

# Financial Report Fiscal Year-to-Date As of September 2014

Report to the City Council Prepared by City Treasurer October 24, 2014



### FINANCIAL REPORT YEAR-TO-DATE SEPTEMBER 2014

The following report is a summary of financial results for the City's General Fund (which is the primary operating fund of the City), Transportation Fund, Tourism Development Fund, major Enterprise Funds, Fleet Fund, Risk Fund and Benefits Self-Insurance Fund. The report also includes detailed information on the City's privilege (sales) tax by major category.

Financial statements summarize sources and uses by major categories. Significant budget to actual variances are highlighted and explained. The report also includes Statement of Operations for WestWorld and the Giants Spring Training Baseball Stadium. The statements summarize operating revenue and expenses to determine the operating income (before and after debt service) for each activity.

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### General Fund- Summary

FY 2014/15 - GE	ENERAL FUND									
(\$ in millions: Rounding differences may occur)										
			Adopted vs.	Revised						
	Adopted	Revised	Favorable/(U	nfavorable)						
	Budget	Budget	Amount	Percent						
Sources	\$254.4	\$254.4	\$0.0	0%						
Uses	259.9	259.9		0%						
Change in Fund Balance	(\$5.5)	(\$5.5)	\$0.0							
Beginning Fund Balance	\$40.0	\$47.9	\$7.9							
Ending Fund Balance	\$34.5	\$42.4	\$7.9							
Reserved*	\$23.4	\$23.4	\$0.0							
Contingency	\$3.0	\$3.0	\$0.0							
Unreserved	\$8.0	\$15.9	\$7.9							
*General Fund Reserved equals 10% of operating expen	*General Fund Reserved equals 10% of operating expenses for the General Fund per Financial Policy No. 35.									

September 2014: Current Month and YTD (\$ in millions: Rounding differences may occur)										
	September September Revised YTD			YTD Revised	Actual vs. Budget Favorable/(Unfavorable)					
	Actual	Budget	Actuals	Budget	Amount	Percent				
Sources	\$16.3	\$15.9	\$54.6	\$51.4	\$3.2	6%				
Uses	17.4	17.8	62.0	62.6	0.6	1%				
Change in Fund Balance	(\$1.1)	(\$1.9)	(\$7.4)	(\$11.2)	\$3.8					

Sources (\$ in millions: Rounding differences may occur)

			Twelve Months	: Fiscal Year
			2014/15	2014/15
	2012/13	2013/14	Adopted	Revised
	Actual	Actual	Budget	Budget
1.1% Sales Taxes	\$97.7	\$104.9	\$106.7	\$106.7
State-Shared Revenues	47.3	50.9	53.6	53.6
Property Taxes	24.9	25.3	25.7	25.7
Bed Taxes <sup>a</sup>	-	-	-	-
Franchise Fees/In-Lieu Taxes	11.9	12.2	12.1	12.1
Charges for Services/Other <sup>a</sup>	25.3	24.3	26.9	26.9
Building Permit Fees & Charges	11.5	14.4	12.3	12.3
Interest Earnings <sup>b</sup>	0.5	0.8	0.6	0.6
Indirect/Direct Cost Allocation	7.0	6.6	6.4	6.4
Bond Proceeds <sup>c</sup>	31.0	-		
Total Revenue	\$257.0	\$239.4	\$244.4	\$244.4
Transfers In	9.2	12.5	10.0	10.0
Total Sources	\$266.3	\$251.9	\$254.4	\$254.4
% Change vs. Prior Year	12%	-5%	-11%	-11%

			One Month: Se	otember 2014		
	2012/13	2013/14	2014/15	2014/15 Revised	Actual vs Favorable/(U	0
	Actual	Actual	Actual	Budget	Amount	Percent
1.1% Sales Taxes	\$6.9	\$7.4	\$8.0	\$7.8	\$0.2	3%
State-Shared Revenues	3.8	4.1	4.3	4.3	0.1	1%
Property Taxes	0.1	0.1	0.1	0.1	-	-
Bed Taxes <sup>a</sup>	(0.7)	-	-	-	-	-
Franchise Fees/In-Lieu Taxes	-	-	-	-	-	-
Charges for Services/Other <sup>a</sup>	1.6	1.5	1.6	1.5	0.1	3%
Building Permit Fees & Charges	0.8	0.8	1.1	1.0	0.1	9%
Interest Earnings <sup>b</sup>	0.1	0.1	0.0	0.0	-	-
Indirect/Direct Cost Allocation	0.6	0.5	0.5	0.5	-	-
Bond Proceeds <sup>c</sup>	-	-	-	-	-	-
Total Revenue	\$13.2	\$14.6	\$15.6	\$15.2	\$0.4	2%
Transfers In	0.7	0.7	0.6	0.6		-
Total Sources	\$13.9	\$15.3	\$16.3	\$15.9	\$0.4	3%
% Change vs. Prior Year		10%	7%	4%		

		Fisc	al Year-to-Date:	September 201	4	
				2014/15	Actual vs. Budget	
	2012/13	2013/14	2014/15	Revised	Favorable/(U	nfavorable)
	Actual	Actual	Actual	Budget	Amount	Percent
1.1% Sales Taxes	\$20.9	\$22.5	\$24.0	\$23.5	\$0.5	2%
State-Shared Revenues	11.6	12.6	13.0	13.2	(0.1)	-1%
Property Taxes	0.6	0.5	0.5	0.6	(0.1)	-15%
Bed Taxes <sup>a</sup>	-	-	-	-	-	-
Franchise Fees/In-Lieu Taxes	2.0	2.0	1.7	2.0	(0.3)	-14%
Charges for Services/Other <sup>a</sup>	4.7	4.6	5.6	4.3	1.3	29%
Building Permit Fees & Charges	2.9	3.4	4.5	2.7	1.8	66%
Interest Earnings <sup>b</sup>	0.3	0.5	0.1	0.1	(0.1)	-47%
Indirect/Direct Cost Allocation	1.8	1.6	1.6	1.6	-	-
Bond Proceeds <sup>c</sup>	-	-	-	-	-	-
Total Revenue	\$44.7	\$47.6	\$51.0	\$48.1	\$3.0	6%
Transfers In	2.1	2.1	3.6	3.3	0.3	8%
Total Sources	\$46.8	\$49.7	\$54.6	\$51.4	\$3.2	6%
% Change vs. Prior Year		6%	10%	3%		

<sup>a</sup> Beginning in August 2012, the budget and collection of Bed Tax, Princess Hotel Lease and Hospitality Trolley advertising revenues were moved to the newly created Tourism Development Fund authorized by City Council on May 8, 2012.

<sup>b</sup> Beginning in September 2014, the timing when gains/losses on investments were recognized was retrospectively changed.

<sup>c</sup> MPC Bond proceeds to fund Nordstrom Garage Lease payoff.

#### Sales Taxes

	Twelve Months: Fiscal Year				
	2014/15 2014/15				
	2012/13	2013/14	Adopted	Revised	
	Actual	Actual	Budget	Budget	
1.00% General Purpose Sales Tax	\$89.0	\$95.6	\$97.2	\$97.2	
0.10% Public Safety Sales Tax	8.7	9.3	9.5	9.5	
Total General Fund Sales Taxes	\$97.7	\$104.9	\$106.7	\$106.7	
% Change vs. Prior Year	5%	7%	2%	2%	

	Fiscal Year-to-Date: September 2014								
		2014/15 Actual							
	2012/13	2013/14	2014/15	Revised	Favorable/(L	Infavorable)			
	Actual	Actual	Actual	Budget	Amount	Percent			
1.00% General Purpose Sales Tax	\$19.0	\$20.4	\$21.9	\$21.4	\$0.4	2%			
0.10% Public Safety Sales Tax	1.9	2.0	2.2	2.1	-	-			
Total General Fund Sales Taxes	\$20.9	\$22.5	\$24.0	\$23.5	\$0.5	2%			
% Change vs. Prior Year		7%	7%	5%					

Actual to Revised Budget variance of \$0.5 million or 2%: No Explanation is necessary. See Appendix 1 for further information about results by sales tax categories.

#### State-Shared Revenues

			Twelve Months	s: Fiscal Year		
	2014/15 2014/15					
	2012/13	2013/14	Adopted	Revised		
	Actual	Actual	Budget	Budget		
State Shared Sales Tax	\$17.8	\$18.9	\$19.6	\$19.6		
State Shared Income Tax	22.2	24.2	26.3	26.3		
Auto Lieu Tax	7.3	7.8	7.7	7.7		
Total State Shared Revenues	\$47.3	\$50.9	\$53.6	\$53.6		
% Change vs. Prior Year	12%	8%	5%	5%		

		Fiscal Year-to-Date: September 2014								
		2014/15 Actual vs								
	2012/13	2013/14	2014/15	Revised	Favorable/(U	nfavorable)				
	Actual	Actual	Actual	Budget	Amount	Percent				
State Shared Sales Tax	\$4.2	\$4.5	\$4.7	\$4.7	\$ -	-				
State Shared Income Tax	5.6	6.1	6.6	6.6	-	-				
Auto Lieu Tax	1.8	2.0	1.7	1.9	(0.1)	-8%				
Total State Shared Revenues	\$11.6	\$12.6	\$13.0	\$13.2	(\$0.1)	-1%				
% Change vs. Prior Year		9%	3%	4%						

Actual to Revised Budget variance of \$(0.1) million or (1%): The unfavorable variance is due to timing of receipts and should come in as expected at year end.

#### **Property Taxes**

#### Actual to Revised Budget variance of \$(0.1) million or (15%):

The unfavorable variance is due to timing of receipts and should come in as expected at year end.

	Franchise Fees and In-Lieu Taxes					
			Twelve Months	s: Fiscal Year		
		2014/15 2014/15				
	2012/13	2013/14	Adopted	Revised		
	Actual	Actual	Budget	Budget		
Electric and Gas Franchise	\$8.2	\$8.2	\$8.4	\$8.4		
Cable TV License Fee	3.5	3.7	3.4	3.4		
Salt River Project Lieu Tax	0.3	0.3	0.3	0.3		
Total Franchise Fees/In-Lieu Taxes	\$11.9	\$12.2	\$12.1	\$12.1		
% Change vs. Prior Year	1%	1%	-2%	-2%		

	Fiscal Year-to-Date: September 2014								
	2014/15 Actual vs. Bud								
	2012/13	2013/14	2014/15	Revised	Favorable/(L Amount		nfavorable)		
	Actual	Actual	Actual	Budget			Percent		
Electric and Gas Franchise	\$2.0	\$2.0	\$1.7	\$2.0	\$	(0.3)	-14%		
Cable TV License Fee	-	-	-	-		-	-		
Salt River Project Lieu Tax	-	-	-	-		-	-		
Total Franchise Fees/In-Lieu Taxes	\$2.0	\$2.0	\$1.7	\$2.0	\$	(0.3)	-14%		
% Change vs. Prior Year		-1%	-12%	2%					

Actual to Revised Budget variance of \$(0.3) million or (14%): The unfavorable variance is due to not receiving certain gas franchise fees as expected.

	Charg	ges for Serv	vices/Other	
			Twelve Months	s: Fiscal Year
			2014/15	2014/15
	2012/13	2013/14	Adopted	Revised
	Actual	Actual	Budget	Budget
Licenses, Permits & Fees				
Recreation Fees	\$3.6	\$3.7	\$3.5	\$3.5
WestWorld	2.9	3.4	3.9	3.9
Fire Service Charges	0.7	0.7	0.7	0.7
Business Licenses & Fees	1.7	1.8	1.8	1.8
Fines & Forfeitures				
Court Fines	4.1	4.2	4.8	4.8
Photo Enforcement Revenue	2.2	1.9	2.1	2.1
Parking Fines	0.3	0.2	0.2	0.2
Library Fines & Fees	0.3	0.3	0.4	0.4
Miscellaneous				
Stormwater Water Quality Charge	0.8	0.9	0.9	0.9
Property Rental	2.3	2.2	1.8	1.8
Intergovernmental Revenue	1.1	1.2	1.0	1.0
Contributions/Donations	0.1	0.1	-	-
Miscellaneous	1.4	1.9	4.4	4.4
Reimbursements	3.7	1.8	1.2	1.2
Total Charges for Services/Other	\$25.3	\$24.3	\$26.9	\$26.9
% Change vs. Prior Year	-2%	-4%	10%	10%

		Fis	cal Year-to-Date	: September 20	14	
				2014/15	Actual vs.	0
	2012/13	2013/14	2014/15	Revised	Favorable/(U	/
	Actual	Actual	Actual	Budget	Amount	Percent
Licenses, Permits & Fees						
Recreation Fees	\$1.0	\$0.9	\$0.9	\$1.0	\$ -	-4%
WestWorld	0.1	0.1	0.3	0.1	0.2	nm
Fire Service Charges	0.1	0.1	0.1	0.1	-	-
Business Licenses & Fees	0.2	0.2	0.2	0.2	-	-
Fines & Forfeitures						
Court Fines	1.0	1.0	0.9	1.1	(0.1)	-14%
Photo Enforcement Revenue	0.6	0.4	0.7	0.5	0.2	36%
Parking Fines	0.0	0.0	0.0	0.0	-	-
Library Fines & Fees	0.1	0.1	0.1	0.1	-	-
Miscellaneous						
Stormwater Water Quality Charge	0.3	0.3	0.2	0.2	-	-
Property Rental	0.2	0.3	0.5	0.2	0.3	nm
Intergovernmental Revenue	0.4	0.4	0.4	0.3	0.1	49%
Contributions/Donations	-	-	0.3	-	0.3	n/a
Miscellaneous	0.2	0.3	0.4	0.2	0.1	69%
Reimbursements	0.4	0.4	0.5	0.3	0.2	60%
Total Charges for Services/Other	\$4.7	\$4.6	\$5.6	\$4.3	\$1.3	29%
% Change vs. Prior Year		-2%	21%	-6%		

Actual to Revised Budget variance of \$1.3 million or 29%:

The favorable variance in WestWorld is due to timing of receipts for facilities rentals and concession fees. The unfavorable variance in Court Fines is due to a decline in the amount of citations filed by 15% YTD, while the favorable variance in Photo Enforcement Revenue is due to the delayed filing of backlogged citations from April, May and June of 2014. The favorable variance in Property Rental is primarily attributed to the initial two payments for Phase 1 and 2 for SkySong. The favorable variance in Intergovernmental Revenue is due to the timing of Palomino Library money received from Scottsdale Unified School District. The favorable variance in Contributions/Donations is due to payments from Arabian Horse Association of AZ and AZ Quarter Horse Association as part of their commitments towards improvements made at the Tony Nelssen Equestrian Center. The favorable variance in Miscellaneous is primarily due to a large reimbursement of expense for training which was received from AZ POST.

#### **Building Permit Fees and Charges**

Actual to Revised Budget variance of \$1.8 million or 66%:

The favorable variance is due to increased activity levels in the various revenues falling under Building Permit Fees and Charges such as building permits, right-of-way fees, plan review fees, and engineering plan review fees for multi-family construction.

#### Interest Earnings

Actual to Revised Budget variance of \$(0.1) million or (47%):

The interest earning are difficult to budget in the appropriate period as the gains/losses on investments are now posted when they occur, instead of posting the aggretage effect at year-end which has been the practive in previous years

#### Indirect/Direct Cost Allocations

Actual to Revised Budget variance of \$0.0 million or 0%:

No explanation is necessary.

