

Monthly Financial Update — March 31, 2021

City Council Meeting – April 20, 2021

General Fund Operating Sources March 2021: Fiscal Year to Date

| | FY 2018/19 Actuals | FY 2019/20 Actuals | FY 2020/21 Actuals | FY 2020/21 Revised Budget | Actual Favorable / Amount | vs. Budget (Unfavorable) Percent |
|----------------------------------|-----------------------|-----------------------|-----------------------|---------------------------------|---------------------------------|--|
| Taxes - Local | \$109.5 | \$121.2 | \$114.5 | \$97.6 | \$16.9 | 17% |
| Property Tax | 21.0 | 21.8 | 23.6 | 22.1 | 1.5 | 7% |
| State Shared Revenues | 49.1 | 52.8 | 58.6 | 53.1 | 5.5 | 10% |
| Charges for Service/Other | 9.2 | 9.2 | 10.2 | 8.7 | 1.5 | 17% |
| License Permits & Fees | 6.1 | 6.2 | 5.5 | 4.5 | 1.0 | 23% |
| Fines Fees & Forfeitures | 5.7 | 5.8 | 4.7 | 5.5 | (0.7) | (13%) |
| Interest Earnings | 2.8 | 3.3 | 2.5 | 2.6 | (0.1) | (4%) |
| Building Permit Fees & Charges | 12.0 | 14.7 | 12.5 | 12.3 | 0.2 | 2% |
| Indirect/Direct Cost Allocations | 5.0 | 5.6 | 5.4 | 5.3 | 155 | 1-1 |
| Transfers In | 8.5 | 9.0 | 8.8 | 7.9 | 0.9 | 11% |
| Total Sources | \$228.7 | \$249.5 | \$246.2 | \$219.6 | \$26.7 | 12% |

General Fund Operating Sources: 1% Sales Tax March 2021: Fiscal Year to Date

| | FY 2018/19 _Actuals | FY 2019/20 _ Actuals | FY 2020/21 _ Actuals | FY 2020/21 Revised Budget | Actual Favorable / (l Amount | vs. Budget Jnfavorable) Percent |
|--------------------|---------------------|-------------------------|-------------------------|---------------------------------|------------------------------------|---------------------------------------|
| Automotive | \$13.4 | \$13.9 | \$13.8 | \$11.0 | \$2.8 | 26% |
| Construction | 7.8 | 8.2 | 9.2 | 6.4 | 2.9 | 45% |
| Dining/Entertnmnt | 8.0 | 8.9 | 7.2 | 5.0 | 2.2 | 45% |
| Food Stores | 5.9 | 6.4 | 6.6 | 6.6 | - | - |
| Hotel/Motel | 4.8 | 5.4 | 3.0 | 2.1 | 0.9 | 43% |
| Major Dept Stores | 7.2 | 8.1 | 7.3 | 7.2 | 0.1 | 2% |
| Misc Retail Stores | 16.2 | 19.3 | 21.1 | 16.5 | 4.6 | 28% |
| Other Activity | 10.0 | 10.9 | 11.6 | 8.9 | 2.7 | 31% |
| Rental | 12.6 | 14.2 | 12.4 | 12.8 | (0.4) | (3%) |
| Utilities | 3.5 | 3.7 | 3.6 | 3.9 | (0.3) | (8%) |
| Sales Tax Total | \$89.4 | \$99.0 | \$95.9 | \$80.3 | \$15.6 | 19% |

