

Financial Report Fiscal Year-to-Date As of June 2015

Report to the City Council Prepared by City Treasurer November 13, 2015

YTD June 2015 Page 1 of 44



FINANCIAL REPORT YEAR-TO-DATE JUNE 2015

The following report is a summary of financial results for the City's General Fund (which is the primary operating fund of the City), Transportation Fund, Tourism Development Fund, major Enterprise Funds, Fleet Fund, Risk Fund and Benefits Self-Insurance Fund. The report also includes detailed information on the City's privilege (sales) tax by major category. Financial statements summarize sources and uses by major categories. Significant budget to actual variances are highlighted and explained.

<u>Contents</u>	<u>Page</u>
General Fund	3
Transportation Fund	12
Tourism Development Fund	15
Enterprise Funds:	
Water and Water Reclamation Funds	18
Aviation Fund	21
Solid Waste Fund	24
Internal Service Funds:	
Fleet Fund	27
Risk Fund	30
Benefits Self-Insurance Fund	33
Statement of Operations:	
WestWorld	36
Appendix 1: Privilege (Sales) & Use Tax Collections	38
Appendix 2: Glossary	42

YTD June 2015 Page 2 of 44

General Fund- Summary

(\$ in millions: R	ounding differences may oc	cur)		
			Adopted vs.	
	Adopted	Revised	Favorable/(U	nfavorable
	Budget	Budget	Amount	Percer
Sources	\$254.4	\$254.4	\$0.0	0%
Uses	259.9	263.0	(3.1)	-1%
Change in Fund Balance	(\$5.5)	(\$8.6)	(\$3.1)	
Beginning Fund Balance	\$40.0	\$47.9	\$7.9	
Ending Fund Balance	\$34.5	\$39.3	\$4.8	
Reserved*	\$23.4	\$23.5	\$0.0	
Contingency	\$3.0	\$3.0	\$0.0	
Unreserved	\$8.0	\$12.8	\$4.8	

June 2015: Current Month and YTD (\$ in millions: Rounding differences may occur)										
	June June Revised YTD			YTD Revised	Actual vs. Budget Favorable/(Unfavorable					
	Actual	Budget	Actuals	Budget	Amount	Percent				
Sources	\$24.2	\$24.7	\$264.4	\$254.4	\$10.0	4%				
Uses	47.1	49.5	260.3	263.0	2.6	1%				
Change in Fund Balance	(\$22.9)	(\$24.8)	\$4.1	(\$8.6)	\$12.6					

YTD June 2015 Page 3 of 44

Sources (\$ in millions: Rounding differences may occur)

			Twelve Months	: Fiscal Year
			2014/15	2014/15
	2012/13	2013/14	Adopted	Revised
	Actual	Actual	Budget	Budget
1.1% Sales Taxes	\$97.7	\$104.9	\$106.7	\$106.7
State-Shared Revenues	47.3	50.9	53.6	53.6
Property Taxes	24.9	25.3	25.7	25.7
Franchise Fees/In-Lieu Taxes	11.9	12.2	12.1	12.1
Charges for Services/Other	25.3	24.3	26.9	26.9
Building Permit Fees & Charges	11.5	14.4	12.3	12.3
Interest Earnings *	0.5	0.8	0.6	0.6
Indirect/Direct Cost Allocation	7.0	6.6	6.4	6.4
Bond Proceeds **	31.0			
Total Revenue	\$257.0	\$239.4	\$244.4	\$244.4
Transfers In	9.2	12.5	10.0	10.0
Total Sources	\$266.3	\$251.9	\$254.4	\$254.4
% Change vs. Prior Year	11%	-5%	1%	1%

	One Month: June 2015								
				2014/15	Actual vs. Budget				
	2012/13	2013/14	2014/15	Revised	Favorable/(U	nfavorable)			
	Actual	Actual	Actual	Budget	Amount	Percent			
1.1% Sales Taxes	\$8.8	\$8.9	\$9.4	\$8.7	\$0.7	8%			
State-Shared Revenues	4.2	4.3	4.8	4.7	0.1	1%			
Property Taxes	2.1	1.5	1.8	2.2	(0.3)	-15%			
Franchise Fees/In-Lieu Taxes	0.9	1.0	1.3	1.0	0.2	23%			
Charges for Services/Other	2.7	2.6	3.3	4.4	(1.1)	-24%			
Building Permit Fees & Charges	1.0	0.6	0.9	1.4	(0.5)	-35%			
Interest Earnings *	(0.8)	(0.9)	0.0	0.0	-	-87%			
Indirect/Direct Cost Allocation	0.6	0.6	0.6	0.5	-	-			
Bond Proceeds **	-	-	-	-	-	-			
Total Revenue	\$19.5	\$18.6	\$22.0	\$22.9	(\$0.9)	-4%			
Transfers In	2.6	6.0	2.1	1.8	0.4	21%			
Total Sources	\$22.0	\$24.5	\$24.2	\$24.7	(\$0.5)	-2%			
% Change vs. Prior Year	1%	11%	-1%	1%					

	Fiscal Year-to-Date: June 2015							
				2014/15	Actual vs.	Budget		
	2012/13	2013/14	2014/15	Revised	Favorable/(U	nfavorable)		
	Actual	Actual	Actual	Budget	Amount	Percent		
1.1% Sales Taxes	\$97.7	\$104.9	\$110.4	\$106.7	\$3.7	3%		
State-Shared Revenues	47.3	50.9	54.5	53.6	0.8	2%		
Property Taxes	24.9	25.3	25.5	25.7	(0.3)	-1%		
Franchise Fees/In-Lieu Taxes	11.9	12.2	12.4	12.1	0.3	3%		
Charges for Services/Other	25.3	24.3	29.5	26.9	2.6	10%		
Building Permit Fees & Charges	11.5	14.4	14.8	12.3	2.4	20%		
Interest Earnings *	0.5	8.0	0.9	0.6	0.3	50%		
Indirect/Direct Cost Allocation	7.0	6.6	6.5	6.4	-	-		
Bond Proceeds **	31.0							
Total Revenue	\$257.0	\$239.4	\$254.3	\$244.4	\$9.9	4%		
Transfers In	9.2	12.5	10.0	10.0	-	-		
Total Sources	\$266.3	\$251.9	\$264.4	\$254.4	\$10.0	4%		
% Change vs. Prior Year	11%	-5%	5%	1%				

^{*} Beginning in September 2014, the timing when gains/losses on investments were recognized was retrospectively changed.

YTD June 2015 Page 4 of 44

^{**} MPC Bond proceeds to fund Nordstrom Garage Lease payoff.

Sales Taxes

			Twelve Months	: Fiscal Year
			2014/15	2014/15
	2012/13	2013/14	Adopted	Revised
	Actual	Actual	Budget	Budget
1.00% General Purpose Sales Tax	\$89.0	\$95.6	\$97.2	\$97.2
0.10% Public Safety Sales Tax	8.7	9.3	9.5	9.5
Total General Fund Sales Taxes	\$97.7	\$104.9	\$106.7	\$106.7
% Change vs. Prior Year	5%	7%	2%	2%

	Fiscal Year-to-Date: June 2015								
		2014/15 Actual vs. Budget							
	2012/13	2013/14	2014/15	Revised	Favorable/(Unfavorable)				
	Actual	Actual	Actual	Budget	Amount	Percent			
1.00% General Purpose Sales Tax	\$89.0	\$95.6	\$100.6	\$97.2	\$3.3	3%			
0.10% Public Safety Sales Tax	8.7	9.3	9.8	9.5	0.3	4%			
Total General Fund Sales Taxes	\$97.7	\$104.9	\$110.4	\$106.7	\$3.7	3%			
% Change vs. Prior Year	5%	7%	5%	2%					

Actual to Revised Budget variance of \$3.7 million or 3%:

The favorable variance is due to the increase in the construction of single family and multi-family homes as well as not being affected as much as predicted by the change in state statues; restaurant and hotel/motel sales were boosted more than anticipated by the Super Bowl / Pro Bowl; and the automotive category with the opening of a new Mazda dealership.

State-Shared Revenues

	Twelve Months: Fiscal Year 2014/15 2014/15 2012/13 2013/14 Adopted Revised Actual Budget Budget \$17.8 \$18.9 \$19.6 \$19.6 22.2 24.2 26.3 26.3					
	2012/13 2013/14 Adopted Revised Budget Actual Actual Budget Budget \$17.8 \$18.9 \$19.6 \$19.6 22.2 24.2 26.3 26.3 7.3 7.8 7.7 7.7 \$47.3 \$50.9 \$53.6 \$53.6					
	2012/13	2013/14	Adopted	Revised		
	Actual	Actual	Budget	Budget		
State Shared Sales Tax	\$17.8	\$18.9	\$19.6	\$19.6		
State Shared Income Tax	22.2	24.2	26.3	26.3		
Auto Lieu Tax	7.3	7.8	7.7	7.7		
Total State Shared Revenues	\$47.3	\$50.9	\$53.6	\$53.6		
% Change vs. Prior Year	12%	8%	5%	5%		

		Fiscal Year-to-Date: June 2015							
		2014/15 Actual vs. Budget							
	2012/13	2013/14	2014/15	Revised	Favorable/(U	nfavorable)			
	Actual	Actual	Actual	Budget	Amount	Percent			
State Shared Sales Tax	\$17.8	\$18.9	\$19.9	\$19.6	\$0.2	1%			
State Shared Income Tax	22.2	24.2	26.3	26.3	-	-			
Auto Lieu Tax	7.3	7.8	8.3	7.7	0.6	8%			
Total State Shared Revenues	\$47.3	\$50.9	\$54.5	\$53.6	\$0.8	2%			
% Change vs. Prior Year	12%	8%	7%	5%					

Actual to Revised Budget variance of \$0.8 million or 2%:

Despite the State's estimated growth of 4.6 percent vs the previous year of tax monies to be distributed among cities and towns, the collections for the year were higher than expected driven by more migration to Arizona and overall economic growth.

YTD June 2015 Page 5 of 44

Property Taxes

Actual to Revised Budget variance of (\$0.3) million or (1%):
The unfavorable variance is due to timing and should be collected in the next fiscal year.

	Franchis	e Fees and	In-Lieu Tax	res
			Twelve Months	s: Fiscal Year
			2014/15	2014/15
	2012/13	2013/14	Adopted	Revised
	Actual	Actual	Budget	Budget
Electric and Gas Franchise	\$8.2	\$8.2	\$8.4	\$8.4
Cable TV License Fee	3.5	3.7	3.4	3.4
Salt River Project Lieu Tax	0.3	0.3	0.3	0.3
Total Franchise Fees/In-Lieu Taxes	\$11.9	\$12.2	\$12.1	\$12.1
% Change vs. Prior Year	1%	3%	-2%	-2%

	Fiscal Year-to-Date: June 2015							
	2014/15 Actual vs. Budget							
	2012/13	2013/14	2014/15	Revised	ised Favorable/(Unfa			
	Actual	Actual	Actual	Budget	Amount	Percent		
Electric and Gas Franchise	\$8.2	\$8.2	\$8.4	\$8.4	\$ -	-1%		
Cable TV License Fee	3.5	3.7	3.7	3.4	0.4	10%		
Salt River Project Lieu Tax	0.3	0.3	0.3	0.3	-	-		
Total Franchise Fees/In-Lieu Taxes	\$11.9	\$12.2	\$12.4	\$12.1	\$0.3	3%		
% Change vs. Prior Year	1%	3%	2%	-1%				

Actual to Revised Budget variance of \$0.3 million or 3%:

The favorable variance is driven by Cable TV License fees coming in 10 percent higher than expected. Century Link and Cox are running aggressive campaigns to secure market share.

YTD June 2015 Page 6 of 44

	Charg	ges for Serv	vices/Other	
			Twelve Months	s: Fiscal Year
			2014/15	2014/15
	2012/13	2013/14	Adopted	Revised
	Actual	Actual	Budget	Budget
Licenses, Permits & Fees				
Recreation Fees	\$3.6	\$3.7	\$3.5	\$3.5
WestWorld	2.9	3.4	3.9	3.9
Fire Service Charges	0.7	0.7	0.7	0.7
Business Licenses & Fees	1.7	1.8	1.8	1.8
Fines & Forfeitures				
Court Fines	4.1	4.2	4.8	4.8
Photo Enforcement Revenue	2.2	1.9	2.1	2.1
Parking Fines	0.3	0.2	0.2	0.2
Library Fines & Fees	0.3	0.3	0.4	0.4
Miscellaneous				
Stormwater Water Quality Charge	8.0	0.9	0.9	0.9
Property Rental	2.3	2.2	1.8	1.8
Intergovernmental Revenue	1.1	1.2	1.0	1.0
Contributions/Donations	0.1	0.1	-	-
Miscellaneous	1.4	1.9	4.4	4.4
Reimbursements	3.7	1.8	1.2	1.2
Total Charges for Services/Other	\$25.3	\$24.3	\$26.9	\$26.9
% Change vs. Prior Year	-2%	-4%	10%	10%

			Fiscal Year-to-D	ate: June 2015		
				2014/15	Actual vs.	Budget
	2012/13	2013/14	2014/15	Revised	Favorable/(U	nfavorable)
	Actual	Actual	Actual	Budget	Amount	Percent
Licenses, Permits & Fees						
Recreation Fees	\$3.6	\$3.7	\$3.9	\$3.5	\$0.3	9%
WestWorld	2.9	3.4	4.2	3.9	0.3	7%
Fire Service Charges	0.7	0.7	0.9	0.7	0.3	38%
Business Licenses & Fees	1.7	1.8	1.9	1.8	0.1	4%
Fines & Forfeitures						
Court Fines	4.1	4.2	4.1	4.8	(0.7)	-14%
Photo Enforcement Revenue	2.2	1.9	2.9	2.1	0.8	37%
Parking Fines	0.3	0.2	0.2	0.2	-	-
Library Fines & Fees	0.3	0.3	0.3	0.4	-	-
Miscellaneous						
Stormwater Water Quality Charge	8.0	0.9	0.9	0.9	-	-
Property Rental	2.3	2.2	2.9	1.8	1.0	56%
Intergovernmental Revenue	1.1	1.2	1.2	1.0	0.1	14%
Contributions/Donations	0.1	0.1	0.0	-	-	-
Miscellaneous	1.4	1.9	4.3	4.4	(0.1)	-3%
Reimbursements	3.7	1.8	1.8	1.2	0.6	47%
Total Charges for Services/Other	\$25.3	\$24.3	\$29.5	\$26.9	\$2.6	10%
% Change vs. Prior Year	-2%	-4%	21%	10%		

Actual to Revised Budget variance of \$2.6 million or 10%:

Licenses, Permits & Fees: The favorable variance in Recreation Fees included higher than expected recovery of expenses for utilities by outside entities at Paiute and Palomino Library; WestWorld's favorable variance was primarily due to securing some of next fiscal year's events; and Fire Service Charges was due to increased after-hours inspections demand, additional service for special events and the ambulance contract fees was due to additional unanticipated charges as a result of contract noncompliance.

