

Financial Report Fiscal Year-to-Date As of January 2014

Report to the City Council Prepared by City Treasurer February 28, 2014



FINANCIAL REPORT YEAR-TO-DATE JANUARY 2014

The following report is a summary of financial results for the City's General Fund (which is the primary operating fund of the City), Transportation Fund, Tourism Development Fund, major Enterprise Funds, Fleet Fund, Risk Fund and Benefits Self-Insurance Fund. The report also includes detailed information on the City's privilege (sales) tax by major category.

Financial statements summarize sources and uses by major categories. Significant budget to actual variances are highlighted and explained. The report also includes Statement of Operations for WestWorld and the Giants Spring Training Baseball Stadium. The statements summarize operating revenue and expenses to determine the operating income (before and after debt service) for each activity.

<u>Contents</u>	Page
General Fund	3
Transportation Fund	13
Tourism Development Fund	16
Enterprise Funds:	
Water and Water Reclamation Funds	19
Aviation Fund	22
Solid Waste Fund	25
Internal Service Funds:	
Fleet Fund	28
Risk Fund	31
Benefits Self-Insurance Fund	34
Statement of Operations:	
WestWorld	37
The Giants Spring Training Baseball Stadium	39
Appendix 1: Privilege (Sales) & Use Tax Collections	41
Appendix 2: Glossary	45

General Fund- Summary

FY 2013/14 - GENERAL FUND (\$ in millions: Rounding differences may occur)								
		,	Adopted vs	. Revised				
	Adopted	Revised	Favorable/(U	Infavorable				
	Budget	Budget	Amount	Percen				
Sources	\$238.8	\$238.8	(\$0.0)	0%				
Uses	248.2	250.9	(2.7)	-1%				
Change in Fund Balance	(\$9.4)	(\$12.1)	(\$2.7)					
Beginning Fund Balance	\$41.9	\$42.9	\$1.0					
Ending Fund Balance	\$32.5	\$30.9	(\$1.6)					
Reserved*	\$25.4	\$25.7	\$0.3					
Contingency	\$5.0	\$2.3	(\$2.7)					
Unreserved	\$2.1	\$2.9	\$0.8					

January 2014: Current Month and YTD (\$ in millions: Rounding differences may occur)									
	January January Revised YTD			YTD Revised	Actual vs. Favorable/(U	0			
	Actual	Budget	Actuals	Budget	Amount	Percent			
Sources	\$25.4	\$22.5	\$142.8	\$134.7	\$8.2	6%			
Uses	24.3	24.4	136.6	140.1	3.4	2%			
Change in Fund Balance	\$1.1	(\$1.9)	\$6.2	(\$5.4)	\$11.6				

Sources (\$ in millions: Rounding differences may occur)

			Twelve Months	: Fiscal Year
			2013/14	2013/14
	2011/12	2012/13	Adopted	Revised
	Actual	Actual	Budget	Budget
1.1% Sales Taxes	\$92.9	\$97.7	\$100.5	\$100.5
State-Shared Revenues	42.3	47.3	50.3	50.3
Property Taxes	24.8	24.9	25.5	25.5
Bed Taxes*	13.4	-	-	-
Franchise Fees/In-Lieu Taxes	11.8	11.9	11.7	11.7
Charges for Services/Other*	25.9	25.3	22.5	22.5
Building Permit Fees & Charges	8.4	11.5	9.9	9.9
Interest Earnings	1.5	1.4	1.0	1.0
Indirect/Direct Cost Allocation	8.6	7.0	6.5	6.5
Bond Proceeds ^(a)	-	31.0	-	-
Total Revenue	\$229.7	\$258.0	\$227.9	\$227.9
Transfers In	9.9	9.2	10.9	10.9
Total Sources	\$239.6	\$267.2	\$238.8	\$238.8
% Change vs. Prior Year	-2%	12%	-11%	-11%

	One Month: January 2014							
				2013/14	Actual vs. Budget Favorable/(Unfavorable)			
	2011/12	2012/13	2013/14	Revised				
	Actual	Actual	Actual	Budget	Amount	Percent		
1.1% Sales Taxes	\$9.4	\$9.8	\$10.5	\$10.2	\$0.3	3%		
State-Shared Revenues	3.7	3.8	4.5	4.4	0.1	2%		
Property Taxes	0.9	1.1	2.2	0.9	1.3	nm		
Bed Taxes*	0.9	-	-	-	-	-		
Franchise Fees/In-Lieu Taxes	2.7	2.6	2.8	2.6	0.2	6%		
Charges for Services/Other*	2.3	3.8	2.9	2.3	0.6	25%		
Building Permit Fees & Charges	0.6	0.7	1.2	0.8	0.4	49%		
Interest Earnings	0.0	0.1	0.1	0.1	0.1	78%		
Indirect/Direct Cost Allocation	0.8	0.6	0.5	0.5	-	-		
Bond Proceeds ^(a)	-	29.2	-	-	-	-		
Total Revenue	\$21.3	\$51.8	\$24.9	\$21.9	\$2.9	13%		
Transfers In	0.5	0.5	0.5	0.5	-	-		
Total Sources	\$21.8	\$52.3	\$25.4	\$22.5	\$2.9	13%		
% Change vs. Prior Year		nm	-51%	-57%				

	Fiscal Year-to-Date: January 2014									
		2013/14 Actual v								
	2011/12	2012/13	2013/14	Revised	Favorable/(U	nfavorable)				
	Actual	Actual	Actual	Budget	Amount	Percent				
1.1% Sales Taxes	\$52.1	\$54.1	\$58.4	\$56.5	\$1.9	3%				
State-Shared Revenues	24.6	26.6	29.1	29.2	(0.1)	0%				
Property Taxes	14.4	14.6	15.9	14.9	1.1	7%				
Bed Taxes*	5.6	-	-	-	n/a	n/a				
Franchise Fees/In-Lieu Taxes	7.9	8.2	8.4	8.1	0.4	5%				
Charges for Services/Other*	13.1	13.3	12.6	11.9	0.7	6%				
Building Permit Fees & Charges	4.7	6.3	9.1	5.2	3.9	74%				
Interest Earnings	0.6	0.7	1.0	0.6	0.5	79%				
Indirect/Direct Cost Allocation	5.5	4.1	3.8	3.8	-	-				
Bond Proceeds ^(a)	-	29.2	-	-	-	-				
Total Revenue	\$128.6	\$157.1	\$138.5	\$130.2	\$8.3	6%				
Transfers In	6.1	5.5	4.4	4.5	(0.1)	-3%				
Total Sources	\$134.8	\$162.6	\$142.8	\$134.7	\$8.2	6%				
% Change vs. Prior Year		21%	-12%	-17%						

* Beginning in August 2012, the budget and collection of Bed Tax, Princess Hotel Lease and Hospitality Trolley advertising revenues have been moved to the newly created Tourism Development Fund authorized by City Council on May 8, 2012.

^(a) MPC Bond proceeds to fund Nordstrom Garage Lease payoff.

Sales Taxes

	Twelve Months: Fiscal Year					
			2013/14	2013/14		
	2011/12	2012/13	Adopted	Revised		
	Actual	Actual	Budget	Budget		
1.00% General Purpose Sales Tax	\$84.6	\$89.0	\$91.5	\$91.5		
0.10% Public Safety Sales Tax	8.2	8.7	8.9	8.9		
Total General Fund Sales Taxes	\$92.9	\$97.7	\$100.5	\$100.5		
% Change vs. Prior Year	6%	5%	3%	3%		

	Fiscal Year-to-Date: January 2014							
				2013/14	Actual vs. Budget			
	2011/12	2012/13	2013/14	Revised	Favorable/(L	Infavorable)		
	Actual	Actual	Actual	Budget	Amount	Percent		
1.00% General Purpose Sales Tax	\$47.6	\$49.3	\$53.3	\$51.5	\$1.7	3%		
0.10% Public Safety Sales Tax	4.6	4.8	5.2	5.0	0.2	3%		
Total General Fund Sales Taxes	\$52.1	\$54.1	\$58.4	\$56.5	\$1.9	3%		
% Change vs. Prior Year		4%	8%	5%				

Actual to Revised Budget variance of \$1.9 million or 3%:

The favorable variance is due to continued increased motor vehicle sales, wholesalers reporting a large amount of taxable sales, plus increased construction activity for both single family and multi-family building projects. See Appendix 1 for further information about results by sales tax categories.

State-Shared Revenues

	Twelve Months: Fiscal Year					
			2013/14	2013/14		
	2011/12	2012/13	Adopted	Revised		
	Actual	Actual	Budget	Budget		
State Revenue Sharing	\$18.3	\$17.8	\$24.3	\$24.3		
State Shared Sales Tax	17.0	22.2	18.8	18.8		
Auto Lieu Tax	7.0	7.3	7.2	7.2		
Total State Shared Revenues	\$42.3	\$47.3	\$50.3	\$50.3		
% Change vs. Prior Year	-13%	12%	6%	6%		

		Fiscal Year-to-Date: January 2014							
		2013/14 Actual vs. Budge							
	2011/12	2012/13	2013/14	Revised	Favorable/(U	nfavorable)			
	Actual	Actual	Actual	Budget	Amount	Percent			
State Revenue Sharing	\$10.7	\$13.0	\$14.1	\$14.1	-	-			
State Shared Sales Tax	9.5	9.9	10.5	10.6	-	-			
Auto Lieu Tax	4.3	3.8	4.5	4.5	(0.1)	-1%			
Total State Shared Revenues	\$24.6	\$26.6	\$29.1	\$29.2	(\$0.1)	0%			
% Change vs. Prior Year		8%	9%	10%					

Actual to Revised Budget variance of \$(0.1) million or (0%):

The unfavorable variance in Auto Lieu Tax is a timing issue with receipts and is not indicative of true results.

Property Taxes

Actual to Revised Budget variance of \$1.1 million or 7%:

The favorable variance in Property Taxes is due to a duplicate posting and will be adjusted in February 2014. Excluding the error, there would have been an unfavorable variance due to a timing issue with receipts and is not indicative of true results.

	Franchis	e Fees and	In-Lieu Tax	es		
		Twelve Months: Fiscal Year				
	2013/14 2013/14					
	2011/12	2012/13	Adopted	Revised		
	Actual	Actual	Budget	Budget		
Electric and Gas Franchise	\$8.1	\$8.2	\$8.4	\$8.4		
Cable TV License Fee	3.4	3.5	3.0	3.0		
Salt River Project Lieu Tax	0.2	0.3	0.3	0.3		
Total Franchise Fees/In-Lieu Taxes	\$11.8	\$11.9	\$11.7	\$11.7		
% Change vs. Prior Year	5%	1%	-2%	-2%		

	Fiscal Year-to-Date: January 2014									
		2013/14 Actual vs. Bu								
	2011/12	2011/12 2012/13 2013/14 Revise		012/13 2013/14 Revised Favorable		Infavorable)				
	Actual	Actual	Actual	Budget	Amount	Percent				
Electric and Gas Franchise	\$6.1	\$6.4	\$6.5	\$6.4	\$0.1	1%				
Cable TV License Fee	1.7	1.7	1.8	1.5	0.3	21%				
Salt River Project Lieu Tax	0.1	0.1	0.1	0.1	-	-				
Total Franchise Fees/In-Lieu Taxes	\$7.9	\$8.2	\$8.4	\$8.1	\$0.4	5%				
% Change vs. Prior Year		3%	3%	-2%						

Actual to Revised Budget variance of \$0.4 million or 5%:

The favorable variances in Electric and Gas Franchise and Cable TV License Fee are attributed to higher than anticipated payments from utility providers.

			Twelve Months	e: Fiscal Vear
			2013/14	2013/14
	2011/12	2012/13	Adopted	Revised
	Actual	Actual	Budget	Budget
Licenses, Permits & Fees				
Recreation Fees	\$3.8	\$3.6	\$3.6	\$3.6
WestWorld	2.6	2.9	3.2	3.2
Fire Service Charges	0.5	0.7	0.7	0.7
Business Licenses & Fees	1.8	1.7	1.8	1.8
Fines & Forfeitures				
Court Fines	4.5	4.1	4.0	4.0
Photo Enforcement Revenue	2.3	2.2	2.3	2.3
Parking Fines	0.3	0.3	0.2	0.2
Library Fines & Fees	0.4	0.3	0.4	0.4
Miscellaneous				
Stormwater Water Quality Charge	0.9	0.8	0.9	0.9
Property Rental	3.6	2.3	2.0	2.0
Intergovernmental Revenue	0.8	1.1	1.2	1.2
Contributions/Donations	-	0.1	-	-
Miscellaneous	1.1	1.4	0.9	0.9
Reimbursements	3.2	3.7	1.4	1.4
Total Charges for Services/Other	\$25.9	\$25.3	\$22.5	\$22.5
% Change vs. Prior Year	6%	-2%	-11%	-11%

		F	iscal Year-to-Da	te: January 2014	1	
	2011/12	2012/13	2013/14	2013/14 Revised	Actual vs. Favorable/(U	0
	Actual	Actual	Actual	Budget	Amount	Percent
Licenses, Permits & Fees						
Recreation Fees	\$2.0	\$1.9	\$1.9	\$1.9	\$ -	-1%
WestWorld	1.2	1.1	1.4	1.3	0.1	7%
Fire Service Charges	0.2	0.3	0.3	0.4	(0.1)	-19%
Business Licenses & Fees	1.3	1.3	1.3	1.3	-	-
Fines & Forfeitures						
Court Fines	2.5	2.2	2.4	2.2	0.1	6%
Photo Enforcement Revenue	1.3	1.3	0.9	1.4	(0.5)	-34%
Parking Fines	0.1	0.1	0.1	0.1	-	-
Library Fines & Fees	0.2	0.2	0.2	0.2	-	-
Miscellaneous						
Stormwater Water Quality Charge	0.5	0.6	0.6	0.5	-	-
Property Rental	1.1	0.9	1.0	0.5	0.4	81%
Intergovernmental Revenue	0.6	0.7	0.7	0.7	-	-
Contributions/Donations	0.1	-	0.0	-	-	-
Miscellaneous	0.7	0.6	0.9	0.5	0.4	97%
Reimbursements	1.5	2.1	0.9	0.9	0.1	7%
Total Charges for Services/Other	\$13.1	\$13.3	\$12.6	\$11.9	\$0.7	6%
% Change vs. Prior Year		1%	-6%	-11%		

Actual to Revised Budget variance of \$0.7 million or 6%:

The favorable variance in WestWorld is due to increased activity. The unfavorable variance in Fire Service Charges is due to invoices not being processed in the ALS contract. The favorable variance in Court Fines is due to a 5 percent increase in the number of criminal citations issued YTD, while the unfavorable variance in Photo Enforcement is due to a 36 percent decline in the number of citations issued YTD. The favorable variance in Property Rental is attributed to future rent posted in July. The favorable variance in Miscellaneous is the result of recording the public safety radio maintenance from the City of Phoenix in July, but was not anticipated until later in the year.

Building Permit Fees and Charges

Actual to Revised Budget variance of \$3.9 million or 74%:

The activity levels in the various revenues falling under Building Permit Fees and Charges such as building permits, right-of-way fees, plan review fees, and engineering plan review fees continue to exceed budget based on the improved local and national economies.

Interest Earnings

Actual to Revised Budget variance of \$0.5 million or 79%:

The favorable variance is due to a timing issue as the gains/losses are not recorded until year end.

