

Monthly Financial Update As of April 30, 2015

City Council May 12, 2015

Prepared by: City Treasurer



General Fund Operating Sources April 2015: Fiscal Year to Date

| | FY 12/13 | FY 13/14 | FY 14/15 | FY 14/15 | Actual vs. I | Budget |
|---------------------------------|----------|----------|----------|----------|--------------|---------------|
| Sources Category | Actual | Actual | Actual | Budget | Fav/(Unf) | % |
| Sales Tax: 1.0% General Purpose | \$73.1 | \$79.1 | \$83.7 | \$80.9 | \$2.8 | 3% |
| 0.1% Public Safety | 7.1 | 7.7 | 8.2 | 7.9 | 0.3 | 4% |
| State Shared: Sales Tax | 14.5 | 15.5 | 16.2 | 16.1 | 0.1 | 1% |
| Income Tax | 18.5 | 20.2 | 21.9 | 21.9 | - | - |
| Auto Lieu Tax | 5.6 | 6.1 | 6.5 | 5.9 | 0.5 | 9% |
| Property Taxes (Primary) | 17.5 | 17.8 | 17.5 | 18.1 | (0.6) | (3%) |
| Franchise Fees/In-Lieu Tax | 10.9 | 11.2 | 11.1 | 11.1 | 0.1 | 1% |
| Other: Licenses, Permits & Fees | 6.6 | 7.3 | 8.3 | 6.9 | 1.4 | 21% |
| Fines & Forfeitures | 5.7 | 5.5 | 6.2 | 6.1 | 0.1 | 1% |
| Miscellaneous | 8.5 | 6.6 | 9.5 | 6.9 | 2.6 | 38% |
| Building Permits | 9.3 | 12.5 | 12.6 | 9.8 | 2.8 | 29% |
| Interest Earnings | 1.1 | 1.5 | 0.8 | 0.5 | 0.3 | 63% |
| Indirect Cost Allocations | 5.9 | 5.4 | 5.4 | 5.4 | - | - |
| Transfers In | 6.0 | 5.9 | 7.3 | 7.6 | (0.3) | (4%) |
| Subtotal Operating Sources | \$190.4 | \$202.3 | \$215.1 | \$205.0 | \$10.1 | 5% |
| Bond Proceeds * | 31.0 | - | - | - | - | - |
| Total Operating Sources | \$221.4 | \$202.3 | \$215.1 | \$205.0 | \$10.1 | 5% |

^{*} To fund the Nordstrom Garage Lease Payoff.

