

# Monthly Financial Update As of October 31, 2011

City Council

December 06, 2011

Prepared by: Finance and Accounting Division



# **General Fund Operating Sources October 2011 : Fiscal Year-to-Date**

|                                 | FY 09/10 | FY 10/11 | FY11/12 | FY11/12 | Actual vs. | Budget |
|---------------------------------|----------|----------|---------|---------|------------|--------|
| Sources Category                | Actual   | Actual   | Actual  | Budget  | Fav/(Unf)  | %      |
| Sales Tax: 1.0% General Purpose | \$24.6   | \$23.2   | \$ 25.1 | \$23.7  | \$1.4      | 6%     |
| 0.1% Public Safety              | 2.4      | 2.3      | 2.5     | 2.3     | 0.2        | 7%     |
| State Shared: Sales Tax         | 5.8      | 5.6      | 5.5     | 5.3     | 0.2        | 3%     |
| Revenue                         | 10.1     | 7.6      | 6.1     | 6.1     | -          | -      |
| Auto Lieu Tax                   | 2.9      | 2.8      | 2.4     | 2.6     | (0.2)      | (6%)   |
| Property Taxes (Primary)        | 1.9      | 3.3      | 3.3     | 2.1     | 1.2        | 59%    |
| Bed Taxes (gross)               | 1.3      | 2.0      | 2.5     | 2.2     | 0.3        | 12%    |
| Franchise Fees/In-Lieu Tax      | 6.2      | 5.1      | 2.7     | 5.1     | (2.3)      | (46%)  |
| Other: Licenses, Permits & Fees | 2.4      | 1.9      | 1.9     | 2.0     | -          | -      |
| Fines & Forfeitures             | 3.2      | 2.3      | 2.4     | 2.5     | (0.1)      | (4%)   |
| Miscellaneous                   | 1.7      | 2.5      | 2.7     | 2.4     | 0.3        | 12%    |
| Building Permits                | 2.5      | 2.6      | 2.7     | 2.7     | 0.1        | 2%     |
| Interest Earnings               | 0.9      | 0.6      | 0.2     | 0.1     | 0.1        | 41%    |
| Indirect Cost Allocations       | 5.3      | 4.5      | 2.7     | 2.7     | -          | -      |
| Transfers In                    | 12.5*    | 6.3      | 5.0     | 5.1     | (0.1)      | (2%)   |
| Total Operating Sources         | \$83.6*  | \$72.5   | \$67.8  | \$66.9  | \$0.9      | 1%     |



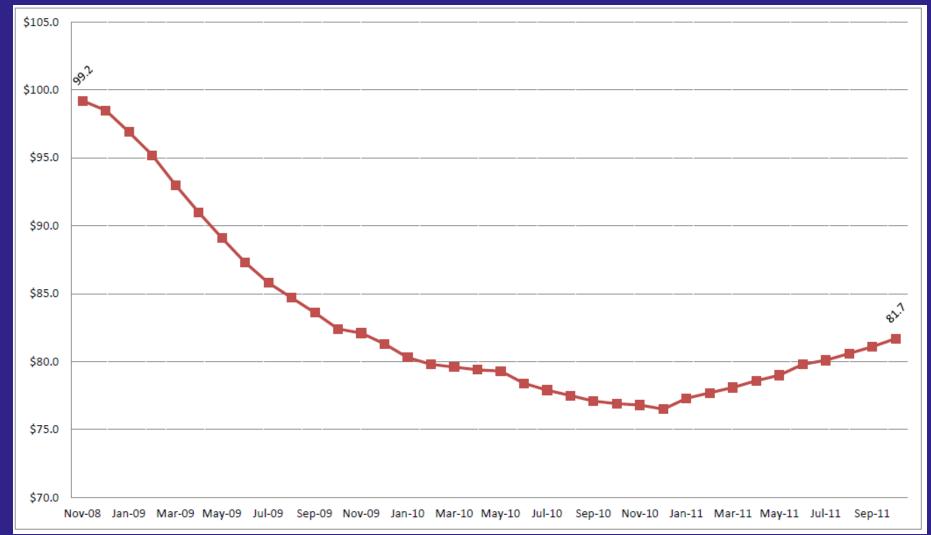
# **General Fund Operating Sources: Sales Tax October 2011: Fiscal Year-to-Date**