Indirect/Direct Cost Allocations

Actual to Revised Budget variance of \$0.0 million or 0%: No explanation necessary

Transfers In

			Twelve Months	s: Fiscal Year
			2013/14	2013/14
	2011/12	2012/13	Adopted	Revised
	Actual	Actual	Budget	Budget
CIP	\$0.9	\$0.0	\$0.0	\$0.0
Tourism Development - Bed Tax	-	1.5	1.5	1.5
Tourism Development - WW	-	-	2.0	2.0
30 Day Tow	0.3	0.3	0.3	0.3
Fleet Transfer	1.0	-	-	-
Special Programs	0.2	0.4	-	-
Other	-	0.3	-	-
Enterprise In Lieu Franchise Fees	6.7	6.7	7.0	7.0
Enterprise In Lieu Property Tax	0.9	n/a	-	-
Total Transfers In	\$9.9	\$9.2	\$10.9	\$10.9
% Change vs. Prior Year		-7%	18%	18%

		Fi	iscal Year-to-Da	te: January 2014	4	
				2013/14	Actual vs.	Budget
	2011/12	2012/13	2013/14	Revised	Favorable/(U	nfavorable)
	Actual	Actual	Actual	Budget	Amount	Percent
CIP	\$0.9	\$0.0	\$0.0	\$0.0	-	-
Tourism Development - Bed Tax	-	1.2	-	-	-	-
Tourism Development - WW	-	-	0.0	-	-	-
30 Day Tow	0.2	0.2	0.2	0.2	-	-
Fleet Transfer	1.0	-	-	-	-	-
Special Programs	0.1	-	-	-	-	-
Enterprise In Lieu Franchise Fees	4.0	4.1	4.2	4.3	(0.1)	-3%
Enterprise In Lieu Property Tax	0.5	-	-	-	-	-
Water Campus Security	-	-	-	-	-	-
Total Transfers In	\$6.1	\$5.5	\$4.4	\$4.5	\$ (0.1)	-3%
% Change vs. Prior Year		-10%	-21%	-19%		

Actual to Revised Budget variance of \$(0.1) million or (3%):

The unfavorable variance in Enterprise in Lieu Franchise Fees is based upon Water Service Charges revenue. Since there is an unfavorable variance in this revenue, the franchise fees paid are lower than forecasted.

Uses (\$ in millions: Rounding differences may occur)

		Twelve Months: Fiscal Year							
Expenses:* Personnel Services	2011/12 <u>Actual</u> \$154.2	2012/13 <u>Actual</u> \$157.7	2013/14 Adopted <u>Budget</u> \$165.1 **	2013/14 Revised <u>Budget</u> \$165.7 **	2013/14 Approved <u>Adjustments</u> \$0.5				
Contractual	45.2	78.5	54.2	56.3	2.1				
Commodities	7.3	8.0	7.9	8.0	0.1				
Capital Outlays	0.2	1.1	0.4	0.4	-				
Total Operating Expenses Debt Service & Contracts Payable	\$206.9 17.8	\$245.2 15.1	\$227.6 15.0	\$230.3 15.0	\$2.7				
Transfers Out	14.8	8.7	5.6	5.6	-				
Total Uses	\$239.4	\$269.0	\$248.2 **	\$250.9 **	\$2.7				
% Change vs. Prior Year	0%	12%	-8%	-7%					

			One Month: Ja	nuary 2014		
				2013/14	Actual	vs. Budget
	2011/12	2012/13	2013/14	Revised	Favorable / (Unfavorable)
Expenses:*	Actual	Actual	Actual	Budget	Amount	Percent
Personnel Services	\$12.1	\$12.2	\$19.1	\$19.0	(\$0.1)	-1%
Contractual	3.5	3.6	4.6	4.7	0.2	4%
Commodities	0.6	0.5	0.6	0.6	-	-
Capital Outlays	-	0.1	-	-	-	-
Total Operating Expenses	\$16.2	\$16.5	\$24.3	\$24.3	\$ -	-
Debt Service & Contracts Payable	(1.0)	31.1 ***	-	-	-	-
Transfers Out	1.0	0.3	-	0.1	0.1	100%
Total Uses	\$16.2	\$47.9	\$24.3	\$24.4	\$0.1	0%
% Change vs. Prior Year	-8%	nm	-49%	-49%		

	Fiscal Year-to-Date: January 2014							
				2013/14	Actual	vs. Budget		
	2011/12	2012/13	2013/14	Revised	Favorable / (Unfavorable)		
Expenses:*	Actual	Actual	Actual	Budget	Amount	Percent		
Personnel Services	\$88.4	\$91.2	\$100.5	\$99.7	(\$0.8)	-1%		
Contractual	25.8	27.5	30.8	34.2	3.4	10%		
Commodities	3.3	3.8	3.6	4.4	0.7	17%		
Capital Outlays	-	0.5	0.1	0.1	0.1	36%		
Total Operating Expenses	\$117.5	\$122.9	\$135.0	\$138.4	\$3.4	2%		
Debt Service & Contracts Payable	6.8	33.9 ***	1.6	1.6	-	-		
Transfers Out	3.0	3.3	-	0.1	0.1	100%		
Total Uses	\$127.3	\$160.1	\$136.6	\$140.1	\$3.4	2%		
% Change vs. Prior Year	0%	26%	-15%	-13%				

	Fiscal Year-to-Date: January 2014							
				2013/14	Actual	vs. Budget		
	2011/12	2012/13	2013/14	Revised	Favorable / (L	Infavorable)		
Expenses:*	Actual	Actual	Actual	Budget	Amount	Percent		
Mayor & Council and Charter Officers	\$9.6	\$10.1	\$11.0	\$11.6	\$0.6	5%		
Administrative Services	8.1	8.4	9.1	9.5	0.4	4%		
Community & Economic Dev	14.1	13.6	14.7	15.0	0.2	2%		
Community Services	17.3	18.7	19.8	20.2	0.4	2%		
Public Safety	6.0	6.4	7.1	7.6	0.5	7%		
Public Safety - Fire	13.7	14.9	17.3	17.4	0.1	0%		
Public Safety - Police	40.2	41.1	45.3	45.2	(0.1)	0%		
Public Works	8.6	9.4	10.6	11.9	1.3	11%		
Total Operating Expenses	\$117.5	\$122.9	\$135.0	\$138.4	\$3.4	2%		

*Beginning in August 2012, the Bed Tax budget and expenditures have moved to the newly created Tourism Development Fund authorized by City Council on May 8, 2012.

**Includes budgeted vacancy savings net of leave accrual payouts, the citywide pay program and funding for Public Safety compensation.

***Includes the Nordstrom Garage Lease Payoff paid for with bond proceeds.

		Twelve Months: Fiscal Year								
	2011/12 Actual	2012/13 Actual	2013/14 Adopted Budget	2013/14 Revised Budget	2013/14 Approved Adjustments					
Salaries and Wages	\$112.0	\$112.5	\$117.2 *	\$117.7 *	\$0.5					
Overtime	6.6	6.9	6.1	6.4	0.2					
FICA	7.8	7.7	8.0	8.0	-					
Retirement	14.1	15.7	17.4	17.4	-					
Health/Dental/Miscellaneous	13.8	15.0	16.4	16.2	(0.2)					
Total Personnel Services	\$154.2	\$157.7	\$165.1 *	\$165.7 *	\$0.5					
% Change vs. Prior Year	-2%	2%	5%	5%						

			Fiscal Year-to-Date	e: January 2014		
				2013/14	Actual	vs. Budget
	2011/12	2012/13	2013/14	Revised	Favorable / ((Unfavorable)
	Actual	Actual	Actual	Budget	Amount	Percent
Salaries and Wages	\$64.9	\$65.2	\$71.1	\$71.1	\$ -	-
Overtime	3.3	3.8	4.7	3.8	(0.9)	-24%
FICA	4.4	4.4	4.9	4.9	-	-
Retirement	7.8	9.0	10.6	10.6	-	-
Health/Dental/Miscellaneous	8.0	8.8	9.1	9.3	0.2	2%
Total Personnel Services	\$88.4	\$91.2	\$100.5	\$99.7	(\$0.8)	-1%
% Change vs. Prior Year	-2%	3%	10%	9%		
Pay Periods YTD	15	15	16			

*Includes budgeted vacancy savings net of leave accrual payouts, the citywide pay program and funding for Public Safety compensation. Actual to Revised Budget variance of (\$0.8) million or (1%):

The unfavorable variance in Personnel Services is driven by overtime in 1) Police Department -- Patrol and Traffic Enforcement are seeing increases in overtime to ensure minimum staffing levels and there have been increased vacancies in Communications, additionally SWAT has experienced increased overtime due to additional training and investigations; and 2) Fire Department -- primarily driven by vacancies and several members on transitional duty due to injuries, which is increasing overtime to maintain minimum staffing levels in all stations specifically 602.

	Macro	Personnel	Adjustments			
			2013/14	2013/	14	
	2011/12	2012/13	Adopted	Year-To	-Date	
	Actual	Actual	Budget	Saved/(Used)	Remaining	
Citywide Pay Program	\$ -	\$ -	\$2.8	(\$2.8)	\$ -	
2% Pay for Performance	-	2.7	-	-	-	
Compensation Adjustments	-	0.6	2.5	-	2.5	
Vacancy Savings	(3.8)	(3.9)	(3.9)	2.2	(1.7)	
Vacation Leave Payouts	0.6	0.8	0.8	(0.3)	0.5	
Medical Leave Payouts	0.9	1.0	1.0	(0.5)	0.5	
Total Vacancy Savings/Payouts	(\$2.3)	\$1.2	\$3.2	(\$1.4)	\$1.8	

Total Saved/(Used) YTD of (\$1.4) million:

The City has achieved \$2.2 million in vacancy savings year-to-date offset by (\$0.8) million in vacation and medical leave payouts. Additionally, in September the Citywide Pay Program was funded and implemented initiating the use of ongoing and one-time dollars for compensation.

Contractual Services

Actual to Revised Budget variance of \$3.4 million or 10%:

The favorable variance is largely attributable to invoices not yet being received for parking garage repair and improvements at various city owned parking garages. Additionally, Police is experiencing a favorable variance due to invoices in Jail Services and Photo Radar not being received for the past few reporting periods. Computer Hardware and Software upgrades while budgeted for in the period expected to occur are experiencing delays due to continued negotiations but these are expected to resolve shortly. Various other services were provided but the corresponding invoices have not yet been received such as Landscaping and Custodial Services and although the budget for these items is in the period where staff believed the payment would exist there have been delays in the timely receipt of these and other invoices.

Commodities

Actual to Revised Budget variance of \$0.7 million or 17%:

The favorable variance is primarily related Public Safety, specifically Clothing and Personal Protection Equipment and Small Tools and Equipment. These differences are related to spread and exist because it is difficult to budget for when these purchases will occur. In addition, the favorable variance is a result of various accounts, such as operating supplies, maintenance services and repair materials, education and recreation supplies, and office supplies which are difficult to budget in the appropriate period as they do not have a predictable spending pattern across all periods throughout the year.

Capital Outlays

Actual to Revised Budget variance of \$0.1 million or 36%:

The favorable variance is related to Public Works and the purchase of a 30 foot lift and 3.5 ton truck which have been budgeted for but not yet purchased. This is expected to occur in a future period during this fiscal year.

	Debt Servic	e & Contract	ts Payable			
		Т	welve Months: F	- iscal Year		
	2011/12 Actual	2012/13 Actual	2013/14 Adopted Budget	2013/14 Revised Budget	2013/14 Approved <u>Adjustments</u>	
Debt Service Transfer	\$ -	\$2.8	\$ -	\$ -	\$ -	
MPC Excise Debt Fund	7.6	7.9	11.9	11.9	-	
MPC Excise Debt Fund - Bed Tax	0.6	-	-	-	-	
Certificates of Participation (COP)	3.5	-	-	-	-	
Contracts Payable	3.6	1.8	0.6	0.6	-	
COP - Radio Financing	2.5	2.5	2.5	2.5	-	
Debt Service & Contracts Payable	\$17.8	\$15.1	\$15.0	\$15.0	\$ -	
% Change vs. Prior Year	45%	-15%	0%	0%		
		Fisca	al Year-to-Date:	January 2014		
				2013/14	Actual	vs. Budget
	2011/12	2012/13	2013/14	Revised	Favorable /	(Unfavorable)
	Actual	Actual	Actual	Budget	Amount	Percent
Debt Service Transfer	\$ -	\$ -	\$ -	\$ -	\$ -	-
MPC Excise Debt Fund	-	-	-	-	-	-
MPC Excise Debt Fund - Bed Tax	-	-	-	-	-	-
Certificates of Participation (COP)	3.5	-	-	-	-	-
Contracts Payable	2.1	32.6 *	0.3	0.3	-	-
COP - Radio Financing	1.3	1.3	1.3	1.3		-
Debt Service & Contracts Payable	\$6.8	\$33.9	\$1.6	\$1.6	\$ -	-
% Change vs. Prior Year	nm	nm	-95%	-95%		

* Includes the Nordstrum Garage Lease Payoff paid for with bond proceeds.

Actual to Revised Budget variance of \$0.0 million or 0%:

No explanation is necessary.

		٦	welve Months: F	iscal Year	
	2011/12 Actual	2012/13 Actual	2013/14 Adopted Budget	2013/14 Revised <u>Budget</u>	2013/14 Approved <u>Adjustments</u>
CIP - Stadium	0.3	0.1	0.1	0.1	-
CIP - PAYGO	2.0	5.2	5.5	5.5	-
CIP - Bed Tax	0.5	-	-	-	-
Health Care Reserve Fund	3.0	-	-	-	-
Spec Pgms Fund - Art In Public Places	0.9	-	-	-	-
Bed Tax Fund	6.7	-	-	-	-
Spec Pgms Fund - Comm Srvs	0.1	0.2	-	-	-
Spec Pgms Fund - Fire	-	0.1	-	-	-
Spec Pgms Fund - Planning & Dev	0.1	0.1	0.1	0.1	-
Spec Pgms Fund - SW Gas Fund	-	0.1	-	-	-
PC Replacement Fund	1.2	-	-	-	-
Tourism Development Fund		3.0	-	-	
Total Transfers Out	\$14.8	\$8.7	\$5.6	\$5.6	\$ -
% Change vs. Prior Year	28%	-41%	-36%	-36%	

		Fisc	al Year-to-Date:	January 2014		
	2011/12 Actual	2012/13 Actual	2013/14 Actual	2013/14 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
CIP - Stadium	-	0.1	-	0.1	0.1	100%
CIP - PAYGO	-	-	-	-	-	-
CIP - Bed Tax	0.5	-	-	-	-	-
Health Care Reserve Fund	-	-	-	-	-	-
Spec Pgms Fund - Art In Public Places	-	-	-	-	-	-
Bed Tax Fund	2.5	3.0	-	-	-	-
Spec Pgms Fund - Comm Srvs	-	0.2	-	-	-	-
Spec Pgms Fund - Fire	-	-	-	-	-	-
Spec Pgms Fund - Planning & Dev	-	-	-	-	-	-
Spec Pgms Fund - SW Gas Fund	-	0.1	-	-	-	-
PC Replacement Fund	-	-	-	-	-	-
Tourism Development Fund	-	-	-	-	-	-
Total Transfers Out	\$3.0	\$3.3	\$ -	\$0.1	\$0.1	100%
% Change vs. Prior Year	8%	11%	-100%	-98%		

Actual to Revised Budget variance of \$0.1 million or 100%: The CIP - Stadium transfer out was expected to occur but did not due to a timing issue, this will occur in a future period.

