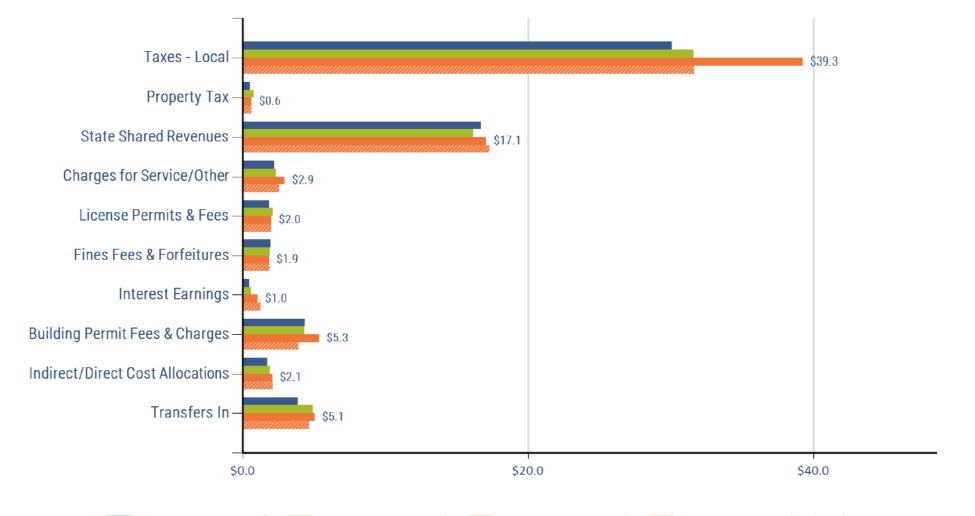
# Monthly Financial Update September 30, 2019

Stillman Station

October 22, 2019

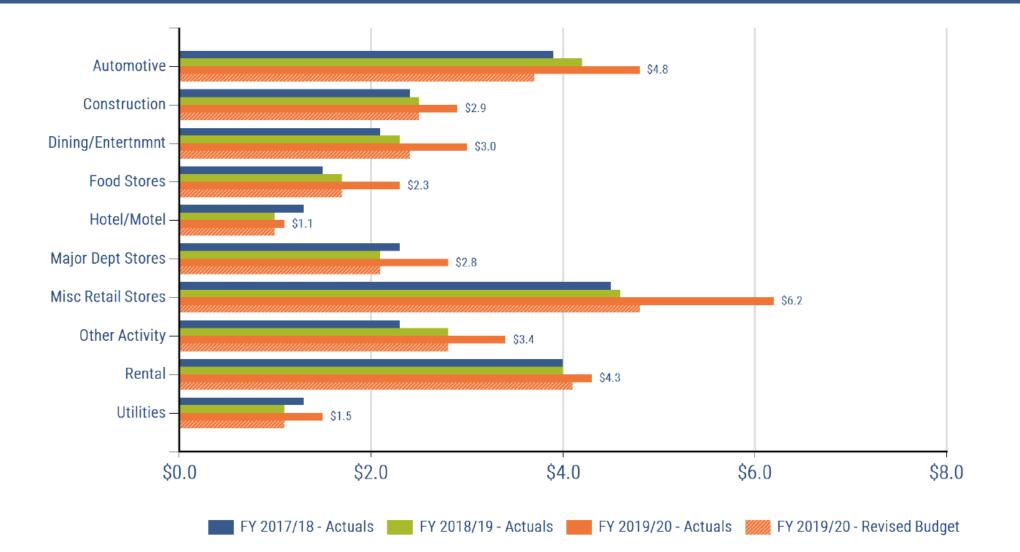
### **General Fund Operating Sources September 2019: Fiscal Year to Date**



