

Monthly Financial Update As of September 30, 2013

City Council

October 22, 2013

Prepared by: Finance and Accounting Division



General Fund Operating Sources September 2013: Fiscal Year to Date

| | FY 11/12 | FY 12/13 | FY 13/14 | FY 13/14 | Actual vs. | Budget |
|---------------------------------|----------|----------|----------|----------|------------|--------|
| Sources Category | Actual | Actual | Actual | Budget | Fav/(Unf) | % |
| Sales Tax: 1.0% General Purpose | \$18.6 | \$19.0 | \$20.4 | \$19.9 | \$0.5 | 3% |
| 0.1% Public Safety | 1.8 | 1.9 | 2.0 | 2.0 | 0.1 | 3% |
| State Shared: Sales Tax | 4.1 | 4.2 | 4.5 | 4.6 | - | - |
| Revenue | 4.6 | 5.6 | 6.1 | 6.1 | - | - |
| Auto Lieu Tax | 1.9 | 1.8 | 2.0 | 2.0 | - | - |
| Property Taxes (Primary) | 0.6 | 0.6 | 0.5 | 0.6 | (0.2) | (25%) |
| Franchise Fees/In-Lieu Tax | 1.8 | 2.0 | 2.0 | 1.8 | 0.1 | 8% |
| Other: Licenses, Permits & Fees | 1.4 | 1.4 | 1.4 | 1.5 | (0.1) | (6%) |
| Fines & Forfeitures | 1.8 | 1.7 | 1.5 | 1.7 | (0.2) | (10%) |
| Miscellaneous | 2.5 | 1.6 | 1.7 | 1.3 | 0.4 | 29% |
| Building Permits | 2.1 | 2.9 | 3.4 | 2.2 | 1.2 | 56% |
| Interest Earnings | 0.2 | 0.3 | 0.5 | 0.2 | 0.2 | 84% |
| Indirect Cost Allocations | 2.0 | 1.8 | 1.6 | 1.6 | - | - |
| Transfers In | 4.3 | 2.1 | 2.1 | 2.1 | | - |
| Subtotal Operating Sources | \$47.7 | \$46.8 | \$49.7 | \$47.6 | \$2.1 | 4% |
| Bed Taxes | 1.7 | - | - | - | | - |
| Total Operating Sources | \$49.4 | \$46.8 | \$49.7 | \$47.6 | \$2.1 | 4% |

