

# Financial Report Fiscal Year-to-Date As of January 2015

Report to the City Council Prepared by City Treasurer February 26, 2015

YTD January 2015 Page 1 of 42



# FINANCIAL REPORT YEAR-TO-DATE JANUARY 2015

The following report is a summary of financial results for the City's General Fund (which is the primary operating fund of the City), Transportation Fund, Tourism Development Fund, major Enterprise Funds, Fleet Fund, Risk Fund and Benefits Self-Insurance Fund. The report also includes detailed information on the City's privilege (sales) tax by major category. Financial statements summarize sources and uses by major categories. Significant budget to actual variances are highlighted and explained.

<u>Contents</u>	<u>Page</u>
General Fund	3
Transportation Fund	12
Tourism Development Fund	15
Enterprise Funds:	
Water and Water Reclamation Funds	18
Aviation Fund	21
Solid Waste Fund	24
Internal Service Funds:	
Fleet Fund	27
Risk Fund	30
Benefits Self-Insurance Fund	33
Appendix 1: Privilege (Sales) & Use Tax Collections	36
Appendix 2: Glossary	40

YTD January 2015 Page 2 of 42

# **General Fund- Summary**

(\$ in millions: R	ounding differences may oc	cur)		
			Adopted vs.	Revised
	Adopted	Revised	Favorable/(U	nfavorable
	Budget	Budget	Amount	Percer
Sources	\$254.4	\$254.4	\$0.0	0%
Uses	259.9	259.9	-	0%
Change in Fund Balance	(\$5.5)	(\$5.5)	\$0.0	
Beginning Fund Balance	\$40.0	\$47.9	\$7.9	
Ending Fund Balance	\$34.5	\$42.4	\$7.9	
Reserved*	\$23.4	\$23.4	\$0.0	
Contingency	\$3.0	\$3.0	\$0.0	
Unreserved	\$8.0	\$15.9	\$7.9	

	January 2015: Current Month and YTD (\$ in millions: Rounding differences may occur)					
		January		YTD	Actual vs.	. Budget
	January	Revised	YTD	Revised	Favorable/(U	nfavorable)
	Actual	Budget	Actuals	Budget	Amount	Percent
Sources	\$24.5	\$23.6	\$147.8	\$142.2	\$5.5	4%
Uses	23.8	24.1	141.7	142.3	0.7	0%
Change in Fund Balance	\$0.7	(\$0.5)	\$6.1	(\$0.1)	\$6.2	

YTD January 2015 Page 3 of 42

Sources (\$ in millions: Rounding differences may occur)

			Twelve Months	: Fiscal Year
			2014/15	2014/15
	2012/13	2013/14	Adopted	Revised
	Actual	Actual	Budget	Budget
1.1% Sales Taxes	\$97.7	\$104.9	\$106.7	\$106.7
State-Shared Revenues	47.3	50.9	53.6	53.6
Property Taxes	24.9	25.3	25.7	25.7
Franchise Fees/In-Lieu Taxes	11.9	12.2	12.1	12.1
Charges for Services/Other	25.3	24.3	26.9	26.9
Building Permit Fees & Charges	11.5	14.4	12.3	12.3
Interest Earnings *	0.5	0.8	0.6	0.6
Indirect/Direct Cost Allocation	7.0	6.6	6.4	6.4
Bond Proceeds **	31.0			
Total Revenue	\$257.0	\$239.4	\$244.4	\$244.4
Transfers In	9.2	12.5	10.0	10.0
Total Sources	\$266.3	\$251.9	\$254.4	\$254.4
% Change vs. Prior Year	12%	-5%	1%	1%

			One Month: Ja	anuary 2015		
				2014/15	Actual vs.	Budget
	2012/13	2013/14	2014/15	Revised	Favorable/(U	nfavorable)
	Actual	Actual	Actual	Budget	Amount	Percent
1.1% Sales Taxes	\$9.8	\$10.5	\$11.1	\$10.7	\$0.4	3%
State-Shared Revenues	3.8	4.5	4.2	4.4	(0.2)	-4%
Property Taxes	1.1	2.2	1.5	1.1	0.4	38%
Franchise Fees/In-Lieu Taxes	2.6	2.8	1.9	2.7	(0.7)	-27%
Charges for Services/Other	3.8	2.9	3.3	2.6	0.7	27%
Building Permit Fees & Charges	0.7	1.2	1.1	1.0	0.1	10%
Interest Earnings *	0.1	0.1	0.4	-	0.4	nm
Indirect/Direct Cost Allocation	0.6	0.5	0.5	0.5	-	-
Bond Proceeds **	29.2	-	-	-	-	-
Total Revenue	\$51.8	\$24.9	\$24.0	\$22.9	\$1.1	5%
Transfers In	0.5	0.5	0.5	0.6	(0.1)	-18%
Total Sources	\$52.3	\$25.4	\$24.5	\$23.6	\$0.9	4%
% Change vs. Prior Year	nm	-51%	-3%	-7%		

		Fis	scal Year-to-Dat	e: January 2015		
				2014/15	Actual vs. Budget	
	2012/13	2013/14	2014/15	Revised	Favorable/(U	nfavorable)
	Actual	Actual	Actual	Budget	Amount	Percent
1.1% Sales Taxes	\$54.1	\$58.4	\$61.8	\$60.4	\$1.4	2%
State-Shared Revenues	26.6	29.1	30.7	30.3	0.4	1%
Property Taxes	14.6	15.9	14.4	15.0	(0.6)	-4%
Franchise Fees/In-Lieu Taxes	8.2	8.4	7.3	8.3	(1.0)	-12%
Charges for Services/Other	13.3	12.6	14.3	11.8	2.6	22%
Building Permit Fees & Charges	6.3	9.1	9.0	6.6	2.5	37%
Interest Earnings *	0.7	1.0	0.6	0.3	0.3	82%
Indirect/Direct Cost Allocation	4.1	3.8	3.8	3.8	-	-
Bond Proceeds **	29.2	-	-	-	-	-
Total Revenue	\$157.1	\$138.5	\$142.0	\$136.5	\$5.5	4%
Transfers In	5.5	4.4	5.8	5.8	-	-
Total Sources	\$162.6	\$142.8	\$147.8	\$142.2	\$5.5	4%
% Change vs. Prior Year	21%	-12%	3%	0%		

Beginning in September 2014, the timing when gains/losses on investments were recognized was retrospectively changed. MPC Bond proceeds to fund Nordstrom Garage Lease payoff.

YTD January 2015 Page 4 of 42

# Sales Taxes

	Twelve Months: Fiscal Year					
			2014/15	2014/15		
	2012/13	2013/14	Adopted	Revised		
	Actual	Actual	Budget	Budget		
1.00% General Purpose Sales Tax	\$89.0	\$95.6	\$97.2	\$97.2		
0.10% Public Safety Sales Tax	8.7	9.3	9.5	9.5		
Total General Fund Sales Taxes	\$97.7	\$104.9	\$106.7	\$106.7		
% Change vs. Prior Year	5%	7%	2%	2%		

		Fi	scal Year-to-Dat	te: January 2015		
				2014/15	Actual vs	. Budget
	2012/13	2013/14	2014/15	Revised	Favorable/(L	Infavorable)
	Actual	Actual	Actual	Budget	Amount	Percent
1.00% General Purpose Sales Tax	\$49.3	\$53.3	\$56.3	\$55.1	\$1.3	2%
0.10% Public Safety Sales Tax	4.8	5.2	5.5	5.3	0.1	3%
Total General Fund Sales Taxes	\$54.1	\$58.4	\$61.8	\$60.4	\$1.4	2%
% Change vs. Prior Year		8%	6%	3%		

# Actual to Revised Budget variance of \$1.4 million or 2%:

The favorable variance is due to increased construction activity for both single family and multi-family building projects. See Appendix 1 for further information about results by sales tax categories.

# State-Shared Revenues

	Twelve Months: Fiscal Year					
			2014/15	2014/15		
	2012/13	2013/14	Adopted	Revised		
	Actual	Actual	Budget	Budget		
State Shared Sales Tax	\$17.8	\$18.9	\$19.6	\$19.6		
State Shared Income Tax	22.2	24.2	26.3	26.3		
Auto Lieu Tax	7.3	7.8	7.7	7.7		
Total State Shared Revenues	\$47.3	\$50.9	\$53.6	\$53.6		
% Change vs. Prior Year	12%	8%	5%	5%		

		F	iscal Year-to-Da	te: January 201	5	
				2014/15	Actual vs	. Budget
	2012/13	2013/14	2014/15	Revised	Favorable/(U	Infavorable)
	Actual	Actual	Actual	Budget	Amount	Percent
State Shared Sales Tax	\$9.9	\$10.5	\$11.0	\$10.9	0.1	1%
State Shared Income Tax	13.0	14.1	15.4	15.4	-	-
Auto Lieu Tax	3.8	4.5	4.3	4.0	0.3	8%
Total State Shared Revenues	\$26.6	\$29.1	\$30.7	\$30.3	\$0.4	1%
% Change vs. Prior Year		9%	5%	4%		

# Actual to Revised Budget variance of \$0.4 million or 1%:

The unfavorable variance is due to timing of receipts and should come in as expected at year end.

YTD January 2015 Page 5 of 42

# **Property Taxes**

# Actual to Revised Budget variance of \$(0.6) million or (4%):

The unfavorable variance is due to timing of receipts and should come in as expected at year end.

#### Franchise Fees and In-Lieu Taxes Twelve Months: Fiscal Year 2014/15 2014/15 2012/13 2013/14 Adopted Revised Actual Actual Budget Budget Electric and Gas Franchise \$8.2 \$8.2 \$8.4 \$8.4 Cable TV License Fee 3.5 3.7 3.4 3.4 Salt River Project Lieu Tax 0.3 0.3 0.3 0.3 Total Franchise Fees/In-Lieu Taxes \$11.9 \$12.2 \$12.1 \$12.1 % Change vs. Prior Year 1% 1% -2% -2%

		F	iscal Year-to-Da	te: January 201	5		
	'			2014/15		Actual vs.	Budget
	2012/13	2013/14	2014/15	Revised	Fa	vorable/(U	nfavorable)
	Actual	Actual	Actual	Budget	Ar	nount	Percent
Electric and Gas Franchise	\$6.4	\$6.5	\$6.3	\$6.5	\$	(0.2)	-3%
Cable TV License Fee	1.7	1.8	0.9	1.7		(8.0)	-48%
Salt River Project Lieu Tax	0.1	0.1	0.1	0.1		-	-
Total Franchise Fees/In-Lieu Taxes	\$8.2	\$8.4	\$7.3	\$8.3	\$	(1.0)	-12%
% Change vs. Prior Year	3%	3%	-13%	-2%			

# Actual to Revised Budget variance of \$(1.0) million or (12%):

The unfavorable variance is due to not receiving certain gas franchise fees as expected.

YTD January 2015 Page 6 of 42

	Charg	ges for Serv	rices/Other			
	Twelve Months: Fiscal Year					
	2012/13 Actual	2013/14 Actual	2014/15 Adopted Budget	2014/15 Revised Budget		
Licenses, Permits & Fees						
Recreation Fees	\$3.6	\$3.7	\$3.5	\$3.5		
WestWorld	2.9	3.4	3.9	3.9		
Fire Service Charges	0.7	0.7	0.7	0.7		
Business Licenses & Fees	1.7	1.8	1.8	1.8		
Fines & Forfeitures						
Court Fines	4.1	4.2	4.8	4.8		
Photo Enforcement Revenue	2.2	1.9	2.1	2.1		
Parking Fines	0.3	0.2	0.2	0.2		
Library Fines & Fees	0.3	0.3	0.4	0.4		
Miscellaneous						
Stormwater Water Quality Charge	8.0	0.9	0.9	0.9		
Property Rental	2.3	2.2	1.8	1.8		
Intergovernmental Revenue	1.1	1.2	1.0	1.0		
Contributions/Donations	0.1	0.1	-	-		
Miscellaneous	1.4	1.9	4.4	4.4		
Reimbursements	3.7	1.8	1.2	1.2		
Total Charges for Services/Other	\$25.3	\$24.3	\$26.9	\$26.9		
% Change vs. Prior Year	-2%	-4%	10%	10%		

		Fi	scal Year-to-Da	te: January 2015	5	
	2012/13	2013/14	2014/15	2014/15 Revised	Actual vs. Favorable/(U	Ū
	Actual	Actual	Actual	Budget	Amount	Percent
Licenses, Permits & Fees						
Recreation Fees	\$1.9	\$1.9	\$1.9	\$1.9	\$0.1	4%
WestWorld	1.1	1.4	2.2	1.2	1.0	80%
Fire Service Charges	0.3	0.3	0.5	0.3	0.2	57%
Business Licenses & Fees	1.3	1.3	1.4	1.3	0.1	4%
Fines & Forfeitures						
Court Fines	2.2	2.4	2.2	2.6	(0.3)	-13%
Photo Enforcement Revenue	1.3	0.9	1.7	1.3	0.4	32%
Parking Fines	0.1	0.1	0.1	0.1	-	-
Library Fines & Fees	0.2	0.2	0.2	0.2	-	-
Miscellaneous						
Stormwater Water Quality Charge	0.6	0.6	0.5	0.5	-	-
Property Rental	0.9	1.0	1.2	0.6	0.6	nm
Intergovernmental Revenue	0.7	0.7	0.9	0.5	0.4	72%
Contributions/Donations	-	0.0	-	-	-	-
Miscellaneous	0.6	0.9	0.8	0.6	0.2	34%
Reimbursements	2.1	0.9	0.8	0.7	0.1	11%
Total Charges for Services/Other	\$13.3	\$12.6	\$14.3	\$11.8	\$2.6	22%
% Change vs. Prior Year	1%	-6%	14%	-6%		

#### Actual to Revised Budget variance of \$2.6 million or 22%:

The favorable variance in WestWorld is due to positive results in facilities rentals, concession fees, and parking, plus the contributions from AZ Quarter & Ariabian were reclassed to WestWorld. The favorable variance in Fire Service Charges is due to the timing of receipts received from PMT for the previous fiscal year. The unfavorable variance in Court Fines is due to a decline in the amount of citations filed by 18% YTD, while the favorable variance in Photo Enforcement Revenue is due to a 36% increase YTD in citations filed. The favorable variance in Property Rental is primarily attributed to the initial two payments for Phase 1 and 2 for SkySong, as well as increases in cell tower and outdoor dining leases. The favorable variance in Intergovernmental Revenue is due to the timing of Palomino Library money received from Scottsdale Unified School District. The favorable variance in Miscellaneous is primarily due passport fees and sales of property. The favorable variance in Reimbursements is due to a large reimbursement of expense for training received from AZ POST.