|                              | FY 09/10 | FY 10/11 | FY 11/12 | FY 11/12 | Actual vs. | Budget |
|------------------------------|----------|----------|----------|----------|------------|--------|
| 1.0% Sales Tax Category      | Actual   | Actual   | Actual   | Budget   | Fav/(Unf)  | %      |
| Consumer Spending:           |          |          |          |          |            |        |
| Small retail stores          | \$3.4    | \$3.6    | \$3.9    | \$3.7    | \$0.2      | 6%     |
| Large retail stores          | 2.6      | 2.6      | 2.7      | 2.6      | 0.1        | 3%     |
| Misc goods & services        | 1.7      | 1.4      | 1.6      | 1.4      | 0.2        | 15%    |
| Grocery & convenience        | 1.7      | 1.8      | 1.9      | 1.9      | -          | -      |
| Auto sales & maintenance     | 2.8      | 2.7      | 3.0      | 2.7      | 0.2        | 9%     |
| Tourism/Entertainment:       |          |          |          |          |            |        |
| Hotel lodging & misc sales   | 0.8      | 0.8      | 0.8      | 0.8      | -          | -      |
| Restaurants & bars           | 1.8      | 2.0      | 2.1      | 2.0      | 0.1        | 4%     |
| Business:                    |          |          |          |          |            |        |
| Construction                 | 3.1      | 2.5      | 2.9      | 2.8      | 0.1        | 4%     |
| Rental                       | 4.1      | 3.8      | 4.0      | 3.8      | 0.2        | 6%     |
| Utilities                    | 2.0      | 1.7      | 1.6      | 1.6      | -          | -      |
| Licenses, penalties/interest | 0.5      | 0.3      | 0.5      | 0.3      | 0.2        | 55%    |
| Total 1.0% Sales Tax         | \$24.6   | \$23.2   | \$25.1   | \$23.7   | \$1.4      | 6%     |



#### General Fund Sales Tax: 1.0% General Purpose – 12 Month Rolling

(in millions)





#### **General Fund Operating Uses: by Category October 2011: Fiscal Year-to-Date**

(in millions: rounding differences may occur)

\* Pay Periods YTD:

|                          | FY 09/10 | FY 10/11 |        | FY 11/12 | Actual vs. E | <u>Budget</u> |
|--------------------------|----------|----------|--------|----------|--------------|---------------|
| Category                 | Actual   | Actual   | Actual | Budget   | Fav/(Unf)    | <u>%</u>      |
| Personnel Services: *    |          |          |        |          |              |               |
| Salaries & Wages         | \$43.5   | \$41.2   | \$39.2 | \$39.1   | (\$0.1)      | -             |
| Overtime                 | 1.8      | 1.7      | 1.7    | 1.7      | -            | -             |
| FICA                     | 3.0      | 2.8      | 2.7    | 2.8      | 0.1          | 2%            |
| Retirement               | 4.8      | 4.5      | 4.6    | 4.7      | 0.1          | 1%            |
| Health/Dental & Misc     | 5.2      | 3.8      | 4.5    | 4.7      | 0.1          | 3%            |
| Total Personnel Services | \$58.3   | \$54.1   | \$52.7 | \$52.9   | \$0.2        | -             |
| Contractual              | 16.5     | 16.0     | 15.2   | 15.6     | 0.4          | 3%            |
| Commodities              | 1.9      | 2.0      | 1.6    | 2.3      | 0.7          | 29%           |
| Capital Outlay           | -        | -        | -      | 0.6      | 0.6          | 96%           |
| Total Operating Expenses | \$76.8   | \$72.1   | \$69.6 | \$71.5   | \$1.9        | 3%            |
| Debt Serv. & Contracts   | 0.7      | 0.6      | 0.9    | 0.8      | -            | -             |
| Transfers Out            | 1.1      | 1.3      | 0.9    | 0.8      | (0.1)        | (13%)         |
| Total Operating Uses     | \$78.6   | \$74.0   | \$71.4 | \$73.1   | \$1.7        | 2%            |



## General Fund Operating Uses: by Division October 2011: Fiscal Year-to-Date

| Division                          | FY 09/10<br>Actual | FY 10/11<br>Actual | FY 11/12<br>Actual | FY 11/12<br>Budget | Actual vs.<br>Fav/(Unf) | Budget<br>% |
|-----------------------------------|--------------------|--------------------|--------------------|--------------------|-------------------------|-------------|
| Mayor & Council, Charter Officers | \$6.9              | \$6.1              | \$5.6              | \$5.9              | \$0.3                   | 4%          |
| Administrative Services           | 5.9                | 5.4                | 5.3                | 5.6                | 0.3                     | 5%          |
| Comm. & Econ Development          | 9.0                | 9.1                | 8.1                | 8.4                | 0.2                     | 3%          |
| Community Services                | 12.3               | 11.7               | 10.3               | 11.0               | 0.7                     | 6%          |
| Public Safety - Fire              | 9.3                | 8.7                | 8.7                | 9.0                | 0.3                     | 4%          |
| Public Safety - Police            | 27.8               | 26.1               | 26.4               | 26.5               | 0.1                     | 1%          |
| Public Works                      | 5.5                | 5.0                | 5.2                | 5.1                | (0.1)                   | (1%)        |
| Total Operating Expenses          | \$76.8             | \$72.1             | \$69.6             | \$71.5             | \$1.9                   | 3%          |