#### Transfers In

			Twelve Months	s: Fiscal Year
			2014/15	2014/15
	2012/13	2013/14	Adopted	Revised
	Actual	Actual	Budget	Budget
CIP	\$ -	\$ -	\$ -	\$ -
Tourism Development - Bed Tax	1.5	3.1	1.5	1.5
Tourism Development - WW	-	2.1	1.2	1.2
30 Day Tow	0.3	0.3	0.4	0.4
Fleet Transfer	-	-	-	-
Special Programs	0.4	-	-	-
Other	0.3	-	-	-
Enterprise In Lieu Franchise Fees	6.7	7.0	7.0	7.0
Enterprise In Lieu Property Tax	-	-	-	-
Total Transfers In	\$9.2	\$12.5	\$10.0	\$10.0
% Change vs. Prior Year	-7%	18%	0%	0%

		Fise	cal Year-to-Date	: September 20	14	
				2014/15	Actual vs	. Budget
	2012/13	2013/14	2014/15	Revised	Favorable/(U	Infavorable)
	Actual	Actual	Actual	Budget	Amount	Percent
CIP	\$ -	\$ -	\$ -	\$ -	-	-
Tourism Development - Bed Tax	-	-	1.5	1.5	-	-
Tourism Development - WW	-	-	-	-	-	-
30 Day Tow	0.1	0.1	0.1	0.1	-	-
Fleet Transfer	-	-	-	-	-	-
Special Programs	-	-	-	-	-	-
Enterprise In Lieu Franchise Fees	2.0	2.0	2.0	1.7	0.3	15%
Enterprise In Lieu Property Tax	-	-	-	-	-	-
Total Transfers In	\$2.1	\$2.1	\$3.6	\$3.3	\$0.3	8%
% Change vs. Prior Year		-1%	72%	60%		

#### Actual to Revised Budget variance of \$0.3 million or 8%:

Enterprise in Lieu Franchise Fees are based on a month in arrears of Water Service Charges revenue, which had a favorable variance last month; therefore the franchise fees paid were higher than forecast.

Uses	
(\$ in millions: Rounding differences may occur)	

			Twelve Months: F	iscal Year	
	2012/13	2013/14	2014/15 Adopted	2014/15 Revised	2014/15 Approved
Expenses:*	Actual	Actual	Budget	Budget	Adjustments
Personnel Services	\$157.7	\$163.6	\$168.8 **	\$168.7 **	\$ -
Contractual	78.5 ***	53.3	54.8	54.8	-
Commodities	8.0	7.6	7.8	7.8	-
Capital Outlays	1.1	0.6	0.2	0.2	-
Total Operating Expenses	\$245.2	\$225.0	\$231.6	\$231.6	\$ -
Debt Service & Contracts Payable	15.1	15.7	15.1	15.1	-
Transfers Out	8.7	6.3	13.2	13.2	-
Total Uses	\$269.0	\$247.0	\$259.9 **	\$259.9 **	\$ -
% Change vs. Prior Year	12%	-8%	5%	5%	

			One Month: Sept	ember 2014		
				2014/15	Actual N	/s. Budget
	2012/13	2013/14	2014/15	Revised	Favorable / (U	nfavorable)
Expenses:*	Actual	Actual	Actual	Budget	Amount	Percent
Personnel Services	\$12.2	\$12.8	\$12.8	\$12.8	\$ -	-
Contractual	3.6	4.1	4.0	4.3	0.2	6%
Commodities	0.4	0.5	0.5	0.7	0.2	26%
Capital Outlays	0.1	-	-	-	-	-
Total Operating Expenses	\$16.3	\$17.4	\$17.4	\$17.8	\$0.4	2%
Debt Service & Contracts Payable	0.2	-	-	-	-	-
Transfers Out	-	-	-	-	-	-
Total Uses	\$16.5	\$17.4	\$17.4	\$17.8	\$0.4	2%
% Change vs. Prior Year	-22%	5%	0%	2%		

		Fiscal Year-to-Date: September 2014							
	2012/13	2013/14	2014/15	2014/15 Revised	Actual Favorable /	vs. Budget (Unfavorable)			
Expenses:*	Actual	Actual	Actual	Budget	Amount	(			
Personnel Services	\$42.8	\$43.5	\$45.4	\$45.5	\$0.1	0%			
Contractual	12.8	13.5	15.1	15.5	0.4	3%			
Commodities	1.3	1.1	1.5	1.6	0.2	10%			
Capital Outlays	0.1	0.1	-	-	-	-			
Total Operating Expenses	\$57.0	\$58.2	\$62.0	\$62.6	\$0.6	1%			
Debt Service & Contracts Payable	0.7	-	-	-	-	-			
Transfers Out	-	-	-	-	-	-			
Total Uses	\$57.7	\$58.2	\$62.0	\$62.6	\$0.6	1%			
% Change vs. Prior Year	6%	1%	6%	7%					

		Fis	cal Year-to-Date	: September 20	14	
Expenses:* Mayor & Council and Charter Officers	2012/13 <u>Actual</u> \$4.7	2013/14 <u>Actual</u> \$4.8	2014/15 <u>Actual</u> \$5.0	2014/15 Revised <u>Budget</u> \$5.1		vs. Budget nfavorable) Percent 3%
Administrative Services	4.6	4.3	4.6	4.8	0.2	4%
Community & Economic Dev	6.3	6.5	6.9	7.0	0.1	1%
Community Services	8.7	8.6	9.1	9.2	0.2	2%
Public Safety - Fire	7.6	8.2	8.5	8.6	0.1	1%
Public Safety - Police	21.4	22.0	23.5	23.7	0.2	1%
Public Works	3.8	3.7	4.4	4.1	( 0.3)	-7%
Total Operating Expenses	\$57.0	\$58.2	\$62.0	\$62.6	\$0.6	1%

\*Beginning in August 2012, the Bed Tax budget and expenditures have moved to the newly created Tourism Development Fund authorized by City Council on May 8, 2012.

\*\*Includes budgeted vacancy savings net of leave accrual payouts and the citywide pay program. \*\*\*Includes the Nordstrom Garage Lease Payoff paid for with bond proceeds.

### General Fund

	P	ersonnel Se	rvices			
			Twelve Months:	Fiscal Year		
	2012/13 Actual	2013/14 <u>Actual</u>	2014/15 Adopted Budget	2014/15 Revised <u>Budget</u>	2014/15 Approved Adjustments	
Salaries and Wages	\$112.5	\$115.6	\$119.3 *	\$118.6 *	(\$0.7)	
Overtime	6.9	7.2	6.1	6.2	0.1	
FICA	7.7	7.9	8.2	8.3	0.2	
Retirement	15.7	17.2	18.6	19.0	0.4	
Health/Dental/Miscellaneous	15.0	15.6	16.6	16.5	( 0.1)	
Total Personnel Services	\$157.7	\$163.6	\$168.8 *	\$168.7 *	\$ -	
% Change vs. Prior Year	2%	4%	3%	3%		

		Fisc	al Year-to-Date:	September 2014	1	
Salaries and Wages	2012/13 <u>Actual</u> \$30.9	2013/14 <u>Actual</u> \$31.0	2014/15 <u>Actual</u> \$32.6	2014/15 Revised <u>Budget</u> \$32.8	Actual Favorable / <u>Amount</u> \$0.2	vs. Budget (Unfavorable) Percent 1%
Overtime	1.8	2.0	1.7	1.5	( 0.2)	-17%
FICA	2.1	2.1	2.2	2.2	-	-
Retirement	4.2	4.5	4.9	5.0	0.1	2%
Health/Dental/Miscellaneous	3.7	3.9	3.9	4.0	0.1	2%
Total Personnel Services	\$42.8	\$43.5	\$45.4	\$45.5	\$0.1	0%
% Change vs. Prior Year	5%	2%	4%	5%		
Pay Periods	7	7	7			

\*Includes budgeted vacancy savings net of leave accrual payouts and the citywide pay program.

#### Actual to Revised Budget variance of \$0.1 million or 0%:

The favorable variance in Salaries and Wages is largely related to vacant part-time positions in Community Services which includes seasonality adjustments for some positions. The unfavorable variance in Overtime is related to both Police and Fire amounting to (\$88K) and (\$64K), respectively. Police Uniformed Services had increased patrols in July due to the holiday and Sergeant assessments are occurring related to disposal of evidence which is experiencing significant backlogs. Fire currently has 8 sworn employees out on workers compensation due to work related injuries and 2 additional sworn employees out due other injuries. Finally, the favorable variance in Retirement is due to Police which experienced retirements of high ranking officers and the new officers filling those roles are compensated at lower levels in the pay grade then their predecessors were earning at retirement.

	Macro F	Personnel A	djustments			
			2014/15	2014	'15	
	2012/13	2013/14	Adopted	Year-To	-Date	
	Actual	Actual	Budget	Saved/(Used)	Remaining	
Citywide Pay Program	\$ -	\$2.8	\$4.6	(\$4.6)	\$ -	
2% Pay for Performance	2.7	-	-	-	-	
Compensation Adjustments	0.6	0.6	-	-	-	
Vacancy Savings	( 3.9)	( 3.8)	( 3.8)	1.0	(2.8)	
Vacation Leave Payouts	0.8	0.5	0.9	( 0.2)	0.7	
Medical Leave Payouts	1.0	0.8	1.0	( 0.5)	0.5	
Total Vacancy Savings/Payouts	\$1.2	\$0.9	\$2.7	(\$4.3)	(\$1.6)	

#### Total Saved/(Used) YTD of (\$4.3) million:

The City has achieved \$1.0 million in vacancy savings year-to-date offset by (\$0.7) million in vacation and medical leave payouts. In July the Citywide Pay Program was funded and implemented initiating the use of ongoing and one-time dollars for compensation.

#### **Contractual Services**

#### Actual to Revised Budget variance of \$0.4 million or 3%:

The favorable variance is attributable to contracts that did not receive the expected invoices during this period including; invoices for Police; Photo Enforcement, Photo Radar Processes Service and Jail Services which have not been paid for in September; Administrative Services; for the certain annual software maintenance contracts; and various other payments that were expected to be paid in the current period. Although the budget for these items is in the period where staff believed the payment would exist there have been delays in the timely receipt of these and other invoices.

#### Commodities

#### Actual to Revised Budget variance of \$0.2 million or 10%:

The favorable variance is primarily the result of the timing and receipt of pending invoices, in certain instances budget adjustments have occurred to minimize this variance moving forward. In addition, the favorable variance is a result of various accounts, such as operating supplies, maintenance services and repair materials, education and recreation supplies, and office supplies which are difficult to budget in the appropriate period as they do not have a predictable spending pattern across all periods throughout the year.

#### Capital Outlays

Actual to Revised Budget variance of \$0.0 million or 0%: No explanation is necessary.

## General Fund

	Debt Service	& Contract	ts Payable			
		T	welve Months: F	iscal Year		
Debt Service Transfer MPC Excise Debt Fund	2012/13 <u>Actual</u> \$2.8 7.9	2013/14 <u>Actual</u> \$ - 12.8	2014/15 Adopted <u>Budget</u> \$ - 12.3	2014/15 Revised <u>Budget</u> \$ - 12.3	2014/15 Approved <u>Adjustments</u> - -	
Contracts Payable COP - Radio Financing	1.8 	0.3	0.3	0.3	-	
Debt Service & Contracts Payable % Change vs. Prior Year	<u>\$15.1</u> -15%	<u>\$15.7</u> 4%	<u>\$15.1</u> -4%	<u>\$15.1</u> -4%	<u> </u>	
		Fiscal	Year-to-Date: Se	eptember 201	4	
	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual Favorable / <u>Amount</u>	vs. Budget (Unfavorable) Percent
Debt Service Transfer MPC Excise Debt Fund	\$ -	\$ - -	\$ -	\$ - -	\$ -	-
Contracts Payable COP - Radio Financing	0.7	-	-	-	-	-
Debt Service & Contracts Payable % Change vs. Prior Year	\$0.7 19%	<u>\$ -</u> -96%	<u>\$-</u> 0%	<u>\$-</u> 0%	\$ -	

Actual to Revised Budget variance of \$0.0 million or 0%: No explanation is necessary.

	Tra	ansfers-Out				
		T	welve Months: F	iscal Year		
	2012/13 Actual	2013/14 Actual	2014/15 Adopted <u>Budget</u>	2014/15 Revised <u>Budget</u>	2014/15 Approved <u>Adjustments</u>	
CIP - Stadium	\$0.1	\$0.1	\$0.1	\$0.1	\$ -	
CIP - PAYGO	5.2	5.8	13.0	13.0	-	
Spec Pgms Fund - Comm Srvs	0.2	-	-	-	-	
Spec Pgms Fund - Fire	0.1	-	-	-	-	
Spec Pgms Fund - Planning & Dev	0.1	0.1	0.1	0.1	-	
Spec Pgms Fund - SW Gas Fund	0.1	-	-	-	-	
Tourism Development Fund	3.0	-	-	-	-	
Grants Fund - CDBG	-	0.4	-	-	-	
Total Transfers Out	\$8.7	\$6.3	\$13.2	\$13.2	\$ -	
% Change vs. Prior Year	-41%	-28%	nm	nm		
		Fiscal	Year-to-Date: Se	eptember 2014	4	
				2014/15	Actual	vs. Budget
	2012/13	2013/14	2014/15	Revised	Favorable /	(Unfavorable)
	Actual	Actual	Actual	Budget	Amount	Percent
CIP - Stadium	\$ -	\$ -	\$ -	\$ -	\$ -	-
CIP - PAYGO	-	-	-	-	-	-
Spec Pgms Fund - Comm Srvs	-	-	-	-	-	-
Spec Pgms Fund - Fire	-	-	-	-	-	-
Spec Pgms Fund - Planning & Dev	-	-	-	-	-	-
Spec Pgms Fund - SW Gas Fund	-	-	-	-	-	-
Tourism Development Fund	-	-	-	-	-	-
Grants Fund - CDBG		-		-		
Total Transfers Out	\$ -	\$ -	\$ -	\$ -	\$ -	
% Change vs. Prior Year	-100%	0%	0%	0%		-

Actual to Revised Budget variance of \$0.0 million or 0%:

No explanation is necessary.

#### FY 2014/15 - TRANSPORTATION FUND (\$ in millions: Rounding differences may occur) Adopted vs. Revised Adopted Revised Favorable / (Unfavorable) Percent Budget Budget Amount Sources \$34.0 \$34.0 \$ -\_ Uses 34.5 34.5 \$ -Change in Fund Balance (\$0.6) (\$0.6) Beginning Fund Balance \$8.3 \$9.7 \$1.5 Ending Fund Balance \$7.7 \$9.2 \$1.5 Reserved\* \$2.5 \$2.5 \$ -**Unreserved Fund Balance** 4.7 6.1 1.5 Contingency 0.5 0.5 -Ending Fund Balance \$7.7 \$9.2 \$1.5 \*Transportation Fund Stabilization Reserve equals 10% of operating expenses per Financial Policy No. 35.

