

Financial Report Fiscal Year-to-Date As of June 2016

Report to the City Council Prepared by City Treasurer November 28, 2016



FINANCIAL REPORT YEAR-TO-DATE JUNE 2016

The following report is a summary of financial results for the city's General Fund (which is the primary operating fund of the city), Transportation Fund, Tourism Development Fund, major Enterprise Funds, Fleet Fund, Risk Fund and Benefits Self-Insurance Fund. The report also includes detailed information on the city's privilege (sales) tax by major category. Financial statements summarize sources and uses by major categories. Significant budget to actual variances are highlighted and explained. Additionally, the report includes a Statement of Operations for WestWorld. The statement summarizes operating revenue and expenses (before and after debt service).

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General Fund- Summary

FY 2015/16 - GENERAL FUND

(\$ in millions: Rounding differences may occur)

			Adopted vs.	
	Adopted	Revised	Favorable/(U	nfavorable)
	Budget	Budget	Amount	Percent
Sources	\$263.9	\$263.9	\$0.0	0%
Uses	263.8	265.3	(1.4)	-1%
Change in Fund Balance	\$0.1	(\$1.4)	(\$1.4)	
Beginning Fund Balance	\$46.2	\$50.3	\$4.1	
Ending Fund Balance	\$46.3	\$48.9	\$2.7	
Reserved*	\$24.6	\$24.7	\$0.1	
Contingency	\$3.0	\$2.0	(\$1.0)	
Unreserved	\$18.7	\$22.2	\$3.5	

*General Fund Reserved equals 10% of operating expenses for the General Fund per Financial Policy No. 36.

June 2016: Current Month and YTD (\$ in millions: Rounding differences may occur)

	June	June Revised	YTD	YTD Revised	Actual vs Favorable/(U	0
	Actual	Budget	Actuals	Budget	Amount	Percent
Sources	\$26.0	\$23.1	\$273.1	\$263.9	\$9.3	4%
Uses	42.8	39.7	263.1	265.3	2.2	1%
Change in Fund Balance	(\$16.8)	(\$16.6)	\$10.0	(\$1.4)	\$11.5	

Sources (\$ in millions: Rounding differences may occur)

	-			-
			Twelve Months	: Fiscal Year
			2015/16	2015/16
	2013/14	2014/15	Adopted	Revised
	Actual	Actual	Budget	Budget
1.1% Sales Taxes	\$104.9	\$110.4	\$110.0	\$110.0
State-Shared Revenues	50.9	54.5	55.5	55.5
Property Taxes	25.3	25.5	26.0	26.0
Franchise Fees/In-Lieu Taxes	12.2	12.4	12.0	12.0
Charges for Services/Other	24.3	29.5	30.1	30.1
Building Permit Fees & Charges	14.4	14.8	14.3	14.3
Interest Earnings *	0.8	0.9	0.9	0.9
Indirect/Direct Cost Allocation	6.6	6.5	6.0	6.0
Total Revenue	\$239.4	\$254.3	\$254.8	\$254.8
Transfers In	12.5	10.0	9.1	9.1
Total Sources	\$251.9	\$264.4	\$263.9	\$263.9
% Change vs. Prior Year	-5%	5%	0%	0%

	One Month: June 2016								
				2015/16	Actual vs. Budget				
	2013/14	2014/15	2015/16	Revised	Favorable/(U	nfavorable)			
	Actual	Actual	Actual	Budget	Amount	Percent			
1.1% Sales Taxes	\$8.9	\$9.4	\$9.3	\$8.9	\$0.4	5%			
State-Shared Revenues	4.3	4.8	4.9	5.0	(0.1)	-2%			
Property Taxes	1.5	1.8	2.0	1.5	0.5	32%			
Franchise Fees/In-Lieu Taxes	1.0	1.3	1.3	1.2	0.1	11%			
Charges for Services/Other	2.6	3.3	3.5	3.6	(0.1)	-3%			
Building Permit Fees & Charges	0.6	0.9	0.8	1.6	(0.7)	-46%			
Interest Earnings *	0.1	0.1	0.2	0.1	0.1	nm			
Indirect/Direct Cost Allocation	0.6	0.6	0.5	0.5	-	-			
Total Revenue	\$19.6	\$22.1	\$22.5	\$22.3	\$0.2	1%			
Transfers In	6.0	2.1	3.5	0.8	2.7	nm			
Total Sources	\$25.6	\$24.3	\$26.0	\$23.1	\$2.9	13%			
% Change vs. Prior Year	9%	-5%	7%	-5%					

	Fiscal Year-to-Date: June 2016							
				2015/16	Actual vs.	Budget		
	2013/14	2014/15	2015/16	Revised	Favorable/(U	nfavorable)		
	Actual	Actual	Actual	Budget	Amount	Percent		
1.1% Sales Taxes	\$104.9	\$110.4	\$115.3	\$110.0	\$5.3	5%		
State-Shared Revenues	50.9	54.5	55.8	55.5	0.3	1%		
Property Taxes	25.3	25.5	25.9	26.0	(0.1)	-1%		
Franchise Fees/In-Lieu Taxes	12.2	12.4	12.6	12.0	0.6	5%		
Charges for Services/Other	24.3	29.5	31.2	30.1	1.1	4%		
Building Permit Fees & Charges	14.4	14.8	13.2	14.3	(1.1)	-7%		
Interest Earnings *	0.8	0.9	1.4	0.9	0.5	56%		
Indirect/Direct Cost Allocation	6.6	6.5	6.0	6.0	-	-		
Total Revenue	\$239.4	\$254.3	\$261.4	\$254.8	\$6.6	3%		
Transfers In	12.5	10.0	11.8	9.1	2.7	29%		
Total Sources	\$251.9	\$264.4	\$273.1	\$263.9	\$9.3	4%		
% Change vs. Prior Year	-5%	5%	3%	0%				

*Beginning in September 2014, the timing when gains/losses on investments were recognized was retrospectively changed.

Sales Taxes

	Twelve Months: Fiscal Year					
			2015/16	2015/16		
	2013/14	2014/15	Adopted	Revised		
	Actual	Actual	Budget	Budget		
General Purpose Sales Tax (1.00%)	\$95.6	\$100.6	\$100.2	\$100.2		
Public Safety Sales Tax (0.10%)	9.3	9.8	9.8	9.8		
Total General Fund Sales Taxes	\$104.9	\$110.4	\$110.0	\$110.0		
% Change vs. Prior Year	7%	5%	0%	0%		

	Fiscal Year-to-Date: June 2016								
				2015/16	Actual vs. Budget				
	2013/14	2014/15	2015/16	Revised	Favorable/(L	Infavorable)			
	Actual	Actual	Actual	Budget	Amount	Percent			
General Purpose Sales Tax (1.00%)	\$95.6	\$100.6	\$105.0	\$100.2	\$4.8	5%			
Public Safety Sales Tax (0.10%)	9.3	9.8	10.3	9.8	0.5	5%			
Total General Fund Sales Taxes	\$104.9	\$110.4	\$115.3	\$110.0	\$5.3	5%			
% Change vs. Prior Year	7%	5%	4%	0%					

Actual to Revised Budget variance of \$5.3 million or 5%:

The favorable variance is primarily due to low gas prices and overall improved economy, which is reflected in increases in automotive sales, miscellaneous retail, computer hardware/software wholesalers, and sales from websites. Additionally, there were several large one-time audit payments recorded, and two large self-reported spec sales of apartment buildings.

State-Shared Revenues

	Twelve Months: Fiscal Year					
	2015/16 2015/16					
	2013/14	2014/15	Adopted	Revised		
	Actual	Actual	Budget	Budget		
State Shared Sales Tax	\$18.9	\$19.9	\$20.8	\$20.8		
State Shared Income Tax	24.2	26.3	26.2	26.2		
Auto Lieu Tax	7.8	8.3	8.6	8.6		
Total State Shared Revenues	\$50.9	\$54.5	\$55.5	\$55.5		
% Change vs. Prior Year	8%	7%	2%	2%		

		Fiscal Year-to-Date: June 2016								
		2015/16 Actual vs. Budget								
	2013/14	2013/14 2014/15 2015/16 Revised		Favorable/(Unfavorable)						
	Actual	Actual	Actual	Budget	Amount	Percent				
State Shared Sales Tax	\$18.9	\$19.9	\$20.6	\$20.8	(\$0.1)	-1%				
State Shared Income Tax	24.2	26.3	26.2	26.2	-	-				
Auto Lieu Tax	7.8	8.3	9.0	8.6	0.4	5%				
Total State Shared Revenues	\$50.9	\$54.5	\$55.8	\$55.5	\$0.3	1%				
% Change vs. Prior Year	8%	7%	2%	2%						

Actual to Revised Budget variance of \$0.3 million or 1%:

The favorable variance is due to higher than forecasted license registrations following the upward trend in auto sales during prior months.

Property Taxes

Actual to Revised Budget variance of (\$0.1) million or (1%):

The unfavorable variance is due to timing and should be collected in the next fiscal year.

	Franchise Fees and In-Lieu Taxes						
			Twelve Months	s: Fiscal Year			
			2015/16	2015/16			
	2013/14	2014/15	Adopted	Revised			
	Actual	Actual	Budget	Budget			
Electric and Gas Franchise	\$8.2	\$8.4	\$8.3	\$8.3			
Cable TV License Fee	3.7	3.7	3.4	3.4			
Salt River Project Lieu Tax	0.3	0.3	0.2	0.2			
Total Franchise Fees/In-Lieu Taxes	\$12.2	\$12.4	\$12.0	\$12.0			
% Change vs. Prior Year	3%	2%	-3%	-3%			

	Fiscal Year-to-Date: June 2016								
	2015/16 Actual vs. Budget								
	2013/14	2014/15	2015/16	Revised	Favorable/(Unfavorable)				
	Actual	Actual	Actual	Budget	Amount	Percent			
Electric and Gas Franchise	\$8.2	\$8.4	\$8.6	\$8.3	\$0.2	3%			
Cable TV License Fee	3.7	3.7	3.8	3.4	0.4	12%			
Salt River Project Lieu Tax	0.3	0.3	0.2	0.2	-	-			
Total Franchise Fees/In-Lieu Taxes	\$12.2	\$12.4	\$12.6	\$12.0	\$0.6	5%			
% Change vs. Prior Year	3%	2%	2%	-3%					

Actual to Revised Budget variance of \$0.6 million or 5%:

The favorable variance is primarily driven by aggressive cable TV campaigns to maintain or to grow market share while facing a strong competition from online TV providers. However, the upward trend is slowing down.

	Charg	ges for Serv	vices/Other	
			Twelve Months	s: Fiscal Year
			2015/16	2015/16
	2013/14	2014/15	Adopted	Revised
	Actual	Actual	Budget	Budget
Licenses, Permits & Fees				
Recreation Fees	\$3.7	\$3.9	\$3.6	\$3.6
WestWorld	3.4	4.2	5.1	5.1
Fire Service Charges	0.7	0.9	0.8	0.8
Business Licenses & Fees	1.8	1.9	1.8	1.8
Fines & Forfeitures				
Court Fines	4.2	4.1	4.2	4.2
Photo Enforcement Revenue	1.9	2.9	2.9	2.9
Parking Fines	0.2	0.2	0.2	0.2
Library Fines & Fees	0.3	0.3	0.3	0.3
Miscellaneous				
Stormwater Water Quality Charge	0.9	0.9	0.9	0.9
Property Rental	2.2	2.9	3.0	3.0
Intergovernmental Revenue	1.2	1.2	1.2	1.2
Contributions/Donations	0.1	0.0	-	-
Miscellaneous	1.9	6.0	6.1	6.1
Reimbursements	1.8	0.1		-
Total Charges for Services/Other	\$24.3	\$29.5	\$30.1	\$30.1
% Change vs. Prior Year	-4%	21%	2%	2%

			Fiscal Year-to-D	ate: June 2016		
				2015/16	Actual vs.	Budget
	2013/14	2014/15	2015/16	Revised	Favorable/(U	nfavorable)
	Actual	Actual	Actual	Budget	Amount	Percent
Licenses, Permits & Fees						
Recreation Fees	\$3.7	\$3.9	\$4.1	\$3.6	\$0.6	16%
WestWorld	3.4	4.2	4.2	5.1	(0.8)	-16%
Fire Service Charges	0.7	0.9	0.9	0.8	0.1	20%
Business Licenses & Fees	1.8	1.9	1.8	1.8	-	-
Fines & Forfeitures						
Court Fines	4.2	4.1	4.1	4.2	(0.1)	-3%
Photo Enforcement	1.9	2.9	3.1	2.9	0.2	7%
Parking Fines	0.2	0.2	0.3	0.2	0.1	36%
Library Fines & Fees	0.3	0.3	0.3	0.3	-	-
Miscellaneous						
Stormwater Water Quality Charge	0.9	0.9	0.9	0.9	-	-
Property Rental	2.2	2.9	2.9	3.0	(0.2)	-6%
Intergovernmental Revenue	1.2	1.2	1.3	1.2	0.1	5%
Contributions/Donations	0.1	0.0	-	-	-	-
Miscellaneous	1.9	6.0	7.2	6.1	1.2	19%
Reimbursements	1.8	0.1	-	-	-	-
Total Charges for Services/Other	\$24.3	\$29.5	\$31.2	\$30.1	\$1.1	4%
% Change vs. Prior Year	-4%	21%	6%	2%		

Actual to Revised Budget variance of \$1.1 million or 4%:

The favorable variance in Recreation Fees are due to strong revenues in July, November and December. The unfavorable variance in WestWorld is due to timing. Accruals of unpaid FY 2014/15 invoices and some additional fees for non-compliance to the ambulance contract contributed to the favorable variance in Fire Service Charges. The decline in Court Fines filings is offset by the continuing growth in Photo Enforcement and the favorable variance in Parking Fines. The unfavorable variance in Property Rental is due to timing in collecting stadium usage fees. Intergovernmental Revenue has a favorable variance due to the receipt of funds from the Maricopa County Library District Assistance Program for the purchase library materials, for which there was no budget. The favorable variance in Miscellaneous is primarily due to the unbudgeted sale of a DC Ranch property, late charges and passport fees.

Building Permit Fees and Charges

Actual to Revised Budget variance of (\$1.1) million or (7%):

The unfavorable variance is due to lower than expected right-of-way and development fees collected; however, partly offset by plan review fees and other development permits and fees.

Interest Earnings

Actual to Revised Budget variance of \$0.5 million or 56%:

The favorable variance is due mainly to higher than expected rates as well as having \$40 million more in investment funds than budgeted.

Indirect/Direct Cost Allocations

Actual to Revised Budget variance of \$0.0 million or 0%: No explanation is necessary.