### **General Fund Results: Summary October 2011: Fiscal Year-to-Date**

|                        | FY 09/10 | FY 10/11 | FY 11/12 | FY 11/12 | Actual vs. Bu | ıdget |
|------------------------|----------|----------|----------|----------|---------------|-------|
|                        | Actual   | Actual   | Actual   | Budget   | Fav/(Unf)     | %     |
| Sources                | \$83.6*  | \$72.5   | \$67.8   | \$66.9   | \$0.9         | 1%    |
| Uses                   | 78.6     | 74.0     | 71.4     | 73.1     | 1.7           | 2%    |
| Change in Fund Balance | \$5.0    | (\$1.5)  | (\$3.6)  | (\$6.2)  | \$2.6         |       |

<sup>\*</sup> Includes \$9.0 million temporarily transferred from CIP.



# **General Fund Operating Sources October 2011**

|                                 | FY 09/10 | FY 10/11 | FY11/12 | FY11/12 | Actual vs. | Budget |
|---------------------------------|----------|----------|---------|---------|------------|--------|
| Sources Category                | Actual   | Actual   | Actual  | Budget  | Fav/(Unf)  | %      |
| Sales Tax: 1.0% General Purpose | \$6.2    | \$5.9    | \$6.6   | \$6.1   | \$0.5      | 7%     |
| 0.1% Public Safety              | 0.6      | 0.6      | 0.6     | 0.6     | 0.1        | 9%     |
| State Shared: Sales Tax         | 1.4      | 1.4      | 1.4     | 1.3     | -          | -      |
| Revenue                         | 2.5      | 1.9      | 1.5     | 1.5     | -          | -      |
| Auto Lieu Tax                   | 0.7      | 0.6      | 0.5     | 0.6     | -          | -      |
| Property Taxes (Primary)        | 1.4      | 2.9      | 2.7     | 1.5     | 1.2        | 76%    |
| Bed Taxes (gross)               | 0.4      | 0.6      | 0.7     | 0.7     | 0.1        | 7%     |
| Franchise Fees/In-Lieu Tax      | 3.4      | 3.3      | 1.0     | 3.2     | (2.3)      | (70%)  |
| Other: Licenses, Permits & Fees | 0.5      | 0.5      | 0.5     | 0.5     | -          | -      |
| Fines & Forfeitures             | 0.8      | 0.6      | 0.6     | 0.6     | -          | -      |
| Miscellaneous                   | 0.4      | 0.5      | 0.2     | 0.8     | (0.6)      | (70%)  |
| Building Permits                | 0.7      | 0.5      | 0.6     | 0.7     | -          | -      |
| Interest Earnings               | 0.2      | 0.1      | -       | -       | -          | -      |
| Indirect Cost Allocations       | 1.4      | 1.1      | 0.7     | 0.7     | -          | -      |
| Transfers In                    | 0.9      | 8.0      | 0.7     | 0.8     |            | -      |
| Total Operating Sources         | \$21.4   | \$21.3   | \$18.4  | \$ 19.7 | (\$1.2)    | (6%)   |



### **General Fund Operating Sources: Sales Tax October 2011**

|                              | FY 09/10 | FY 10/11 | FY 11/12 | FY 11/12 | Actual vs. | Budget |
|------------------------------|----------|----------|----------|----------|------------|--------|
| 1.0% Sales Tax Category      | Actual   | Actual   | Actual   | Budget   | Fav/(Unf)  | %      |
| Consumer Spending:           |          |          |          |          |            |        |
| Small retail stores          | \$0.8    | \$1.0    | \$1.1    | \$1.0    | 0.1        | 7%     |
| Large retail stores          | 0.7      | 0.6      | 0.7      | 0.6      | -          | -      |
| Misc goods & services        | 0.6      | 0.4      | 0.5      | 0.4      | 0.1        | 25%    |
| Grocery & convenience        | 0.5      | 0.5      | 0.6      | 0.5      | 0.1        | 17%    |
| Auto sales & maintenance     | 0.7      | 0.7      | 0.7      | 0.7      | -          | -      |
| Tourism/Entertainment:       |          |          |          |          |            |        |
| Hotel lodging & misc sales   | 0.2      | 0.2      | 0.3      | 0.2      | _          | _      |
| Restaurants & bars           | 0.5      | 0.5      | 0.5      | 0.5      | _          | _      |
| Business:                    |          |          |          |          |            |        |
| Construction                 | 0.7      | 0.6      | 0.7      | 0.7      | _          | _      |
| Rental                       | 1.0      | 0.9      | 1.0      | 0.9      | 0.1        | 7%     |
| Utilities                    | 0.4      | 0.4      | 0.4      | 0.4      | -          | _      |
| Licenses, penalties/interest | 0.1      | 0.1      | 0.1      | 0.1      | _          | _      |
| Total 1.0% Sales Tax         | \$6.2    | \$5.9    | \$6.6    | \$6.1    | 0.5        | 7%     |