YTD January 2015 Page 7 of 42

# **Building Permit Fees and Charges**

# Actual to Revised Budget variance of \$2.5 million or 37%:

The favorable variance is due to increased activity levels in the various revenues falling under Building Permit Fees and Charges such as building permits, right-of-way fees, plan review fees, and engineering plan review fees for multi-family construction.

# Interest Earnings

# Actual to Revised Budget variance of \$0.3 million or 82%:

The favorable variance is due to better than forecast results in interest earnings.

# Indirect/Direct Cost Allocations

# Actual to Revised Budget variance of \$0.0 million or 0%:

No explanation is necessary.

# Transfers In

			Twelve Months	s: Fiscal Year
	'		2014/15	2014/15
	2012/13	2013/14	Adopted	Revised
	Actual	Actual	Budget	Budget
CIP	\$ -	\$ -	\$ -	\$ -
Tourism Development - Bed Tax	1.5	3.1	1.5	1.5
Tourism Development - WW	-	2.1	1.2	1.2
30 Day Tow	0.3	0.3	0.4	0.4
Fleet Transfer	-	-	-	-
Special Programs	0.4	-	-	-
Other	0.3	-	-	-
Enterprise In Lieu Franchise Fees	6.7	7.0	7.0	7.0
Enterprise In Lieu Property Tax	-	-	-	-
Total Transfers In	\$9.2	\$12.5	\$10.0	\$10.0
% Change vs. Prior Year	-7%	18%	0%	0%

	Fiscal Year-to-Date: January 2015									
				2014/15	Actual vs. Budget Favorable/(Unfavorable					
	2012/13	2013/14	2014/15	Revised						
	Actual	Actual	Actual	Budget	Amount	Percent				
CIP	\$ -	\$ -	\$ -	\$ -	_					
Tourism Development - Bed Tax	1.2	-	1.5	1.5	-	-				
Tourism Development - WW	-	-	-	-	-	-				
30 Day Tow	0.2	0.2	0.2	0.2	-	-				
Fleet Transfer	-	-	-	-	-	-				
Special Programs	-	-	-	-	-	-				
Enterprise In Lieu Franchise Fees	4.1	4.2	4.1	4.1	-	-				
Enterprise In Lieu Property Tax	-	-	-	-	-	-				
Total Transfers In	\$5.5	\$4.4	\$5.8	\$5.8	-	_				
% Change vs. Prior Year		-21%	33%	33%						

# Actual to Revised Budget variance of \$0.0 million or 0%:

No explanation is necessary.

YTD January 2015 Page 8 of 42

Uses (\$ in millions: Rounding differences may occur)

			Twelve Months:	Fiscal Year	
	0040/40	0040/44	2014/15	2014/15	2014/15
Expenses:	2012/13 Actual	2013/14 Actual	Adopted Budget	Revised Budget	Approved Adjustments
Personnel Services	\$157.7	\$163.6	\$168.8 *	\$168.7 *	\$ -
Contractual	78.5 **	53.3	54.8	54.8	-
Commodities	8.0	7.6	7.8	7.8	-
Capital Outlays	1.1	0.6	0.2	0.2	-
Total Operating Expenses	\$245.2	\$225.0	\$231.6	\$231.6	\$ -
Debt Service & Contracts Payable	15.1	15.7	15.1	15.1	-
Transfers Out	8.7	6.3	13.2	13.2	-
Total Uses	\$269.0	\$247.0	\$259.9 *	\$259.9 *	\$ -
% Change vs. Prior Year	12%	-8%	5%	5%	

	One Month: January 2015								
				2014/15	Actual	vs. Budget			
	2012/13	2013/14	2014/15	Revised	Favorable / (l	Jnfavorable)			
Expenses:	Actual	Actual	Actual	Budget	Amount	Percent			
Personnel Services	\$12.2	\$19.1	\$19.3	\$19.2	(\$0.1)	-1%			
Contractual	3.6	4.6	3.9	4.3	0.4	9%			
Commodities	0.5	0.6	0.6	0.6	-	-			
Capital Outlays	0.1	-	-	0.1	-	-			
Total Operating Expenses	\$16.5	\$24.3	\$23.8	\$24.1	\$0.3	1%			
Debt Service & Contracts Payable	31.1 **	-	-	-	-	-			
Transfers Out	0.3	-	-	-	-	-			
Total Uses	\$47.9	\$24.3	\$23.8	\$24.1	\$0.3	1%			
% Change vs. Prior Year	nm	-49%	-2%	-1%	·	-			

	Fiscal Year-to-Date: January 2015							
				2014/15	Actual	vs. Budget		
	2012/13	2013/14	2014/15	Revised	Favorable / (l	Jnfavorable)		
Expenses:	Actual	<u>Actual</u>	Actual	<u>Budget</u>	Amount	Percent		
Personnel Services	\$91.2	\$100.5	\$103.4	\$103.5	\$0.1	0%		
Contractual	27.5	30.8	32.5	32.9	0.4	1%		
Commodities	3.8	3.6	4.0	4.2	0.2	5%		
Capital Outlays	0.5	0.1	0.2	0.1	-	-		
Total Operating Expenses	\$122.9	\$135.0	\$140.1	\$140.8	\$0.7	0%		
Debt Service & Contracts Payable	33.9 **	1.6	1.6	1.6	-	-		
Transfers Out	3.3	-	-	-	-	-		
Total Uses	\$160.1	\$136.6	\$141.7	\$142.3	\$0.7	0%		
% Change vs. Prior Year	26%	-15%	4%	4%				

		Fiscal Year-to-Date: January 2015							
				2014/15	Actual \	/s. Budget			
	2012/13	2013/14	2014/15	Revised	Favorable / (U	nfavorable)			
Expenses:	Actual	Actual	<u>Actual</u>	Budget	Amount	Percent			
Mayor & Council and Charter Officers	\$10.1	\$11.0	\$11.3	\$11.7	\$0.5	4%			
Administrative Services	8.4	9.1	9.5	9.8	0.3	3%			
Community & Economic Dev	13.6	14.7	14.9	15.0	-	-			
Community Services	18.7	19.8	20.1	20.7	0.5	3%			
Public Safety - Fire	16.6	18.7	19.7	19.8	0.1	0%			
Public Safety - Police	45.9	51.1	54.3	53.8	(0.4)	-1%			
Public Works	9.4	10.6	10.3	10.0	(0.3)	-3%			
Total Operating Expenses	\$122.9	\$135.0	\$140.1	\$140.8	\$0.7	0%			

<sup>\*</sup>Includes budgeted vacancy savings net of leave accrual payouts, 2% pay for performance and compensation adjustments.

YTD January 2015 Page 9 of 42

<sup>\*\*</sup>Includes the Nordstrom Garage Lease Payoff paid for with bond proceeds.

Personnel Services						
			Twelve Months:	Fiscal Year		
	2012/13 <u>Actual</u>	2013/14 <u>Actual</u>	2014/15 Adopted Budget	2014/15 Revised Budget	2014/15 Approved Adjustments	
Salaries and Wages	\$112.5	\$115.6	\$119.3 *	\$119.1 *	(\$0.2)	
Overtime	6.9	7.2	6.1	6.2	0.1	
FICA	7.7	7.9	8.2	8.2	0.1	
Retirement	15.7	17.2	18.6	18.9	0.2	
Health/Dental/Miscellaneous	15.0	15.6	16.6	16.3	(0.3)	
Total Personnel Services	\$157.7	\$163.6	\$168.8 *	\$168.7 *	\$ -	
% Change vs. Prior Year	2%	4%	3%	3%		

	Fiscal Year-to-Date: January 2015							
	2012/13	2013/14	2014/15	2014/15 Revised	,	vs. Budget (Unfavorable)		
Salaries and Wages	<u>Actual</u> \$65.2	<u>Actual</u> \$71.1	Actual \$73.5	<u>Budget</u> \$73.9	Amount \$0.4	Percent 1%		
	•	·		•				
Overtime	3.8	4.7	4.5	3.7	(0.8)	-21%		
FICA	4.4	4.9	5.0	5.0	-	-		
Retirement	9.0	10.6	11.3	11.5	0.2	2%		
Health/Dental/Miscellaneous	8.8	9.1	9.2	9.4	0.2	2%		
Total Personnel Services	\$91.2	\$100.5	\$103.4	\$103.5	\$0.1	0%		
% Change vs. Prior Year	3%	10%	3%	3%				
Pay Periods	15	16	16					

<sup>\*</sup>holudes budgeted vacancy savings net of leave accrual payouts, 3% pay for performance and compensation adjustments.

#### Actual to Revised Budget variance of \$0.1 million or 0%:

The favorable variance in Salaries & Wages of approximately \$0.4 million is largely related to Police who have had recent retirements resulting in movement through the ranks, impacting where officers are in their pay grade with new officers earning less than the previous incumbent. Additionally, the favorable variance is related to Community Services due to full-time positions hiring at rates lower than budgeted and having vacant part-time positions. The unfavorable variance in Overtime is related to Public Safety Police and Fire with variances of (\$0.5) million and (\$0.3) million, respectively. The Police portion is being driven by various investigations such as a homicide and barricade, a large scale investigation with the secret service, several SWAT call-outs, Criminal Intelligence due to dignitary protection, Super Bowl planning, and minimum staffing requirements in Communications. The Fire portion is due to multiple staff being out on various leaves (6 on no-work status, 2 off duty injuries, and 2 on FMLA), there are also 4 vacancies in the 56 hour firefighter job class. The favorable variance in Retirement is due to Police which experienced a number of retirements of high ranking officers and the new officers filling those roles currently earn salaries which are lower in the pay grade then their predecessors were earning at retirement. Additionally, Fire is also contributing to the favorable variance in Retirement due partly to the actual rates coming in lower than the budget when it was adopted and due to movement through the ranks in certain instances with new firefighters lower in the pay grade then the previous incumbent.

Macro Personnel Adjustments							
	2012/13 Actual	2013/14 Actual	2014/15 Adopted	2014/1 Year-To- Saved/(Used)			
Salaries and Wages	* -	\$2.8	Budget \$4.6	(\$4.6)	\$ -		
2% Pay for Performance	2.7	-	-	-	-		
Compensation Adjustments	0.6	0.6	-	-	-		
Vacancy Savings	(3.9)	(3.8)	(3.8)	2.3	(1.5)		
Vacation Leave Payouts	0.8	0.5	0.9	(0.4)	0.5		
Medical Leave Payouts	1.0	0.8	1.0	(0.8)	0.2		
Total Vacancy Savings/Payouts	\$1.2	\$0.9	\$2.7	(\$3.5)	(\$0.8)		

# Total Saved/(Used) YTD of (\$3.5) million:

The City has achieved \$2.3 million in vacancy savings year-to-date offset by (\$1.2) million in vacation and medical leave payouts. In July the Citywide Pay Program was funded and implemented initiating the use of ongoing and one-time dollars for compensation.

#### **Contractual Services**

# Actual to Revised Budget variance of \$0.4 million or 1%:

The favorable variance is attributable to invoice timing related to various city invoices which include such contracts as Banking Services, Armored Car, software and related equipment, and a Service Study for IT operations. Although the budget for these items is in the period where staff believed the payment would exist there have been delays in the timely receipt of these and other invoices. Additionally, certain equipment such as air conditioning units have performed better than expected based on historical trends, and general utilities expenses are becoming more favorable as the year continues. These favorable results are offset by unfavorable variances due to Building, Maintenance, and Structure due to Citywide moves occurring for various departments and divisions which are incurring expenses to move, build-out, relocate and set up once there, while budget exists on an annual basis for certain moves to occur this undertaking was much larger than what would occur in a normal year and as such has far exceeded the typical capacity to absorb these costs.

YTD January 2015 Page 10 of 42

# Commodities

#### Actual to Revised Budget variance of \$0.2 million or 5%:

The favorable variance is primarily the result of the timing and receipt of pending invoices, in certain instances budget adjustments have occurred to minimize this variance moving forward. In addition, the favorable variance is a result of various accounts, such as operating supplies, maintenance services and repair materials, education and recreation supplies, and office supplies which are difficult to budget in the appropriate period as they do not have a predictable spending pattern across all periods throughout the year.

# Capital Outlays

Actual to Revised Budget variance of \$0.0 million or 0%:

No explanation is necessary.