Twelve Months: Fiscal Year 2014/15 2014/15 2014/15 2012/13 2013/14 Adopted Revised Approved Revenues: Actual Budget Budget **Adjustments** Actual **HURF** Taxes \$11.9 \$12.3 \$12.9 \$12.9 \$ \_ 0.20% City Sales Tax 16.9 18.4 18.4 18.1 Other 3.6 2.3 2.6 2.6 **Total Revenues** \$32.3 \$32.7 \$34.0 \$34.0 \$ \_ Transfers In \$34.0 **Total Sources** \$32.3 \$32.7 \$34.0 \$ -3% 4% 4% 1% % Change vs. Prior Year

			Twelve Months:	Fiscal Year	
			2014/15	2014/15	2014/15
	2012/13	2013/14	Adopted	Revised	Approved
Expenses:	Actual	Actual	Budget	Budget	Adjustments
Personnel Services	\$5.4	\$5.4	\$5.9 **	\$5.9 **	\$ -
Contractual	14.8	15.7	18.5	18.5	-
Commodities	0.7	0.8	0.9	0.9	-
Capital Outlays	-	-	0.1	0.1	-
Total Operating Expenses	\$20.9	\$21.9	\$25.3	\$25.3	\$ -
Transfers Out					
CIP Fund	8.5	9.1	9.3	9.3	-
Total Uses	\$29.3	\$31.0	\$34.5 **	\$34.5 **	\$ -
% Change vs. Prior Year	2%	6%	11%	11%	

\*\*Includes budgeted vacancy savings net of leave accrual payouts and 3% pay for performance and compensation adjustments.

### September 2014: Current Month and YTD

(\$ in millions: Rounding differences may occur)

		September			Actua	I vs. Budget
	September	Revised	YTD	Revised	Favorable /	(Unfavorable)
	Actual	Budget	Actual	Budget	Amount	Percent
Sources	\$2.7	\$2.5	\$7.9	\$7.5	\$0.4	5%
Uses	1.8	1.7	4.4	4.9	0.4	9%
Change in Fund Balance	\$0.9	\$0.8	\$3.4	\$2.6	\$0.8	

		One Month: September 2014						
	2012/13	2013/14	2014/15	2014/15 Revised	Actual / Favorable	vs. Budget (Unfavorable)		
Revenues:	Actual	Actual	Actual	Budget	Amount	Percent		
HURF Taxes	\$0.9	\$0.9	\$1.0	\$1.1	(\$0.1)	-5%		
0.20% City Sales Tax	1.2	1.3	1.4	1.3	0.1	4%		
Other	0.1	-	0.3	0.1	0.3	nm		
Total Revenues	\$2.2	\$2.3	\$2.7	\$2.5	\$0.3	10%		
Transfers In	-	-	-	-	-	-		
Total Sources	\$2.2	\$2.3	\$2.7	\$2.5	\$0.3	10%		
% Change vs. Prior Year	8%	0%	21%	10%				

	Fiscal Year-to-Date: September 2014					
Revenues:	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual / Favorable Amount	vs. Budget (Unfavorable) Percent
HURF Taxes	\$2.9	\$3.0	\$3.2	\$3.2	<u> </u>	-
0.20% City Sales Tax	3.6	3.9	4.2	4.1	0.1	3%
Other	1.0	0.2	0.4	0.1	0.3	nm
Total Revenues	\$7.5	\$7.1	\$7.9	\$7.5	\$0.4	5%
Transfers In	0.1	-	-	-	-	-
Total Sources	\$7.6	\$7.1	\$7.9	\$7.5	\$0.4	5%
% Change vs. Prior Year	0%	-6%	10%	5%		

#### Actual to Revised Budget variance of \$0.4 million or 5%:

The favorable variance in Other is an annual reconciliation which occurs based on operations with the Regional Public Transportation Authority (RPTA). The fixed annual contract is adjusted at year end based on actual results and then a settlement occurs, which was received in September.

### **Transportation Fund**

	One Month: September 2014						
				2014/15	Actual	l vs. Budget	
	2012/13	2013/14	2014/15	Revised	Favorable /	(Unfavorable)	
Expenses:	Actual	Actual	Actual	Budget	Amount	Percent	
Personnel Services	\$0.4	\$0.2	\$0.3	\$0.3	\$ -	-	
Contractual	1.5	1.2	1.4	1.3	( 0.1)	-8%	
Commodities	0.1	-	0.1	0.1	-	-	
Capital Outlays	-	-	-	-	-	-	
Total Operating Expenses	\$2.0	\$1.4	\$1.8	\$1.7	(\$0.1)	-6%	
Transfers Out					. ,		
CIP Fund	-	-	-	-	-	-	
Total Uses	\$2.0	\$1.4	\$1.8	\$1.7	(\$0.1)	-6%	
% Change vs. Prior Year	30%	-29%	25%	18%			

	Fiscal Year-to-Date: September 2014						
Expenses:	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actua / Favorable Amount	l vs. Budget (Unfavorable) Percent	
Personnel Services	\$1.4	\$1.5	\$1.6	<u></u>	<u> </u>	-	
Contractual	2.5	2.4	2.7	3.1	0.4	14%	
Commodities	0.1	0.1	0.2	0.2	-	-	
Capital Outlays	-	-	-	-	-	-	
Total Operating Expenses	\$4.1	\$4.0	\$4.4	\$4.9	\$0.4	9%	
Transfers Out							
CIP Fund	-	-	-	-	-	-	
Total Uses	\$4.1	\$4.0	\$4.4	\$4.9	\$0.4	9%	
% Change vs. Prior Year	10%	-1%	10%	21%			

#### Actual to Revised Budget variance of \$0.4 million or 9%:

The favorable variance in Contractual is due to contract changes with Phoenix including a new payment schedule, which will be occurring in the near future. Additionally, with other transit contracts a new contract was approved by Council in September which will result in a payment in the near future, further reducing the large favorable variance.

#### FY 2014/15 - TOURISM DEVELOPMENT FUND (\$ in millions: Rounding differences may occur) Adopted vs. Revised Adopted Revised Favorable / (Unfavorable) Budget Budget Amount Percent Sources \$17.4 \$17.4 \$ -Uses 19.8 19.8 -(\$2.4) (\$2.4) \$ -Change in Fund Balance Beginning Fund Balance \$7.6 \$8.9 \$1.3 \$5.2 \$6.5 Ending Fund Balance \$1.3

	Twelve Months: Fiscal Year						
			2014/15	2014/15	2014/15		
	2012/13*	2013/14	Adopted	Revised	Approved		
Revenues:	Actual	Actual	Budget	Budget	<u>Adjustments</u>		
Bed Taxes	\$13.9	\$15.3	\$15.8	\$15.8	\$ -		
Hospitality Trolley Sponsorship	0.1	-	-	-	-		
Princess Hotel Lease	1.4	1.7	1.6	1.6	-		
Total Revenues	\$15.4	\$17.0	\$17.4	\$17.4	\$ -		
Transfers In	3.1	0.1	-	-	-		
Transfers In - CIP	-	-	-	-	-		
Total Sources	\$18.5	\$17.1	\$17.4	\$17.4	\$ -		
% Change vs. Prior Year	n/a	-7%	1%	1%			

	Twelve Months: Fiscal Year						
			2014/15	2014/15	2014/15		
	2012/13*	2013/14	Adopted	Revised	Approved		
Expenses:	Actual	Actual	Budget	Budget	<u>Adjustments</u>		
Marketing (CVB)	\$6.9	\$7.7	\$7.9	\$7.9	\$ -		
Events & Event Development	1.0	1.1	1.8	1.8	-		
Hospitality Trolley	0.2	0.1	0.2	0.2	-		
Admin/Research	0.4	0.4	0.5	0.5	-		
Mayor and City Council	-	-	0.1	0.1	-		
Capital Outlays	-	-	0.4	0.4	-		
Total Operating Expenses	\$8.5	\$9.3	\$10.9	\$10.9	\$ -		
Transfers Out							
CIP	-	0.2	2.7	2.7	-		
Debt Service	1.2	1.8	3.6	3.6	-		
General Fund	1.6	3.7	2.7	2.7	-		
Total Uses	\$11.3	\$15.1	\$19.8	\$19.8	\$ -		
% Change vs. Prior Year	n/a	34%	31%	31%			

\* New fund beginning August 2012 to account for all revenues and expenditures related to Tourism.

### September 2014: Current Month and YTD

(\$ in millions: Rounding differences may occur)

	September			YTD	Actua	l vs. Budget
	September	Revised	YTD	Revised	Favorable /	(Unfavorable)
	Actual	Budget	Actual	Budget	Amount	Percent
Sources	\$0.8	\$0.7	\$2.3	\$2.1	\$0.2	8%
Uses	3.4	0.8	7.1	3.8	( 3.2)	-85%
Change in Fund Balance	(\$2.6)	(\$0.1)	(\$4.8)	(\$1.7)	(\$3.1)	

		One Month: September 2014					
	2012/13*	2013/14	2014/15	2014/15 Revised	Actual / Favorable	vs. Budget (Unfavorable)	
Revenues:	Actual	Actual	Actual	Budget	Amount	Percent	
Bed Taxes	\$1.2	\$0.5	\$0.6	\$0.6	\$ -	-	
Hospitality Trolley Sponsorship	-	-	-	-	-	-	
Princess Hotel Lease	-	0.1	0.1	0.1	-	-	
Total Revenues	\$1.2	\$0.7	\$0.8	\$0.7	\$ -	-	
Transfers In	-	-	-	-	-	-	
Transfers In - CIP	-	-	0.1	-	0.1	n/a	
Total Sources	\$1.2	\$0.7	\$0.8	\$0.7	\$0.1	15%	
% Change vs. Prior Year	n/a	-45%	22%	0%			

	Fiscal Year-to-Date: September 2014						
	2012/13*	2013/14	2014/15	2014/15 Revised	Actua / Favorable	l vs. Budget (Unfavorable)	
Revenues:	Actual	Actual	Actual	Budget	Amount	Percent	
Bed Taxes	\$1.7	\$1.8	\$2.0	\$1.9	\$0.1	6%	
Hospitality Trolley Sponsorship	-	-	-	-	-	-	
Princess Hotel Lease	0.1	0.3	0.3	0.3	-	-	
Total Revenues	\$1.8	\$2.1	\$2.3	\$2.1	\$0.1	5%	
Transfers In	-	-	-	-	-	-	
Transfers In - CIP	-	-	0.1	-	0.1	n/a	
Total Sources	\$1.8	\$2.1	\$2.3	\$2.1	\$0.2	8%	
% Change vs. Prior Year	n/a	19%	11%	0%			

\* New fund beginning August 2012 to account for all revenues and expenditures related to Tourism.

Actual to Revised Budget variance of \$0.2 million or 8%:

The favorable variance in Bed Taxes revenue is due to occupancy coming in slightly higher than forecast.

	One Month: September 2014						
	2012/13*	2013/14	2014/15	2014/15 Revised	Actual Favorable / (	vs. Budget Unfavorable)	
Expenses:	Actual	Actual	Actual	Budget	Amount	Percent	
Marketing (CVB)	\$0.6	\$0.6	\$0.7	\$0.7	\$ -	-	
Events & Event Development	-	-	-	0.1	0.1	82%	
Hospitality Trolley	-	-	-	-	-	-	
Admin/Research	0.1	-	-	0.1	-	-	
Mayor and City Council	-	-	-	-	-	-	
Capital Outlays	-	-	-	-	-	-	
Total Operating Expenses	\$0.7	\$0.6	\$0.8	\$0.8	\$ -	-	
Transfers Out							
CIP	-	0.1	2.7	-	(2.7)	n/a	
Debt Service	-	-	-	-	-	-	
General Fund	-	-	-	-	-	-	
Total Uses	\$0.7	\$0.7	\$3.4	\$0.8	(\$2.6)	nm	
% Change vs. Prior Year	n/a	0%	nm	17%			

	Fiscal Year-to-Date: September 2014						
				2014/15	Actual	vs. Budget	
	2012/13*	2013/14	2014/15	Revised	Favorable / (	Unfavorable)	
Expenses:	Actual	Actual	Actual	Budget	Amount	Percent	
Marketing (CVB)	\$1.7	\$1.7	\$2.0	\$2.0	\$ -	-	
Events & Event Development	-	-	-	0.2	0.2	93%	
Hospitality Trolley	-	-	-	-	-	-	
Admin/Research	0.1	0.1	0.1	0.1	-	-	
Mayor and City Council	-	-	-	-	-	-	
Capital Outlays	-	-	-	-	-	-	
Total Operating Expenses	\$1.8	\$1.8	\$2.1	\$2.3	\$0.2	9%	
Transfers Out							
CIP	-	0.2	3.5	-	( 3.5)	n/a	
Debt Service	-	-	-	-	-	-	
General Fund	-	-	1.5	1.5	-	-	
Total Uses	\$1.8	\$2.0	\$7.1	\$3.8	(\$3.2)	-85%	
% Change vs. Prior Year	n/a	12%	nm	87%			

\* New fund beginning August 2012 to account for all revenues and expenditures related to Tourism.

#### Actual to Revised Budget variance of (\$3.2) million or (85%):

Events & Event Development involves the planning for major events such as Super Bowl and Fiesta Bowl, and while planning is currently underway this has been no costs to the city, resulting in a favorable variance. Additionally, the unfavorable variance is due to Transfers Out - CIP which occurred in both August and September but was scheduled to occur later in the fiscal year.

#### FY 2014/15 - WATER AND WATER RECLAMATION FUNDS (\$ in millions: Rounding differences may occur)

Sources Uses Change in Fund Balance	Adopted <u>Budget</u> \$158.3 172.7 (\$14.4)	Revised <u>Budget</u> \$158.3 172.7 (\$14.4)	Adopted Favorable / <u>Amount</u> \$ - - \$ -	vs. Revised (Unfavorable) Percent
Beginning Fund Balance Ending Fund Balance	\$82.9 \$68.5	\$70.3 \$56.0	(\$12.6)	
60 to 90 Day Operating Repair/Replacement Reserve Revenue Bond Debt Reserve Special Contractual Unreserved Fund Balance* Ending Fund Balance	\$14.3 37.0 4.7 6.7 5.8 \$68.5	\$14.6 36.2 4.8 6.8 (6.5) \$56.0	\$0.3 (0.8) 0.1 (12.3) (\$12.6)	

		T۱	welve Months: Fis	scal Year		
			2014/15	2014/15	2014/15	
	2012/13	2013/14	Adopted	Revised	Approved	
Revenues:	Actual	Actual	Budget	Budget	Adjustments	
Water Service Charges	\$90.9	\$90.1	\$91.7	\$91.7	\$ -	
Water Reclamation Charges	35.8	38.4	37.9	37.9	-	
Non-Potable Water Fees	9.3	10.9	10.4	10.4	-	
Interest Earnings	1.0	0.5	0.4	0.4	-	
Miscellaneous Revenue	1.9	1.8	1.9	1.9	-	
Total Revenues	\$138.9	\$141.7	\$142.3	\$142.3	\$ -	
Transfers In	16.6	16.9	16.0	16.0	-	
Bond Proceeds	-	-	-	-	-	
Total Sources	\$155.5	\$158.6	\$158.3	\$158.3	\$ -	
% Change vs. Prior Year	-5%	2%	-1%	-1%		

		T۱	welve Months: Fis	scal Year	
-			2014/15	2014/15	2014/15
	2012/13	2013/14	Adopted	Revised	Approved
Expenses:	Actual	Actual	Budget	Budget	Adjustments
Personnel Services	17.1	17.4	18.5	18.5	-
Contractual	23.1	25.1	29.8	29.8	-
Commodities	23.7	24.2	26.6	26.6	-
Capital Outlays	0.3	0.3	0.1	0.1	-
Total Operating Expenses	\$64.3	\$67.1	\$75.0	\$75.0	\$ -
Debt Service & Contracts Payable	28.7	28.8	29.7	29.7	-
Transfers Out					
CIP Fund	47.0	49.5	56.2	56.2	-
Franchise Fees	6.7	7.0	7.0	7.0	-
Indirect/Direct Charges	5.5	5.0	4.9	4.9	-
Total Uses	\$152.2	\$157.3	\$172.7	\$172.7	\$ -
% Change vs. Prior Year	-12%	3%	10%	10%	

\* The negative Unreserved Fund Balance is temporary, \$20.0M in MPC Bonds are expected to be issued in January 2015. With this adjustment the Unreserved Fund Balance will then be \$13.5M.