FY 2013/14 - TRANSPORTATION FUND (\$ in millions: Rounding differences may occur)

			Adopted	vs. Revised
	Adopted	Revised	Favorable /	(Unfavorable)
	Budget	Budget	Amount	Percent
Sources	\$32.3	\$32.3	\$ -	-
Uses	32.3	32.3	-	-
Change in Fund Balance	\$ -	\$ -	\$ -	
Beginning Fund Balance	\$5.1	\$8.0	\$2.9	
Ending Fund Balance	\$5.0	\$8.0	\$3.0	

		T۱	welve Months: Fis	scal Year	
			2013/14	2013/14	2013/14
	2011/12	2012/13	Adopted	Revised	Approved
Revenues:	Actual	Actual	Budget	Budget	Adjustments
HURF Taxes	\$10.9	\$11.9	\$12.3	\$12.3	\$ -
0.20% City Sales Tax	16.0	16.9	17.3	17.3	-
Other	3.3	3.6	2.7	2.7	-
Total Revenues	\$30.2	\$32.3	\$32.3	\$32.3	\$ -
Transfers In	1.2	-	-	-	-
Total Sources	\$31.4	\$32.3	\$32.3	\$32.3	\$ -
% Change vs. Prior Year	-11%	3%	0%	0%	

		Τv	velve Months: Fise	cal Year	
			2013/14	2013/14	2013/14
	2011/12	2012/13	Adopted	Revised	Approved
Expenses:	Actual	Actual	Budget	Budget	Adjustments
Personnel Services	\$5.1	\$5.4	\$5.7 *	\$5.7 *	\$ -
Contractual	14.7	14.8	16.9	16.9	-
Commodities	0.6	0.7	0.9	0.9	-
Capital Outlays	0.2	-	0.1	0.1	-
Total Operating Expenses	\$20.6	\$20.9	\$23.6	\$23.6	\$ -
Transfers Out					
CIP Fund	8.0	8.5	8.7	8.7	-
Total Uses	\$28.7	\$29.3	\$32.3 *	\$32.3 *	\$ -
% Change vs. Prior Year	-13%	2%	10%	10%	

*Includes budgeted vacancy savings net of leave accrual payouts, 2% pay for performance and compensation adjustments.

January 2014: Current Month and YTD (\$ in millions: Rounding differences may occur)

		January		YTD	Actua	l vs. Budget
	January	Revised	YTD	Revised	Favorable /	(Unfavorable)
	Actual	Budget	Actual	Budget	Amount	Percent
Sources	\$2.8	\$3.5	\$17.6	\$18.0	(\$0.4)	-2%
Uses	2.0	2.3	12.1	12.4	0.3	2%
Change in Fund Balance	\$0.8	\$1.2	\$5.5	\$5.6	(\$0.1)	

		One Month: January 2014						
	2011/12	2012/13	2013/14	2013/14 Revised	Actual Favorable /	(Unfavorable)		
Revenues:	Actual	Actual	Actual	Budget	Amount	Percent		
HURF Taxes	\$0.9	\$1.0	\$1.0	\$1.0	(\$0.1)	-6%		
0.20% City Sales Tax	1.6	1.7	1.8	1.8	-	-		
Other	0.1	0.4	-	0.7	(0.7)	-93%		
Total Revenues	\$2.5	\$3.0	\$2.8	\$3.5	(\$0.7)	-20%		
Transfers In	-	-	-	-	-	-		
Total Sources	\$2.5	\$3.0	\$2.8	\$3.5	(\$0.7)	-20%		
% Change vs. Prior Year	-8%	19%	-7%	16%				

		Fiscal Year-to-Date: January 2014						
Devenues	2011/12	2012/13	2013/14	2013/14 Revised	Actual Favorable /	(Unfavorable)		
Revenues:	Actual	Actual	Actual	Budget	Amount	Percent		
HURF Taxes	\$6.1	\$6.5	\$6.8	\$7.2	(\$0.4)	-5%		
0.20% City Sales Tax	8.9	9.3	10.0	9.7	0.3	3%		
Other	0.8	1.7	0.8	1.1	(0.4)	-32%		
Total Revenues	\$15.8	\$17.5	\$17.6	\$18.0	(\$0.4)	-2%		
Transfers In	0.9	-	-	-	-	-		
Total Sources	\$16.7	\$17.5	\$17.6	\$18.0	(\$0.4)	-2%		
% Change vs. Prior Year	-23%	5%	0%	3%				

Actual to Revised Budget variance of (\$0.4) million or (2%):

The unfavorable variance in HURF taxes is driven by lower demand for fuel. The positive variance in City Sales Tax revenue is due to continued improvement in the local economy. This overall improvement has increased consumer spending, benefitting the various taxes collected. The unfavorable variance in Other Revenue is due to the timing of Federal Grants received for Downtown Trolley Operations.

Transportation Fund

	One Month: January 2014					
	2011/12	2012/13	2013/14	2013/14 Revised	Actual / Favorable	vs. Budget (Unfavorable)
Expenses:	Actual	Actual	Actual	Budget	Amount	Percent
Personnel Services	\$0.4	\$0.5	\$0.7	\$0.8	\$ -	-
Contractual	1.0	1.4	1.1	1.4	0.3	21%
Commodities	-	-	0.1	0.1	-	-
Capital Outlays	-	-	-	-	-	-
Total Operating Expenses	\$1.4	\$1.9	\$2.0	\$2.3	\$0.3	15%
Transfers Out						
CIP Fund	-	-	-	-	-	-
Total Uses	\$1.4	\$1.9	\$2.0	\$2.3	\$0.3	15%
% Change vs. Prior Year	-52%	36%	-	19%		

		Fiscal Year-to-Date: January 2014						
F	2011/12	2012/13	2013/14	2013/14 Revised	Actual Favorable /	(Unfavorable)		
Expenses:	<u>Actual</u>	<u>Actual</u>	Actual	Budget	Amount	Percent		
Personnel Services	\$2.9	\$3.2	\$3.4	\$3.6	\$0.1	4%		
Contractual	6.9	7.1	8.2	8.3	0.1	1%		
Commodities	0.3	0.3	0.4	0.5	0.1	16%		
Capital Outlays	0.1	-	-	-	-	-		
Total Operating Expenses	\$10.2	\$10.6	\$12.1	\$12.4	\$0.3	2%		
Transfers Out								
CIP Fund	-	-	-	-	-	-		
Total Uses	\$10.2	\$10.6	\$12.1	\$12.4	\$0.3	2%		
% Change vs. Prior Year	-26%	4%	14%	17%				

Actual to Revised Budget variance of \$0.3 million or 2%:

The favorable variance in Contractual is being driven largely by a timing issue with the various transportation contracts and receipt of invoices for these services. Additionally, the favorable variance in Commodities is due to lower than expected costs in maintenance accounts such as building repairs and improvements, and machinery repair and equipment.

	FY 2013/14 - TOURISM DEVELOPMENT FUND (\$ in millions: Rounding differences may occur)					
			Adopted vs. Revised			
	Adopted	Revised	Favorable / (Unfavorable)			
	Budget	Budget	Amount Percent			
Sources	\$15.7	\$15.7	\$			
Uses	15.5	15.5				
Change in Fund Balance	\$0.2	\$0.2	\$ -			
Beginning Fund Balance	\$6.9	\$7.2	\$0.3			
Ending Fund Balance	\$7.1	\$7.4	\$0.3			
-						

	Twelve Months: Fiscal Year								
			2013/14	2013/14	2013/14				
	2011/12*	2012/13	Adopted	Revised	Approved				
Revenues:	Actual	Actual	Budget	Budget	<u>Adjustments</u>				
Bed Taxes	\$ -	\$13.9	\$14.0	\$14.0	\$ -				
Hospitality Trolley Sponsorship	-	0.1	0.1	0.1	-				
Princess Hotel Lease	-	1.4	1.6	1.6	-				
Total Revenues	\$ -	\$15.4	\$15.7	\$15.7	\$ -				
Transfers In	-	3.1	-	-	-				
Total Sources	\$ -	\$18.5	\$15.7	\$15.7	\$ -				
% Change vs. Prior Year		n/a	-15%	-15%					

		Twe	elve Months: Fisc	al Year	
			2013/14	2013/14	2013/14
	2011/12*	2012/13	Adopted	Revised	Approved
Expenses:	Actual	Actual	Budget	Budget	<u>Adjustments</u>
Marketing (CVB)	\$ -	\$6.9	\$7.0	\$7.0	\$ -
Events & Event Development	-	1.0	1.2	1.2	-
Hospitality Trolley	-	0.2	0.2	0.2	-
Admin/Research	-	0.4	0.5	0.5	-
Capital Outlays	-	-	0.5	0.5	-
Total Operating Expenses	\$ -	\$8.5	\$9.4	\$9.4	\$ -
Transfers Out					
CIP	-	-	0.2	0.2	-
Debt Service	-	1.2	2.4	2.4	-
General Fund	-	1.6	3.5	3.5	-
Total Uses	\$ -	\$11.3	\$15.5	\$15.5	\$ -
% Change vs. Prior Year		n/a	37%	37%	

* New fund beginning August 2012 to account for all revenues and expenditures related to Tourism.

January 2014: Current Month and YTD

(\$ in millions: Rounding differences may occur)

		January		YTD	Actua	l vs. Budget
	January	Revised	YTD	Revised	Favorable /	(Unfavorable)
	Actual	Budget	Actual	Budget	Amount	Percent
Sources	\$1.3	\$1.2	\$7.1	\$6.7	\$0.3	5%
Uses	0.6	0.7	5.2	5.1	(0.1)	-2%
Change in Fund Balance	\$0.6	\$0.4	\$1.9	\$1.7	\$0.2	

	One Month: January 2014					
	2011/12*	2012/13	2013/14	2013/14 Revised	Actua / Favorable	l vs. Budget (Unfavorable)
Revenues:	Actual	Actual	Actual	Budget	Amount	Percent
Bed Taxes	\$ -	\$0.9	\$1.0	\$0.9	\$0.1	6%
Hospitality Trolley Sponsorship	-	-	-	-	-	-
Princess Hotel Lease	-	0.2	0.3	0.2	0.1	24%
Total Revenues	\$ -	\$1.1	\$1.3	\$1.2	\$0.1	9%
Transfers In	-	-	-	-	-	-
Total Sources	\$ -	\$1.1	\$1.3	\$1.2	\$0.1	9%
% Change vs. Prior Year		n/a	20%	10%		

	Fiscal Year-to-Date: January 2014					
Revenues:	2011/12* Actual	2012/13 Actual	2013/14 Actual	2013/14 Revised <u>Budget</u>	Actua / Favorable Amount	l vs. Budget (Unfavorable) <u>Percent</u>
Bed Taxes	\$ -	\$5.4	\$6.2	\$5.8	\$0.3	5%
Hospitality Trolley Sponsorship	-	0.1	-	-	-	-
Princess Hotel Lease	-	0.6	0.9	0.9	0.1	6%
Total Revenues	\$ -	\$6.1	\$7.1	\$6.7	\$0.3	5%
Transfers In	-	3.0	-	-	-	-
Total Sources	\$ -	\$9.1	\$7.1	\$6.7	\$0.3	5%
% Change vs. Prior Year		n/a	-23%	-26%		

* New fund beginning August 2012 to account for all revenues and expenditures related to Tourism.

Actual to Revised Budget variance of \$0.3 million or 5%:

The favorable variance in Bed Taxes is due to a greater number of conventions. The favorable variance in the Princess Hotel Lease is due to receipt timing and will stabilize over the remainder of the year.

	One Month: January 2014						
Expenses:	2011/12* Actual	2012/13 Actual	2013/14 Actual	2013/14 Revised Budget	Actual / Favorable Amount	vs. Budget (Unfavorable) Percent	
Marketing (CVB)	\$ -	\$ -	\$0.6	\$0.6	\$ -	-	
Events & Event Development	-	0.1	-	0.1	0.1	83%	
Hospitality Trolley	-	-	-	-	-	-	
Admin/Research	-	-	-	-	-	-	
Capital Outlays	-	-	-	-	-	-	
Total Operating Expenses	\$ -	\$0.1	\$0.6	\$0.7	\$0.1	15%	
Transfers Out							
CIP	-	-	-	-	-	-	
Debt Service	-	1.2	-	-	-	-	
General Fund		(1.2)		-			
Total Uses	\$ -	\$0.1	\$0.6	\$0.7	\$0.1	15%	
% Change vs. Prior Year		n/a	nm	nm			

	Fiscal Year-to-Date: January 2014						
	0044/40*	0040/40	0040/44	2013/14	Actual	0	
Exponence	2011/12* Actual	2012/13	2013/14	Revised	Favorable /	(Unfavorable)	
Expenses:		<u>Actual</u>	Actual	Budget	<u>Amount</u> \$-	Percent	
Marketing (CVB)	\$ -	\$3.3	\$4.1	\$4.1	+	-	
Events & Event Development	-	0.5	0.7	0.5	(0.2)	-30%	
Hospitality Trolley	-	-	-	-	-	-	
Admin/Research	-	0.3	0.2	0.3	0.1	24%	
Capital Outlays	-	-	-	-	-	-	
Total Operating Expenses	\$ -	\$4.1	\$5.0	\$4.9	(\$0.1)	-1%	
Transfers Out							
CIP	-	-	0.2	0.2	(0.1)	-40%	
Debt Service	-	1.2	-	-	-	-	
General Fund	-	-	-	-	-	-	
Total Uses	\$ -	\$5.3	\$5.2	\$5.1	(\$0.1)	-2%	
% Change vs. Prior Year		n/a	-2%	-4%			

* New fund beginning August 2012 to account for all revenues and expenditures related to Tourism.

Actual to Revised Budget variance of (\$0.1) million or (2%):

The unfavorable variance is primarily due to payments for tourism development to vendors that occurred earlier than expected, this will even out in the next few reporting periods.