			Twelve Months:	Fiscal Year	
	2012/13 Actual	2013/14 <u>Actual</u>	2014/15 Adopted <u>Budget</u>	2014/15 Revised Budget	2014/15 Approved Adjustments
Debt Service Transfer	\$2.8	\$ -	\$ -	\$ -	\$ -
MPC Excise Debt Fund	7.9	12.8	12.3	12.3	=
Contracts Payable	1.8	0.3	0.3	0.3	-
COP - Radio Financing	2.5	2.5	2.5	2.5	-
Debt Service & Contracts Payable	\$15.1	\$15.7	\$15.1	\$15.1	\$ -
% Change vs. Prior Year	-15%	4%	-4%	-4%	

	Fiscal Year-to-Date: January 2015							
	2012/13 <u>Actual</u>	2013/14 Actual	2014/15 <u>Actual</u>	2014/15 Revised Budget		rs. Budget nfavorable) Percent		
Debt Service Transfer	\$ -	\$ -	\$ -	\$ -	\$ -	-		
MPC Excise Debt Fund	-	-	-	-	-	-		
Contracts Payable	32.6 *	0.3	0.3	0.3	-	-		
COP - Radio Financing	1.3	1.3	1.3	1.3	-	-		
Debt Service & Contracts Payable	\$33.9	\$1.6	\$1.6	\$1.6	\$ -	-		
% Change vs. Prior Year	nm	-95%	0%	0%				

<sup>\*</sup> Includes the Nordstrom Garage Lease Payoff paid for with bond proceeds.

Actual to Revised Budget variance of \$0.0 million or 0%:

No explanation is necessary.

	Tr	ansfers-Out	t					
		Twelve Months: Fiscal Year						
	2012/13 <u>Actual</u>	2013/14 Actual	2014/15 Adopted Budget	2014/15 Revised Budget	2014/15 Approved Adjustments			
CIP - Stadium	\$0.1	\$0.1	\$0.1	\$0.1	\$ -			
CIP - PAYGO	5.2	5.8	13.0	13.0	-			
Spec Pgms Fund - Comm Srvs	0.2	-	-	-	-			
Spec Pgms Fund - Fire	0.1	-	-	-	-			
Spec Pgms Fund - Planning & Dev	0.1	0.1	0.1	0.1	-			
Spec Pgms Fund - SW Gas Fund	0.1	-	-	-	-			
Tourism Development Fund	3.0	-	-	-	-			
Grants Fund - CDBG	-	0.4	-	-	-			
Total Transfers Out	\$8.7	\$6.3	\$13.2	\$13.2	\$ -			
% Change vs. Prior Year	-41%	-28%	nm	nm				

		Fisc	cal Year-to-Date:	January 2015		
	2012/13 <u>Actual</u>	2013/14 Actual	2014/15 <u>Actual</u>	2014/15 Revised Budget	Actual Favorable / ( Amount	vs. Budget Unfavorable) <u>Percent</u>
CIP - Stadium	\$0.1	\$ -	\$ -	\$ -	\$ -	-
CIP - PAYGO	-	-	-	-	-	-
Spec Pgms Fund - Comm Srvs	0.2	-	-	-	-	-
Spec Pgms Fund - Fire	-	-	-	-	-	-
Spec Pgms Fund - Planning & Dev	-	-	-	-	-	-
Spec Pgms Fund - SW Gas Fund	0.1	-	-	-	-	-
Tourism Development Fund	3.0	-	-	-	-	-
Grants Fund - CDBG	-	-	-	-	-	-
Total Transfers Out	\$3.3	\$ -	\$ -	\$ -	\$ -	-
% Change vs. Prior Year	11%	-100%	0%	0%		

Actual to Revised Budget variance of \$0.0 million or 0%:

No explanation is necessary.

1	2014/15 - TRAN						
(\$ in millions: Rounding differences may occur)							
Sources	Adopted Budget \$34.0	Revised Budget \$34.0	Adopted vs. Revised Favorable / (Unfavorable) Amount Percent \$				
Uses	34.5	34.5	Ψ <u> </u>				
Change in Fund Balance	(\$0.6)	(\$0.6)	\$ -				
Beginning Fund Balance	\$8.3	\$9.7	\$1.5				
Ending Fund Balance	\$7.7	\$9.2	\$1.5				
Reserved *	\$2.5	\$2.5	\$ -				
Unreserved Fund Balance	4.7	6.1	1.5				
Contingency	0.5	0.5	-				
Ending Fund Balance	\$7.7	\$9.2	\$1.5				
* Transportation Fund Stabilization Re	eserve equals 10% of	operating expens	ses per Financial Policy No. 35.				

	Twelve Months: Fiscal Year						
			2014/15	2014/15	2014/15		
	2012/13	2013/14	Adopted	Revised	Approved		
Revenues:	Actual	Actual	Budget	Budget	<u>Adjustments</u>		
HURF Taxes	\$11.9	\$12.3	\$12.9	\$12.9	\$ -		
0.20% City Sales Tax	16.9	18.1	18.4	18.4	-		
Other	3.6	2.3	2.6	2.6	-		
Total Revenues	\$32.3	\$32.7	\$34.0	\$34.0	\$ -		
Transfers In	-	-	-	-	-		
Total Sources	\$32.3	\$32.7	\$34.0	\$34.0	\$ -		
% Change vs. Prior Year	3%	1%	4%	4%			

		Twelve Months: Fiscal Year						
			2014/15	2014/15	2014/15			
	2012/13	2013/14	Adopted	Revised	Approved			
Expenses:	Actual	Actual	Budget	Budget	<u>Adjustments</u>			
Personnel Services	\$5.4	\$5.4	\$5.9 **	\$5.9 **	\$ -			
Contractual	14.8	15.7	18.5	18.5	-			
Commodities	0.7	8.0	0.9	0.9	=			
Capital Outlays	=	-	0.1	0.1	=			
Total Operating Expenses	\$20.9	\$21.9	\$25.3	\$25.3	\$ -			
Transfers Out								
CIP Fund	8.5	9.1	9.3	9.3	=			
Total Uses	\$29.3	\$31.0	\$34.5 **	\$34.5 **	\$ -			
% Change vs. Prior Year	2%	6%	11%	11%				

<sup>\*\*</sup> Includes budgeted vacancy savings net of leave accrual payouts, 3% pay for performance and compensation adjustments.

YTD January 2015 Page 12 of 42

	-	January 2015: Current Month and YTD (\$ in millions: Rounding differences may occur)					
	January Actual	January Revised Budget	YTD Actual	YTD Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent	
Sources	\$3.0	\$3.6	\$18.8	\$19.0	(\$0.2)	-1%	
Uses	2.1	2.4	12.7	13.0	0.3	2%	
Change in Fund Balance	\$0.9	\$1.2	\$6.2	\$6.1	\$0.1		

		One Month: January 2015					
Revenues:	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual Favorable / ( Amount	vs. Budget Unfavorable) Percent	
HURF Taxes	\$1.0	\$1.0	\$1.1	\$1.1	\$ -	-	
0.20% City Sales Tax	1.7	1.8	1.9	1.8	-	-	
Other	0.4	-	-	0.7	(0.7)	-94%	
Total Revenues	\$3.0	\$2.8	\$3.0	\$3.6	(\$0.6)	-17%	
Transfers In	-	-	-	-	-	-	
Total Sources	\$3.0	\$2.8	\$3.0	\$3.6	(\$0.6)	-17%	
% Change vs. Prior Year	19%	-7%	7%	30%			

		Fiscal Year-to-Date: January 2015					
Revenues:	2012/13 <u>Actual</u>	2013/14 <u>Actual</u>	2014/15 <u>Actual</u>	2014/15 Revised <u>Budget</u>	Actual Favorable / Amount	vs. Budget (Unfavorable) <u>Percent</u>	
HURF Taxes	\$6.5	\$6.8	\$7.4	\$7.6	(\$0.2)	-2%	
0.20% City Sales Tax	9.3	10.0	10.7	10.4	0.3	3%	
Other	1.7	0.8	8.0	1.1	(0.3)	-31%	
Total Revenues	\$17.5	\$17.6	\$18.8	\$19.0	(\$0.2)	-1%	
Transfers In	-	-	-	-	-	-	
Total Sources	\$17.5	\$17.6	\$18.8	\$19.0	(\$0.2)	-1%	
% Change vs. Prior Year	5%	0%	7%	8%			

# Actual to Revised Budget variance of (\$0.2) million or (1%):

The unfavorable variance in HURF taxes is driven by lower cost per gallon for fuel. The positive variance in City Sales Tax revenue is due to continued improvement in the local economy. This overall improvement has increased consumer spending, benefitting the various taxes collected. The unfavorable variance in Other Revenue is due to the timing of Federal Grants received for Downtown Trolley Operations.

YTD January 2015 Page 13 of 42

		One Month: January 2015					
Expenses:	2012/13 	2013/14 <u>Actual</u>	2014/15 <u>Actual</u>	2014/15 Revised <u>Budget</u>	Actual Favorable / <u>Amount</u>	vs. Budget (Unfavorable) Percent	
Personnel Services	\$0.5	\$0.7	\$0.7	\$0.7	\$ -	-	
Contractual	1.4	1.1	1.3	1.6	0.3	16%	
Commodities	-	0.1	-	0.1	0.1	58%	
Capital Outlays	-	-	-	-	-	-	
Total Operating Expenses	\$1.9	\$2.0	\$2.1	\$2.4	\$0.3	13%	
Transfers Out							
CIP Fund	-	-	-	-	-	-	
Total Uses	\$1.9	\$2.0	\$2.1	\$2.4	\$0.3	13%	
% Change vs. Prior Year	36%	0%	7%	23%			

		Fiscal Year-to-Date: January 2015					
Expenses:	2012/13 <u>Actual</u>	2013/14 Actual	2014/15 <u>Actual</u>	2014/15 Revised Budget	Actual Favorable / <u>Amount</u>	vs. Budget (Unfavorable) <u>Percent</u>	
Personnel Services	\$3.2	\$3.4	\$3.6	\$3.7	\$0.1	2%	
Contractual	7.1	8.2	8.5	8.8	0.3	3%	
Commodities	0.3	0.4	0.5	0.5	-	-	
Capital Outlays	-	-	-	-	-	-	
Total Operating Expenses	\$10.6	\$12.1	\$12.7	\$13.0	\$0.3	2%	
Transfers Out							
CIP Fund	-	-	-	-	-	-	
Total Uses	\$10.6	\$12.1	\$12.7	\$13.0	\$0.3	2%	
% Change vs. Prior Year	4%	14%	5%	7%			

# Actual to Revised Budget variance of \$0.3 million or 2%:

The favorable variance in Contractual is being driven largely by a timing issue with the various transportation contracts and receipt of invoices for these services.

YTD January 2015 Page 14 of 42

FY 2014/15 - TOURISM DEVELOPMENT FUND (\$ in millions: Rounding differences may occur)						
	Adopted <u>Budget</u>	Revised Budget	Adopted Favorable / Amount	vs. Revised (Unfavorable) Percent		
Sources	\$17.4	\$17.4	\$ -	-		
Uses Change in Fund Balance	(\$2.4)	19.8 (\$2.4)	\$ -	-		
Beginning Fund Balance Ending Fund Balance	\$7.6 \$5.2	\$8.9 \$6.5	\$1.3 \$1.3			

		Twelve Months: Fiscal Year						
			2014/15	2014/15	2014/15			
	2012/13	2013/14	Adopted	Revised	Approved			
Revenues:	Actual	<u>Actual</u>	Budget	Budget	<u>Adjustments</u>			
Bed Taxes	\$13.9	\$15.3	\$15.8	\$15.8	\$ -			
Hospitality Trolley Sponsorship	0.1	-	-	=	-			
Princess Hotel Lease	1.4	1.7	1.6	1.6	-			
Total Revenues	\$15.4	\$17.0	\$17.4	\$17.4	\$ -			
Transfers In	3.1	0.1	-	-	-			
Transfers In - CIP	<u> </u>			<u> </u>	-			
Total Sources	\$18.5	\$17.1	\$17.4	\$17.4	\$ -			
% Change vs. Prior Year	n/a	-7%	1%	1%				

		Tw	elve Months: Fisc	al Year	
			2014/15	2014/15	2014/15
	2012/13	2013/14	Adopted	Revised	Approved
Expenses:	Actual	Actual	Budget	Budget	<u>Adjustments</u>
Marketing (CVB)	\$6.9	\$7.7	\$7.9	\$7.9	-
Events & Event Development	1.0	1.1	1.8	1.8	=
Hospitality Trolley	0.2	0.1	0.2	0.2	-
Admin/Research	0.4	0.4	0.5	0.5	-
Mayor and City Council	-	-	0.1	0.1	-
Capital Outlays	-	-	0.4	0.4	-
Total Operating Expenses	\$8.5	\$9.3	\$10.9	\$10.9	\$ -
Transfers Out					
CIP	-	0.2	2.7	2.7	-
Debt Service	1.2	1.8	3.6	3.6	-
General Fund	1.6	3.7	2.7	2.7	-
Total Uses	\$11.3	\$15.1	\$19.8	\$19.8	\$ -
% Change vs. Prior Year	n/a	34%	31%	31%	

YTD January 2015 Page 15 of 42

	•	January 2015: Current Month and YTD (\$ in millions: Rounding differences may occur)						
	January Actual	January Revised Budget	YTD Actual	YTD Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent		
Sources	\$1.5	\$1.2	\$7.8	\$7.0	\$0.8	11%		
Uses	(1.1)	1.1	9.3	7.9	(1.4)	-18%		
Change in Fund Balance	\$2.6	\$0.2	(\$1.5)	(\$0.9)	(\$0.6)			

	One Month: January 2015						
	2012/13	2013/14	2014/15	2014/15 Revised	Actual Favorable /	vs. Budget (Unfavorable)	
Revenues:	Actual	Actual	Actual	Budget	Amount	Percent	
Bed Taxes	\$0.9	\$1.0	\$1.0	\$1.0	\$ -	-	
Hospitality Trolley Sponsorship	-	-	-	-	-	-	
Princess Hotel Lease	0.2	0.3	0.4	0.2	0.2	92%	
Total Revenues	\$1.1	\$1.3	\$1.5	\$1.2	\$0.2	18%	
Transfers In	-	-	-	-	-	-	
Transfers In - CIP	-	-	-	-	-	-	
Total Sources	\$1.1	\$1.3	\$1.5	\$1.2	\$0.2	18%	
% Change vs. Prior Year	n/a	20%	15%	-2%			

		Fiscal Year-to-Date: January 2015					
Revenues:	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) <u>Percent</u>	
Bed Taxes	\$5.4	\$6.2	\$6.7	\$6.2	\$0.5	9%	
Hospitality Trolley Sponsorship	0.1	-	-	-	-	-	
Princess Hotel Lease	0.6	0.9	1.1	0.9	0.2	24%	
Total Revenues	\$6.1	\$7.1	\$7.8	\$7.0	\$0.7	10%	
Transfers In	3.0	-	-	-	-	-	
Transfers In - CIP	-	-		-	-	-	
Total Sources	\$9.1	\$7.1	\$7.8	\$7.0	\$0.8	11%	
% Change vs. Prior Year	n/a	-23%	11%	0%			

# Actual to Revised Budget variance of \$0.8 million or 11%:

The favorable variance in Bed Taxes revenue is due to occupancy coming in higher than forecast. The favorable variance in the Princess Hotel Lease is due to the amount of total sales kicking in additional revenue streams based on the true-up for calendar year 2014.