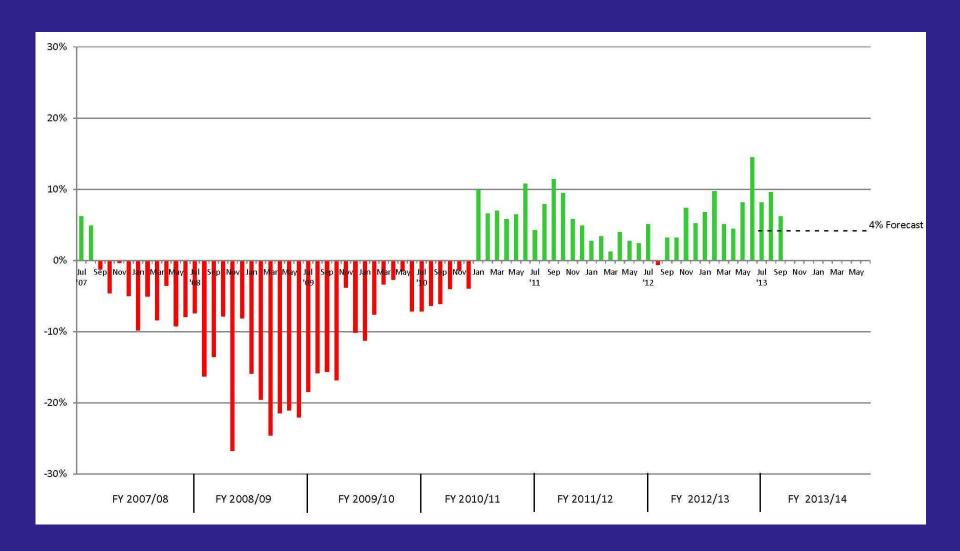


General Fund Operating Sources: Sales Tax September 2013: Fiscal Year to Date

| | FY 11/12 | FY 12/13 | FY 13/14 | FY 13/14 | Actual vs. | Budget |
|------------------------------|----------|----------|----------|----------|------------|--------|
| 1.0% Sales Tax Category | Actual | Actual | Actual | Budget | Fav/(Unf) | % |
| Consumer Spending: | | | | | | |
| Small retail stores | \$2.9 | \$3.0 | \$3.2 | \$3.2 | - | - |
| Large retail stores | 2.0 | 2.1 | 2.1 | 2.1 | (0.1) | (4%) |
| Misc goods & services | 1.2 | 1.1 | 1.4 | 1.1 | 0.3 | 31% |
| Grocery & convenience | 1.4 | 1.4 | 1.4 | 1.4 | - | - |
| Auto sales & maintenance | 2.2 | 2.5 | 2.9 | 2.7 | 0.2 | 6% |
| Tourism/Entertainment: | | | | | | |
| Hotel lodging & misc sales | 0.6 | 0.6 | 0.6 | 0.6 | - | - |
| Restaurants & bars | 1.6 | 1.6 | 1.7 | 1.7 | - | - |
| <u>Business:</u> | | | | | | |
| Construction | 2.1 | 2.1 | 2.4 | 2.5 | - | - |
| Rental | 2.9 | 2.9 | 3.0 | 3.0 | - | - |
| Utilities | 1.2 | 1.2 | 1.2 | 1.3 | (0.1) | (5%) |
| Licenses, penalties/interest | 0.3 | 0.3 | 0.3 | 0.3 | - | - |
| Subtotal 1.0% Sales Tax | \$18.3 | \$18.9 | \$20.4 | \$19.9 | \$0.4 | 2% |
| Large Audit Adjustments | 0.3 | 0.2 | 0.1 | - | 0.1 | |
| Total 1.0% Sales Tax | \$18.6 | \$19.0 | \$20.4 | \$19.9 | \$0.5 | 3% |



General Fund Sales Tax: 1.0% General Purpose — Year over Year Change (excluding large audit adjustments)





General Fund Operating Uses: by Category September 2013: Fiscal Year to Date

| | FY 11/12 | FY 12/13 | FY 13/14 | FY 13/14 | Actual vs. E | <u>Budget</u> |
|------------------------------|----------|----------|----------|----------|--------------|---------------|
| Category | Actual | Actual | Actual | Budget | Fav/(Unf) | % |
| | | | | | | |
| Personnel Services*: | | | | | | |
| Salaries & Wages | \$30.4 | \$30.9 | \$31.0 | \$30.9 | (\$0.1) | 0% |
| Overtime | 1.2 | 1.8 | 2.0 | 1.5 | (0.5) | (37%) |
| FICA | 2.1 | 2.1 | 2.1 | 2.1 | - | - |
| Retirement | 3.6 | 4.2 | 4.5 | 4.6 | 0.1 | 1% |
| Health/Dental & Misc | 3.4 | 3.7 | 3.9 | 3.9 | 0.1 | 2% |
| Total Personnel Services | \$40.7 | \$42.8 | \$43.5 | \$43.0 | (\$0.5) | (1%) |
| Contractual, Commodities, | | | | | | |
| Capital Outlay | 12.7 | 14.2 | 14.7 | 16.8 | 2.1 | 12% |
| Total Operating Expenses | \$53.4 | \$57.0 | \$58.2 | \$59.8 | \$1.6 | 3% |
| Debt Serv. & Contracts | 0.6 | 0.7 | - | - | - | - |
| Transfers Out | 0.5 | - | - | - | - | - |
| Total Operating Uses | \$54.6 | \$57.7 | \$58.2 | \$59.8 | \$1.6 | 3% |
| *Pay Periods thru September: | 7 | 7 | 7 | | | |



General Fund Operating Uses: by Division September 2013: Fiscal Year to Date

| | FY 11/12 | FY 12/13 | FY 13/14 | FY 13/14 | Actual vs. | Budget |
|-----------------------------------|----------|----------|----------|----------|------------|----------|
| Division | Actual | Actual | Actual | Budget | Fav/(Unf) | <u>%</u> |
| Mayor & Council, Charter Officers | \$4.5 | \$4.7 | \$4.8 | \$5.0 | \$0.2 | 5% |
| Administrative Services | 4.0 | 4.6 | 4.3 | 4.7 | 0.3 | 7% |
| Comm. & Econ Development | 6.3 | 6.3 | 6.5 | 6.7 | 0.1 | 2% |
| Community Services | 7.9 | 8.7 | 8.6 | 8.9 | 0.3 | 4% |
| Public Safety | 2.9 | 3.0 | 3.5 | 3.6 | 0.1 | 4% |
| Public Safety - Fire | 6.1 | 6.9 | 7.6 | 7.4 | (0.2) | (3%) |
| Public Safety - Police | 17.9 | 19.1 | 19.1 | 19.2 | 0.1 | 1% |
| Public Works | 3.8 | 3.8 | 3.7 | 4.3 | 0.6 | 13% |
| Total Operating Expenses | \$53.4 | \$57.0 | \$58.2 | \$59.8 | \$1.6 | 3% |



