

Monthly Financial Update As of March 31, 2013

City Council April 16, 2013

Prepared by: Finance and Accounting Division



General Fund Operating Sources March 2013: Fiscal Year to Date

| | FY 10/11 | FY 11/12 | FY 12/13 | FY 12/13 | Actual vs. | Budget |
|---------------------------------|----------|----------|----------|----------|------------|--------|
| Sources Category | Actual | Actual | Actual | Budget | Fav/(Unf) | % |
| Sales Tax: 1.0% General Purpose | \$58.5 | \$61.6 | \$64.4 | \$65.3 | (\$0.9) | (1%) |
| 0.1% Public Safety | 5.7 | 6.0 | 6.3 | 6.3 | (0.1) | (1%) |
| State Shared: Sales Tax | 13.1 | 12.5 | 13.1 | 13.4 | (0.3) | (2%) |
| Revenue | 17.1 | 13.8 | 16.7 | 16.7 | - | - |
| Auto Lieu Tax | 5.8 | 5.6 | 5.0 | 5.5 | (0.4) | (8%) |
| Property Taxes (Primary) | 14.8 | 16.1 | 16.2 | 15.2 | 0.9 | 6% |
| Franchise Fees/In-Lieu Tax | 7.7 | 7.9 | 8.1 | 7.8 | 0.3 | 4% |
| Other: Licenses, Permits & Fees | 6.2 | 6.2 | 6.1 | 6.0 | 0.1 | 2% |
| Fines & Forfeitures | 5.2 | 5.4 | 5.0 | 5.2 | (0.2) | (3%) |
| Miscellaneous | 6.2 | 6.7 | 6.5 | 3.9 | 2.6 | 66% |
| Building Permits | 5.4 | 6.0 | 8.4 | 6.0 | 2.4 | 39% |
| Interest Earnings | 1.5 | 0.7 | 1.0 | 0.8 | 0.1 | 14% |
| Indirect Cost Allocations | 10.5 | 6.4 | 5.3 | 5.3 | - | - |
| Transfers In | 9.6 | 7.7 | 5.5 | 6.3 | (0.7) | (11%) |
| Subtotal Operating Sources | \$167.3 | \$162.6 | \$167.6 | \$163.7 | \$3.9 | 2% |
| Bond Proceeds* | - | - | 31.3 | 31.3 | - | - |
| Bed Taxes | 8.3 | 8.6 | - | - | - | - |
| Total Operating Sources | \$175.6 | \$171.2 | \$198.8 | \$194.9 | \$3.9 | 2% |