Fines & Forfeitures: The favorable variance was driven by Photo Enforcement which maintained its upward trend closing the year at 20.4 percent higher than the prior year. Almost completely offsetting the favorable variance in this category, was the decline in Court Fines due to lower criminal and civil filings.

Miscellaneous: The favorable variance in Property Rental was mainly due to the completion of some new apartment complexes, which increased the property rental collection by about \$1 million. Also, Reimbursements shows a favorable variance generated by the receipt of higher than expected reimbursements for WestWorld, a settlement with Visa, and the charge to the Water and Sewer funds for a portion of a development services position that was paid for with the General Fund but inadvertently included no budget.

YTD June 2015 Page 7 of 44

Building Permit Fees and Charges

Actual to Revised Budget variance of \$2.4 million or 20%:

The favorable variance is due to increased activity levels in the various revenues falling under Building Permit Fees and charges such as building permits, right-of-way fees, plan review fees, and engineering plan review fees for multi-family construction.

Interest Earnings

Actual to Revised Budget variance of \$0.3 million or 50%:

Better than expected return on investments.

Indirect/Direct Cost Allocations

Actual to Revised Budget variance of \$0.0 million or 0%:

No explanation is necessary.

Transfers In

			Twelve Months	s: Fiscal Year
			2014/15	2014/15
	2012/13	2013/14	Adopted	Revised
	Actual	Actual	Budget	Budget
CIP	\$ -	\$ -	\$ -	\$ -
Tourism Development - Bed Tax	1.5	3.1	1.5	1.5
Tourism Development - WW	-	2.1	1.2	1.2
30 Day Tow	0.3	0.3	0.4	0.4
Fleet Transfer	-	-	-	-
Special Programs	0.4	-	-	-
Other	0.3	-	-	-
Enterprise In Lieu Franchise Fees	6.7	7.0	7.0	7.0
Enterprise In Lieu Property Tax	-	-	-	-
Total Transfers In	\$9.2	\$12.5	\$10.0	\$10.0
% Change vs. Prior Year	-7%	36%	-20%	-20%

			Fiscal Year-to-D	ate: June 2015		
				2014/15	Actual vs.	Budget
	2012/13	2013/14	2014/15	Revised	Favorable/(U	nfavorable)
	Actual	Actual	Actual	Budget	Amount	Percent
CIP	\$ -	\$ -	\$ -	\$ -	\$ -	-
Tourism Development - Bed Tax	-	3.1	1.5	1.5	-	-
Tourism Development - WW	-	-	-	1.2	(1.2)	-100%
Direct Cost Allocation - Fire	0.4	-	-	-	-	-
30 Day Tow	0.3	0.3	0.4	0.4	-	-
Debt Related Transfers	-	-	1.1	-	1.1	n/a
Code Enforcement	-			-	-	-
Special Programs	0.3	-	-	-	-	-
Other	-	-	0.3	-	0.3	-
Enterprise In Lieu Franchise Fees	6.7	6.9	6.8	7.0	(0.2)	-3%
Enterprise In Lieu Property Tax	-	-	-	-	-	-
Total Transfers In	\$9.2	\$12.5	\$10.0	\$10.0	-	-
% Change vs. Prior Year	-7%	36%	-20%	-20%		

Actual to Revised Budget variance of \$0.0 million or 0%:

The unfavorable variance in Tourism Development - WW was generated because the budgeted transfer to create a debt service reserve is not necessary and therefore will not happen. The favorable variance in Debt Related Transfers corresponds to the year-end transfer for 2005MPC debt funded by Arizona Sports and Toursim Authority (AZSTA) and Maricopa County Stadium District (MCSD).

YTD June 2015 Page 8 of 44

Uses (\$ in millions: Rounding differences may occur)

	•		Twelve Months: I	Fiscal Year	
Expenses:	2012/13 <u>Actual</u>	2013/14 Actual	2014/15 Adopted <u>Budget</u>	2014/15 Revised Budget	2014/15 Approved Adjustments
Personnel Services	\$157.7	\$163.6	\$168.8 *	\$170.6 *	\$1.9
Contractual	78.5 **	53.3	54.8	56.0	1.2
Commodities	8.0	7.6	7.8	7.8	-
Capital Outlays	1.1	0.6	0.2	0.3	0.1
Total Operating Expenses	\$245.2	\$225.0	\$231.6	\$234.7	\$3.1
Debt Service & Contracts Payable	15.1	15.7	15.1	15.1	-
Transfers Out	8.7	6.3	13.2	13.2	-
Total Uses	\$269.0	\$247.0	\$259.9 *	\$263.0 *	\$3.1
% Change vs. Prior Year	12%	-8%	5%	6%	

			One Month: J	une 2015		
Expenses: Personnel Services	2012/13 Actual \$12.4	2013/14 Actual \$12.7	2014/15 <u>Actual</u> \$13.0	2014/15 Revised <u>Budget</u> \$14.7 *		vs. Budget Jnfavorable) Percent 11%
Contractual	36.0 **	7.4	6.1	6.8	0.7	10%
Commodities	1.5	1.2	1.1	1.3	0.2	15%
Capital Outlays	0.1	0.1	0.2	-	(0.1)	nm
Total Operating Expenses	\$50.1	\$21.3	\$20.4	\$22.8	\$2.4	10%
Debt Service & Contracts Payable	(18.9) **	14.1	13.8	13.6	(0.3)	(2%)
Transfers Out	5.3	5.9	12.9	13.2	0.3	2%
Total Uses	\$36.5	\$41.3	\$47.1	\$49.5 *	\$2.4	5%
% Change vs. Prior Year	7%	-12%	13%	20%		

			Fiscal Year-to-Da	ate: June 2015		
				2014/15	Actual	vs. Budget
	2012/13	2013/14	2014/15	Revised	Favorable / (Unfavorable)
Expenses:	Actual	Actual	Actual	Budget	Amount	Percent
Personnel Services	\$157.7	\$163.6	\$169.6	\$170.6 *	\$1.0	1%
Contractual	78.5 **	53.3	54.1	56.0	1.9	3%
Commodities	8.0	7.6	7.8	7.8	-	-
Capital Outlays	1.1	0.6	0.5	0.3	(0.2)	(54%)
Total Operating Expenses	\$245.2	\$225.0	\$232.0	\$234.7	\$2.7	1%
Debt Service & Contracts Payable	15.1	15.7	15.4	15.1	(0.3)	(2%)
Transfers Out	8.7	6.3	13.0	13.2	0.1	1%
Total Uses	\$269.0	\$247.0	\$260.3	\$263.0 *	\$2.6	1%
% Change vs. Prior Year	12%	-8%	5%	6%		

	Fiscal Year-to-Date: June 2015						
				2014/15	Actual	vs. Budget	
	2012/13	2013/14	2014/15	Revised	Favorable /	(Unfavorable)	
Expenses:	Actual	Actual	Actual	Budget	Amount	Percent	
Mayor & Council and Charter Officers	\$17.8	\$17.8	\$18.1	\$18.9 *	\$0.8	4%	
Administrative Services	14.3	14.8	15.1	15.5 *	0.4	3%	
Community & Economic Dev	53.1 **	23.3	23.8	24.3 *	0.5	2%	
Community Services	33.3	33.1	33.9	34.3 *	0.4	1%	
Public Safety - Fire	29.2	31.5	33.0	33.0 *	0.1	0%	
Public Safety - Police	79.8	84.8	88.5	89.3 *	0.8	1%	
Public Works	17.8	19.7	19.5	19.3 *	(0.3)	(1%)	
Total Operating Expenses	\$245.2	\$225.0	\$232.0	\$234.7 *	\$2.7	1%	

^{*}Includes budgeted vacancy savings net of leave accrual payouts, 3% pay for performance and compensation adjustments.

 $[\]ensuremath{^{**}}\xspace$ Includes the Nordstrom Garage Lease Payoff paid for with bond proceeds.

	Р	ersonnel Se	rvices		
			Twelve Months:	Fiscal Year	
Salaries and Wages	2012/13 <u>Actual</u> \$112.5	2013/14 Actual \$115.6	2014/15 Adopted <u>Budget</u> \$119.3 *	2014/15 Revised <u>Budget</u> \$120.2 *	2014/15 Approved <u>Adjustments</u> \$0.9
Overtime	6.9	7.2	6.1	7.6	1.5
FICA	7.7	7.9	8.2	8.1	(0.1)
Retirement	15.7	17.2	18.6	18.6	-
Health/Dental/Miscellaneous	15.0	15.6	16.6	16.1	(0.5)
Total Personnel Services	\$157.7	\$163.6	\$168.8 *	\$170.6 *	\$1.9
% Change vs. Prior Year	2%	4%	3%	4%	

			Fiscal Year-to-	-Date: June 2015		
				2014/15	Actual	
	2012/13	2013/14	2014/15	Revised	Favorable /	(Unfavorable)
	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Budget</u>	Amount	t Percent
Salaries and Wages	\$112.5	\$115.6	\$119.3	\$120.2 *	\$1.0	1%
Overtime	6.9	7.2	8.0	7.6	(0.4)	(6%)
FICA	7.7	7.9	8.1	8.1	-	-
Retirement	15.7	17.2	18.4	18.6	0.2	1%
Health/Dental/Miscellaneous	15.0	15.6	15.8	16.1	0.3	2%
Total Personnel Services	\$157.7	\$163.6	\$169.6	\$170.6 *	\$1.0	1%
% Change vs. Prior Year	2%	4%	4%	4%		
Pay Periods	26	26	26			

^{*}Includes budgeted vacancy savings net of leave accrual payouts, 3% pay for performance and compensation adjustments.

Actual to Revised Budget variance of \$1.0 million or 1%:

The favorable variance in Salaries & Wages of approximately \$1.0 million is largely related to Police who have had recent retirements resulting in movement through the ranks, impacting where officers are in their pay grade with new officers earning less than the previous incumbent. Additionally, the favorable variance is related to Community Services due to full-time positions hiring at rates lower than budgeted and having vacant part-time positions. The unfavorable variance in Overtime is primarily related to Public Safety Police and Fire. The Police portion is being driven by various investigations such as a homicide and barricade, a large scale investigation with the secret service, several SWAT call-outs, criminal Intelligence due to dignitary protection and minimum staffing requirements in Communications. The Fire portion is due to multiple staff being out on various leaves (6 on light duty, 1 on non-duty, and 1 on FMLA). There were year-end contingency budget transfers related to Overtime and the costs incurred during Superbowl. These same transfers reduced some Public Safety Overtime amounts as they had exceeded budget drastically during the year.

Macro Personnel Adjustments									
	2014/15 2014/15 2012/13 2013/14 Adopted Year-To-Date Actual Actual Budget Saved/(Used) Rem								
Citywide Pay Program	\$ -	\$2.8	\$4.6	(\$4.6)	\$ -				
2% Pay for Performance	2.7	-	-	-	-				
Compensation Adjustments	0.6	0.6	-	-	-				
Vacancy Savings	(3.9)	(3.8)	(3.8)	3.8	-				
Vacation Leave Payouts	0.8	0.5	0.9	(0.7)	0.2				
Medical Leave Payouts	1.0	0.8	1.0	(1.6)	(0.6)				
Total Vacancy Savings/Payouts	\$1.2	\$0.9	\$2.7	(\$3.1)	(\$0.4)				

Total Saved/(Used) YTD of (\$3.1) million:

The City has achieved \$3.8 million in vacancy savings year-to-date offset by (\$2.3) million in vacation and medical leave payouts. In July the Citywide Pay Program was funded and implemented initiating the use of ongoing and one-time dollars for compensation.

Contractual Services

Actual to Revised Budget variance of \$1.9 million or 3%:

The favorable variance is attributable to reduced maintenance costs for city vehicles. There were also contracts for banking services or landscaping that performed better than expected, or these same contracts were adjusted to benefit the city. Finally there were savings in software and other technology and licensing activities resulting in reduced costs for the city.

YTD June 2015 Page 10 of 44

Commodities

Actual to Revised Budget variance of \$0.0 million or 0%:

No explanation is necessary

Capital Outlays

Actual to Revised Budget variance of (\$0.2) million or (54%):

The unfavorable variance is related to Public Works and the finishing of various updates and repairs to city facilities. Additionally, the city was involved in an unbudgeted pilot project using tablet computers which would replace certain staff's desktop workstations.

	Debt Service	e & Contrac	ts Payable			
			Twelve Months:	Fiscal Year		
	2012/13 Actual	2013/14 Actual	2014/15 Adopted Budget	2014/15 Revised Budget	2014/15 Approved Adjustments	
Debt Service Transfer	\$2.8	\$ -	\$ -	\$ -	\$ -	
MPC Excise Debt Fund	7.9	12.8	12.3	12.3	-	
Contracts Payable	1.8	0.3	0.3	0.3	-	
COP - Radio Financing	2.5	2.5	2.5	2.5	-	
Debt Service & Contracts Payable	\$15.1	\$15.7	\$15.1	\$15.1	\$ -	
% Change vs. Prior Year	-15%	4%	-4%	-4%		
		Fi	scal Year-to-Dat	e: June 2015		
	2012/13 <u>Actual</u>	2013/14 Actual	2014/15 <u>Actual</u>	2014/15 Revised Budget	Actual Favorable / Amount	vs. Budge (Unfavorable Percen
Debt Service Transfer	\$2.8	\$ -	\$ -	\$ -	\$ -	-
MPC Excise Debt Fund	7.9	12.8	12.6	12.3	(0.3)	-2%
Contracts Payable	1.8	0.3	0.3	0.3	-	-
COP - Radio Financing	2.5	2.5	2.5	2.5	-	-
Debt Service & Contracts Payable	\$15.1	\$15.7	\$15.4	\$15.1	(\$0.3)	-2%
% Change vs. Prior Year	-15%	4%	-2%	-4%		

Actual to Revised Budget variance of (\$0.3) million or (2%):

No explanation is necessary.