### September 2014: Current Month and YTD

(\$ in millions: Rounding differences may occur)

		September		YTD	Actua	l vs. Budget
	September	Revised	YTD	Revised	Favorable /	(Unfavorable)
	Actual	Budget	Actual	Budget	Amount	Percent
Sources	\$12.5	\$14.0	\$40.8	\$41.6	(\$0.7)	-2%
Uses	7.1	7.6	19.8	20.4	0.6	3%
Change in Fund Balance	\$5.4	\$6.4	\$21.1	\$21.2	(\$0.1)	

	One Month: September 2014						
				2014/15	Actual	vs. Budget	
_	2012/13	2013/14	2014/15	Revised	Favorable /	(Unfavorable)	
Revenues:	Actual	Actual	Actual	Budget	Amount	Percent	
Water Service Charges	\$9.4	\$9.1	\$8.1	\$9.6	(\$1.5)	-16%	
Water Reclamation Charges	2.9	3.3	3.2	3.2	-	-	
Non-Potable Water Fees	1.0	1.1	1.0	1.0	-	-	
Interest Earnings	0.1	0.1	0.1	-	-	-	
Miscellaneous Revenue	( 0.5)	0.3	0.1	0.1	-	-	
Total Revenues	\$12.9	\$14.0	\$12.4	\$13.9	(\$1.5)	-11%	
Transfers In	0.1	0.1	0.1	0.1	-	-	
Bond Proceeds	-	-	-	-	-	-	
Total Sources	\$13.0	\$14.1	\$12.5	\$14.0	(\$1.5)	-11%	
% Change vs. Prior Year	-4%	9%	-11%	-1%			

	Fiscal Year-to-Date: September 2014						
				2014/15	Actual	vs. Budget	
	2012/13	2013/14	2014/15	Revised	Favorable /	(Unfavorable)	
Revenues:	Actual	Actual	Actual	Budget	Amount	Percent	
Water Service Charges	\$28.9	\$28.0	\$27.2	\$28.6	(\$1.4)	-5%	
Water Reclamation Charges	8.9	9.5	9.5	9.3	0.2	2%	
Non-Potable Water Fees	3.1	3.0	3.4	3.0	0.4	14%	
Interest Earnings	0.2	0.3	0.2	0.1	0.1	88%	
Miscellaneous Revenue	0.2	0.5	0.3	0.3	-	-	
Total Revenues	\$41.3	\$41.3	\$40.6	\$41.3	(\$0.7)	-2%	
Transfers In	0.2	0.2	0.2	0.2	-	-	
Bond Proceeds	-	-	-	-	-	-	
Total Sources	\$41.5	\$41.5	\$40.8	\$41.6	(\$0.7)	-2%	
% Change vs. Prior Year	3%	0%	-2%	0%			

#### Actual to Revised budget variance of (\$0.7) million or (2%):

The unfavorable variance for Water Service Charges was driven by record rainfall in September resulting in a decline in potable water deliveries. The favorable variance for Water Reclamation was driven by higher than expected water deliveries in the prior winter period. The favorable variance for Non-Potable Water Fees was driven by higher than anticipated non-potable sales.

### Water and Water Reclamation Funds

	One Month: September 2014						
				2014/15	Actual	vs. Budget	
	2012/13	2013/14	2014/15	Revised	Favorable /	(Unfavorable)	
Expenses:	Actual	Actual	Actual	Budget	Amount	Percent	
Personnel Services	1.4	1.3	1.3	1.3	-	-	
Contractual	2.1	2.7	2.7	2.7	( 0.1)	-3%	
Commodities	1.5	2.0	2.1	2.7	0.6	23%	
Capital Outlays	-	0.1	-	-	-	-	
Total Operating Expenses	\$4.9	\$6.1	\$6.1	\$6.6	\$0.5	8%	
Debt Service & Contracts Payable	-	-	-	-	-	-	
Transfers Out							
CIP Fund	-	-	-	-	-	-	
Franchise Fees	0.6	0.7	0.6	0.6	-	-	
Indirect/Direct Charges	0.5	0.4	0.4	0.4	-	-	
Total Uses	\$6.0	\$7.2	\$7.1	\$7.6	\$0.5	7%	
% Change vs. Prior Year	-32%	19%	-1%	6%			

	Fiscal Year-to-Date: September 2014							
Evenences	2012/13	2013/14	2014/15	2014/15 Revised	Actual Favorable /	vs. Budget (Unfavorable)		
Expenses:	Actual	Actual	Actual	Budget	Amount	Percent		
Personnel Services	4.7	4.6	4.8	4.9	0.2	3%		
Contractual	4.7	5.2	5.6	5.8	0.2	3%		
Commodities	3.9	4.7	6.1	6.7	0.6	9%		
Capital Outlays	-	0.1	-	-	-	-		
Total Operating Expenses	\$13.3	\$14.6	\$16.5	\$17.4	\$0.9	5%		
Debt Service & Contracts Payable	-	-	-	-	-	-		
Transfers Out								
CIP Fund	-	-	-	-	-	-		
Franchise Fees	2.0	2.0	2.0	1.7	( 0.3)	-15%		
Indirect/Direct Charges	1.4	1.3	1.2	1.2	-	-		
Total Uses	\$16.6	\$17.8	\$19.8	\$20.4	\$0.6	3%		
% Change vs. Prior Year	-12%	7%	11%	14%				

#### Actual to Revised Budget variance of \$0.6 million or 3%:

The favorable variance for Personnel Services is driven by vacant positions with open recruitment. The favorable variance for Contractual was driven by lower maintenance costs and software maintenance contract costs, partially offset by higher electricity and the multi-city reclamation plant costs. The favorable variance for Commodities was driven by lower plant maintenance costs. The unfavorable variance for Franchise Fees was driven by higher than forecasted operating revenues which results in an increased transfer-out to the General Fund.

FY 2014/15 - AVIATION FUND (\$ in millions: Rounding differences may occur)									
Sources Uses Change in Fund Balance	Adopted <u>Budget</u> \$4.0 2.7 \$1.2	Revised <u>Budget</u> \$4.0 2.7 \$1.2	Adopted Favorable / <u>Amount</u> \$ - - \$ -	vs. Revised (Unfavorable) <u>Percent</u> -					
Beginning Fund Balance _ Ending Fund Balance =	\$3.6 \$4.9	\$5.6 \$6.9	\$2.0 \$2.0						
60 to 90 Day Operating Fleet Replacement Reserve Repair/Replacement Reserve Unreserved Ending Fund Balance	\$0.4 1.0 1.0 2.5 \$4.9	\$0.4 1.0 1.0 4.5 \$6.9	\$ - - 2.0 \$2.0						

		Τv	velve Months: Fis	cal Year	
-			2014/15	2014/15	2014/15
	2012/13	2013/14	Adopted	Revised	Approved
Revenues:	Actual	Actual	Budget	Budget	Adjustments
Aviation Fees	\$3.4	\$3.5	\$3.3	\$3.3	\$ -
Privilege and Use Tax – Jet Fuel	0.1	0.2	0.1	0.1	-
Interest Earnings	0.1	0.1	-	-	-
Miscellaneous Revenue	0.1	0.1	0.1	0.1	-
- Fotal Revenues	\$3.8	\$3.8	\$3.6	\$3.6	\$ -
Transfers In	-	0.8	-	-	-
Transfers In - CIP	-	1.1	0.4	0.4	-
Total Sources	\$3.8	\$5.7	\$4.0	\$4.0	\$ -
* Change vs. Prior Year	9%	52%	-30%	-30%	

		Ти	elve Months: Fis	cal Year	
			2014/15	2014/15	2014/15
	2012/13	2013/14	Adopted	Revised	Approved
Expenses:	Actual	Actual	Budget	Budget	<u>Adjustments</u>
Personnel Services	\$1.0	\$1.1	\$1.1	\$1.1	\$ -
Contractual	0.7	0.7	0.9	0.9	-
Commodities	0.1	0.1	0.1	0.1	-
Capital Outlays	-	-	0.1	0.1	-
Total Operating Expenses	\$1.8	\$1.8	\$2.2	\$2.2	\$ -
Transfers Out					
CIP Fund	4.1	1.1	0.1	0.1	-
Indirect/Direct Charges	0.4	0.5	0.5	0.5	-
Total Uses	\$6.3	\$3.4	\$2.7	\$2.7	\$ -
% Change vs. Prior Year	nm	-46%	-19%	-19%	

### September 2014: Current Month and YTD

(\$ in millions: Rounding differences may occur)

		September		YTD	Actua	l vs. Budget
	September	Revised	YTD	Revised	Favorable /	(Unfavorable)
	Actual	Budget	Actual	Budget	Amount	Percent
Sources	\$0.2	\$0.3	\$0.8	\$0.8	\$0.1	7%
Uses	0.2	0.2	0.5	0.7	0.2	28%
Change in Fund Balance	\$0.1	\$0.1	\$0.3	\$ -	\$0.3	

	One Month: September 2014						
Revenues:	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actua / Favorable Amount	l vs. Budget (Unfavorable) <u>Percent</u>	
Aviation Fees	<u> </u>	\$0.2	<u>Actual</u> \$0.2	<u> </u>	(\$0.1)	-28%	
Privilege and Use Tax – Jet Fuel	-	-	-	-	(+0)		
Interest Earnings	-	-	-	-	-	-	
Miscellaneous Revenue	-	-	-	-	-	-	
Total Revenues	\$0.3	\$0.2	\$0.2	\$0.3	(\$0.1)	-26%	
Transfers In	-	-	-	-	-	-	
Transfers In - CIP	-	-	-	-	-	-	
Total Sources	\$0.3	\$0.2	\$0.2	\$0.3	(\$0.1)	-26%	
% Change vs. Prior Year	85%	-29%	0%	41%			

	Fiscal Year-to-Date: September 2014						
Revenues:	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actua / Favorable <u>Amount</u>	(Unfavorable)	
Aviation Fees	\$0.7	\$0.7	\$0.7	<u></u>	\$0.1	7%	
Privilege and Use Tax – Jet Fuel	-	-	-	-	-	-	
Interest Earnings	-	-	-	-	-	-	
Miscellaneous Revenue	-	-	-	-	-	-	
Total Revenues	\$0.7	\$0.8	\$0.8	\$0.8	\$0.1	7%	
Transfers In	-	0.8	-	-	-	-	
Transfers In - CIP	-	-	-	-	-	-	
Total Sources	\$0.7	\$1.5	\$0.8	\$0.8	\$0.1	7%	
% Change vs. Prior Year	0%	nm	-47%	-51%			

#### Actual to Revised Budget variance of \$0.1 million or 7%:

The favorable variance for Aviation Fees is driven by revenue received as a result of a lease assignment and higher than expected US Customs fees, fixed tenant rents and rental car concession revenue.

		One Month: September 2014						
	2012/13	2013/14	2014/15	2014/15 Revised	Actual Favorable /	(Unfavorable)		
Expenses:	Actual	Actual	Actual	Budget	Amount	Percent		
Personnel Services	\$0.1	\$0.1	\$0.1	\$0.1	\$ -	-		
Contractual	-	0.1	-	-	-	-		
Commodities	-	-	-	-	-	-		
Capital Outlays	-	-	-	-	-	-		
Total Operating Expenses	\$0.1	\$0.2	\$0.1	\$0.2	\$0.1	29%		
Transfers Out								
CIP Fund	-	-	-	-	-	-		
Indirect/Direct Charges	-	-	-	-	-	-		
Total Uses	\$0.2	\$0.2	\$0.2	\$0.2	\$0.1	24%		
% Change vs. Prior Year	0%	0%	0%	0%				

		Fiscal Year-to-Date: September 2014						
Expenses:	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual / Favorable Amount	(Unfavorable)		
Personnel Services	\$0.3	\$0.3	\$0.3	\$0.3	\$ -	-		
Contractual	0.1	0.2	0.1	0.3	0.1	58%		
Commodities	-	-	-	-	-	-		
Capital Outlays	-	-	-	-	-	-		
Total Operating Expenses	\$0.4	\$0.5	\$0.4	\$0.6	\$0.2	33%		
Transfers Out								
CIP Fund	-	-	-	-	-	-		
Indirect/Direct Charges	0.1	0.1	0.1	0.1	-	-		
Total Uses	\$0.5	\$0.6	\$0.5	\$0.7	\$0.2	28%		
% Change vs. Prior Year	0%	0%	0%	33%				

#### Actual to Revised Budget variance of \$0.2 million or 28%:

The favorable variance for Contractual is driven by accounts that have their full budget authority at the beginning of the fiscal year because they are utilized on an as-needed basis to cover expenses that are difficult to predict or that occur at random times throughout the year. Additionally, the Airport's annual insurance expenses have not been paid.

