

# Fiscal Year 2009/10 As of August 2009 Operating Report

Report to the City Council and Budget Review Commission Prepared by Financial Management Division Revised - September 23, 2009



## FINANCIAL REPORT FOR YEAR-TO-DATE AUGUST 2009

The following is a financial summary of the City's YTD August 2009 operating funds, which consist of the General Fund and the Transportation Fund. The General Fund is the primary operating fund of the City. It exists to account for the resources devoted to finance the services traditionally associated with local government. Included in these services are police and fire protection, parks and recreation, planning and economic development, general administration of the City, and any other activity for which a special fund has not been created.

The report will include a summary for General Fund and Transportation Fund revenues and expenditures by major categories. Significant actual to budget variances will be highlighted. The report also includes an Appendix which details the City's Privilege (Sales) Tax by major category. Additionally, Appendix 2 and 3 are detailed General Fund and Transportation schedules including beginning fund balance, source of funds, use of funds, and ending fund balance.

	YTD Au	erating gust 20 in mill	09 Re				
					Var	iance	
	Re	evised	20	08/09	Fav	orable	%
	<u>B</u>	<u>udget</u>	<u>A</u>	<u>ctual</u>	(Unfa	vorable)	<u>Var</u>
Sources	\$	50.5	\$	51.1	\$	0.6	1%
Uses	\$	40.6	\$	38.5	\$	2.1	5%
Change in Fund Balance	\$	9.9	\$	12.6	\$	2.7	27%

#### **GENERAL FUND**

		General   FY 2009 \$ in mill	9/10				
		dopted		evised			%
	<u>B</u>	<u>Sudget</u>	<u> </u>	<u>Sudget</u>	<u>Cł</u>	<u>nange</u>	<u>Var</u>
Sources	\$	254.4	\$	254.2	\$	(0.2)	0%
Uses	\$	257.0	\$	257.0	\$	-	0%
Change in Fund Balance	\$	(2.6)	\$	(2.8)	\$	(0.2)	8%
Fund Balance:							
Reserved	\$	26.1	\$	26.1	\$	-	
Contingency	\$	5.0	\$	5.0	\$	-	
Unreserved	\$	1.0	\$	7.4	\$	6.4	
Total Fund Balance	\$	32.1	\$	38.5	\$	6.4	

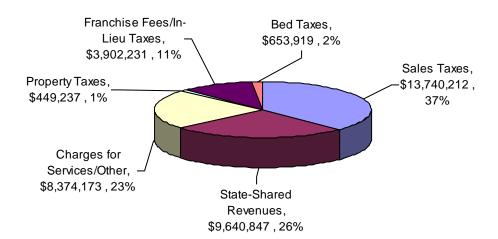
#### General Fund Revenues

Fiscal Year (Twelve Months)

Year-to-Date August 2009

				,	Variance			2009/10		2009/10		2009/10	2009/10	_
	Revsied			F	avorable			Adopted		Approved		Revised	Proposed	2008/09
	<u>Budget</u>		<u>Actual</u>	(Uı	nfavorable)	% Var		<u>Budget</u>	A	<u>djustments</u>		<u>Budget</u>	<u>Adjustments</u>	<u>Actuals</u>
Category														
Sales Taxes	\$ 13,092,17	3 \$ 1	13,740,212	\$	648,034	5%	\$	83,262,300	\$	-	\$	83,262,300		\$ 95,757,457
State-Shared Revenues	9,822,59	3	9,640,847		(181,749)	-2%		56,355,881		-		56,355,881		62,190,225
Charges for Services/Other	8,244,63	1	8,374,173		129,542	2%		51,944,811		(193,844)		51,750,967		49,774,228
Property Taxes	492,84	)	449,237		(43,603)	-9%		23,654,407		-		23,654,407		22,607,397
Franchise Fees/In-Lieu Taxes	3,925,15	3	3,902,231		(22,927)	-1%		21,499,105		-		21,499,105		20,304,915
Bed Taxes	674,96	3	653,919		(21,047)	-3%		8,231,300		-		8,231,300		1,524,624
Total Revenue	\$ 36,252,36	9 \$ 3	36,760,619	\$	508,250	1%	\$	244,947,804	\$	(193,844)	\$	244,753,960	\$ -	\$ 252,158,847
Transfers In	9,430,00	)	9,505,740		75,740	1%		9,430,000		-		9,430,000	-	19,065,983
Total Sources	\$ 45,682,36	9 \$ 4	46,266,359	\$	583,990	1%	\$	254,377,804		(193,844)	\$	254,183,960	-	\$ 271,224,830
							_				_			 

#### \$36.8M Revenue



#### **General Fund Sources**

The General Fund is the primary operating fund of the City. It exists to account for the resources devoted to finance the services traditionally associated with local government such as police and fire protection, parks and recreation, planning and economic development, general administration of the City, and any other activity for which a special fund has not been created.