	Tr	ansfers-Out	t					
		Twelve Months: Fiscal Year						
CIP - Stadium	2012/13 <u>Actual</u> \$0.1	2013/14 <u>Actual</u> \$0.1	2014/15 Adopted Budget \$0.1	2014/15 Revised Budget \$0.1	2014/15 Approved <u>Adjustments</u> \$ -			
CIP - PAYGO	5.2	5.8	13.0	13.0	-			
Spec Pgms Fund - Comm Srvs	0.2	-	-	-	-			
Spec Pgms Fund - Fire	0.1	-	-	-	-			
Spec Pgms Fund - Planning & Dev	0.1	0.1	0.1	0.1	-			
Spec Pgms Fund - SW Gas Fund	0.1	-	-	-	-			
Tourism Development Fund	3.0	-	-	-	-			
Grants Fund - CDBG	-	0.4	-	-	-			
Total Transfers Out	\$8.7	\$6.3	\$13.2	\$13.2	\$ -			
% Change vs. Prior Year	-41%	-28%	nm	nm				

	Fiscal Year-to-Date: June 2015						
CIP - Stadium	2012/13 Actual \$0.1	2013/14 <u>Actual</u> \$0.1	2014/15 <u>Actual</u> \$0.1	2014/15 Revised Budget \$0.1	Actual Favorable / (<u>Amount</u> \$ -	vs. Budget (Unfavorable) Percent	
CIP - PAYGO	5.2	5.8	12.8	13.0	0.2	2%	
Spec Pgms Fund - Comm Srvs	0.2	-	_	-	-	-	
Spec Pgms Fund - Fire	0.1	-	-	-	-	-	
Spec Pgms Fund - Planning & Dev	0.1	0.1	0.1	0.1	-	-	
Spec Pgms Fund - SW Gas Fund	0.1	-	-	-	-	-	
Tourism Development Fund	3.0	-	-	-	-	-	
Grants Fund - CDBG	-	0.4	-	-	-	-	
Total Transfers Out	\$8.7	\$6.3	\$13.0	\$13.2	\$0.2	2%	
% Change vs. Prior Year	-41%	-28%	nm	nm			

Actual to Revised Budget variance of \$0.2 million or 2%:

No explanation is necessary.

FY 2014/15 - TRANSPORTATION FUND (\$ in millions: Rounding differences may occur)							
	Adopted Budget	Revised <u>Budget</u>	Favorable / (Amount	vs. Revised (Unfavorable) Percent			
Sources	\$34.0	\$34.0	\$ -	-			
Uses	34.5	34.5	-	-			
Change in Fund Balance	(\$0.6)	(\$0.6)	\$ -				
Beginning Fund Balance	\$8.3	\$9.7	\$1.5				
Ending Fund Balance	\$7.7	\$9.2	\$1.5				
Reserved*	\$2.5	\$2.5	\$ -				
Unreserved Fund Balance	4.7	φ <u>2</u> .3	Ψ 1.5				
Contingency	0.5	0.5	-				
Ending Fund Balance	\$7.7	\$9.2	\$1.5				
* Transportation Fund Stabilization R	eserve equals 10% of o	pperating expenses p	per Financial Policy No	o. 35.			

		Twelve Months: Fiscal Year					
			2014/15	2014/15	2014/15		
	2012/13	2013/14	Adopted	Revised	Approved		
Revenues:	Actual	<u>Actual</u>	Budget	Budget	<u>Adjustments</u>		
HURF Taxes	\$11.9	\$12.3	\$12.9	\$12.9	\$ -		
0.20% City Sales Tax	16.9	18.1	18.4	18.4	-		
Other	3.6	2.3	2.6	2.6	-		
Total Revenues	\$32.3	\$32.7	\$34.0	\$34.0	\$ -		
Transfers In	-	-	-	-	-		
Total Sources	\$32.3	\$32.7	\$34.0	\$34.0	\$ -		
% Change vs. Prior Year	3%	1%	4%	4%			

		Twelve Months: Fiscal Year					
			2014/15	2014/15	2014/15		
	2012/13	2013/14	Adopted	Revised	Approved		
Expenses:	Actual	Actual	Budget	Budget	<u>Adjustments</u>		
Personnel Services	\$5.4	\$5.4	\$5.9 **	\$5.9 **	\$ -		
Contractual	14.8	15.7	18.5	18.5	-		
Commodities	0.7	0.8	0.9	0.9	-		
Capital Outlays	-	-	0.1	0.1	-		
Total Operating Expenses	\$20.9	\$21.9	\$25.3	\$25.3	\$ -		
Transfers Out							
CIP Fund	8.5	9.1	9.3	9.3	-		
Total Uses	\$29.3	\$31.0	\$34.5 **	\$34.6 **	\$ -		
% Change vs. Prior Year	2%	6%	11%	12%			

^{**}Includes budgeted vacancy savings net of leave accrual payouts, 3% pay for performance and compensation adjustments.

YTD June 2015 Page 12 of 44

	June 2015: Current Month and YTD (\$ in millions: Rounding differences may occur)						
	June Actual	June Revised Budget	YTD Actual	YTD Revised Budget	Actual Favorable /	vs. Budget (Unfavorable)	
Sources	\$2.9	\$2.7	\$34.3	\$34.0	Amount \$0.3	Percent 1%	
Uses	12.3	12.6	33.5	34.5	0.9	3%	
Change in Fund Balance	(\$9.4)	(\$9.9)	\$0.7	(\$0.5)	\$1.2		

		One Month: June 2015					
Revenues:	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual Favorable / Amount	(Unfavorable)	
HURF Taxes	\$1.2	\$1.1	\$1.3	\$1.1	\$0.2	Percent 22%	
0.20% City Sales Tax	1.5	1.6	1.6	1.5	0.1	8%	
Other	0.4	0.4	-	0.1	(0.1)	-100%	
Total Revenues	\$3.0	\$3.1	\$2.9	\$2.7	\$0.3	10%	
Transfers In	-	-	-	-	-	-	
Total Sources	\$3.0	\$3.1	\$2.9	\$2.7	\$0.3	10%	
% Change vs. Prior Year	3%	2%	-6%	-14%			

		Fiscal Year-to-Date: June 2015						
Revenues:	2012/13 	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent		
HURF Taxes	\$11.9	\$12.3	\$13.5	\$12.9	\$0.5	4%		
0.20% City Sales Tax	16.9	18.1	19.1	18.4	0.7	4%		
Other	3.6	2.3	1.7	2.6	(0.9)	-35%		
Total Revenues	\$32.3	\$32.7	\$34.3	\$34.0	\$0.3	1%		
Transfers In	-	-	-	-	-	-		
Total Sources	\$32.3	\$32.7	\$34.3	\$34.0	\$0.3	1%		
% Change vs. Prior Year	3%	1%	5%	4%				

Actual to Revised Budget variance of \$0.3 million or 1%

The positive variance in 0.20% City Sales Tax revenue is due to continued improvement in the local economy. This overall improvement has increased consumer spending, benefitting the various taxes collected. The unfavorable variance in Other Revenue is due to the timing of receipt of federal grants for Downtown Trolley Operations.

YTD June 2015 Page 13 of 44

	One Month: June 2015						
Expenses:	2012/13 <u>Actual</u>	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent	
Personnel Services	\$0.4	\$0.3	\$0.4	\$0.4	\$ -	-	
Contractual	2.1	2.1	2.2	2.8	0.6	21%	
Commodities	0.2	0.1	0.1	0.1	(0.1)	nm	
Capital Outlays	-	-	-	0.1	0.1	nm	
Total Operating Expenses	\$2.7	\$2.5	\$2.7	\$3.3	\$0.6	18%	
Transfers Out							
CIP Fund	8.5	9.1	9.6	9.3	(0.3)	-4%	
Total Uses	\$11.1	\$11.7	\$12.3	\$12.6	\$0.2	2%	
% Change vs. Prior Year	-7%	5%	6%	8%			

		Fiscal Year-to-Date: June 2015					
Expenses:	2012/13 <u>Actual</u>	2013/14 Actual	2014/15 <u>Actual</u>	2014/15 Revised Budget	Actual Favorable / <u>Amount</u>	vs. Budget (Unfavorable) <u>Percent</u>	
Personnel Services	\$5.4	\$5.4	\$5.7	\$5.9 *	\$ -	-	
Contractual	14.8	15.7	17.3	18.5	1.2	6%	
Commodities	0.7	0.8	0.9	0.9	(0.1)	-8%	
Capital Outlays	-	-	-	0.1	0.1	95%	
Total Operating Expenses	\$20.9	\$21.9	\$23.9	\$25.3	\$1.3	5%	
Transfers Out							
CIP Fund	8.5	9.1	9.6	9.3	(0.3)	-4%	
Total Uses	\$29.3	\$31.0	\$33.5	\$34.6 *	\$0.9	3%	
% Change vs. Prior Year	2%	6%	8%	12%			

^{*}Includes budgeted vacancy savings net of leave accrual payouts, 3% pay for performance and compensation adjustments.

Actual to Revised Budget variance of \$0.9 million or 3%:

The favorable variance in Contractual is being driven largely by a timing issue with the various transportation contracts and receipt of invoices for these services.

YTD June 2015 Page 14 of 44

FY 2014/15 - TOURISM DEVELOPMENT FUND (\$ in millions: Rounding differences may occur)							
Sources Uses Change in Fund Balance	Adopted Budget \$17.4 19.8 (\$2.4)	Revised Budget \$17.4 21.2 (\$3.8)	Adopted vs. Revised Favorable / (Unfavorable) Amount Percent				
Beginning Fund Balance Ending Fund Balance	\$7.6 \$5.3	\$8.9 \$5.2	\$1.3 (\$0.1)				

	Twelve Months: Fiscal Year						
			2014/15	2014/15	2014/15		
	2012/13	2013/14	Adopted	Revised	Approved		
Revenues:	Actual	Actual	Budget	Budget	<u>Adjustments</u>		
Bed Taxes	\$13.9	\$15.3	\$15.8	\$15.8	\$ -		
Hospitality Trolley Sponsorship	0.1	-	-	-	-		
Miscellaneous Revenue	-	-	-	-	-		
Princess Hotel Lease	1.4	1.7	1.6	1.6	-		
Total Revenues	\$15.4	\$17.0	\$17.4	\$17.4	\$ -		
Transfers In	3.1	0.1	-	-	-		
Transfers In - CIP	-	-	-	-	-		
Total Sources	\$18.5	\$17.1	\$17.4	\$17.4	\$ -		
% Change vs. Prior Year	n/a	-7%	1%	1%			

	Twelve Months: Fiscal Year						
	2012/13	2013/14	2014/15 Adopted	2014/15 Revised	2014/15 Approved		
Expenses:	Actual	Actual	Budget	<u>Budget</u>	Adjustments		
Marketing (CVB)	\$6.9	\$7.7	\$7.9	\$8.5	\$0.6		
Events & Event Development	1.0	1.1	1.8	1.8	-		
Hospitality Trolley	0.2	0.1	0.2	0.2	-		
Admin/Research	0.4	0.4	0.5	1.3	0.8		
Mayor and City Council	-	-	0.1	0.1	-		
Capital Outlays	-	-	0.4	0.4	-		
Total Operating Expenses	\$8.5	\$9.3	\$10.9	\$12.3	\$1.4		
Transfers Out							
CIP	-	0.2	2.7	2.7	-		
Debt Service	1.2	1.8	3.6	3.6	-		
General Fund	1.6	3.7	2.7	2.7	-		
Total Uses	\$11.3	\$15.1	\$19.8	\$21.2	\$1.4		
% Change vs. Prior Year	n/a	34%	31%	41%			

YTD June 2015 Page 15 of 44

June 2015: Current Month and YTD (\$ in millions: Rounding differences may occur)								
	June Actual	June Revised Budget	YTD Actual	YTD Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent		
Sources	\$1.5	\$1.5	\$18.9	\$17.4	\$1.5	9%		
Uses	4.2	7.3	18.3	21.2	2.8	13%		
Change in Fund Balance	(\$2.7)	(\$5.8)	\$0.6	(\$3.8)	\$4.3			

	One Month: June 2015						
Revenues:	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual Favorable / (I Amount	vs. Budget Unfavorable) Percent	
Bed Taxes	\$1.2	\$1.3	\$1.0	\$1.3	(\$0.2)	-18%	
Hospitality Trolley Sponsorship	-	-	-	-	-	-	
Miscellaneous Revenue	-	-	0.2	-	0.2	nm	
Princess Hotel Lease	0.2	0.3	0.2	0.3	-	-	
Total Revenues	\$1.4	\$1.6	\$1.5	\$1.5	(\$0.1)	-3%	
Transfers In	0.1	0.1	-	-	-	-	
Transfers In - CIP	-	-	-	-	-	-	
Total Sources	\$1.5	\$1.7	\$1.5	\$1.5	(\$0.1)	-3%	
% Change vs. Prior Year	n/a	17%	-21%	-18%			

	Fiscal Year-to-Date: June 2015						
Revenues:	2012/13 Actual	2013/14 Actual	2014/15 <u>Actual</u>	2014/15 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent	
Bed Taxes	\$13.9	\$15.3	\$16.9	\$15.8	\$1.1	7%	
Hospitality Trolley Sponsorship	0.1	-	-	-	-	-	
Miscellaneous Revenue	-	-	0.2	-	0.2	nm	
Princess Hotel Lease	1.4	1.7	1.8	1.6	0.2	12%	
Total Revenues	\$15.4	\$17.0	\$18.9	\$17.4	\$1.4	8%	
Transfers In	3.1	0.1	-	-	-	-	
Transfers In - CIP	-	-	0.1	-	0.1	n/a	
Total Sources	\$18.5	\$17.1	\$18.9	\$17.4	\$1.5	9%	
% Change vs. Prior Year	n/a	-7%	10%	1%			

Actual to Revised Budget variance of \$1.5 million or 9%:

The favorable variance in Bed Taxes revenue is explained by occupancy higher than forecasted, primarily due to the Super Bowl and other special events. The favorable variance in the Princess Hotel Lease is due to, per the contract, additional revenue for total sales based on the true-up for calendar year 2014.

YTD June 2015 Page 16 of 44

			One Month:	June 2015		
Expenses:	2012/13 Actual	2013/14 <u>Actual</u>	2014/15 <u>Actual</u>	2014/15 Revised <u>Budget</u>	Actua Favorable / Amount	(Unfavorable)
Marketing (CVB)	\$0.9	\$1.0	\$1.3	\$1.3	\$ -	-
Events & Event Development	0.1	0.1	0.1	0.1	-	-
Hospitality Trolley	0.1	-	-	-	-	-
Admin/Research	-	0.1	-	0.8	0.8	94%
Mayor and City Council	-	-	-	-	-	-
Capital Outlays	-	-	-	0.4	0.4	100%
Total Operating Expenses	\$1.2	\$1.3	\$1.5	\$2.6	\$1.1	43%
Transfers Out						
CIP	-	-	-	-	-	-
Debt Service	1.2	1.8	2.7	3.6	0.9	24%
General Fund	1.6	3.7	-	1.2	1.2	100%
Total Uses	\$3.9	\$6.8	\$4.2	\$7.3	\$3.1	43%
% Change vs. Prior Year	n/a	72%	-38%	8%		-

		Fiscal Year-to-Date: June 2015						
Expenses:	2012/13 <u>Actual</u>	2013/14 <u>Actual</u>	2014/15 Actual	2014/15 Revised <u>Budget</u>	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent		
Marketing (CVB)	\$6.9	\$7.7	\$8.5	\$8.5	\$ -	-		
Events & Event Development	1.0	1.1	1.9	1.8	(0.1)	-3%		
Hospitality Trolley	0.2	0.1	0.2	0.2	-	-		
Admin/Research	0.4	0.4	1.2	1.3	0.1	5%		
Mayor and City Council	-	-	0.1	0.1	-	-		
Capital Outlays	-	-	-	0.4	0.4	100%		
Total Operating Expenses	\$8.5	\$9.3	\$11.9	\$12.3	\$0.4	3%		
Transfers Out								
CIP	-	0.2	2.2	2.7	0.4	17%		
Debt Service	1.2	1.8	2.7	3.6	0.9	24%		
General Fund	1.6	3.7	1.5	2.7	1.2	43%		
Total Uses	\$11.3	\$15.1	\$18.3	\$21.2	\$2.8	13%		
% Change vs. Prior Year	n/a	34%	22%	41%		-		

Actual to Revised Budget variance of \$2.8 million or 13%:

The favorable variace in Capital Outlays was due to no capital needs were indentified during the fiscal year. Additionally, the Transfers Out to CIP was favorable due to Resolution No.9992, which lowered the amount to be transfered out to CIP, but the budget was not revised. The Transfers Out to Debt Service was favorable because the amount for the TPC and Museum of the West were lower than anticipated. Finally, the Transfers Out to General Fund budget was to create a debt service reserve, however that effort did not happen.