Transfers In

			Twelve Months	: Fiscal Year
			2015/16	2015/16
	2013/14	2014/15	Adopted	Revised
	Actual	Actual	Budget	Budget
Enterprise In Lieu Franchise Fees	\$7.0	\$6.8	\$7.2	\$7.2
Debt related transfers	0.0	1.1	-	-
Tourism Development - Bed Tax	3.1	1.5	1.5	1.5
Tourism Development - WW	2.1	-	-	-
SW Gas Agreement (Excess Rev)	-	0.2	-	-
Transfers-In - CIP	0.0	-	-	-
Miscellaneous	-	0.1	-	-
30 Day Tow	0.3	0.4	0.4	0.4
Total Transfers In	\$12.5	\$10.0	\$9.1	\$9.1
% Change vs. Prior Year	36%	-20%	-9%	-9%

			Fiscal Year-to-D	ate: June 2016		
				2015/16	Actual vs. Budget Favorable/(Unfavorable)	
	2013/14	2014/15	2015/16	Revised		
	Actual	Actual	Actual	Budget	Amount	Percent
Enterprise In Lieu Franchise Fees	\$6.9	\$6.8	\$7.1	\$7.2	(\$0.1)	-2%
Debt related transfers	-	1.1	2.4	-	\$2.4	nm
Tourism Development - Bed Tax	3.1	1.5	1.5	1.5	-	-
Tourism Development - WW	2.1	-	-	-	-	-
SW Gas Agreement (Excess Rev)	-	0.2	-	-	-	-
Transfers-In - CIP	-	-	-	-	-	-
Miscellaneous	-	0.1	0.3	-	\$0.3	nm
30 Day Tow	0.3	0.4	0.4	0.4	-	-
Total Transfers In	\$12.5	\$10.0	\$11.8	\$9.1	\$2.7	29%
% Change vs. Prior Year	36%	-20%	17%	-9%		

Actual to Revised Budget variance of \$2.7 million or 29%:

The favorable variance is mostly due to a transfer from the Debt Service fund of Maricopa County Stadium District (MCSD) and Arizona Sports and Tourism Authority (AZSTA) funding. A debt service payment of the same amount is reflected in the debt service and contracts payable on page 11. Additionally, the favorable variance in Miscellaneous is due to the annual adjustment per franchise agreement with Southwest Gas that allows funds received in excess of invoiced funds to be set aside for the city and to become city funds.

Uses (\$ in millions: Rounding differences may occur)

			Twelve Months:	Fiscal Year	
Expenses: Personnel Services	2013/14 <u>Actual</u> \$163.6	2014/15 <u>Actual</u> \$169.6	2015/16 Adopted <u>Budget</u> \$177.8 *	2015/16 Revised <u>Budget</u> \$178.4 *	2015/16 Approved <u>Adjustments</u> \$0.6
Contractual	53.3	54.1	56.6	56.8	0.3
Commodities	7.6	7.8	7.9	8.5	0.5
Capital Outlays	0.6	0.5	0.5	0.6	0.1
Total Operating Expenses	\$225.0	\$232.0	\$242.8	\$244.3	\$1.4
Debt Service & Contracts Payable	15.7	15.4	14.8	14.8	-
Transfers Out	6.3	12.9	6.2	6.2	-
Total Uses	\$247.0	\$260.3	\$263.8 *	\$265.3 *	\$1.4
% Change vs. Prior Year	-8%	5%	1%	2%	

	One Month: June 2016								
				2015/16	Actual	vs. Budget			
	2013/14	2014/15	2015/16	Revised	Favorable / (Unfavorable)			
Expenses:	Actual	Actual	Actual	Budget	Amount	Percent			
Personnel Services	\$12.7	\$13.0	\$13.6	\$14.6 *	\$1.0	7%			
Contractual	7.4	6.1	6.5	6.1	(0.4)	-6%			
Commodities	1.2	1.1	1.7	1.2	(0.5)	-42%			
Capital Outlays	0.1	0.2	0.5	0.5	-	-			
Total Operating Expenses	\$21.3	\$20.4	\$22.2	\$22.3	\$0.1	-			
Debt Service & Contracts Payable	14.1	13.8	15.6	13.2	(2.4)	-18%			
Transfers Out	5.9	12.9	4.9	4.2	(0.8)	-18%			
Total Uses	\$41.3	\$47.1	\$42.8	\$39.7 *	(\$3.1)	-8%			
% Change vs. Prior Year	-12%	13%	-9%	-16%					

	Fiscal Year-to-Date: June 2016								
				2015/16	Actual	vs. Budget			
	2013/14	2014/15	2015/16	Revised	Favorable /	(Unfavorable)			
Expenses:	Actual	Actual	Actual	Budget	Amount	Percent			
Personnel Services	\$163.6	\$169.6	\$173.7	\$178.4 *	\$4.7	3%			
Contractual	53.3	54.1	54.7	56.8	2.1	4%			
Commodities	7.6	7.8	8.0	8.5	0.5	6%			
Capital Outlays	0.6	0.5	0.8	0.6	(0.2)	-25%			
Total Operating Expenses	\$225.0	\$232.0	\$237.2	\$244.3	\$7.1	3%			
Debt Service & Contracts Payable	15.7	15.4	17.2	14.8	(2.4)	-17%			
Transfers Out	6.3	12.9	8.7	6.2	(2.5)	-40%			
Total Uses	\$247.0	\$260.3	\$263.1	\$265.3 *	\$2.2	1%			
% Change vs. Prior Year	-8%	5%	1%	1%					

	Fiscal Year-to-Date: June 2016								
Expenses: Mayor & Council and Charter Officers	2013/14 <u>Actual</u> \$17.8	2014/15 <u>Actual</u> \$18.1	2015/16 <u>Actual</u> \$20.5	2015/16 Revised <u>Budget</u> \$20.4 *	Actual Favorable / (<u>Amount</u> (\$0.1)	vs. Budget Unfavorable) Percent			
Administrative Services	14.8	15.1	15.5	15.7 *	0.2	1%			
Community & Economic Dev	23.3	23.8	23.1	24.5 *	1.4	6%			
Community Services	33.1	33.9	34.4	35.0 *	0.6	2%			
Public Safety - Fire	31.5	33.0	34.5	34.6 *	0.1	0%			
Public Safety - Police	84.8	88.5	90.9	94.0 *	3.1	3%			
Public Works	19.7	19.5	18.2	18.2 *	(0.1)	-			
Non-Divisional	-	-	-	1.8	1.8	-			
Total Operating Expenses	\$225.0	\$232.0	\$237.2	\$244.3 *	\$7.1	3%			

*Includes budgeted vacancy savings net of leave accrual payouts, 3% pay for performance and compensation adjustments.

	Р	ersonnel Se	ervices			
			Twelve Months:	Fiscal Year		
Salaries and Wages	2013/14 <u>Actual</u> \$115.6	2014/15 <u>Actual</u> \$119.3	2015/16 Adopted <u>Budget</u> \$122.3 *	2015/16 Revised <u>Budget</u> \$123.6 *	2015/16 Approved <u>Adjustments</u> \$1.4	
Overtime	7.2	\$119.5 8.0	φ122.3 7.1	۶123.0 7.5	۵.4 0.4	
FICA	7.9	8.1	8.5	8.3	(0.2)	
Retirement	17.2	18.4	22.3	22.0	(0.4)	
Health/Dental/Miscellaneous	15.6	15.8	17.7	17.0	(0.7)	
Total Personnel Services	\$163.6	\$169.6	\$177.8 *	\$178.4 *	\$0.6	
% Change vs. Prior Year	4%	4%	5%	5%		

	Fiscal Year-to-Date: June 2016								
				2015/16	Actual	vs. Budget			
	2013/14	2014/15	2015/16	Revised	Favorable /	(Unfavorable)			
	Actual	Actual	Actual	Budget	Amount	Percent			
Salaries and Wages	\$115.6	\$119.3	\$121.0	\$123.6	\$2.6	2%			
Overtime	7.2	8.0	6.9	7.5	0.6	8%			
FICA	7.9	8.1	8.2	8.3	0.1	2%			
Retirement	17.2	18.4	20.9	22.0	1.1	5%			
Health/Dental/Miscellaneous	15.6	15.8	16.7	17.0	0.3	2%			
Total Personnel Services	\$163.6	\$169.6	\$173.7	\$178.4	\$4.7	3%			
% Change vs. Prior Year	4%	4%	2%	4%					
Pay Periods	26	26	26						

*Includes budgeted vacancy savings net of leave accrual payouts, 3% pay for performance and compensation adjustments.

Actual to Revised Budget variance of \$4.7 million or 3%:

The favorable variance in Personnel Services is due primarily to savings in Full and Part-Time Wages in Community Services. The division has hired a number of new incumbents at rates less than the existing budget and has also maximized the hours worked and scheduling of part-time staff to allow for greater coverage with existing staff. There is also significant savings in the City Attorney's Division due to retirements and existing employees promoting into positions with budget amounts that exceed their current earnings. Additionally, the Fire Division Overtime variance is unfavorable by approximately \$0.1 million (which is less than last month due to year end budget transfers) due to increased leave usage for staff trained in Advanced Life Support (ALS paramedics), the Fire Division currently has 16 sworn staff attending paramedic school to alleviate this overage in the future, their current anticipated graduation is in January 2017. Also in June there were a number of firefighters on light duty and other various leaves for medical and other injuries. This is offset by the Police Division which is favorable by \$0.7 million in their Overtime. The favorable variance in Retirement is related to the Police Division DROP (Deferred Retirement Option Program). The city does not pay retirement for those sworn employees in the DROP program and, therefore, a retirement budget is not programmed for DROP employees. However, there was a larger number of employees than originally anticipated who entered the DROP program after the budget was adopted, so for those DROP employees their retirement budget will go unspent and a favorable variance will result. Finally, the favorable variance in Health is due to plan selection occurring after each position has been budgeted and adopted which can result in employees selecting different plans in open enrollment than what their position was budgeted for which in this case resulted in a favorable variance.

	Macro	Personnel A	Adjustments		
	2013/14 Actual	2014/15 Actual	2015/16 Adopted Budget	2015/1 Year-To- Saved/(Used)	
Pay for Performance	\$2.8	\$4.6	\$3.1	(\$3.0)	\$0.1
Retirement Savings	-	-	-	0.8	0.8
Compensation Adjustments	0.6	-	-	-	-
Vacancy Savings	(3.8)	(3.8)	(3.8)	4.8	-
Vacation Leave Payouts	0.5	0.7	0.9	(0.9)	-
Medical Leave Payouts	0.8	1.6	1.0	(1.0)	-
Total Vacancy Savings/Payouts	\$0.9	\$3.1	\$1.2	\$0.6	\$0.9

Total Saved/(Used) YTD of \$0.6 million:

The City has achieved \$4.8 million in vacancy savings year-to-date offset by (\$1.9) million in vacation and medical leave payouts. In July, the Citywide Pay Program was funded and implemented initiating the use of ongoing dollars for compensation. Additionally, Arizona State Retirement System (ASRS) rates were budgeted higher than the actual rates. Therefore, the ASRS budget within divisions was reduced to the actual need and the savings was placed in a macro holding account and will go unused for FY 2015/16. Similarly, for Public Safety Personnel Retirement System (PSPRS), all 3 pay periods in July were budgeted at the new year rate of 35.53% when the first pay period should have been budgeted at FY 2015/16's 28.38% so a budget transfer occurred to modify the month of July and to reduce division budgets.

Contractual Services

Actual to Revised Budget variance of \$2.1 million or 4%:

The favorable variance is largely due to savings in various Internal Service accounts, most notably Fleet. Fleet Fuel experienced large savings due to favorable conditions with the purchase of fuel inventory. Other utility accounts also performed favorably along with large contracts that exist with the City. Certain Public Safety Contracts such as Jail Services and Photo Radar finished the year well under budget due to various factors. Finally, there was additional savings in other Permit and Contract accounts which accumulated large savings over many accounts.

Commodities

Actual to Revised Budget variance of \$0.5 million or 6%:

The favorable variance is due to expected purchases that did not occur prior to the end of the fiscal year. Inventory for resale and Materials to Maintain and Repair Buildings and Improvements experienced quite favorable conditions along with other supply type accounts which experienced notable savings. This favorable variance was offset slightly by materials purchases for certain programs in the city such as Library Services but did not impact the overall savings experienced in this category.

Capital Outlays

Actual to Revised Budget variance of (\$0.2) million or (25%):

The unfavorable variance is due to materials purchased for maintenance and improvements on various city buildings and other purchases that occurred which were not budgeted for such as Other Machinery and Equipment. These purchases and the unfavorable variance was largely related to Public Works - Facilities and their year-end spending to acquire materials for the improvements and maintenance noted.

	Debt Servic	e & Contrac	ts Payable				
	Twelve Months: Fiscal Year						
MPC Excise Debt Fund	2013/14 <u>Actual</u> \$12.8	2014/15 <u>Actual</u> \$12.6	2015/16 Adopted <u>Budget</u> \$11.9	2015/16 Revised <u>Budget</u> \$11.9	2015/16 Approved <u>Adjustments</u> \$ -		
Contracts Payable	0.3	0.3	0.3	0.3	-		
COP - Radio Financing	2.5	2.5	2.5	2.5	-		
Debt Service & Contracts Payable	\$15.7	\$15.4	\$14.8	\$14.8	\$ -		
% Change vs. Prior Year	4%	-2%	-4%	-4%			
		F	iscal Year-to-Da	te: June 2016			
MPC Excise Debt Fund	2013/14 <u>Actual</u> \$12.8	2014/15 <u>Actual</u> \$12.6	2015/16 <u>Actual</u> \$14.4	2015/16 Revised <u>Budget</u> \$11.9	Favorable / (Unfavor <u>Amount</u> Pe	udget rable) ercent -20%	
Contracts Payable	0.3	0.3	0.3	0.3	-	-	
COP - Radio Financing	2.5	2.5	2.5	2.5	-	-	
Debt Service & Contracts Payable	\$15.7	\$15.4	\$17.2	\$14.8	(\$2.4)	-17%	
% Change vs. Prior Year	4%	-2%	12%	4%			

Actual to Revised Budget variance of (\$2.4) million or (17%):

The unfavorable variance is due to the transfer of the Maricopa County Stadium District (MCSD) and Arizona Sports and Tourism Authority (AZSTA) funding to the Debt Service Fund. A transfer in of the same amount occurred which resulted in a net \$0 impact to the General Fund.

	Т	ransfers-Ou	t			
			Twelve Months:	Fiscal Year		
	2013/14 Actual	2014/15 Actual	2015/16 Adopted Budget	2015/16 Revised <u>Budget</u>	2015/16 Approved <u>Adjustments</u>	
CIP - Stadium	\$0.1	\$0.1	\$0.1	\$0.1	\$ -	
CIP - PAYGO	5.8	12.8	6.1	6.1	-	
Healthcare - Disabled and Retiree	-	-	-	-	-	
Spec Pgms Fund - Planning & Dev	0.1	0.1	0.1	0.1	-	
Grants Fund - CDBG	0.4	-	-	-	-	
Total Transfers Out	\$6.3	\$12.9	\$6.2	\$6.2	\$ -	
% Change vs. Prior Year	-28%	nm	-52%	-52%		

		Fiscal Year-to-Date: June 2016				
	2013/14 Actual	2014/15 Actual	2015/16 Actual	2015/16 Revised <u>Budget</u>	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
CIP - Stadium	\$0.1	\$0.1	\$0.1	\$0.1	\$ -	-
CIP - PAYGO	5.8	12.8	7.5	6.1	(1.4)	-24%
Healthcare - Disabled and Retiree	-	-	1.0	-	(1.0)	n/a
Spec Pgms Fund - Planning & Dev	0.1	0.1	0.1	0.1	-	-
Grants Fund - CDBG	0.4	-	-	-	-	-
Total Transfers Out	\$6.3	\$12.9	\$8.7	\$6.2	(\$2.5)	-40%
% Change vs. Prior Year	-28%	nm	-33%	-52%		

Actual to Revised Budget variance of (\$2.5) million or (40%):

The CIP- PAYGO unfavorable variance is due to the sale of City Property per Council Resolution No. 10271 on December 2, 2015. These proceeds while collected in the General Fund were transferred to the Capital Improvement Program (CIP). Also, sales tax collections were greated than forecasted; therefore, to comply with financial policy #17 an additional \$0.3 million was transferred to the CIP for the 25 percent of construction sales tax revenues. Additionally, more interest income was collected, which resulted in an additional \$0.4 million transferred to the CIP to also comply with financial policy #17 by transfering net interest income in excess of \$1million. Finally, City Council approved Resolution No.10336 on January 23, 2016 authorizing the transfer of approximately \$1.0 million from the General Fund to the Benefits Self Insurance Fund. This is to reimburse the Fund for its proportional share for health related expenditures, which accumulated due to offering coverage to retirees in previous years (\$0.7 million). A portion is also related to a subsidy authorized by City Council to offer ongoing health benefits to disabled Public Safety retirees (\$0.3 million) and will be included in future budgets.