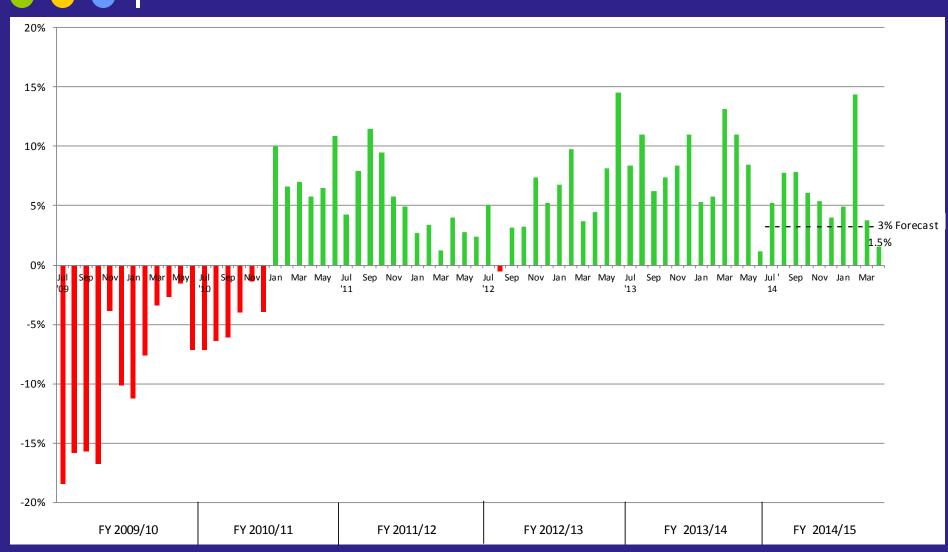


General Fund Operating Sources: Sales Tax April 2015: Fiscal Year to Date

| | FY 12/13 | FY 13/14 | FY 14/15 | FY 14/15 | Actual vs. | Budget |
|-------------------------------|----------|----------|----------|----------|------------|--------|
| 1.0% Sales Tax Category | Actual | Actual | Actual | Budget | Fav/(Unf) | % |
| Consumer Spending: | | | | | | |
| Small retail stores | \$12.1 | \$13.3 | \$14.0 | \$13.8 | \$0.2 | 2% |
| Large retail stores | 7.7 | 7.7 | 8.0 | 8.0 | (0.1) | (1%) |
| Misc goods & services | 5.6 | 6.3 | 6.5 | 6.3 | 0.2 | 3% |
| Grocery & convenience | 5.4 | 5.5 | 5.8 | 5.7 | 0.1 | 2% |
| Auto sales & maintenance | 8.9 | 10.1 | 11.2 | 10.6 | 0.6 | 5% |
| <u>Tourism/Entertainment:</u> | | | | | | |
| Hotel lodging & misc sales | 3.6 | 4.0 | 4.4 | 4.2 | 0.2 | 5% |
| Restaurants & bars | 6.6 | 6.9 | 7.7 | 7.2 | 0.4 | 6% |
| <u>Business:</u> | | | | | | |
| Construction | 7.2 | 9.0 | 9.8 | 8.8 | 1.0 | 11% |
| Rental | 10.4 | 10.4 | 10.8 | 10.7 | 0.1 | 1% |
| Utilities | 3.7 | 3.7 | 3.7 | 3.7 | 0.1 | 2% |
| Licenses, penalties/interest | 2.0 | 2.1 | 2.0 | 2.0 | (0.1) | (3%) |
| Total 1.0% Sales Tax | \$73.1 | \$79.1 | \$83.7 | \$80.9 | \$2.8 | 3% |



General Fund Sales Tax: 1.0% General Purpose – Year over Year Change





General Fund Operating Uses: by Category April 2015: Fiscal Year to Date

(in millions: rounding differences may occur)

| | FY 12/13 | FY 13/14 | FY 14/15 | FY 14/15 | <u>Actual vs. E</u> | <u>Budget</u> |
|---------------------------|----------|----------|----------|----------|---------------------|---------------|
| Category | Actual | Actual | Actual | Budget | Fav/(Unf) | % |
| | | | | | | |
| Personnel Services*: | | | | | | |
| Salaries & Wages | \$95.2 | \$97.7 | \$100.8 | \$101.4 | \$0.6 | 1% |
| Overtime | 5.8 | 6.4 | 6.9 | 5.2 | (1.7) | (32%) |
| FICA | 6.5 | 6.7 | 6.9 | 6.9 | - | - |
| Retirement | 13.3 | 14.6 | 15.7 | 15.8 | 0.1 | 1% |
| Health/Dental & Misc | 12.5 | 13.0 | 13.2 | 13.4 | 0.2 | 2% |
| Total Personnel Services | \$133.3 | \$138.4 | \$143.3 | \$142.7 | (\$0.8) | (1%) |
| Contractual, Commodities, | | | | | | |
| Capital Outlay | 44.7 | 48.5 | 50.3 | 51.5 | 1.2 | 2% |
| Total Operating Expenses | \$178.0 | \$186.9 | \$193.7 | \$194.1 | \$0.4 | 0% |
| Debt Serv. & Contracts | 33.9 | ** 1.6 | 1.6 | 1.6 | - | - |
| Transfers Out | 3.4 | 0.4 | - | - | - | - |
| Total Operating Uses | \$215.3 | \$189.0 | \$195.3 | \$195.7 | \$0.4 | 0% |
| *Pay Periods thru April: | 22 | 22 | 22 | | | |
| | | | | | | |

EV 40/40 EV 40/44 EV 44/45

^{**} Includes the Nordstrom Garage Lease Payoff.