YTD June 2015 Page 17 of 44

	FY 2014/15 - WATER AND WATER RECLAMATION FUNDS (\$ in millions: Rounding differences may occur)								
Sources	Adopted Budget \$158.3	Revised Budget \$158.3	Adopted Favorable / Amount \$ -	vs. Revised (Unfavorable) Percent					
Uses	172.7	172.7	-	-					
Change in Fund Balance	(\$14.4)	(\$14.4)	\$ -						
Beginning Fund Balance	\$82.9	\$70.3	(\$12.6)						
Ending Fund Balance	\$68.5	\$56.0	(\$12.6)						
60 to 90 Day Operating Reserve	\$14.3	\$14.6	\$0.3						
Repair/Replacement Reserve	37.0	36.2	(0.8)						
Revenue Bond Debt Reserve	4.7	4.8	0.1						
Special Contractual	6.7	6.8	0.1						
Unreserved Fund Balance*	5.8	(6.5)	(12.3)						
Ending Fund Balance	\$68.5	\$56.0	(\$12.6)						

		Tw	elve Months: Fisc	al Year		
	2012/13	2013/14	2014/15 Adopted	2014/15 Revised	2014/15 Approved	
Revenues:	Actual	Actual	<u>Budget</u>	Budget	<u>Adjustments</u>	
Water Service Charges	\$90.9	\$90.1	\$91.7	\$91.7	\$ -	
Water Reclamation Charges	35.8	38.4	37.9	37.9	-	
Non-Potable Water Fees	9.3	10.9	10.4	10.4	-	
Interest Earnings ^a	1.0	0.5	0.4	0.4	-	
Miscellaneous Revenue	1.9	1.8	1.9	1.9	-	
Total Revenues	\$138.9	\$141.7	\$142.3	\$142.3	\$ -	
Transfers In	16.6	16.9	16.0	16.0	-	
Bond Proceeds		<u> </u>	<u> </u>	<u>-</u>	<u> </u>	
Total Sources	\$155.5	\$158.6	\$158.3	\$158.3	\$ -	
% Change vs. Prior Year	-5%	2%	0%	0%		

		Tw	Twelve Months: Fiscal Year					
-	2012/13	2013/14	2014/15 Adopted	2014/15 Revised	2014/15 Approved			
Expenses: Personnel Services	<u>Actual</u> \$17.1	Actual \$17.4	Budget \$18.5	<u>Budget</u> \$18.5	Adjustments -			
Contractual	23.1	25.1	29.8	29.8	-			
Commodities	23.7	24.2	26.6	26.6	-			
Capital Outlays	0.3	0.3	0.1	0.1	-			
Indirect/Direct Charges	5.5	5.0	4.9	4.9	-			
Total Operating Expenses	\$69.7	\$72.1	\$79.9	\$79.9	\$ -			
Debt Service & Contracts Payable	28.7	28.8	29.7	29.7	-			
Transfers Out								
CIP Fund	47.0	49.5	56.2	56.2	-			
Franchise Fees	6.7	7.0	7.0	7.0	-			
Total Uses	\$152.2	\$157.3	\$172.7	\$172.7	\$ -			
% Change vs. Prior Year	-12%	3%	10%	10%				

^{*} The adopted budget anticipated a \$20.0M MPC Bonds debt issuance. There was a delay and the bonds were issued; however the proceeds were accounted for in the capital funds rather than the operating funds in order to streamline the process and ensure debt covenant compliance. The offset to the negative Unreserved Fund Balance is lower Uses by \$9.7M.

^a In FY 2014/15, the timing when gains/losses on investments were recognized was retrospectively changed, which affects prior periods.

June 2015: Current Month and YTD (\$ in millions: Rounding differences may occur)									
		June		YTD	Actual	vs. Budget			
	June	Revised	YTD	Revised	Favorable /	(Unfavorable)			
	Actual	Budget	Actual	Budget	Amount	Percent			
Sources	\$14.7	\$14.3	\$154.4	\$158.3	(\$3.9)	-2%			
Uses	55.1	89.4	134.1	172.7	38.5	22%			
Change in Fund Balance	(\$40.5)	(\$75.1)	\$20.3	(\$14.4)	\$34.7				

		One Month: June 2015						
Revenues: Water Service Charges	2012/13 	2013/14 <u>Actual</u> \$8.7	2014/15 <u>Actual</u> \$7.5	2014/15 Revised Budget \$9.6	Actual Favorable / (Amount (\$2.1)	vs. Budget Unfavorable) <u>Percent</u> -21%		
Water Reclamation Charges	3.1	3.2	3.5	3.3	0.2	7%		
Non-Potable Water Fees	0.6	1.4	2.7	1.1	1.6	nm		
Interest Earnings ^a	0.1	(0.6)	-	-	-	-		
Miscellaneous Revenue	0.4	(0.1)	0.8	0.2	0.6	nm		
Total Revenues	\$13.5	\$12.5	\$14.6	\$14.2	\$0.4	3%		
Transfers In	0.1	0.1	0.1	0.1	-	-		
Bond Proceeds	-	-	-	-	-	-		
Total Sources	\$13.6	\$12.6	\$14.7	\$14.3	\$0.4	3%		
% Change vs. Prior Year	-15%	-3%	17%	14%				

	Fiscal Year-to-Date: June 2015						
Revenues:	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget		vs. Budget Jnfavorable) Percent	
Water Service Charges	\$90.9	\$90.1	\$85.6	\$91.7	(\$6.1)	-7%	
Water Reclamation Charges	35.8	38.4	38.7	37.9	0.8	2%	
Non-Potable Water Fees	9.3	10.9	11.4	10.4	1.0	10%	
Interest Earnings ^a	1.0	0.5	0.5	0.4	0.1	26%	
Miscellaneous Revenue	1.9	1.8	2.1	1.9	0.2	10%	
Total Revenues	\$138.9	\$141.7	\$138.3	\$142.3	(\$3.9)	-3%	
Transfers In	16.6	16.9	16.1	16.0	0.1	0%	
Bond Proceeds	-	-	-	-	-	-	
Total Sources	\$155.5	\$158.6	\$154.4	\$158.3	(\$3.9)	-2%	
% Change vs. Prior Year	-5%	2%	-3%	0%			

a In FY 2014/15, the timing when gains/losses on investments were recognized was retrospectively changed, which affects prior periods.

Actual to Revised Budget variance of (\$3.9) million or (2%)

The unfavorable variance for Water Service Charges is driven by lower water sales. The favorable variance for Water Reclamation Charges is driven by slightly higher water deliveries in the winter period than forecasted. The favorable variance for Non-potable Water Fees is driven by higher than anticipated RWDS water sale. The favorable variance for Interest Earnings is driven by the fluctuating nature of the investment market. The favorable variance for Miscellaneous Revenue is driven by water incentive payments from SRP for recharge in the Groundwater Savings Facility, the sale of used water meters as scrap material, and late fees.

YTD June 2015 Page 19 of 44

			One Month: J	une 2015		
	2012/13	2013/14	2014/15	2014/15 Revised	Actual Favorable /	(Unfavorable)
Expenses:	Actual	Actual	Actual	Budget	Amount	Percent
Personnel Services	\$1.4	\$1.3	\$1.3	\$1.4	\$0.1	6%
Contractual	4.7	5.2	4.6	5.7	1.2	20%
Commodities	3.0	2.1	0.3	3.4	3.1	91%
Capital Outlays	0.1	0.2	-	0.1	0.1	84%
Indirect/Direct Charges	0.5	0.4	0.4	0.4	-	-
Total Operating Expenses	\$9.6	\$9.2	\$6.6	\$11.1	\$4.5	40%
Debt Service & Contracts Payable	20.5	20.9	20.8	21.6	0.8	4%
Transfers Out						
CIP Fund	28.2	49.4	27.0	56.2	29.2	52%
Franchise Fees	0.7	0.7	0.7	0.6	(0.2)	-27%
Total Uses	\$59.0	\$80.2	\$55.1	\$89.4	\$34.3	38%
% Change vs. Prior Year	50%	36%	-31%	11%		

		F	iscal Year-to-Dat	te: June 2015		
	2012/13	2013/14	2014/15	2014/15 Revised	Actua Favorable /	l vs. Budget (Unfavorable)
Expenses:	Actual	Actual	Actual	Budget	Amount	Percent
Personnel Services	\$17.1	\$17.4	\$18.1	\$18.5	\$0.4	2%
Contractual	23.1	25.1	26.9	29.8	2.9	10%
Commodities	23.7	24.2	21.8	26.6	4.8	18%
Capital Outlays	0.3	0.3	-	0.1	0.1	64%
Indirect/Direct Charges	5.5	5.0	4.9	4.9	-	-
Total Operating Expenses	\$69.7	\$72.1	\$71.7	\$79.9	\$8.2	10%
Debt Service & Contracts Payable	28.7	28.8	28.4	29.7	1.3	4%
Transfers Out						
CIP Fund	47.0	49.5	27.3	56.2	28.9	51%
Franchise Fees	6.7	7.0	6.8	7.0	0.2	3%
Total Uses	\$152.2	\$157.3	\$134.1	\$172.7	\$38.5	22%
% Change vs. Prior Year	-12%	3%	-15%	10%		

Actual to Revised Budget variance of \$38.5 million or 22%

The favorable variance for Personnel Services is driven by vacant positions with open recruitments. The favorable variance for Contractual is a result of less electricity expense and lower consultant service fees and maintenance. The favorable variance for Commodities is driven by lower treatment filter media cost, lower treatment chemical cost, and larger than planned shift in purchased water costs to the CIP for recharge of stored water credits for the City's future use. The favorable variance for Capital Outlays is a result of a planned project that was delayed. The favorable variance for Debt Service & Contracts Payable is driven by the delayed issuance of sewer bonds resulting in lower interest costs. The favorable variance for Transfers Out CIP Fund is driven by bond proceeds that were deposited directly to CIP funds rather than Operating and much lower water sales which resulted in less Transfers Out to the CIP Fund.

YTD June 2015 Page 20 of 44

	2014/15 - AVIATions: Rounding diffe		eur)	
Sources Uses Change in Fund Balance	Adopted Budget \$4.0 2.7 \$1.2	Revised <u>Budget</u> \$4.0 2.7 \$1.2	Adopted Favorable / Amount \$ \$ -	vs. Revised (Unfavorable) Percent -
Beginning Fund Balance Ending Fund Balance	\$3.6 \$4.9	\$5.6 \$6.9	\$2.0 \$2.0	
60 to 90 Day Operating Reserve Fleet Replacement Reserve Repair/Replacement Reserve Unreserved Ending Fund Balance	\$0.4 1.0 1.0 2.5 \$4.9	\$0.4 1.0 1.0 4.5 \$6.9	\$ - - 2.0 \$2.0	

		Twelve N	Months: Fiscal Yea	ır	
Revenues:	2012/13 Actual	2013/14 Actual	2014/15 Adopted Budget	2014/15 Revised Budget	2014/15 Approved Adjustments
Aviation Fees Privilege and Use Tax – Jet Fuel	\$3.4 0.1	\$3.5 0.2	\$3.3 0.1	\$3.3 0.1	\$ -
Interest Earnings ^a	0.1	0.1	-	-	-
Miscellaneous Revenue	0.1	0.1	0.1	0.1	-
Total Revenues	\$3.8	\$3.8	\$3.6	\$3.6	\$ -
Transfers In	-	0.8	-	-	-
Transfers In - CIP	-	1.1	0.4	0.4	-
Total Sources	\$3.8	\$5.7	\$4.0	\$4.0	\$ -
% Change vs. Prior Year	9%	52%	-30%	-30%	

		Twelve N	Nonths: Fiscal Yea	ır	
	2012/13	2013/14	2014/15 Adopted	2014/15 Revised	2014/15 Approved
Expenses:	Actual	Actual	<u>Budget</u>	<u>Budget</u>	<u>Adjustments</u>
Personnel Services	\$1.0	\$1.1	\$1.1	\$1.1	\$ -
Contractual	0.7	0.7	0.9	0.9	-
Commodities	0.1	0.1	0.1	0.1	-
Capital Outlays	-	-	0.1	0.1	-
Indirect/Direct Charges	0.4	0.5	0.5	0.5	-
Total Operating Expenses	\$2.2	\$2.3	\$2.6	\$2.6	\$ -
Transfers Out					
CIP Fund	4.1	1.1	0.1	0.1	-
Total Uses	\$6.3	\$3.4	\$2.7	\$2.7	\$ -
% Change vs. Prior Year	nm	-46%	-19%	-19%	

^a In FY 2014/15, the timing when gains/losses on investments were recognized was retrospectively changed which affects prior periods

YTD June 2015 Page 21 of 44

		15: Current Mor s: Rounding differe		1		
	June	June Revised	YTD	YTD Revised	Actual Favorable /	vs. Budget (Unfavorable)
	Actual	Budget	Actual	Budget	Amount	Percent
Sources	\$0.3	\$0.3	\$4.7	\$4.0	\$0.7	17%
Uses	0.3	0.2	4.5	2.7	(1.7)	-63%
Change in Fund Balance	\$ -	\$0.1	\$0.2	\$1.2	(\$1.1)	

			One Month: J	une 2015		
Revenues: Aviation Fees	2012/13 Actual \$0.4	2013/14 <u>Actual</u> \$0.3	2014/15 <u>Actual</u> \$0.2	2014/15 Revised Budget \$0.3	Actual Favorable / (Amount \$ -	vs. Budget Unfavorable) Percent
Privilege and Use Tax – Jet Fuel	-	-	-	-	-	-
Interest Earnings ^a Miscellaneous Revenue	-	-	-	-	-	-
Total Revenues	\$0.4	\$0.3	\$0.3	\$0.3	\$ -	-
Transfers In	-	-	-	-	-	-
Transfers In - CIP	-	-	-	-	-	-
Total Sources	\$0.4	\$0.3	\$0.3	\$0.3	\$ -	-
% Change vs. Prior Year	52%	-25%	-32%	-		

		F	iscal Year-to-Dat	te: June 2015		
Revenues:	2012/13 <u>Actual</u>	2013/14 Actual	2014/15 Actual	2014/15 Revised <u>Budget</u>	Actual Favorable / (Amount	vs. Budget Unfavorable) Percent
Aviation Fees	\$3.4	\$3.5	\$3.8	\$3.3	\$0.5	17%
Privilege and Use Tax – Jet Fuel	0.1	0.2	0.2	0.1	-	-
Interest Earnings ^a	0.1	0.1	0.1	-	-	-
Miscellaneous Revenue	0.1	0.1	0.1	0.1	-	-
Total Revenues	\$3.8	\$3.8	\$4.1	\$3.6	\$0.6	16%
Transfers In	-	0.8	0.1	-	0.1	n/a
Transfers In - CIP	-	1.1	0.4	0.4	-	-
Total Sources	\$3.8	\$5.7	\$4.7	\$4.0	\$0.7	17%
% Change vs. Prior Year	9%	52%	-18%	-30%		

^a In FY 2014/15, the timing when gains/losses on investments were recognized was retrospectively changed which affects prior periods

Actual to Revised Budget variance of \$0.7 million or 17%:

The favorable variance for Aviation Fees is driven by revenue received as a result of an unbudgeted lease assignment, higher than anticipated US Customs fees, rental car concessions, and landing fees. Additionally, the Superbowl and other large events held in the valley had a positive impact on aviation activity. The favorable variance for Transfers In is driven by prior year adjustment for the direct fire protection cost allocation.