^{*} To fund the Nordstrom Garage Lease Payoff

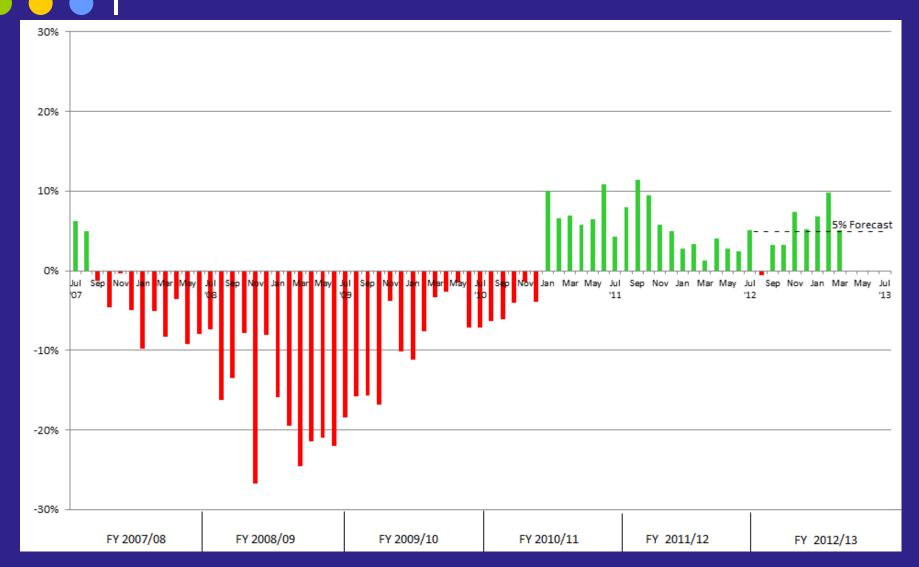


General Fund Operating Sources: Sales Tax March 2013: Fiscal Year to Date

| | FY 10/11 | FY 11/12 | FY 12/13 | FY 12/13 | Actual vs. | Budget |
|-------------------------------|----------|----------|----------|----------|------------|--------|
| 1.0% Sales Tax Category | Actual | Actual | Actual | Budget | Fav/(Unf) | % |
| Consumer Spending: | | | | | | |
| Small retail stores | \$9.4 | \$10.2 | \$10.6 | \$11.1 | (\$0.5) | (5%) |
| Large retail stores | 6.5 | 6.8 | 6.8 | 7.1 | (0.3) | (4%) |
| Misc goods & services | 4.2 | 4.3 | 4.9 | 4.5 | 0.4 | 9% |
| Grocery & convenience | 4.5 | 4.7 | 4.8 | 4.7 | 0.1 | 1% |
| Auto sales & maintenance | 6.5 | 6.9 | 7.9 | 7.8 | 0.1 | 2% |
| <u>Tourism/Entertainment:</u> | | | | | | |
| Hotel lodging & misc sales | 2.7 | 2.8 | 2.9 | 2.8 | 0.1 | 2% |
| Restaurants & bars | 5.1 | 5.5 | 5.7 | 5.9 | (0.2) | (3%) |
| <u>Business:</u> | | | | | | |
| Construction | 5.2 | 5.9 | 6.3 | 7.1 | (8.0) | (11%) |
| Rental | 8.7 | 8.8 | 9.2 | 8.9 | 0.3 | 3% |
| Utilities | 3.4 | 3.4 | 3.4 | 3.4 | - | - |
| Licenses, penalties/interest | 1.8 | 1.8 | 1.8 | 2.0 | (0.2) | (10%) |
| Subtotal 1.0% Sales Tax | \$58.0 | \$61.1 | \$64.2 | \$65.3 | (\$1.0) | (1%) |
| Large Audit Adjustments | 0.5 | 0.4 | 0.2 | - | 0.1 | |
| Total 1.0% Sales Tax | \$58.5 | \$61.6 | \$64.4 | \$65.3 | (\$0.9) | (1%) |



General Fund Sales Tax: 1.0% General Purpose – Year over Year Change (excluding large audit adjustments)