FY 2013/14 - WA (\$ in mill	TER AND WA			NDS
			Adopted	vs. Revised
	Adopted	Revised		(Unfavorable)
-	Budget	Budget	Amount	Percent
Sources	\$177.9	\$177.9	\$ -	-
Uses	163.4	163.4	-	-
Change in Fund Balance	\$14.6	\$14.6	\$ -	
Beginning Fund Balance	\$57.3	\$68.3	\$10.9	
Ending Fund Balance	\$71.9	\$82.9	\$10.9	
60 to 90 Day Operating	\$14.6	\$14.6	\$ -	
Repair/Replacement Reserve	33.5	33.5	-	
Revenue Bond Debt Reserve	4.8	4.8	-	
Special Contractual	5.2	5.2	-	
Unreserved Fund Balance	13.9	24.8	10.9	
Ending Fund Balance	\$71.9	\$82.9	\$10.9	

			Twelve Months:	Fiscal Year		
		2013/14 2013/14				
	2011/12	2012/13	Adopted	Revised	Approved	
Revenues:	Actual	Actual	Budget	Budget	Adjustments	
Water Service Charges	\$89.2	\$90.9	\$91.8	\$91.8	\$ -	
Water Reclamation Charges	35.2	35.8	36.9	36.9	-	
Non-Potable Water Fees	10.7	9.3	10.6	10.6	-	
Interest Earnings	0.6	1.0	0.5	0.5	-	
Miscellaneous Revenue	11.2	1.9	1.2	1.2	-	
Total Revenues	\$146.9	\$138.9	\$141.1	\$141.1	\$ -	
Transfers In	16.9	16.6	16.9	16.9	-	
Bond Proceeds	-	-	20.0	20.0	-	
Total Sources	\$163.8	\$155.5	\$177.9	\$177.9	\$ -	
% Change vs. Prior Year	9%	-5%	14%	14%		

			Twelve Months: I	Fiscal Year		
-			2013/14	2013/14	2013/14	
	2011/12	2012/13	Adopted	Revised	Approved	
Expenses:	Actual	Actual	Budget	Budget	Adjustments	
Personnel Services	\$16.1	\$17.1	\$17.9	\$17.9	\$ -	
Contractual	25.1	23.1	29.1	29.1	-	
Commodities	23.4	23.7	25.2	25.2	-	
Capital Outlays	0.1	0.3	0.2	0.2	-	
Total Operating Expenses	\$64.6	\$64.3	\$72.4	\$72.4	\$ -	
Debt Service & Contracts Payable	29.1	28.7	29.5	29.5	-	
Transfers Out						
Bond Proceeds	11.4	-	-	-	-	
CIP Fund	53.1	47.0	49.4	49.4	-	
Franchise Fees	6.7	6.7	7.0	7.0	-	
In Lieu Property Tax Fees	0.9	-	-	-	-	
Indirect/Direct Charges	6.5	5.5	5.0	5.0	-	
Total Uses	\$172.4	\$152.2	\$163.4	\$163.4	\$ -	
% Change vs. Prior Year	16%	-12%	7%	7%		

January 2014: Current Month and YTD

(\$ in millions: Rounding differences may occur)

		January		YTD	Actua	l vs. Budget
	January	Revised	YTD	Revised	Favorable /	(Unfavorable)
	Actual	Budget	Actual	Budget	Amount	Percent
Sources	\$9.8	\$25.4	\$86.8	\$102.4	(\$15.6)	-15%
Uses	6.9	29.0	53.1	76.4	23.4	31%
Change in Fund Balance	\$2.9	(\$3.6)	\$33.7	\$26.0	\$7.8	

	One Month: January 2014						
				2013/14	Actual	vs. Budget	
	2011/12	2012/13	2013/14	Revised	Favorable /	(Unfavorable)	
Revenues:	Actual	Actual	Actual	Budget	Amount	Percent	
Water Service Charges	\$5.4	\$5.6	\$5.7	\$5.6	\$0.1	2%	
Water Reclamation Charges	3.0	2.9	3.2	3.1	0.2	5%	
Non-Potable Water Fees	0.2	0.4	0.6	0.6	-	-	
Interest Earnings	-	0.1	0.1	-	0.1	nm	
Miscellaneous Revenue	1.2	0.2	0.1	0.1	-	-	
Total Revenues	\$9.8	\$9.3	\$9.7	\$9.4	\$0.3	3%	
Transfers In	33.4	0.1	0.1	16.0	(16.0)	-100%	
Bond Proceeds	-	-	-	-	-	-	
Total Sources	\$43.2	\$9.4	\$9.8	\$25.4	(\$15.6)	-62%	
% Change vs. Prior Year	nm	-78%	4%	nm			

	Fiscal Year-to-Date: January 2014						
	2011/12	2012/13	2013/14	2013/14 Revised	Actual Favorable /	vs. Budget (Unfavorable)	
Revenues:	Actual	Actual	Actual	Budget	Amount	Percent	
Water Service Charges	\$55.3	\$57.5	\$56.1	\$57.6	(\$1.5)	-3%	
Water Reclamation Charges	20.7	20.7	22.3	21.5	0.8	4%	
Non-Potable Water Fees	5.1	6.6	6.3	5.8	0.5	8%	
Interest Earnings	0.5	0.5	0.7	0.3	0.4	nm	
Miscellaneous Revenue	10.5	0.8	0.9	0.7	0.2	32%	
Total Revenues	\$92.0	\$86.1	\$86.3	\$85.9	\$0.3	0%	
Transfers In	33.9	0.5	0.5	16.5	(16.0)	-97%	
Bond Proceeds	-	-	-	-	-	-	
Total Sources	\$126.0	\$86.7	\$86.8	\$102.4	(\$15.6)	-15%	
% Change vs. Prior Year	52%	-31%	0%	18%			

Actual to Revised Budget variance of (\$15.6) million or (15%):

The unfavorable variance in Water Service Charges is driven by water sales; more water sales are occurring in the lower tiers and less in the higher tiers than forecasted. The favorable variance in Water Reclamation Charges is driven by new accounts identified through lateral verifications resulting in new start-ups, cooperation with EPCOR water company on recent water use and bill code clean up efforts for multi-purpose buildings. The favorable variance in Non-Potable Water Fees is driven by higher deliveries than forecasted for RWDS and McDowell Mountain Golf Course. This favorable variance is offset by lower AWT RO deliveries to the RWDS than forecasted. The favorable variance in Miscellaneous Revenue is driven by revenue received for recycling of used water meters and participation in the Granite Reef Underground Storage Project of which neither were anticipated. This favorable variance is offset by lower than forecasted revenues for the Central Ground Water Treatment Facility. The unfavorable variance for Transfers In is driven by a delayed transfer and will be offset in February.

Water and Water Reclamation Funds

			One Month: J	anuary 2014		
				2013/14	Actual	vs. Budget
	2011/12	2012/13	2013/14	Revised	Favorable /	(Unfavorable)
Expenses:	Actual	Actual	Actual	Budget	Amount	Percent
Personnel Services	1.2	1.3	2	2.1	\$ -	-
Contractual	1.7	1.9	2.0	2.4	0.3	14%
Commodities	1.7	2.4	2.0	2.1	0.2	8%
Capital Outlays	-	0.1	-	0.1	0.1	nm
Total Operating Expenses	\$4.6	\$5.8	\$6.0	\$6.6	\$0.6	10%
Debt Service & Contracts	-	-	-	-	-	-
Payable						
Transfers Out						
Bond Proceeds	0.4	-	-	-	-	-
CIP Fund	46.2	-	-	21.6	21.6	100%
Franchise Fees	0.4	0.4	0.5	0.4	(0.1)	-20%
In Lieu Property Tax Fees	0.1	-	-	-	-	-
Indirect/Direct Charges	0.5	0.5	0.4	0.4	-	-
Total Uses	\$52.2	\$6.6	\$6.9	\$29.0	\$22.1	76%
% Change vs. Prior Year	nm	-87%	3%	nm		

	Fiscal Year-to-Date: January 2014								
				2013/14	Actual	vs. Budget			
	2011/12	2012/13	2013/14	Revised	Favorable /	(Unfavorable)			
Expenses:	Actual	Actual	Actual	Budget	Amount	Percent			
Personnel Services	9.1	9.9	10.8	11	0.2	2%			
Contractual	13.4	13.1	13.6	14.9	1.3	9%			
Commodities	11.3	12.6	13.6	13.6	-	-			
Capital Outlays	-	0.2	0.1	0.1	-	-			
Total Operating Expenses	\$33.9	\$35.7	\$38.1	\$39.6	\$1.5	4%			
Debt Service & Contracts	8.5	8.2	7.9	7.9	-	-			
Payable									
Transfers Out									
Bond Proceeds	11.4	-	-	-	-	-			
CIP Fund	46.2	-	-	21.6	21.6	100%			
Franchise Fees	4.0	4.1	4.2	4.5	0.3	7%			
In Lieu Property Tax Fees	0.5	-	-	-	-	-			
Indirect/Direct Charges	3.8	3.2	2.9	2.9	-	-			
Total Uses	\$108.3	\$51.2	\$53.1	\$76.4	\$23.4	31%			
% Change vs. Prior Year	94%	-53%	4%	49%					

Actual to Revised Budget variance of \$23.4 million or 31%:

The favorable variance in Personnel Services is driven by vacant positions with open recruitments. The favorable variance in Contractual is driven by seasonal variations in electrical charges, delayed training/conferences providing details on compliance with OSHA standards and EPA chemical handling regulations, security requirements and finally less maintenance and repairs at the well sights and fire contract maintenance repairs at the treatment facilities. The favorable variance for CIP Fund is driven by a delayed transfer and will be offset in February. The favorable variance in Franchise Fees is driven by lower operating revenues than forecasted.

-	FY 2013/14 - AVIATION FUND (\$ in millions: Rounding differences may occur)										
Sources Uses Change in Fund Balance	Adopted <u>Budget</u> \$4.1 2.4 \$1.7	Revised <u>Budget</u> \$4.1 2.4 \$1.7	Adopted vs. Revised Favorable / (Unfavorable) <u>Amount</u> <u>Percent</u> \$ - - \$ -								
Beginning Fund Balance	\$1.9	\$3.3	\$1.4								
Ending Fund Balance	\$3.6	\$5.0	\$1.4								
60 to 90 Day Operating	\$0.4	\$0.4	\$ -								
Fleet Replacement Reserve	1.0	1.0	-								
Repair/Replacement Reserve	2.2	2.2	-								
Unreserved Fund Balance	-	1.4	1.4								
Ending Fund Balance	\$3.6	\$5.0	\$1.4								

			Twelve Months: I	Fiscal Year	
			2013/14	2013/14	2013/14
5	2011/12	2012/13	Adopted	Revised	Approved
Revenues:	Actual	Actual	Budget	Budget	Adjustments
Aviation Fees	\$3.2	\$3.4	\$3.2	\$3.2	\$ -
Privilege and Use Tax – Jet Fuel	0.1	0.1	0.1	0.1	-
Interest Earnings	-	0.1	-	-	-
Miscellaneous Revenue		0.1	-	-	-
Total Revenues	\$3.4	\$3.8	\$3.4	\$3.4	\$ -
Transfers In	-	-	0.8	0.8	
Total Sources	\$3.4	\$3.8	\$4.1	\$4.1	\$ -
% Change vs. Prior Year	14%	9%	10%	10%	

		Twelve Months: Fiscal Year								
			2013/14	2013/14	2013/14					
	2011/12	2012/13	Adopted	Revised	Approved					
Expenses:	Actual	Actual	Budget	Budget	Adjustments					
Personnel Services	\$1.0	\$1.0	\$1.1	\$1.1	\$ -					
Contractual	0.7	0.7	0.8	0.8	-					
Commodities	-	0.1	0.1	0.1	-					
Capital Outlays	-	-	0.1	0.1	-					
Total Operating Expenses	\$1.8	\$1.8	\$2.0	\$2.0	\$ -					
Transfers Out										
CIP Fund	0.7	4.1	-	-	-					
Indirect/Direct Charges	0.6	0.4	0.4	0.4	-					
Total Uses	\$3.1	\$6.3	\$2.4	\$2.4	\$ -					
% Change vs. Prior Year	-22%	nm	-62%	-62%						

January 2014: Current Month and YTD (\$

\$ in millions: Rounding differences may occur)
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		January	\ Z D	YTD	Actua	0
	January	Revised	YTD	Revised	Favorable /	(Unfavorable)
	Actual	Budget	Actual	Budget	Amount	Percent
Sources	\$0.3	\$0.3	\$2.8	\$2.6	\$0.2	7%
Uses	0.2	0.3	1.3	1.6	0.3	20%
Change in Fund Balance	\$0.1	\$ -	\$1.5	\$1.0	\$0.5	

	One Month: January 2014							
	2011/12	2012/13	2013/14	2013/14 Revised	Actual / Favorable	vs. Budget (Unfavorable)		
Revenues:	Actual	Actual	Actual	Budget	Amount	Percent		
Aviation Fees	\$0.3	\$0.3	\$0.3	\$0.3	<u> </u>	-		
Privilege and Use Tax – Jet Fuel	-	-	-	-	-	-		
Interest Earnings	-	-	-	-	-	-		
Miscellaneous Revenue	-	-	-	-	-	-		
Total Revenues	\$0.3	\$0.3	\$0.3	\$0.3	\$ -	-		
Transfers In	-	-	-	-	-	-		
Total Sources	\$0.3	\$0.3	\$0.3	\$0.3	\$ -	-		
% Change vs. Prior Year	0%	0%	0%	0%				

	Fiscal Year-to-Date: January 2014								
Revenues:	2011/12 Actual	2012/13 Actual	2013/14 Actual	2013/14 Revised Budget	Actua / Favorable Amount	l vs. Budget (Unfavorable) Percent			
Aviation Fees	\$1.7	\$1.7	\$1.8	\$1.7	\$0.1	6%			
Privilege and Use Tax – Jet Fuel	0.1	0.1	0.1	0.1	-	-			
Interest Earnings	-	-	-	-	-	-			
Miscellaneous Revenue	-	-	0.1	-	0.1	n/a			
Total Revenues	\$1.8	\$1.8	\$2.0	\$1.8	\$0.2	10%			
Transfers In	-	-	0.8	0.8	-	-			
Total Sources	\$1.8	\$1.8	\$2.8	\$2.6	\$0.2	7%			
% Change vs. Prior Year	9%	0%	50%	40%					

Actual to Revised Budget variance of \$0.2 million or 7%:

The favorable variance in Aviation Fees is driven by higher than expected revenue for percentage fees for Airport Based Permits (ABPs), Custom Fees and License Agreements. The favorable variance in Miscellaneous Fees is driven by higher than expected revenue for fixed tenant rents.

	One Month: January 2014								
	2011/12	2042/42	2012/14	2013/14	Actual				
Expenses:	2011/12 Actual	2012/13 Actual	2013/14 Actual	Revised Budget	Favorable / Amount	(Unfavorable) Percent			
Personnel Services	\$0.1	\$0.1	\$0.1	\$0.1	<u> </u>	-			
Contractual	0.1	0.1	0.1	0.1	0.1	52%			
Commodities	-	-	-	-	-	-			
Capital Outlays	-	-	-	-	-	-			
Total Operating Expenses	\$0.1	\$0.2	\$0.2	\$0.3	\$0.1	28%			
Transfers Out									
CIP Fund	0.6	-	-	-	-	-			
Indirect/Direct Charges	-	-	-	-	-	-			
Total Uses	\$0.8	\$0.2	\$0.2	\$0.3	\$0.1	25%			
% Change vs. Prior Year	nm	-74%	0%	33%					

		Fiscal Year-to-Date: January 2014								
				2013/14	Actual	· · · J · ·				
	2011/12	2012/13	2013/14	Revised	Favorable /	(Unfavorable)				
Expenses:	Actual	Actual	Actual	Budget	Amount	Percent				
Personnel Services	\$0.6	\$0.6	\$0.7	\$0.7	\$ -	-				
Contractual	0.3	0.4	0.3	0.6	0.2	40%				
Commodities	-	-	-	-	-	-				
Capital Outlays	-	-	-	0.1	0.1	95%				
Total Operating Expenses	\$1.0	\$1.0	\$1.0	\$1.4	\$0.3	23%				
Transfers Out										
CIP Fund	0.6	-	-	-	-	-				
Indirect/Direct Charges	0.3	0.3	0.2	0.2	-	-				
Total Uses	\$1.9	\$1.3	\$1.3	\$1.6	\$0.3	20%				
% Change vs. Prior Year	96%	-33%	0%	22%						

Actual to Revised Budget variance of \$0.3 million or 20%:

The favorable variance in Contractual is driven by lower than anticipated professional services, aviation insurance and intergovernmental payments. The favorable variance in Capital Outlays is for the pending purchase of a vehicle that was budgeted at the beginning of the fiscal year and has not yet occurred.