General Fund Operating Uses: by Division April 2015: Fiscal Year to Date

| | FY 12/13 | FY 13/14 | FY 14/15 | FY 14/15 | Actual vs. | Budget |
|-----------------------------------|----------|----------|----------|----------|------------|--------|
| Division | Actual | Actual | Actual | Budget | Fav/(Unf) | % |
| Mayor & Council, Charter Officers | \$15.1 | \$14.9 | \$15.2 | \$15.9 | \$0.7 | 4% |
| Administrative Services | 11.8 | 12.4 | 12.7 | 13.1 | 0.4 | 3% |
| Comm. & Econ Development | 19.4 | 19.9 | 20.8 | 20.3 | (0.5) | (2%) |
| Community Services | 26.8 | 27.2 | 28.0 | 28.5 | 0.5 | 2% |
| Public Safety - Fire | 24.3 | 26.6 | 27.9 | 27.4 | (0.4) | (2%) |
| Public Safety - Police | 66.8 | 70.8 | 74.4 | 74.3 | (0.1) | 0% |
| Public Works | 13.9 | 15.0 | 14.7 | 14.6 | (0.1) | (1%) |
| Total Operating Expenses | \$178.0 | \$186.9 | \$193.7 | \$194.1 | \$0.4 | 0% |



General Fund - Sources Year-End Estimate: FY 2014/15

| | | FY 2014/15 Forecast | Varia | nce |
|------------------------------|------------------------|--------------------------|-----------|-----|
| | FY 2014/15 Approved | (In Tentative Budget) | Fav/(unf) | % |
| 1.1% Sales Taxes | \$106.7 | \$109.6 | \$2.9 | 3% |
| State-Shared Revenues | 53.6 | 53.7 | 0.1 | 0% |
| Property Taxes | 25.7 | 25.7 | - | - |
| Franchise Fees/In-Lieu Taxes | 12.1 | 12.1 | - | - |
| Building Permits | 12.3 | 14.3 | 2.0 | 16% |
| Charges for Services/Other | 33.9 | 34.2 | 0.3 | 1% |
| Transfers In | 10.0 | 10.0 | - | - |
| Total Sources | \$254.4 | \$259.6 | \$5.3 | 2% |
| • | | | | |



General Fund - Uses Year-End Estimate: FY 2014/15

| | | FY 2014/15 Forecast | <u>Varianc</u> | <u>e</u> |
|-----------------------------------|------------|------------------------|----------------|----------|
| Catagoni | FY 2014/15 | (In Tentative | - //1.0 | 0/ |
| Category | Approved | Budget) | Fav/(Unf) | <u>%</u> |
| Personnel Services: | | | | |
| Salaries & Wages | \$119.5 | \$119.3 | \$0.2 | 0% |
| Overtime | 6.2 | 7.6 | (1.4) | (23%) |
| FICA | 8.2 | 8.2 | - | - |
| Retirement | 18.7 | 18.5 | 0.2 | 1% |
| Health/Dental & Misc | 16.1 | 15.9 | 0.2 | 1% |
| Total Personnel Services | \$168.7 | \$169.5 | (\$0.8) | (1%) |
| Contractual, Commodities, Capital | | | | |
| Outlay | 62.9 | 62.9 | <u>-</u> | - |
| Total Operating Expenses | \$231.6 | \$232.4 | (\$0.8) | 0% |
| Debt Serv. & Contracts | 15.1 | \$14.3 | 8.0 | 5% |
| Transfers Out | 13.2 | 12.9 | 0.3 | 2% |
| Total Operating Uses | \$259.9 | \$259.7 | \$0.2 | 0% |
| | | | | |



General Fund Results Year End Estimate: FY 2014/15

| | | FY 2014/15 | Varianc | е |
|---------------------------------|------------|---------------------------|-----------|----|
| | FY 2014/15 | Forecast (In Tentative | | |
| | Approved | Budget) | Fav/(Unf) | % |
| Sources | \$254.4 | \$259.6 | \$5.3 | 2% |
| Uses | 259.9 | 259.7 | 0.2 | 0% |
| Total Sources Over/(Under) Uses | (\$5.5) | (\$0.1) | \$5.5 | |
| Ending Unreserved Fund Balance | \$14.3 | \$20.5 | | |