FY 2014/15 - SOLID WASTE FUND (\$ in millions: Rounding differences may occur)								
	Adopted Budget	Revised Budget	Adopted Favorable / Amount	vs. Revised (Unfavorable) <u>Percent</u>				
Sources	\$20.1	\$20.1	\$ -	-				
Uses	21.2	21.2	-	-				
Change in Fund Balance	(\$1.0)	(\$1.0)	\$ -					
Beginning Fund Balance	\$11.7	\$11.5	(\$0.3)					
Ending Fund Balance	\$10.7	\$10.5	(\$0.3)					
60 to 90 Day Operating	\$5.1	\$5.1	(\$0.1)					
Unreserved Fund Balance	5.6	5.5	(0.2)					
Ending Fund Balance	\$10.7	\$10.5	(\$0.3)					

	Twelve Months: Fiscal Year						
			2014/15	2014/15	2014/15		
	2012/13	2013/14	Adopted	Revised	Approved		
Revenues:	Actual	Actual	Budget	Budget	<u>Adjustments</u>		
Solid Waste Charges	\$20.5	\$20.2	\$20.1	\$20.1	\$ -		
Interest Earnings	0.1	0.1	-	-	-		
Total Revenues	\$20.5	\$20.2	\$20.1	\$20.1	\$ -		
Transfers In	-	-	-	-	-		
Transfers In - CIP	-	0.8	-	-	-		
Total Sources	\$20.5	\$21.0	\$20.1	\$20.1	\$ -		
% Change vs. Prior Year	-3%	3%	-5%	-5%			

		T۱	welve Months: Fi	scal Year	
			2014/15	2014/15	2014/15
	2012/13	2013/14	Adopted	Revised	Approved
Expenses:	Actual	Actual	Budget	Budget	Adjustments
Personnel Services	\$6.6	\$6.7	\$6.9	\$6.9	\$ -
Contractual	10.0	10.7	11.5	11.5	-
Commodities	0.6	0.7	0.8	0.8	-
Capital Outlays	-	-	-	-	-
Total Operating Expenses	\$17.2	\$18.1	\$19.2	\$19.2	\$ -
Transfers Out					
CIP Fund	0.3	1.7	0.3	0.3	-
Indirect/Direct Charges	1.7	1.6	1.6	1.6	-
Total Uses	\$19.1	\$21.4	\$21.2	\$21.2	\$ -
% Change vs. Prior Year	4%	12%	-1%	-1%	

### September 2014: Current Month and YTD

(\$ in millions: Rounding differences may occur)

		September		YTD	Actua	vs. Budget
	September	Revised	YTD	Revised	Favorable /	(Unfavorable)
	Actual	Budget	Actual	Budget	Amount	Percent
Sources	\$1.7	\$1.7	\$5.1	\$5.0	\$0.1	1%
Uses	1.6	1.6	4.9	5.0	0.1	2%
Change in Fund Balance	\$0.1	\$ -	\$0.2	\$ -	\$0.1	

	One Month: September 2014						
Revenues: Solid Waste Charges	2012/13 <u>Actual</u> \$1.7	2013/14 <u>Actual</u> \$1.6	2014/15 <u>Actual</u> \$1.7	2014/15 Revised Budget \$1.7	Actua Favorable / <u>Amount</u> \$ -	(Unfavorable)	
Interest Earnings	-	-	-	-	-	-	
Total Revenues	\$1.7	\$1.6	\$1.7	\$1.7	\$ -	-	
Transfers In	-	-	-	-	-	-	
Transfers In - CIP	-	-	-	-	-	-	
Total Sources	\$1.7	\$1.6	\$1.7	\$1.7	\$ -	-	
% Change vs. Prior Year	0%	-4%	0%	0%			

	Fiscal Year-to-Date: September 2014						
Bevenues:	2012/13	2013/14	2014/15	2014/15 Revised	Actual Favorable /	vs. Budget (Unfavorable)	
Revenues: Solid Waste Charges	<u>Actual</u> \$5.0	<u>Actual</u> \$5.0	<u>Actual</u> \$5.1	Budget \$5.0	<u>Amount</u> \$-	Percent	
Interest Earnings	-	φ <b>0.0</b> -	φ0.1 -	φο.υ -	Ψ	-	
Total Revenues	\$5.0	\$5.1	\$5.1	\$5.0	\$0.1	1%	
Transfers In	-	-	-	-	-	-	
Transfers In - CIP	-	-	-	-	-	-	
Total Sources	\$5.0	\$5.1	\$5.1	\$5.0	\$0.1	1%	
% Change vs. Prior Year	-5%	0%	0%	0%			

Actual to Revised Budget variance of \$0.1 million or 1%: No explanation is necessary.

### Solid Waste Fund

	One Month: September 2014							
				2014/15	Actual	vs. Budget		
	2012/13	2013/14	2014/15	Revised	Favorable /	(Unfavorable)		
Expenses:	Actual	Actual	Actual	Budget	Amount	Percent		
Personnel Services	\$0.5	\$0.5	\$0.5	\$0.5	\$ -	-		
Contractual	0.8	0.9	0.9	1.0	0.1	6%		
Commodities	0.1	0.2	0.1	-	-	-		
Capital Outlays	-	-	-	-	-	-		
Total Operating Expenses	\$1.3	\$1.6	\$1.5	\$1.5	\$ -	-		
Transfers Out								
CIP Fund	-	-	-	-	-	-		
Indirect/Direct Charges	0.1	0.1	0.1	0.1	-	-		
Total Uses	\$1.5	\$1.8	\$1.6	\$1.6	\$ -	-		
% Change vs. Prior Year	-9%	21%	-8%	-8%				

	Fiscal Year-to-Date: September 2014							
Expenses:	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual / Favorable Amount	vs. Budget (Unfavorable) Percent		
Personnel Services	\$1.7	\$1.7	\$1.9	\$1.9	(\$0.1)	-3%		
Contractual	2.1	2.3	2.5	2.5	-	-		
Commodities	0.1	0.3	0.1	0.2	0.1	57%		
Capital Outlays	-	-	-	-	-	-		
Total Operating Expenses	\$3.9	\$4.4	\$4.5	\$4.6	\$0.1	2%		
Transfers Out								
CIP Fund	-	-	-	-	-	-		
Indirect/Direct Charges	0.4	0.4	0.4	0.4	-	-		
Total Uses	\$4.4	\$4.8	\$4.9	\$5.0	\$0.1	2%		
% Change vs. Prior Year	3%	9%	3%	5%				

#### Actual to Revised Budget variance of \$0.1 million or 2%:

The unfavorable variance in Personnel Services is driven by overtime which was primarily due to increased demand for brush and bulk services. The favorable variance in Commodities is driven by delayed payment for refuse containers that were purchased and not yet invoiced.

#### FY 2014/15 - FLEET FUND (\$ in millions: Rounding differences may occur) Adopted vs. Revised Adopted Revised Favorable / (Unfavorable) Budget Budget Percent Amount Sources \$19.8 \$19.8 \$ -Uses 20.5 20.5 -\$ -Change in Fund Balance (\$0.7) (\$0.7) Beginning Fund Balance \$8.3 \$10.2 \$1.8 Ending Fund Balance \$7.6 \$9.4 \$1.8 **Contingency Reserve** \$0.5 \$0.5 \$ -**Future Acquisition** 4.7 6.5 1.8 Unreserved Fund Balance 2.3 2.4 Ending Fund Balance \$9.4 \$7.6 \$1.8

			Twelve Months:	Fiscal Year	
			2014/15	2014/15	2014/15
	2012/13	2013/14	Adopted	Revised	Approved
Revenues:	Actual	Actual	Budget	Budget	Adjustments
Maintenance/Operation Rates	\$12.0	\$7.4	\$7.2	\$7.2	\$ -
Replacement Rates	5.7	6.9	7.2	7.2	-
Fuel Rates	-	4.3	5.0	5.0	-
Other Revenue	0.4	0.5	0.4	0.4	-
Total Revenues	\$18.0	\$19.1	\$19.8	\$19.8	\$ -
Transfers In	-	-	-	-	-
Total Sources	\$18.0	\$19.1	\$19.8	\$19.8	\$ -
% Change vs. Prior Year	16%	6%	4%	4%	

	Twelve Months: Fiscal Year						
			2014/15	2014/15	2014/15		
	2012/13	2013/14	Adopted	Revised	Approved		
Expenses:	Actual	Actual	Budget	Budget	Adjustments		
Personnel Services	\$3.1	\$3.2	\$3.4 *	\$3.4 *	\$ -		
Contractual	1.5	1.5	1.5	1.5	-		
Commodities	7.1	7.1	7.9	7.9	-		
Capital Outlays	5.6	5.2	7.2	7.2	-		
Total Operating Expenses	\$17.3	\$17.0	\$19.9	\$19.9	\$ -		
Transfers Out							
Transfer Out CIP	0.8	-	0.6	0.6	-		
Transfers to Operating Funds	-	0.8	-	-	-		
Total Uses	\$18.1	\$17.7	\$20.5 *	\$20.5 *	\$ -		
% Change vs. Prior Year	0%	-1%	13%	13%			

\*Includes budgeted vacancy savings net of leave accrual payouts and 3% pay for performance and compensation adjustments.

## September 2014: Current Month and YTD (\$ in millions: Rounding differences may occur)

		September		YTD	Actua	l vs. Budget
	September	Revised	YTD	Revised	Favorable /	(Unfavorable)
	Actual	Budget	Actual	Budget	Amount	Percent
Sources	\$1.7	\$1.6	\$5.0	\$4.9	\$0.1	2%
Uses	2.1	1.1	3.3	3.1	( 0.2)	-8%
Change in Fund Balance	(\$0.4)	\$0.5	\$1.7	\$1.8	(\$0.2)	

	One Month: September 2014						
	2012/13	2013/14	2014/15	2014/15 Revised	Actual Favorable /	vs. Budget (Unfavorable)	
Revenues:	Actual	Actual	Actual	Budget	Amount	Percent	
Maintenance/Operation Rates	\$0.9	\$0.6	\$0.6	\$0.6	\$ -	-	
Replacement Rates	0.5	0.6	0.6	0.6	-	-	
Fuel Rates	-	0.7	0.4	0.4	-	-	
Other Revenue	-	0.1	-	-	-	-	
Total Revenues	\$1.4	\$1.9	\$1.7	\$1.6	\$ -	-	
Transfers In	-	-	-	-	-	-	
Total Sources	\$1.4	\$1.9	\$1.7	\$1.6	\$ -	-	
% Change vs. Prior Year	8%	37%	-13%	-14%			

		Fiscal Year-to-Date: September 2014						
	2012/13	2013/14	2014/15	2014/15 Revised	Actual / Favorable	vs. Budget (Unfavorable)		
Revenues:	Actual	Actual	Actual	Budget	Amount	Percent		
Maintenance/Operation Rates	\$2.8	\$1.9	\$2.0	\$1.8	\$0.2	11%		
Replacement Rates	1.4	1.7	1.8	1.8	-	-		
Fuel Rates	-	1.1	1.2	1.3	( 0.1)	-5%		
Other Revenue	0.1	0.1	-	0.1	-	-		
Total Revenues	\$4.3	\$4.8	\$5.0	\$4.9	\$0.1	2%		
Transfers In	-	-	-	-	-	-		
Total Sources	\$4.3	\$4.8	\$5.0	\$4.9	\$0.1	2%		
% Change vs. Prior Year	13%	11%	6%	4%				

#### Actual to Revised Budget variance of \$0.1 million or 2%:

The favorable variance in Maintenance/Operation Rates continues to be reflective of the installation of specialty equipment for Police Department vehicles. In addition, the positive variance is also due to work that began last fiscal year but wasn't completed and billed until this fiscal year.

	One Month: September 2014						
Expenses:	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised <u>Budget</u>	Actual / Favorable Amount	vs. Budget (Unfavorable) Percent	
Personnel Services	\$0.2	\$0.3	\$0.3	\$0.3	\$ -	-	
Contractual	0.1	0.1	0.1	0.1	-	-	
Commodities	0.6	0.7	0.9	0.7	( 0.2)	-31%	
Capital Outlays	-	-	0.6	-	( 0.6)	nm	
Total Operating Expenses Transfers Out	\$0.9	\$1.0	\$1.8	\$1.1	(\$0.7)	-67%	
Transfer Out CIP	-	-	0.2	-	( 0.2)	n/a	
Transfers to Operating Funds	-	-	-	-	-	-	
Total Uses	\$0.9	\$1.0	\$2.1	\$1.1	(\$1.0)	-89%	
% Change vs. Prior Year	-60%	10%	nm	7%			

	Fiscal Year-to-Date: September 2014							
Expenses:	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual / Favorable Amount	vs. Budget (Unfavorable) Percent		
Personnel Services	\$0.8	\$0.8	\$0.9	\$0.9	<u> </u>	-		
Contractual	0.3	0.3	0.3	0.3	0.1	17%		
Commodities	1.0	1.2	1.0	1.8	0.7	42%		
Capital Outlays	-	0.1	0.9	0.1	( 0.8)	nm		
Total Operating Expenses	\$2.2	\$2.4	\$3.1	\$3.1	\$ -	-		
Transfers Out								
Transfer Out CIP	-	-	0.2	-	( 0.2)	n/a		
Transfers to Operating Funds	-	0.8	-	-	-	-		
Total Uses	\$2.2	\$3.1	\$3.3	\$3.1	(\$0.2)	-8%		
% Change vs. Prior Year	-56%	44%	8%	0%				

#### Actual to Revised Budget variance of (\$0.2) million or (8%):

Unfavorable variance in Capital Outlays is the related to vehicles that were scheduled for purchase in FY 2013/14 but were received and invoiced in FY 2014/15. The variance is partially offset by the favorable variance in Commodities, which is due to an adjusting entry for fuel purchase.

### **Risk Fund**

(\$ in n	FY 2014/15 - nillions: Rounding		y occur)	
Sources Uses Change in Fund Balance	Adopted <u>Budget</u> \$11.7 8.3 \$3.4	Revised <u>Budget</u> \$11.7 8.3 \$3.4		Revised avorable) <u>Percent</u> -
Beginning Fund Balance	\$11.1	\$11.8	\$0.7	
Ending Fund Balance	\$14.6	\$15.3	\$0.7	
Accruals (short term)	\$3.0	\$3.0	\$ -	
Accruals (long term)	5.6	5.6	-	
Property Casualty Reserve	3.4	4.1	0.7	
Contingency	<u>2.5</u>	<u>2.5</u>	-	
Ending Fund Balance	\$14.6	\$15.3	\$0.7	

	Twelve Months: Fiscal Year							
			2014/15	2014/15	2014/15			
	2012/13	2013/14	Adopted	Revised	Approved			
Revenues:	Actual	Actual	Budget	Budget	Adjustments			
Property, Liability, Work Comp Rates	\$4.0	\$6.5	\$9.2	\$9.2	\$ -			
Unemployment Taxes	0.3	0.1	0.1	0.1	-			
Property Tax (Tort Claims)	0.2	0.1	2.1	2.1	-			
Insurance/Claims Recoveries	0.2	0.4	0.2	0.2	-			
Other/Miscellaneous Revenue	0.1	0.1	0.1	0.1	-			
Total Revenues	\$4.8	\$7.3	\$11.7	\$11.7	\$ -			
Transfers In	-	-	-	-	-			
Total Sources	\$4.8	\$7.3	\$11.7	\$11.7	\$ -			
% Change vs. Prior Year	4%	53%	61%	61%				

		Twelve Months: Fiscal Year							
		2014/15 2014/15 2014/15							
	2012/13	2013/14	Adopted	Revised	Approved				
Expenses:	Actual	Actual	Budget	Budget	Adjustments				
Personnel Services	\$0.7	\$0.7	\$0.8	\$0.8	\$ -				
Contractual	7.2	6.8	7.4	7.4	-				
Commodities	0.1	0.1	0.1	0.1	-				
Total Operating Expenses	\$8.0	\$7.6	\$8.3	\$8.3	\$ -				
Transfers Out									
Transfers Out CIP	-	-	-	-	-				
Total Uses	\$8.0	\$7.6	\$8.3	\$8.3	\$ -				
% Change vs. Prior Year	-4%	-5%	8%	8%					

### September 2014: Current Month and YTD

(\$ in millions: Rounding differences may occur)

		September		YTD	Actual	vs. Budget
	September	Revised	YTD	Revised	Favorable /	(Unfavorable)
	Actual	Budget	Actual	Budget	Amount	Percent
Sources	\$0.8	\$0.8	\$2.4	\$2.4	\$ -	-
Uses	0.5	0.6	3.5	3.4	( 0.1)	-4%
Change in Fund Balance	\$0.3	\$0.2	(\$1.2)	(\$1.0)	(\$0.2)	

	One Month: September 2014						
Revenues:	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actua / Favorable Amount	(Unfavorable)	
Property, Liability, Work Comp Rates	\$0.3	\$0.5	\$0.8	\$0.8	\$ -	-	
Unemployment Taxes	-	-	-	-	-	-	
Property Tax (Tort Claims)	-	-	-	-	-	-	
Insurance/Claims Recoveries	-	-	-	-	-	-	
Other/Miscellaneous Revenue	-	-	-	-	-	-	
Total Revenues	\$0.3	\$0.6	\$0.8	\$0.8	\$ -	-	
Transfers In	-	-	-	-	-	-	
Total Sources	\$0.3	\$0.6	\$0.8	\$0.8	\$ -	-	
% Change vs. Prior Year	0%	70%	36%	36%			

	Fiscal Year-to-Date: September 2014							
Revenues:	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual / Favorable	(Unfavorable)		
		<u>Actual</u> \$1.6			Amount	Percent		
Property, Liability, Work Comp Rates Unemployment Taxes	\$1.0 -	\$1.0 -	\$2.3 -	\$2.3	\$ -	-		
Property Tax (Tort Claims)	-	-	-	-	-	-		
Insurance/Claims Recoveries	-	0.1	-	0.1	-	-		
Other/Miscellaneous Revenue	-	-	-	-	-	-		
Total Revenues	\$1.0	\$1.7	\$2.4	\$2.4	\$ -	-		
Transfers In	-	-	-	-	-	-		
Total Sources	\$1.0	\$1.7	\$2.4	\$2.4	\$ -	-		
% Change vs. Prior Year	-12%	65%	39%	40%				

Actual to Revised Budget variance of \$0.0 million or 0%: No explanation is necessary.