	2015/16 - TRAN in millions: Roundir			
	Adopted Budget	Revised Budget	Adopted vs. Revi Favorable / (Unfavoral <u>Amount</u> Perc	ble)
Sources	\$35.1	\$35.1	\$ -	-
Uses	39.1	39.2	0.1	-
Change in Fund Balance	(\$4.0)	(\$4.1)	\$0.1	
Beginning Fund Balance	\$9.2	\$10.5	\$1.2	
Ending Fund Balance	\$5.1	\$6.3	\$1.2	
	* 0.0	* 0.0	•	
Reserved*	\$2.6	\$2.6	\$ -	
Unreserved Fund Balance	2.1	3.2	1.2	
Contingency	0.5	0.5	-	
Ending Fund Balance	\$5.1	\$6.3	\$1.2	

		Tw	elve Months: Fisca	l Year	
Revenues:	2013/14 Actual	2014/15 Actual	2015/16 Adopted Budget	2015/16 Revised Budget	2015/16 Approved Adjustments
HURF Taxes	\$12.3	\$13.5	\$13.6	\$13.6	\$ -
0.20% City Sales Tax	18.1	19.1	19.0	19.0	-
Other	2.3	1.7	2.5	2.5	-
Total Revenues	\$32.7	\$34.3	\$35.1	\$35.1	\$ -
Transfers In	-	-	-	-	-
Total Sources	\$32.7	\$34.3	\$35.1	\$35.1	\$ -
% Change vs. Prior Year	1%	5%	2%	2%	

		Tw	elve Months: Fiscal	Year	
			2015/16	2015/16	2015/16
	2013/14	2014/15	Adopted	Revised	Approved
Expenses:	Actual	Actual	Budget	Budget	<u>Adjustments</u>
Personnel Services	\$5.4	\$5.7	\$6.0 **	\$6.0 **	\$ -
Contractual	15.7	17.3	18.4	18.4	-
Commodities	0.8	0.9	0.9	1.0	-
Capital Outlays	-	-	0.3	0.3	-
Total Operating Expenses	\$21.9	\$23.9	\$25.6	\$25.7	\$ -
Transfers Out					
CIP Fund	9.1	9.6	13.6	13.6	-
Total Uses	\$31.0	\$33.5	\$39.1 **	\$39.2 **	\$ -
% Change vs. Prior Year	6%	8%	17%	17%	

**Includes budgeted vacancy savings net of leave accrual payouts, up to 3% pay for performance and compensation adjustments.

June 2016: Current Month and YTD (\$ in millions: Rounding differences may occur)

	June Actual	June Revised Budget	YTD Actual	YTD Revised Budget	Actual Favorable / (I Amount	vs. Budget Unfavorable) Percent
Sources	\$2.9	\$3.5	\$35.8	\$35.1	\$0.7	2%
Uses	15.9	16.4	37.3	39.2	2.0	5%
Change in Fund Balance	(\$12.9)	(\$12.9)	(\$1.5)	(\$4.1)	\$2.7	

		One Month: June 2016						
Revenues:	2013/14 Actual	2014/15 Actual	2015/16 Actual	2015/16 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent		
HURF Taxes	\$1.1	\$1.3	\$1.3	\$1.1	\$0.2	14%		
0.20% City Sales Tax	1.6	1.6	1.6	1.5	0.1	5%		
Other	0.4	-	-	0.8	(0.8)	-96%		
Total Revenues	\$3.1	\$2.9	\$2.9	\$3.5	(\$0.5)	-15%		
Transfers In	-	-	-	-	-	-		
Total Sources	\$3.1	\$2.9	\$2.9	\$3.5	(\$0.5)	-15%		
% Change vs. Prior Year	2%	-6%	0%	11%				

		F	Fiscal Year-to-Da	te: June 2016		
Revenues:	2013/14 Actual	2014/15 Actual	2015/16 Actual	2015/16 Revised <u>Budget</u>	Actual / Favorable <u>Amount</u>	vs. Budget (Unfavorable) Percent
HURF Taxes	\$12.3	\$13.5	\$14.1	\$13.6	\$0.5	4%
0.20% City Sales Tax	18.1	19.1	19.9	19.0	0.9	5%
Other	2.3	1.7	1.8	2.5	(0.7)	-29%
Total Revenues	\$32.7	\$34.3	\$35.8	\$35.1	\$0.7	2%
Transfers In	-	-	-	-	-	-
Total Sources	\$32.7	\$34.3	\$35.8	\$35.1	\$0.7	2%
% Change vs. Prior Year	1%	5%	4%	1%		

Actual to Revised Budget variance of \$0.7 million or 2%

The favorable variance in HURF Taxes is mostly due to higher motor vehicle registrations and vehicle license taxes driven by the upward trend in automotive sales, which also explains part of the positive variance in 0.20% City Sales Tax revenue, along with favorable variances in construction and computer hardware/software sales as a result of improvement in the local economy. See Appendix 1 for a detailed breakdown of Sales Tax by category. The unfavorable variance in Other Revenue is due to federal grants budgeted in the Transportation Fund, but the revenues being recorded in the Grants Fund, as well as timing of receipt of year end reconciliation revenue from transportation agreements with the City of Phoenix and Valley Metro.

			One Month: J	lune 2016		
Expenses:	2013/14 Actual	2014/15 Actual	2015/16 Actual	2015/16 Revised <u>Budget</u>	Actual Favorable / (I <u>Amount</u>	vs. Budget Jnfavorable) <u>Percent</u>
Personnel Services	\$0.3	\$0.4	\$0.3	\$0.3	\$ -	-
Contractual	2.1	2.2	1.4	2.3	0.9	39%
Commodities	0.1	0.1	0.1	0.2	-	-
Capital Outlays	-	-	-	-	-	-
Total Operating Expenses	\$2.5	\$2.7	\$1.9	\$2.9	\$1.0	34%
Transfers Out						
Transfers out - CIP Fund	9.1	9.6	14.0	13.6	(0.4)	-3%
Total Uses	\$11.7	\$12.3	\$15.9	\$16.4	\$0.6	3%
% Change vs. Prior Year	5%	6%	29%	33%		

		Fiscal Year-to-Date: June 2016					
Expenses:	2013/14 Actual	2014/15 <u>Actual</u>	2015/16 Actual	2015/16 Revised <u>Budget</u>	Actual Favorable / <u>Amount</u>	vs. Budget (Unfavorable) <u>Percent</u>	
Personnel Services	\$5.4	\$5.7	\$6.0	\$6.0 *	\$ -	-	
Contractual	15.7	17.3	16.1	18.4	2.3	13%	
Commodities	0.8	0.9	0.9	1.0	-	-	
Capital Outlays	-	-	0.2	0.3	0.1	25%	
Total Operating Expenses	\$21.9	\$23.9	\$23.2	\$25.7	\$2.5	10%	
Transfers Out							
Transfers out - CIP Fund	9.1	9.6	14.0	13.6	(0.5)	-3%	
Total Uses	\$31.0	\$33.5	\$37.3	\$39.2 *	\$2.0	5%	
% Change vs. Prior Year	6%	8%	11%	17%			

*Includes budgeted vacancy savings net of leave accrual payouts, 3% pay for performance and compensation adjustments.

Actual to Revised Budget variance of \$2.0 million or 5%:

The favorable variance in Contractual is driven by the low cost of fuel, timing in the taxi voucher program and the decrease of the cost of two Transit Service Intergovernmental Agreements. The first one, signed with the Regional Public Transit Authority (\$1.1 million reduction - Resolution No.10304) and the second one, with the City of Phoenix (\$0.1 million reduction - Resolution No.10250). Capital Outlays shows a favorable variance due to savings in contractual engineering expenses for future CIP projects. Finally, Transfers Out CIP Fund shows an unfavorable variance due to higher than expected privilege tax revenue collected, half of which is transfered out to the CIP Fund according to policy No.27.

	15/16 - TOURISM in millions: Rounding			
Sources Uses Change in Fund Balance	Adopted <u>Budget</u> \$18.5 17.3 \$1.3	Revised <u>Budget</u> \$18.5 17.3 \$1.3	Adopted Favorable / (<u>Amount</u> \$ - - \$ -	vs. Revised Unfavorable) Percent
Beginning Fund Balance	\$7.2	\$9.8	\$2.6	
Ending Fund Balance	\$8.5	\$11.1	\$2.6	
Operating Contingency	\$2.5	\$2.5	\$ -	
Unreserved Fund Balance	6.0	8.6	2.6	
Ending Fund Balance	\$8.5	\$11.1	\$2.6	

	Twelve Months: Fiscal Year						
Revenues:	2013/14 Actual	2014/15 <u>Actual</u> *	2015/16 Adopted Budget	2015/16 Revised <u>Budget</u>	2015/16 Approved <u>Adjustments</u>		
Bed Taxes	\$15.3	\$17.1	\$16.9	\$16.9	\$ -		
Princess Hotel Lease	1.7	1.8	1.6	1.6	-		
Total Revenues	\$17.0	\$18.9	\$18.5	\$18.5	\$ -		
Transfers In	0.1	-	-	-	-		
Transfers In - CIP	-	-	-	-	-		
Total Sources	\$17.1	\$18.9 *	\$18.5	\$18.5	\$ -		
% Change vs. Prior Year	-7%	10%	-2%	-2%			

		Tw	elve Months: Fisca	l Year	
Expenses:	2013/14 Actual	2014/15 Actual	2015/16 Adopted Budget	2015/16 Revised Budget	2015/16 Approved Adjustments
Marketing (CVB)	\$7.7	\$8.5	\$8.5	<u></u>	<u>7 (ajustinientis</u> \$ -
Events & Event Development	1.1	1.9	2.2	2.2	-
Downtown Trolley	-	-	0.3	0.3	-
Hospitality Trolley	0.1	0.2	-	-	-
Admin/Research	0.4	1.2	0.5	0.5	-
Mayor and City Council	-	0.1	0.1	0.1	-
Capital Outlays	-	-	0.5	0.5	-
Total Operating Expenses Transfers Out	\$9.3	\$11.9	\$12.0	\$12.0	\$ -
CIP	0.2	2.2	0.2	0.2	-
Debt Service	1.8	2.7	3.6	3.6	-
General Fund	3.7	1.5	1.5	1.5	-
Total Uses	\$15.1	\$18.3	\$17.3	\$17.3	\$ -
% Change vs. Prior Year	34%	22%	-6%	-6%	

* \$0.2 million of FY 2014/15 Bed Taxes were inadvertently recorded as Miscellaneous Revenue through May 2016.

June 2016: Current Month and YTD (\$ in millions: Rounding differences may occur)

		June		YTD	Actua	l vs. Budget
	June	Revised	YTD	Revised	Favorable /	(Unfavorable)
	Actual	Budget	Actual	Budget	Amount	Percent
Sources	\$1.7	\$1.7	\$18.9	\$18.5	\$0.4	2%
Uses	4.6	6.7	18.3	17.3	(1.0)	-6%
Change in Fund Balance	(\$2.9)	(\$5.0)	\$0.6	\$1.3	(\$0.6)	

	One Month: June 2016							
	2013/14	2014/15	2015/16	2015/16 Revised	Actual Favorable /	vs. Budget (Unfavorable)		
Revenues:	Actual	Actual *	Actual	Budget	Amount	Percent		
Bed Taxes	\$1.3	\$1.2	\$1.5	\$1.5	\$ -	-		
Princess Hotel Lease	0.3	0.2	0.2	0.3	-	-		
Total Revenues	\$1.6	\$1.5	\$1.7	\$1.7	\$ -	-		
Transfers In	0.1	-	-	-	-	-		
Transfers In - CIP	-	-	-	-	-	-		
Total Sources	\$1.7	\$1.5 *	\$1.7	\$1.7	\$ -	-		
% Change vs. Prior Year	17%	-12%	16%	18%				

		Fiscal Year-to-Date: June 2016							
Revenues:	2013/14 Actual	2014/15 Actual *	2015/16 Actual	2015/16 Revised Budget	Actua / Favorable Amount	l vs. Budget (Unfavorable) Percent			
Bed Taxes	\$15.3	\$17.0	\$17.4	\$16.9	\$0.5	3%			
Princess Hotel Lease	1.7	1.8	1.5	1.6	(0.1)	-4%			
Total Revenues	\$17.0	\$18.9	\$18.9	\$18.5	\$0.4	2%			
Transfers In	0.1	-	-	-	-	-			
Transfers In - CIP	-	-	-	-	-	-			
Total Sources	\$17.1	\$18.9 *	\$18.9	\$18.5	\$0.4	2%			
% Change vs. Prior Year	-7%	10%	0%	-2%					

* \$0.2 million of FY 2014/15 Bed Taxes were inadvertently recorded as Miscellaneous Revenue through May 2016.

Actual to Revised Budget variance of \$0.4 million or 2%:

The favorable variance in Bed Taxes revenue is driven by the overall improved economy.

	One Month: June 2016							
Expenses:	2013/14 Actual	2014/15 Actual	2015/16 Actual	2015/16 Revised <u>Budget</u>	Actual / Favorable Amount	l vs. Budget (Unfavorable) <u>Percent</u>		
Marketing (CVB)	\$1.0	\$1.3	\$0.9	\$0.7	(\$0.2)	-33%		
Events & Event Development	0.1	0.1	0.2	1.5	1.3	85%		
Downtown Trolley	-	-	-	-	-	-		
Hospitality Trolley	-	-	-	-	-	-		
Admin/Research	0.1	-	0.1	0.2	0.1	51%		
Mayor and City Council	-	-	-	-	-	-		
Capital Outlays	-	-	-	0.5	0.5	100%		
Total Operating Expenses	\$1.3	\$1.5	\$1.3	\$3.0	\$1.7	57%		
Transfers Out								
Transfers out - CIP	-	-	-	0.2	0.2	100%		
Transfers out - Debt Service	1.8	2.7	3.4	3.6	0.2	6%		
Transfers out - General Fund	3.7	-	-	-	-	-		
Total Uses	\$6.8	\$4.2	\$4.6	\$6.7	\$2.1	31%		
% Change vs. Prior Year	72%	-38%	10%	60%				

	Fiscal Year-to-Date: June 2016								
Expenses:	2013/14 <u>Actual</u>	2014/15 Actual	2015/16 Actual	2015/16 Revised Budget	Actual Favorable / <u>Amount</u>	(Unfavorable) Percent			
Marketing (CVB)	\$7.7	\$8.5	\$8.7	\$8.5	(\$0.2)	-3%			
Events & Event Development	1.1	1.9	1.8	2.2	0.4	16%			
Downtown Trolley	-	-	0.3	0.3	-	-			
Hospitality Trolley	0.1	0.2	-	-	-	-			
Admin/Research	0.4	1.2	0.4	0.5	0.1	11%			
Mayor and City Council	-	0.1	0.1	0.1	-	-			
Capital Outlays	-	-	-	0.5	0.5	100%			
Total Operating Expenses	\$9.3	\$11.9	\$11.4	\$12.0	\$0.7	6%			
Transfers Out									
Transfers out - CIP	0.2	2.2	1.8	0.2	(1.7)	nm			
Transfers out - Debt Service	1.8	2.7	3.6	3.6	-	-			
Transfers out - General Fund	3.7	1.5	1.5	1.5	-	-			
Total Uses	\$15.1	\$18.3	\$18.3	\$17.3	(\$1.0)	-6%			
% Change vs. Prior Year	34%	22%	0%	-6%					

Actual to Revised Budget variance of (\$1.0) million or (6%):

The unfavorable variance in Marketing (CVB) is due to the higher than estimated bed taxes collected. Per financial policy No.21(A), fifty percent of bed taxes collected will be used for tourism-marketing. The favorable variance in Events & Event Development is due to lower than anticipated participation in the New Event Development and Event Advertising/Matching programs. The favorable variance in Capital Outlays is due to funding for operating projects not needed during the fiscal year. The unfavorable variance in Transfers Out CIP is due to the unbudgeted transfer for the Desert Discovery Center business plan and feasibility analysis approved by Council per Resolution No. 10261.