FY 2013/14 - SOLID WASTE FUND (\$ in millions: Rounding differences may occur)										
			Adopted vs. Rev	vised						
	Adopted	Revised	Favorable / (Unfavor	able)						
	Budget	Budget	Amount Pe	rcent						
Sources	\$20.3	\$20.3	\$ -	-						
Uses	20.6	20.6	-	-						
Change in Fund Balance	(\$0.3)	(\$0.3)	\$ -							
Beginning Fund Balance	\$11.3	\$11.9	\$0.6							
Ending Fund Balance	\$11.0	\$11.6	\$0.6							
60 to 00 Dov Operating	\$4.2	\$4.2	\$ -							
60 to 90 Day Operating	,	•	+							
Unreserved Fund Balance	6.8	7.4	0.6							
Ending Fund Balance	\$11.0	\$11.6	\$0.6							

		Twelve Months: Fiscal Year					
			2013/14	2013/14	2013/14		
	2011/12	2012/13	Adopted	Revised	Approved		
Revenues:	Actual	Actual	Budget	Budget	Adjustments		
Solid Waste Charges	\$20.7	\$20.5	\$20.2	\$20.2	\$ -		
Interest Earnings	0.1	0.1	0.1	0.1	-		
Total Revenues	\$20.8	\$20.5	\$20.3	\$20.3	\$ -		
Transfers In	0.2	-	-	-	-		
Total Sources	\$21.0	\$20.5	\$20.3	\$20.3	\$ -		
% Change vs. Prior Year	0%	-2%	-1%	-1%			

	Twelve Months: Fiscal Year					
			2013/14	2013/14	2013/14	_
	2011/12	2012/13	Adopted	Revised	Approved	
Expenses:	Actual	Actual	Budget	Budget	Adjustments	
Personnel Services	\$6.6	\$6.6	\$6.7	\$6.7	\$ -	
Contractual	9.0	10.0	10.7	10.7	-	
Commodities	0.4	0.6	0.6	0.6	-	
Capital Outlays	-	-	-	-	-	
Total Operating Expenses	\$16.0	\$17.2	\$18.1	\$18.1	\$ -	
Transfers Out						
CIP Fund	0.5	0.3	0.8	0.8	-	
In Lieu Property Tax Fees	-	-	-	-	-	
Indirect/Direct Charges	2.0	1.7	1.6	1.6	-	
Total Uses	\$18.5	\$19.1	\$20.6	\$20.6	\$ -	
% Change vs. Prior Year	-10%	4%	8%	7%		

January 2014: Current Month and YTD (\$ in millions: Rounding differences may occur)

	January Actual	January Revised Budget	YTD Actual	YTD Revised Budget	Actual Favorable / Amount	l vs. Budget (Unfavorable) Percent
Sources	\$1.7	\$1.7	\$11.9	\$11.9	\$ -	_
Uses	1.8	1.8	11.4	11.4	-	-
Change in Fund Balance	(\$0.1)	(\$0.2)	\$0.5	\$0.5	\$ -	

		One Month: January 2014					
Revenues:	2011/12 Actual	2012/13 Actual	2013/14 Actual	2013/14 Revised Budget	Actual Favorable / <u>Amount</u>	vs. Budget (Unfavorable) <u>Percent</u>	
Solid Waste Charges	\$1.7	\$1.7	\$1.7	\$1.7	\$ -	-	
Interest Earnings	-	-	-	-	-	-	
Total Revenues	\$1.7	\$1.7	\$1.7	\$1.7	\$ -	-	
Transfers In	-	-	-	-	-	-	
Total Sources	\$1.7	\$1.7	\$1.7	\$1.7	\$ -	-	
% Change vs. Prior Year	0%	0%	0%	-3%			

		Fiscal Year-to-Date: January 2014						
Revenues:	2011/12 Actual	2012/13 Actual	2013/14 Actual	2013/14 Revised Budget	Actual / Favorable Amount	vs. Budget (Unfavorable) Percent		
Solid Waste Charges	\$12.1	\$11.8	\$11.8	\$11.9	\$ -	-		
Interest Earnings	-	0.1	0.1	-	0.1	nm		
Total Revenues	\$12.1	\$11.9	\$11.9	\$11.9	\$ -	-		
Transfers In	0.2	-	-	-	-	-		
Total Sources	\$12.3	\$11.9	\$11.9	\$11.9	\$ -	-		
% Change vs. Prior Year	2%	-3%	0%	0%				

Actual to Revised Budget variance of \$0 million or 0%:

No explanation is necessary

	One Month: January 2014						
	2011/12	2012/13	2013/14	2013/14 Revised	Actual Favorable /	vs. Budget (Unfavorable)	
Expenses:	Actual	Actual	Actual	Budget	Amount	Percent	
Personnel Services	\$0.5	\$0.6	\$0.8	\$0.8	\$ -	-	
Contractual	0.8	0.9	0.8	0.9	-	-	
Commodities	0.1	-	-	-	-	-	
Capital Outlays	-	-	-	-	-	-	
Total Operating Expenses	\$1.4	\$1.5	\$1.6	\$1.7	\$0.1	4%	
Transfers Out							
CIP Fund	0.5	-	-	-	-	-	
In Lieu Property Tax Fees	-	-	-	-	-	-	
Indirect/Direct Charges	0.2	0.1	0.1	0.1	-	-	
Total Uses	\$2.0	\$1.6	\$1.8	\$1.8	\$0.1	4%	
% Change vs. Prior Year	29%	-19%	11%	15%			

	Fiscal Year-to-Date: January 2014						
				2013/14	Actua	l vs. Budget	
	2011/12	2012/13	2013/14	Revised	Favorable /	(Unfavorable)	
Expenses:	Actual	Actual	Actual	Budget	Amount	Percent	
Personnel Services	\$4.0	\$3.8	\$4.1	\$4.1	\$ -	-	
Contractual	4.9	5.5	5.9	5.9	-	-	
Commodities	0.3	0.4	0.4	0.4	-	-	
Capital Outlays	-	-	-	-	-	-	
Total Operating Expenses	\$9.1	\$9.7	\$10.4	\$10.4	\$ -	-	
Transfers Out							
CIP Fund	0.5	-	-	-	-	-	
In Lieu Property Tax Fees	-	-	-	-	-	-	
Indirect/Direct Charges	1.1	1.0	1.0	1.0	-	-	
Total Uses	\$10.7	\$10.7	\$11.4	\$11.4	\$ -	-	
% Change vs. Prior Year	0%	0%	6%	7%			

Actual to Revised Budget variance of \$0 million or 0%: No explanation is necessary.

FY 2013/14 - FLEET FUND (\$ in millions: Rounding differences may occur)									
	Adopted	Revised	Adopted Favorable /	vs. Revised (Unfavorable)					
	Budget	Budget	Amount	Percent					
Sources	\$19.4	\$19.4	\$ -	-					
Uses	20.3	20.3		-					
Change in Fund Balance	(\$0.9)	(\$0.9)	\$ -						
Beginning Fund Balance	\$8.9	\$9.1	\$0.2						
Ending Fund Balance	\$8.0	\$8.2	\$0.2						
Contingency Reserve	\$0.7	\$0.7	\$ -						
Future Acquisition	4.8	4.8	Ψ -						
Unreserved, Undesignated	2.5	2.7	0.2						
Ending Fund Balance	\$8.0	\$8.2	\$0.2						

		-	Twelve Months: F	-iscal Year	
			2013/14	2013/14	2013/14
	2011/12	2012/13	Adopted	Revised	Approved
Revenues:	Actual	Actual	Budget	Budget	Adjustments
Maintenance/Operation Rates	\$11.8	\$12.0	\$6.6	\$6.6	\$ -
Replacement Rates	3.1	5.7	6.9	6.9	-
Fuel Rates	-	-	5.8	5.8	-
Interest Earnings	-	-	-	-	-
Other Revenue	0.6	0.4	0.3	0.3	-
Total Revenues	\$15.5	\$18.0	\$19.4	\$19.4	\$ -
Transfers In	-	-	-	-	-
Total Sources	\$15.5	\$18.0	\$19.4	\$19.4	\$ -
% Change vs. Prior Year	8%	16%	8%	8%	

	Twelve Months: Fiscal Year					
			2013/14	2013/14	2013/14	
	2011/12	2012/13	Adopted	Revised	Approved	
Expenses:	Actual	Actual	Budget	Budget	Adjustments	
Personnel Services	\$3.1	\$3.1	\$3.2 *	\$3.2 *	\$ -	
Contractual	1.5	1.5	1.5	1.5	-	
Commodities	7.0	7.1	8.4	8.4	-	
Capital Outlays	5.0	5.6	6.2	6.2	-	
Total Operating Expenses	\$16.6	\$17.3	\$19.3	\$19.3	\$ -	
Transfers Out						
Transfer Out CIP	-	0.8	0.3	0.3	-	
Transfers to Operating Funds	1.5	-	0.8	0.8	-	
Total Uses	\$18.0	\$18.1	\$20.3 *	\$20.3 *	\$ -	
% Change vs. Prior Year	43%	0%	13%	13%		

*Includes budgeted vacancy savings net of leave accrual payouts, 2% pay for performance and compensation adjustments.

January 2014: Current Month and YTD (\$ in millions: Rounding differences may occur)

	January Actual	January Revised Budget	YTD Actual	YTD Revised Budget	Actua / Favorable Amount	l vs. Budget (Unfavorable) Percent
Sources	\$1.5	\$1.6	\$11.0	\$11.3	(\$0.3)	-3%
Uses	1.1	1.8	7.7	11.6	3.9	34%
Change in Fund Balance	\$0.3	(\$0.2)	\$3.3	(\$0.3)	\$3.6	

	One Month: January 2014						
				2013/14	Actual	vs. Budget	
	2011/12	2012/13	2013/14	Revised	Favorable /	(Unfavorable)	
Revenues:	Actual	Actual	Actual	Budget	Amount	Percent	
Maintenance/Operation Rates	\$1.0	\$1.1	\$0.5	\$0.5	\$ -	-	
Replacement Rates	0.3	0.5	0.6	0.6	-	-	
Fuel Rates	-	-	0.4	0.5	(0.1)	-25%	
Interest Earnings	-	-	-	-	-	-	
Other Revenue	-	-	-	-	-	-	
Total Revenues	\$1.3	\$1.5	\$1.5	\$1.6	(\$0.1)	-8%	
Transfers In	-	-	-	-	-	-	
Total Sources	\$1.3	\$1.5	\$1.5	\$1.6	(\$0.1)	-8%	
% Change vs. Prior Year	5%	19%	-4%	5%			

		Fiscal Year-to-Date: January 2014						
	2011/12	2042/42	2012/11	2013/14	Actual	· · · · · · · · · · · · · · · · · · ·		
_	2011/12	2012/13	2013/14	Revised	Favorable /	(Unfavorable)		
Revenues:	Actual	Actual	Actual	Budget	Amount	Percent		
Maintenance/Operation Rates	\$6.9	\$6.9	\$4.3	\$3.8	\$0.5	12%		
Replacement Rates	1.8	3.3	4.0	4.0	-	-		
Fuel Rates	-	-	2.5	3.4	(0.8)	-25%		
Interest Earnings	0.1	-	-	-	-	-		
Other Revenue	0.1	0.3	0.2	0.1	0.1	42%		
Total Revenues	\$8.8	\$10.5	\$11.0	\$11.3	(\$0.3)	-3%		
Transfers In	-	-	-	-	-	-		
Total Sources	\$8.8	\$10.5	\$11.0	\$11.3	(\$0.3)	-3%		
% Change vs. Prior Year	4%	19%	4%	8%				

Actual to Revised Budget variance of (\$0.3) million or (3%):

The favorable variance in Maintenance/Operation Rates continues to be reflective of the unexpected major repairs on Solid Waste and Fire Department equipment as well as the maintenance of older vehicle/equipment. This was offset by the unfavorable variance in Fuel Rates, which is primarily due do to the ongoing change from diesel to Compressed Natural Gas vehicles in Solid Waste. The Fuel Rates were also impacted by the cost per gallon for fuel being lower than what was budgeted.

	One Month: January 2014							
				2013/14	Actual	vs. Budget		
	2011/12	2012/13	2013/14	Revised	Favorable /	(Unfavorable)		
Expenses:	Actual	Actual	Actual	Budget	Amount	Percent		
Personnel Services	\$0.3	\$0.2	\$0.4	\$0.4	\$ -	-		
Contractual	0.2	0.1	0.1	0.1	-	-		
Commodities	0.5	0.6	0.6	0.7	0.2	22%		
Capital Outlays	-	0.3	0.1	0.6	0.5	89%		
Total Operating Expenses	\$1.0	\$1.2	\$1.1	\$1.8	\$0.7	37%		
Transfers Out								
Transfer Out CIP	-	-	-	-	-	-		
Transfers to Operating Funds	-	-	-	-	-	-		
Total Uses	\$1.0	\$1.2	\$1.1	\$1.8	\$0.7	37%		
% Change vs. Prior Year	12%	25%	-6%	48%				

		Fiscal Year-to-Date: January 2014							
Expenses:	2011/12 Actual	2012/13 Actual	2013/14 Actual	2013/14 Revised Budget	Actual / Favorable Amount	vs. Budget (Unfavorable) <u>Percent</u>			
Personnel Services	\$1.8	\$1.8	\$2.0	\$1.9	\$ -	-			
Contractual	0.9	0.8	0.8	0.8	-	-			
Commodities	3.3	3.4	3.5	4.7	1.2	26%			
Capital Outlays	3.0	2.6	0.6	3.4	2.8	82%			
Total Operating Expenses	\$9.0	\$8.6	\$6.9	\$10.8	\$3.9	36%			
Transfers Out									
Transfer Out CIP	-	-	-	-	-	-			
Transfers to Operating Funds	1.5	-	0.8	0.8	-	-			
Total Uses	\$10.4	\$8.6	\$7.7	\$11.6	\$3.9	34%			
% Change vs. Prior Year	69%	-17%	-12%	34%					

Actual to Revised Budget variance of \$3.9 million or 34%:

The favorable variance in Commodities continues to be related to unleaded and diesel fuel costs being lower than forecasted. In addition, the favorable variance in Capital Outlays is a timing issue for the purchase of vehicles/equipment. The replacement budget was spread evenly from August through June and most replacement expenses are expected to be posted later this year.