#### **General Fund Operating Uses: by Category October 2011**

(in millions: rounding differences may occur)

|                          | FY 09/10 | FY 10/11 | FY 11/12 | FY 11/12 | Actual vs. E | <u>Budget</u> |
|--------------------------|----------|----------|----------|----------|--------------|---------------|
| Category                 | Actual   | Actual   | Actual   | Budget   | Fav/(Unf)    | %             |
| Personnel Services: *    |          |          |          |          |              |               |
| Salaries & Wages         | \$13.9   | \$13.5   | \$8.8    | \$8.8    | \$ -         | -             |
| Overtime                 | 0.6      | 0.5      | 0.5      | 0.4      | (0.1)        | (35%)         |
| FICA                     | 0.9      | 0.9      | 0.6      | 0.6      | -            | -             |
| Retirement               | 1.6      | 1.5      | 1.0      | 1.0      | -            | -             |
| Health/Dental & Misc     | 1.3      | -        | 1.1      | 1.2      | _            | -             |
| Total Personnel Services | \$18.3   | \$16.4   | \$12.0   | \$12.0   | \$ -         | -             |
| Contractual              | 4.0      | 3.7      | 3.7      | 3.6      | -            | -             |
| Commodities              | 0.6      | 8.0      | 0.5      | 0.8      | 0.2          | 29%           |
| Capital Outlay           | -        | -        |          | -        | -            | -             |
| Total Operating Expenses | \$22.8   | \$20.9   | \$16.2   | \$16.4   | \$0.2        | 1%            |
| Debt Serv. & Contracts   | 0.1      | 0.2      | 0.2      | 0.2      | -            | -             |
| Transfers Out            | 0.3      | 0.3      | 0.4      | 0.3      | (0.1)        | (17%)         |
| Total Operating Uses     | \$23.2   | \$21.4   | \$16.8   | \$16.9   | \$0.1        | 1%            |

\* Pay Periods in October:

3

3

2



### **General Fund Operating Uses: by Division October 2011**

|                                   | FY 09/10 | FY 10/11 | FY 11/12 | FY 11/12 | Actual vs. | Budget |
|-----------------------------------|----------|----------|----------|----------|------------|--------|
| Division                          | Actual   | Actual   | Actual   | Budget   | Fav/(Unf)  | %      |
| Mayor & Council, Charter Officers | \$2.0    | \$1.8    | \$1.3    | \$1.3    | \$0.1      | 4%     |
| Administrative Services           | 1.5      | 1.6      | 1.1      | 1.0      | -          | -      |
| Comm. & Econ Development          | 2.6      | 2.6      | 1.9      | 1.8      | (0.1)      | (3%)   |
| Community Services                | 3.6      | 3.5      | 2.4      | 2.6      | 0.2        | 9%     |
| Public Safety - Fire              | 3.0      | 2.5      | 2.0      | 2.0      | -          | -      |
| Public Safety - Police            | 8.5      | 7.8      | 6.2      | 6.3      | 0.1        | 1%     |
| Public Works                      | 1.5      | 1.1      | 1.4      | 1.3      | (0.1)      | (7%)   |
| Total Operating Expenses          | \$22.8   | \$20.9   | \$16.2   | \$16.4   | \$0.2      | 1%     |



# **General Fund Results: Summary October 2011**

|                        | FY 09/10 | FY 10/11 | FY 11/12 | FY 11/12 | Actual vs. B | udget |
|------------------------|----------|----------|----------|----------|--------------|-------|
|                        | Actual   | Actual   | Actual   | Budget   | Fav/(Unf)    | %     |
| Sources                | \$21.4   | \$21.3   | \$18.4   | \$19.7   | (\$1.2)      | (6%)  |
| Uses                   | 23.2     | 21.4     | 16.8     | 16.9     | 0.1          | 1%    |
| Change in Fund Balance | (\$1.8)  | (\$0.1)  | \$1.6    | \$2.8    | (\$1.1)      |       |