# General Fund Operating Sources September 2019: Fiscal Year to Date

|                                  | FY 2017/18<br>Actuals | FY 2018/19<br>Actuals | FY 2019/20<br>Actuals | FY 2019/20<br>Revised<br>Budget | Actual<br>Favorable /<br>Amount | vs. Budget<br>(Unfavorable)<br>Percent |
|----------------------------------|-----------------------|-----------------------|-----------------------|---------------------------------|---------------------------------|--|
| Taxes - Local                    | \$30.1                | \$31.6                | \$39.3                | \$31.6                          | \$7.6                           | 24%                                    |
| Property Tax                     | 0.5                   | 0.8                   | 0.6                   | 0.6                             | -                               | -                                      |
| State Shared Revenues            | 16.7                  | 16.2                  | 17.1                  | 17.3                            | (0.2)                           | (1%)                                   |
| Charges for Service/Other        | 2.2                   | 2.3                   | 2.9                   | 2.6                             | 0.4                             | 14%                                    |
| License Permits & Fees           | 1.9                   | 2.1                   | 2.0                   | 2.0                             | -                               | -                                      |
| Fines Fees & Forfeitures         | 2.0                   | 1.9                   | 1.9                   | 1.9                             | -                               | -                                      |
| Interest Earnings                | 0.5                   | 0.6                   | 1.0                   | 1.2                             | (0.2)                           | (16%)                                  |
| Building Permit Fees & Charges   | 4.4                   | 4.3                   | 5.3                   | 3.9                             | 1.5                             | 37%                                    |
| Indirect/Direct Cost Allocations | 1.7                   | 1.9                   | 2.1                   | 2.1                             | -                               | -                                      |
| Transfers In                     | 3.9                   | 4.9                   | 5.1                   | 4.7                             | 0.4                             | 9%                                     |
| Total Sources                    | \$63.7                | \$66.6                | \$77.3                | \$68.0                          | \$9.3                           | 14%                                    |

#### **General Fund Operating Sources: Sales Tax September 2019: Fiscal Year to Date**



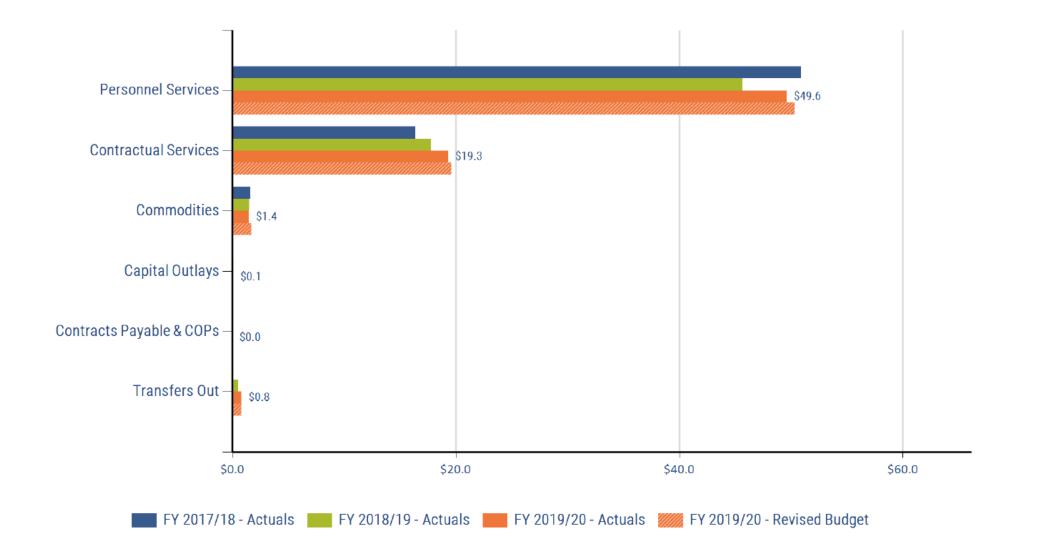
# **General Fund Operating Sources: Sales Tax September 2019: Fiscal Year to Date**

(in millions: rounding differences may occur)

|                    | FY 2017/18 | 7/18 FY 2018/19 FY |         | FY 2019/20<br>Revised | Actual<br>Favorable / ( | Actual vs. Budget<br>Favorable / (Unfavorable) |  |
|--------------------|------------|--------------------|---------|-----------------------|-------------------------|--|--|
|                    | Actuals    | Actuals            | Actuals | Budget                | Amount                  | Percent  |  |
| Automotive         | \$3.9      | \$4.2              | \$4.8   | \$3.7                 | \$1.1                   | 30%  |  |
| Construction       | 2.4        | 2.5                | 2.9     | 2.5                   | 0.4                     | 15%  |  |
| Dining/Entertnmnt  | 2.1        | 2.3                | 3.0     | 2.4                   | 0.6                     | 24%  |  |
| Food Stores*       | 1.5        | 1.7                | 2.3     | 1.7                   | 0.6                     | 32%  |  |
| Hotel/Motel        | 1.3        | 1.0                | 1.1     | 1.0                   | 0.1                     | 10%  |  |
| Major Dept Stores  | 2.3        | 2.1                | 2.8     | 2.1                   | 0.8                     | 36%  |  |
| Misc Retail Stores | 4.5        | 4.6                | 6.2     | 4.8                   | 1.4                     | 28%  |  |
| Other Activity     | 2.3        | 2.8                | 3.4     | 2.8                   | 0.7                     | 24%  |  |
| Rental             | 4.0        | 4.0                | 4.3     | 4.1                   | 0.2                     | 5%   |  |
| Utilities          | 1.3        | 1.1                | 1.5     | 1.1                   | 0.4                     | 37%  |  |
| Sales Tax Total    | \$25.5     | \$26.2             | \$32.3  | \$26.2                | \$6.1                   | 23%  |  |