General Fund Results: Summary April 2015: Fiscal Year to Date

| | FY 12/13 FY 13/14 | | FY 14/15 | FY 14/15 | Actual vs. Budget | |
|------------------------|-------------------|---------|----------|----------|-------------------|----|
| | Actual | Actual | Actual | Budget | Fav/(Unf) | % |
| Sources | \$221.4 * | \$202.3 | \$215.1 | \$205.0 | \$10.1 | 5% |
| Uses | 215.3 * | 189.0 | 195.3 | 195.7 | 0.4 | 0% |
| Change in Fund Balance | \$6.1 | \$13.3 | \$19.8 | \$9.3 | \$10.5 | |

^{*} The Nordstrom Garage Lease Payoff paid for with bond proceeds.



General Fund Operating Sources April 2015

| | FY 12/13 | FY 13/14 | FY 14/15 | FY 14/15 | Actual vs. E | Budget |
|---------------------------------|----------|----------|----------|----------|--------------|--------|
| Sources Category | Actual | Actual | Actual | Budget | Fav/(Unf) | % |
| Sales Tax: 1.0% General Purpose | \$8.7 | \$9.4 | \$9.6 | \$9.2 | \$0.4 | 4% |
| 0.1% Public Safety | 0.9 | 0.9 | 0.9 | 0.9 | - | - |
| State Shared: Sales Tax | 1.4 | 1.6 | 1.7 | 1.6 | 0.1 | 6% |
| Income Tax | 1.9 | 2.0 | 2.2 | 2.2 | - | - |
| Auto Lieu Tax | 0.6 | 0.3 | 0.7 | 0.6 | 0.1 | 11% |
| Property Taxes (Primary) | 1.3 | 1.4 | 1.7 | 1.4 | 0.3 | 22% |
| Franchise Fees/In-Lieu Tax | 2.7 | 2.7 | 2.9 | 2.8 | 0.1 | 4% |
| Other: Licenses, Permits & Fees | 0.5 | 0.8 | 0.7 | 0.7 | - | - |
| Fines & Forfeitures | 0.7 | 0.7 | 0.6 | 0.7 | - | - |
| Miscellaneous | 2.0 | 1.4 | 4.2 | 0.6 | 3.6 | nm |
| Building Permits | 0.9 | 0.9 | 1.5 | 1.2 | 0.3 | 22% |
| Interest Earnings | 0.2 | 0.1 | 0.1 | 0.0 | - | - |
| Indirect Cost Allocations | 0.6 | 0.5 | 0.5 | 0.5 | - | - |
| Transfers In | 0.5 | 0.5 | 0.6 | 0.6 | (0.1) | (9%) |
| Subtotal Operating Sources | \$22.9 | \$23.5 | \$27.8 | \$23.0 | \$4.8 | 21% |
| Bond Proceeds * | (0.3) | - | - | - | - | - |
| Total Operating Sources | \$22.6 | \$23.5 | \$27.8 | \$23.0 | \$4.8 | 21% |

^{*} To fund the Nordstrom Garage Lease Payoff.



General Fund Operating Sources: Sales Tax April 2015

| | FY 12/13 | FY 13/14 | FY 14/15 | FY 14/15 | Actual vs. | Budget |
|-------------------------------|----------|----------|----------|----------|------------|--------|
| 1.0% Sales Tax Category | Actual | Actual | Actual | Budget | Fav/(Unf) | % |
| Consumer Spending: | | | | | | |
| Small retail stores | \$1.4 | \$1.8 | \$1.7 | \$1.6 | \$0.1 | 7% |
| Large retail stores | 0.9 | 0.9 | 0.9 | 0.9 | (0.1) | (4%) |
| Misc goods & services | 0.7 | 0.8 | 0.8 | 0.7 | - | - |
| Grocery & convenience | 0.7 | 0.6 | 0.6 | 0.6 | - | - |
| Auto sales & maintenance | 1.0 | 1.1 | 1.2 | 1.1 | 0.2 | 3% |
| <u>Tourism/Entertainment:</u> | | | | | | |
| Hotel lodging & misc sales | 0.7 | 0.7 | 0.8 | 0.8 | - | - |
| Restaurants & bars | 0.9 | 1.0 | 1.0 | 1.0 | - | - |
| <u>Business:</u> | | | | | | |
| Construction | 0.8 | 0.9 | 0.8 | 0.8 | - | - |
| Rental | 1.1 | 1.1 | 1.2 | 1.1 | - | - |
| Utilities | 0.3 | 0.3 | 0.3 | 0.3 | - | - |
| Licenses, penalties/interest | 0.1 | 0.2 | 0.1 | 0.1 | 0.1 | 7% |
| Total 1.0% Sales Tax | \$8.7 | \$9.4 | \$9.6 | \$9.2 | \$0.4 | 4% |