FY 2013/14 - RISK FUND

(\$ in millions: Rounding differences may occur)

	Adopted Budget	Revised Budget	Amount	vs. Revised (Unfavorable) Percent
Sources	\$7.0	\$7.0	\$ -	-
Uses	8.1	8.1	-	-
Change in Fund Balance	(\$1.0)	(\$1.0)	\$ -	
Beginning Fund Balance	\$13.4	\$12.2	(\$1.2)	
Ending Fund Balance	\$12.4	\$11.1	(\$1.2)	
Accruals (short term)	\$3.6	\$3.6	\$ -	
Accruals (long term)	5.6	5.6	-	
Unreserved Fund Balance	3.2	2.0	(1.2)	
Ending Fund Balance	\$12.4	\$11.1	(\$1.2)	

		1	welve Months: F	iscal Year	
			2013/14	2013/14	2013/14
	2011/12	2012/13	Adopted	Revised	Approved
Revenues:	Actual	Actual	Budget	Budget	Adjustments
Property, Liability, Work Comp	\$4.1	\$4.0	\$6.5	\$6.5	\$ -
Unemployment Taxes	0.3	0.3	0.1	0.1	-
Interest Earnings	-	-	-	-	-
Property Tax (Tort Claims)	-	0.2	0.1	0.1	-
Insurance/Claims Recoveries	0.1	0.2	0.2	0.2	-
Other/Miscellaneous Revenue	0.1	0.1	0.1	0.1	-
Total Revenues	\$4.6	\$4.8	\$7.0	\$7.0	\$ -
Transfers In	-	-	-	-	-
Total Sources	\$4.6	\$4.8	\$7.0	\$7.0	\$ -
% Change vs. Prior Year	-41%	4%	48%	48%	

		٦	welve Months: F	iscal Year	
			2013/14	2013/14	2013/14
	2011/12	2012/13	Adopted	Revised	Approved
Expenses:	Actual	Actual	Budget	Budget	Adjustments
Personnel Services	\$0.7	\$0.7	\$0.8	\$0.8	\$ -
Contractual	6.5	7.2	7.2	7.2	-
Commodities	0.1	0.1	0.1	0.1	-
Total Operating Expenses	\$7.3	\$8.0	\$8.1	\$8.1	\$ -
Transfers Out					
Transfers Out CIP	-	-	-	-	-
Transfers to Operating Funds	1.0	-	-	-	-
Total Uses	\$8.3	\$8.0	\$8.1	\$8.1	\$ -
% Change vs. Prior Year	57%	-4%	1%	1%	

January 2014: Current Month and YTD (\$ in millions: Rounding differences may occur)

	January Actual	January Revised Budget	YTD Actual	YTD Revised Budget	Actua / Favorable Amount	(Unfavorable)
Sources	\$0.6	\$0.7	\$4.2	\$4.2	\$ -	
Uses	0.6	0.6	4.0	5.4	1.4	26%
Change in Fund Balance	\$0.1	\$0.1	\$0.2	(\$1.2)	\$1.4	

			One Month: Ja	nuary 2014		
				2013/14	Actual	
	2011/12	2012/13	2013/14	Revised	Favorable /	(Unfavorable)
Revenues:	Actual	Actual	Actual	Budget	Amount	Percent
Property, Liability, Work Comp Rates	\$0.3	\$0.3	\$0.5	\$0.5	\$ -	-
Unemployment Taxes	0.1	0.1	0.1	0.1	-	-
Interest Earnings	-	-	-	-	-	-
Property Tax (Tort Claims)	-	-	-	-	-	-
Insurance/Claims Recoveries	-	-	-	-	-	-
Other/Miscellaneous Revenue	-	-	-	-	-	-
Total Revenues	\$0.5	\$0.5	\$0.6	\$0.7	\$ -	-
Transfers In	-	-	-	-	-	-
Total Sources	\$0.5	\$0.5	\$0.6	\$0.7	\$ -	-
% Change vs. Prior Year	-34%	0%	30%	38%		

-		Fis	cal Year-to-Date	: January 2014	1	
Revenues:	2011/12 Actual	2012/13 Actual	2013/14 Actual	2013/14 Revised Budget	Actual / Favorable Amount	vs. Budget (Unfavorable) Percent
Property, Liability, Work Comp Rates	\$2.4	\$2.3	\$3.8	\$3.8	\$ -	-
Unemployment Taxes	0.1	0.1	0.1	0.1	-	-
Interest Earnings	0.1	-	-	-	-	-
Property Tax (Tort Claims)	-	0.2	0.1	0.1	-	-
Insurance/Claims Recoveries	0.1	0.1	0.2	0.1	-	-
Other/Miscellaneous Revenue	-	-	-	0.1	-	-
Total Revenues	\$2.8	\$2.8	\$4.2	\$4.2	\$ -	-
Transfers In	-	-	-	-	-	-
Total Sources	\$2.8	\$2.8	\$4.2	\$4.2	\$ -	
% Change vs. Prior Year	-48%	0%	50%	50%		

Actual to Revised Budget variance of \$0.0 million or 0%: No explanation is necessary.

	One Month: January 2014							
				2013/14	Actua	J.		
	2011/12	2012/13	2013/14	Revised	Favorable /	(Unfavorable)		
Expenses:	Actual	Actual	Actual	Budget	Amount	Percent		
Personnel Services	\$0.1	\$0.1	\$0.1	\$0.1	\$ -	-		
Contractual	0.3	0.5	0.5	0.5	-	-		
Commodities	-	-	-	-	-	-		
Total Operating Expenses	\$0.3	\$0.6	\$0.6	\$0.6	\$ -	-		
Transfers Out								
Transfers Out CIP	-	-	-	-	-	-		
Transfers to Operating Funds	-	-	-	-	-	-		
Total Uses	\$0.3	\$0.6	\$0.6	\$0.6	\$ -			
% Change vs. Prior Year	0%	82%	0%	0%				

	Fiscal Year-to-Date: January 2014							
				2013/14	Actua	0		
	2011/12	2012/13	2013/14	Revised	Favorable /	(Unfavorable)		
Expenses:	Actual	Actual	Actual	Budget	Amount	Percent		
Personnel Services	\$0.4	\$0.4	\$0.4	\$0.5	\$ -	-		
Contractual	2.9	2.7	3.5	4.9	1.3	28%		
Commodities	-	-	-	-	-	-		
Total Operating Expenses	\$3.4	\$3.1	\$4.0	\$5.4	\$1.4	26%		
Transfers Out								
Transfers Out CIP	-	-	-	-	-	-		
Transfers to Operating Funds	-	-	-	-	-	-		
Total Uses	\$3.4	\$3.1	\$4.0	\$5.4	\$1.4	26%		
% Change vs. Prior Year	10%	-7%	27%	72%				

Actual to Revised Budget variance of \$1.4 million or 26%:

The favorable variance in Contractual is primarily due to the budget spread of insurance and bond premiums, the entire budget is in July although some smaller policies renew throughout the year. Additionally in Contractual, the favorable variance in various general and property liability accounts is due to the difficulty in determining when claims will become due and payable.

FY 2013/14 - BENEFITS SELF INSURANCE (\$ in millions: Rounding differences may occur) Adopted vs. Revised Favorable / Adopted Revised (Unfavorable) Budget Amount Percent Budget Sources \$26.9 \$26.9 \$ --Uses 27.1 27.1 _ (\$0.3) \$ -Change in Fund Balance (\$0.3) Beginning Fund Balance \$5.7 \$6.6 \$0.9 \$0.9 Ending Fund Balance \$5.4 \$6.3

		Twelve Months: Fiscal Year						
			2013/14	2013/14	2013/14			
	2011/12	2012/13	Adopted	Revised	Approved			
Revenues:	Actual	Actual	Budget	Budget	Adjustments			
Medical Premiums -COS	\$15.9	\$17.5	\$18.5	\$18.5	\$ -			
Dental Premiums - COS	0.8	0.8	0.8	0.8	-			
Medical Premiums - EE	4.5	5.6	5.7	5.7	-			
Dental Premiums - EE	0.8	0.8	0.8	0.8	-			
Medical Premiums - Retiree	2.1	0.9	0.8	0.8	-			
Other Revenue	0.4	1.0	0.4	0.4	-			
Total Revenues	\$24.5	\$26.6	\$26.9	\$26.9	\$ -			
Transfers In	4.0	-	-	-	-			
Total Sources	\$28.5	\$26.6	\$26.9	\$26.9	\$ -			
% Change vs. Prior Year	41%	-7%	1%	1%				

			Twelve Months:	Fiscal Year		
			2013/14	2013/14	2013/14	
	2011/12	2012/13	Adopted	Revised	Approved	
Expenses:	Actual	Actual	Budget	Budget	Adjustments	
Personnel Services - COS	\$0.2	\$0.2	\$0.2	\$0.2	\$ -	
Contractual - COS	0.1	0.1	0.1	0.1	-	
Medical Claims	18.9	19.7	21.4	21.4	-	
Medical Claims - Retirees	3.1	0.9	1.0	1.0	-	
Dental Claims	1.4	1.5	1.5	1.5	-	
Provider Admin Fees	1.7	1.4	1.5	1.5	-	
Behavioral Health Claims	0.5	0.5	0.6	0.6	-	
Stop Loss Insurance	0.5	0.5	0.6	0.6	-	
Live Life Well	0.4	0.1	0.2	0.2	-	
Commodities - COS	-	-	-	-	-	
Total Uses	\$26.9	\$25.0	\$27.1	\$27.1	\$ -	
% Change vs. Prior Year	10%	-7%	8%	8%		

January 2014: Current Month and YTD (\$ in millions: Rounding differences may occur)

		January		YTD	Actua	l vs. Budget
	January	Revised	YTD	Revised	Favorable /	(Unfavorable)
	Actual	Budget	Actual	Budget	Amount	Percent
Sources	\$2.3	\$2.2	\$15.7	\$15.6	\$0.1	0%
Uses	1.9	2.3	15.1	15.7	0.6	4%
Change in Fund Balance	\$0.5	(\$0.1)	\$0.6	\$ -	\$0.7	

	One Month: January 2014								
				2013/14	Actual	vs. Budget			
	2011/12	2012/13	2013/14	Revised	Favorable /	(Unfavorable)			
Revenues:	Actual	Actual	Actual	Budget	Amount	Percent			
Medical Premiums -COS	\$1.3	\$1.5	\$1.6	\$1.5	\$ -	-			
Dental Premiums - COS	0.1	0.1	0.1	0.1	-	-			
Medical Premiums - EE	0.4	0.5	0.5	0.5	-	-			
Dental Premiums - EE	0.1	0.1	0.1	0.1	-	-			
Medical Premiums - Retiree	0.1	0.1	0.1	0.1	-	-			
Other Revenue	-	-	-	-	-	-			
Total Revenues	\$1.9	\$2.1	\$2.3	\$2.2	\$0.1	4%			
Transfers In	-	-	-	-	-	-			
Total Sources	\$1.9	\$2.1	\$2.3	\$2.2	\$0.1	4%			
% Change vs. Prior Year	57%	10%	8%	4%					

		Fiscal Year-to-Date: January 2014								
Revenues:	2011/12 Actual	2012/13 Actual	2013/14 Actual	2013/14 Revised Budget	Actual / Favorable Amount	l vs. Budget (Unfavorable) <u>Percent</u>				
Medical Premiums -COS	\$9.3	\$10.3	\$10.9	\$10.8	\$0.1	1%				
Dental Premiums - COS	0.5	0.5	0.5	0.5	-	-				
Medical Premiums - EE	2.7	3.3	3.4	3.3	0.1	3%				
Dental Premiums - EE	0.5	0.4	0.5	0.5	-	-				
Medical Premiums - Retiree	1.1	0.6	0.4	0.4	(0.1)	-14%				
Other Revenue	0.2	0.4	0.1	0.2	(0.1)	-70%				
Total Revenues	\$14.3	\$15.5	\$15.7	\$15.6	\$0.1	0%				
Transfers In	-	-	-	-	-	-				
Total Sources	\$14.3	\$15.5	\$15.7	\$15.6	\$0.1	0%				
% Change vs. Prior Year	42%	8%	2%	1%						

Actual to Revised Budget variance of \$0.1 million or 0%:

The unfavorable variance in Medical Premiums - Retirees is due to the number of retirees on the medical plan being less than expected. The unfavorable variance in Other Revenue is due to timing issues on the Self-Insured prespcription rebate. These are both offset by favorable variances in Medical Premiums - COS and Medical Premiums - EE

			One Month: Jar	nuary 2014		
Expenses:	2011/12 <u>Actual</u>	2012/13 Actual	2013/14 Actual	2013/14 Revised <u>Budget</u>	Actual Favorable / <u>Amount</u>	vs. Budget (Unfavorable) Percent
Personnel Services - COS	\$ -	\$ -	\$ -	\$ -	\$ -	-
Contractual - COS	-	-	-	-	-	-
Medical Claims	1.2	1.5	1.7	1.8	0.1	5%
Medical Claims - Retirees	0.2	0.1	-	0.1	0.1	62%
Dental Claims	0.1	0.1	0.1	0.1	-	-
Provider Admin Fees	0.1	0.1	-	0.1	0.1	100%
Behavioral Health Claims	-	-	-	-	-	-
Stop Loss Insurance	-	-	-	-	-	-
Live Life Well	0.2	-	-	-	-	-
Commodities - COS	-	-	-	-		-
Total Uses	\$1.9	\$1.9	\$1.9	\$2.3	\$0.4	18%
% Change vs. Prior Year	0%	0%	0%	20%		

		Fis	cal Year-to-Date	: January 2014	1	
Expenses:	2011/12 Actual	2012/13 Actual	2013/14 Actual	2013/14 Revised Budget	Actual / Favorable Amount	vs. Budget (Unfavorable) Percent
Personnel Services - COS	\$0.1	\$0.1	\$0.1	\$0.1	<u> </u>	-
Contractual - COS	-	-	-	-	-	-
Medical Claims	10.7	10.9	12.5	12.5	-	-
Medical Claims - Retirees	2.0	0.7	0.3	0.6	0.3	47%
Dental Claims	0.8	0.8	0.7	0.9	0.1	16%
Provider Admin Fees	1.0	0.8	0.6	0.8	0.1	18%
Behavioral Health Claims	0.3	0.3	0.3	0.3	-	-
Stop Loss Insurance	0.3	0.3	0.3	0.3	-	-
Live Life Well	0.2	0.1	0.1	0.1	-	-
Commodities - COS	-	-	-	-	-	-
Total Uses	\$15.5	\$14.1	\$15.1	\$15.7	\$0.6	4%
% Change vs. Prior Year	8%	-9%	7%	11%		

Actual to Revised Budget variance of \$0.6 million or 4%: The favorable variance in Medical Claims - Retirees is due to the number of retirees on the medical plan being less than expected.

City of Scottsdale Statement of Operations - WestWorld

WestWorld Statement of Operations for January 2014

	Twelve Months: Fiscal Year					
					2013/14	2013/1
	2009/10	2010/11	2011/12	2012/13	Adopted	Revise
	Actual	Actual	Actual	Actual	Budget	Budge
Operating Revenue						
Rental Facilities	\$1,353,785	\$1,369,513	\$1,405,932	\$1,617,444	\$1,817,941	\$1,817,94
RV Rental	261,768	234,653	230,161	257,509	284,954	284,95
Feed/Bedding Sales	428,955	458,488	474,133	499,264	512,795	512,79
Labor Fees	211,775	219,659	240,871	233,486	259,121	259,12
Concession Fees	235,183	212,521	230,728	223,836	226,150	226,15
Parking	51,572	46,469	44,004	48,834	58,749	58,74
Other Income	145,701	38,603	55,923	105,121	37,500	37,50
Operating Revenue	\$2,688,739	\$2,579,905	\$2,681,751	\$2,985,494	\$3,197,210	\$3,197,21
Operating Expenses						
Personnel Services						
Wages/Salaries/Benefits	\$1,595,620	\$1,601,280	\$1,466,780	\$1,527,275	\$1,592,792	\$1,590,14
Overtime	9,289	6,088	17,498	28,259	13,949	14,21
Contractual Services	-	-	-	-		
Contractual Workers	44,844	41,979	63,530	74,914	45,000	45,00
Telephone	46,557	34,737	35,063	25,637	35,230	35,23
Utilities	411,973	350,156	429,769	558,010	898,468	898,46
Maintenance & Equipment Rental & Fleet	235,588	323,010	422,247	591,505	319,485	319,48
License and Permits	45,554	75,941	73,499	124,251	105,957	105,95
Property, Liability & Workers' Comp	35,069	21,232	16,951	18,114	30,724	30,72
Other	206,133	150,279	204,921	223,654	225,255	425,25
Commodities and Capital Outlays	200,133	150,275	204,921	223,034	220,200	420,20
Agriculture & Horticulture & Other Supply	82,981	82,299	107,537	125,040	106,545	106,54
-	32,132	58,766	66,997	68,781	-	
Maintenance & Repairs Supply, Equipment	,	,	,	,	158,835	158,83
Inventory Purchased for Resale	244,572	225,820	229,795	258,927	280,000	280,00
Construction - Other	74,715	151,425	55,349	94,323	95,000	95,00
Other Expenses	30,194	24,741	33,462	39,526	31,315	31,31
BOR Admin						
BOR Admin/WestWorld	110,250	115,763	121,551	127,628	134,010	134,01
Allocated Expenses*						
Facilities Maintenance	328,980	328,980	319,572	402,988	402,988	402,98
COS Indirect Costs	451,035	462,276	458,880	241,136	255,887	255,88
Operating Expenses	\$3,985,487	\$4,054,772	\$4,123,402	\$4,529,966	\$4,731,440	\$4,929,05
Operating Income	(\$1,296,748)	(\$1,474,867)	(\$1,441,651)	(\$1,544,472)	(\$1,534,230)	(\$1,731,848
Debt Service (Less contributions)						
Debt Service - (80 acres)	\$2,415,125	\$2,403,700	\$2,392,450	\$2,381,200	2,970,750	2,970,75
Bed Tax Contributions - (80 acres)	(600,000)	(600,000)	(600,000)	(600,000)	(600,000)	(600,00
Debt Service - (52 &17 acres)	1,402,633	1,402,123	2,352,373	2,364,123	2,373,879	2,373,87
Debt Service - (52 & 17 acres) Debt Service - TNEC	,,+02,000	1,702,123	2,002,010	588,503	2,745,225	2,373,87
Bed Tax Contributions - TNEC	-	-	-	(588,503)	(3,248,000)	
Event Producer Contributions - TNEC	-	-	-	(500,503)	(0,240,000)	(3,248,00
Net Debt Service	\$3,217,758	\$3,205,823	\$4,144,823	\$4,145,323	\$ 4,241,854	\$ 4,241,85
	<i>v</i> , <i>2</i> , <i>1</i> ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	<i><i><i>vv,2vv,02v</i></i></i>	¥ 1, 1 44,020	¥1,140,020	÷ 1,2 + 1,004	÷ 1,241,00
Operating Income After Debt Service	(\$4,514,506)	(\$4,680,690)	(\$5,586,474)	(\$5,689,796)	(\$5,776,084)	(\$5,973,702
operating income Arter Debt Gervice	(\$4,514,500)	(\$-1,000,090)	(\$5,500,474)	(#5,005,150)	(\$5,110,004)	(#5,515,10

* Allocated expenses are not budgeted for or expensed to General Fund operations, but are captured to provide truer costs of operations.