FY 2015/16 - WATER AND WATER RECLAMATION FUNDS (\$ in millions: Rounding differences may occur)

	Adopted Budget	Revised <u>Budget</u>	Adopted vs. Revised Favorable / (Unfavorable Amount Percent
Sources	\$163.5	\$163.5	\$ -
Uses	160.5	160.5	
Change in Fund Balance	\$3.0	\$3.0	\$ -
Beginning Fund Balance ^a	\$63.0	\$84.9	\$21.9
Ending Fund Balance	\$65.9	\$87.9	\$21.9
60 to 90 Day Operating Reserve	\$15.0	\$15.0	\$-
Repair/Replacement Reserve	38.2	38.2	-
Revenue Bond Debt Reserve	4.6	4.6	-
Special Contractual	8.1	3.1	(5.0)
Unreserved Fund Balance	-	26.9	26.9
Ending Fund Balance	\$65.9	\$87.9	\$21.9

		Twel	ve Months: Fiscal Ye	ear	
			2015/16	2015/16	2015/16
	2013/14	2014/15	Adopted	Revised	Approved
Revenues:	Actual	Actual	Budget	Budget	Adjustments
Water Service Charges	\$90.1	\$85.6	\$92.2	\$92.2	\$ -
Water Reclamation Charges	38.4	38.7	39.2	39.2	-
Non-Potable Water Fees	10.9	11.4	12.6	12.6	-
Stormwater Charges Fee	-	-	0.1	0.1	-
Interest Earnings ^b	0.5	0.5	0.6	0.6	-
Miscellaneous Revenue	1.8	2.1	1.8	1.8	-
Department Indirect Cost Allocation	-	-	0.9	0.9	-
Total Revenues	\$141.7	\$138.3	\$147.4	\$147.4	\$ -
Transfers In	16.9	16.1	16.1	16.1	-
Bond Proceeds	-	-	-	-	-
Total Sources	\$158.6	\$154.4	\$163.5	\$163.5	\$ -
% Change vs. Prior Year	2%	-3%	6%	6%	

		Twelv	e Months: Fiscal Ye	ar	
Expenses:	2013/14 Actual	2014/15 Actual ^c	2015/16 Adopted Budget	2015/16 Revised Budget	2015/16 Approved Adjustments
Personnel Services	\$17.4	\$18.1	\$19.3 d	\$19.5 d	\$0.2
Contractual	25.1	27.5	30.7	30.5	(0.2)
Commodities	24.2	21.8	27.6	27.4	(0.2)
Capital Outlays	0.3	-	0.1	0.3	0.2
Indirect/Direct Charges	5.0	4.9	4.4	4.4	-
Department Indirect Cost Allocation	-	-	0.9	0.9	-
Total Operating Expenses	\$72.1	\$72.3	\$83.1	\$83.0	\$ -
Debt Service & Contracts Payable	28.8	28.4	29.9	29.9	-
Transfers Out					
CIP Fund	49.5	32.3	40.3	40.3	-
Franchise Fees	7.0	6.8	7.2	7.2	-
Operating	-	-	-	-	-
Total Uses	\$157.3	\$139.7	\$160.5 d	\$160.5 d	\$ -
% Change vs. Prior Year	3%	-11%	15%	15%	

^a Beginning balance was adjusted to reflect the appropriate recording of a FY2014/15 transfer out to CIP that had been originally recorded as a transfer out to enterprise funds and therefore not affecting the year's ending balance.

^b In FY 2014/15, the timing when gains/losses on investments were recognized was retrospectively changed, which affects prior periods.

^c In FY 2014/15 a transfer was recorded as a transfer within the enterprise funds, not as a transfer out to CIP.

^d Includes budgeted vacancy savings net of leave accrual payouts, up to 3% for performance and compensation adjustments.

June 2016: Current Month and YTD (\$ in millions: Rounding differences may occur)

		June		YTD	Actua	l vs. Budget
	June	Revised	YTD	Revised	Favorable /	(Unfavorable)
	Actual	Budget	Actual	Budget	Amount	Percent
Sources	\$27.7	\$15.3	\$176.3	\$163.5	\$12.8	8%
Uses	113.8	73.9	194.9	160.5	(34.4)	-21%
Change in Fund Balance	(\$86.1)	(\$58.5)	(\$18.6)	\$3.0	(\$21.6)	

One Month: June 2016

Revenues:	2013/14 Actual	2014/15 Actual	2015/16 Actual	2015/16 Revised Budget	Actua / Favorable Amount	l vs. Budget (Unfavorable) <u>Percent</u>		
Water Service Charges	\$8.7	\$7.5	\$9.4	\$9.3	\$0.1	1%		
Water Reclamation Charges	3.2	3.5	3.3	3.4	(0.1)	-4%		
Non-Potable Water Fees	1.4	2.7	1.1	1.8	(0.7)	-37%		
Stormwater Charges Fee	-	-	-	-	-	-		
Interest Earnings ^a	(0.6)	0.1	0.1	0.1	0.1	nm		
Miscellaneous Revenue	(0.1)	0.8	1.1	0.7	0.4	63%		
Department Indirect Cost Allocation	-	-	-	-	-	-		
Total Revenues	\$12.5	\$14.7	\$15.1	\$15.3	(\$0.2)	-1%		
Bond Proceeds	-	-	-	-	-	-		
Transfers In	0.1	0.1	12.6	0.1	12.5	nm		
Total Sources	\$12.6	\$14.7	\$27.7	\$15.3	\$12.3	80%		
% Change vs. Prior Year	-3%	17%	88%	4%				

_	Fiscal Year-to-Date: June 2016							
Revenues:	2013/14 Actual	2014/15 Actual	2015/16 Actual	2015/16 Revised <u>Budget</u>	Actual / Favorable Amount	vs. Budget (Unfavorable) Percent		
Water Service Charges	\$90.1	\$85.6	\$91.7	\$92.2	(\$0.5)	-1%		
Water Reclamation Charges	38.4	38.7	38.8	39.2	(0.4)	-1%		
Non-Potable Water Fees	10.9	11.4	12.3	12.6	(0.3)	-3%		
Stormwater Charges Fee	-	-	0.1	0.1	-	-		
Interest Earnings ^a	0.5	0.5	0.9	0.6	0.3	47%		
Miscellaneous Revenue	1.8	2.1	3.2	1.8	1.4	78%		
Department Indirect Cost Allocation	-	-	0.8	0.9	(0.2)	-17%		
Total Revenues	\$141.7	\$138.3	\$147.8	\$147.4	\$0.4	0%		
Bond Proceeds	-	-	-	-	-	-		
Transfers In	16.9	16.1	28.5	16.1	12.4	77%		
Total Sources	\$158.6	\$154.4	\$176.3	\$163.5	\$12.8	8%		
% Change vs. Prior Year	2%	-3%	14%	6%				

^a In FY 2014/15, the timing when gains/losses on investments were recognized was retrospectively changed, which affects prior periods.

Actual vs Budget Variance at \$12.8 million or 8%:

The unfavorable variance for Water Service Charges is driven by overall lower than expected water usage. However, the variance is offset by the increase of water meters, with water connection fees coming in at more than double the estimated amount. The unfavorable variance for Water Reclamation Charges is a result of lower than forecasted water deliveries. The unfavorable variance for Non-Potable Water fees is mostly driven by a high rate settlement with the Reclaimed Water Distribution System. The favorable variance for Interest Earnings is driven by change in fair value of investments. The favorable variance for Miscellaneous Revenue is mostly driven by an unbudgeted vendor reimbursement and by a refund from the Central Arizona Project after the reconciliation for water charges prepaid for calendar year 2015. The unfavorable variance for Department Indirect Cost Allocation is due to a slight revision of the allocation process. The favorable variance for Transfers In is due to unbudgeted transfers related to water and water reclamation MPC debt service.

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Water and Water Reclamation Funds

-	One Month: June 2016							
Expenses:	2013/14 Actual	2014/15 <u>Actual</u> ^a	2015/16 Actual	2015/16 Revised <u>Budget</u>	Actua / Favorable Amount	l vs. Budget (Unfavorable) Percent		
Personnel Services	\$1.3	\$1.3	\$1.5	\$1.9	\$0.4	23%		
Contractual	5.2	4.6	5.1	4.2	(0.9)	-22%		
Commodities	2.1	0.3	2.9	3.8	0.8	22%		
Capital Outlays	0.2	-	0.2	0.3	0.1	21%		
Indirect/Direct Charges	0.4	0.4	0.4	0.4	-	-		
Department Indirect Cost Allocation	-	-	-	-	-	-		
Total Operating Expenses	\$9.2	\$6.6	\$10.1	\$10.5	\$0.4	4%		
Debt Service & Contracts Payable	20.9	20.8	22.4	22.4	-	-		
Transfers Out								
Transfers Out - CIP Fund	49.4	32.0	67.0	40.3	(26.7)	-66%		
Transfers Out - Franchise Fees	0.7	0.7	0.7	0.7	-	-		
Transfers Out - Operating	-	-	-	-	-	-		
Transfers Out - Other	-	-	13.7	-	(13.7)	n/a		
Total Uses	\$80.2	\$60.1	\$113.8	\$73.9	(\$39.9)	-54%		
% Change vs. Prior Year	36%	-25%	89%	23%				

_	Fiscal Year-to-Date: June 2016							
Expenses:	2013/14 Actual	2014/15 <u>Actual</u> ^a	2015/16 Actual	2015/16 Revised <u>Budget</u>	Actua / Favorable Amount	l vs. Budget (Unfavorable) Percent		
Personnel Services	\$17.4	\$18.1	\$18.9	\$19.5	\$0.6	3%		
Contractual	25.1	27.5	27.1	30.5	3.4	11%		
Commodities	24.2	21.8	25.5	27.4	1.9	7%		
Capital Outlays	0.3	-	0.3	0.3	-	-		
Indirect/Direct Charges	5.0	4.9	4.4	4.4	-	-		
Department Indirect Cost Allocation	-	-	0.8	0.9	0.2	17%		
Total Operating Expenses	\$72.1	\$72.3	\$77.0	\$83.0	\$6.0	7%		
Debt Service & Contracts Payable	28.8	28.4	29.9	29.9	-	-		
Transfers Out								
Transfers Out - CIP Fund	49.5	32.3	67.1	40.3	(26.8)	-67%		
Transfers Out - Franchise Fees	7.0	6.8	7.1	7.2	0.1	2%		
Transfers Out - Operating	-	-	0.1	-	(0.1)	n/a		
Transfers Out - Other	-	-	13.7	-	(13.7)	n/a		
Total Uses	\$157.3	\$139.7	\$194.9	\$160.5	(\$34.4)	-21%		
% Change vs. Prior Year	3%	-11%	40%	15%				

^a in FY 2014/15 a transfer was recorded as a transfer within the enterprise funds, not as a transfer out to CIP.

Actual vs Budget Variance at (\$34.4) million or (21%):

The favorable variance for Contractual is driven by lower than anticipated operation and maintenance charges for the multi-city water reclamation plant as well as lower than forecasted expenses for equipment maintenance, electricity and other professional services. The favorable variance for Commodities is driven by less treatment chemical expense and timing on treatment filter media expenses. The favorable variance for Department Indirect Cost Allocation is due to a slight revision of the allocation process, which removed from the formula a couple of charges that do not benefit directly any contractual funds. The unfavorable variance for Transfers Out - CIP Fund is due to higher than anticipated funds available to be moved to the water and water reclamation capital improvement program. Finally, the unfavorable variance in Transfers Out - Other is due to the unbudgeted transfers related to water and water reclamation MPC debt service.

	FY 2015/16 - AVIATION FUND (\$ in millions: Rounding differences may occur)							
Sources	Adopted <u>Budget</u> \$4.0	Revised <u>Budget</u> \$4.0	Adopted Favorable / <u>Amount</u> \$ -	vs. Revised (Unfavorable) <u>Percent</u>				
Uses	3.0	3.0	-	-				
Change in Fund Balance	\$1.1	\$1.1	\$ -					
Beginning Fund Balance	\$6.9	\$5.8	(\$1.1)					
Ending Fund Balance	\$7.9	\$6.9	(\$1.1)					
60 to 90 Day Operating Reserve	\$0.7	\$0.7	\$ -					
Fleet Replacement Reserve	1.6	1.6	-					
Repair/Replacement Reserve	1.1	1.1	-					
Unreserved	4.5	3.4	(1.1)					
Ending Fund Balance	\$7.9	\$6.9	(\$1.1)					

	Twelve Months: Fiscal Year								
Revenues:	2013/14 Actual	2014/15 Actual	2015/16 Adopted <u>Budget</u>	2015/16 Revised Budget	2015/16 Approved Adjustments				
Aviation Fees	\$3.5	\$3.8	\$3.6	\$3.6	\$ -				
Privilege and Use Tax – Jet Fuel	0.2	0.2	0.2	0.2	-				
Interest Earnings ^a	0.1	-	-	-	-				
Miscellaneous Revenue	0.1	0.1	0.1	0.1	-				
Total Revenues	\$3.8	\$4.1	\$3.9	\$3.9	\$ -				
Transfers In	0.8	0.1	-	-	-				
Transfers In - CIP	1.1	0.4	0.1	0.1	-				
Total Sources	\$5.7	\$4.7	\$4.0	\$4.0	\$ -				
% Change vs. Prior Year	52%	-18%	-13%	-13%					

	Twelve Months: Fiscal Year							
	0040/44	0044/45	2015/16	2015/16	2015/16			
Evenences	2013/14	2014/15	Adopted	Revised	Approved			
Expenses:	Actual	Actual	Budget	Budget	Adjustments			
Personnel Services	\$1.1	\$1.1	\$1.2 ^b	\$1.2 ^b	\$ -			
Contractual	0.7	0.7	0.9	0.9	-			
Commodities	0.1	0.1	0.1	0.1	-			
Indirect/Direct Charges	0.5	0.5	0.5	0.5	-			
Total Operating Expenses	\$2.3	\$2.4	\$2.6	\$2.6	\$ -			
Debt Service & Contracts Payable	-	-	0.4	0.4	-			
Transfers Out								
CIP Fund	1.1	2.1	-	-	-			
Total Uses	\$3.4	\$4.5	\$3.0 b	\$3.0 b	\$ -			
% Change vs. Prior Year	-46%	32%	-34%	-34%				

^a In FY 2014/15, the timing when gains/losses on investments were recognized was retrospectively changed which affects prior periods.

^b Includes budgeted vacancy savings net of leave accrual payouts, up to 3% pay for performance and compensation.