YTD January 2015 Page 16 of 42

		One Month: January 2015						
Expenses:	2012/13 Actual	2013/14 <u>Actual</u>	2014/15 <u>Actual</u>	2014/15 Revised <u>Budget</u>	Actual Favorable / Amount	vs. Budget (Unfavorable) <u>Percent</u>		
Marketing (CVB)	\$ -	\$0.6	\$0.7	\$0.7	\$ -	-		
Events & Event Development	0.1	-	0.1	0.3	0.2	69%		
Hospitality Trolley	-	-	-	-	-	-		
Admin/Research	-	-	0.1	-	-	-		
Mayor and City Council	-	-	-	-	-	-		
Capital Outlays	-	-	-	-	-	-		
Total Operating Expenses	\$0.1	\$0.6	\$0.8	\$1.1	\$0.3	24%		
Transfers Out								
CIP	-	-	(1.9)	-	1.9	n/a		
Debt Service	1.2	-	-	-	-	-		
General Fund	(1.2)	-	-	-	-	-		
Total Uses	\$0.1	\$0.6	(\$1.1)	\$1.1	\$2.2	nm		
% Change vs. Prior Year	n/a	nm	nm	70%				

		Fiscal Year-to-Date: January 2015						
Expenses:	2012/13 <u>Actual</u>	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent		
Marketing (CVB)	\$3.3	\$4.1	\$4.6	\$4.6	\$ -			
Events & Event Development	0.5	0.7	0.7	1.4	0.7	52%		
Hospitality Trolley	-	-	-	-	-	-		
Admin/Research	0.3	0.2	0.2	0.3	0.1	21%		
Mayor and City Council	-	-	0.1	0.1	-	-		
Capital Outlays	-	-	-	-	-	-		
Total Operating Expenses	\$4.1	\$5.0	\$5.6	\$6.4	\$0.8	13%		
Transfers Out								
CIP	-	0.2	2.2	-	(2.2)	n/a		
Debt Service	1.2	-	-	-	-	-		
General Fund	-	-	1.5	1.5	-	-		
Total Uses	\$5.3	\$5.2	\$9.3	\$7.9	(\$1.4)	-18%		
% Change vs. Prior Year	n/a	-2%	80%	53%				

# Actual to Revised Budget variance of (\$1.4) million or (18%):

Events & Event Development involves the planning for major events such as Super Bowl and Fiesta Bowl, and while these events have already occurred the expected expenses have yet to be paid, resulting in a favorable variance. Additionally, the unfavorable variance is due to Transfers Out - CIP which occurred in the first part of the fiscal year, but were scheduled to occur in the second half.

YTD January 2015 Page 17 of 42

FY 2014/15 - WATER AND WATER RECLAMATION FUNDS (\$ in millions: Rounding differences may occur)								
	Adopted	Revised	Adopted Favorable /	vs. Revised (Unfavorable)				
	Budget	Budget	Amount	Percent				
Sources	\$158.3	\$158.3	\$ -	_				
Uses	172.7	172.7	-	-				
Change in Fund Balance	(\$14.4)	(\$14.4)	\$ -					
Beginning Fund Balance	\$82.9	\$70.3	(\$12.6)					
Ending Fund Balance	\$68.5	\$56.0	(\$12.6)					
60 to 90 Day Operating	\$14.3	\$14.6	\$0.3					
Repair/Replacement Reserve	37.0	36.2	(0.8)					
Revenue Bond Debt Reserve	4.7	4.8	0.1					
Special Contractual	6.7	6.8	0.1					
Unreserved Fund Balance *	5.8	(6.5)	(12.3)					
Ending Fund Balance	\$68.5	\$56.0	(\$12.6)					

	Twelve Months: Fiscal Year							
			2014/15	2014/15	2014/15			
	2012/13	2013/14	Adopted	Revised	Approved			
Revenues:	Actual	Actual	Budget	Budget	<u>Adjustments</u>			
Water Service Charges	\$90.9	\$90.1	\$91.7	\$91.7	\$ -			
Water Reclamation Charges	35.8	38.4	37.9	37.9	-			
Non-Potable Water Fees	9.3	10.9	10.4	10.4	-			
Interest Earnings <sup>a</sup>	1.0	0.5	0.4	0.4	-			
Miscellaneous Revenue	1.9	1.8	1.9	1.9	-			
Total Revenues	\$138.9	\$141.7	\$142.3	\$142.3	\$ -			
Transfers In	16.6	16.9	16.0	16.0	-			
Bond Proceeds	-	-	-	-	-			
Total Sources	\$155.5	\$158.6	\$158.3	\$158.3	\$ -			
% Change vs. Prior Year	-5%	2%	0%	0%				

		Tw	elve Months: Fisc	al Year	
·			2014/15	2014/15	2014/15
	2012/13	2013/14	Adopted	Revised	Approved
Expenses:	Actual	Actual	Budget	Budget	<u>Adjustments</u>
Personnel Services	17.1	17.4	18.5	18.5	-
Contractual	23.1	25.1	29.8	29.8	-
Commodities	23.7	24.2	26.6	26.6	-
Capital Outlays	0.3	0.3	0.1	0.1	-
Total Operating Expenses	\$64.3	\$67.1	\$75.0	\$75.0	\$ -
Debt Service & Contracts Payable	28.7	28.8	29.7	29.7	-
Transfers Out					
CIP Fund	47.0	49.5	56.2	56.2	-
Franchise Fees	6.7	7.0	7.0	7.0	-
Indirect/Direct Charges	5.5	5.0	4.9	4.9	-
Total Uses	\$152.2	\$157.3	\$172.7	\$172.7	\$ -
% Change vs. Prior Year	-12%	3%	6%	6%	

<sup>\*</sup> The adopted budget anticipated a \$20.0M MPC Bonds debt issuance. There was a delay and the bonds were issued however the proceeds were accounted for in the capital funds rather than the operating funds in order to streamline the process and ensure debt covenant compliance. The offset to the negative Unreserved Fund Balance lowers Uses by \$9.7M.

YTD January 2015 Page 18 of 42

<sup>&</sup>lt;sup>a</sup> In FY 2014/15, the timing when gains/losses on investments were recognized was retrospectively changed which affects prior periods.

	-	January 2015: Current Month and YTD (\$ in millions: Rounding differences may occur)							
		January	VTD	YTD	Actual	vs. Budget			
	January Actual	Revised Budget	YTD Actual	Revised Budget	Favorable / Amount	(Unfavorable) Percent			
Sources	\$9.8	\$24.7	\$84.0	\$103.2	(\$19.2)	-19%			
Uses	7.5	8.1	53.5	56.8	3.3	6%			
Change in Fund Balance	\$2.3	\$16.6	\$30.5	\$46.3	(\$15.9)				

	One Month: January 2015					
				2014/15	Actual	vs. Budget
	2012/13	2013/14	2014/15	Revised	Favorable /	(Unfavorable)
Revenues:	Actual	Actual	Actual	Budget	Amount	Percent
Water Service Charges	\$5.6	\$5.7	\$5.8	\$5.6	\$0.2	3%
Water Reclamation Charges	2.9	3.2	3.2	3.2	0.1	2%
Non-Potable Water Fees	0.4	0.6	0.4	0.7	(0.3)	-38%
Interest Earnings	0.1	0.1	0.3	-	0.2	nm
Miscellaneous Revenue	0.2	0.1	-	0.1	-	-
Total Revenues	\$9.3	\$9.7	\$9.7	\$9.5	\$0.2	2%
Transfers In	0.1	0.1	0.1	15.2	(15.1)	-99%
Bond Proceeds	-	-	-	-	-	-
Total Sources	\$9.4	\$9.8	\$9.8	\$24.7	(\$14.9)	-60%
% Change vs. Prior Year	-78%	4%	0%	nm		

		Fiscal Year-to-Date: January 2015						
Revenues:	2012/13 <u>Actual</u>	2013/14 Actual	2014/15 <u>Actual</u>	2014/15 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent		
Water Service Charges	\$57.5	\$56.1	\$53.9	\$57.4	(\$3.5)	-6%		
Water Reclamation Charges	20.7	22.3	22.4	21.9	0.4	2%		
Non-Potable Water Fees	6.6	6.3	6.0	6.7	(0.7)	-10%		
Interest Earnings	0.5	0.7	0.4	0.3	0.1	53%		
Miscellaneous Revenue	0.8	0.9	8.0	1.3	(0.5)	-39%		
Total Revenues	\$86.1	\$86.3	\$83.4	\$87.6	(\$4.1)	-5%		
Transfers In	0.5	0.5	0.5	15.6	(15.1)	-97%		
Bond Proceeds	-	-	-	-	-	-		
Total Sources	\$86.7	\$86.8	\$84.0	\$103.2	(\$19.2)	-19%		
% Change vs. Prior Year	-31%	0%	-3%	19%				

# Actual to Revised Budget variance of (\$19.2) million or (19%):

The unfavorable variance for Water Service Charges is driven by record rainfall resulting in a decline in billed potable water. The favorable variance for Water Reclamation Charges is driven by higher than expected water deliveries during the prior winter period. The unfavorable variance for Non-Potable Water Fees is driven by an unanticipated refund of a prior year settlement to actual. The unfavorable variance for Miscellaneous Revenues is driven by the timing of the sale of the water administration building which was actually sold in the prior fiscal year. The unfavorable variance for Transfers In is driven by the timing of transfers and will be offset in February.

YTD January 2015 Page 19 of 42

	One Month: January 2015						
Expenses:	2012/13 <u>Actual</u>	2013/14 <u>Actual</u>	2014/15 <u>Actual</u>	2014/15 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) <u>Percent</u>	
Personnel Services	\$1.3	\$2.0	\$2.2	\$2.2	\$ -		
Contractual	1.9	2.0	2.0	2.6	0.6	23%	
Commodities	2.4	2.0	2.4	1.9	(0.5)	-27%	
Capital Outlays	0.1	-	-	-	-	-	
Total Operating Expenses	\$5.8	\$6.0	\$6.6	\$6.7	\$0.1	1%	
Debt Service & Contracts Payable	-	-	-	0.5	0.5	100%	
Transfers Out							
CIP Fund	-	-	-	-	-	-	
Franchise Fees	0.4	0.5	0.5	0.6	0.1	19%	
Indirect/Direct Charges	0.5	0.4	0.4	0.4	-	-	
Total Uses	\$6.6	\$6.9	\$7.5	\$8.1	\$0.6	8%	
% Change vs. Prior Year	-87%	3%	9%	18%			

	Fiscal Year-to-Date: January 2015					
Expenses:	2012/13 Actual	2013/14 <u>Actual</u>	2014/15 <u>Actual</u>	2014/15 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Personnel Services	\$9.9	\$10.8	\$11.1	\$11.4	\$0.3	2%
Contractual	13.1	13.6	14.4	15.4	0.9	6%
Commodities	12.6	13.6	13.4	15.1	1.7	11%
Capital Outlays	0.2	0.1	-	-	-	-
Total Operating Expenses	\$35.7	\$38.1	\$39.0	\$41.9	\$2.9	7%
Debt Service & Contracts Payable	8.2	7.9	7.6	8.0	0.5	6%
Transfers Out						
CIP Fund	-	-	0.1	-	(0.1)	n/a
Franchise Fees	4.1	4.2	4.1	4.1	-	-
Indirect/Direct Charges	3.2	2.9	2.8	2.8	-	-
Total Uses	\$51.2	\$53.1	\$53.5	\$56.8	\$3.3	6%
% Change vs. Prior Year	-53%	4%	1%	7%		

# Actual to Revised Budget variance of \$3.3 million or 6%:

The favorable variance for Personnel Services is driven by vacant positions with open recruitments. The favorable variance for Contractual is driven by lower maintenance and electricity costs partially offset by higher Multi-City reclamation costs. The favorable variance for Commodities is driven by a larger than planned shift in purchased water costs to the CIP for recharge of stored water credits for the City's future use. The favorable variance for Debt Service is driven by the delayed issuance of sewer bonds resulting in lower interest costs. The unfavorable variance for Transfers Out CIP is driven by contractual transfers for the capital program.