General Fund Results: Summary September 2013: Fiscal Year to Date

| | FY 11/12 | 2 FY 12/13 FY 13/14 FY | | FY 13/14 | Actual vs. Budget | | |
|------------------------|----------|------------------------|---------|----------|-------------------|----|--|
| | Actual | Actual | Actual | Budget | Fav/(Unf) | % | |
| Sources | \$49.4 | \$46.8 | \$49.7 | \$47.6 | \$2.1 | 4% | |
| Uses | 54.6 | 57.7 | 58.2 | 59.8 | 1.6 | 3% | |
| Change in Fund Balance | (\$5.2) | (\$11.0) | (\$8.5) | (\$12.2) | \$3.7 | | |
| | | | | | | | |



General Fund Operating Sources September 2013

| ● ● I | FY 11/12 | FY 12/13 | FY 13/14 | FY 13/14 | Actual vs. | Budget |
|---------------------------------|----------|----------|----------|----------|------------|--------|
| Sources Category | Actual | Actual | Actual | Budget | Fav/(Unf) | % |
| Sales Tax: 1.0% General Purpose | \$6.1 | \$6.3 | \$6.7 | \$6.7 | - | - |
| 0.1% Public Safety | 0.6 | 0.6 | 0.7 | 0.7 | - | - |
| State Shared: Sales Tax | 1.3 | 1.3 | 1.5 | 1.4 | - | - |
| Revenue | 1.5 | 1.9 | 2.0 | 2.0 | - | - |
| Auto Lieu Tax | 0.6 | 0.6 | 0.6 | 0.6 | - | - |
| Property Taxes (Primary) | 0.1 | 0.1 | 0.1 | 0.1 | - | - |
| Franchise Fees/In-Lieu Tax | 0.0 | 0.0 | 0.0 | 0.0 | - | - |
| Other: Licenses, Permits & Fees | 0.7 | 0.6 | 0.7 | 0.7 | - | - |
| Fines & Forfeitures | 0.6 | 0.5 | 0.5 | 0.6 | (0.1) | (11%) |
| Miscellaneous | 1.0 | 0.4 | 0.4 | 0.3 | 0.1 | 35% |
| Building Permits | 0.7 | 0.8 | 0.8 | 0.8 | - | - |
| Interest Earnings | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 68% |
| Indirect Cost Allocations | 0.7 | 0.6 | 0.5 | 0.5 | - | - |
| Transfers In | 0.8 | 0.7 | 0.7 | 0.7 | <u>-</u> | - |
| Subtotal Operating Sources | \$14.7 | \$14.5 | \$15.3 | \$15.2 | - | - |
| Bed Taxes | 0.5 | (0.7) | - | - | - [| - |
| Total Operating Sources | \$15.2 | \$13.9 | \$15.3 | \$15.2 | <u> </u> | - |



General Fund Operating Sources: Sales Tax September 2013

| | FY 11/12 | FY 12/13 | FY 13/14 | FY 13/14 | Actual vs. | Budget |
|-------------------------------|----------|----------|----------|----------|------------|--------|
| 1.0% Sales Tax Category | Actual | Actual | Actual | Budget | Fav/(Unf) | % |
| Consumer Spending: | | | | | | |
| Small retail stores | \$0.9 | \$1.0 | \$1.0 | \$1.0 | \$ - | - |
| Large retail stores | 0.7 | 0.7 | 0.7 | 0.8 | - | - |
| Misc goods & services | 0.4 | 0.3 | 0.5 | 0.3 | 0.1 | 31% |
| Grocery & convenience | 0.5 | 0.5 | 0.5 | 0.5 | - | - |
| Auto sales & maintenance | 0.8 | 0.9 | 1.0 | 1.0 | - | - |
| <u>Tourism/Entertainment:</u> | | | | | | |
| Hotel lodging & misc sales | 0.2 | 0.2 | 0.2 | 0.2 | - | - |
| Restaurants & bars | 0.5 | 0.5 | 0.6 | 0.6 | - | - |
| <u>Business:</u> | | | | | | |
| Construction | 0.7 | 0.7 | 0.8 | 0.8 | - | - |
| Rental | 1.0 | 0.9 | 1.0 | 1.0 | - | - |
| Utilities | 0.4 | 0.6 | 0.4 | 0.6 | (0.2) | (27%) |
| Licenses, penalties/interest | 0.1 | 0.1 | 0.1 | 0.1 | <u> </u> | - |
| Subtotal 1.0% Sales Tax | \$6.1 | \$6.3 | \$6.7 | \$6.7 | | - |