YTD June 2016

June 2016: Current Month and YTD (\$ in millions: Rounding differences may occur)

		June		YTD	Actua	l vs. Budget
	June	Revised	YTD	Revised	Favorable /	(Unfavorable)
	Actual	Budget	Actual	Budget	Amount	Percent
Sources	\$1.1	\$0.4	\$5.0	\$4.0	\$1.0	24%
Uses	0.5	0.5	2.6	3.0	0.3	11%
Change in Fund Balance	\$0.6	(\$0.1)	\$2.4	\$1.1	\$1.3	

		One Month: June 2016							
	2013/14	2014/15	2015/16	2015/16 Revised	Actual Favorable /	vs. Budget (Unfavorable)			
Revenues:	Actual	Actual	Actual	Budget	Amount	Percent			
Aviation Fees	\$0.3	\$0.2	\$0.7	\$0.3	\$0.4	nm			
Privilege and Use Tax	-	-	-	-	-	-			
Interest Earnings	-	-	-	-	-	-			
Miscellaneous Revenue	-	-	-	-	-	-			
Total Revenues	\$0.3	\$0.3	\$0.7	\$0.3	\$0.4	nm			
Transfers In	-	-	-	-	-	-			
Transfers In - CIP	-	-	0.4	0.1	0.2	nm			
Total Sources	\$0.3	\$0.3	\$1.1	\$0.4	\$0.7	nm			
% Change vs. Prior Year	-25%	-32%	nm	54%					

	Fiscal Year-to-Date: June 2016							
Revenues:	2013/14 Actual	2014/15 Actual	2015/16 Actual	2015/16 Revised <u>Budget</u>	Actual Favorable / (Amount	vs. Budget Unfavorable) Percent		
Aviation Fees	\$3.5	\$3.8	\$4.3	\$3.6	\$0.6	17%		
Privilege and Use Tax	0.2	0.2	0.1	0.2	-	-		
Interest Earnings	0.1	0.1	0.1	-	-	-		
Miscellaneous Revenue	0.1	0.1	0.1	0.1	-	-		
Total Revenues	\$3.8	\$4.1	\$4.6	\$3.9	\$0.6	16%		
Transfers In	0.8	0.1	-	-	-	-		
Transfers In - CIP	1.1	0.4	0.4	0.1	0.3	nm		
Total Sources	\$5.7	\$4.7	\$5.0	\$4.0	\$1.0	24%		
% Change vs. Prior Year	52%	-18%	7%	-13%				

Actual vs Budget Variance at \$1.0 million or 24%:

The favorable variance for Aviation Fees is driven by higher than expected revenues for transient parking fees, license agreements, percentage fees for Aeronautical Business Permits and customs and transient landing fees. The favorable variance for Transfers In - CIP is a result of a CIP project closing with a positive variance which was transferred back to the operating fund.

	One Month: June 2016							
Expenses:	2013/14 Actual	2014/15 Actual	2015/16 Actual	2015/16 Revised Budget	Actual / Favorable	(Unfavorable)		
Personnel Services	<u>Actual</u> \$0.1	\$0.1	\$0.1	\$0.1	Amount \$-	Percent		
Contractual	0.1	0.1	0.1	- -	Ψ	-		
Commodities	-	-	-	-	-	-		
Indirect/Direct Charges	0.1	0.1	-	-	-	-		
Total Operating Expenses	\$0.3	\$0.3	\$0.2	\$0.2	(\$0.1)	-30%		
Debt Service & Contracts Payable	-	-	-	0.4	0.4	100%		
Transfers Out								
CIP Fund	-	-	0.3	-	(0.2)	nm		
Total Uses	\$0.3	\$0.3	\$0.5	\$0.5	\$ -	-		
% Change vs. Prior Year	35%	0%	83%	nm				

	Fiscal Year-to-Date: June 2016						
Expenses:	2013/14 Actual	2014/15 Actual	2015/16 Actual	2015/16 Revised Budget	Actual / Favorable <u>Amount</u>	vs. Budget (Unfavorable) <u>Percent</u>	
Personnel Services	\$1.1	\$1.1	\$1.1	\$1.2	\$0.1	8%	
Contractual	0.7	0.7	0.8	0.9	0.1	14%	
Commodities	0.1	0.1	0.1	0.1	-	-	
Indirect/Direct Charges	0.5	0.5	0.5	0.5	-	-	
Total Operating Expenses	\$2.3	\$2.4	\$2.4	\$2.6	\$0.2	9%	
Debt Service & Contracts Payable	-	-	-	0.4	0.4	100%	
Transfers Out							
CIP Fund	1.1	2.1	0.3	-	(0.3)	nm	
Total Uses	\$3.4	\$4.5	\$2.6	\$3.0	\$0.3	11%	
% Change vs. Prior Year	-46%	32%	-41%	-34%			

Actual vs Budget Variance at \$0.3 million or 11%:

The favorable variance in Personnel Services is driven by lower than budgeted hours worked. The favorable variance in Contractual is driven by lower than forecasted airport quarterly payment to the U.S. Customs. The favorable variance in Debt Service & Contracts Payable is due to debt that was expected to be issued and was ultimately not issued. Finally, the unfavorable variance in Transfers Out - CIP is due to CIP project adjustments occurring between Aviation Operating and Capital Funds.

	FY 2015/16 - SOLID WASTE FUND (\$ in millions: Rounding differences may occur)									
Sources Uses Change in Fund Balance	Adopted Budget \$22.0 23.5 (\$1.5)	Revised Budget \$22.0 23.5 (\$1.5)	Adopted vs. Revised Favorable / (Unfavorable) <u>Amount</u> <u>Percent</u> \$ - \$ -							
Beginning Fund Balance	\$10.5	\$10.6	\$0.1							
Ending Fund Balance	\$9.0	\$9.1	\$0.1							
60 to 90 Day Operating Reserve	\$5.8	\$5.8	\$ -							
Unreserved Fund Balance	3.2	3.3	0.1							
Ending Fund Balance	\$9.0	\$9.1	\$0.1							

	Twelve Months: Fiscal Year								
Revenues:	2013/14 Actual	2014/15 Actual	2015/16 Adopted Budget	2015/16 Revised Budget	2015/16 Approved Adjustments				
Solid Waste Charges	\$20.2	\$20.2	\$20.0	\$20.0	\$ -				
Interest Earnings ^a	0.1	0.1	0.1	0.1	-				
Miscellaneous Revenue ^b	-	(0.5)	-	-	-				
Total Revenues	\$20.2	\$19.8	\$20.1	\$20.1	\$ -				
Transfers In	-	-	-	-	-				
Transfers In - CIP	0.8	-	1.9	1.9	-				
Total Sources	\$21.0	\$19.8	\$22.0	\$22.0	\$ -				
% Change vs. Prior Year	3%	-6%	11%	11%					

		Twelve	Months: Fiscal Yea	ar	
	2013/14	2014/15	2015/16 Adopted	2015/16 Revised	2015/16 Approved
Expenses:	Actual	Actual	Budget	Budget	Adjustments
Personnel Services	\$6.7	\$7.1	\$7.0 ^C	\$7.3 ^C	\$0.3
Contractual	10.7	11.1	12.0	11.6	(0.3)
Commodities	0.7	0.8	0.7	0.8	-
Capital Outlays	-	-	0.1	0.1	-
Indirect/Direct Charges	1.6	1.6	1.6	1.6	-
Total Operating Expenses	\$19.7	\$20.7	\$21.4	\$21.4	\$ -
Transfers Out					
CIP Fund	1.7	0.1	2.1	2.1	-
Total Uses	\$21.4	\$20.8	\$23.5 ^C	\$23.5 ^c	\$ -
% Change vs. Prior Year	12%	-3%	13%	13%	

^a In FY 2014/15, the timing when gains/losses on investments were recognized was retrospectively changed, which affects prior periods.

^b In FY 2014/15, the negative revenue is due to an asset loss for recycling barrels that were retired out of service, but were not completely depreciated.

^c Includes budgeted vacancy savings net of leave accrual payouts, up to 3% pay for performance and compensation adjustments.

June 2016: Current Month and YTD (\$ in millions: Rounding differences may occur)

		June		YTD	Actua	0
	June <u>Actual</u>	Revised Budget	YTD Actual	Revised Budget	/ Favorable Amount	(Unfavorable) Percent
Sources	\$1.7	\$3.6	\$22.1	\$22.0	\$0.1	0%
Uses	2.1	4.1	22.8	'23.5	0.7	3%
Change in Fund Balance	(\$0.4)	(\$0.6)	(\$0.7)	(\$1.5)	\$0.8	

	One Month: June 2016						
Revenues:	2013/14 Actual	2014/15 Actual	2015/16 Actual	2015/16 Revised <u>Budget</u>	Actua / Favorable Amount	l vs. Budget (Unfavorable) Percent	
Solid Waste Charges	\$1.6	\$1.7	\$1.7	\$1.7	\$ -	-	
Interest Earnings	(0.1)	-	-	-	-	-	
Miscellaneous Revenue	-	(0.5)	-	-	-	-	
Total Revenues	\$1.5	\$1.2	\$1.7	\$1.7	\$ -	-	
Transfers In	-	-	-	-	-	-	
Transfers In - CIP	0.8	-	-	1.9	(1.9)	-100%	
Total Sources	\$2.2	\$1.2	\$1.7	\$3.6	(\$1.9)	-53%	
% Change vs. Prior Year	34%	-48%	38%	nm			

	Fiscal Year-to-Date: June 2016						
Revenues:	2013/14 Actual	2014/15 Actual	2015/16 Actual	2015/16 Revised <u>Budget</u>	Actual / Favorable Amount	vs. Budget (Unfavorable) Percent	
Solid Waste Charges	\$20.2	\$20.2	\$20.1	\$20.0	\$0.1	0%	
Interest Earnings	0.1	0.1	0.1	0.1	-	-	
Miscellaneous Revenue	-	(0.5)	-	-	-	-	
Total Revenues	\$20.2	\$19.8	\$20.2	\$20.1	\$0.1	0%	
Transfers In	-	-	-	-	-	-	
Transfers In - CIP	0.8	-	1.9	1.9	-	-	
Total Sources	\$21.0	\$19.8	\$22.1	\$22.0	\$0.1	0%	
% Change vs. Prior Year	3%	-6%	11%	11%			

Actual to Revised Budget variance of \$0.1 million or 0%: No explanation is necessary.

			One Mont	th: June 2016		
Expenses:	2013/14 Actual	2014/15 <u>Actual</u>	2015/16 Actual	2015/16 Revised <u>Budget</u>	Actu Favorable Amoun	(Unfavorable)
Personnel Services	\$0.5	\$0.5	\$0.6	\$0.9	\$0.3	35%
Contractual	1.2	1.3	1.3	1.0	(0.3)	-27%
Commodities	0.1	-	-	-	-	-
Capital Outlays	-	-	0.1	-	(0.1)	nm
Indirect/Direct Charges	0.1	0.1	0.1	0.1	-	-
Total Operating Expenses	\$1.9	\$2.0	\$2.1	\$2.0	\$ -	-
Transfers Out						
CIP Fund	1.7	0.1	-	2.1	2.1	100%
Total Uses	\$3.6	\$2.0	\$2.1	\$4.1	\$2.1	50%
% Change vs. Prior Year	nm	-44%	0%	nm		

		Fiscal Year-to-Date: June 2016						
Expenses:	2013/14 Actual	2014/15 Actual	2015/16 <u>Actual</u>	2015/16 Revised <u>Budget</u>	Actua / Favorable Amount	(Unfavorable)		
Personnel Services	\$6.7	\$7.1	\$7.3	\$7.3	\$ -	-		
Contractual	10.7	11.1	11.2	11.6	0.4	4%		
Commodities	0.7	0.8	0.5	0.8	0.2	30%		
Capital Outlays	-	-	0.1	0.1	-	-		
Indirect/Direct Charges	1.6	1.6	1.6	1.6	-	-		
Total Operating Expenses	\$19.7	\$20.7	\$20.7	\$21.4	\$0.7	3%		
Transfers Out								
CIP Fund	1.7	0.1	2.1	2.1	-	-		
Total Uses	\$21.4	\$20.8	\$22.8	\$23.5	\$0.7	3%		
% Change vs. Prior Year	12%	-3%	10%	13%				

Actual to Revised Budget variance of \$0.7 million or 3%:

The favorable variance in Contractual is related to Fleet operations, both Fuel and Maintenance and Repair. Fleet experienced favorable results through market conditions and operations which also resulted in savings to other service areas. The favorable variance in Commodities results from a delay in the replacement of large containers purchases.

FY 2015/16 - FLEET FUND (\$ in millions: Rounding differences may occur)									
Sources Uses Change in Fund Balance	Adopted <u>Budget</u> \$20.7 21.2 (\$0.5)	Revised <u>Budget</u> \$20.7 21.0 (\$0.3)	Adopted vs. Rev Favorable / (Unfavora <u>Amount</u> <u>Per</u> \$ - 0.2 \$0.2						
Beginning Fund Balance	\$9.1	\$10.0	\$0.8						
Ending Fund Balance	\$8.6	\$9.6	\$1.0						
Contingency Reserve	\$0.8	\$0.8	\$ -						
Future Acquisition	5.5	5.8	0.3						
Unreserved, Undesignated	2.3	3.1	0.7						
Ending Fund Balance	\$8.6	\$9.6	\$1.0						

			Twelve Months: F	Fiscal Year	
Revenues:	2013/14 Actual	2014/15 <u>Actual</u>	2015/16 Adopted <u>Budget</u>	2015/16 Revised <u>Budget</u>	2015/16 Approved <u>Adjustments</u>
Maintenance/Operation Rates	\$7.4	\$7.4	\$7.7	\$7.7	\$ -
Replacement Rates	6.9	7.1	7.5	7.5	-
Fuel Rates	4.3	3.8	5.0	5.0	-
Other Revenue	0.5	1.0	0.4	0.4	-
Total Revenues	\$19.1	\$19.3	\$20.7	\$20.7	\$ -
Transfers In	-	-	-	-	-
Total Sources	\$19.1	\$19.3	\$20.7	\$20.7	\$ -
% Change vs. Prior Year	6%	1%	7%	7%	

			Twelve Months: F	iscal Year	
			2015/16	2015/16	2015/16
	2013/14	2014/15	Adopted	Revised	Approved
Expenses:	Actual	Actual	Budget	Budget	Adjustments
Personnel Services	\$3.2	\$3.4	\$3.5 ª	\$3.6 ª	\$0.1
Contractual	1.5	1.6	1.6	2.1	0.5
Commodities	7.1	6.6	7.8	7.2	(0.6)
Capital Outlays	5.2	8.1	7.5	7.3	(0.2)
Total Operating Expenses	\$17.0	\$19.6	\$20.4	\$20.2	(\$0.2)
Transfers Out					
Transfer Out - CIP	-	0.3	0.8	0.8	-
Transfers to Operating Funds	0.8	-	-	-	-
Total Uses	\$17.7	\$19.9	\$21.2 ª	\$21.0 a	(\$0.2)
% Change vs. Prior Year	-1%	12%	6%	5%	

^a Includes budgeted vacancy savings net of leave accrual payouts, up to 3% pay for performance and compensation adjustments.