YTD January 2015 Page 20 of 42

FY 2014/15 - AVIATION FUND (\$ in millions: Rounding differences may occur)							
Sources Uses Change in Fund Balance	Adopted Budget \$4.0 2.7 \$1.2	Revised Budget \$4.0 2.7	Adopted Favorable / Amount \$ \$ -	vs. Revised (Unfavorable) Percent			
Beginning Fund Balance Ending Fund Balance	\$3.6 \$4.9	\$5.6 \$6.9	\$2.0 \$2.0				
60 to 90 Day Operating Fleet Replacement Reserve Repair/Replacement Reserve Unreserved Ending Fund Balance	\$0.4 1.0 1.0 2.5 \$4.9	\$0.4 1.0 1.0 4.5 \$6.9	\$ - - 2.0 \$2.0				

	Twelve Months: Fiscal Year						
			2014/15	2014/15	2014/15		
	2012/13	2013/14	Adopted	Revised	Approved		
Revenues:	Actual	Actual	Budget	Budget	<u>Adjustments</u>		
Aviation Fees	\$3.4	\$3.5	\$3.3	\$3.3	\$ -		
Privilege and Use Tax – Jet Fuel	0.1	0.2	0.1	0.1	-		
Interest Earnings <sup>a</sup>	0.1	0.1	-	-	-		
Miscellaneous Revenue	0.1	0.1	0.1	0.1	-		
Total Revenues	\$3.8	\$3.8	\$3.6	\$3.6	\$ -		
Transfers In	-	0.8	-	-	-		
Transfers In - CIP	-	1.1	0.4	0.4	-		
Total Sources	\$3.8	\$5.7	\$4.0	\$4.0	\$ -		
% Change vs. Prior Year	9%	52%	-30%	-30%			

		Tw	elve Months: Fisc	al Year	
Expenses:	2012/13 Actual	2013/14 Actual	2014/15 Adopted Budget	2014/15 Revised Budget	2014/15 Approved Adjustments
Personnel Services	\$1.0	\$1.1	\$1.1	\$1.1	\$ -
Contractual	0.7	0.7	0.9	0.9	-
Commodities	0.1	0.1	0.1	0.1	-
Capital Outlays	-	-	0.1	0.1	-
Total Operating Expenses Transfers Out	\$1.8	\$1.8	\$2.2	\$2.2	\$ -
CIP Fund	4.1	1.1	0.1	0.1	-
Indirect/Direct Charges	0.4	0.5	0.5	0.5	-
Total Uses	\$6.3	\$3.4	\$2.7	\$2.7	\$ -
% Change vs. Prior Year	nm	-46%	-19%	-19%	

a In FY 2014/15, the timing when gains/losses on investments were recognized was retrospectively changed which affects prior periods

YTD January 2015 Page 21 of 42

	January 2015: Current Month and YTD (\$ in millions: Rounding differences may occur)							
	January <u>Actual</u>	January Revised <u>Budget</u>	YTD <u>Actual</u>	YTD Revised <u>Budget</u>	Actual Favorable / ( Amount	vs. Budget Unfavorable) Percent		
Sources	\$0.8	\$0.7	\$2.6	\$2.3	\$0.2	11%		
Uses	2.4	0.5	3.5	1.8	(1.7)	-92%		
Change in Fund Balance	(\$1.6)	\$0.3	(\$0.9)	\$0.5	(\$1.4)			

		One Month: January 2015					
	2012/13	2013/14	2014/15	2014/15 Revised	Actua Favorable /	l vs. Budget (Unfavorable)	
Revenues:	Actual	Actual	Actual	Budget	Amount	<u>Percent</u>	
Aviation Fees	\$0.3	\$0.3	\$0.3	\$0.3	\$0.1	27%	
Privilege and Use Tax – Jet Fuel	-	-	-	-	-	-	
Interest Earnings	-	-	-	-	-	-	
Miscellaneous Revenue	-	-	-	-	-	-	
Total Revenues	\$0.3	\$0.3	\$0.4	\$0.3	\$0.1	31%	
Transfers In	-	-	-	-	-	-	
Transfers In - CIP	-	-	0.4	0.4	-	-	
Total Sources	\$0.3	\$0.3	\$0.8	\$0.7	\$0.1	12%	
% Change vs. Prior Year	0%	0%	nm	nm			

	Fiscal Year-to-Date: January 2015					
Revenues:	2012/13 <u>Actual</u>	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual Favorable / <u>Amount</u>	vs. Budget (Unfavorable) <u>Percent</u>
Aviation Fees	\$1.7	\$1.8	\$2.0	\$1.8	\$0.2	13%
Privilege and Use Tax – Jet Fuel	0.1	0.1	0.1	0.1	-	-
Interest Earnings	-	-	-	-	-	-
Miscellaneous Revenue	-	0.1	0.1	0.1	-	-
Total Revenues	\$1.8	\$2.0	\$2.2	\$1.9	\$0.2	13%
Transfers In	-	8.0	-	-	-	-
Transfers In - CIP	-	-	0.4	0.4	-	-
Total Sources	\$1.8	\$2.8	\$2.6	\$2.3	\$0.2	11%
% Change vs. Prior Year	0%	50%	-6%	-15%	<del></del>	

# Actual to Revised Budget variance of \$0.2 million or 11%:

The favorable variance for Aviation Fees is driven by revenue received as a result of an unbudgeted lease assignment and higher than anticipated US Customs fees.

YTD January 2015 Page 22 of 42

	One Month: January 2015						
Expenses:	2012/13 <u>Actual</u>	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual Favorable / <u>Amount</u>	vs. Budget (Unfavorable) Percent	
Personnel Services	\$0.1	\$0.1	\$0.1	\$0.1	\$ -	-	
Contractual	0.1	0.1	0.1	0.2	0.1	39%	
Commodities	-	-	-	-	-	-	
Capital Outlays	-	-	-	-	-	-	
Total Operating Expenses	\$0.2	\$0.2	\$0.2	\$0.3	\$0.1	23%	
Transfers Out							
CIP Fund	-	-	2.1	0.1	(2.0)	nm	
Indirect/Direct Charges	-	-	-	-	-	-	
Total Uses	\$0.2	\$0.2	\$2.4	\$0.5	(\$1.9)	nm	
% Change vs. Prior Year	-74%	0%	nm	nm	<del>-</del>		

		Fiscal Year-to-Date: January 2015					
Expenses:	2012/13 <u>Actual</u>	2013/14 Actual	2014/15 <u>Actual</u>	2014/15 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) <u>Percent</u>	
Personnel Services	\$0.6	\$0.7	\$0.7	\$0.7	\$ -	-	
Contractual	0.4	0.3	0.4	0.6	0.2	40%	
Commodities	-	-	-	-	-	-	
Capital Outlays	-	-	-	0.1	-	-	
Total Operating Expenses	\$1.0	\$1.0	\$1.1	\$1.4	\$0.3	22%	
Transfers Out							
CIP Fund	-	-	2.1	0.1	(2.0)	nm	
Indirect/Direct Charges	0.3	0.2	0.3	0.3	-	-	
Total Uses	\$1.3	\$1.3	\$3.5	\$1.8	(\$1.7)	-92%	
% Change vs. Prior Year	-33%	0%	nm	42%			

# Actual to Revised budget variance of (\$1.7) million or (92%):

The favorable variance for Contractual is driven by delayed intergovernmental payments for customs services, insurance premiums and the timing of several other accounts forecasted earlier than the actual payment. The unfavorable variance for CIP Funding is driven by an increased budget appropriation for the Airport CIP approved by City Council after the budget adoption.

YTD January 2015 Page 23 of 42

FY 2014/15 - SOLID WASTE FUND (\$ in millions: Rounding differences may occur)							
Sources Uses Change in Fund Balance	Adopted Budget \$20.1 21.2 (\$1.0)	Revised Budget \$20.1 21.2 (\$1.0)	Adopted Favorable / Amount \$ \$ -	vs. Revised (Unfavorable) Percent			
Beginning Fund Balance	\$11.7	\$11.5	(\$0.3)				
Ending Fund Balance	\$10.7	\$10.5	(\$0.3)				
60 to 90 Day Operating	\$5.1	\$5.1	(\$0.1)				
Unreserved Fund Balance	5.6	5.5	(0.2)				
Ending Fund Balance	\$10.7	\$10.5	\$ (0.3)				

	Twelve Months: Fiscal Year						
			2014/15	2014/15	2014/15		
	2012/13	2013/14	Adopted	Revised	Approved		
Revenues:	Actual	Actual	Budget	Budget	<u>Adjustments</u>		
Solid Waste Charges	\$20.5	\$20.2	\$20.1	\$20.1	\$ -		
Interest Earnings <sup>a</sup>	0.1	0.1	-	-	-		
Total Revenues	\$20.5	\$20.2	\$20.1	\$20.1	\$ -		
Transfers In	=	-	-	-	-		
Transfers In - CIP	-	8.0	-	-	-		
Total Sources	\$20.5	\$21.0	\$20.1	\$20.1	\$ -		
% Change vs. Prior Year	-3%	3%	-5%	-5%			

	Twelve Months: Fiscal Year							
		2014/15 2014/15 2014						
	2012/13	2013/14	Adopted	Revised	Approved			
Expenses:	Actual	Actual	<u>Budget</u>	<u>Budget</u>	<u>Adjustments</u>			
Personnel Services	\$6.6	\$6.7	\$6.9	\$6.9	\$ -			
Contractual	10.0	10.7	11.5	11.5	-			
Commodities	0.6	0.7	8.0	0.8	-			
Capital Outlays	-	-	-	-	-			
Total Operating Expenses	\$17.2	\$18.1	\$19.2	\$19.2	\$ -			
Transfers Out								
CIP Fund	0.3	1.7	0.3	0.3	-			
Indirect/Direct Charges	1.7	1.6	1.6	1.6	-			
Total Uses	\$19.1	\$21.4	\$21.2	\$21.2	\$ -			
% Change vs. Prior Year	4%	12%	-1%	-1%				

<sup>&</sup>lt;sup>a</sup> In FY 2014/15, the timing when gains/losses on investments were recognized was retrospectively changed which affects prior periods

YTD January 2015 Page 24 of 42

	•	January 2015: Current Month and YTD (\$ in millions: Rounding differences may occur)						
	January Actual	January Revised <u>Budget</u>	YTD Actual	YTD Revised <u>Budget</u>	Favorable / (Unfavora	dget ble)		
Sources	\$1.7	\$1.7	\$11.9	\$11.8	\$0.1	1%		
Uses	1.8	1.9	12.0	12.1	-	-		
Change in Fund Balance	(\$0.1)	(\$0.3)	(\$0.1)	(\$0.3)	\$0.2			

		One Month: January 2015				
	2012/13	2013/14	2014/15	2014/15 Revised		vs. Budget (Unfavorable)
Revenues:	Actual	<u>Actual</u>	Actual	Budget	Amount	Percent Percent
Solid Waste Charges	\$1.7	\$1.7	\$1.7	\$1.7	\$0.1	3%
Interest Earnings <sup>a</sup>	-	-	-	-	-	-
Total Revenues	\$1.7	\$1.7	\$1.7	\$1.7	\$0.1	5%
Transfers In	-	-	-	-	-	-
Transfers In - CIP	-	-	-	-	-	-
Total Sources	\$1.7	\$1.7	\$1.7	\$1.7	\$0.1	5%
% Change vs. Prior Year	0%	0%	4%	0%		

		Fiscal Year-to-Date: January 2015				
	2012/13	2013/14	2014/15	2014/15 Revised	Actual Favorable / (	vs. Budget (Unfavorable)
Revenues:	Actual	<u>Actual</u>	Actual	Budget	Amount	Percent
Solid Waste Charges	\$11.8	\$11.8	\$11.9	\$11.7	\$0.1	1%
Interest Earnings <sup>a</sup>	0.1	0.1	-	-	-	-
Total Revenues	\$11.9	\$11.9	\$11.9	\$11.8	\$0.1	1%
Transfers In	-	-	-	-	-	-
Transfers In - CIP	<u> </u>			<u> </u>	<u>-</u>	
Total Sources	\$11.9	\$11.9	\$11.9	\$11.8	\$0.1	1%
% Change vs. Prior Year	-3%	0%	0%	-1%		

<sup>&</sup>lt;sup>a</sup> In FY 2014/15, the timing when gains/losses on investments were recognized was retrospectively changed which affects prior periods

# Actual to Revised Budget variance of \$0.1 million or 1%:

The favorable variance for Solid Waste Charges is driven by higher than anticipated residential service charges partially offset by lower recycling revenue due to lower volume and commodity rates.

YTD January 2015 Page 25 of 42

		One Month: January 2015					
Expenses:	2012/13 Actual	2013/14 <u>Actual</u>	2014/15 <u>Actual</u>	2014/15 Revised <u>Budget</u>	Actua Favorable / Amount	l vs. Budget (Unfavorable) Percent	
Personnel Services	\$0.6	\$0.8	\$0.8	\$0.8	\$ -	-	
Contractual	0.9	8.0	0.9	0.9	0.1	9%	
Commodities	-	-	-	0.1	-	-	
Capital Outlays	-	-	-	-	-	-	
Total Operating Expenses	\$1.5	\$1.6	\$1.7	\$1.8	\$0.1	7%	
Transfers Out							
CIP Fund	-	-	-	-	-	-	
Indirect/Direct Charges	0.1	0.1	0.1	0.1	-	-	
Total Uses	\$1.6	\$1.8	\$1.8	\$1.9	\$0.1	7%	
% Change vs. Prior Year	-19%	11%	0%	10%			

	Fiscal Year-to-Date: January 2015					
Expenses:	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) <u>Percent</u>
Personnel Services	\$3.8	\$4.1	\$4.5	\$4.3	(\$0.2)	-5%
Contractual	5.5	5.9	6.3	6.4	0.1	2%
Commodities	0.4	0.4	0.4	0.5	0.1	25%
Capital Outlays	-	-	-	-	-	-
Total Operating Expenses	\$9.7	\$10.4	\$11.1	\$11.1	\$ -	-
Transfers Out						
CIP Fund	-	-	-	-	-	-
Indirect/Direct Charges	1.0	1.0	1.0	1.0	-	-
Total Uses	\$10.7	\$11.4	\$12.0	\$12.1	\$ -	-
% Change vs. Prior Year	0%	6%	6%	6%		

# Actual to Revised Budget variance of (\$0.0) million or 0%:

The unfavorable variance for Personnel Services is driven by overtime which is primarily due to increased demand for brush and bulk services. The favorable variance for Contractual is driven by lower fuel prices partially offset by higher than anticipated fleet maintenance. The favorable variance for Commodities is driven by the timing of payment for refuse containers.