	One Month: September 2014							
	2012/13	2013/14	2014/15	2014/15 Revised	Actual Favorable /	vs. Budget (Unfavorable)		
Expenses:	Actual	Actual	Actual	Budget	Amount	Percent		
Personnel Services	\$0.1	\$0.1	\$0.1	\$0.1	\$ -	-		
Contractual	0.2	0.3	0.4	0.5	0.1	11%		
Commodities	-	-	-	-	-	-		
Total Operating Expenses	\$0.3	\$0.3	\$0.5	\$0.6	\$0.1	10%		
Transfers Out								
Transfers Out CIP	-	-	-	-	-	-		
Total Uses	\$0.3	\$0.3	\$0.5	\$0.6	\$0.1	10%		
% Change vs. Prior Year	-15%	22%	52%	69%				

	Fiscal Year-to-Date: September 2014							
	2012/13	2013/14	2014/15	2014/15 Revised	Actual Favorable /	vs. Budget (Unfavorable)		
Expenses:	Actual	Actual	Actual	Budget	Amount	Percent		
Personnel Services	\$0.2	\$0.2	\$0.2	\$0.2	\$ -	-		
Contractual	0.7	2.2	3.3	3.2	( 0.2)	-5%		
Commodities	-	-	-	-	-	-		
Total Operating Expenses	\$0.9	\$2.4	\$3.5	\$3.4	(\$0.1)	-4%		
Transfers Out								
Transfers Out CIP	-	-	-	-	-	-		
Total Uses	\$0.9	\$2.4	\$3.5	\$3.4	(\$0.1)	-4%		
% Change vs. Prior Year	-55%	nm	50%	44%				

#### Actual to Revised Budget variance of (\$0.1) million or (4%):

The unfavorable variance in Contractual is due to the cost of renewing the city's liability insurance policies. Premium increases are occurring industry wide across all lines of business impacting the rates various organizations will have to pay. The city also chose to keep the current retention rate at renewal versus increasing this threshold which also contributed to the premium increase. This expenditure was budgeted prior to the insurance policy renewal process which resulted in an unforeseen increase in premiums and as a result this variances will carry forward during the fiscal year. Additionally, the city has experienced increased claims filings due to certain occurrences in previous years.

## FY 2014/15 - BENEFITS SELF INSURANCE

(\$ in millions: Rounding differences may occur)	
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Adopted	Revised		vs. Revised (Unfavorable) Percent
\$27.9	<u> </u>	<u> </u>	<u> </u>
27.4	27.4	-	-
\$0.5	\$0.5	\$ -	
\$6.3	\$6.1	(\$0.2)	
\$6.8	\$6.6	(\$0.2)	
	Budget \$27.9 27.4 \$0.5 \$6.3	Budget         Budget           \$27.9         \$27.9           27.4         27.4           \$0.5         \$0.5           \$6.3         \$6.1	Adopted         Revised         Favorable         /           Budget         Budget         Amount         Amount           \$27.9         \$27.9         \$ -           27.4         27.4         -           \$0.5         \$0.5         \$ -           \$6.3         \$6.1         (\$0.2)

		Twelve Months: Fiscal Year								
		2014/15 2014/15 2014/15								
	2012/13	2013/14	Adopted	Revised	Approved					
Revenues:	Actual	Actual	Budget	Budget	Adjustments					
Medical Premiums -COS	\$17.5	\$18.6	\$19.2	\$19.2	\$ -					
Dental Premiums - COS	0.8	0.8	0.8	0.8	-					
Medical Premiums - EE	5.6	5.9	6.2	6.2	-					
Dental Premiums - EE	0.8	0.8	0.8	0.8	-					
Medical Premiums - Retiree	0.9	0.6	0.3	0.3	-					
Other Revenue	1.0	0.1	0.6	0.6	-					
Total Revenues	\$26.6	\$26.9	\$27.9	\$27.9	\$ -					
Transfers In	-	-	-	-	-					
Total Sources	\$26.6	\$26.9	\$27.9	\$27.9	\$ -					
% Change vs. Prior Year	-7%	1%	4%	4%						

	Twelve Months: Fiscal Year							
			2014/15	2014/15	2014/15			
	2012/13	2013/14	Adopted	Revised	Approved			
Expenses:	Actual	Actual	Budget	Budget	Adjustments			
Personnel Services - COS	\$0.2	\$0.2	\$0.1	\$0.1	\$ -			
Contractual - COS	0.1	0.1	0.3	0.3	-			
Medical Claims	19.7	21.2	22.2	22.2	-			
Medical Claims - Retirees	0.9	0.7	0.1	0.1	-			
Dental Claims	1.5	1.4	1.5	1.5	-			
Provider Admin Fees	1.4	1.3	1.1	1.1	-			
Behavioral Health Claims	0.5	0.7	1.0	1.0	-			
Stop Loss Insurance	0.5	0.6	0.8	0.8	-			
Wellness Incentive	0.1	0.2	0.2	0.2	-			
Total Uses	\$25.0	\$26.2	\$27.4	\$27.4	\$ -			
% Change vs. Prior Year	-7%	5%	4%	4%				

### September 2014: Current Month and YTD

(\$ in millions: Rounding differences may occur)

		September		YTD	Actua	l vs. Budget
	September	Revised	YTD	Revised	Favorable /	(Unfavorable)
	Actual	Budget	Actual	Budget	Amount	Percent
Sources	\$2.2	\$2.4	\$6.7	\$7.1	(\$0.5)	-6%
Uses	2.5	2.3	6.2	6.9	0.7	10%
Change in Fund Balance	(\$0.3)	\$0.1	\$0.5	\$0.2	\$0.3	

	One Month: September 2014							
	2012/13	2013/14	2014/15	2014/15 Revised	Actual / Favorable	l vs. Budget (Unfavorable)		
Revenues:	Actual	Actual	Actual	Budget	Amount	Percent		
Medical Premiums -COS	\$1.5	\$1.6	\$1.6	\$1.6	\$ -	-		
Dental Premiums - COS	0.1	0.1	0.1	0.1	-	-		
Medical Premiums - EE	0.5	0.5	0.5	0.5	-	-		
Dental Premiums - EE	0.1	0.1	0.1	0.1	-	-		
Medical Premiums - Retiree	-	-	-	-	-	-		
Other Revenue	0.1	-	-	0.1	( 0.1)	-100%		
Total Revenues	\$2.2	\$2.2	\$2.2	\$2.4	(\$0.1)	-5%		
Transfers In	-	-	-	-	-	-		
Total Sources	\$2.2	\$2.2	\$2.2	\$2.4	(\$0.1)	-5%		
% Change vs. Prior Year	2%	3%	0%	7%				

	Fiscal Year-to-Date: September 2014									
				2014/15	Actual					
	2012/13	2013/14	2014/15	Revised	Favorable /	(Unfavorable)				
Revenues:	Actual	Actual	Actual	Budget	Amount	Percent				
Medical Premiums -COS	\$4.4	\$4.6	\$4.8	\$4.8	\$ -	-				
Dental Premiums - COS	0.2	0.2	0.2	0.2	-	-				
Medical Premiums - EE	1.4	1.4	1.5	1.6	( 0.1)	-4%				
Dental Premiums - EE	0.2	0.2	0.2	0.2	-	-				
Medical Premiums - Retiree	0.3	0.1	0.1	0.1	-	-				
Other Revenue	0.3	-	-	0.3	( 0.3)	-100%				
Total Revenues	\$6.7	\$6.6	\$6.7	\$7.1	(\$0.5)	-6%				
Transfers In	-	-	-	-	-	-				
Total Sources	\$6.7	\$6.6	\$6.7	\$7.1	(\$0.5)	-6%				
% Change vs. Prior Year	8%	-1%	0%	7%						

#### Actual to Revised Budget variance of (\$0.5) million or (6%):

The unfavorable variance in Medical Premiums - Employee is due to employees on different medical plans than what was budgeted. Certain plans have higher costs than others and the budget assumed certain participation levels while the actuals have occurred with slight differences resulting in lower revenues than planned on the employee side. The unfavorable variance in Other Revenue is related to the timing of various healthcare and prescription rebates the city receives. These are difficult to budget for as they are not received on a consistent basis and fluctuate between periods.

### Benefits Self Insurance Fund

		One Month: September 2014									
Expenses:	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised <u>Budget</u>	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent					
Personnel Services - COS	\$ -	\$ -	\$ -	\$ -	\$ -	-					
Contractual - COS	-	-	( 0.1)	-	0.1	nm					
Medical Claims	1.6	1.5	2.8	1.8	( 0.9)	-50%					
Medical Claims - Retirees	0.2	0.1	-	-	-	-					
Dental Claims	0.2	0.1	0.2	0.1	-	-					
Provider Admin Fees	0.1	0.2	( 0.5)	0.1	0.6	nm					
Behavioral Health Claims	-	0.1	-	0.1	0.1	93%					
Stop Loss Insurance	-	0.1	0.1	0.1	-	-					
Wellness Incentive	-	-	-	-	-	-					
Total Uses	\$2.2	\$2.2	\$2.5	\$2.3	(\$0.2)	-9%					
% Change vs. Prior Year	0%	0%	13%	4%							

	Fiscal Year-to-Date: September 2014									
Expenses:	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised <u>Budget</u>	Actual Favorable / <u>Amount</u>	vs. Budget (Unfavorable) <u>Percent</u>				
Personnel Services - COS	\$0.1	\$ -	\$ -	\$ -	\$ -	-				
Contractual - COS	-	-	-	0.1	0.1	86%				
Medical Claims	4.8	5.1	5.5	5.5	-	-				
Medical Claims - Retirees	0.4	0.2	0.2	0.1	( 0.1)	nm				
Dental Claims	0.4	0.3	0.3	0.4	0.1	31%				
Provider Admin Fees	0.4	0.3	-	0.3	0.3	86%				
Behavioral Health Claims	0.1	0.2	-	0.3	0.2	93%				
Stop Loss Insurance	0.1	0.2	0.2	0.2	-	-				
Wellness Incentive	-	-	-	0.1	0.1	98%				
Total Uses	\$6.3	\$6.3	\$6.2	\$6.9	\$0.7	10%				
% Change vs. Prior Year	-6%	0%	-2%	9%						

#### Actual to Revised Budget variance of \$0.7 million or 10%:

The favorable variance in Dental Claims and Behavioral Health Claims is due to overall claim expenditures being less than budgeted for during the reporting period due to invoice timing and period allocation. The unfavorable variance in Medical Claims - Retirees is due to the timing of services provided in conjunction with the spread of the budget. Finally, provider admin fees will continue to be favorable as the agreement with Cigna is more cost effective than with the previous provider.

# City of Scottsdale Statement of Operations - WestWorld

#### WestWorld

#### Statement of Operations for September 2014

	Twelve Months: Fiscal Year							
	2010/11	2011/12	2012/13	2013/14	2014/15 Adopted	2014/15 Revised		
	Actual	Actual	Actual	Actual	Budget	Budge		
Operating Revenue								
Rental Facilities	\$1,369,513	\$1,405,932	\$1,617,444	\$2,050,602	\$2,192,000	\$2,192,000		
RV Rental	234,653	230,161	257,509	232,802	380,000	380,000		
Feed/Bedding Sales	458,488	474,133	499,264	548,330	680,000	680,00		
Labor Fees	219,659	240,871	233,486	266,860	288,000	288,00		
Concession Fees	212,521	230,728	223,836	191,380	304,000	304,00		
Parking	46,469	44,004	48,834	58,591	64,000	64,00		
Other Income	38,603	55,923	105,121	142,732	42,020	42,020		
Operating Revenue	\$2,579,905	\$2,681,751	\$2,985,494	\$3,491,297	\$3,950,020	\$3,950,020		
Operating Expenses								
Personnel Services								
Wages/Salaries/Benefits	\$1,601,280	\$1,466,780	\$1,527,275	\$1,564,608	\$1,624,170	\$1,657,26 <sup>-</sup>		
Overtime	6,088	17,498	28,259	21,195	14,221	14,64		
Contractual Services								
Contractual Workers	41,979	63,530	74,914	84,004	75,000	75,00		
Telephone	34,737	35,063	25,637	32,164	36,776	36,77		
Utilities	350,156	429,769	558,010	1,016,731	913,428	913,42		
Maintenance & Equipment Rental & Fleet	323,010	422,247	591,505	393,834	396,696	396,69		
License and Permits	75,941	73,499	124,251	73,018	124,364	124,36		
Property, Liability & Workers' Comp	21,232	16,951	18,114	30,724	37,376	37,37		
Other	150,279	204,921	223,654	437,849	525,598	525,59		
Commodities and Capital Outlays								
Agriculture & Horticulture & Other Supply	82,299	107,537	125,040	128,597	106,545	106,54		
Maintenance & Repairs Supply, Equipment	58,766	66,997	68,781	74,067	161,335	161,33		
Inventory Purchased for Resale	225,820	229,795	258,927	260,507	280,000	280,00		
Construction - Other	151,425	55,349	94,323	10,695	17,000	17,00		
Other Expenses	24,741	33,462	39,526	35,951	33,690	33,69		
BOR Admin								
BOR Admin/WestWorld	115,763	121,551	127,628	134,010	140,710	140,710		
Allocated Expenses*								
Facilities Maintenance	328,980	319,572	402,988	402,988	713,808	713,808		
COS Indirect Costs	462,276	458,880	241,136	255,887	276,504	276,504		
Operating Expenses	\$4,054,772	\$4,123,402	\$4,529,966	\$4,956,830	\$5,477,221	\$5,510,73		
Operating Income	(\$1,474,867)	(\$1,441,651)	(\$1,544,472)	(\$1,465,533)	(\$1,527,201)	(\$1,560,719		
Debt Service (Less contributions)	¢0 400 700	¢0 200 450	¢0 204 000	¢2.060.050	¢2 020 500	¢2 000 50		
Debt Service - (80 acres)	\$2,403,700 (600,000)	\$2,392,450	\$2,381,200	\$2,969,950	\$3,029,500	\$3,029,50 (600,000		
Bed Tax Contributions - (80 acres) Debt Service - (52 &17 acres)	(600,000) 1,402,123	( 600,000) 2,352,373	(600,000)	( 600,000) 2,012,576	(600,000)			
Debt Service - (52 & 17 acres) Debt Service - TNEC	1,402,123	2,302,373	2,364,123 588,503	2,012,576	2,381,879 2,829,915	2,381,87 2,829,91		
Bed Tax Contributions - TNEC	-	-	( 588,503)	( 1,200,000)	(1,200,000)	(1,200,000		
Event Producer Contributions - TNEC	-	-	( 500,503)	(1,200,000) (75,000)	(1,200,000)	(1,200,000		
Net Debt Service	\$3,205,823	\$4,144,823	\$4,145,323	\$ 4,307,526	\$6,441,294	\$6,441,29		
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\* Allocated expenses are not budgeted for or expensed to General Fund operations, but are captured to provide truer costs of operations.