City of Scottsdale Statement of Operations - WestWorld Statement of Operations for January 2014 7 Months YTD

	FY 2009/10	FY 2010/11	FY 2011/12	FY 2012/13	FY 2013/14	FY 2013/14	Actual vs	
	YTD Actual	YTD Actual	YTD Actual	YTD Actual	YTD Actual	Approved YTD Budget	Favorable / Amount	Unfavorable) Percent
Operating Revenue	/1010101	/ lotual	rotau	/ lotual	/ totadi	TTD Duuget	Anount	reiterit
Rental Facilities	\$524,236	\$625,855	\$663,214	\$630,675	\$817,117	\$742,000	\$75,117	10%
RV Rental	129,040	108,154	104,515	106,594	114,054	127,000	(12,946)	-10%
Feed/Bedding Sales	234,189	222,200	231,491	234,611	290,772	253,000	37,772	15%
Labor Fees	70,391	66,766	69,406	60,269	73,324	78,500	(5,177)	-7%
Concession Fees	70,439	56,295	64,358	52,088	57,267	60,000	(2,733)	-5%
Parking	24,833	17,010	20,175	6,242	25,120	24,000	1,120	5%
Other Income	3,448	5,544	7,097	8,598	4,836	2,280	2,556	nm
Operating Revenue	\$1,056,575	\$1,101,824	\$1,160,255	\$1,099,076	\$1,382,489	\$1,286,780	\$95,709	7%
Operating Expenses								
Personnel Services								
Wages/Salaries/Benefits	\$895,934	\$884,354	\$834,537	\$862,624	\$935,710	\$947,976	\$12,266	1%
Overtime	3,739	1,080	6,733	6,288	10,580	8,596	(1,984)	-23%
Contractual Services								
Contractual Workers	17,093	16,691	19,143	20,874	39,195	16,600	(22,595)	nm
Telephone	27,264	16,349	21,009	15,840	18,369	18,562	193	1%
Utilities	165,873	132,707	169,956	169,731	367,030	414,378	47,348	11%
Maintenance & Equipment Rental & Fleet	140,047	194,066	245,768	321,497	210,250	189,840	(20,410)	-11%
License and Permits	44,675	75,908	73,318	72,985	75,226	73,652	(1,574)	-2%
Property, Liability & Workers' Comp	20,454	12,572	9,891	10,570	17,920	17,920	-	-
Other	76,414	69,141	70,546	65,894	293,343	260,713	(32,630)	-13%
Commodities and Capital Outlays								
Agriculture & Horticulture & Other Supply	50,815	45,707	74,312	104,448	85,244	67,545	(17,699)	-26%
Maintenance & Repairs Supply, Equipment	6,373	26,664	43,046	45,712	41,793	79,842	38,049	48%
Inventory Purchased for Resale	139,268	134,436	138,856	142,224	159,789	155,000	(4,789)	-3%
Construction - Other	-	142,950	52,424	-	10,695	55,412	44,717	81%
Other Expenses	12,608	17,391	20,956	22,918	20,683	10,833	(9,850)	-91%
BOR Admin								
BOR Admin/WestWorld	110,250	231,525	121,551	127,628	134,010	134,010	0	0%
Allocated Expenses*								
Facilities Maintenance	191,905	191,905	186,417	235,074	235,074	235,074	-	-
COS Indirect Costs	263,102	269,661	267,680	140,665	149,268	149,268	-	-
Operating Expenses	\$2,165,814	\$2,463,108	\$2,356,141	\$2,364,971	\$2,804,178	\$2,835,221	\$31,043	1%
Operating Income	(\$1,109,239)	(\$1,361,283)	(\$1,195,886)	(\$1,265,894)	(\$1,421,689)	(\$1,548,441)	\$126,752	8%
Debt Service (Less contributions)								
Debt Service - (80 acres)	\$1,094,800	\$1,089,000	\$1,083,375	\$1,077,750	\$1,072,125	\$1,072,125	\$ -	-
Bed Tax Contributions - (80 acres)	-	-	-	-	-	-	-	-
Debt Service - (52 &17 acres)	700,807	700,297	700,547	681,297	661,297	661,297	0	0%
Debt Service - TNEC	-	-	-	-	767,613	767,613	-	-
Bed Tax Contributions - TNEC	-	-	-	-	-	-	-	-
Event Producer Contributions - TNEC	-	-	-	-	-	-	-	-
Net Debt Service	\$1,795,607	\$1,789,297	\$1,783,922	\$1,759,047	\$2,501,035	\$2,501,035	\$0	0%
Operating Income After Debt Service	(\$2,904,846)	(\$3,150,580)	(\$2,979,808)	(\$3,024,941)	(\$3,922,724)	(\$4,049,476)	\$126,752	3%

* Allocated expenses are not budgeted for or expensed to General Fund operations, but are captured to provide truer costs of operations.

Statement of Operations - Stadium

City of Scottsdale Stadium

Statement of Operations for January 2014

	2009/10 Actual \$101,427	2010/11 Actual	2011/12 Actual	2012/13	2013/14 Adopted	2013/14 Revised
Stadium Usage Fees - Stadium Ops Stadium Usage Fees - Pro Baseball	Actual \$101,427				Adopted	Dovisod
Stadium Usage Fees - Stadium Ops Stadium Usage Fees - Pro Baseball	\$101,427	Actual	Actual			
Stadium Usage Fees - Stadium Ops Stadium Usage Fees - Pro Baseball	. ,			Actual	Budget	Budget
Stadium Usage Fees - Pro Baseball	. ,	\$96,729	\$100,629	\$179,189	\$92,000	\$92,000
	320,946	343,918	361,432	392,709	345,000	345,000
	23,366	17,052	34,365	27,366	-	
Stadium Concessions	-	29,940	24,325	30,864	31,000	31,000
Operating Revenue	\$445,739	\$487,639	\$520,750	\$630,129	\$468,000	\$468,000
Operating Expenses						
Personnel Services						
Wages/Salaries/Benefits	\$652,022	\$672,760	\$763,450	\$769,787	\$739,721	\$745,767
Overtime	36,433	47,400	68,893	63,243	31,170	31,788
Contractual Services	,	,	,	,	,	,
Custodian & Maintenance Services	112,262	119,513	126,809	127,511	157,615	155,315
Utilities*	296,818	234,586	318,512	297,483	337,900	337,900
Equip Maintenance, Rental & Fleet Charges	243,018	228,835	224,885	270,065	269,267	269,267
Property, Liability & Worker's Comp	17,935	12,314	10,776	11,129	17,650	17,650
Other Expenses	36,910	34,902	31,638	49,919	30,749	30,749
Commodities						
Agriculture & Horticulture Supply	92,252	132,759	152,329	162,519	102,173	102,173
Maintenance Materials & Equipment	55,617	60,482	108,094	65,306	63,811	63,811
Other Expenses	4,358	3,558	2,696	4,994	4,811	4,811
Allocated Expenses**						
Facilities Maintenance	344,568	344,568	353,558	353,558	353,558	353,558
COS Indirect Costs	312,905	275,751	193,062	112,776	116,658	116,658
Capital Outlay						
Transfers Out to CIP per Contract S14.3 (\$0.40/tic	-	-	250,000	63,422	67,400	67,400
Operating Expenses	\$2,205,098	\$2,167,427	\$2,604,701	\$2,351,712	\$ 2,292,483	\$ 2,296,847
Operating Income	(\$1,759,359)	(\$1,679,788)	(\$2,083,951)	(\$1,721,584)	(\$1,824,483)	(\$1,828,847)
Debt Service (Less Contributions) Debt Service	¢640.644	¢011 114	\$1,109,143	¢064 444	¢1 502 600	¢1 500 600
	\$618,644 (02,885)	\$341,144 (10 551)	. , ,	\$864,144 (1 762 043)	\$1,593,689 (1,238,750)	\$1,593,689
MCSD/STA payments	(92,885)	(10,551)	(708,254)	(1,762,943)	(1,238,750)	(1,238,750)
Ticket Surcharge (\$1) for debt	(145,378)	(150,618)	(158,555)	(160,206)	(145,000)	(145,000)
Net Debt Service	\$380,381	\$179,975	\$242,333	(\$1,059,005)	\$209,939	\$209,939

Operating Income After Debt Service

(\$2,139,740) (\$1,859,763) (\$2,326,284) (\$662,578) (\$2,034,422) (\$2,038,786)

* Utilities are not budgeted by facility; therefore, this budget is an estimate based on prior year actuals.

** Allocated expenses are not budgeted for or expensed to General Fund operations, but are captured to provide truer costs of

<u>Performance Measures:</u> FTEs	12.4	13.4	13.4	13.4	
# of Games	15	16	16	18	
Attendees	155,819	160,574	158,555	145,000	

Statement of Operations - Stadium City of Scottsdale Stadium Statement of Operations for January 2014 7 Months YTD

	FY 2009/10 YTD	FY 2010/11 YTD	FY 2011/12 YTD	FY 2012/13 YTD	FY 2013/14 YTD	FY 2013/14 Approved		. Budget (Unfavorable)
	Actual	Actual	Actual	Actual	Actual	YTD Budget	Amount	Percent
Operating Revenue	600.040	\$ 04,000	* 00.400	<i>6</i> 1 0 1 0 1	004 400	* ~~ 7 ~	*7 00	4.07
Stadium Usage Fees - Stadium Ops Stadium Usage Fees - Pro Baseball	\$82,819 118,478	\$61,098	\$38,168	\$161,134	\$61,483	\$60,750	\$733	1%
Stadium - Land & Building Rent	17.650	17.650	23.964	17.902	10.426	-	- 10.426	- n/a
Stadium Concessions	17,050	26,079	19,836	25,074	11,506	-	11,506	n/a
		20,075	10,000	20,074	11,000		11,000	n/a
Operating Revenue	\$218,947	\$104,828	\$81,968	\$204,109	\$83,414	\$60,750	\$22,664	37%
Operating Expenses								
Personnel Services								
Wages/Salaries/Benefits	\$326,031	\$348,714	\$418,981	\$425,146	\$478,196	\$446,007	(\$32,189)	-7%
Overtime	878	3,736	4,762	8,875	945	8,813	7,868	89%
Contractual Services								
Custodian & Maintenance Services	30,378	31,506	24,194	32,305	29,412	65,208	35,796	55%
Utilities*	173,384	113,234	190,021	184,186	56,999	56,999	-	-
Equip Maintenance, Rental & Fleet Charges	130,781	116,206	112,416	157,989	96,215	141,309	45,095	32%
Property, Liability & Worker's Comp	10,458	7,175	6,286	6,489	10,297	10,297	-	-
Other Expenses	23,085	19,813	10,209	30,370	14,962	19,560	4,598	24%
Commodities								
Agriculture & Horticulture Supply	58,631	97,420	65,324	108,824	101,901	48,101	(53,800)	nm
Maintenance Materials & Equipment	28,187	15,253	28,433	25,533	26,187	42,365	16,178	38%
Other Expenses	1,500	717	387	7,954	1,611	2,225	614	28%
Allocated Expenses**								
Facilities Maintenance	200,998	200,998	206,241	206,241	206,241	206,241	-	-
COS Indirect Costs	182,528	160,855	112,620	65,786	68,051	68,051	-	-
Capital Outlay								
Transfers Out to CIP per Contract S14.3 (\$0.40/tic	-	-	-	63,422	-	-	-	-
Operating Expenses	\$1,166,839	\$1,115,626	\$1,179,874	\$1,323,119	\$1,091,017	\$1,115,175	\$24,158	2%
Operating Income	(\$947,892)	(\$1,010,798)	(\$1,097,906)	(\$1,119,009)	(\$1,007,603)	(\$1,054,425)	\$46,823	4%
Debt Service (Less Contributions)								
Debt Service	\$2,500	\$ -	\$126,072	\$126,072	\$535,344	\$535,344	\$0	0%
MCSD/STA payments	-	(10,551)	(132,168)	(196,585)	(203,796)	(126,072)	(77,724)	62%
Ticket Surcharge (\$1) for debt	-	-	-	-	-	-	-	-
Net Debt Service	\$2,500	(\$10,551)	(\$6,096)	(\$70,513)	\$331,548	\$409,272	(\$77,725)	19%
Operating Income After Debt Service	(\$950,392)	(\$1,000,247)	(\$1,091,810)	(\$1,048,496)	(\$1,339,151)	(\$1,463,697)	(\$30,902)	9%

* Utilities are not budgeted by facility; therefore, this budget is an estimate based on prior year actuals.
 ** Allocated expenses are not budgeted for or expensed to General Fund operations, but are captured to provide truer costs of operations.



Privilege (Sales) & Use Tax Collections For January 2014

(For Business Activity in December 2013)

Appendix 1 contains information regarding the "actual" revenue collections from the 1.0 percent Privilege and Use Tax reflected in the General Fund, 0.2 percent dedicated Transportation Privilege Tax, 0.2 percent dedicated Preserve Privilege and Use Taxes, 0.15 percent additional dedicated Preserve Privilege and Use Taxes, and 0.1 percent dedicated Public Safety Privilege and Use Taxes, including adjustments for related license revenues, late collections and audits. While the report includes the actual year-to-date tax collections for the funds previously noted, only the General Fund portion (1.0 percent) of the tax is unrestricted and available for general government purposes.

The report shows a fiscal year Privilege and Use Tax (1.0 percent General Purpose) collections increase of 3 percent compared to the Budget, and an increase of 8 percent compared to the same period a year ago.