YTD June 2015 Page 22 of 44

		One Month: June 2015				
Expenses:	2012/13 Actual	2013/14 <u>Actual</u>	2014/15 <u>Actual</u>	2014/15 Revised <u>Budget</u>	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Personnel Services	\$0.1	\$0.1	\$0.1	\$0.1	\$ -	-
Contractual	0.1	0.1	0.1	-	(0.1)	nm
Commodities	-	-	-	-	-	-
Capital Outlays	-	-	-	-	-	-
Indirect/Direct Charges	-	0.1	0.1	-	-	-
Total Operating Expenses	\$0.2	\$0.3	\$0.3	\$0.2	(\$0.1)	-47%
Transfers Out						
CIP Fund	-	-	-	-	-	-
Total Uses	\$0.2	\$0.3	\$0.3	\$0.2	(\$0.1)	-43%
% Change vs. Prior Year	-34%	35%	-	-32%		

		F	iscal Year-to-Dat	te: June 2015		
Expenses:	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual Favorable / (I Amount	vs. Budget Jnfavorable) Percent
Personnel Services	\$1.0	\$1.1	\$1.1	\$1.1	\$ -	-
Contractual	0.7	0.7	0.7	0.9	0.2	19%
Commodities	0.1	0.1	0.1	0.1	-	-
Capital Outlays	-	-	-	0.1	-	-
Indirect/Direct Charges	0.4	0.5	0.5	0.5	-	-
Total Operating Expenses	\$2.2	\$2.3	\$2.4	\$2.6	\$0.2	9%
Transfers Out						
CIP Fund	4.1	1.1	2.1	0.1	(2.0)	nm
Total Uses	\$6.3	\$3.4	\$4.5	\$2.7	(\$1.7)	-63%
% Change vs. Prior Year	nm	-46%	32%	-19%		

Actual to Revised Budget variance of (\$1.7) million or (63%):

The favorable variance for Contractual is driven by lower than expected intergovernmental payments for the customs services. The unfavorable variance for Transfers Out CIP Funding is driven by an increased budget appropriation for the Airport CIP approved by City Council after the budget adoption.

YTD June 2015 Page 23 of 44

	014/15 - SOLID V lions: Rounding diffe	_		
Sources Uses	Adopted Budget \$20.1	Revised Budget \$20.1 21.2	Adopted Favorable / Amount \$ -	vs. Revised (Unfavorable) Percent
Change in Fund Balance	(\$1.0)	(\$1.1)	\$ -	
Beginning Fund Balance	\$11.7	\$11.5	(\$0.3)	
Ending Fund Balance	\$10.7	\$10.4	(\$0.3)	
60 to 90 Day Operating Reserve	\$5.1	\$5.1	(\$0.1)	
Unreserved Fund Balance	5.6	5.3	(0.3)	
Ending Fund Balance	\$10.7	\$10.4	(\$0.3)	

		Twelve Months: Fiscal Year					
	2012/13	2012/14	2014/15	2014/15 Revised	2014/15		
Revenues:	2012/13 Actual	2013/14 Actual	Adopted <u>Budget</u>	<u>Budget</u>	Approved Adjustments		
Solid Waste Charges	\$20.5	\$20.2	\$20.1	\$20.1	\$ -		
Interest Earnings ^a	0.1	0.1	-	-	-		
Total Revenues	\$20.5	\$20.2	\$20.1	\$20.1	\$ -		
Transfers In	-	-	-	-	-		
Transfers In - CIP	-	0.8	-	-	-		
Total Sources	\$20.5	\$21.0	\$20.1	\$20.1	\$ -		
% Change vs. Prior Year	-3%	3%	-4%	-4%			

		T	welve Months: Fis	cal Year	
Expenses:	2012/13 Actual	2013/14 Actual	2014/15 Adopted Budget	2014/15 Revised Budget	2014/15 Approved Adjustments
Personnel Services	\$6.6	\$6.7	\$6.9	\$7.1	\$0.2
Contractual	10.0	10.7	11.5	11.3	(0.2)
Commodities	0.6	0.7	0.8	0.8	-
Capital Outlays	-	-	-	-	-
Indirect/Direct Charges	1.7	1.6	1.6	1.6	-
Total Operating Expenses	\$18.8	\$19.7	\$20.9	\$20.9	\$0.1
Transfers Out					
CIP Fund	0.3	1.7	0.3	0.3	-
Total Uses	\$19.1	\$21.4	\$21.2	\$21.2	\$0.1
% Change vs. Prior Year	4%	12%	-1%	-1%	

^a In FY 2014/15, the timing when gains/losses on investments were recognized was retrospectively changed, which affects prior periods.

YTD June 2015 Page 24 of 44

June 2015: Current Month and YTD (\$ in millions: Rounding differences may occur)							
		June		YTD	Actual	vs. Budget	
	June Actual	Revised Budget	YTD Actual	Revised Budget	Favorable / Amount	(Unfavorable) Percent	
Sources	\$1.2	\$1.7	\$19.8	\$20.1	(\$0.3)	-2%	
Uses	2.0	2.4	20.8	21.2	0.5	2%	
Change in Fund Balance	(\$0.8)	(\$0.8)	(\$1.0)	(\$1.1)	\$0.1		

	One Month: June 2015					
Revenues: Solid Waste Charges	2012/13 <u>Actual</u> \$1.7	2013/14 <u>Actual</u> \$1.6	2014/15 <u>Actual</u> \$1.7	2014/15 Revised Budget \$1.7	Actual Favorable / Amount \$ -	l vs. Budget (Unfavorable) Percent
Interest Earnings ^a	-	(0.1)	-	-	-	-
Miscellaneous Revenue	-	-	(0.5)	-	(0.5)	n/a
Total Revenues	\$1.7	\$1.5	\$1.2	\$1.7	(\$0.5)	-28%
Transfers In	-	-	-	-	-	-
Transfers In - CIP	-	0.8	-	-	-	-
Total Sources	\$1.7	\$2.3	\$1.2	\$1.7	(\$0.5)	-28%
% Change vs. Prior Year	-8%	34%	-48%	-28%		

	Fiscal Year-to-Date: June 2015						
Revenues: Solid Waste Charges	2012/13 Actual \$20.3	2013/14 Actual \$20.2	2014/15 Actual \$20.2	2014/15 Revised Budget \$20.1	Actua Favorable / Amount \$0.1	(Unfavorable)	
Interest Earnings ^a Miscellaneous Revenue	0.1	0.1	0.1 (0.5)	-	- (0.5)	- n/a	
Total Revenues	\$20.5	\$20.2	\$19.8	\$20.1	(\$0.3)	-2%	
Transfers In	-	-	-	-	-	-	
Transfers In - CIP	-	0.8	-	-	-	-	
Total Sources	\$20.5	\$21.0	\$19.8	\$20.1	(\$0.3)	-2%	
% Change vs. Prior Year	-3%	3%	-6%	-4%			

Actual to Revised Budget variance of (\$0.3) million or (2%):

The favorable variance for Solid Waste Charges is driven by higher than anticipated residential service charges partially offset by lower recycling revenue due to lower volume and commodity prices. The unfavorable variance for Miscellaneous Revenue is driven by the disposal of recycling containers that were not fully depreciated; the fiscal year asset entries decrease revenue for the net book value.

YTD June 2015 Page 25 of 44

	One Month: June 2015					
Expenses:	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised <u>Budget</u>	Actua Favorable / Amount	(Unfavorable)
Personnel Services	\$0.5	\$0.5	\$0.5	\$0.7	\$0.2	26%
Contractual	1.1	1.2	1.3	1.2	(0.1)	-5%
Commodities	-	0.1	-	0.1	-	-
Capital Outlays	-	-	-	-	-	-
Indirect/Direct Charges	0.1	0.1	0.1	0.1	-	-
Total Operating Expenses	\$1.8	\$1.9	\$2.0	\$2.1	\$0.2	8%
Transfers Out						
CIP Fund	-	1.7	0.1	0.3	0.2	74%
Total Uses	\$1.8	\$3.6	\$2.0	\$2.4	\$0.4	17%
% Change vs. Prior Year	0%	nm	-44%	-33%		

	Fiscal Year-to-Date: June 2015						
Expenses:	2012/13 <u>Actual</u>	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget		vs. Budget Jnfavorable) Percent	
Personnel Services	\$6.6	\$6.7	\$7.1	\$7.1	\$ -	-	
Contractual	10.0	10.7	11.1	11.3	0.2	2%	
Commodities	0.6	0.7	0.8	0.8	-	-	
Capital Outlays	-	-	-	-	-	-	
Indirect/Direct Charges	1.7	1.6	1.6	1.6	-	-	
Total Operating Expenses	\$18.8	\$19.7	\$20.7	\$20.9	\$0.2	1%	
Transfers Out							
CIP Fund	0.3	1.7	0.1	0.3	0.2	73%	
Total Uses	\$19.1	\$21.4	\$20.8	\$21.2	\$0.5	2%	
% Change vs. Prior Year	4%	12%	-3%	-1%			

Actual to Revised Budget variance of \$0.5 million or 2%:

The favorable variance in Contractual is a result of overall reduced fuel prices and a larger number of compressed natural gas powered vehicles in the Solid Waste Fleet.

YTD June 2015 Page 26 of 44

(\$ in	FY 2014/15 - FLEET FUND (\$ in millions: Rounding differences may occur)								
Sources	Adopted Budget \$19.8	Revised Budget \$19.8	Adopted vs. Revised Favorable / (Unfavorable) Amount Percent \$						
Uses	20.5	20.5	-						
Change in Fund Balance	(\$0.7)	(\$0.7)	\$ -						
Beginning Fund Balance	\$8.3	\$10.2	\$1.8						
Ending Fund Balance	\$7.6	\$9.4	\$1.8						
Contingency Reserve	\$0.5	\$0.5	\$ -						
Future Acquisition	4.7	6.5	1.8						
Unreserved Fund Balance	2.3	2.4	-						
Ending Fund Balance	\$7.6	\$9.4	\$1.8						

		Twelv	re Months: Fiscal	Year	
	0040/40	0040/44	2014/15	2014/15	2014/15
Revenues:	2012/13	2013/14	Adopted	Revised	Approved
	<u>Actual</u> \$12.0	Actual	Budget	Budget	Adjustments
Maintenance/Operation Rates	\$12.0	\$7.4	\$7.2	\$7.2	\$ -
Replacement Rates	5.7	6.9	7.2	7.2	-
Fuel Rates	-	4.3	5.0	5.0	-
Other Revenue	0.4	0.5	0.4	0.4	-
Total Revenues	\$18.0	\$19.1	\$19.8	\$19.8	\$ -
Transfers In	-	-	-	-	-
Total Sources	\$18.0	\$19.1	\$19.8	\$19.8	\$ -
% Change vs. Prior Year	16%	6%	4%	4%	

		Twelve	Months: Fiscal Yea	ar	
'			2014/15	2014/15	2014/15
	2012/13	2013/14	Adopted	Revised	Approved
Expenses:	Actual	Actual	Budget	Budget	<u>Adjustments</u>
Personnel Services	\$3.1	\$3.2	\$3.4 *	\$3.4 *	\$ -
Contractual	1.5	1.5	1.5	1.5	-
Commodities	7.1	7.1	7.9	6.6	-
Capital Outlays	5.6	5.2	7.2	8.4	-
Total Operating Expenses	\$17.3	\$17.0	\$19.9	\$19.9	\$ -
Transfers Out					
Transfer Out CIP	0.8	-	0.6	0.6	-
Transfers to Operating Funds	-	0.8	-	-	-
Total Uses	\$18.1	\$17.7	\$20.5 *	\$20.6 *	\$ -
% Change vs. Prior Year	0%	-1%	16%	16%	

^{*}Includes budgeted vacancy savings net of leave accrual payouts, 3% pay for performance and compensation adjustments.