## City of Scottsdale Statement of Operations - WestWorld Statement of Operations for September 2014 3 Months YTD

	FY 2010/11 YTD	FY 2011/12 YTD	FY 2012/13 YTD	FY 2013/14 YTD	FY 2014/15 YTD	FY 2014/15 Approved	Actual vs Favorable /	. Budget (Unfavorable)
	Actual	Actual	Actual	Actual	Actual	YTD Budget	Amount	Percent
Operating Revenue								
Rental Facilities	\$84,049	\$32,062	\$38,958	\$68,216	\$186,807	\$40,000	\$146,807	nm
RV Rental	20,818	20,126	14,005	16,290	10,559	14,000	( 3,441)	-25%
Feed/Bedding Sales	35,347	35,734	36,071	43,106	41,883	45,000	( 3,117)	-7%
Labor Fees	18,069	994	863	100	1,270	-	1,270	n/a
Concession Fees	13,537	4,278	4,709	5,200	47,442	-	47,442	n/a
Parking	4,070	-	-	-	3,596	-	3,596	n/a
Other Income	( 387)	3,787	6,085	1,172	30	35	( 5)	-14%
Operating Reven	ue \$175,503	\$96,982	\$100,691	\$134,083	\$291,587	\$99,035	\$192,552	nm
Operating Expenses								
Personnel Services								
Wages/Salaries/Benefits	\$345,569	\$352,702	\$364,927	\$351,025	\$390,774	\$393,392	\$2,618	1%
Overtime	8	2,049	258	441	1,732	858	( 874)	nm
Contractual Services				1 700	004		( 00 1)	1
Contractual Workers	-	-	-	1,728	864	-	(864)	n/a
Telephone Utilities	6,811	7,934	6,749	7,675 85.833	5,702	7,681	1,979	26%
	38,069 71,701	37,722 68,483	35,188 98,221	85,833 59,558	191,724 73,539	149,300 86,760	( 42,424) 13,221	-28% 15%
Maintenance & Equipment Rental & Fleet License and Permits	69,108	73,318	72,985	72,852	73,429	73,279		0%
Property, Liability & Workers' Comp	5,388	4,239	4,530	72,652	9,345	9,345	( 150)	0%
Other	13.675	4,239	10,484	12,964	216,090	211,763	(4,327)	-2%
Commodities and Capital Outlays	13,075	14,145	10,404	12,904	210,090	211,703	(4,327)	-2 /0
Agriculture & Horticulture & Other Supply	18,433	6,682	38,233	20,263	28,353	-	(28,353)	n/a
Maintenance & Repairs Supply, Equipment	7,386	5,498	11,275	15,306	16,502	34,514	18,012	52%
Inventory Purchased for Resale	9.888	41,776	55,551	40,395	27,892	58,000	30,108	52%
Construction - Other	123,731	363	55,551	10,695	21,032	50,000	50,100	5270
Other Expenses	3,434	7,336	6,355	9,287	14,549	2,030	(12,519)	nm
BOR Admin	0,404	7,000	0,000	5,201	14,040	2,000	(12,010)	
BOR Admin/WestWorld	-	-	-	-	-	-	-	-
Allocated Expenses*								
Facilities Maintenance	82,245	79,893	100,746	100,746	178,452	178,452	-	-
COS Indirect Costs	115,569	114,720	60,285	63,972	69,126	69,126	-	-
Operating Expens	ses \$911,016	\$816,861	\$865,788	\$860,420	\$1,298,073	\$1,274,500	(\$23,573)	-2%
	Jes \$311,010	\$010,001	4005,700	<b>\$660,420</b>	\$1,290,075	\$1,274,500	(\$23,373)	-2 /0
Operating Income	(\$735,513)	(\$719,879)	(\$765,097)	(\$726,337)	(\$1,006,487)	(\$1,175,465)	\$168,978	14%
Debt Service (Less contributions)								
Debt Service - (80 acres)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Bed Tax Contributions - (80 acres)	-	-	-	-	-	-	-	-
Debt Service - (52 &17 acres)	-	250	-	-	-	-	-	-
Debt Service - TNEC	-	-	-	-	-	-	-	-
Bed Tax Contributions - TNEC	-	-	-	-	-	-	-	-
Event Producer Contributions - TNEC	-	-	-	-	-	-	-	-
Net Debt Serv	ice \$ -	\$250	\$ -	\$ -	\$ -	\$ -	\$ -	-
Onorating Income After Dokt Convice	(\$725 542)	(\$720.420)	(\$765-007)	(\$726 227)	(\$1 006 497)	(\$1 175 465)	\$169.079	14%
Operating Income After Debt Service	(\$735,513)	(\$720,129)	(\$765,097)	(\$726,337)	(\$1,006,487)	(\$1,175,465)	\$168,978	14%

\* Allocated expenses are not budgeted for or expensed to General Fund operations, but are captured to provide truer costs of operations.

## Statement of Operations - Stadium

#### City of Scottsdale Stadium

#### Statement of Operations for September 2014

	-	Twelve Months: Fiscal Year							
	-					2014/15	2014/15		
		2010/11	2011/12	2012/13	2013/14	Adopted	Revised		
	_	Actual	Actual	Actual	Actual	Budget	Budge		
Operating Revenue									
Stadium Usage Fees - Stadium Ops		\$96,729	\$100,629	\$179,189	\$73,135	\$92,000	\$92,000		
Stadium Usage Fees - Pro Baseball		343,918	361,432	392,709	342,437	348,450	348,450		
Stadium - Land & Building Rent		17,052	34,365	27,366	-	-			
Stadium Concessions		29,940	24,325	30,864	30,453	31,000	31,000		
	Operating Revenue	\$487,639	\$520,750	\$630,129	\$446,024	\$471,450	\$471,450		
Operating Expenses									
Personnel Services									
Wages/Salaries/Benefits		\$672,760	\$763,450	\$769,787	\$774,226	\$789,325	\$799,334		
Overtime		47,400	68,893	63,243	42,168	31,797	32,755		
Contractual Services		,	,	, -	,	- , -	-,		
Custodian & Maintenance Services		119,513	126,809	127,511	112,889	156,850	156,850		
Utilities*		234,586	318,512	297,483	179,811	265,268	265,268		
Equip Maintenance, Rental & Fleet Cha	raes	228,835	224,885	270,065	195,078	226,425	226,425		
Property, Liability & Worker's Comp	.900	12,314	10,776	11,129	17,650	17,354	17,354		
Other Expenses		34,902	31,638	49,919	34,416	32,160	32,160		
Commodities		0.,002	01,000	,	01,110	0_,	0_,		
Agriculture & Horticulture Supply		132,759	152,329	162,519	144,854	122,429	122,429		
Maintenance Materials & Equipment		60,482	108,094	65,306	89,307	54,969	54,969		
Other Expenses		3,558	2,696	4,994	3,556	4,161	4,161		
Allocated Expenses**		-,	_,	.,	-,	.,	.,		
Facilities Maintenance		344,568	353,558	353,558	302,817	309,176	309,176		
COS Indirect Costs		275,751	193,062	112,776	116,658	142,596	142,596		
Capital Outlay		210,101	100,002	112,110	110,000	112,000	112,000		
Transfers Out to CIP		-	250,000	63,422	64,082	67,400	67,400		
	Operating Expenses	\$2,167,427	\$2,604,701	\$2,351,712	\$2,077,512	\$2,219,910	\$2,230,877		
Operating Income		(\$1,679,788)	(\$2,083,951)	(\$1,721,584)	(\$1,631,488)	(\$1,748,460)	(\$1,759,427)		
Dakt Camica (Lass Cantributians)									
Debt Service (Less Contributions) Debt Service		\$341,144	\$1,109,143	\$864,144	\$1,173,123	\$1,321,989	\$1,321,98		
		. ,							
MCSD/STA payments		(10,551)	(708,254)	(1,762,943)	(1,585,129)	(1,317,489)	(1,317,489		
Ticket Surcharge (\$1) for debt		( 150,618)	( 158,555)	(160,206)	(147,273)	( 145,000)	( 145,000		

#### Operating Income After Debt Service

#### (\$1,859,763) (\$2,326,284) (\$662,578) (\$1,072,209) (\$1,607,960) (\$1,618,927)

\* Utilities are not budgeted by Facilities; therefore, this budget is an estimate based on prior year actuals.

\*\* Allocated expenses are not budgeted for or expensed to General Fund operations, but are captured to provide truer costs of operations.

<u>Performance Measures:</u> FTEs	13.4	13.4	13.4	15.3
# of Games	16	16	18	16.0
Attendees	160.574	158.555	145.000	156.067

#### City of Scottsdale Stadium Stadium Statement of Operations for September 2014 3 Months YTD

	FY 2010/11 YTD	FY 2011/12 YTD	FY 2012/13 YTD	FY 2013/14 YTD	FY 2014/15 YTD	FY 2014/15 Approved		Unfavorable)
	Actual	Actual	Actual	Actual	Actual	YTD Budget	Amount	Percent
Operating Revenue Stadium Usage Fees - Stadium Ops	\$18,388	\$2,073	\$98,795		\$2,215	\$3,750	(\$1,535)	-41%
Stadium Usage Fees - Pro Baseball Stadium - Land & Building Rent	- 9.862	- 16.176	- 7.956	- 10.426	-	-	-	-
Stadium Concessions	- 9,002	216	5,359	-, -	-	-	-	-
Operating Reve	enue \$28,249	\$18,465	\$112,111	\$12,450	\$2,215	\$3,750	(\$1,535)	-41%
Operating Expenses								
Personnel Services Wages/Salaries/Benefits	\$153,424	\$194,382	\$205,049	\$209.765	\$200.534	\$203,632	\$3,098	2%
Overtime	1,736	\$194,382 3,237	\$205,049 8,054	. ,	\$200,534 1,987	\$203,632 2,583	\$3,098 596	2%
Contractual Services	1,750	5,257	0,004	517	1,507	2,000	590	2070
Custodian & Maintenance Services	4,259	5,073	2,003	1,324	5,136	7,611	2,475	33%
Utilities*	32,441	101,445	80.322	,	56,285	56.285		-
Equip Maintenance, Rental & Fleet Charges	39.792	42,638	56.099	- ,	38.391	40.567	2.176	5%
Property, Liability & Worker's Comp	3,075	2,694	2,781	,	4,341	4,341	-	-
Other Expenses	4,740	5,978	7,624	,	5,413	4,768	(645)	-14%
Commodities							( )	
Agriculture & Horticulture Supply	34,071	15,040	40,134	31,780	20,561	20,706	145	1%
Maintenance Materials & Equipment	6,122	2,959	6,722	4,352	8,899	5,940	(2,959)	-50%
Other Expenses	-	36	63	143	242	324	82	25%
Allocated Expenses**								
Facilities Maintenance	86,142	88,389	88,389	88,389	77,295	77,295	-	-
COS Indirect Costs	68,938	48,266	28,194	29,165	35,649	35,649	-	-
Capital Outlay								
Transfers Out to CIP	-	-	-	-	-	-	-	-
Operating Exper	nses \$434,739	\$510,136	\$525,436	\$443,876	\$454,732	\$459,701	\$4,968	1%
Operating Income	(\$406,489)	(\$491,671)	(\$413,325)	(\$431,426)	(\$452,517)	(\$455,951)	\$3,433	1%
Debt Service (Less Contributions)								
Debt Service	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
MCSD/STA payments	-	(41,302)	-	-	-	-	-	-
Ticket Surcharge (\$1) for debt	-	-	-	-	-	-	-	-
Net Debt Ser	rvice \$ -	(\$41,302)	\$ -	\$ -	\$ -	\$ -	\$ -	-
Operating Income After Debt Service	(\$406,489)	(\$450,369)	(\$413,325)	(\$431,426)	(\$452,517)	(\$455,951)	\$3,433	1%

\* Utilities are not budgeted by Facilities; therefore, this budget is an estimate based on prior year actuals.

\*\* Allocated expenses are not budgeted for or expensed to General Fund operations, but are captured to provide truer costs of operations



### Privilege (Sales) & Use Tax Collections For September 2014

(For Business Activity in August 2014)

Appendix 1 contains information regarding the "actual" revenue collections from the 1.0 percent Privilege and Use Tax reflected in the General Fund, 0.2 percent dedicated Transportation Privilege Tax, 0.2 percent dedicated Preserve Privilege and Use Taxes, 0.15 percent additional dedicated Preserve Privilege and Use Taxes, and 0.1 percent dedicated Public Safety Privilege and Use Taxes, including adjustments for related license revenues, late collections and audits. While the report includes the actual year-to-date tax collections for the funds previously noted, only the General Fund portion (1.0 percent) of the tax is unrestricted and available for general government purposes.

The report shows a fiscal year Privilege and Use Tax (1.0 percent General Purpose) collections increase of 2 percent compared to the Budget, and an increase of 7 percent compared to the same period a year ago.

