Subtotal	\$62.1	\$60.7	\$76.1	\$63.1	\$12.9	21%				
0.10% Public Safety	\$6.1	\$5.9	\$7.5	\$6.2	\$1.3	21%				
0.20% Transportation 1990	11.6	11.3	14.3	11.7	2.6	22%				
0.10% Transportation 2019	6.0	5.9	7.4	6.2	1.2	20%				
0.20% McDowell Preserve 1995	12.2	11.9	14.9	12.4	2.5	21%				
0.15% McDow ell Preserve 2004	9.1	8.9	11.2	9.3	1.9	21%				
Total	\$107.1	\$104.7	\$131.7	\$108.9	\$22.5	21%				
% Change vs. Prior Year	18%	-2%	26%	4%						
Top 20 Taxpayers	\$23.0	\$25.1	\$27.8							
% of Total	21%	24%	21%							
% Change vs. Prior Year	4%	9%	11%							

Rounding differences may occur.

Automotive Sales Taxes

The automotive category includes automobile dealers, motorcycle dealers, automotive repair shops, tire shops, car washes, and car leasing companies.

Actual to Revised Budget variance of \$0.3 million or 3%: The variance is due in part to timing differences of when a few car dealers reported last year compared with this year.

Construction Sales Taxes

The construction tax is collected on all construction activity; commercial and residential; new and re-model. It also includes landscaping, painting, flooring installation, siding, roofing, concrete, plumbing, heating, electrical, framing, drywall, infrastructure, masonry, finish carpentry, etc.

Actual to Revised Budget variance of \$0.0 million or 0%: No explanation necessary.

Dining/Entertainment Sales Taxes

The restaurant category includes restaurants, bars, cafeterias, mobile food vendors, and caterers.

Actual to Revised Budget variance of \$3.1 million or 76%: This is due in part to restaurants doing better than anticipated.

Food Stores Sales Taxes

This category includes grocery stores, candy stores, meat markets and convenience stores.

Actual to Revised Budget variance of (\$0.1) million or (3%): The variance is due in part to timing differences of when a few grocery store chains reported last year compared with this year.

Hotel/Motel Sales Taxes

This category includes lodging space rental on a short-term basis and other activities provided at the hotel/motel.

Actual to Revised Budget variance of \$1.4 million or 60%: This is due in part to hotels doing better than anticipated and an increase in bookings with short term vacation rental properties. This is also due in part to a new hotel opening.

Major Department Stores Sales Taxes

This category includes large department stores, warehouse clubs, supercenters, and discount department stores.

Actual to Revised Budget variance of \$1.0 million or 22%: This is due in part to stores doing better than anticipated. The child tax credit payments that started in July and ended in December could be contributing to this variance.

Miscellaneous Retail Stores Sales Taxes

This category includes small clothing stores, art galleries, luggage stores, home furnishing stores, jewelry stores, drug stores, hobby stores, household appliance stores, sporting goods stores, florists, computer stores, hardware stores, online shopping, and pet supply stores.

Actual to Revised Budget variance of \$3.2 million or 24%: This is due in part to stores doing better than anticipated. The child tax credit payments that started in July and ended in December could be contributing to this variance.

Other Activity Sales Taxes

This category includes movie theatres, golf courses, gyms, bowling centers, amusement arcades, interior designers, publishers, banks, doctors, lawyers, accountants, beauty salons, barber shops, personal goods repair shops, photographers, advertising, wholesalers, and manufacturers. This also includes license fees, penalties, and interest.

Actual to Revised Budget variance of \$1.8 million or 24%: The variance is due in part to an increase in taxable sales from computer software/hardware wholesalers/manufacturers.

Rental Sales Taxes

The rental category includes rentals of commercial and residential real property and personal property rentals, (such as rentals of formal wear, DVD's, home health equipment, recreational goods, electronics, appliances, etc.)

Actual to Revised Budget variance of \$1.8 million or 24%: This is due in part to a couple of one-time taxable speculative sales of apartment complexes.

Utilities Sales Taxes

This category includes businesses that provide telecommunication (landlines and cellular), electricity, gas, or water services.

Actual to Revised Budget variance of \$0.0 million or 0%: No explanation necessary.



ensure legal compliance and financial management for the various restricted expenditures, the city's accounting and budget structure is segregated into various funds. This approach is unique to the government sector. Fund accounting segregates functions and activities into separate self-balancing funds that are created and maintained for specific purposes.

A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The city, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

The General Fund is the city's chief operating fund and is used to account for all financial resources, except those that are legally required to be accounted for in another fund.

GENERAL FUND SOURCES

Taxes - Local - Encompasses a series of local taxes. The largest component of this source includes a 1.10 percent sales tax, of which 0.10 percent is dedicated to public safety. The remaining 1.0 percent of the sales tax is available to fund basic municipal services such as police, fire, libraries, and parks. Sales tax receipts received in the current month are based on prior month activity. This general-purpose sales tax is the city's single largest revenue source. The sales tax category results can be found earlier in the report. Other revenue sources that make up this category include electric and gas franchise fees and cable TV license fees, which are revenues from utility and cable providers for their permitted use of the city's rights-of-way; a stormwater quality charge, which is a fee to help pay a portion of the city's stormwater management program and the Salt River Project (SRP) in lieu tax.