YTD June 2015 Page 27 of 44

	June 2015: Current Month and YTD (\$ in millions: Rounding differences may occur)							
	June Actual	June Revised Budget	YTD Actual	YTD Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent		
Sources	\$1.7	\$1.6	\$19.3	\$19.8	(\$0.5)	-3%		
Uses	4.4	5.5	19.9	20.6	0.7	3%		
Change in Fund Balance	(\$2.7)	(\$3.9)	(\$0.6)	(\$0.8)	\$0.1			

		One Month: June 2015						
Revenues:	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actua Favorable / Amount	(Unfavorable)		
Maintenance/Operation Rates	\$1.0	\$0.6	\$0.7	\$0.6	\$0.1	14%		
Replacement Rates	0.5	0.6	0.6	0.6	-	-		
Fuel Rates	-	0.4	0.3	0.4	(0.1)	-28%		
Other Revenue	-	0.2	0.1	-	0.1	nm		
Total Revenues	\$1.5	\$1.7	\$1.7	\$1.6	\$0.1	4%		
Transfers In	-	-	-	-	-	-		
Total Sources	\$1.5	\$1.7	\$1.7	\$1.6	\$0.1	4%		
% Change vs. Prior Year	0%	11%	-	-				

		Fiscal Year-to-Date: June 2015						
Revenues:	2012/13 Actual	2013/14 <u>Actual</u>	2014/15 <u>Actual</u>	2014/15 Revised <u>Budget</u>	Actua Favorable / Amount	I vs. Budget (Unfavorable) Percent		
Maintenance/Operation Rates	\$12.0	\$7.4	\$7.4	\$7.2	\$0.2	2%		
Replacement Rates	5.7	6.9	7.1	7.2	-	-		
Fuel Rates	-	4.3	3.8	5.0	(1.2)	-25%		
Other Revenue	0.4	0.5	1.0	0.4	0.6	nm		
Total Revenues	\$18.0	\$19.1	\$19.3	\$19.8	(\$0.5)	-3%		
Transfers In	-	-	-	-	-	-		
Total Sources	\$18.0	\$19.1	\$19.3	\$19.8	(\$0.5)	-3%		
% Change vs. Prior Year	16%	6%	1%	4%				

Actual to Revised Budget variance of (\$0.5) million or (3%):

The year-end unfavorable variance in Fuel Rates is due to lower than anticipated fuel prices. This is partially offset by the positive variance in Other Revenue, produced by reimbursements from Risk Management for vehicle accident expenses.

YTD June 2015 Page 28 of 44

			One Month: J	une 2015		
Expenses:	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Personnel Services	\$0.2	\$0.2	\$0.3	\$0.3	\$ -	-
Contractual	0.2	0.2	0.2	0.1	(0.1)	-43%
Commodities	1.9	1.2	1.2	0.7	(0.5)	-79%
Capital Outlays	1.1	2.1	2.7	3.8	1.1	29%
Total Operating Expenses	\$3.4	\$3.7	\$4.4	\$4.9	\$0.5	11%
Transfers Out						
Transfer Out CIP	0.8	-	-	0.6	0.6	99%
Transfers to Operating Funds	-	-	-	-	-	-
Total Uses	\$4.1	\$3.8	\$4.4	\$5.5	\$1.1	21%
% Change vs. Prior Year	84%	-7%	17%	47%		

		F	iscal Year-to-Dat	te: June 2015		
Expenses:	2012/13 <u>Actual</u>	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual Favorable / <u>Amount</u>	vs. Budget (Unfavorable) <u>Percent</u>
Personnel Services	\$3.1	\$3.2	\$3.4	\$3.4 *	\$ -	-
Contractual	1.5	1.5	1.6	1.5	-	-
Commodities	7.1	7.1	6.6	6.6	-	-
Capital Outlays	5.6	5.2	8.1	8.4	0.3	3%
Total Operating Expenses	\$17.3	\$17.0	\$19.6	\$19.9	\$0.3	1%
Transfers Out						
Transfer Out CIP	0.8	-	0.3	0.6	0.4	58%
Transfers to Operating Funds	-	0.8	-	-	-	-
Total Uses	\$18.1	\$17.7	\$19.9	\$20.6 *	\$0.7	3%
% Change vs. Prior Year	0%	-1%	12%	16%		

^{*}Includes budgeted vacancy savings net of leave accrual payouts, 3% pay for performance and compensation adjustments.

Actual to Revised Budget variance of \$0.7 million or 3%:

The year-end favorable variance in Capital Outlays is attributable to a vehicle and equipment purchases coming in slightly less than budgeted. Additionally, the favorable variance in Transfers Out CIP is due to no expenditures incurred in the fiscal year for the Additional Compressed Natural Gas (CNG) Fuel Dispensers project or for the North Corporation Yard CNG project as originally planned.

YTD June 2015 Page 29 of 44

FY 2014/15 - RISK FUND (\$ in millions: Rounding differences may occur)						
Sources Uses Change in Fund Balance Beginning Fund Balance	Adopted Budget \$11.7 8.3 \$3.4	Revised Budget \$11.7 9.8 \$1.9	Amount \$ - (1.5) (\$1.5) \$0.7	vs. Revised (Unfavorable) Percent - -18%		
Ending Fund Balance =	<u>\$14.6</u>	\$13.8	(\$0.8)			
Accruals (short term) Accruals (long term) Property Casualty Reserve Contingency Ending Fund Balance	\$3.0 5.6 3.4 2.5 \$14.6	\$3.0 5.6 4.1 1.0 \$13.8	\$ - 0.7 (1.5) (\$0.8)			

			Twelve Months: F	iscal Year		
_			2014/15	2014/15	2014/15	
	2012/13	2013/14	Adopted	Revised	Approved	
Revenues:	Actual	Actual	Budget	<u>Budget</u>	<u>Adjustments</u>	
Property, Liability, Work Comp Rates	\$4.0	\$6.5	\$9.2	\$9.2	\$ -	
Unemployment Taxes	0.3	0.1	0.1	0.1	-	
Property Tax (Tort Claims)	0.2	0.1	2.1	2.1	-	
Insurance/Claims Recoveries	0.2	0.4	0.2	0.2	-	
Other/Miscellaneous Revenue	0.1	0.1	0.1	0.1	-	
Total Revenues	\$4.8	\$7.3	\$11.7	\$11.7	\$ -	
Transfers In	-	-	-	-	-	
Total Sources	\$4.8	\$7.3	\$11.7	\$11.7	\$ -	
% Change vs. Prior Year	4%	53%	61%	61%		

			Twelve Months: F	iscal Year	
			2014/15	2014/15	2014/15
	2012/13	2013/14	Adopted	Revised	Approved
Expenses:	Actual	Actual	<u>Budget</u>	<u>Budget</u>	<u>Adjustments</u>
Personnel Services	\$0.7	\$0.7	\$0.8	\$0.8	\$ -
Contractual	7.2	6.8	7.4	8.9	1.5
Commodities	0.1	0.1	0.1	0.1	-
Total Operating Expenses	\$8.0	\$7.6	\$8.3	\$9.8	\$1.5
Transfers Out					
Transfers Out CIP	-	-	-	-	-
Total Uses	\$8.0	\$7.6	\$8.3	\$9.8	\$1.5
% Change vs. Prior Year	-4%	-5%	8%	28%	

YTD June 2015 Page 30 of 44

		15: Current Mor s: Rounding differe				
		June		YTD	Actual	vs. Budget
	June <u>Actual</u>	Revised Budget	YTD Actual	Revised Budget		vs. Budget (Unfavorable) Percent
Sources	\$0.8	\$0.8	\$12.0	\$11.7	\$0.3	3%
Uses	0.8	2.1	9.8	9.8	-	-
Change in Fund Balance	\$ -	(\$1.2)	\$2.2	\$1.9	\$0.3	

_			One Month: J	lune 2015		
Revenues: Property, Liability, Work Comp Rates	2012/13 Actual \$0.3	2013/14 <u>Actual</u> \$0.5	2014/15 <u>Actual</u> \$0.8	2014/15 Revised <u>Budget</u> \$0.8	Actual Favorable / Amount \$ -	vs. Budget (Unfavorable) Percent
Unemployment Taxes	-	-	-	-	-	-
Property Tax (Tort Claims)	-	-	-	-	-	-
Insurance/Claims Recoveries	0.1	0.1	-	-	-	-
Other/Miscellaneous Revenue	-	-	-	-	-	-
Total Revenues	\$0.4	\$0.6	\$0.8	\$0.8	\$ -	-
Transfers In	-	-	-	-	-	-
Total Sources	\$0.4	\$0.6	\$0.8	\$0.8	\$ -	-
% Change vs. Prior Year	92%	55%	29%	27%		

			Fiscal Year-to-[Date: June 2015		
Revenues:	2012/13 Actual	2013/14 <u>Actual</u>	2014/15 <u>Actual</u>	2014/15 Revised <u>Budget</u>	Actua Favorable / Amount	l vs. Budget (Unfavorable) <u>Percent</u>
Property, Liability, Work Comp Rates	\$4.0	\$6.5	\$9.2	\$9.2	\$ -	-
Unemployment Taxes	0.3	0.1	0.1	0.1	-	-
Property Tax (Tort Claims)	0.2	0.1	2.1	2.1	-	-
Insurance/Claims Recoveries	0.2	0.4	0.5	0.2	0.3	nm
Other/Miscellaneous Revenue	0.1	0.1	0.1	0.1	-	-
Total Revenues	\$4.8	\$7.3	\$12.0	\$11.7	\$0.3	3%
Transfers In	-	-	-	-	-	-
Total Sources	\$4.8	\$7.3	\$12.0	\$11.7	\$0.3	3%
% Change vs. Prior Year	4%	53%	66%	61%		

Actual to Revised Budget variance of \$0.3 million or 3%:

The favorable variance is due to an increase in claims investigations and subrogation. The City has been able to recover on reimbursable items at a rate that has exceeded prior years. These activities have exceeded what was originally anticipated.

YTD June 2015 Page 31 of 44

			One Month:	: June 2015		
Expenses:	2012/13 	2013/14 Actual	2014/15 <u>Actual</u>	2014/15 Revised Budget	Actua Favorable / Amount	ıl vs. Budget (Unfavorable) Percent
Personnel Services	\$0.1	\$0.1	\$0.1	\$0.1	\$ -	-
Contractual	2.7	1.3	0.7	2.0	1.3	64%
Commodities	-	-	-	-	-	-
Total Operating Expenses	\$2.8	\$1.4	\$0.8	\$2.0	\$1.3	62%
Transfers Out						
Transfers Out CIP	-	-	-	-	-	-
Total Uses	\$2.8	\$1.4	\$0.8	\$2.1	\$1.3	62%
% Change vs. Prior Year	47%	-50%	-44%	48%		======

			Fiscal Year-to-Da	ate: June 2015		
Expenses:	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Personnel Services	\$0.7	\$0.7	\$0.8	\$0.8	\$ -	-
Contractual	7.2	6.8	9.0	8.9	(0.1)	-1%
Commodities	0.1	0.1	0.1	0.1	-	-
Total Operating Expenses	\$8.0	\$7.6	\$9.8	\$9.8	\$ -	-
Transfers Out						
Transfers Out CIP	-	-	-	-	-	-
Total Uses	\$8.0	\$7.6	\$9.8	\$9.8	\$ -	-
% Change vs. Prior Year	-4%	-5%	28%	28%		

Actual to Revised Budget variance of \$0.0 million or 0%:

No explanation is necessary.

YTD June 2015 Page 32 of 44

1	14/15 - BENEFIT millions: Rounding			
Sources Uses Change in Fund Balance	Adopted Budget \$27.9 27.4 \$0.5	Revised <u>Budget</u> \$27.9 27.6 \$0.3	Favorable / (Unfav	Revised vorable) Percent1%
Beginning Fund Balance Ending Fund Balance	\$6.3 \$6.8	\$6.1 \$6.4	(\$0.2) (\$0.4)	

			Twelve Months: F	iscal Year		
	2012/13	2013/14	2014/15 Adopted	2014/15 Revised	2014/15 Approved	
Revenues:	Actual	Actual	Budget	Budget	<u>Adjustments</u>	
Medical Premiums -COS	\$17.5	\$18.6	\$19.2	\$19.2	\$ -	
Dental Premiums - COS	0.8	0.8	0.8	0.8	-	
Medical Premiums - EE	5.6	5.9	6.2	6.2	-	
Dental Premiums - EE	0.8	8.0	0.8	0.8	-	
Medical Premiums - Retiree	0.9	0.6	0.3	0.3	-	
Other Revenue	1.0	0.1	0.6	0.6	-	
Total Revenues	\$26.6	\$26.9	\$27.9	\$27.9	\$ -	
Transfers In	-	-	-	-	-	
Total Sources	\$26.6	\$26.9	\$27.9	\$27.9	\$ -	
% Change vs. Prior Year	-7%	1%	4%	4%		

	Twelve Months: Fiscal Year								
Evnences	2012/13	2013/14	2014/15 Adopted	2014/15 Revised	2014/15 Approved				
Expenses: Personnel Services - COS	Actual 0.2	Actual 0.2	Budget 0.1	Budget 0.1	Adjustments -				
Contractual - COS	0.1	0.1	0.3	0.3	-				
Medical Claims	19.7	21.2	22.2	22.3	0.1				
Medical Claims - Retirees	0.9	0.7	0.1	0.2	0.1				
Dental Claims	1.5	1.4	1.5	1.5	-				
Provider Admin Fees	1.4	1.3	1.1	1.0	(0.1)				
Behavioral Health Claims	0.5	0.7	1.0	1.0	-				
Stop Loss Insurance	0.5	0.6	0.8	0.8	-				
Wellness Incentive	0.1	0.1	0.2	0.3	0.1				
Total Uses	\$25.0	\$26.2	\$27.4	\$27.6	\$0.2				
% Change vs. Prior Year	-7%	5%	4%	5%					

YTD June 2015 Page 33 of 44

		June 2015: Current Month and YTD (\$ in millions: Rounding differences may occur)							
	June <u>Actual</u>	June Revised <u>Budget</u>	YTD <u>Actual</u>	YTD Revised <u>Budget</u>	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent			
Sources	\$2.3	\$2.4	\$26.9	\$27.9	(\$1.0)	-4%			
Uses	2.9	2.8	27.3	27.6	0.2	1%			
Change in Fund Balance	(\$0.6)	(\$0.4)	(\$0.5)	\$0.3	(\$0.8)				

	One Month: June 2015								
Revenues:	2012/13 <u>Actual</u>	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) <u>Percent</u>			
Medical Premiums -COS	\$1.5	\$1.5	\$1.6	\$1.6	\$ -	-			
Dental Premiums - COS	0.1	0.1	0.1	0.1	-	-			
Medical Premiums - EE	0.5	0.5	0.5	0.5	-	-			
Dental Premiums - EE	0.1	0.1	0.1	0.1	-	-			
Medical Premiums - Retiree	0.1	0.1	-	-	-	-			
Other Revenue	0.5	-	0.1	0.1	-	-			
Total Revenues	\$2.7	\$2.3	\$2.3	\$2.4	(\$0.1)	-3%			
Transfers In	-	-	-	-	-	-			
Total Sources	\$2.7	\$2.3	\$2.3	\$2.4	(\$0.1)	-3%			
% Change vs. Prior Year	31%	-15%	0%	4%					

	Fiscal Year-to-Date: June 2015								
Revenues:	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent			
Medical Premiums -COS	\$17.5	\$18.6	\$19.0	\$19.2	(\$0.2)	-1%			
Dental Premiums - COS	0.8	0.8	0.8	0.8	-	-			
Medical Premiums - EE	5.6	5.9	6.0	6.2	(0.2)	-4%			
Dental Premiums - EE	0.8	0.8	0.8	0.8	-	-			
Medical Premiums - Retiree	0.9	0.6	0.2	0.3	-	-			
Other Revenue	1.0	0.1	0.1	0.6	(0.5)	-80%			
Total Revenues	\$26.6	\$26.9	\$26.9	\$27.9	(\$1.0)	-4%			
Transfers In	-	-	-	-	-	-			
Total Sources	\$26.6	\$26.9	\$26.9	\$27.9	(\$1.0)	-4%			
% Change vs. Prior Year	-7%	1%	0%	4%					

Actual to Revised Budget variance of (\$1.0) million or (4%):

The unfavorable variances in Medical Premiums - COS and Medical Premiums - EE are both due to more migration to health plans with higher premiums than budgeted. The unfavorable variance in Other Revenue is due to Self-Insured prescription rebates and when these are received.