General Fund Operating Uses: by Category September 2013

(in millions: rounding differences may occur)

| | FY 11/12 | FY 12/13 | FY 13/14 | FY 13/14 | Actual vs. B | Budget |
|---------------------------|----------|----------|----------|----------|--------------|--------|
| Category | Actual | Actual | Actual | Budget | Fav/(Unf) | % |
| | | | | | | |
| Personnel Services*: | | | | | | |
| Salaries & Wages | \$12.7 | \$8.7 | \$8.9 | \$8.9 | \$ - | - |
| Overtime | 0.6 | 0.5 | 0.6 | 0.5 | (0.1) | (19%) |
| FICA | 0.9 | 0.6 | 0.6 | 0.6 | 1 | - 1 |
| Retirement | 1.5 | 1.2 | 1.3 | 1.4 | | - |
| Health/Dental & Misc | 1.1 | 1.2 | 1.3 | 1.3 | - | - |
| Total Personnel Services | \$16.8 | \$12.2 | \$12.8 | \$12.7 | \$ - | - |
| Contractual, Commodities, | | | | | | |
| Capital Outlay | 4.0 | 4.1 | 4.6 | 4.9 | 0.3 | 6% |
| Total Operating Expenses | \$20.8 | \$16.3 | \$17.4 | \$17.6 | \$0.2 | 1% |
| Debt Serv. & Contracts | 0.2 | 0.2 | - | - | - | - |
| Transfers Out | 0.3 | - | - | - | - | - |
| Total Operating Uses | \$21.2 | \$16.5 | \$17.4 | \$17.6 | \$0.2 | 1% |
| | | | | | | |

*Pay Periods thru September:

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General Fund Operating Uses: by Division September 2013

| | FY 11/12 | FY 12/13 | FY 13/14 | FY 13/14 | Actual vs. | Budget |
|-----------------------------------|----------|----------|----------|----------|------------|--------|
| Division | Actual | Actual | Actual | Budget | Fav/(Unf) | % |
| Mayor & Council, Charter Officers | \$1.8 | \$1.3 | \$1.3 | \$1.3 | \$ - | - |
| Administrative Services | 1.5 | 1.1 | 1.3 | 1.2 | (0.2) | (14%) |
| Comm. & Econ Development | 2.2 | 1.6 | 1.8 | 1.9 | 0.1 | 5% |
| Community Services | 3.1 | 2.5 | 2.5 | 2.7 | 0.2 | 8% |
| Public Safety | 0.8 | 0.7 | 1.0 | 0.7 | (0.2) | (29%) |
| Public Safety - Fire | 2.5 | 2.0 | 2.2 | 2.2 | - | - |
| Public Safety - Police | 7.3 | 5.7 | 5.9 | 5.9 | - | - |
| Public Works | 1.5 | 1.5 | 1.4 | 1.6 | 0.3 | 16% |
| Total Operating Expenses | \$20.8 | \$16.3 | \$17.4 | \$17.6 | \$0.2 | 1% |



General Fund Results: Summary September 2013

| | | | FY 13/14 | | udget |
|---------|---------|----------------------------|--|--|---|
| Actual | Actual | Actual | Budget | Fav/(Unf) | % |
| \$15.2 | \$13.9 | \$15.3 | \$15.2 | \$ - | - |
| 21.2 | 16.5 | 17.4 | 17.6 | 0.2 | 1% |
| (\$6.0) | (\$2.6) | (\$2.1) | (\$2.4) | \$0.3 | |
| | 21.2 | \$15.2 \$13.9 21.2 16.5 | \$15.2 \$13.9 \$15.3 21.2 16.5 17.4 | \$15.2 \$13.9 \$15.3 \$15.2 21.2 16.5 17.4 17.6 | \$15.2 \$13.9 \$15.3 \$15.2 \$ - 21.2 16.5 17.4 17.6 0.2 |