General Fund Operating Uses by Category March 2021: Fiscal Year to Date

| | FY 2018/19 | FY 2019/20 | FY 2020/21 | FY 2020/21 Revised | Actual vs. Budget Favorable / (Unfavorable) | |
|--------------------------|------------|------------|------------|-----------------------|--|---------|
| | _Actuals | Actuals | _Actuals | <u>Budget</u> | Amount | Percent |
| Personnel Services* | \$146.2 | \$155.3 | \$136.7 | \$139.8 | \$3.0 | 2% |
| Contractual Services | 43.3 | 46.4 | 43.3 | 46.1 | 2.8 | 6% |
| Commodities | 5.0 | 5.5 | 5.0 | 5.1 | 0.2 | 3% |
| Capital Outlays | 0.4 | 0.3 | 0.6 | 0.5 | (0.1) | (28%) |
| Contracts Payable & COPs | 1.6 | 1.6 | 0.4 | 0.4 | E 252 | - |
| Transfers Out | 1.7 | 2.9 | 4.8 | = | (4.8) | n/a_ |
| Total Uses | \$198.2 | \$212.0 | \$190.7 | \$191.8 | \$1.1 | 1% |
| *Pay Periods thru March: | 19 | 19 | 19 | | | |

General Fund Operating Uses: Personnel Services March 2021: Fiscal Year to Date

| | FY 2018/19 Actuals | FY 2019/20 Actuals | FY 2020/21 Actuals | FY 2020/21 Revised Budget | Actual Favorable / (U Amount | vs. Budget Infavorable) Percent |
|--------------------------|-----------------------|-----------------------|-----------------------|---------------------------------|------------------------------------|---------------------------------------|
| Salaries* | \$96.0 | \$100.6 | \$87.0 | \$88.3 | \$1.3 | 1% |
| Overtime | \$6.4 | \$7.6 | \$6.6 | \$6.9 | \$0.3 | 5% |
| Health/Dental | \$13.7 | \$14.8 | \$12.8 | \$12.8 | \$ - | - |
| Fringe Benefits | \$6.7 | \$7.2 | \$6.7 | \$6.8 | \$0.2 | 2% |
| Retirement | \$22.9 | \$24.6 | \$23.5 | \$24.7 | \$1.2 | 5% |
| Contract Workers | \$0.5 | \$0.6 | \$0.1 | \$0.1 | \$ - | - |
| Personnel Services Total | \$146.2 | \$155.3 | \$136.7 | \$139.8 | \$3.0 | 2% |
| *Pay Periods thru March: | 19 | 19 | 19 | | | |

General Fund Operating Division Expenditures March 2021: Fiscal Year to Date

| | FY 2018/19 | FY 2019/20 | FY 2020/21 | FY 2020/21 Revised | Actual Favorable / (l | vs. Budget Jnfavorable) |
|--------------------------------------|------------|------------|------------|-----------------------|--------------------------|----------------------------|
| | Actuals | Actuals | Actuals | Budget | Amount | Percent |
| Mayor & Council and Charter Officers | \$19.7 | \$21.2 | \$20.1 | \$21.0 | \$0.9 | 4% |
| Administrative Services | 10.8 | 11.4 | 11.5 | 11.9 | 0.4 | 3% |
| Community and Economic Development | 15.7 | 16.5 | 15.8 | 16.0 | 0.1 | 1% |
| Community Services | 28.9 | 29.7 | 26.3 | 26.8 | 0.5 | 2% |
| Public Safety - Fire | 32.3 | 35.4 | 29.1 | 29.0 | _ | 194 |
| Public Safety - Police | 73.6 | 79.3 | 68.1 | 71.4 | 3.4 | 5% |
| Public Works | 13.9 | 13.9 | 14.6 | 15.2 | 0.6 | 4% |
| Total _ | \$194.9 | \$207.4 | \$185.6 | \$191.4 | \$5.8 | 3% |

General Fund Results: Summary March 2021: Fiscal Year to Date

| | | | | | Actual Vs. Budget | |
|---------------------------|-----------------|--------------------|--------------------|--------------------|-------------------|-----|
| | FY 18/19 Actual | FY 19/20 Actual | FY 20/21 Actual | FY 20/21 Budget | Fav/(Unf) | % |
| Sources | \$228.7 | \$249.5 | \$246.2 | \$219.6 | \$26.7 | 12% |
| Uses | \$198.2 | \$212.0 | \$190.7 | \$191.8 | \$1.1 | 1% |
| Change in Fund Balance | \$30.5 | \$37.5 | \$55.5 | \$27.8 | \$27.8 | |