June 2016: Current Month and YTD (\$ in millions: Rounding differences may occur)

		June		YTD	Actua	l vs. Budget
	June	Revised	YTD	Revised	Favorable /	(Unfavorable)
	Actual	Budget	Actual	Budget	Amount	Percent
Sources	\$1.7	\$1.7	\$18.9	\$20.7	(\$1.8)	-9%
Uses	3.2	3.5	19.8	21.0	1.2	6%
Change in Fund Balance	(\$1.6)	(\$1.8)	(\$0.9)	(\$0.3)	(\$0.6)	

	One Month: June 2016						
Revenues:	2013/14 Actual	2014/15 Actual	2015/16 Actual	2015/16 Revised Budget	Actual / Favorable <u>Amount</u>	vs. Budget (Unfavorable) Percent	
Maintenance/Operation Rates	\$0.6	\$0.7	\$0.8	\$0.6	\$0.1	20%	
Replacement Rates	0.6	0.6	0.6	0.6	-	-	
Fuel Rates	0.4	0.3	0.3	0.4	(0.2)	-40%	
Other Revenue	0.2	0.1	-	-	-	-	
Total Revenues	\$1.7	\$1.7	\$1.7	\$1.7	(\$0.1)	-4%	
Transfers In	-	-	-	-	-	-	
Total Sources	\$1.7	\$1.7	\$1.7	\$1.7	(\$0.1)	-4%	
% Change vs. Prior Year	11%	0%	0%	0%			

		F	iscal Year-to-Dat	te: June 2016				
Revenues:	2013/14 Actual	2014/15 Actual	2015/16 Actual	2015/16 Revised <u>Budget</u>	Actua / Favorable Amount	l vs. Budget (Unfavorable) Percent		
Maintenance/Operation Rates	\$7.4	\$7.4	\$7.7	\$7.7	\$ -	-		
Replacement Rates	6.9	7.1	7.5	7.5	-	-		
Fuel Rates	4.3	3.8	2.9	5.0	(2.2)	-43%		
Other Revenue	0.5	1.0	0.8	0.4	0.4	nm		
Total Revenues	\$19.1	\$19.3	\$18.9	\$20.7	(\$1.8)	-9%		
Transfers In	-	-	-	-	-	-		
Total Sources	\$19.1	\$19.3	\$18.9	\$20.7	(\$1.8)	-9%		
% Change vs. Prior Year	6%	1%	-2%	7%				

Actual to Revised Budget variance of (\$1.8) million or (9%):

The unfavorable variance in Fuel Rates is due to lower than anticipated fuel prices, while the favorable variance in Other Revenue is due to subrogation recoveries by Risk Management for vehicles.

			One Month: J	une 2016		
Expenses:	2013/14 Actual	2014/15 Actual	2015/16 Actual	2015/16 Revised Budget	Actual / Favorable Amount	vs. Budget (Unfavorable) Percent
Personnel Services	\$0.2	\$0.3	\$0.3	\$0.3	\$0.1	21%
Contractual	0.2	0.2	0.3	0.6	0.3	50%
Commodities	1.2	1.2	1.2	0.6	(0.6)	-95%
Capital Outlays	2.1	2.7	1.4	1.2	(0.3)	-23%
Total Operating Expenses	\$3.7	\$4.4	\$3.2	\$2.7	(\$0.5)	-17%
Transfers Out						
Transfer Out - CIP	-	-	-	0.8	0.8	100%
Transfers to Operating Funds	-	-	-	-	-	-
Total Uses	\$3.8	\$4.4	\$3.2	\$3.5	\$0.3	9%
% Change vs. Prior Year	-7%	17%	-26%	-19%		

		F	iscal Year-to-Dat	te: June 2016		
Expenses:	2013/14 Actual	2014/15 Actual	2015/16 Actual	2015/16 Revised <u>Budget</u>	Actual / Favorable Amount	l vs. Budget (Unfavorable) Percent
Personnel Services	\$3.2	\$3.4	\$3.5	\$3.6	\$ -	-
Contractual	1.5	1.6	1.8	2.1	0.3	14%
Commodities	7.1	6.6	5.8	7.2	1.4	20%
Capital Outlays	5.2	8.1	7.3	7.3	-	-
Total Operating Expenses	\$17.0	\$19.6	\$18.4	\$20.2	\$1.8	9%
Transfers Out						
Transfer Out - CIP	-	0.3	1.4	0.8	(0.6)	-76%
Transfers to Operating Funds	0.8	-	-	-	-	-
Total Uses	\$17.7	\$19.9	\$19.8	\$21.0	\$1.2	6%
% Change vs. Prior Year	-1%	12%	-1%	5%		

Actual to Revised Budget variance of \$1.2 million or 6%:

The favorable variance in Commodities is driven by lower than estimated average price of diesel and unleaded fuel. The unfavorable variance in Transfers Out - CIP is driven by adjustments to various Fleet capital projects.

Risk Fund

(\$ in	FY 2015/16 - millions: Rounding		occur)	
Sources Uses	Adopted Budget \$11.4	Revised Budget \$11.4	Adopted vs. Revi Favorable / (Unfavoral <u>Amount</u> <u>Perc</u> \$ -	ble) <u>cent</u>
Change in Fund Balance	<u>8.8</u> \$2.6	9.8 \$1.6	(1.0) (1 ⁻ (\$1.0)	1%)
Beginning Fund Balance Ending Fund Balance	\$14.9 \$17.4	\$14.1 \$15.6	(\$0.8) (\$1.8)	
Accruals (short term) Accruals (long term) Property Casualty Reserve Contingency Ending Fund Balance	\$5.1 9.1 0.7 2.5 \$17.4	\$5.1 9.0 - 1.5 \$15.6	\$ - (0.1) (0.7) (1.0) (\$1.8)	

			Twelve Months: F	iscal Year	
Revenues:	2013/14 Actual	2014/15 Actual	2015/16 Adopted Budget	2015/16 Revised Budget	2015/16 Approved <u>Adjustments</u>
Property, Liability, Work Comp Rates	\$6.5	\$9.2	\$9.6	\$9.6	\$ -
Unemployment Taxes	0.1	0.1	0.1	0.1	-
Property Tax (Tort Claims)	0.1	2.1	1.3	1.3	-
Insurance/Claims Recoveries	0.4	0.5	0.3	0.3	-
Other/Miscellaneous Revenue	0.1	0.1	0.1	0.1	-
Total Revenues	\$7.3	\$12.0	\$11.4	\$11.4	\$ -
Transfers In	-	-	-	-	-
Total Sources	\$7.3	\$12.0	\$11.4	\$11.4	\$ -
% Change vs. Prior Year	53%	66%	-5%	-5%	

	Twelve Months: Fiscal Year					
			2015/16	2015/16		
	2013/14	2014/15	Adopted	Revised	Approved	
Expenses:	Actual	Actual	Budget	Budget	Adjustments	
Personnel Services	\$0.7	\$0.8	\$0.8 *	\$0.9 *	\$0.1	
Contractual	6.8	9.0	7.9	8.8	0.9	
Commodities	0.1	0.1	0.1	0.1	-	
Total Operating Expenses	\$7.6	\$9.8	\$8.8	\$9.8	\$1.0	
Transfers Out						
Total Uses	\$7.6	\$9.8	\$8.8 *	\$9.8 *	\$1.0	
% Change vs. Prior Year	-5%	28%	-10%	0%		

*Includes up to 3% pay for performance and compensation.

June 2016: Current Month and YTD (\$ in millions: Rounding differences may occur)

		June		YTD	Actua	l vs. Budget
	June	Revised	YTD	Revised	Favorable /	(Unfavorable)
	Actual	Budget	Actual	Budget	Amount	Percent
Sources	\$0.8	\$0.9	\$11.7	\$11.4	\$0.4	3%
Uses	0.9	1.6	9.7	9.8	0.1	1%
Change in Fund Balance	\$ -	(\$0.8)	\$2.0	\$1.6	\$0.4	

_			One Month: J	une 2016		
Revenues:	2013/14 Actual	2014/15 Actual	2015/16 Actual	2015/16 Revised <u>Budget</u>	Actual Favorable / <u>Amount</u>	vs. Budget (Unfavorable) <u>Percent</u>
Property, Liability, Work Comp Rates	\$0.5	\$0.8	\$0.8	\$0.8	\$ -	-
Unemployment Taxes	-	-	-	-	-	-
Property Tax (Tort Claims)	-	-	-	-	-	-
Insurance/Claims Recoveries	0.1	-	-	-	-	-
Other/Miscellaneous Revenue	-	-	-	-	-	-
Total Revenues	\$0.6	\$0.8	\$0.8	\$0.9	\$ -	-
Transfers In	-	-	-	-	-	-
Total Sources	\$0.6	\$0.8	\$0.8	\$0.9	\$ -	-
% Change vs. Prior Year	55%	29%	0%	0%		

_		F	iscal Year-to-Dat	e: June 2016		
Revenues: Property, Liability, Work Comp Rates	2013/14 <u>Actual</u> \$6.5	2014/15 <u>Actual</u> \$9.2	2015/16 <u>Actual</u> \$9.6	2015/16 Revised <u>Budget</u> \$9.6	Actual Favorable / (<u>Amount</u> \$ -	vs. Budget Unfavorable) Percent
Unemployment Taxes	0.1	0.1	0.1	0.1	-	-
Property Tax (Tort Claims)	0.1	2.1	1.3	1.3	-	-
Insurance/Claims Recoveries	0.4	0.5	0.6	0.3	0.4	nm
Other/Miscellaneous Revenue	0.1	0.1	0.1	0.1	-	-
Total Revenues	\$7.3	\$12.0	\$11.7	\$11.4	\$0.4	3%
Transfers In	-	-	-	-	-	-
Total Sources	\$7.3	\$12.0	\$11.7	\$11.4	\$0.4	3%
% Change vs. Prior Year	53%	66%	-3%	-5%		

Actual to Revised Budget variance of \$0.4 million or 3%:

The favorable variance in Insurance/Claims Recoveries is related to subrogation recoveries. When possible, the city, through its Risk Management department, seeks reimbursement by third parties and their insurance companies for accidents or damages.

		One Month: June 2016				
Expenses:	2013/14 Actual	2014/15 Actual	2015/16 Actual	2015/16 Revised <u>Budget</u>	Actual / Favorable <u>Amount</u>	vs. Budget (Unfavorable) Percent
Personnel Services	\$0.1	\$0.1	\$0.1	\$0.1	\$0.1	46%
Contractual	1.3	0.7	0.8	1.5	0.7	47%
Commodities	-	-	-	-	-	-
Total Operating Expenses	\$1.4	\$0.8	\$0.9	\$1.6	\$0.8	47%
Transfers Out						
Total Uses	\$1.4	\$0.8	\$0.9	\$1.6	\$0.8	47%
% Change vs. Prior Year	-50%	-44%	9%	nm		

	Fiscal Year-to-Date: June 2016					
Expenses:	2013/14 Actual	2014/15 Actual	2015/16 Actual	2015/16 Revised Budget	Actual / Favorable Amount	vs. Budget (Unfavorable) Percent
Personnel Services	\$0.7	\$0.8	\$0.8	\$0.9	\$ -	-
Contractual	6.8	9.0	8.8	8.8	-	-
Commodities	0.1	0.1	0.1	0.1	-	-
Total Operating Expenses	\$7.6	\$9.8	\$9.7	\$9.8	\$0.1	1%
Transfers Out						
Total Uses	\$7.6	\$9.8	\$9.7	\$9.8	\$0.1	1%
% Change vs. Prior Year	-5%	28%	-1%	0%		

Actual to Revised Budget variance of \$0.1 million or 1%:

The variance at year end is favorable however a \$1.0 million contingency transfer occurred as part of the year-end process. The fund experienced higher than anticipated Contractual expenses throughout the year related to litigation and workers compensation activites. This transfer occurred to enhance the original budget and to ensure budgetary capacity was available through year-end.

FY 2015/16 - BENEFITS SELF INSURANCE (\$ in millions: Rounding differences may occur) Adopted vs. Revised Adopted Revised Favorable / (Unfavorable) Budget **Budget** Amount Percent Sources \$28.9 \$28.9 \$ -Uses 28.6 28.8 (0.2) -1% Change in Fund Balance \$0.3 \$0.1 (\$0.2) **Beginning Fund Balance** \$6.7 \$6.8 \$0.1 Ending Fund Balance \$7.0 \$6.9 (\$0.1)

	Twelve Months: Fiscal Year					
			2015/16	2015/16	2015/16	
	2013/14	2014/15	Adopted	Revised	Approved	
Revenues:	Actual	Actual	Budget	Budget	<u>Adjustments</u>	
Medical Premiums -COS	\$18.6	\$19.0	\$20.7	\$20.7	\$ -	
Dental Premiums - COS	0.8	0.8	0.8	0.8	-	
Medical Premiums - EE	5.9	6.0	5.9	5.9	-	
Dental Premiums - EE	0.8	0.8	0.7	0.7	-	
Medical Premiums - Retiree	0.6	0.2	0.3	0.3	-	
Other Revenue	0.1	0.1	0.5	0.5	-	
Total Revenues	\$26.9	\$26.9	\$28.9	\$28.9	\$ -	
Transfers In	-	-	-	-	-	
Total Sources	\$26.9	\$26.9	\$28.9	\$28.9	\$ -	
% Change vs. Prior Year	1%	0%	8%	8%		

		Twelve Months: Fiscal Year					
Expenses:	2013/14 <u>Actual</u>	2014/15 Actual	2015/16 Adopted <u>Budget</u>	2015/16 Revised <u>Budget</u>	2015/16 Approved <u>Adjustments</u>		
Personnel Services - COS	\$0.2	\$0.1	\$0.1 ª	\$0.1 ª	\$ -		
Contractual - COS	0.1	0.1	0.1	0.1	-		
Medical Claims	21.2	24.0	24.3	24.4	0.1		
Medical Claims - Retiree	0.7	0.2	-	-	-		
Dental Claims	1.4	1.3	1.6	1.6	-		
Provider Admin Fees	1.3	0.8	0.8	0.8	-		
Behavioral Health Claims	0.7	0.1	0.7	0.7	-		
Stop Loss Insurance	0.6	0.7	0.8	0.8	-		
Wellness Incentive	0.1	0.2	0.2	0.3	0.1		
Total Uses	\$26.2	\$27.3	\$28.6 ª	\$28.8 a	\$0.2		
% Change vs. Prior Year	5%	4%	5%	5%			

^a Includes budgeted vacancy savings net of leave accrual payouts, up to 3% pay for performance and compensation adjustments.

June 2016: Current Month and YTD (\$ in millions: Rounding differences may occur)

		June		YTD	Actua	l vs. Budget
	June	Revised	YTD	Revised	Favorable /	(Unfavorable)
	Actual	Budget	Actual	Budget	Amount	Percent
Sources	\$2.4	\$2.5	\$29.5	\$28.9	\$0.6	2%
Uses	2.6	2.6	28.8	28.8	(0.1)	-
Change in Fund Balance	(\$0.2)	(\$0.1)	\$0.7	\$0.1	\$0.5	

		One Month: June 2016								
Revenues:	2013/14 Actual	2014/15 Actual	2015/16 Actual	2015/16 Revised Budget	Actual / Favorable Amount	vs. Budget (Unfavorable) Percent				
Medical Premiums -COS	\$1.5	\$1.6	\$1.7	\$1.7	(\$0.1)	-4%				
Dental Premiums - COS	0.1	0.1	0.1	0.1	-	-				
Medical Premiums - EE	0.5	0.5	0.5	0.5	-	-				
Dental Premiums - EE	0.1	0.1	0.1	0.1	-	-				
Medical Premiums - Retiree	0.1	-	-	-	-	-				
Other Revenue	-	0.1	0.1	0.1	-	-				
Total Revenues	\$2.3	\$2.3	\$2.4	\$2.5	(\$0.1)	-4%				
Transfers In	-	-	-	-	-	-				
Total Sources	\$2.3	\$2.3	\$2.4	\$2.5	(\$0.1)	-4%				
% Change vs. Prior Year	-15%	0%	3%	7%						

	Fiscal Year-to-Date: June 2016								
Revenues: Medical Premiums -COS	2013/14 <u>Actual</u> \$18.6	2014/15 <u>Actual</u> \$19.0	2015/16 <u>Actual</u> \$20.1	2015/16 Revised <u>Budget</u> \$20.7	Actual Favorable / <u>Amount</u> (\$0.6)	vs. Budget (Unfavorable) <u>Percent</u> -3%			
Dental Premiums - COS	0.8	0.8	0.8	0.8	(0.1)	-8%			
Medical Premiums - EE	5.9	6.0	6.1	5.9	0.2	4%			
Dental Premiums - EE	0.8	0.8	0.7	0.7	-	-			
Medical Premiums - Retiree	0.6	0.2	0.2	0.3	-	-			
Other Revenue	0.1	0.1	0.3	0.5	(0.2)	-41%			
Total Revenues	\$26.9	\$26.9	\$28.3	\$28.9	(\$0.6)	-2%			
Transfers In	-	-	1.2	-	1.2	n/a			
Total Sources	\$26.9	\$26.9	\$29.5	\$28.9	\$0.6	2%			
% Change vs. Prior Year	1%	0%	10%	8%					

Actual to Revised Budget variance of \$0.6 million or 2%:

The unfavorable variance in Medical Premiums - COS and Dental Premiums - COS is due to self-insurance coming in slightly lower than estimated due to plan participation and migration. Plans are budgeted and adopted prior to participants plan selection for the fiscal year, which causes differences between employees actual selection of plans and the assumption of what plans they would choose. The Medical Premiums - EE favorable variance is due to an unplanned state subsidy health contribution slightly offset by plan migration and participation. The unfavorable variance in Other Revenue is related to how various healthcare and prescription rebates the city receives were budgeted for. These were received in March as expected, but were a reduction in expenses not an increase to revenue. The large favorable variance in Transfers In is due to the approval of Council Resolution 10336 on January 23, 2016 which reimburses the Benefits Self Insurance Fund for the coverage of Retirees and Public Safety Disabled Retirees. While there are no regular retirees currently on the city's healthcare plan anymore there were continued run-off claims and the accumulated impacts of offering coverage in previous years, which these transfers mitigated.