\*YTD CIP Transfer = \$1.5 Million

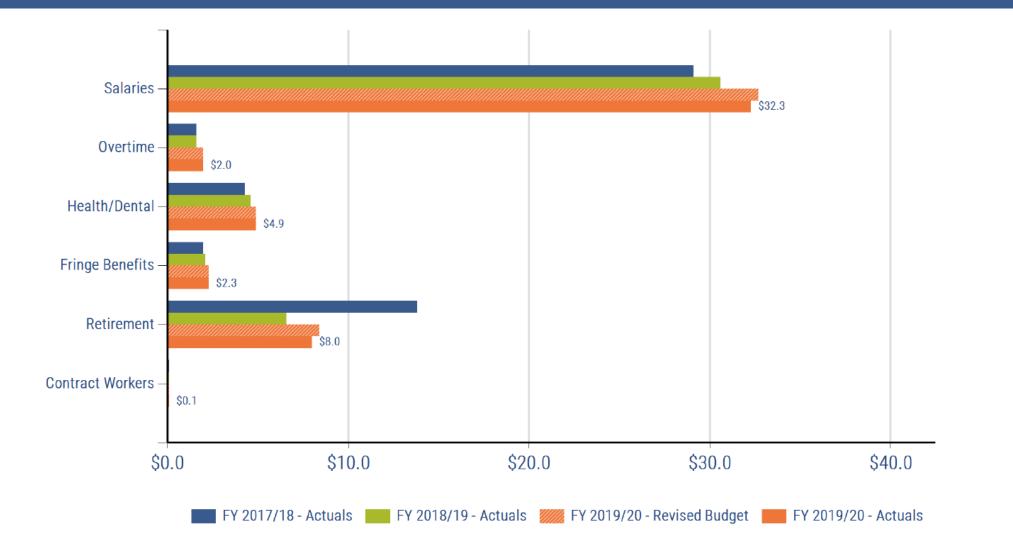
### **General Fund Operating Uses by Category September 2019: Fiscal Year to Date**



# General Fund Operating Uses by Category September 2019: Fiscal Year to Date

|                              | FY 2017/18<br>Actuals | FY 2018/19<br>Actuals | FY 2019/20<br>Actuals | FY 2019/20<br>Revised<br>Budget | Actual<br>Favorable /<br>Amount | vs. Budget<br>(Unfavorable)<br>Percent |
|------------------------------|-----------------------|-----------------------|-----------------------|---------------------------------|---------------------------------|--|
| Personnel Services*          | \$50.9                | \$45.7                | \$49.6                | \$50.3                          | \$0.7                           | 1%                                     |
| Contractual Services         | 16.4                  | 17.8                  | 19.3                  | 19.6                            | 0.2                             | 1%                                     |
| Commodities                  | 1.6                   | 1.5                   | 1.4                   | 1.7                             | 0.3                             | 15%                                    |
| Capital Outlays              | -                     | 0.1                   | 0.1                   | 0.1                             | -                               | -                                      |
| Contracts Payable & COPs     | -                     | -                     | -                     | -                               | -                               | -                                      |
| Transfers Out                | -                     | 0.5                   | 0.8                   | 0.8                             | -                               | -                                      |
| Total Uses                   | \$68.9                | \$65.6                | \$71.3                | \$72.5                          | \$1.2                           | 2%                                     |
| *Pay Periods thru September: | 6                     | 6                     | 6                     |                                 |                                 |  |

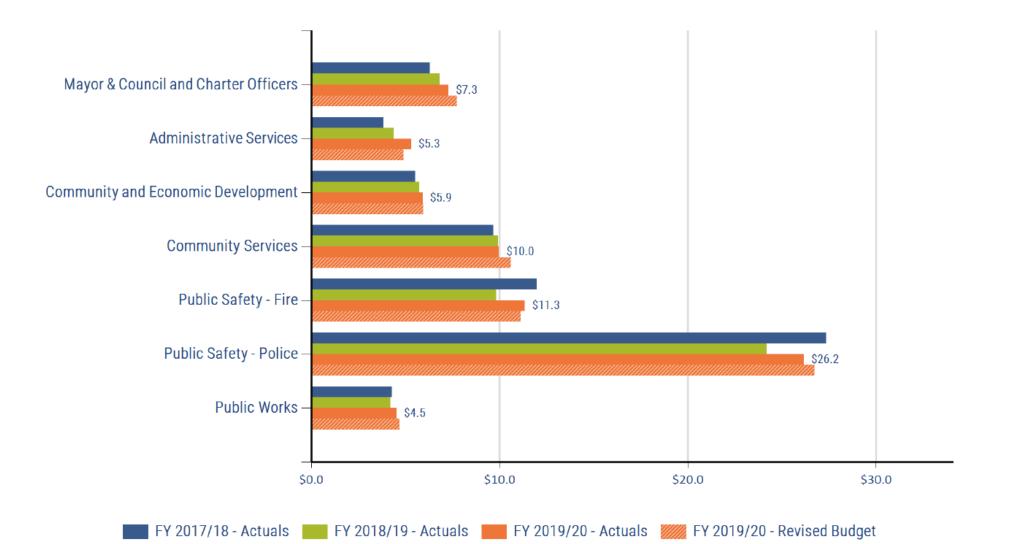
# General Fund Operating Uses: Personnel Services September 2019: Fiscal Year to Date