YTD January 2015 Page 26 of 42

FY 2014/15 - FLEET FUND (\$ in millions: Rounding differences may occur)								
Sources Uses Change in Fund Balance	Adopted Budget \$19.8 20.5 (\$0.7)	Revised <u>Budget</u> \$19.8  20.5  (\$0.7)	Favorable / (Unfav	evised orable) Percent - -				
Beginning Fund Balance Ending Fund Balance	\$8.3 \$7.6	\$10.2 \$9.4	\$1.8 \$1.8					
Contingency Reserve Future Acquisition Unreserved Fund Balance Ending Fund Balance	\$0.5 4.7 2.3 \$7.6	\$0.5 6.5 2.4 \$9.4	\$ - 1.8 - \$1.8					

	Twelve Months: Fiscal Year						
		2014/15 2014/15 2014/					
	2012/13	2013/14	Adopted	Revised	Approved		
Revenues:	Actual	Actual	Budget	Budget	<u>Adjustments</u>		
Maintenance/Operation Rates	\$12.0	\$7.4	\$7.2	\$7.2	\$ -		
Replacement Rates	5.7	6.9	7.2	7.2	-		
Fuel Rates	-	4.3	5.0	5.0	-		
Other Revenue	0.4	0.5	0.4	0.4	-		
Total Revenues	\$18.0	\$19.1	\$19.8	\$19.8	\$ -		
Transfers In	-	-	-	-	-		
Total Sources	\$18.0	\$19.1	\$19.8	\$19.8	\$ -		
% Change vs. Prior Year	16%	6%	4%	4%			

	Twelve Months: Fiscal Year						
			2014/15	2014/15	2014/15		
	2012/13	2013/14	Adopted	Revised	Approved		
Expenses:	Actual	Actual	Budget	Budget	<u>Adjustments</u>		
Personnel Services	\$3.1	\$3.2	\$3.4 *	\$3.4 *	\$ -		
Contractual	1.5	1.5	1.5	1.5	-		
Commodities	7.1	7.1	7.9	7.9	-		
Capital Outlays	5.6	5.2	7.2	7.2	-		
Total Operating Expenses	\$17.3	\$17.0	\$19.9	\$19.9	\$ -		
Transfers Out							
Transfer Out CIP	0.8	-	0.6	0.6	-		
Transfers to Operating Funds	-	0.8	-	-	-		
Total Uses	\$18.1	\$17.7	\$20.5 *	\$20.5 *	\$ -		
% Change vs. Prior Year	0%	-2%	16%	16%			

<sup>\*</sup>Includes budgeted vacancy savings net of leave accrual payouts, 3% pay for performance and compensation adjustments.

YTD January 2015 Page 27 of 42

	_	January 2015: Current Month and YTD (\$ in millions: Rounding differences may occur)							
	January <u>Actual</u>	January Revised <u>Budget</u>	YTD Actual	YTD Revised <u>Budget</u>	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent			
Sources	\$1.5	\$1.6	\$11.3	\$11.5	(\$0.2)	-2%			
Uses	2.0	2.8	11.4	9.3	(2.0)	-22%			
Change in Fund Balance	(\$0.5)	(\$1.1)	\$ -	\$2.2	(\$2.2)				

		One Month: January 2015						
	2012/13	2013/14	2014/15	2014/15 Revised	Actual Favorable /	(Unfavorable)		
Revenues:	Actual	<u>Actual</u>	Actual	Budget	Amount	Percent		
Maintenance/Operation Rates	\$1.1	\$0.5	\$0.6	\$0.6	\$ -	-		
Replacement Rates	0.5	0.6	0.6	0.6	-	-		
Fuel Rates	-	0.4	0.3	0.4	(0.2)	-38%		
Other Revenue	=	-	-	-	-	-		
Total Revenues	\$1.5	\$1.5	\$1.5	\$1.6	(\$0.2)	-10%		
Transfers In	=	-	-	-	-	-		
Total Sources	\$1.5	\$1.5	\$1.5	\$1.6	(\$0.2)	-10%		
% Change vs. Prior Year	19%	-4%	0%	11%				

		Fiscal Year-to-Date: January 2015					
Revenues:	2012/13 <u>Actual</u>	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual Favorable / ( Amount	vs. Budget Unfavorable) <u>Percent</u>	
Maintenance/Operation Rates	\$6.9	\$4.3	\$4.4	\$4.2	\$0.2	4%	
Replacement Rates	3.3	4.0	4.2	4.2	-	-	
Fuel Rates	-	2.5	2.4	2.9	(0.5)	-18%	
Other Revenue	0.3	0.2	0.4	0.2	0.1	74%	
Total Revenues	\$10.5	\$11.0	\$11.3	\$11.5	(\$0.2)	-2%	
Transfers In	-	-	-	-	-	-	
Total Sources	\$10.5	\$11.0	\$11.3	\$11.5	(\$0.2)	-2%	
% Change vs. Prior Year	19%	4%	3%	5%			

# Actual to Revised Budget variance of (\$0.2) million or (2%):

The favorable variance in Maintenance/Operation Rates continues to be reflective of the installation of specialty equipment for Police Department vehicles. In addition, the positive variance is also due to work that began last fiscal year but wasn't completed and billed until this fiscal year. This is offset by the unfavorable variance in Fuel Rates, which is due to lower than anticipated fuel prices. The favorable variance in Other Revenue is due to better than expected fleet recoveries.

YTD January 2015 Page 28 of 42

		One Month: January 2015							
Expenses:	2012/13 <u>Actual</u>	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget		vs. Budget Jnfavorable) <u>Percent</u>			
Personnel Services	\$0.2	\$0.4	\$0.4	\$0.4	\$ -	-			
Contractual	0.1	0.1	0.1	0.1	-	-			
Commodities	0.6	0.6	0.6	0.7	-	-			
Capital Outlays	0.3	0.1	8.0	1.6	0.8	50%			
Total Operating Expenses	\$1.2	\$1.1	\$2.0	\$2.8	\$0.8	29%			
Transfers Out									
Transfer Out CIP	-	-	-	-	-	-			
Transfers to Operating Funds	-	-	-	-	-	-			
Total Uses	\$1.2	\$1.1	\$2.0	\$2.8	\$0.8	29%			
% Change vs. Prior Year	25%	-6%	72%	nm					

		Fiscal Year-to-Date: January 2015							
	2012/13	2013/14	2014/15	2014/15 Revised	Actual Favorable /	vs. Budget (Unfavorable)			
Expenses:	Actual	Actual	Actual	Budget	Amount	Percent			
Personnel Services	\$1.8	\$2.0	\$2.1	\$2.1	\$ -	-			
Contractual	0.8	0.8	0.9	0.9	-	-			
Commodities	3.4	3.5	3.6	4.5	0.9	20%			
Capital Outlays	2.6	0.6	4.5	1.9	(2.6)	nm			
Total Operating Expenses	\$8.6	\$6.9	\$11.1	\$9.3	(\$1.8)	-19%			
Transfers Out									
Transfer Out CIP	-	-	0.2	-	(0.2)	n/a			
Transfers to Operating Funds	-	8.0	-	-	-	-			
Total Uses	\$8.6	\$7.7	\$11.4	\$9.3	(\$2.0)	-22%			
% Change vs. Prior Year	-17%	-12%	48%	22%					

# Actual to Revised Budget variance of (\$2.0) million or (22%):

Unfavorable variance in Capital Outlays continues to be related to vehicles that were scheduled for purchase in FY 2013/14 but were received and invoiced in FY 2014/15. This variance should remain until the end of the fiscal year. This is partially offset by the favorable variance in Commodities, which is the result of diesel and unleaded fuel's average price per gallon coming in below projected, budgeted cost per gallon.

YTD January 2015 Page 29 of 42

FY 2014/15 - RISK FUND (\$ in millions: Rounding differences may occur)								
Sources Uses Change in Fund Balance	Adopted Budget \$11.7 8.3 \$3.4	Revised <u>Budget</u> \$11.7 8.3 \$3.4	Adopted vs. Revised Favorable / (Unfavorable) Amount Percent					
Beginning Fund Balance	\$11.1	\$11.8	\$0.7					
Ending Fund Balance	\$14.6	\$15.3	\$0.7					
Accruals (short term) Accruals (long term) Property Casualty Reserve Contingency Ending Fund Balance	\$3.0 5.6 3.4 2.5 \$14.6	\$3.0 5.6 4.1 2.5 \$15.3	\$ - - 0.7 - \$0.7					

	Twelve Months: Fiscal Year						
_	2012/13	2013/14	2014/15 Adopted	2014/15 Revised	2014/15 Approved		
Revenues:	Actual	Actual	<u>Budget</u>	<u>Budget</u>	<u>Adjustments</u>		
Property, Liability, Work Comp Rates	\$4.0	\$6.5	\$9.2	\$9.2	\$ -		
Unemployment Taxes	0.3	0.1	0.1	0.1	-		
Property Tax (Tort Claims)	0.2	0.1	2.1	2.1	-		
Insurance/Claims Recoveries	0.2	0.4	0.2	0.2	-		
Other/Miscellaneous Revenue	0.1	0.1	0.1	0.1	-		
Total Revenues	\$4.8	\$7.3	\$11.7	\$11.7	\$ -		
Transfers In		<u> </u>	<u> </u>		<u>-</u>		
Total Sources	\$4.8	\$7.3	\$11.7	\$11.7	\$ -		
% Change vs. Prior Year	4%	53%	61%	61%			

		Twelve Months: Fiscal Year							
			2014/15	2014/15	2014/15				
	2012/13	2013/14	Adopted	Revised	Approved				
Expenses:	Actual	Actual	Budget	Budget	<u>Adjustments</u>				
Personnel Services	\$0.7	\$0.7	\$0.8	\$0.8	\$ -				
Contractual	7.2	6.8	7.4	7.4	-				
Commodities	0.1	0.1	0.1	0.1	-				
Total Operating Expenses	\$8.0	\$7.6	\$8.3	\$8.3	\$ -				
Transfers Out									
Transfers Out CIP	-	-	-	-	-				
Total Uses	\$8.0	\$7.6	\$8.3	\$8.3	\$ -				
% Change vs. Prior Year	-4%	-5%	8%	8%	<del></del>				

YTD January 2015 Page 30 of 42

	•	15: Current Mo Rounding differe				
	January	January Revised	YTD	YTD Revised	Actual Favorable /	vs. Budget (Unfavorable)
	Actual	Budget	Actual	Budget	Amount	Percent
Sources	\$0.9	\$0.9	\$7.8	\$7.7	\$0.1	1%
Uses	0.4	0.6	6.2	5.5	(0.7)	-13%
Change in Fund Balance	\$0.5	\$0.3	\$1.6	\$2.2	(\$0.6)	

	One Month: January 2015							
Revenues:	2012/13 <u>Actual</u>	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) <u>Percent</u>		
Property, Liability, Work Comp Rates	\$0.3	\$0.5	\$0.8	\$0.8	\$ -	-		
Unemployment Taxes	0.1	0.1	0.1	0.1	-	-		
Property Tax (Tort Claims)	-	-	-	-	-	-		
Insurance/Claims Recoveries	-	-	-	-	-	-		
Other/Miscellaneous Revenue		<u> </u>	<u> </u>	<u> </u>				
Total Revenues	\$0.5	\$0.6	\$0.9	\$0.9	\$ -			
Transfers In	<u>-</u>	<u> </u>	<u> </u>	<u> </u>	<u>-</u>			
Total Sources	\$0.5	\$0.6	\$0.9	\$0.9	\$ -			
% Change vs. Prior Year	0%	30%	38%	42%				

	Fiscal Year-to-Date: January 2015								
Revenues:	2012/13 <u>Actual</u>	2013/14 Actual	2014/15 <u>Actual</u>	2014/15 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent			
Property, Liability, Work Comp Rates	\$2.3	\$3.8	\$5.4	\$5.4	\$ -	-			
Unemployment Taxes	0.1	0.1	0.1	0.1	-	-			
Property Tax (Tort Claims)	0.2	0.1	2.1	2.1	-	-			
Insurance/Claims Recoveries	0.1	0.2	0.2	0.1	0.1	96%			
Other/Miscellaneous Revenue	-	-	-	0.1	-	-			
Total Revenues	\$2.8	\$4.2	\$7.8	\$7.7	\$0.1	1%			
Transfers In	-	-	-	-	-	-			
Total Sources	\$2.8	\$4.2	\$7.8	\$7.7	\$0.1	1%			
% Change vs. Prior Year	0%	50%	85%	83%					

# Actual to Revised Budget variance of \$0.1 million or 1%: No explanation is necessary.

YTD January 2015 Page 31 of 42

		One Month: January 2015							
Expenses:	2012/13 	2013/14 Actual	2014/15 <u>Actual</u>	2014/15 Revised <u>Budget</u>	Actua Favorable / <u>Amount</u>	vs. Budget (Unfavorable) <u>Percent</u>			
Personnel Services	\$0.1	\$0.1	\$0.1	\$0.1	\$ -	-			
Contractual	0.5	0.5	0.3	0.5	0.1	30%			
Commodities	-	-	-	-	-	-			
Total Operating Expenses	\$0.6	\$0.6	\$0.4	\$0.6	\$0.1	25%			
Transfers Out									
Transfers Out CIP	-	-	-	-	-	-			
Total Uses	\$0.6	\$0.6	\$0.4	\$0.6	\$0.1	25%			
% Change vs. Prior Year	82%	0%	-26%	0%					

		Fiscal Year-to-Date: January 2015							
Expenses:	2012/13 <u>Actual</u>	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual Favorable / <u>Amount</u>	vs. Budget (Unfavorable) Percent			
Personnel Services	\$0.4	\$0.4	\$0.5	\$0.5	\$ -	-			
Contractual	2.7	3.5	5.7	5.0	(0.7)	-14%			
Commodities	-	-	-	0.1	-	-			
Total Operating Expenses	\$3.1	\$4.0	\$6.2	\$5.5	(\$0.7)	-13%			
Transfers Out									
Transfers Out CIP	-	-	-	-	-	-			
Total Uses	\$3.1	\$4.0	\$6.2	\$5.5	(\$0.7)	-13%			
% Change vs. Prior Year	-7%	27%	57%	40%		<del></del> !			