_		Fiscal	Year: Twelve I	Months	
_			2014/15	2014/15	2014/15
	2012/13	2013/14	Adopted	Revised	Approved
	<u>Actual</u>	<u>Actual</u>	<u>Budget</u>	<u>Budget</u>	Adjustments
1.00% General Purpose					
Rentals	\$12.6	\$12.4	\$12.9	\$12.9	\$0.0
Misc. Retail Stores	14.5	16.1	16.5	16.5	0.0
Major Dept. Stores	9.2	9.2	9.6	9.6	0.0
Automotive	11.0	12.4	12.9	12.9	0.0
Food Stores	6.5	6.6	6.8	6.8	0.0
Construction	9.0	11.1	10.2	10.2	0.0
Dining/ Entertainment	8.1	8.5	8.8	8.8	0.0
Other Taxable Activity	7.1	7.6	7.8	7.8	0.0
Hotel/Motel	4.5	5.0	5.2	5.2	0.0
Utilities	4.4	4.4	4.3	4.3	0.0
License fees, Penalty & Interest	2.2	2.3	2.3	2.3	0.0
Subtotal	\$89.0	\$95.6	\$97.2	\$97.2	\$0.0
_					
0.10% Public Safety	\$8.7	\$9.3	\$9.5	\$9.5	\$0.0
0.20% Transportation	16.9	18.1	18.4	18.4	0.0
0.20% McDow ell Preserve 1995	17.4	18.7	19.0	19.0	0.0
0.15% McDow ell Preserve 2004	13.0	14.0	14.2	14.2	0.0
Total	\$144.9	\$155.7	\$158.3	\$158.3	\$0.0
% Change vs. Prior Year	5%	7%	2%	2%	

#### Privilege (Sales) & Use Tax by Category and Fund

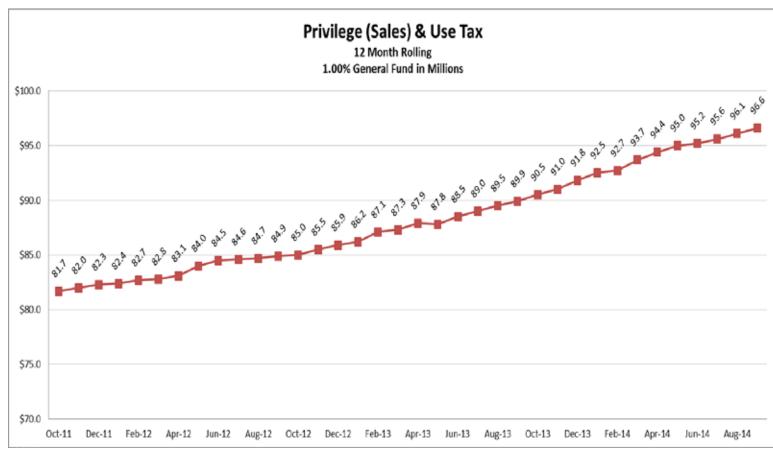
Rounding differences may occur.

## Appendix 1

-	Fiscal Year-to-Date: September 2014									
			Actual vs. Budget							
	2012/13	2013/14	2014/15	2014/15	Favorable/(U	nfavorable)				
	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Budget</u>	<u>Amount</u>	Percent				
1.00% General Purpose										
Rentals	\$3.0	\$3.1	\$3.2	\$3.1	\$0.1	2%				
Misc. Retail Stores	3.0	3.2	3.4	3.4	0.0	0%				
Major Dept. Stores	2.1	2.1	2.1	2.1	0.0	0%				
Automotive	2.6	2.9	3.1	3.2	(0.1)	-2%				
Food Stores	1.4	1.4	1.4	1.4	0.0	0%				
Construction	2.1	2.5	3.0	2.8	0.2	9%				
Dining/ Entertainment	1.6	1.7	1.8	1.8	0.1	4%				
Other Taxable Activity	1.1	1.4	1.6	1.5	0.1	8%				
Hotel/Motel	0.6	0.7	0.7	0.7	0.0	0%				
Utilities	1.2	1.2	1.2	1.2	0.0	0%				
License fees, Penalty & Interest	0.3	0.3	0.3	0.3	0.0	0%				
Subtotal	\$19.0	\$20.4	\$21.9	\$21.4	\$0.4	2%				
		<b>A</b> A A	<b>^</b>	<b>^</b>	<b>*</b> • •	201				
0.10% Public Safety	\$1.9	\$2.0	\$2.2	\$2.1	\$0.0	0%				
0.20% Transportation	3.6	3.9	4.2	4.1	0.1	3%				
0.20% McDowell Preserve 1995	3.7	4.0	4.3	4.2	0.1	2%				
0.15% McDow ell Preserve 2004	2.8	3.0	3.2	3.2	0.1	2%				
Total	\$31.1	\$33.4	\$35.8	\$35.0	\$0.7	2%				
% Change vs. Prior Year		7%	7%	5%						

#### Privilege (Sales) & Use Tax by Category and Fund

Rounding differences may occur.



#### Rental Sales Taxes

The rental category includes rentals of commercial and residential real property and personal property rentals, (such as rentals of formal wear, DVD's, home health equipment, recreational goods, electronics, appliances, etc.)

Actual to Revised Budget variance of \$0.1 million or 2%: This increase is due in part to an increase in residential rental taxes due to some new apartment complexes beginning to rent units.

#### Miscellaneous Retail Stores Sales Taxes

This category includes small clothing stores, art galleries, luggage stores, home furnishing stores, jewelry stores, drug stores, hobby stores, household appliance stores, sporting goods stores, florists, computer stores, hardware stores, and pet supply stores.

Actual to Revised Budget variance of \$0.0 million or 0%: No explanation necessary.

#### Major Department Stores Sales Taxes

This category includes large department stores, warehouse clubs, supercenters, and discount department stores.

Actual to Revised Budget variance of \$0.0 million or 0%: No explanation necessary.

#### Automotive Sales Taxes

The automotive category includes automobile dealers, motorcycle dealers, automotive repair shops, tire shops, car washes, and car leasing companies.

Actual to Revised Budget variance of (\$0.1) million or (2%): This is due to automotive sales slowing down compared to recent months.

#### Food Stores Sales Taxes

This category includes grocery stores, candy stores, meat markets and convenience stores.

Actual to Revised Budget variance of \$0.0 million or 0%: No explanation necessary.

#### Construction Sales Taxes

The construction tax is collected on all construction activity; commercial and residential; new and re-model. It also includes landscaping, painting, flooring installation, siding, roofing, concrete, plumbing, heating, electrical, framing, drywall, infrastructure, masonry, finish carpentry, etc.

Actual to Revised Budget variance of \$0.2 million or 9%: This is due to an increase in single family and multifamily homes.

#### **Dining/Entertainment Sales Taxes**

The restaurant category includes restaurants, bars, cafeterias, mobile food vendors, and caterers.

Actual to Revised Budget variance of \$0.1 million or 4%: This is due to an increase in sales form restaurants.

#### Other Taxable Activity Sales Taxes

This category includes movie theatres, golf courses, gyms, bowling centers, amusement arcades, interior designers, publishers, banks, doctors, lawyers, accountants, beauty salons, barber shops, personal goods repair shops, photographers, advertising, wholesalers, and manufacturers.

Actual to Revised Budget variance of \$0.1 million or 8%: This is due in part to increases in taxable sales from computer hardware/software wholesalers.

#### Hotel/Motel Sales Taxes

This category includes lodging space rental on a short-term basis and other activities provided at the hotel/motel.

Actual to Revised Budget variance of \$0.0 million or 0%: No explanation necessary.

#### **Utilities Sales Taxes**

This category includes businesses that provide telecommunication (landlines and cellular), electricity, gas, or water services.

Actual to Revised Budget variance of \$0.0 million or 0%: No explanation necessary.

#### License Fees, Penalty & Interest

This category consists of application and license fees for Transaction Privilege (sales) tax licenses, interest, and penalties.

Actual to Revised Budget variance of \$0.0 million or 0%: No explanation necessary.

To ensure legal compliance and financial management for the various restricted revenues and program expenditures, the city's accounting and budget structure is segregated into various funds. This approach is unique to the government sector. Fund accounting segregates functions and activities into separate self-balancing funds that are created and maintained for specific purposes.

A **fund** is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The city, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

The General Fund is the city's chief operating fund and is used to account for all financial resources, except those that are legally required to be accounted for in another fund.

#### GENERAL FUND SOURCES

**Sales Tax** - Scottsdale's total city sales tax rate is 1.65 percent. Of that amount, 0.55 percent is dedicated to the specific purposes related to transportation and preservation (which are accounted for in Special Revenue Funds) and 0.10 percent is dedicated to public safety (accounted for in the General Fund). The remaining 1.0 percent of the sales tax is also accounted for in the General Fund and is available to fund basic municipal services such as police, fire, libraries, and parks. Sales tax receipts received in the current month are based on prior month activity. This general-purpose sales tax is the city's single largest revenue source. The sales tax category results can be found in Appendix 1.

**State Shared Revenues -** These revenues are derived from state shared sales taxes, income taxes (revenue sharing), and vehicle license taxes (auto lieu). On a per capita basis, state sales taxes generated in Scottsdale tend to be higher than most other cities/towns due to higher wealth, consumer spending habits, and larger amounts of visitor/tourist spending. As directed by statute, the State distributes the shared portion of State sales taxes back to local governments based on population, not by the amount of sales taxes collected within the local jurisdiction.

**Charges for Services/Other** - Charges for Services include numerous revenues such as building permits, recreation fees, fire department fees, WestWorld fees, interest income, and property rentals. Also included are cost allocations from the General Fund to the enterprise funds.

**Property Taxes** – Property taxes are comprised only of the "Primary" property taxes levied on the assessed value of all property within the city to help pay for basic operations of the City. Secondary property taxes are not included in the General Fund as they must be used solely for General Obligation bond debt service payments. Increases in revenue from year to year reflect new property additions to the tax roll and Council actions to increase total revenue as legally allowed.

**Franchise Fees and In-Lieu Taxes –** This category represents revenues from utility and cable providers for their permitted use of the city's Rights-of-Way.

**Bed Taxes –** A transient lodging tax (bed tax) is applied to lodging room charges for stays of 29 days or less in hotels or short-term rentals. Effective July 1, 2010, the bed tax rate was increased from 3 percent to 5 percent, half of which must be spent on destination marketing and half of which is to be used for Capital, Events Development, Administration and other. A new fund was established for Tourism Development after the adoption of the FY 2012/13 budget to account for this revenue.

**Transfers In –** Transfers in reflects funds received from the Enterprise Funds (In-Lieu Franchise Fees and In-Lieu Property Tax) and Special Programs (30 Day Tow).

#### GENERAL FUND USES

**Personnel Services** include the salaries and wages (pay for time worked, overtime premium, vacation, and sick leave) plus the city's contribution for fringe benefits such as retirement, social security, health, and workers' compensation insurance. It is reduced by vacancy savings, but increased for medical and vacation leave accrual payouts that are made at the time of separation from the city.

**Contractual Services** category includes expenditures for services performed by firms, individuals, or other city divisions.

**Commodities** includes supplies, repair and replacement parts, small tools, and maintenance and repairs.

#### Glossary

**Capital outlays** include the purchase of land, the purchase or construction of buildings, structures, and facilities, plus machinery and equipment. It includes expenditures that result in the acquisition or addition of a fixed asset or increase the capacity, efficiency, span of life, or economy of operating an existing fixed asset. For an item to qualify as capital outlay the expenditure must meet all of the following requirements: (1) have an estimated useful life of more than two years; (2) have a unit cost of \$10,000 or more; and (3) be betterment or improvement.

**Debt Service & Contracts Payable** is primarily debt payments related to Municipal Property Corporation (MPC) bonds where the city's excise taxes are pledged to meet debt service. It also includes contractual obligations related to development agreements (funded by sales tax rebates) which vary based on the actual sales tax collections.

**Transfers-Out** represents the authorized transfer of cash to other funds, divisions, departments and/or capital projects.

#### OTHER FUNDS

**Transportation Fund** is considered a Special Revenue Fund, which is used to account for the proceeds of specific revenue sources that are legally restricted to expenditures for specified purposes. The Transportation Fund receives and expends the city's allocation of the Arizona Highway User Revenue Tax (HURF) as well as other transportation related revenues. The amount of HURF available to each city is allocated based on population. These monies must be used for street construction, reconstruction, maintenance, or transit. The State of Arizona requires the city to establish and maintain an accounting for Highway User Revenue Funds. The fund also accounts for the 1989 voter approved Transportation Privilege (Sales) Tax of 0.20 percent which is dedicated to funding transportation improvements and operations. Fifty percent of the Transportation Sales Tax is transferred to the Capital Improvement Fund for transportation related capital improvement projects.

**Tourism Development Fund** is a Special Revenue Fund to account for the sources and uses related to tourism. Revenues consist of transient lodging tax (bed tax), lease rental earnings from the Fairmont-Princess Hotel and hospitality trolley sponsorships. Bed Tax is the largest portion of this fund and is derived from lodging room charges for stays of 29 days or less in hotels or short-term rentals.

**Enterprise Funds** are used to account for operations, which are financed and operated similarly to private businesses, where the intent is that the service is self-sufficient, with all costs including debt service supported predominantly by user charges. The city maintains three Enterprise Funds to account for Water & Water Reclamation, Aviation, and Solid Waste activities.

#### Water & Water Reclamation Funds

This fund accounts for the transactions related to the city's water and water reclamation business activities, including operating revenue, expenditures and debt service payments.

- Water Service Rates are monthly water billings which consist of a base charge according to meter size and a variable charge for the amount of water consumed.
- Water Reclamation Service Rates are monthly charges based on the volume and strength of the sewage discharge.
- Non-Potable Water Rates includes the sale of surface water, reverse osmosis (RO) and effluent treated to irrigation standards. These different water types are delivered to 23 Reclaimed Water Distribution System (RWDS) golf courses, 3 Irrigation Water Distribution System (IWDS) golf courses, the Gainey Ranch Golf Club, the WestWorld golf course and the Inlet/Silverado golf course.
- Miscellaneous Revenue includes rental income, miscellaneous reimbursements and other minor fees.

#### Aviation Fund

This fund accounts for the transactions related to the city's aviation business activity at the Scottsdale Airport.

- Aviation Rates are charges for a variety of services provided to airport customers including Landing Fees, Airport/Airpark Fuel Fees, Transient Parking Fees, Fixed Tenant Rents, Percentage Fees for Aeronautical Business Permits (ABPs), Custom Fees and miscellaneous other charges.
- Privilege and Use Tax-Jet Fuel are charges earned from jet fuel sales by Fixed Based Operators (FBOs) in accordance with the Scottsdale Revised Code, Article IV, Section 422.

#### Glossary

#### Solid Waste Fund

This fund accounts for the transactions related to the city's solid waste and recycling business activities.

 Solid Waste Rates include residential charges which are a flat fee per month and commercial charges which are based on the size of the container and the number of pickups per month. Additionally Solid Waste Rates include roll-off charges, uncontained service charges, recycling program charges, and household hazardous waste collection charges.

**Internal Service Funds** are used to account for the financing, on a cost-reimbursement basis, of commodities or services provided by one program for the benefit of other programs within the city. The report includes three Internal Service Funds to account for Fleet, Risk, and Benefits activities.

#### Fleet Fund

This fund is used to account for the expenditures associated with purchasing and maintaining the city's vehicles. Replacement and operation of vehicles are charged to the city departments as internal operating costs to each program based on the quantity and type of vehicle used. The department charges become revenue to the Fleet Fund.

#### Risk Fund

This fund is used to account for the city's self-insurance, safety and risk management functions. Revenue to this fund is derived from internal charges to division programs and is captured as internal rates. Payments for unemployment, workers' compensation, and property and liability claims are made from this fund

#### Benefits Self Insurance Fund

This fund is used to account for the city's self-insured medical and dental benefits. Revenue to this fund is derived from premiums collected through charges to division programs, which consists of both city and employee components. Revenue is also collected through premium charges to retirees as well as pharmacy rebates and stop loss insurance recoveries. This fund provides payment of actual healthcare expenses (medical, prescription and dental claims) as well as claims administration and other benefit plan expenses.