YTD June 2015 Page 34 of 44

		One Month: June 2015								
Expenses:	2012/13 <u>Actual</u>	2013/14 Actual	2014/15 <u>Actual</u>	2014/15 Revised Budget	Actua Favorable / Amount	l vs. Budget (Unfavorable) <u>Percent</u>				
Personnel Services - COS	\$ -	\$ -	\$ -	\$ -	\$ -	-				
Contractual - COS	-	-	-	0.2	0.2	98%				
Medical Claims	1.5	1.7	2.5	1.9	(0.6)	-31%				
Medical Claims - Retirees	(0.2)	0.1	-	0.1	0.1	nm				
Dental Claims	0.2	0.2	0.2	0.1	-	-				
Provider Admin Fees	0.1	0.1	0.1	0.1	-	-				
Behavioral Health Claims	-	0.1	-	0.1	0.1	93%				
Stop Loss Insurance	-	0.1	0.1	0.1	-	-				
Wellness Incentive	-	-	-	0.1	0.1	69%				
Total Uses	\$1.8	\$2.3	\$2.9	\$2.8	(\$0.1)	-3%				
% Change vs. Prior Year	-26%	32%	24%	21%						

	Fiscal Year-to-Date: June 2015								
Expenses:	2012/13 <u>Actual</u>	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) <u>Percent</u>			
Personnel Services - COS	\$0.2	\$0.2	\$0.1	\$0.1	\$ -	-			
Contractual - COS	0.1	0.1	0.1	0.3	0.3	82%			
Medical Claims	19.7	21.2	24.0	22.3	(1.7)	-8%			
Medical Claims - Retirees	0.9	0.7	0.2	0.2	-	-			
Dental Claims	1.5	1.4	1.3	1.5	0.3	17%			
Provider Admin Fees	1.4	1.3	0.8	1.0	0.3	25%			
Behavioral Health Claims	0.5	0.7	0.1	1.0	1.0	93%			
Stop Loss Insurance	0.5	0.6	0.7	0.8	0.1	8%			
Wellness Incentive	0.1	0.1	0.2	0.3	0.1	35%			
Total Uses	\$25.0	\$26.2	\$27.3	\$27.6	\$0.2	1%			
% Change vs. Prior Year	-7%	5%	4%	5%					

Actual to Revised Budget variance of \$0.2 million or 1%:

The unfavorable variance in Medical Claims is due to cost of claims exceeding what was anticipated during the budget process, which is related partially to cost overruns in medical, with the remainder related to prescription benefits. Medical claims finished the year at 108% of what was anticipated. The favorable variance in Dental Claims and Behavioral Health Claims is due to overall claim expenditures being less than budgeted due to services provided. Finally, Provider Admin Fees finished the year favorable as current expenses are even less than what was originally anticipated.

YTD June 2015 Page 35 of 44

City of Scottsdale WestWorld Statement of Operations

	-			Twelve Months	: Fiscal Year		
	_	2010/11 Actual	2011/12 Actual	2012/13 Actual	2013/14 Actual ^d	2014/15 Adopted Budget	2014/15 Revised Budget
Operating Revenue	_						-
Rental Facilities		\$1,369,513	\$1,405,932	\$1,617,444	\$2,050,602	\$2,192,000	\$2,192,000
RV Rental		234,653	230,161	257,509	232,802	380,000	380,000
Feed/Bedding Sales		458,488	474,133	499,264	548,330	680,000	680,000
Labor Fees		219,659	240,871	233,486	266,860	288,000	288,000
Concession Fees		212,521	230,728	223,836	191,380	304,000	304,000
Parking		46,469	44,004	48,834	58,591	64,000	64,000
Equidome Project Use Fee ^a Other Income		38,603	- 55,923	- 105,121	75,000 142,732	- 42,020	- 42,020
Council Approved Autorized Carryover ^c		-	-	-	2,048,000	-	-
Oį	perating Revenue	\$2,579,905	\$2,681,751	\$2,985,494	\$5,614,297	\$3,950,020	\$3,950,020
Operating Expenses							
Personnel Services							
Wages/Salaries/Benefits		\$1,601,280	\$1,466,780	\$1,527,275	\$1,564,608	\$1,624,170	\$1,657,261
Overtime		6,088	17,498	28,259	21,195	14,221	14,648
Contractual Services							
Contractual Workers		41,979	63,530	74,914	84,004	75,000	90,500
Telephone		34,737	35,063	25,637	32,164	36,776	36,776
Utilities		350,156	429,769	558,010	1,016,731	913,428	1,243,428
Maintenance & Equipment Rental & Fleet		323,010	422,247	591,505	601,739	652,032	652,032
License and Permits		75,941	73,499	124,251	73,018	124,364	124,364
Property, Liability & Workers' Comp		21,232	16,951	18,114	30,724	37,376	37,376
Advertising/Marketing Contract		5,861	11,932	11,492	212,869	300,000	300,000
Other		144,418	192,989	212,162	232,224	243,598	163,598
Commodities and Capital Outlays							
Agriculture & Horticulture & Other Supply		82,299	107,537	125,040	128,597	106,545	106,545
Maintenance & Repairs Supply, Equipment		58,766	66,997	68,781	74,067	161,335	181,335
Inventory Purchased for Resale		225,820	229,795	258,927	260,507	280,000	360,000
Construction - Other		151,425	55,349	94,323	10,695	17,000	17,000
Other Expenses		24,741	33,462	39,526	35,951	33,690	33,690
BOR Admin							
BOR Admin/WestWorld		115,763	121,551	127,628	134,010	140,710	140,710
Allocated Expenses ^b							=
Facilities Maintenance		328,980	319,572	402,988	402,988	713,808	713,808
COS Indirect Costs		462,276	458,880	241,136	255,887	276,504	276,504
Оро	erating Expenses	\$4,054,772	\$4,123,402	\$4,529,966	\$5,171,979	\$5,750,557	\$6,149,575
Operating Income		(\$1,474,867)	(\$1,441,651)	(\$1,544,472)	\$442,317	(\$1,800,537)	(\$2,199,555)
Debt Service (Less contributions)							
Debt Service - (52 & 17 acres)		\$1,402,123	\$2,352,373	\$2,364,123	\$2,012,576	\$2,381,879	\$2,381,879
Debt Service - TNEC		-	-	588,503	2,746,675	2,743,925	2,743,925
Bed Tax Contributions - TNEC		-	-	(588,503)	(1,200,000)	(1,200,000)	(1,200,000)
	Net Debt Service	\$1,402,123	\$2,352,373	\$2,364,123	\$3,559,251	\$3,925,804	\$3,925,804
Operating Income After Debt Service		(\$2,876,990)	(\$3,794,024)	(\$3,908,596)	(\$3,116,932)	(\$5,726,341)	(\$6,125,359)

^a This was previously reported as a contribution reducing debt service but has been modified to be shown as revenue.

YTD June 2015 Page 36 of 44

^b Allocated expenses are not budgeted for in nor expensed to WestWorld General Fund operations, but are captured to provide truer costs of operations.

^c One-time Council Authorized transfer from Tourism Fund using available carryover to offset lost revenue during TNEC construction.

^d Certain account activities were adjusted due to reconciliation of prior years.

City of Scottsdale

Statement of Operations for June 2015 / 12 Months YTD

	FY 2010/11 YTD	FY 2011/12 YTD	FY 2012/13 YTD	FY 2013/14 YTD	FY 2014/15 YTD	FY 2014/15 Approved	Actual vs Favorable /	s. Budget (Unfavorable)
	Actual	Actual	Actual	Actuald	Actual	YTD Budget	Amount	Percent
Operating Revenue								
Rental Facilities	\$1,369,513	\$1,405,932	\$1,617,444	\$2,050,602	\$2,134,970	\$2,192,000	(\$57,030)	-3%
RV Rental	234,653	230,161	257,509	232,802	270,661	380,000	(109,339)	-29%
Feed/Bedding Sales	458,488	474,133	499,264	548,330	499,691	680,000	(180,309)	-27%
Labor Fees	219,659	240,871	233,486	266,860	240,173	288,000	(47,827)	-17%
Concession Fees	212,521	230,728	223,836	191,380	354,902	304,000	50,902	17%
Parking	46,469	44,004	48,834	58,591	110,931	64,000	46,931	73%
Equidome Project Use Fee ^a	-	-	-	75,000	555,000	-	555,000	n/a
Other Income	38,603	55,923	105,121	142,732	135,192	42,020	93,172	nm
Council Approved Autorized Carryover ^c	-	-	-	2,048,000	-	-	-	-
Operating Revenue	\$2,579,905	\$2,681,751	\$2,985,494	\$5,614,297	\$4,301,521	\$3,950,020	\$351,501	9%
Operating Expenses								
Personnel Services								
Wages/Salaries/Benefits	\$1,601,280	\$1,466,780	\$1,527,275	\$1,564,608	\$1,616,913	\$1,657,261	\$40,348	2%
Overtime	6,088	17,498	28,259	21,195	25,558	14,648	(10,910)	-74%
Contractual Services								
Contractual Workers	41,979	63,530	74,914	84,004	92,292	90,500	(1,792)	-2%
Telephone	34,737	35,063	25,637	32,164	30,650	36,776	6,126	17%
Utilities	350,156	429,769	558,010	1,016,731	1,219,326	1,243,428	24,102	2%
Maintenance & Equipment Rental & Fleet	323,010	422,247	591,505	601,739	652,492	652,032	(460)	0%
License and Permits	75,941	73,499	124,251	73,018	73,356	124,364	51,008	41%
Property, Liability & Workers' Comp	21,232	16,951	18,114	30,724	37,376	37,376	-	-
Advertising/Marketing Contract	5,861	11,932	11,492	212,869	208,815	300,000	91,185	30%
Other	144,418	192,989	212,162	232,224	268,443	163,598	(104,845)	-64%
Commodities and Capital Outlays								
Agriculture & Horticulture & Other Supply	82,299	107,537	125,040	128,597	71,411	106,545	35,134	33%
Maintenance & Repairs Supply, Equipment	58,766	66,997	68,781	74,067	84,344	181,335	96,991	53%
Inventory Purchased for Resale	225,820	229,795	258,927	260,507	304,481	360,000	55,519	15%
Construction - Other	151,425	55,349	94,323	10,695	-	17,000	17,000	100%
Other Expenses	24,741	33,462	39,526	35,951	45,959	33,690	(12,269)	-36%
BOR Admin								
BOR Admin/WestWorld	115,763	121,551	127,628	134,010	140,710	140,710	-	-
Allocated Expenses ^b								
Facilities Maintenance	328,980	319,572	402,988	402,988	713,808	713,808	-	-
COS Indirect Costs	462,276	458,880	241,136	255,887	276,504	276,504	-	-
Operating Expenses	\$4,054,772	\$4,123,402	\$4,529,966	\$5,171,978	\$5,862,438	\$6,149,575	\$287,135	5%
Operating Income	(\$1,474,867)	(\$1,441,651)	(\$1,544,472)	\$442,317	(\$1,560,917)	(\$2,199,555)	\$638,636	28%
Debt Service (Less contributions)								
Debt Service - (52 & 17 acres)	\$1,402,123	\$2,352,373	\$2,364,123	\$2,012,576	\$1,461,404	\$2,381,879	\$920,475	39%
Debt Service - TNEC	-	-	588,503	2,746,675	2,743,925	2,743,925	-	
Bed Tax Contributions - TNEC	-	-	(588,503)	(1,200,000)	(1,200,000)	(1,200,000)	-	-
Net Debt Service	\$1,402,123	\$2,352,373	\$2,364,123	\$3,559,251	\$3,005,329	\$3,925,804	\$920,475	23%
Operating Income After Debt Service	(\$2,876,990)	(\$3,794,024)	(\$3,908,596)	(\$3,116,932)	(\$4,566,246)	(\$6,125,359)	\$1,559,111	25%

^a This was previously reported as a contribution reducing debt service but has been modified to be shown as revenue.

YTD June 2015 Page 37 of 44

^b Allocated expenses are not budgeted for in nor expensed to WestWorld General Fund operations, but are captured to provide truer costs of operations.

^c One-time Council Authorized transfer from Tourism Fund using available carryover to offset lost revenue during TNEC construction.

^d Certain account activities were adjusted due to reconciliation of prior years.



Privilege (Sales) & Use Tax Collections For June 2015

(For Business Activity in June 2015)

Appendix 1 contains information regarding the "actual" revenue collections from the 1.0 percent Privilege and Use Tax reflected in the General Fund, 0.2 percent dedicated Transportation Privilege Tax, 0.2 percent dedicated Preserve Privilege and Use Taxes, 0.15 percent additional dedicated Preserve Privilege and Use Taxes, and 0.1 percent dedicated Public Safety Privilege and Use Taxes, including adjustments for related license revenues, late collections and audits. While the report includes the actual year-to-date tax collections for the funds previously noted, only the General Fund portion (1.0 percent) of the tax is unrestricted and available for general government purposes.

The report shows a fiscal year Privilege and Use Tax (1.00% General Purpose) collections increase of 3 percent compared to the Budget, and an increase of 5 percent compared to the same period a year ago.