#### Actual to Revised Budget variance of (\$0.7) million or (13%):

The unfavorable variance in Contractual is due to the cost of renewing the city's liability policies. Premium increases are occurring industry wide across all lines of business impacting the rates various organizations will have to pay. The city also chose to keep the current retention rate at renewal versus increasing this threshold which also contributed to the premium increase. This expenditure was budgeted prior to the insurance policy renewal process which resulted in an unforeseen increase in premiums and as a result this variance will carry forward during the fiscal year. Additionally, the city has experienced increased claims filings due to occurrences in previous years.

YTD January 2015 Page 32 of 42

FY 2014/15 - BENEFITS SELF INSURANCE (\$ in millions: Rounding differences may occur)								
	Adopted Budget	Revised Budget	Adopted vs. Revis Favorable / (Unfavorab Amount Perc	le)				
Sources	\$27.9	\$27.9	\$ -	<u>-</u>				
Uses	27.4	27.4	-	-				
Change in Fund Balance	\$0.5	\$0.5	\$ -					
Beginning Fund Balance Ending Fund Balance	\$6.3 \$6.8	\$6.1 \$6.6	(\$0.2) (\$0.2)					

	Twelve Months: Fiscal Year							
			2014/15	2014/15	2014/15			
	2012/13	2013/14	Adopted	Revised	Approved			
Revenues:	Actual	Actual	Budget	Budget	<u>Adjustments</u>			
Medical Premiums -COS	\$17.5	\$18.6	\$19.2	\$19.2	\$ -			
Dental Premiums - COS	0.8	0.8	8.0	8.0	-			
Medical Premiums - EE	5.6	5.9	6.2	6.2	-			
Dental Premiums - EE	0.8	8.0	8.0	8.0	-			
Medical Premiums - Retiree	0.9	0.6	0.3	0.3	-			
Other Revenue	1.0	0.1	0.6	0.6	-			
Total Revenues	\$26.6	\$26.9	\$27.9	\$27.9	\$ -			
Transfers In	-	-	-	-	-			
Total Sources	\$26.6	\$26.9	\$27.9	\$27.9	\$ -			
% Change vs. Prior Year	-7%	1%	4%	4%				

	Twelve Months: Fiscal Year							
F	2012/13	2013/14	2014/15 Adopted	2014/15 Revised	2014/15 Approved			
Expenses:	Actual	Actual	Budget	<u>Budget</u>	<u>Adjustments</u>			
Personnel Services - COS	\$0.2	\$0.2	\$0.1	\$0.1	-			
Contractual - COS	0.1	0.1	0.3	0.3	-			
Medical Claims	19.7	21.2	22.2	22.2	-			
Medical Claims - Retirees	0.9	0.7	0.1	0.1	-			
Dental Claims	1.5	1.4	1.5	1.5	-			
Provider Admin Fees	1.4	1.3	1.1	1.1	-			
Behavioral Health Claims	0.5	0.7	1.0	1.0	-			
Stop Loss Insurance	0.5	0.6	0.8	8.0	-			
Wellness Incentive	0.1	0.1	0.2	0.2	-			
Total Uses	\$25.0	\$26.2	\$27.4	\$27.4	\$ -			
% Change vs. Prior Year	-7%	5%	4%	4%				

YTD January 2015 Page 33 of 42

	•	January 2015: Current Month and YTD (\$ in millions: Rounding differences may occur)								
	January Actual	January Revised Budget	YTD Actual	YTD Revised <u>Budget</u>	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent				
Sources	\$2.1	\$2.3	\$15.5	\$16.3	(\$0.8)	-5%				
Uses	2.1	2.3	15.2	15.9	0.7	4%				
Change in Fund Balance	(\$0.1)	\$ -	\$0.3	\$0.4	(\$0.1)					

	One Month: January 2015							
	2012/13	2013/14	2014/15	2014/15 Revised	Actual Favorable /	vs. Budget (Unfavorable)		
Revenues:	Actual	Actual	Actual	Budget	Amount	Percent		
Medical Premiums -COS	\$1.5	\$1.6	\$1.6	\$1.6	\$ -	-		
Dental Premiums - COS	0.1	0.1	0.1	0.1	-	-		
Medical Premiums - EE	0.5	0.5	0.5	0.5	-	-		
Dental Premiums - EE	0.1	0.1	0.1	0.1	-	-		
Medical Premiums - Retiree	0.1	0.1	(0.1)	-	(0.1)	-100%		
Other Revenue	-	-	-	-	-	-		
Total Revenues	\$2.1	\$2.3	\$2.1	\$2.3	(\$0.2)	-8%		
Transfers In	<u> </u>		<u> </u>		<u>-</u>			
Total Sources	\$2.1	\$2.3	\$2.1	\$2.3	(\$0.2)	-8%		
% Change vs. Prior Year	10%	8%	-9%	0%				

	Fiscal Year-to-Date: January 2015							
Revenues:	2012/13 <u>Actual</u>	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual Favorable / <u>Amount</u>	vs. Budget (Unfavorable) Percent		
Medical Premiums -COS	\$10.3	\$10.9	\$11.1	\$11.2	(\$0.1)	-1%		
Dental Premiums - COS	0.5	0.5	0.4	0.5	-	-		
Medical Premiums - EE	3.3	3.4	3.5	3.6	(0.1)	-3%		
Dental Premiums - EE	0.4	0.5	0.4	0.5	-	-		
Medical Premiums - Retiree	0.6	0.4	-	0.2	(0.1)	-93%		
Other Revenue	0.4	0.1	-	0.4	(0.4)	-94%		
Total Revenues	\$15.5	\$15.7	\$15.5	\$16.3	(\$0.8)	-5%		
Transfers In	-	-	-	-	-	-		
Total Sources	\$15.5	\$15.7	\$15.5	\$16.3	(\$0.8)	-5%		
% Change vs. Prior Year	8%	2%	-1%	4%				

# Actual to Revised Budget variance of (\$0.8) million or (5%):

The unfavorable variances in Medical Premiums - COS, Medical Premiums - Employee, and Medical Premiums - Retiree are due to employees on different medical plans than what was budgeted. Certain plans have higher costs than others and the budget assumed certain participation levels while the actuals have occurred with slight differences resulting in lower revenues than planned. The unfavorable variance in Other Revenue is related to the timing of various healthcare and prescription rebates the city receives. These are difficult to budget for as they are not received on a consistent basis and fluctuate between periods.

YTD January 2015 Page 34 of 42

	One Month: January 2015							
Expenses:	2012/13 <u>Actual</u>	2013/14 <u>Actual</u>	2014/15 Actual	2014/15 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent		
Personnel Services - COS	\$ -	\$ -	\$ -	\$ -	\$ -	-		
Contractual - COS	-	-	-	-	-	-		
Medical Claims	1.5	1.7	1.5	1.8	0.3	16%		
Medical Claims - Retirees	0.1	-	-	-	-	-		
Dental Claims	0.1	0.1	0.1	0.1	-	-		
Provider Admin Fees	0.1	-	0.4	0.1	(0.3)	nm		
Behavioral Health Claims	-	-	-	0.1	0.1	93%		
Stop Loss Insurance	-	-	0.1	0.1	-	-		
Wellness Incentive	-	-	-	-	-	-		
Total Uses	\$1.9	\$1.9	\$2.1	\$2.3	\$0.1	4%		
% Change vs. Prior Year	0%	0%	16%	21%	·			

	Fiscal Year-to-Date: January 2015							
Expenses:	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent		
Personnel Services - COS	\$0.1	\$0.1	\$0.1	\$0.1	<u> </u>			
Contractual - COS	φο. τ	ΨΟ.1	φο. τ	ψ0.1 0.1	Ψ -	_		
Medical Claims	10.9	12.5	13.1	12.9	(0.2)	-1%		
Medical Claims - Retirees	0.7	0.3	0.2	0.1	(0.1)	-81%		
Dental Claims	0.8	0.7	0.7	0.9	0.2	24%		
Provider Admin Fees	0.8	0.6	0.6	0.7	0.1	19%		
Behavioral Health Claims	0.3	0.3	-	0.6	0.6	93%		
Stop Loss Insurance	0.3	0.3	0.4	0.4	-	-		
Wellness Incentive	0.1	0.1	0.1	0.1	-	-		
Total Uses	\$14.1	\$15.1	\$15.2	\$15.9	\$0.7	4%		
% Change vs. Prior Year	-9%	7%	1%	5%				

# Actual to Revised Budget variance of \$0.7 million or 4%:

The unfavorable variance in Medical Claims and Medical Claims - Retirees is due to the timing of services provided in conjunction with the spread of the budget, the budget is spread evenly and at times services provided to participants do not occur evenly. The favorable variance in Dental Claims and Behavioral Health Claims is due to overall claim expenditures being less than budgeted for during the reporting period due to invoice timing and period allocation. Finally, Provider Admin Fees will continue to be favorable as the agreement with Cigna is more cost effective than with the previous provider and the current expenses are less than were anticipated.

YTD January 2015 Page 35 of 42



# Privilege (Sales) & Use Tax Collections For January 2015

(For Business Activity in December 2014)

Appendix 1 contains information regarding the "actual" revenue collections from the 1.0 percent Privilege and Use Tax reflected in the General Fund, 0.2 percent dedicated Transportation Privilege Tax, 0.2 percent dedicated Preserve Privilege and Use Taxes, 0.15 percent additional dedicated Preserve Privilege and Use Taxes, and 0.1 percent dedicated Public Safety Privilege and Use Taxes, including adjustments for related license revenues, late collections and audits. While the report includes the actual year-to-date tax collections for the funds previously noted, only the General Fund portion (1.0 percent) of the tax is unrestricted and available for general government purposes.

The report shows a fiscal year Privilege and Use Tax (1.0 percent General Purpose) collections increase of 2 percent compared to the Budget, and an increase of 6 percent compared to the same period a year ago.

Privilege (Sales) & Use Tax by Category and Fund

_	Fiscal Year: Twelve Months						
_			2014/15	2014/15	2014/15		
	2012/13	2013/14	Adopted	Revised	Approved		
	<u>Actual</u>	<u>Actual</u>	<u>Budget</u>	<u>Budget</u>	<u>Adjustments</u>		
1.00% General Purpose							
Rentals	\$12.6	\$12.4	\$12.9	\$12.9	\$0.0		
Misc. Retail Stores	14.5	16.1	16.5	16.5	0.0		
Major Dept. Stores	9.2	9.2	9.6	9.6	0.0		
Automotive	11.0	12.4	12.9	12.9	0.0		
Food Stores	6.5	6.6	6.8	6.8	0.0		
Construction	9.0	11.1	10.2	10.2	0.0		
Dining/ Entertainment	8.1	8.5	8.8	8.8	0.0		
Other Taxable Activity	7.1	7.6	7.8	7.8	0.0		
Hotel/Motel	4.5	5.0	5.2	5.2	0.0		
Utilities	4.4	4.4	4.3	4.3	0.0		
License fees, Penalty & Interest	2.2	2.3	2.3	2.3	0.0		
Subtotal	\$89.0	\$95.6	\$97.2	\$97.2	\$0.0		
0.10% Public Safety	\$8.7	\$9.3	\$9.5	\$9.5	\$0.0		
0.20% Transportation	16.9	18.1	18.4	18.4	0.0		
0.20% McDow ell Preserve 1995	17.4	18.7	19.0	19.0	0.0		
0.15% McDow ell Preserve 2004 _	13.0	14.0	14.2	14.2	0.0		
Total	\$144.9	\$155.7	\$158.3	\$158.3	\$0.0		
% Change vs. Prior Year	5%	7%	2%	2%			

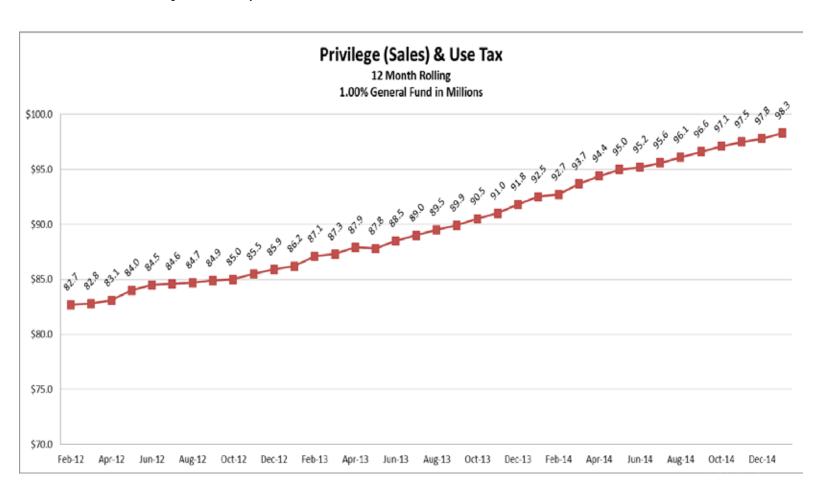
Rounding differences may occur.