Property Taxes - Property taxes are comprised only of the "Primary" property taxes levied on the assessed value of all property within the city to help pay for basic operations of the city. Secondary property taxes are not included in the General Fund as they must be used solely for General Obligation bond debt service payments. Increases in revenue from year to year reflect new property additions to the tax roll and Council actions to increase total revenue as legally allowed.

State Shared Revenues - These revenues are derived from state shared sales taxes, income taxes, and vehicle license taxes (auto lieu). On a per capita basis, state sales taxes generated in Scottsdale tend to be higher than most other cities/towns due to higher wealth, consumer spending habits, and larger amounts of visitor/tourist spending. As directed by statute, the State distributes the shared portion of State sales taxes back to local governments based on population, not by the amount of sales taxes collected within the local jurisdiction.

Charges for Services/Other - Charges for Services include miscellaneous charges that do not fall into any other category such as property rentals, cell tower leases and stadium usage fees.

License Permits & Fees - These charges include those for fees and licenses associated with specific services and programs offered by the city.

Fines Fees & Forfeitures - These are charges penalizing individuals for violating a law or policy of the city or paying for services and facilities designed to support this punishment, such as the Court, Library and Public Safety - Police.

Interest Earnings - Revenues generated through the use of various investment vehicles on General Fund cash balances throughout the year.

Building Permit Fees & Charges - These charges include the licensing of business activity and the associated fees relating to to the licensure and regulation of specific activities.

Indirect/Direct Cost Allocations - Indirect cost allocations charged to the Enterprise Funds for specific central administrative functions which benefit the Enterprise operations (e.g. Information Technology, Payroll and Human Resources). Direct cost allocations represent Aviation Fund changes for the direct cost of fire service at the airport performed by General Fund personnel.

Transfers In - Transfers in reflects funds received from the Enterprise Funds (Franchise Fees), Special Programs Fund (30 Day Tow) and Tourism Development Fund (comply with financial policy #21A).



GENERAL FUND USES

Personnel Services includes the salaries and wages plus the city's contribution for fringe benefits such as retirement, social security, health, and workers' compensation insurance. It is reduced by vacancy savings, but increased for medical and vacation leave accrual payouts that are made at the time of separation from the city. Personnel Services also include pay-for-performance and compensation adjustments.

Contractual Services includes expenditures for services performed by firms, individuals, or other city divisions.

Commodities includes supplies, repair and replacement parts, small tools, and maintenance and repairs.

Capital Outlays includes the purchase of land, the purchase or construction of buildings, structures, and facilities, plus machinery and equipment. It includes expenditures that result in the acquisition or addition of a fixed asset or increases the capacity, efficiency, span of life, or economy of operating an existing fixed asset. For an item to qualify as capital outlay the expenditure must meet all of the following requirements: (1) have an estimated useful life of more than two years; (2) have a unit cost higher than \$10,000; and (3) be betterment or improvement.

Contracts Payable & COPs includes contractual obligations related to development agreements (funded by sales tax rebates) which vary based on the actual sales tax collections and certificates of participation which are a funding mechanism similar to bonds utilized for the purchase of capital items.

Transfers Out represents the authorized transfer of cash to other funds and/or capital projects.

OTHER FUNDS

Transportation Fund is considered a Special Revenue Fund, which is used to account for the proceeds of specific revenue sources that are legally restricted to expenditures for specified purposes. The Transportation Fund receives and expends the city's allocation of the Arizona Highway User Revenue Tax (HURF) as well as other transportation related revenues. The amount of HURF available to each city is allocated based on population. These monies must be used for street construction, reconstruction, maintenance, or transit. The State of Arizona requires the city to establish and maintain an accounting for Highway User Revenue Funds. The fund also accounts for the 1989 voter approved Transportation Privilege (Sales) Tax of 0.20 percent which is dedicated to funding transportation improvements and operations. Fifty percent of (0.20%)the Sales Tax - Transportation is transferred to the Capital Improvement (CIP) Plan transportation related capital improvement projects, while 100 percent of the Sales Tax - Transportation (0.10%) is collected and reported in the CIP.

Tourism Development Fund is a Special Revenue Fund to account for the sources and uses related to tourism. Revenues consist of transient lodging tax (bed tax) and lease rental earnings from the Fairmont Scottsdale Princess Resort. Bed Tax is the largest portion of this fund and is derived from lodging room charges for stays of 29 days or less in hotels or short-term rentals.

Enterprise Funds are used to account for operations, which are financed and operated similarly to private businesses, where the intent is that the service is self-sufficient, with all costs including debt service supported predominantly by user charges. The city maintains three Enterprise Funds to account for Water & Water Reclamation, Aviation, and Solid Waste activities.

Water & Water Reclamation Funds

This fund accounts for the transactions related to the city's water and water reclamation business activities, including operating revenue, expenditures and debt service payments.

- Water Service Charges are monthly water billings which consist of a base charge according to meter size and a variable charge for the amount of water consumed.
- Water Reclamation Service Charges are monthly charges based on the volume and strength of the sewage discharge.
- Non-Potable Water Fees include the sale of surface water, reverse osmosis and effluent treated to irrigation standards. These different water types are delivered to 22 Reclaimed Water Distribution System golf courses, 3 Irrigation Water Distribution System golf courses, the Gainey Ranch Golf Club, the WestWorld golf course and the Inlet/Silverado golf course.
- Miscellaneous Revenue includes rental income, miscellaneous reimbursements and other minor fees.



Aviation Fund

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Solid Waste Fund

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Risk Management Fund

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Healthcare Self Insurance Fund

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