Privilege (Sales) & Use Tax by Category and Fund

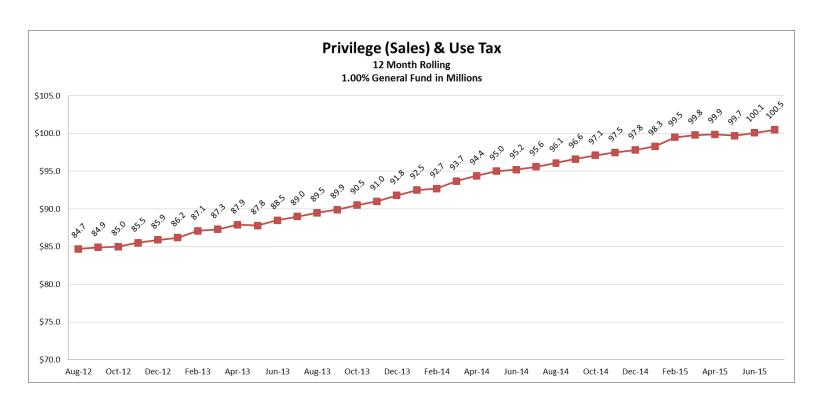
_		Fiscal	Year: Tw elve	Months	
_			2014/15	2014/15	2014/15
	2012/13	2013/14	Adopted	Revised	Approved
	<u>Actual</u>	<u>Actual</u>	<u>Budget</u>	<u>Budget</u>	<u>Adjustments</u>
1.00% General Purpose					
Rentals	\$12.6	\$12.4	\$12.9	\$12.9	\$0.0
Misc. Retail Stores	14.5	16.1	16.5	16.5	0.0
Major Dept. Stores	9.2	9.2	9.6	9.6	0.0
Automotive	11.0	12.4	12.9	12.9	0.0
Food Stores	6.5	6.6	6.8	6.8	0.0
Construction	9.0	11.1	10.2	10.2	0.0
Dining/ Entertainment	8.1	8.5	8.8	8.8	0.0
Other Taxable Activity	7.1	7.6	7.8	7.8	0.0
Hotel/Motel	4.5	5.0	5.2	5.2	0.0
Utilities	4.4	4.4	4.3	4.3	0.0
License fees, Penalty & Interest	2.2	2.3	2.3	2.3	0.0
Subtotal	\$89.0	\$95.6	\$97.2	\$97.2	\$0.0
0.10% Public Safety	\$8.7	\$9.3	\$9.5	\$9.5	\$0.0
0.20% Transportation	16.9	18.1	18.4	18.4	0.0
0.20% McDow ell Preserve 1995	17.4	18.7	19.0	19.0	0.0
0.15% McDow ell Preserve 2004 _	13.0	14.0	14.2	14.2	0.0
Total	\$144.9	\$155.7	\$158.3	\$158.3	\$0.0
% Change vs. Prior Year	5%	7%	2%	2%	

Rounding differences may occur.

YTD June 2015 Page 38 of 44

_	Fiscal Year-to-Date: June 2015									
	2012/13	2013/14	2014/15	2014/15	Actual vs.	_				
	Actual	Actual	Actual	Budget	Amount	Percent				
1.00% General Purpose										
Rentals	\$12.6	\$12.4	\$12.9	\$12.9	\$0.1	1%				
Mis c. Retail Stores	14.5	16.1	17.1	16.5	0.6	4%				
Major Dept. Stores	9.2	9.2	9.5	9.6	(0.1)	-1%				
Automotive	11.0	12.4	13.7	12.9	0.8	6%				
Food Stores	6.5	6.6	7.0	6.8	0.2	3%				
Construction	9.0	11.1	11.1	10.2	0.9	9%				
Dining/ Entertainment	8.1	8.5	9.4	8.8	0.6	7%				
Other Tax able Activity	7.1	7.6	7.9	7.8	0.1	2%				
Hotel/Motel	4.5	5.0	5.3	5.2	0.2	3%				
Utilities	4.4	4.4	4.4	4.3	0.1	2%				
License fees, Penalty & Interest	2.2	2.3	2.2	2.3	(0.1)	-5%				
Subtotal	\$89.0	\$95.6	\$100.6	\$97.2	\$3.3	3%				
0.10% Public Safety	\$8.7	\$9.3	\$9.8	\$9.5	\$0.3	4%				
0.20% Transportation	16.9	18.1	19.1	18.4	0.7	4%				
0.20% McDow ell Preserve 1995	17.4	18.7	19.7	19.0	0.7	4%				
0.15% McDow ell Preserve 2004	13.0	14.0	14.7	14.2	0.5	4%				
Total	\$144.9	\$155.7	\$163.9	\$158.3	\$5.5	3%				
% Change vs. Prior Year	5%	7%	5%	2%						

Rounding differences may occur.



YTD June 2015 Page 39 of 44

Appendix 1

Rental Sales Taxes

The rental category includes rentals of commercial and residential real property and personal property rentals, (such as rentals of formal wear, DVD's, home health equipment, recreational goods, electronics, appliances, etc.)

Actual to Revised Budget variance of \$0.1 million or 1%: This is due in part to an increase in residential rentals due to new apartment complexes being completed.

Miscellaneous Retail Stores Sales Taxes

This category includes small clothing stores, art galleries, luggage stores, home furnishing stores, jewelry stores, drug stores, hobby stores, household appliance stores, sporting goods stores, florists, computer stores, hardware stores, and pet supply stores.

Actual to Revised Budget variance of \$0.6 million or 4%: The increase is due in part to increased sales in home furnishings and building supplies.

Major Department Stores Sales Taxes

This category includes large department stores, warehouse clubs, supercenters, and discount department stores.

Actual to Revised Budget variance of (\$0.1) million or (1%): Normal business fluctuations.

Automotive Sales Taxes

The automotive category includes automobile dealers, motorcycle dealers, automotive repair shops, tire shops, car washes, and car leasing companies.

Actual to Revised Budget variance of \$0.8 million or 6%: This is due to increased sales of new and used motor vehicles in addition to a new Mazda dealership.

Food Stores Sales Taxes

This category includes grocery stores, candy stores, meat markets and convenience stores.

Actual to Revised Budget variance of \$0.2 million or 3%: This is due in part to a large one-time audit payment.

Construction Sales Taxes

The construction tax is collected on all construction activity; commercial and residential; new and re-model. It also includes landscaping, painting, flooring installation, siding, roofing, concrete, plumbing, heating, electrical, framing, drywall, infrastructure, masonry, finish carpentry, etc.

Actual to Revised Budget variance of \$0.9 million or 9%: This is due to an increase in single family and multifamily homes. Additionally, the effect of the change in the State statutes hasn't decreased the category as much as initially projected.

Dining/Entertainment Sales Taxes

The restaurant category includes restaurants, bars, cafeterias, mobile food vendors, and caterers.

Actual to Revised Budget variance of \$0.6 million or 7%: This is due in part to the Super Bowl and the Pro Bowl.

Other Taxable Activity Sales Taxes

This category includes movie theatres, golf courses, gyms, bowling centers, amusement arcades, interior designers, publishers, banks, doctors, lawyers, accountants, beauty salons, barber shops, personal goods repair shops, photographers, advertising, wholesalers, and manufacturers.

Actual to Revised Budget variance of \$0.1 million or 2%: This is due in part to increase in taxable sales from computer hardware/software wholesalers and is due in part to a couple of large one-time audit payments.

YTD June 2015 Page 40 of 44

Appendix 1

Hotel/Motel Sales Taxes

This category includes lodging space rental on a short-term basis and other activities provided at the hotel/motel.

Actual to Revised Budget variance of \$0.2 million or 3%: This is due in part to the Super Bowl and the Pro Bowl.

Utilities Sales Taxes

This category includes businesses that provide telecommunication (landlines and cellular), electricity, gas, or water services.

Actual to Revised Budget variance of \$0.1 million or 2%: Normal business fluctuations

License Fees, Penalty & Interest

This category consists of application and license fees for Transaction Privilege (sales) tax licenses, interest, and penalties.

Actual to Revised Budget variance of (\$0.1) million or (5%): This is due to a decrease in penalties and interest and due to fewer license renewals from the change in the law for construction contractors.

YTD June 2015 Page 41 of 44

Glossary

To ensure legal compliance and financial management for the various restricted revenues and program expenditures, the city's accounting and budget structure is segregated into various funds. This approach is unique to the government sector. Fund accounting segregates functions and activities into separate self-balancing funds that are created and maintained for specific purposes.

A **fund** is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The city, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

The General Fund is the city's chief operating fund and is used to account for all financial resources, except those that are legally required to be accounted for in another fund.

GENERAL FUND SOURCES

Sales Tax - Scottsdale's total city sales tax rate is 1.65 percent. Of that amount, 0.55 percent is dedicated to the specific purposes related to transportation and preservation (which are accounted for in Special Revenue Funds) and 0.10 percent is dedicated to public safety (accounted for in the General Fund). The remaining 1.0 percent of the sales tax is also accounted for in the General Fund and is available to fund basic municipal services such as police, fire, libraries, and parks. Sales tax receipts received in the current month are based on prior month activity. This general-purpose sales tax is the city's single largest revenue source. The sales tax category results can be found in Appendix 1.

State Shared Revenues - These revenues are derived from state shared sales taxes, income taxes (revenue sharing), and vehicle license taxes (auto lieu). On a per capita basis, state sales taxes generated in Scottsdale tend to be higher than most other cities/towns due to higher wealth, consumer spending habits, and larger amounts of visitor/tourist spending. As directed by statute, the State distributes the shared portion of State sales taxes back to local governments based on population, not by the amount of sales taxes collected within the local jurisdiction.

Charges for Services/Other - Charges for Services include numerous revenues such as building permits, recreation fees, fire department fees, WestWorld fees, interest income, and property rentals. Also included are cost allocations from the General Fund to the enterprise funds.

Property Taxes – Property taxes are comprised only of the "Primary" property taxes levied on the assessed value of all property within the city to help pay for basic operations of the City. Secondary property taxes are not included in the General Fund as they must be used solely for General Obligation bond debt service payments. Increases in revenue from year to year reflect new property additions to the tax roll and Council actions to increase total revenue as legally allowed.

Franchise Fees and In-Lieu Taxes – This category represents revenues from utility and cable providers for their permitted use of the city's Rights-of-Way.

Transfers In – Transfers in reflects funds received from the Enterprise Funds (In-Lieu Franchise Fees and In-Lieu Property Tax), Special Programs (30 Day Tow) and Tourism Development Fund.

GENERAL FUND USES

Personnel Services category includes the salaries and wages (pay for time worked, overtime premium, vacation, and sick leave) plus the city's contribution for fringe benefits such as retirement, social security, health, and workers' compensation insurance. It is reduced by vacancy savings, but increased for medical and vacation leave accrual payouts that are made at the time of separation from the city. Personnel services also include pay-for-performance and compensation adjustments.

Contractual Services category includes expenditures for services performed by firms, individuals, or other city divisions.

Commodities category includes supplies, repair and replacement parts, small tools, and maintenance and repairs.

Capital outlays category includes the purchase of land, the purchase or construction of buildings, structures, and facilities, plus machinery and equipment. It includes expenditures that result in the acquisition or addition of a fixed asset or increase the capacity, efficiency, span of life, or economy of operating an existing fixed asset. For an item to qualify as capital outlay the expenditure must meet all of the following requirements: (1) have an estimated useful life of more than two years; (2) have a unit cost of \$10,000 or more; and (3) be betterment or improvement.

YTD June 2015 Page 42 of 44

Glossary

Debt Service & Contracts Payable is primarily debt payments related to Municipal Property Corporation (MPC) bonds where the city's excise taxes are pledged to meet debt service. It also includes contractual obligations related to development agreements (funded by sales tax rebates) which vary based on the actual sales tax collections.

Transfers-Out represents the authorized transfer of cash to other funds and/or capital projects.

OTHER FUNDS

Transportation Fund is considered a Special Revenue Fund, which is used to account for the proceeds of specific revenue sources that are legally restricted to expenditures for specified purposes. The Transportation Fund receives and expends the city's allocation of the Arizona Highway User Revenue Tax (HURF) as well as other transportation related revenues. The amount of HURF available to each city is allocated based on population. These monies must be used for street construction, reconstruction, maintenance, or transit. The State of Arizona requires the city to establish and maintain an accounting for Highway User Revenue Funds. The fund also accounts for the 1989 voter approved Transportation Privilege (Sales) Tax of 0.20 percent which is dedicated to funding transportation improvements and operations. Fifty percent of the Transportation Sales Tax is transferred to the Capital Improvement Fund for transportation related capital improvement projects.

Tourism Development Fund is a Special Revenue Fund to account for the sources and uses related to tourism. Revenues consist of transient lodging tax (bed tax), lease rental earnings from the Princess Hotel and hospitality trolley sponsorships. Bed Tax is the largest portion of this fund and is derived from lodging room charges for stays of 29 days or less in hotels or short-term rentals.

Enterprise Funds are used to account for operations, which are financed and operated similarly to private businesses, where the intent is that the service is self-sufficient, with all costs including debt service supported predominantly by user charges. The city maintains three Enterprise Funds to account for Water & Water Reclamation, Aviation, and Solid Waste activities.

Water & Water Reclamation Funds

This fund accounts for the transactions related to the city's water and water reclamation business activities, including operating revenue, expenditures and debt service payments.

- Water Service Charges are monthly water billings which consist of a base charge according to meter size and a variable charge for the amount of water consumed.
- Water Reclamation Service Charges are monthly charges based on the volume and strength of the sewage discharge.
- Non-Potable Water Fees include the sale of surface water, reverse osmosis (RO) and effluent treated to irrigation standards. These different water types are delivered to 23 Reclaimed Water Distribution System (RWDS) golf courses, 3 Irrigation Water Distribution System (IWDS) golf courses, the Gainey Ranch Golf Club, the WestWorld golf course and the Inlet/Silverado golf course.
- Miscellaneous Revenue includes rental income, miscellaneous reimbursements and other minor fees.

Aviation Fund

This fund accounts for the transactions related to the city's aviation business activity at the Scottsdale Airport.

- Aviation Fees are charges for a variety of services provided to airport customers including Landing Fees, Airport/Airpark Fuel Fees, Transient Parking Fees, Fixed Tenant Rents, Percentage Fees for Aeronautical Business Permits (ABPs), Custom Fees and miscellaneous other charges.
- Privilege and Use Tax-Jet Fuel are charges earned from jet fuel sales by Fixed Based Operators (FBOs) in accordance with the Scottsdale Revised Code, Article IV, Section 422.

YTD June 2015 Page 43 of 44

Glossary

Solid Waste Fund

This fund accounts for the transactions related to the city's solid waste and recycling business activities.

 Solid Waste Fees include residential charges which are a flat fee per month and commercial charges which are based on the size of the container and the number of pickups per month. Additionally Solid Waste Rates include roll-off charges, uncontained service charges, recycling program charges, and household hazardous waste collection charges.

Internal Service Funds are used to account for the financing, on a cost-reimbursement basis, of commodities or services provided by one program for the benefit of other programs within the city. The report includes three Internal Service Funds to account for Fleet, Risk, and Benefits activities.

Fleet Fund

This fund is used to account for the expenditures associated with purchasing and maintaining the city's vehicles. Replacement and operation of vehicles are charged to the city departments as internal operating costs to each program based on the quantity and type of vehicle used. The department charges become revenue to the Fleet Fund.

Risk Fund

This fund is used to account for the city's self-insurance, safety and risk management functions. Revenue to this fund is derived from internal charges to division programs and is captured as internal rates. Payments for unemployment, workers' compensation, and property and liability claims are made from this fund

Benefits Self Insurance Fund

This fund is used to account for the city's self-insured medical and dental benefits. Revenue to this fund is derived from premiums collected through charges to division programs, which consists of both city and employee components. Revenue is also collected through pharmacy rebates and stop loss insurance recoveries. This fund provides payment of actual healthcare expenses (medical, prescription and dental claims) as well as claims administration and other benefit plan expenses.

YTD June 2015 Page 44 of 44