	One Month: June 2016								
Expenses:	2013/14 Actual	2014/15 Actual	2015/16 Actual	2015/16 Revised Budget	Actual / Favorable <u>Amount</u>	vs. Budget (Unfavorable) <u>Percent</u>			
Personnel Services - COS	\$ -	\$ -	\$ -	\$ -	\$ -	-			
Contractual - COS	-	-	-	-	-	-			
Medical Claims	1.7	2.5	2.4	2.1	(0.2)	-11%			
Medical Claims - Retiree	0.1	-	-	-	-	-			
Dental Claims	0.2	0.2	0.1	0.1	-	-			
Provider Admin Fees	0.1	0.1	-	-	-	-			
Behavioral Health Claims	0.1	-	-	0.1	0.1	91%			
Stop Loss Insurance	0.1	0.1	-	0.1	-	-			
Wellness Incentive	-	-	-	0.2	0.1	97%			
Total Uses	\$2.3	\$2.9	\$2.6	\$2.6	\$ -	-			
% Change vs. Prior Year	32%	24%	(9%)	(10%)					

	Fiscal Year-to-Date: June 2016								
Expenses:	2013/14 Actual	2014/15 Actual	2015/16 Actual	2015/16 Revised <u>Budget</u>	Actual / Favorable <u>Amount</u>	vs. Budget (Unfavorable) Percent			
Personnel Services - COS	\$0.2	\$0.1	\$0.1	\$0.1	\$ -	-			
Contractual - COS	0.1	0.1	0.1	0.1	-	-			
Medical Claims	21.2	24.0	25.7	24.4	(1.3)	-5%			
Medical Claims - Retiree	0.7	0.2	-	-	-	-			
Dental Claims	1.4	1.3	1.4	1.6	0.2	11%			
Provider Admin Fees	1.3	0.8	0.7	0.8	0.1	7%			
Behavioral Health Claims	0.7	0.1	0.1	0.7	0.7	91%			
Stop Loss Insurance	0.6	0.7	0.6	0.8	0.3	31%			
Wellness Incentive	0.1	0.2	0.2	0.3	-	-			
Total Uses	\$26.2	\$27.3	\$28.8	\$28.8	(\$0.1)	-			
% Change vs. Prior Year	5%	4%	6%	5%					

Actual to Revised Budget variance of (\$0.1) million or 0%:

The unfavorable variance in Medical Claims is due to a spike in the number of claims exceeding large thresholds caused by unavoidable treatments and care. While these claims are not uncommon, the number of them seen during the fiscal year far surpassed historical trends. While this variance is currently unfavorable the funding loss ratio of the various health plans trended more favorable as the year progressed. The favorable variances in Dental Claims and Behavioral Health Claims is due to actual activities being less than expected. Also, a large prescription rebate was received in the month of March which offset expenses incurred this fiscal year amounting to \$0.6 million. The Stop Loss Insurance favorable variance is due to a slight reduction in rates which occurred during policy renewal, but after budget adoption.

Statement of Operations - WestWorld

City of Scottsdale WestWorld Statement of Operations

		Twelve Months: Fiscal Year						
		11/12 ctual	2012/13 Actual	2013/14 Actual ^c	2014/15 Actual ^c	2015/16 Adopted Budget	2015/16 Revised Budget	
Operating Revenue								
Rental Facilities	\$1,405	5,932	\$1,617,444	\$2,050,602	\$2,134,970	\$2,632,000	\$2,632,000	
RV Rental	230	0,161	257,509	232,802	270,661	455,900	455,900	
Feed/Bedding Sales	474	4,133	499,264	548,330	499,691	813,100	813,100	
Labor Fees	240	0,871	233,486	266,860	240,173	343,100	343,100	
Concession Fees	230	0,728	223,836	191,380	354,902	366,600	366,600	
Parking	44	4,004	48,834	58,591	110,931	75,200	75,200	
Other Income	55	5,923	105,121	142,732	135,192	44,300	44,300	
Equidome Project Use Fee		-	-	75,000	555,000	360,000	360,000	
Council Approved Autorized Carryover ^a		-	-	2,048,000	-	-	-	
Operati	ng Revenue \$2,681	1,751	\$2,985,494	\$5,614,297	\$4,301,520	\$5,090,200	\$5,090,200	
Operating Expenses								
Personnel Services								
Wages/Salaries/Benefits	\$1,466	6,780	\$1,527,275	\$1,564,608	\$1,616,913	\$1,832,763	\$1,830,582	
Overtime	17	7,498	28,259	21,195	25,558	20,883	21,507	
Contractual Services								
Contractual Workers	63	3,530	74,914	84,004	92,292	75,000	75,000	
Telephone	35	5,063	25,637	32,164	30,650	37,488	37,488	
Utilities	429	9,769	558,010	1,016,731	1,219,326	967,290	967,290	
Maintenance & Equipment Rental & Fleet	422	2,247	591,505	601,739	652,492	714,648	714,648	
License and Permits	73	3,499	124,251	73,018	73,356	126,155	126,155	
Property, Liability & Workers' Comp	16	6,951	18,114	30,724	37,376	51,525	51,525	
Advertising/Marketing Contract	11	1,932	11,492	212,869	208,815	350,000	350,000	
Other	192	2,989	212,162	232,224	268,443	300,325	300,325	
Commodities and Capital Outlays								
Agriculture & Horticulture & Other Supply	107	7,537	125,040	128,597	71,411	131,545	131,545	
Maintenance & Repairs Supply, Equipment	66	6,997	68,781	74,067	84,344	135,035	135,035	
Inventory Purchased for Resale	229	9,795	258,927	260,507	304,481	495,000	495,000	
Construction - Other	55	5,349	94,323	10,695		17,000	17,000	
Other Expenses	33	3,462	39,526	35,951	45,959	33,690	33,690	
BOR Admin								
BOR Admin/WestWorld	121	1,551	127,628	134,010	140,710	147,746	147,746	
Allocated Expenses ^b								
Facilities Maintenance	319	9,572	402,988	402,988	713,808	670,566	670,566	
COS Indirect Costs	458	3,880	241,136	255,887	276,504	338,575	338,575	
Operatin	g Expenses \$4,123	3,402	\$4,529,966	\$5,171,979	\$5,862,440	\$6,445,234	\$6,443,677	
Operating Income	(\$1,441	,651)	(\$1,544,472)	\$442,318	(\$1,560,920)	(\$1,355,034)	(\$1,353,477)	
Debt Service (Less contributions)								
Debt Service - (52 & 17 acres)	\$2,352	2,373	\$2,364,123	\$2,012,576	\$2,250,353	\$2,273,677	\$2,273,677	
Debt Service - TNEC (\$41.935M)		-	-	1,546,675	1,543,925	1,524,125	1,524,125	
Debt Service - TNEC Tourism Funded			588,503	1,200,000	1,200,000	1,200,000	1,200,000	
Bed Tax Contributions - TNEC		-	(588,503)	(1,200,000)	(1,200,000)	(1,200,000)	(1,200,000	
Net E	ebt Service \$2,352	2,373	\$2,364,123	\$3,559,251	\$3,794,278	\$3,797,802	\$3,797,802	
Operating Income After Debt Service	(\$3,794	,024)	(\$3,908,595)	(\$3,116,933)	(\$5,355,198)	(\$5,152,836)	(\$5,151,279	

^a One-time Council Authorized transfer from Tourism Fund using available carryover to offset lost revenue during TNEC construction.

^b Allocated expenses are not budgeted for in nor expensed to WestWorld General Fund operations, but are captured to provide truer costs of operations.

^c Certain account activities were adjusted due to reconciliation of prior years.

Statement of Operations - WestWorld

City of Scottsdale WestWorld Statement of Operations for June 2016 / 12 Months YTD

		-	(588,503)	(1,200,000)	(1,200,000)	(1,200,000)	(1,200,000)	-	
Bed Tax Contributions - TNEC		-						-	
Debt Service - TNEC (041.955M)			588,503	1,200,000	1,200,000	1,200,000	1,200,000	_	
Debt Service - (52 & 17 acres) Debt Service - TNEC (\$41.935M)	ψΖ,		φ2,30 4 ,123 -	1,546,675	\$2,230,333 1,543,925	1,524,125	1,524,125	-	
Debt Service (Less contributions) Debt Service - (52 & 17 acres)	\$2.	352,373	\$2,364,123	\$2,012,576	\$2,250,353	\$2,273,677	\$2,273,677	-	
Daht Camulaa (Laga aasteikutiasa)									
Operating Income	(\$1,4	41,651)	(\$1,544,472)	\$442,317	(\$1,560,919)	(\$1,779,646)	(\$1,353,477)	(\$426,169)	31%
Operating	Expenses \$4,	23,402	\$ 4 ,523,300	φ 3,1/1, 3/9	φ 5,002,44 U	φ 0,202,14 5	φ0, 4 43,077	φ 241, 332	47
Operating	Expanses \$4	23,402	\$4,529,966	\$5,171,979	\$5,862,440	\$6,202,145	\$6,443,677	\$241,532	4%
COS Indirect Costs	4	158,880	241,136	255,887	276,504	338,575	338,575	-	
Facilities Maintenance	:	319,572	402,988	402,988	713,808	670,566	670,566	-	
Allocated Expenses ^b									
BOR Admin/WestWorld		121,551	127,628	134,010	140,710	147,746	147,746	-	
BOR Admin									
Other Expenses		33,462	39,526	35,951	45,959	64,193	33,690	(30,503)	-91%
Construction - Other		55,349	94,323	10,695	-	21,428	21,500	72	0%
Inventory Purchased for Resale	:	229,795	258,927	260,507	304,481	294,103	495,000	200,897	41%
Maintenance & Repairs Supply, Equipm	ent	66,997	68,781	74,067	84,344	116,413	135,035	18,622	14%
Agriculture & Horticulture & Other Suppl	у	107,537	125,040	128,597	71,411	103,461	131,545	28,084	21%
Commodities and Capital Outlays									
Other		192,989	212,162	232,224	268,443	234,449	295,825	61,376	21%
Advertising/Marketing Contract		11,932	11,492	212,869	208,815	252,328	350,000	97,672	28%
Property, Liability & Workers' Comp		16,951	18,114	30,724	37,376	51,525	51,525	-	
icense and Permits		73,499	124,251	73,018	73,356	76,684	126,155	49,471	39%
Aaintenance & Equipment Rental & Fle	et 4	122,247	591,505	601,739	652,492	751,856	714,648	(37,208)	
Itilities		129,769	558,010	1,016,731	1,219,326	1,174,779	967,290	(207,489)	
elephone		35,063	25,637	32,164	30,650	21,015	37,488	16,473	
Contractual Workers		63,530	74,914	84,004	92,292	81,775	75,000	(6,775)	
Contractual Services				· · · · ·	~~ ~~ -	· · · · · · · · · · · · · · · · · · ·		/ 	
Overtime		17,498	28,259	21,195	25,558	32,594	21,507	(11,087)	-52%
Vages/Salaries/Benefits	φ1,4	166,780	\$1,527,275	\$1,564,608	\$1,616,913	\$1,768,655	\$1,830,582	\$61,927	
Personnel Services	¢4	166 790	\$1 507 07F	\$1 564 600	\$1 616 042	\$1 769 65F	\$1 930 593	¢64 007	3%
Operating Expenses									
Operating	Revenue \$2,0	681,751	\$2,985,494	\$5,614,297	\$4,301,521	\$4,422,499	\$5,090,200	(\$667,701)	-13%
Council Approved Autorized Carryover ^a		-	-	2,048,000	-	-	-	-	
Equidome Project Use Fee		-	-	75,000	555,000	315,000	360,000	(45,000)	-13%
Other Income		55,923	105,121	142,732	135,192	198,068	44,300	153,768	nn
Parking		44,004	48,834	58,591	110,931	96,927	75,200	21,727	29%
Concession Fees	:	230,728	223,836	191,380	354,902	487,513	366,600	120,913	33%
_abor Fees	:	240,871	233,486	266,860	240,173	301,429	343,100	(41,671)	-12%
Feed/Bedding Sales	4	474,133	499,264	548,330	499,691	566,127	813,100	(246,973)	-30%
RV Rental	:	230,161	257,509	232,802	270,661	251,685	455,900	(204,215)	-45%
Rental Facilities	\$1,4	105,932	\$1,617,444	\$2,050,602	\$2,134,970	\$2,205,750	\$2,632,000	(\$426,250)	-16%
Dperating Revenue									
		tual	Actual	Actual ^c	Actual ^c	Actual	YTD Budget	Amount	Percent
	Ý	ГD	YTD	YTD	YTD	FY 2015/16 YTD	Approved	Actual v Favorable /	(Unfavorable)

^a One-time Council Authorized transfer from Tourism Fund using available carryover to offset lost revenue during TNEC construction.

^b Allocated expenses are not budgeted for in nor expensed to WestWorld General Fund operations, but are captured to provide truer costs of operations.

^c Certain account activities were adjusted due to reconciliation of prior years.



Privilege (Sales) & Use Tax Collections For June 2016

(For Business Activity in June 2016)

Appendix 1 contains information regarding the "actual" revenue collections from the 1.0 percent Privilege and Use Tax reflected in the General Fund, 0.2 percent dedicated Transportation Privilege Tax, 0.2 percent dedicated Preserve Privilege and Use Taxes, 0.15 percent additional dedicated Preserve Privilege and Use Taxes, and 0.1 percent dedicated Public Safety Privilege and Use Taxes, including adjustments for related license revenues, late collections and audits. While the report includes the actual year-to-date tax collections for the funds previously noted, only the General Fund portion (1.0 percent) of the tax is unrestricted and available for general government purposes.

The report shows a fiscal year Privilege and Use Tax (1.00% General Purpose) collections increase of 5 percent compared to the Budget, and an increase of 4 percent compared to the same period a year ago.