General Fund Operating Uses: by Category March 2013: Fiscal Year to Date

| FY 10/11 | FY 11/12 | FY 12/13 | FY 12/13 | Actual vs. | <u>Budget</u> |
|----------|---|---|---|--|--|
| Actual | Actual | Actual | Budget | Fav/(Unf) | % |
| | | | | | |
| | | | | | |
| \$86.8 | \$86.3 | \$86.5 | \$86.7 | \$0.2 | - |
| 4.3 | 4.9 | 5.3 | 4.6 | (0.6) | (14%) |
| 5.9 | 6.0 | 5.9 | 6.0 | 0.1 | 1% |
| 9.7 | 10.5 | 12.1 | 12.0 | (0.1) | - |
| 8.4 | 10.3 | 11.3 | 11.5 | 0.2 | 2% |
| \$115.1 | \$118.0 | \$121.1 | \$120.9 | (\$0.2) | - |
| | | | | | |
| 40.5 | 37.4 | 40.6 | 43.7 | 3.2 | 7% |
| \$155.6 | \$155.5 | \$161.7 | \$164.6 | \$3.0 | 2% |
| 3.8 | 7.3 | 34.2 | 33.9 | (0.3) | (1%) |
| 5.0 | 8.8 | 3.4 | 3.0 | (0.4) | (13%) |
| \$164.3 | \$171.6 | \$199.3 | \$201.5 | \$2.3 | 1% |
| 19 | 20 | 20 | | | |
| | \$86.8 4.3 5.9 9.7 8.4 \$115.1 40.5 \$155.6 3.8 5.0 \$164.3 | Actual Actual \$86.8 \$86.3 4.3 4.9 5.9 6.0 9.7 10.5 8.4 10.3 \$115.1 \$118.0 40.5 37.4 \$155.6 \$155.5 3.8 7.3 5.0 8.8 \$164.3 \$171.6 | Actual Actual Actual \$86.8 \$86.3 \$86.5 4.3 4.9 5.3 5.9 6.0 5.9 9.7 10.5 12.1 8.4 10.3 11.3 \$115.1 \$118.0 \$121.1 40.5 37.4 40.6 \$155.6 \$155.5 \$161.7 3.8 7.3 34.2 5.0 8.8 3.4 \$164.3 \$171.6 \$199.3 | Actual Actual Budget \$86.8 \$86.3 \$86.5 \$86.7 4.3 4.9 5.3 4.6 5.9 6.0 5.9 6.0 9.7 10.5 12.1 12.0 8.4 10.3 11.3 11.5 \$115.1 \$118.0 \$121.1 \$120.9 40.5 37.4 40.6 43.7 \$155.6 \$155.5 \$161.7 \$164.6 3.8 7.3 34.2 33.9 5.0 8.8 3.4 3.0 \$164.3 \$171.6 \$199.3 \$201.5 | Actual Actual Budget Fav/(Unf) \$86.8 \$86.3 \$86.5 \$86.7 \$0.2 4.3 4.9 5.3 4.6 (0.6) 5.9 6.0 5.9 6.0 0.1 9.7 10.5 12.1 12.0 (0.1) 8.4 10.3 11.3 11.5 0.2 \$115.1 \$118.0 \$121.1 \$120.9 (\$0.2) 40.5 37.4 40.6 43.7 3.2 \$155.6 \$155.5 \$161.7 \$164.6 \$3.0 3.8 7.3 34.2 33.9 (0.3) 5.0 8.8 3.4 3.0 (0.4) \$164.3 \$171.6 \$199.3 \$201.5 \$2.3 |

^{*} The Nordstrom Garage Lease Payoff



POLICE DEPARTMENT

General Fund Operating Uses: by Category March 2013: Fiscal Year to Date

(in millions: rounding differences may occur)

| | FY 10/11 | FY 11/12 | FY 12/13 | FY 12/13 | Actual vs. I | <u>Budget</u> |
|-------------------------------|----------|----------|----------|----------|--------------|---------------|
| Category | Actual | Actual | Actual | Budget | Fav/(Unf) | % |
| Personnel Services*: | | | | | | |
| Salaries & Wages | \$32.5 | \$33.5 | \$33.5 | \$33.3 | \$(0.2) | (1%) |
| Overtime | 3.3 | 3.8 | 3.9 | 3.3 | (0.7) | (17%) |
| FICA | 2.6 | 2.7 | 2.7 | 2.7 | - | - |
| Retirement | 5.4 | 6.0 | 6.9 | 6.8 | (0.1) | (1%) |
| Health/Dental & Misc | 3.1 | 3.9 | 4.3 | 4.3 | 0.1 | 1% |
| Total Personnel Services | \$46.9 | \$49.9 | \$51.3 | \$50.4 | \$(0.9) | (2%) |
| Contractual, Commodities, and | | | | | | |
| Capital Outlay | 10.2 | 9.7 | 9.4 | 10.4 | 1.0 | 11% |
| Total Operating Uses | \$57.1 | \$59.6 | \$60.7 | \$60.8 | \$0.1 | - |

*Pay Periods thru March:

19

20

20



General Fund Operating Uses: by Division March 2013: Fiscal Year to Date

| | FY 10/11 | FY 11/12 | FY 12/13 | FY 12/13 | Actual vs. | Budget |
|-----------------------------------|----------|----------|----------|----------|------------|----------|
| Division | Actual | Actual | Actual | Budget | Fav/(Unf) | <u>%</u> |
| Mayor & Council, Charter Officers | \$13.8 | \$12.9 | \$13.5 | \$14.3 | \$0.8 | 6% |
| Administrative Services | 10.5 | 10.5 | 10.8 | 10.9 | 0.1 | 1% |
| Comm. & Econ Development | 19.6 | 18.3 | 17.8 | 17.9 | 0.1 | 1% |
| Community Services | 24.4 | 22.9 | 24.3 | 25.5 | 1.2 | 5% |
| Public Safety - Fire | 19.3 | 20.3 | 22.1 | 22.4 | 0.3 | 1% |
| Public Safety - Police | 57.1 | 59.6 | 60.7 | 60.8 | 0.1 | - |
| Public Works | 10.8 | 11.1 | 12.5 | 12.7 | 0.2 | 2% |
| Total Operating Expenses | \$155.6 | \$155.5 | \$161.7 | \$164.6 | \$3.0 | 2% |