	Y	ear-to-Date Augu	st 2009				Fisca	l Year (Twelve Mo	onths)	
			Variance			2009/10	2009/10	2009/10	2009/10	
			Favorable			Adopted	Approved	Revised	Proposed	2008/09
	Revised	<u>Actual</u>	(Unfavorable)	% Var		<u>Budget</u>	<u>Adjustments</u>	<u>Budget</u>	<u>Adjustments</u>	<u>Actuals</u>
Sources	\$ 45,682,369 \$	46,266,359	\$ 583,990	1%	9	254,377,804	\$ (193,844)	\$ 254,183,960	\$ -	\$ 271,224,830

Approved Adjustments of (\$193,844) are explained in the appropriate category below.

Actual to Revised Budget variance of \$583,990 or 1% is explained below by category. In summary, it is the result of better than expected sales taxes.

#### Sales Taxes

Scottsdale's total City sales tax rate is 1.65 percent. Of that amount, 0.55 percent is dedicated to the specific purposes related to transportation and preservation (which are accounted for in Special Revenue Funds) and 0.10 percent in dedicated to public safety (accounted for in the General Fund). The remaining 1.0 percent of the sales tax is also accounted for in the General Fund and is available to fund basic municipal services such as police, fire, libraries, and parks. This general-purpose sales tax is the City's single largest revenue source and is considered an "elastic" revenue source susceptible to peaks and valleys, based on events in the national, state and local economies. These sales taxes are tracked by categories and further details of the category results can be found in Appendix 1.

	Y	ear-to-Date Augu	st 2009			Fiscal	Year (Twelve Mo	onths)	
			Variance		2009/10	2009/10	2009/10	2009/10	
			Favorable		Adopted	Approved	Revised	Proposed	2008/09
	Revised	<u>Actual</u>	(Unfavorable)	% Var	Budget	<u>Adjustments</u>	Budget	<u>Adjustments</u>	<u>Actuals</u>
General Purpose Sales Tax	\$ 11,934,540 \$	12,542,316	\$ 607,776	5%	\$75,900,000	\$ -	\$75,900,000		\$87,328,386
Public Safety Sales Tax	1,157,638	1,197,896	40,258	3%	7,362,300	-	7,362,300		8,429,071
Total Sales Taxes	\$ 13,092,178 \$	13,740,212	\$ 648,034	5%	\$83,262,300	\$ -	\$83,262,300	\$ -	\$95,757,457

**Actual to Revised Budget variance of \$648,034 or 5%:** Better than expected construction and utility activity offset by lower than expected revenues from the hotel/motel and rental classifications. Hotel/motel revenues have been impacted by the sharp decline in the tourism industry. Property rentals have been affected by vacancies and declining rental rates. See Appendix 1 for further information about results by sales tax categories.

#### **State-Shared Revenues**

These revenues are derived from state shared sales taxes, income taxes (revenue sharing) and vehicle license taxes (auto lieu) shared with Arizona cities and towns, based on a statutorily determined formula, primarily driven by population. This revenue is an elastic revenue susceptible to peaks and valleys based on events in the national, state and local economies.

		Yea	r-to-Date Augu	st 20	009					Fisca	al Ye	ar (Twelve Mo	onths)		
					Variance			2009/10	2	009/10		2009/10	2009/	10	
				F	Favorable			Adopted	Αį	oproved		Revised	Propos	sed	2008/09
	Revised		<u>Actual</u>	(U	nfavorable)	% Var		Budget	Adj	<u>ustments</u>		Budget	Adjustm	<u>ents</u>	<u>Actuals</u>
State Revenue Sharing	\$ 5,079,439	\$	5,051,340	\$	(28,099)	-1%		\$30,308,042	\$	-		\$30,308,042			\$35,102,991
State Shared Sales Tax	3,116,100		2,970,998		(145,102)	-5%		18,047,839		-		18,047,839			18,935,910
Auto Lieu Tax	 1,627,057		1,618,508		(8,549)	-1%		8,000,000		-		8,000,000			8,151,324
Total State Shared Revenues	\$ 9,822,596	\$	9,640,847	\$	(181,749)	-2%	-	\$ 56,355,881	\$	-	\$	56,355,881	\$	-	\$ 62,190,225

Actual to Revised Budget variance of (\$181,749) or (2%): All three revenues are less than expected because of the recession.

#### Charges for Services/Other

Charges for Services include numerous revenues such as building permits, recreation fees, fire department fees and WestWorld fees. Certain components of this revenue source are subject to dramatic peaks and

valleys from year to year. For example, building permit fees are based on developers' interest in construction projects and ability to secure financing for the projects. "Other" refers to all other lines not specifically mentioned in other categories.