General Fund Operating Uses: by Category April 2015

| | FY 12/13 | FY 13/14 | FY 14/15 | FY 14/15 | Actual vs. B | udget |
|---------------------------|----------|----------|----------|----------|--------------|-------|
| Category | Actual | Actual | Actual | Budget | Fav/(Unf) | % |
| | | | | | | |
| Personnel Services*: | | | | | | |
| Salaries & Wages | \$8.7 | \$8.9 | \$8.9 | \$8.9 | \$ - | - |
| Overtime | 0.5 | 0.4 | 0.5 | 0.4 | (0.1) | 37% |
| FICA | 0.6 | 0.6 | 0.6 | 0.6 | - | - |
| Retirement | 1.2 | 1.3 | 1.4 | 1.4 | - | - |
| Health/Dental & Misc | 1.2 | 1.3 | 1.3 | 1.3 | - | - |
| Total Personnel Services | \$12.2 | \$12.4 | \$12.8 | \$12.6 | (\$0.1) | (1%) |
| Contractual, Commodities, | | | | | | |
| Capital Outlay | 4.1 | 4.6 | 4.7 | 4.6 | (0.1) | (3%) |
| Total Operating Expenses | \$16.3 | \$17.0 | \$17.4 | \$17.2 | (\$0.2) | (1%) |
| Debt Serv. & Contracts | (0.3) | - | - | _ | - | - |
| Transfers Out | - | - | - | - | - | - |
| Total Operating Uses | \$16.1 | \$17.0 | \$17.4 | \$17.2 | (\$0.2) | (1%) |
| *Pay Periods in April: | 2 | 2 | 2 | | | |



General Fund Operating Uses: by Division April 2015

| | FY 12/13 | FY 13/14 | FY 14/15 | FY 14/15 | Actual vs. | Budget |
|-----------------------------------|----------|----------|----------|----------|------------|--------|
| Division | Actual | Actual | Actual | Budget | Fav/(Unf) | % |
| Mayor & Council, Charter Officers | \$1.5 | \$1.3 | \$1.3 | \$1.3 | \$ - | - |
| Administrative Services | 1.0 | 1.0 | 1.0 | 1.1 | - | - |
| Comm. & Econ Development | 1.6 | 1.5 | 2.2 | 1.5 | (0.7) | (46%) |
| Community Services | 2.6 | 2.6 | 2.8 | 2.8 | - | - |
| Public Safety - Fire | 2.2 | 2.7 | 2.8 | 2.4 | (0.4) | (16%) |
| Public Safety - Police | 6.1 | 6.4 | 5.8 | 6.6 | 0.9 | 13% |
| Public Works | 1.4 | 1.4 | 1.6 | 1.5 | (0.1) | (4%) |
| Total Operating Expenses | \$16.3 | \$17.0 | \$17.4 | \$17.2 | (\$0.2) | (1%) |



General Fund Results: Summary April 2015

| | FY 12/13 Actual | FY 13/14 Actual | FY 14/15 Actual | FY 14/15 Budget | Actual vs. Budget | |
|------------------------|--------------------|--------------------|--------------------|--------------------|-------------------|------|
| | | | | | Fav/(Unf) | % |
| Sources | \$22.6 | \$23.5 | \$27.8 | \$23.0 | \$4.8 | 21% |
| Uses | 16.1 | 17.0 | 17.4 | 17.2 | (\$0.2) | (1%) |
| Change in Fund Balance | \$6.5 | \$6.5 | \$10.4 | \$5.8 | \$4.6 | |