General Fund - Sources Year-End Estimate: FY 2012/13

| | | FY 2012/13 Forecast | Vari | ance |
|------------------------------|------------------------|-------------------------|-----------|------|
| | FY 2012/13 Approved | (In Proposed Budget) | Fav/(unf) | % |
| 1.1% Sales Taxes | \$97.3 | \$96.0 | (\$1.3) | (1%) |
| State-Shared Revenues | 47.6 | 47.2 | (0.4) | (1%) |
| Property Taxes | 25.3 | 25.3 | - | - |
| Franchise Fees/In-Lieu Taxes | 11.2 | 11.2 | - | - |
| Building Permits | 8.7 | 10.2 | 1.5 | 17% |
| Charges for Services/Other | 29.9 | 30.5 | 0.7 | 2% |
| Transfers In | 9.5 | 8.8 | (0.6) | (4%) |
| Subtotal Operating Sources | \$229.4 | \$229.3 | (\$0.2) | -% |
| ASRS Settlement | - | 1.3 | 1.3 | n/a |
| Bond Proceeds | 31.3 | 31.3 | - | - |
| Total Sources | \$260.7 | \$261.8 | \$1.1 | -% |



General Fund - Uses Year-End Estimate: FY 2012/13

| | | FY 2012/13 Forecast | <u>Varianc</u> | <u>e</u> |
|-----------------------------------|------------------------|------------------------|----------------|----------|
| Category | FY 2012/13 Approved | (In Proposed Budget) | Fav/(Unf) | % |
| | 7.66.0104 | | i av/(Giii) | |
| Personnel Services*: | | | | |
| Salaries & Wages | \$113.1 | \$112.9 | \$0.2 | - |
| Overtime | 5.9 | 6.6 | (0.7) | (11%) |
| FICA | 7.9 | 7.9 | - | - |
| Retirement | 15.8 | 15.9 | (0.1) | (1%) |
| Health/Dental & Misc | 14.9 | 15.1 | (0.2) | (1%) |
| Total Personnel Services | \$157.6 | \$158.4 | (\$0.8) | (1%) |
| Contractual, Commodities, Capital | | | | |
| Outlay | 59.1 | 55.4 | 3.7 | 7% |
| Total Operating Expenses | \$216.7 | \$213.8 | \$2.9 | 1% |
| Debt Serv. & Contracts | 44.3 | 43.8 | 0.5 | 1% |
| Transfers Out | 8.5 | 8.4 | 0.1 | 1% |
| Total Operating Uses | \$269.5 | \$266.0 | \$3.5 | 1% |



General Fund Results Year End Estimate: FY 2012/13

| | | FY 12/13 | Varianc | e |
|---------------------------------|----------------------|------------------------------------|-----------|----|
| | FY 12/13 Approved | Forecast (In Proposed Budget | Fav/(Unf) | % |
| Sources | \$260.7 | \$261.8 | \$1.1 | - |
| Uses | (269.5) | (266.0) | 3.5 | 1% |
| Total Sources Over/(Under) Uses | (\$8.8) | (\$4.3) | \$4.5 | |
| Ending Unreserved Fund Balance | \$6.5 * | \$11.3 | | |

^{*} FY 2012/13 Adopted Budget equals \$1.3. This amount increased due to better results in FY 2011/12.



General Fund Results: Summary March 2013: Fiscal Year to Date

| | FY 10/11 | Y 10/11 FY 11/12 FY 12/ ⁻ | | FY 12/13 | Actual vs. Bu | udget |
|------------------------|----------|--------------------------------------|---------|----------|---------------|-------|
| | Actual | Actual | Actual | Budget | Fav/(Unf) | % |
| Sources | \$175.6 | \$171.2 | \$198.8 | \$194.9 | \$3.9 | 2% |
| Uses | 164.3 | 171.6 | 199.3 | 201.5 | 2.3 | 1% |
| Change in Fund Balance | \$11.3 | (\$0.4) | (\$0.4) | (\$6.6) | \$6.2 | |

^{*} Includes Nordstrom Garage Lease Payoff paid for with bond proceeds.