	Fiscal Year: Twelve Months								
-		rioodi	2015/16	2015/16	2015/16				
	2013/14	2014/15	Adopted	Revised	Approved				
	Actual	Actual	Budget	Budget	Adjustments				
1.00% General Purpose			-	-					
Rentals	\$12.4	\$13.0	\$13.2	\$13.2	\$0.0				
Misc. Retail Stores	16.1	17.1	17.8	17.8	0.0				
Major Dept. Stores	9.2	9.5	9.9	9.9	0.0				
Automotive	12.4	13.8	14.4	14.4	0.0				
Food Stores	6.6	7.0	7.0	7.0	0.0				
Construction	11.1	11.1	8.3	8.3	0.0				
Dining/ Entertainment	8.5	9.4	9.7	9.7	0.0				
Other Taxable Activity	7.6	7.9	7.8	7.8	0.0				
Hotel/Motel	5.0	5.3	5.5	5.5	0.0				
Utilities	4.4	4.4	4.5	4.5	0.0				
License fees, Penalty & Interest	2.3	2.2	2.2	2.2	0.0				
Subtotal	95.6	100.6	100.2	100.2					
Adjustments	0.0	-							
Subtotal after Adjustments	\$95.6	\$100.6	\$100.2	\$100.2	\$0.0				
-									
0.10% Public Safety	\$9.3	\$9.8	\$9.8	\$9.8	\$0.0				
0.20% Transportation	18.1	19.1	19.0	19.0	0.0				
0.20% McDowell Preserve 1995	18.7	19.7	19.6	19.6	0.0				
0.15% McDow ell Preserve 2004	14.0	14.8	14.7	14.7	0.0				
Total	\$155.7	\$164.0	\$163.4	\$163.4	\$0.0				
~ Change vs. Prior Year		5%	0%	0%					

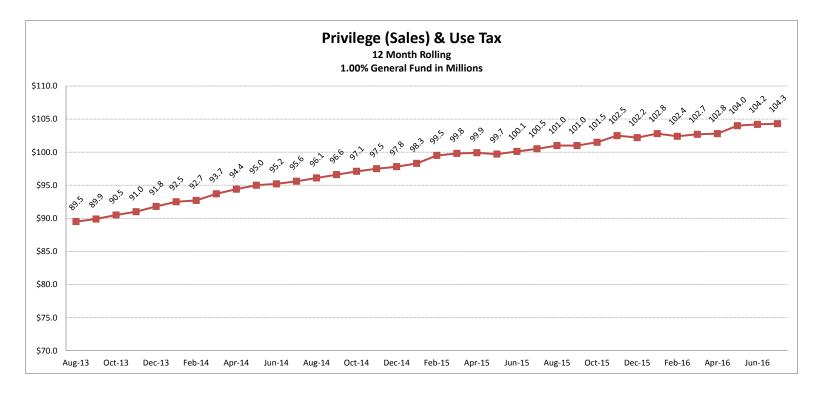
Privilege (Sales) & Use Tax by Category and Fund

Rounding differences may occur.

	Fiscal Year-to-Date: June 2016								
-	Actual vs Budg								
	2013/14	2014/15	2015/16	2015/16	Favorable/(Ur	nfavorable)			
	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>budget</u>	<u>Amount</u>	Percent			
1.00% General Purpose									
Rentals	\$12.4	\$13.0	\$14.5	\$13.2	\$1.3	10%			
Misc. Retail Stores	16.1	17.1	18.3	17.8	0.5	3%			
Major Dept. Stores	9.2	9.5	9.3	9.9	(0.5)	-6%			
Automotive	12.4	13.8	14.4	14.4	0.1	1%			
Food Stores	6.6	7.0	7.2	7.0	0.1	1%			
Construction	11.1	11.1	10.3	8.3	2.0	24%			
Dining/Entertainment	8.5	9.4	9.8	9.7	0.1	1%			
Other Taxable Activity	7.6	7.9	9.1	7.8	1.2	16%			
Hotel/Motel	5	5.3	5.6	5.5	0.0	0%			
Utilities	4.4	4.4	4.5	4.5	0.0	0%			
License fees, Penalty & Interest	2.3	2.2	2.0	2.2	(0.2)	-9%			
Subtotal	\$95.6	\$100.6	\$105.0	\$100.2	\$4.8	5%			
0.10% Public Safety	\$9.3	\$9.8	\$10.3	\$9.8	\$0.5	5%			
0.20% Transportation	18.1	19.1	19.9	19	0.9	5%			
0.20% McDowell Preserve 1995	18.7	19.7	20.6	19.6	1	5%			
0.15% McDowell Preserve 2004	14	14.8	15.4	14.7	0.7	5%			
Total	\$155.7	\$164.0	\$171.2	\$163.4	\$7.6	5%			
% Change vs Prior Year	7%	5%	4%	0%					

Privilege (Sales) & Use Tax by Category and Fund

Rounding differences may occur.



Rental Sales Taxes

The rental category includes rentals of commercial and residential real property and personal property rentals, (such as rentals of formal wear, DVD's, home health equipment, recreational goods, electronics, appliances, etc.)

Actual to Revised Budget variance of \$1.3 million or 10%: The increase is a result of a sale of two apartment complexes and a large audit payment.

Miscellaneous Retail Stores Sales Taxes

This category includes small clothing stores, art galleries, luggage stores, home furnishing stores, jewelry stores, drug stores, hobby stores, household appliance stores, sporting goods stores, florists, computer stores, hardware stores, and pet supply stores.

Actual to Revised Budget variance of \$0.5 million or 3%: The increase is due in part to increased sales in home furnishings, building supplies, computer software/hardware, and sales from websites.

Major Department Stores Sales Taxes

This category includes large department stores, warehouse clubs, supercenters, and discount department stores.

Actual to Revised Budget variance of (\$0.5) million or (6%): This is due to lower sales than expected.

Automotive Sales Taxes

The automotive category includes automobile dealers, motorcycle dealers, automotive repair shops, tire shops, car washes, and car leasing companies.

Actual to Revised Budget variance of \$0.1 million or 1%: This is due to increased sales of new and used motor vehicles in addition to a new Mazda dealership. However, in recent months the sales are slowing and in some cases decreasing.

Food Stores Sales Taxes

This category includes grocery stores, candy stores, meat markets and convenience stores.

Actual to Revised Budget variance of \$0.1 million or 1%: Normal business fluctuations.

Construction Sales Taxes

The construction tax is collected on all construction activity; commercial and residential; new and re-model. It also includes landscaping, painting, flooring installation, siding, roofing, concrete, plumbing, heating, electrical, framing, drywall, infrastructure, masonry, finish carpentry, etc.

Actual to Revised Budget variance of \$2.0 million or 24%: This is due to several large one-time audit payments, the sale of two apartment complexes and the sale of a commercial building.

Dining/Entertainment Sales Taxes

The restaurant category includes restaurants, bars, cafeterias, mobile food vendors, and caterers.

Actual to Revised Budget variance of \$0.1 million or 1%: Normal business fluctuations.

Other Taxable Activity Sales Taxes

This category includes movie theatres, golf courses, gyms, bowling centers, amusement arcades, interior designers, publishers, banks, doctors, lawyers, accountants, beauty salons, barber shops, personal goods repair shops, photographers, advertising, wholesalers, and manufacturers.

Actual to Revised Budget variance of \$1.2 million or 16%: This is due in part to increase in taxable sales from computer hardware/software wholesalers and to a one-time audit payment.

Hotel/Motel Sales Taxes

This category includes lodging space rental on a short-term basis and other activities provided at the hotel/motel.

Actual to Revised Budget variance of \$0.0 million or 0%: No explanation necessary.

Utilities Sales Taxes

This category includes businesses that provide telecommunication (landlines and cellular), electricity, gas, or water services.

Actual to Revised Budget variance of \$0.0 million or 0%: No explanation necessary.

License Fees, Penalty & Interest

This category consists of application and license fees for Transaction Privilege (sales) tax licenses, interest, and penalties.

Actual to Revised Budget variance of (\$0.2) million or (9%): This is due to a decrease in penalties and interest and due to fewer license renewals from the change in the law for construction contractors.

To ensure legal compliance and financial management for the various restricted revenues and program expenditures, the city's accounting and budget structure is segregated into various funds. This approach is unique to the government sector. Fund accounting segregates functions and activities into separate self-balancing funds that are created and maintained for specific purposes.

A **fund** is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The city, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

The General Fund is the city's chief operating fund and is used to account for all financial resources, except those that are legally required to be accounted for in another fund.

GENERAL FUND SOURCES

Sales Tax - Scottsdale's total city sales tax rate is 1.65 percent. Of that amount, 0.55 percent is dedicated to the specific purposes related to transportation and preservation (which are accounted for in Special Revenue Funds) and 0.10 percent is dedicated to public safety (accounted for in the General Fund). The remaining 1.0 percent of the sales tax is also accounted for in the General Fund and is available to fund basic municipal services such as police, fire, libraries, and parks. Sales tax receipts received in the current month are based on prior month activity. This general-purpose sales tax is the city's single largest revenue source. The sales tax category results can be found in Appendix 1.

State Shared Revenues - These revenues are derived from state shared sales taxes, income taxes (revenue sharing), and vehicle license taxes (auto lieu). On a per capita basis, state sales taxes generated in Scottsdale tend to be higher than most other cities/towns due to higher wealth, consumer spending habits, and larger amounts of visitor/tourist spending. As directed by statute, the State distributes the shared portion of State sales taxes back to local governments based on population, not by the amount of sales taxes collected within the local jurisdiction.

Charges for Services/Other - Charges for Services include numerous revenues such as building permits, recreation fees, fire department fees, WestWorld fees, interest income, and property rentals. Also included are cost allocations from the General Fund to the enterprise funds.

Property Taxes – Property taxes are comprised only of the "Primary" property taxes levied on the assessed value of all property within the city to help pay for basic operations of the City. Secondary property taxes are not included in the General Fund as they must be used solely for General Obligation bond debt service payments. Increases in revenue from year to year reflect new property additions to the tax roll and Council actions to increase total revenue as legally allowed.

Franchise Fees and In-Lieu Taxes – This category represents revenues from utility and cable providers for their permitted use of the city's Rights-of-Way.

Transfers In – Transfers in reflects funds received from the Enterprise Funds (In-Lieu Franchise Fees and In-Lieu Property Tax), Special Programs (30 Day Tow) and Tourism Development Fund.

GENERAL FUND USES

Personnel Services category includes the salaries and wages (pay for time worked, overtime premium, vacation, and sick leave) plus the city's contribution for fringe benefits such as retirement, social security, health, and workers' compensation insurance. It is reduced by vacancy savings, but increased for medical and vacation leave accrual payouts that are made at the time of separation from the city. Personnel services also include pay-for-performance and compensation adjustments.

Contractual Services category includes expenditures for services performed by firms, individuals, or other city divisions.

Commodities category includes supplies, repair and replacement parts, small tools, and maintenance and repairs.

Capital outlays category includes the purchase of land, the purchase or construction of buildings, structures, and facilities, plus machinery and equipment. It includes expenditures that result in the acquisition or addition of a fixed asset or increase the capacity, efficiency, span of life, or economy of operating an existing fixed asset. For an item to qualify as capital outlay the expenditure must meet all of the following requirements: (1) have an estimated useful life of more than two years; (2) have a unit cost of \$10,000 or more; and (3) be betterment or improvement.

Debt Service & Contracts Payable is primarily debt payments related to Municipal Property Corporation (MPC) bonds where the city's excise taxes are pledged to meet debt service. It also includes contractual obligations related to development agreements (funded by sales tax rebates) which vary based on the actual sales tax collections.

Transfers-Out represents the authorized transfer of cash to other funds and/or capital projects.

OTHER FUNDS

Transportation Fund is considered a Special Revenue Fund, which is used to account for the proceeds of specific revenue sources that are legally restricted to expenditures for specified purposes. The Transportation Fund receives and expends the city's allocation of the Arizona Highway User Revenue Tax (HURF) as well as other transportation related revenues. The amount of HURF available to each city is allocated based on population. These monies must be used for street construction, reconstruction, maintenance, or transit. The State of Arizona requires the city to establish and maintain an accounting for Highway User Revenue Funds. The fund also accounts for the 1989 voter approved Transportation Privilege (Sales) Tax of 0.20 percent which is dedicated to funding transportation improvements and operations. Fifty percent of the Transportation Sales Tax is transferred to the Capital Improvement Fund for transportation related capital improvement projects.

Tourism Development Fund is a Special Revenue Fund to account for the sources and uses related to tourism. Revenues consist of transient lodging tax (bed tax) and lease rental earnings from the Princess Hotel. Bed Tax is the largest portion of this fund and is derived from lodging room charges for stays of 29 days or less in hotels or short-term rentals.

Enterprise Funds are used to account for operations, which are financed and operated similarly to private businesses, where the intent is that the service is self-sufficient, with all costs including debt service supported predominantly by user charges. The city maintains three Enterprise Funds to account for Water & Water Reclamation, Aviation, and Solid Waste activities.

Water & Water Reclamation Funds

This fund accounts for the transactions related to the city's water and water reclamation business activities, including operating revenue, expenditures and debt service payments.

- Water Service Charges are monthly water billings which consist of a base charge according to meter size and a variable charge for the amount of water consumed.
- Water Reclamation Service Charges are monthly charges based on the volume and strength of the sewage discharge.
- Non-Potable Water Fees include the sale of surface water, reverse osmosis (RO) and effluent treated to irrigation standards. These different water types are delivered to 23 Reclaimed Water Distribution System (RWDS) golf courses, 3 Irrigation Water Distribution System (IWDS) golf courses, the Gainey Ranch Golf Club, the WestWorld golf course and the Inlet/Silverado golf course.
- Miscellaneous Revenue includes rental income, miscellaneous reimbursements and other minor fees.

Aviation Fund

This fund accounts for the transactions related to the city's aviation business activity at the Scottsdale Airport.

- Aviation Fees are charges for a variety of services provided to airport customers including Landing Fees, Airport/Airpark Fuel Fees, Transient Parking Fees, Fixed Tenant Rents, Percentage Fees for Aeronautical Business Permits (ABPs), Custom Fees and miscellaneous other charges.
- Privilege and Use Tax-Jet Fuel are charges earned from jet fuel sales by Fixed Based Operators (FBOs) in accordance with the Scottsdale Revised Code, Article IV, Section 422.

Glossary

Solid Waste Fund

This fund accounts for the transactions related to the city's solid waste and recycling business activities.

 Solid Waste Fees include residential charges which are a flat fee per month and commercial charges which are based on the size of the container and the number of pickups per month. Additionally Solid Waste Rates include roll-off charges, uncontained service charges, recycling program charges, and household hazardous waste collection charges.

Internal Service Funds are used to account for the financing, on a cost-reimbursement basis, of commodities or services provided by one program for the benefit of other programs within the city. The report includes three Internal Service Funds to account for Fleet, Risk, and Benefits activities.

Fleet Fund

This fund is used to account for the expenditures associated with purchasing and maintaining the city's vehicles. Replacement and operation of vehicles are charged to the city departments as internal operating costs to each program based on the quantity and type of vehicle used. The department charges become revenue to the Fleet Fund.

Risk Fund

This fund is used to account for the city's self-insurance, safety and risk management functions. Revenue to this fund is derived from internal charges to division programs and is captured as internal rates. Payments for unemployment, workers' compensation, and property and liability claims are made from this fund

Benefits Self Insurance Fund

This fund is used to account for the city's self-insured medical and dental benefits. Revenue to this fund is derived from premiums collected through charges to division programs, which consists of both city and employee components. Revenue is also collected through pharmacy rebates and stop loss insurance recoveries. This fund provides payment of actual healthcare expenses (medical, prescription and dental claims) as well as claims administration and other benefit plan expenses.