# General Fund Operating Uses: Personnel Services September 2019: Fiscal Year to Date

| Salaries*<br>Overtime        | FY 2017/18<br><u>Actuals</u><br>\$29.1<br>\$1.6 | FY 2018/19<br><u>Actuals</u><br>\$30.6<br>\$1.6 | FY 2019/20<br><u>Actuals</u><br>\$32.3<br>\$2.0 | FY 2019/20<br>Revised<br><u>Budget</u><br>\$32.7<br>\$2.0 | Actual<br>Favorable / (U<br><u>Amount</u><br>\$0.4<br>\$ - | vs. Budget<br>Infavorable)<br><u>Percent</u><br>1% |
|------------------------------|---|---|---|---|--|--|
| Health/Dental                | \$4.3   | \$4.6   | \$4.9   | \$4.9   | \$ -   | -  |
| Fringe Benefits              | \$2.0   | \$2.1   | \$2.3   | \$2.3   | (\$0.1)  | (2%)   |
| Retirement                   | \$13.8  | \$6.6   | \$8.0   | \$8.4   | \$0.4  | 5%   |
| Contract Workers             | \$0.1   | \$0.1   | \$0.1   | \$0.1   | \$ -   | -  |
| Personnel Services Total     | \$50.9  | \$45.7  | \$49.6  | \$50.3  | \$0.7  | 1%   |
| *Pay Periods thru September: | 6   | 6   | 6   |   |  |  |

# **General Fund Operating Division Expenditures September 2019: Fiscal Year to Date**



# General Fund Operating Division Expenditures September 2019: Fiscal Year to Date

|                                      | FY 2017/18<br>Actuals | FY 2018/19<br>Actuals | FY 2019/20<br>Actuals | FY 2019/20<br>Revised<br>Budget | Actua<br>Favorable<br>Amount | al vs. Budget<br>e / (Unfavorable)<br>Percent |
|--------------------------------------|-----------------------|-----------------------|-----------------------|---------------------------------|------------------------------|---|
| Mayor & Council and Charter Officers | \$6.3                 | \$6.8                 | \$7.3                 | \$7.7                           | \$0.4                        | 6%  |
| Administrative Services              | 3.8                   | 4.4                   | 5.3                   | 4.9                             | (0.4)                        | (8%)  |
| Community and Economic Development   | 5.5                   | 5.7                   | 5.9                   | 5.9                             | -                            | -   |
| Community Services                   | 9.7                   | 9.9                   | 10.0                  | 10.6                            | 0.6                          | 6%  |
| Public Safety - Fire                 | 12.0                  | 9.8                   | 11.3                  | 11.1                            | (0.2)                        | (2%)  |
| Public Safety - Police               | 27.4                  | 24.2                  | 26.2                  | 26.7                            | 0.6                          | 2%  |
| Public Works                         | 4.3                   | 4.2                   | 4.5                   | 4.7                             | 0.1                          | 3%  |
| Total                                | \$68.9                | \$65.0                | \$70.5                | \$71.6                          | \$1.2                        | 2%  |

# **General Fund Results: Summary** September 2019: Fiscal Year to Date (in millions: rounding differences may occur)

|                           | FY 17/18 | FY 18/19 | FY 19/20 | FY<br>19/20 | Actual vs. Budget |     |
|---------------------------|----------|----------|----------|-------------|-------------------|-----|
|                           | Actual   | Actual   | Actual   | Budget      | Fav/(Unf)         | %   |
| Sources                   | \$63.7   | \$66.6   | \$77.3   | \$68.0      | \$9.3             | 14% |
| Uses                      | \$68.9   | \$65.6   | \$71.3   | \$72.5      | \$1.2             | 2%  |
| Change in Fund<br>Balance | (\$5.2)  | \$1.0    | \$6.0    | (\$4.5)     | \$10.5            |     |