General Fund Operating Sources March 2013

| | FY 10/11 | FY 11/12 | FY 12/13 | FY 12/13 | Actual vs. | Budget |
|---------------------------------|----------|----------|----------|----------|------------|--------|
| Sources Category | Actual | Actual | Actual | Budget | Fav/(Unf) | % |
| Sales Tax: 1.0% General Purpose | \$6.9 | \$7.0 | \$7.3 | \$7.6 | (\$0.3) | (4%) |
| 0.1% Public Safety | 0.7 | 0.7 | 0.7 | 0.7 | - | - |
| State Shared: Sales Tax | 1.4 | 1.3 | 1.4 | 1.4 | - | - |
| Revenue | 1.9 | 1.5 | 1.9 | 1.9 | - | - |
| Auto Lieu Tax | 0.7 | 0.6 | 0.6 | 0.6 | - | - |
| Property Taxes (Primary) | 1.0 | 1.1 | 1.0 | 1.1 | - | - |
| Franchise Fees/In-Lieu Tax | - | - | - | - | - | - |
| Other: Licenses, Permits & Fees | 0.9 | 0.9 | 1.0 | 0.9 | 0.1 | 7% |
| Fines & Forfeitures | 0.7 | 0.7 | 0.6 | 0.6 | - | - |
| Miscellaneous | 0.7 | 0.8 | 0.4 | 0.3 | 0.1 | 20% |
| Building Permits | 0.5 | 0.6 | 1.0 | 0.7 | 0.3 | 46% |
| Interest Earnings | - | - | 0.2 | 0.1 | 0.1 | 67% |
| Indirect Cost Allocations | 1.1 | 0.7 | 0.6 | 0.6 | - | - |
| Transfers In | 0.6 | 0.6 | 0.5 | 0.5 | | - |
| Subtotal Operating Sources | \$17.2 | \$16.6 | \$17.2 | \$17.0 | \$0.2 | 1% |
| Bond Proceeds* | - | - | - | - | - | - |
| Bed Taxes (gross) | 1.5 | 1.6 | - | - | | - |
| Total Operating Sources | \$18.7 | \$18.2 | \$17.2 | \$17.0 | \$0.2 | 1% |
| *** | ., | | | | | |

^{*} To fund the Nordstrom Garage Lease Payoff



General Fund Operating Sources: Sales Tax March 2013

| | FY 10/11 | FY 11/12 | FY 12/13 | FY 12/13 | Actual vs. | Budget |
|-------------------------------|----------|----------|----------|----------|------------|--------|
| 1.0% Sales Tax Category | Actual | Actual | Actual | Budget | Fav/(Unf) | % |
| Consumer Spending: | | | | | | |
| Small retail stores | \$1.0 | \$1.1 | \$1.2 | \$1.2 | (\$0.1) | (4%) |
| Large retail stores | 0.7 | 0.7 | 0.7 | 0.8 | - | - |
| Misc goods & services | 0.6 | 0.5 | 0.5 | 0.5 | - | - |
| Grocery & convenience | 0.5 | 0.6 | 0.5 | 0.6 | - | - |
| Auto sales & maintenance | 0.8 | 0.7 | 0.9 | 0.9 | - | - |
| <u>Tourism/Entertainment:</u> | | | | | | |
| Hotel lodging & misc sales | 0.4 | 0.5 | 0.5 | 0.5 | - | - |
| Restaurants & bars | 0.8 | 0.8 | 0.8 | 0.9 | (0.1) | (6%) |
| <u>Business:</u> | | | | | | |
| Construction | 0.7 | 0.6 | 0.7 | 0.8 | (0.1) | (13%) |
| Rental | 1.0 | 1.0 | 1.0 | 1.0 | - | - |
| Utilities | 0.3 | 0.3 | 0.3 | 0.3 | - | - |
| Licenses, penalties/interest | 0.2 | 0.2 | 0.1 | 0.2 | - | - |
| Subtotal 1.0% Sales Tax | \$7.0 | \$7.0 | \$7.3 | \$7.6 | (\$0.2) | (2%) |
| Large Audit Adjustments | (0.1) | - | - | - | - | |
| Total 1.0% Sales Tax | \$6.9 | \$7.0 | \$7.3 | \$7.6 | (\$0.3) | (4%) |