_		Fiscal	Year: Twelve	Months	
_			2013/14	2013/14	2013/14
	2011/12	2012/13	Adopted	Revised	Approved
	<u>Actual</u>	<u>Actual</u>	<u>Budget</u>	<u>Budget</u>	Adjustments
1.00% General Purpose					
Rentals	\$11.9	\$12.6	\$12.3	\$12.3	\$0.0
Misc. Retail Stores	14.1	14.5	15.3	15.3	0.0
Major Dept. Stores	9.1	9.2	9.5	9.5	0.0
Automotive	9.8	11.0	11.8	11.8	0.0
Food Stores	6.4	6.5	6.6	6.6	0.0
Construction	8.4	9.0	9.8	9.8	0.0
Dining/ Entertainment	7.7	8.1	8.3	8.3	0.0
Other Taxable Activity	6.2	7.1	6.6	6.6	0.0
Hotel/Motel	4.3	4.5	4.6	4.6	0.0
Utilities	4.4	4.4	4.5	4.5	0.0
License fees, Penalty & Interest	2.3	2.2	2.2	2.2	0.0
Subtotal	\$84.6	\$89.0	\$91.5	\$91.5	\$0.0
0.10% Public Safety	\$8.2	\$8.7	\$8.9	\$8.9	\$0.0
0.20% Transportation	16.0	16.9	17.3	17.3	0.0
0.20% McDow ell Preserve 1995	16.5	17.4	17.9	17.9	0.0
0.15% McDow ell Preserve 2004	12.3	13.0	13.4	13.4	0.0
Total	\$137.7	\$144.9	\$149.1	\$149.1	\$0.0
% Change vs. Prior Year	6%	5%	3%	3%	

Privilege (Sales) & Use Tax by Category and Fund

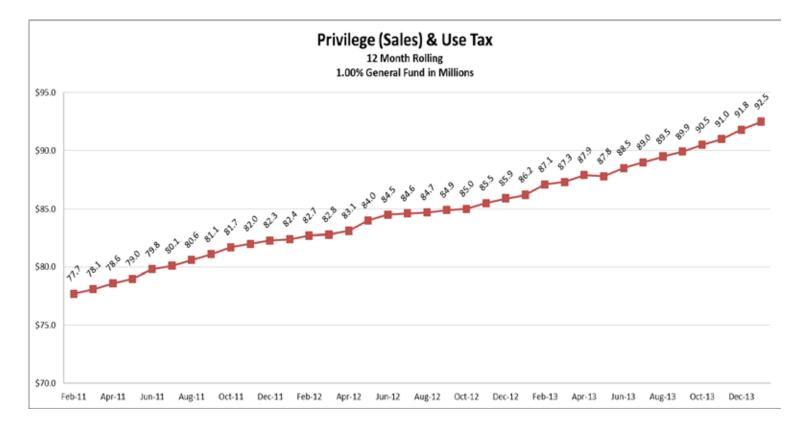
Rounding differences may occur.

Appendix 1

-	Fiscal Year-to-Date: January 2014					
	2011/12	2012/13	2013/14	2013/14	Actual vs. Budget Favorable/(Unfavorable)	
1 00% Caparal Durpaga	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Budget</u>	<u>Amount</u>	Percent
1.00% General Purpose	¢6.0	¢7.0	¢7.0	¢7 1	#0.4	40/
Rentals	\$6.9	\$7.2	\$7.2	\$7.1	\$0.1	1%
Misc. Retail Stores	8.0	8.2	9.0	8.6	0.3	4%
Major Dept. Stores	5.3	5.2	5.4	5.4	0.0	0%
Automotive	5.3	6.0	6.8	6.5	0.3	4%
Food Stores	3.6	3.6	3.6	3.7	(0.1)	-3%
Construction	4.9	5.0	6.3	5.7	0.5	9%
Dining/ Entertainment	4.0	4.1	4.4	4.3	0.1	2%
Other Taxable Activity	3.2	3.7	4.1	3.8	0.3	7%
Hotel/Motel	1.9	1.9	2.1	1.9	0.2	10%
Utilities	2.7	2.7	2.7	2.8	(0.1)	-3%
License fees, Penalty & Interest	1.7	1.5	1.6	1.5	0.1	4%
Subtotal	\$47.6	\$49.3	\$53.3	\$51.5	\$1.7	3%
0.10% Public Safety	\$4.6	\$4.8	\$5.2	\$5.0	\$0.2	3%
0.20% Transportation	8.9	9.3	10.0	9.7	0.3	3%
0.20% McDow ell Preserve 1995	9.2	9.6	10.3	10.0	0.3	3%
0.15% McDow ell Preserve 2004	6.9	7.2	7.8	7.5	0.3	3%
Total	\$77.1	\$80.1	\$86.5	\$83.7	\$2.8	3%
% Change vs. Prior Year		4%	8%	5%		

Privilege (Sales) & Use Tax by Category and Fund

Rounding differences may occur.



Rental Sales Taxes

The rental category includes rentals of commercial and residential real property and personal property rentals, (such as rentals of formal wear, DVD's, home health equipment, recreational goods, electronics, appliances, etc.)

Actual to Revised Budget variance of \$0.1 million or 1%: The expanded affiliated company tax exemption that became effective July 1, 2013 hasn't decreased the category as much as initially projected.

Miscellaneous Retail Stores Sales Taxes

This category includes small clothing stores, art galleries, luggage stores, home furnishing stores, jewelry stores, drug stores, hobby stores, household appliance stores, sporting goods stores, florists, computer stores, hardware stores, and pet supply stores.

Actual to Revised Budget variance of \$0.3 million or 4%: There have been larger increases from retailers of computer software and hardware.

Major Department Stores Sales Taxes

This category includes large department stores, warehouse clubs, supercenters, and discount department stores.

Actual to Revised Budget variance of \$0.0 million or 0%: No explanation necessary.

Automotive Sales Taxes

The automotive category includes automobile dealers, motorcycle dealers, automotive repair shops, tire shops, car washes, and car leasing companies.

Actual to Revised Budget variance of \$0.3 million or 4%: This is due to continued increased sales of new and used motor vehicles as well as the opening of two new dealers.

Food Stores Sales Taxes

This category includes grocery stores, candy stores, meat markets and convenience stores.

Actual to Revised Budget variance of (\$0.1) million or (3%): This is due to late payments.

Construction Sales Taxes

The construction tax is collected on all construction activity; commercial and residential; new and re-model. It also includes landscaping, painting, flooring installation, siding, roofing, concrete, plumbing, heating, electrical, framing, drywall, infrastructure, masonry, finish carpentry, etc.

Actual to Revised Budget variance of \$0.5 million or 9%: This is due to an increase in single family and multifamily homes.

Dining/Entertainment Sales Taxes

The restaurant category includes restaurants, bars, cafeterias, mobile food vendors, and caterers.

Actual to Revised Budget variance of \$0.1 million or 2%: This is due to an increase in sales form restaurants.

Other Taxable Activity Sales Taxes

This category includes movie theatres, golf courses, gyms, bowling centers, amusement arcades, interior designers, publishers, banks, doctors, lawyers, accountants, beauty salons, barber shops, personal goods repair shops, photographers, advertising, wholesalers, and manufacturers.

Actual to Revised Budget variance of \$0.3 million or 7%: This is due in part to increases in taxable sales from computer hardware/software wholesalers.

Hotel/Motel Sales Taxes

This category includes lodging space rental on a short-term basis and other activities provided at the hotel/motel.

Actual to Revised Budget variance of \$0.2 million or 10%: This is due to an increase in conventions.

Utilities Sales Taxes

This category includes businesses that provide telecommunication (landlines and cellular), electricity, gas, or water services.

Actual to Revised Budget variance of (\$0.1) million or (3%): This is due to a decrease in the ownership of landlines.

License Fees, Penalty & Interest

This category consists of application and license fees for Transaction Privilege (sales) tax licenses, interest, and penalties.

Actual to Revised Budget variance of \$0.1 million or 4%: Normal business fluctuations.

To ensure legal compliance and financial management for the various restricted revenues and program expenditures, the city's accounting and budget structure is segregated into various funds. This approach is unique to the government sector. Fund accounting segregates functions and activities into separate self-balancing funds that are created and maintained for specific purposes.

A **fund** is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The city, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

The General Fund is the city's chief operating fund and is used to account for all financial resources, except those that are legally required to be accounted for in another fund.

GENERAL FUND SOURCES

Sales Tax - Scottsdale's total city sales tax rate is 1.65 percent. Of that amount, 0.55 percent is dedicated to the specific purposes related to transportation and preservation (which are accounted for in Special Revenue Funds) and 0.10 percent is dedicated to public safety (accounted for in the General Fund). The remaining 1.0 percent of the sales tax is also accounted for in the General Fund and is available to fund basic municipal services such as police, fire, libraries, and parks. Sales tax receipts received in the current month are based on prior month activity. This general-purpose sales tax is the city's single largest revenue source. The sales tax category results can be found in Appendix 1.

State Shared Revenues - These revenues are derived from state shared sales taxes, income taxes (revenue sharing), and vehicle license taxes (auto lieu). On a per capita basis, state sales taxes generated in Scottsdale tend to be higher than most other cities/towns due to higher wealth, consumer spending habits, and larger amounts of visitor/tourist spending. As directed by statute, the State distributes the shared portion of State sales taxes back to local governments based on population, not by the amount of sales taxes collected within the local jurisdiction.

Charges for Services/Other - Charges for Services include numerous revenues such as building permits, recreation fees, fire department fees, WestWorld fees, interest income, and property rentals. Also included are cost allocations from the General Fund to the enterprise funds.

Property Taxes – Property taxes are comprised only of the "Primary" property taxes levied on the assessed value of all property within the city to help pay for basic operations of the City. Secondary property taxes are not included in the General Fund as they must be used solely for General Obligation bond debt service payments. Increases in revenue from year to year reflect new property additions to the tax roll and Council actions to increase total revenue as legally allowed.

Franchise Fees and In-Lieu Taxes – This category represents revenues from utility and cable providers for their permitted use of the city's Rights-of-Way.

Bed Taxes – A transient lodging tax (bed tax) is applied to lodging room charges for stays of 29 days or less in hotels or short-term rentals. Effective July 1, 2010, the bed tax rate was increased from 3 percent to 5 percent, half of which must be spent on destination marketing and half of which is to be used for Capital, Events Development, Administration and other. A new fund was established for Tourism Development after the adoption of the FY 2012/13 budget to account for this revenue.

Transfers In – Transfers in reflects funds received from the Enterprise Funds (In-Lieu Franchise Fees and In-Lieu Property Tax) and Special Programs (30 Day Tow).

GENERAL FUND USES

Personnel Services include the salaries and wages (pay for time worked, overtime premium, vacation, and sick leave) plus the city's contribution for fringe benefits such as retirement, social security, health, and workers' compensation insurance. It is reduced by vacancy savings, but increased for medical and vacation leave accrual payouts that are made at the time of separation from the city.

Contractual Services category includes expenditures for services performed by firms, individuals, or other city divisions.

Commodities includes supplies, repair and replacement parts, small tools, and maintenance and repairs.

Glossary

Capital outlays include the purchase of land, the purchase or construction of buildings, structures, and facilities, plus machinery and equipment. It includes expenditures that result in the acquisition or addition of a fixed asset or increase the capacity, efficiency, span of life, or economy of operating an existing fixed asset. For an item to qualify as capital outlay the expenditure must meet all of the following requirements: (1) have an estimated useful life of more than two years; (2) have a unit cost of \$10,000 or more; and (3) be betterment or improvement.

Debt Service & Contracts Payable is primarily debt payments related to Municipal Property Corporation (MPC) bonds where the city's excise taxes are pledged to meet debt service. It also includes contractual obligations related to development agreements (funded by sales tax rebates) which vary based on the actual sales tax collections.

Transfers-Out represents the authorized transfer of cash to other funds, divisions, departments and/or capital projects.

OTHER FUNDS

Transportation Fund is considered a Special Revenue Fund, which is used to account for the proceeds of specific revenue sources that are legally restricted to expenditures for specified purposes. The Transportation Fund receives and expends the city's allocation of the Arizona Highway User Revenue Tax (HURF) as well as other transportation related revenues. The amount of HURF available to each city is allocated based on population. These monies must be used for street construction, reconstruction, maintenance, or transit. The State of Arizona requires the city to establish and maintain an accounting for Highway User Revenue Funds. The fund also accounts for the 1989 voter approved Transportation Privilege (Sales) Tax of 0.20 percent which is dedicated to funding transportation improvements and operations. Fifty percent of the Transportation Sales Tax is transferred to the Capital Improvement Fund for transportation related capital improvement projects.

Tourism Development Fund is a Special Revenue Fund to account for the sources and uses related to tourism. Revenues consist of transient lodging tax (bed tax), lease rental earnings from the Fairmont-Princess Hotel and hospitality trolley sponsorships. Bed tax is the largest portion of this fund and is derived from lodging room charges for stays of 29 days or less in hotels or short-term rentals.

Enterprise Funds are used to account for operations, which are financed and operated similarly to private businesses, where the intent is that the service is self-sufficient, with all costs including debt service supported predominantly by user charges. The city maintains three Enterprise Funds to account for Water & Water Reclamation, Aviation, and Solid Waste activities.

Water & Water Reclamation Funds

This fund accounts for the transactions related to the city's water and water reclamation business activities, including operating revenue, expenditures and debt service payments.

- Water Service Rates are monthly water billings which consist of a base charge according to meter size and a variable charge for the amount of water consumed.
- Water Reclamation Service Rates are monthly charges based on the volume and strength of the sewage discharge.
- Non-Potable Water Rates includes the sale of surface water, reverse osmosis (RO) and effluent treated to irrigation standards. These different water types are delivered to 23 Reclaimed Water Distribution System (RWDS) golf courses, 3 Irrigation Water Distribution System (IWDS) golf courses, the Gainey Ranch Golf Club, the WestWorld golf course and the Inlet/Silverado golf course.
- Miscellaneous Revenue includes rental income, miscellaneous reimbursements and other minor fees.

Aviation Fund

This fund accounts for the transactions related to the city's aviation business activity at the Scottsdale Airport.

- Aviation Rates are charges for a variety of services provided to airport customers including Landing Fees, Airport/Airpark Fuel Fees, Transient Parking Fees, Fixed Tenant Rents, Percentage Fees for Aeronautical Business Permits (ABPs), Custom Fees and miscellaneous other charges.
- Privilege and Use Tax-Jet Fuel are charges earned from jet fuel sales by Fixed Based Operators (FBOs) in accordance with the Scottsdale Revised Code, Article IV, Section 422.

Glossary

Solid Waste Fund

This fund accounts for the transactions related to the city's solid waste and recycling business activities.

 Solid Waste Rates include residential charges which are a flat fee per month and commercial charges which are based on the size of the container and the number of pickups per month. Additionally Solid Waste Rates include roll-off charges, uncontained service charges, recycling program charges, and household hazardous waste collection charges.

Internal Service Funds are used to account for the financing, on a cost-reimbursement basis, of commodities or services provided by one program for the benefit of other programs within the city. The report includes three Internal Service Funds to account for Fleet, Risk, and Benefits activities.

Fleet Fund

This fund is used to account for the expenditures associated with purchasing and maintaining the city's vehicles. Replacement and operation of vehicles are charged to the city departments as internal operating costs to each program based on the quantity and type of vehicle used. The department charges become revenue to the Fleet Fund.

Risk Fund

This fund is used to account for the city's self-insurance, safety and risk management functions. Revenue to this fund is derived from internal charges to division programs and is captured as internal rates. Payments for unemployment, workers' compensation, and property and liability claims are made from this fund

Benefits Self Insurance Fund

This fund is used to account for the city's self-insured medical and dental benefits. Revenue to this fund is derived from premiums collected through charges to division programs, which consists of both city and employee components. Revenue is also collected through premium charges to retirees as well as pharmacy rebates and stop loss insurance recoveries. This fund provides payment of actual healthcare expenses (medical, prescription and dental claims) as well as claims administration and other benefit plan expenses.