YTD January 2015 Page 36 of 42

Privilege (Sales) & Use Tax by Category and Fund

_	Fiscal Year-to-Date: January 2015						
	2012/13 2013/14 2014/15 2014/			2014/15	Actual vs.	Ū	
	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	Budget	Amount	Percent	
1.00% General Purpose							
Rentals	\$7.2	\$7.2	\$7.5	\$7.4	\$0.1	1%	
Misc. Retail Stores	8.2	9.0	9.5	9.4	0.0	0%	
Major Dept. Stores	5.2	5.4	5.6	5.4	0.2	4%	
Automotive	6.0	6.8	7.5	7.3	0.2	3%	
Food Stores	3.6	3.6	3.9	3.8	0.1	3%	
Construction	5.0	6.3	7.3	6.4	0.9	14%	
Dining/ Entertainment	4.1	4.4	4.7	4.6	0.2	4%	
Other Taxable Activity	3.7	4.1	4.0	4.3	(0.3)	-7%	
Hotel/Motel	1.9	2.1	2.2	2.2	0.0	0%	
Utilities	2.7	2.7	2.7	2.7	0.0	0%	
License fees, Penalty & Interest _	1.5	1.6	1.5	1.6	(0.1)	-9%	
Subtotal	\$49.3	\$53.3	\$56.3	\$55.1	\$1.3	2%	
0.10% Public Safety	\$4.8	\$5.2	\$5.5	\$5.3	\$0.1	3%	
0.20% Transportation	9.3	10.0	10.7	10.4	0.3	3%	
0.20% McDow ell Preserve 1995	9.6	10.3	11.0	10.7	0.3	3%	
0.15% McDow ell Preserve 2004 _	7.2	7.8	8.2	8.0	0.2	3%	
Total_	\$80.1	\$86.5	\$91.7	\$89.5	\$2.2	2%	
% Change vs. Prior Year		8%	6%	3%			

Rounding differences may occur.



YTD January 2015 Page 37 of 42

#### Rental Sales Taxes

The rental category includes rentals of commercial and residential real property and personal property rentals, (such as rentals of formal wear, DVD's, home health equipment, recreational goods, electronics, appliances, etc.)

Actual to Revised Budget variance of \$0.1 million or 1%: This increase is due in part to an increase in residential rental taxes due to some new apartment complexes beginning to rent units.

#### Miscellaneous Retail Stores Sales Taxes

This category includes small clothing stores, art galleries, luggage stores, home furnishing stores, jewelry stores, drug stores, hobby stores, household appliance stores, sporting goods stores, florists, computer stores, hardware stores, and pet supply stores.

Actual to Revised Budget variance of \$0.0 million or 0%: No explanation necessary.

# Major Department Stores Sales Taxes

This category includes large department stores, warehouse clubs, supercenters, and discount department stores.

Actual to Revised Budget variance of \$0.2 million or 4%: The favorable variance is due to some major department stores performing better than expected.

#### **Automotive Sales Taxes**

The automotive category includes automobile dealers, motorcycle dealers, automotive repair shops, tire shops, car washes, and car leasing companies.

Actual to Revised Budget variance of \$0.2 million or 3%: This is due to increased sales of new and used motor vehicles.

#### Food Stores Sales Taxes

This category includes grocery stores, candy stores, meat markets and convenience stores.

Actual to Revised Budget variance of \$0.1 million or 3%: Normal business fluctuations.

#### **Construction Sales Taxes**

The construction tax is collected on all construction activity; commercial and residential; new and re-model. It also includes landscaping, painting, flooring installation, siding, roofing, concrete, plumbing, heating, electrical, framing, drywall, infrastructure, masonry, finish carpentry, etc.

Actual to Revised Budget variance of \$0.9 million or 14%: This is due to an increase in single family and multifamily homes.

#### Dining/Entertainment Sales Taxes

The restaurant category includes restaurants, bars, cafeterias, mobile food vendors, and caterers.

Actual to Revised Budget variance of \$0.2 million or 4%: This is due to an increase in sales form restaurants.

# Other Taxable Activity Sales Taxes

This category includes movie theatres, golf courses, gyms, bowling centers, amusement arcades, interior designers, publishers, banks, doctors, lawyers, accountants, beauty salons, barber shops, personal goods repair shops, photographers, advertising, wholesalers, and manufacturers.

Actual to Revised Budget variance of (\$0.3) million or (7%): This is due in part to decrease in taxable sales from computer hardware/software wholesalers.

YTD January 2015 Page 38 of 42

#### **Hotel/Motel Sales Taxes**

This category includes lodging space rental on a short-term basis and other activities provided at the hotel/motel.

Actual to Revised Budget variance of \$0.0 million or 0%: No explanation necessary.

#### **Utilities Sales Taxes**

This category includes businesses that provide telecommunication (landlines and cellular), electricity, gas, or water services.

Actual to Revised Budget variance of \$0.0 million or 0%: No explanation necessary.

#### License Fees, Penalty & Interest

This category consists of application and license fees for Transaction Privilege (sales) tax licenses, interest, and penalties.

Actual to Revised Budget variance of (\$0.1) million or (19%): This is due to a decrease in penalties and interest and due to fewer license renewals from the change in the law for construction contractors.

YTD January 2015 Page 39 of 42

# **Glossary**

To ensure legal compliance and financial management for the various restricted revenues and program expenditures, the city's accounting and budget structure is segregated into various funds. This approach is unique to the government sector. Fund accounting segregates functions and activities into separate self-balancing funds that are created and maintained for specific purposes.

A **fund** is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The city, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

The General Fund is the city's chief operating fund and is used to account for all financial resources, except those that are legally required to be accounted for in another fund.

#### **GENERAL FUND SOURCES**

Sales Tax - Scottsdale's total city sales tax rate is 1.65 percent. Of that amount, 0.55 percent is dedicated to the specific purposes related to transportation and preservation (which are accounted for in Special Revenue Funds) and 0.10 percent is dedicated to public safety (accounted for in the General Fund). The remaining 1.0 percent of the sales tax is also accounted for in the General Fund and is available to fund basic municipal services such as police, fire, libraries, and parks. Sales tax receipts received in the current month are based on prior month activity. This general-purpose sales tax is the city's single largest revenue source. The sales tax category results can be found in Appendix 1.

**State Shared Revenues** - These revenues are derived from state shared sales taxes, income taxes (revenue sharing), and vehicle license taxes (auto lieu). On a per capita basis, state sales taxes generated in Scottsdale tend to be higher than most other cities/towns due to higher wealth, consumer spending habits, and larger amounts of visitor/tourist spending. As directed by statute, the State distributes the shared portion of State sales taxes back to local governments based on population, not by the amount of sales taxes collected within the local jurisdiction.

**Charges for Services/Other -** Charges for Services include numerous revenues such as building permits, recreation fees, fire department fees, WestWorld fees, interest income, and property rentals. Also included are cost allocations from the General Fund to the enterprise funds.

**Property Taxes –** Property taxes are comprised only of the "Primary" property taxes levied on the assessed value of all property within the city to help pay for basic operations of the City. Secondary property taxes are not included in the General Fund as they must be used solely for General Obligation bond debt service payments. Increases in revenue from year to year reflect new property additions to the tax roll and Council actions to increase total revenue as legally allowed.

**Franchise Fees and In-Lieu Taxes –** This category represents revenues from utility and cable providers for their permitted use of the city's Rights-of-Way.

**Bed Taxes –** A transient lodging tax (bed tax) is applied to lodging room charges for stays of 29 days or less in hotels or short-term rentals. Effective July 1, 2010, the bed tax rate was increased from 3 percent to 5 percent, half of which must be spent on destination marketing and half of which is to be used for Capital, Events Development, Administration and other. A new fund was established for Tourism Development after the adoption of the FY 2012/13 budget to account for this revenue.

**Transfers In –** Transfers in reflects funds received from the Enterprise Funds (In-Lieu Franchise Fees and In-Lieu Property Tax) and Special Programs (30 Day Tow).

# **GENERAL FUND USES**

**Personnel Services** include the salaries and wages (pay for time worked, overtime premium, vacation, and sick leave) plus the city's contribution for fringe benefits such as retirement, social security, health, and workers' compensation insurance. It is reduced by vacancy savings, but increased for medical and vacation leave accrual payouts that are made at the time of separation from the city.

Contractual Services category includes expenditures for services performed by firms, individuals, or other city divisions.

Commodities includes supplies, repair and replacement parts, small tools, and maintenance and repairs.

YTD January 2015 Page 40 of 42

# **Glossary**

Capital outlays include the purchase of land, the purchase or construction of buildings, structures, and facilities, plus machinery and equipment. It includes expenditures that result in the acquisition or addition of a fixed asset or increase the capacity, efficiency, span of life, or economy of operating an existing fixed asset. For an item to qualify as capital outlay the expenditure must meet all of the following requirements: (1) have an estimated useful life of more than two years; (2) have a unit cost of \$10,000 or more; and (3) be betterment or improvement.

**Debt Service & Contracts Payable** is primarily debt payments related to Municipal Property Corporation (MPC) bonds where the city's excise taxes are pledged to meet debt service. It also includes contractual obligations related to development agreements (funded by sales tax rebates) which vary based on the actual sales tax collections.

**Transfers-Out** represents the authorized transfer of cash to other funds, divisions, departments and/or capital projects.

#### OTHER FUNDS

**Transportation Fund** is considered a Special Revenue Fund, which is used to account for the proceeds of specific revenue sources that are legally restricted to expenditures for specified purposes. The Transportation Fund receives and expends the city's allocation of the Arizona Highway User Revenue Tax (HURF) as well as other transportation related revenues. The amount of HURF available to each city is allocated based on population. These monies must be used for street construction, reconstruction, maintenance, or transit. The State of Arizona requires the city to establish and maintain an accounting for Highway User Revenue Funds. The fund also accounts for the 1989 voter approved Transportation Privilege (Sales) Tax of 0.20 percent which is dedicated to funding transportation improvements and operations. Fifty percent of the Transportation Sales Tax is transferred to the Capital Improvement Fund for transportation related capital improvement projects.

**Tourism Development Fund** is a Special Revenue Fund to account for the sources and uses related to tourism. Revenues consist of transient lodging tax (bed tax), lease rental earnings from the Fairmont-Princess Hotel and hospitality trolley sponsorships. Bed Tax is the largest portion of this fund and is derived from lodging room charges for stays of 29 days or less in hotels or short-term rentals.

**Enterprise Funds** are used to account for operations, which are financed and operated similarly to private businesses, where the intent is that the service is self-sufficient, with all costs including debt service supported predominantly by user charges. The city maintains three Enterprise Funds to account for Water & Water Reclamation, Aviation, and Solid Waste activities.

#### Water & Water Reclamation Funds

This fund accounts for the transactions related to the city's water and water reclamation business activities, including operating revenue, expenditures and debt service payments.

- Water Service Rates are monthly water billings which consist of a base charge according to meter size and a variable charge for the amount of water consumed.
- Water Reclamation Service Rates are monthly charges based on the volume and strength of the sewage discharge.
- Non-Potable Water Rates includes the sale of surface water, reverse osmosis (RO) and effluent treated to irrigation standards. These different water types are delivered to 23 Reclaimed Water Distribution System (RWDS) golf courses, 3 Irrigation Water Distribution System (IWDS) golf courses, the Gainey Ranch Golf Club, the WestWorld golf course and the Inlet/Silverado golf course.
- Miscellaneous Revenue includes rental income, miscellaneous reimbursements and other minor fees.

#### **Aviation Fund**

This fund accounts for the transactions related to the city's aviation business activity at the Scottsdale Airport.

- Aviation Rates are charges for a variety of services provided to airport customers including Landing Fees, Airport/Airpark Fuel Fees, Transient Parking Fees, Fixed Tenant Rents, Percentage Fees for Aeronautical Business Permits (ABPs), Custom Fees and miscellaneous other charges.
- Privilege and Use Tax-Jet Fuel are charges earned from jet fuel sales by Fixed Based Operators (FBOs) in accordance with the Scottsdale Revised Code, Article IV, Section 422.

YTD January 2015 Page 41 of 42

# **Glossary**

#### Solid Waste Fund

This fund accounts for the transactions related to the city's solid waste and recycling business activities.

 Solid Waste Rates include residential charges which are a flat fee per month and commercial charges which are based on the size of the container and the number of pickups per month. Additionally Solid Waste Rates include roll-off charges, uncontained service charges, recycling program charges, and household hazardous waste collection charges.

**Internal Service Funds** are used to account for the financing, on a cost-reimbursement basis, of commodities or services provided by one program for the benefit of other programs within the city. The report includes three Internal Service Funds to account for Fleet, Risk, and Benefits activities.

#### Fleet Fund

This fund is used to account for the expenditures associated with purchasing and maintaining the city's vehicles. Replacement and operation of vehicles are charged to the city departments as internal operating costs to each program based on the quantity and type of vehicle used. The department charges become revenue to the Fleet Fund.

#### **Risk Fund**

This fund is used to account for the city's self-insurance, safety and risk management functions. Revenue to this fund is derived from internal charges to division programs and is captured as internal rates. Payments for unemployment, workers' compensation, and property and liability claims are made from this fund

#### **Benefits Self Insurance Fund**

This fund is used to account for the city's self-insured medical and dental benefits. Revenue to this fund is derived from premiums collected through charges to division programs, which consists of both city and employee components. Revenue is also collected through premium charges to retirees as well as pharmacy rebates and stop loss insurance recoveries. This fund provides payment of actual healthcare expenses (medical, prescription and dental claims) as well as claims administration and other benefit plan expenses.

YTD January 2015 Page 42 of 42