General Fund Operating Uses: by Category March 2013

(in millions: rounding differences may occur)

| | FY 10/11 | FY 11/12 | FY 12/13 | FY 12/13 | Actual vs. I | <u> Budget</u> |
|---------------------------|----------|----------|--------------|-------------|-----------------|----------------|
| Category | Actual | Actual | Actual | Budget | Fav/(Unf) | % |
| Personnel Services*: | | | | | | |
| | ድር ሰ | ¢42.0 | 640 0 | 0420 | (¢ 0.4) | (40/) |
| Salaries & Wages | \$9.0 | \$12.9 | \$12.8 | \$12.8 | (\$0.1) | (1%) |
| Overtime | 0.5 | 0.8 | 0.7 | 0.8 | 0.1 | 9% |
| FICA | 0.6 | 0.9 | 0.9 | 0.9 | - | - |
| Retirement | 1.0 | 1.6 | 1.8 | 1.9 | - | - |
| Health/Dental & Misc | 1.2 | 1.1 | 1.2 | 1.3 | <u> </u> | - |
| Total Personnel Services | \$12.4 | \$17.4 | \$17.5 | \$17.6 | \$0.1 | - |
| Contractual, Commodities, | | | | | | |
| Capital Outlay | 4.2 | 4.5 | 4.5 | 4.4 | | (1%) |
| Total Operating Expenses | \$16.6 | \$21.9 | \$22.0 | \$22.0 | - | - |
| Debt Serv. & Contracts | 0.5 | 0.2 | 0.3 | - | (0.3) | n/a |
| Transfers Out | 1.4 | 5.1 | 0.1 | - | (0.1) | n/a |
| Total Operating Uses | \$18.5 | \$27.3 | \$22.4 | \$22.0 | (\$0.3) | (1%) |
| | | | | | | |

*Pay Periods in March:

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General Fund Operating Uses: by Division March 2013

| 5 | | | | FY 12/13 | Actual vs. | |
|-----------------------------------|--------|--------|--------|----------|------------|---------|
| Division | Actual | Actual | Actual | Budget | Fav/(Unf) | <u></u> |
| Mayor & Council, Charter Officers | \$1.5 | \$1.9 | \$1.8 | \$1.9 | \$0.1 | 4% |
| Administrative Services | 1.2 | 1.4 | 1.4 | 1.4 | - | - |
| Comm. & Econ Development | 1.9 | 2.2 | 2.3 | 2.2 | (0.1) | (5%) |
| Community Services | 2.6 | 3.4 | 3.2 | 3.5 | 0.3 | 8% |
| Public Safety - Fire | 2.1 | 3.1 | 2.9 | 3.0 | 0.1 | 3% |
| Public Safety - Police | 6.1 | 8.6 | 8.4 | 8.5 | 0.1 | 1% |
| Public Works | 1.4 | 1.3 | 1.9 | 1.5 | (0.4) | (24%) |
| Total Operating Expenses | \$16.6 | \$21.9 | \$22.0 | \$22.0 | <u>\$-</u> | - |



General Fund Results: Summary March 2013

| | FY 10/11 | FY 11/12 | FY 12/13 | FY 12/13 | Actual vs. Budget | |
|------------------------|----------|----------|----------|----------|-------------------|------|
| | Actual | Actual | Actual | Budget | Fav/(Unf) | % |
| Sources | \$18.7 | \$18.2 | \$17.2 | \$17.0 | \$0.2 | 1% |
| Uses | 18.5 | 27.3 | 22.4 | 22.0 | (0.3) | (1%) |
| Change in Fund Balance | \$0.2 | (\$9.0) | (\$5.2) | (\$5.0) | (\$0.2) | |