		Yea	ar-to-Date Augu	st 20	009	Fiscal Year (Twelve Months) nce 2009/10 2009/10 2009/10 2009/10							
					Variance			2009/10	2	2009/10	2009/10	2009/10	
				F	avorable			Adopted	Α	pproved	Revised	Proposed	2008/09
	Revised		Actual	(U	nfavorable)	% Var		Budget	Ad	ustments	Budget	<u>Adjustments</u>	<u>Actuals</u>
Taxes - Local													
Stormwater Water Quality Charge	\$ 177,611	\$	184,904	\$	7,293	4%		\$863,000	\$	-	\$863,000		\$814,326
Licenses, Permits & Fees													
Building Permit Fees & Charges	1,226,303		1,303,089		76,786	6%		8,149,000		-	8,149,000		6,911,195
Recreation Fees	512,151		535,376		23,225	5%		3,022,000		-	3,022,000		3,206,506
WestWorld	28,784		28,793		9	0%		2,888,000		(15,000)	2,873,000		2,663,389
Fire Service Charges	742,304		531,458		(210,846)	-28%		2,350,000		(2,400)	2,347,600		1,752,393
Business Licenses & Fees	135,486		151,772		16,286	12%		1,680,000		-	1,680,000		1,733,104
Fines & Forfeitures													
Court Fines	1,222,676		1,189,104		(33,572)	-3%		7,166,300		(9,886)	7,156,414		6,670,715
Photo Enforcement Revenue	307,177		318,393		11,216	4%		1,655,700		-	1,655,700		2,465,759
Parking Fines	64,911		34,148		(30,763)	-47%		495,000		9,886	504,886		422,697
Library Fines & Fees	46,776		48,421		1,645	4%		389,640		(90,000)	299,640		302,729
30 Day Tow Program	-		-		-	n/a		400,000		(400,000)	-		200,000
Interest Earnings/Property Rental													
Interest Earnings	273,901		489,801		215,900	79%		1,656,860		-	1,656,860		3,312,265
Property Rental	521,857		523,330		1,473	0%		3,194,029		(1)	3,194,028		3,222,002
Other Revenue													
Indirect/Direct Cost Allocation	2,662,034		2,648,854		(13,180)	0%		15,635,382		400,000	16,035,382		13,837,938
Intergovernmental Revenue	70,574		284,524		213,950	303%		1,049,900		(117,843)	932,057		1,160,325
Contributions/Donations	-		2,099		2,099	n/a		-		-	-		-
Miscellaneous	208,812		57,702		(151,110)	-72%		1,000,000		16,400	1,016,400		643,477
Reimbursements	43,274		42,406		(868)	-2%		350,000		15,000	365,000		455,408
Total Charges for Services/Other	\$ 8,244,631	\$	8,374,173	\$	129,542	2%	\$	51,944,811	\$	(193,844) \$	51,750,967	(	49,774,228

**Approved Adjustments of (\$193,844)** includes School Resource Officer adjustments (\$207,843) as authorized by City Council on July 2, 2009 as part of the budget reduction proposal and on September 8, 2009 when the contract was approved and \$14,000 of Judicial contributions. Several other line items were updated to better reflect appropriate revenue lines—these updates netted to zero.

Actual to Revised Budget variance of \$129,542 or 2%: The schedule above shows the specific variances by type of activity. Adjustment recommendations are being considered for Fire Service Charges and Miscellaneous revenue.

#### **Property Taxes**

In the General Fund, these taxes are comprised of the "Primary" property taxes levied on the assessed value of all property within the City to help pay for basic operations of the City. Secondary property taxes are not included here as they must be used solely for payment of General Obligation bond debt service. This is a relatively stable revenue source.

	Year-to-Date August	2009		Fiscal Y	ear (Twelve Mo	onths)	
		Variance	2009/10	2009/10	2009/10	2009/10	
		Favorable	Adopted	Approved	Revised	Proposed	2008/09
	Revised Actual (	(Unfavorable) % Var	<u>Budget</u>	Adjustments	Budget	<u>Adjustments</u>	<u>Actuals</u>
Property Taxes	\$ 492,840 \$ 449,237 \$	(43,603) -9%	\$23,654,407	\$ -	\$23,654,407		\$22,607,397

Actual to Revised Budget variance of (\$43,603) or (9%) due to lower than anticipated collections. Majority of property tax collections are received in October/November and in April. It is expected that at that time this variance will be eliminated.

#### Franchise Fees and In-Lieu Taxes

This category represents revenues from utility and cable providers and is fairly constant from year to year.

		Yea	ar-to-Date Augus	st 20	09				Fisca	al Ye	ar (Twelve Mo	onths)		
1			•	١	Variance		 2009/10	2	2009/10		2009/10	2009/10		
1				F	avorable		Adopted	A	pproved		Revised	Proposed	2	2008/09
1	Revised		<u>Actual</u>	<u>(U</u> r	nfavorable)	% Var	Budget	Adj	ustments		Budget	<u>Adjustments</u>		<u>Actuals</u>
Electric Franchise	\$ 1,924,894	\$	1,878,646	\$	(46,248)	-2%	\$8,400,000	\$	-		\$8,400,000			\$7,791,429
Enterprise Franchise Fees	654,139		668,301		14,162	2%	6,684,785		-		6,684,785			6,355,534
Cable TV Franchise	900,000		909,397		9,397	1%	3,600,000		-		3,600,000			3,565,549
Enterprise In Lieu Property Tax	446,125		445,886		(239)	0%	2,675,320		-		2,675,320			2,453,184
Salt River Project Lieu Tax			-		-	n/a	139,000		-		139,000			139,220
Total Franchise Fees/In-Lieu Taxes	\$ 3,925,158	\$	3,902,231	\$	(22,927)	-1%	\$ 21,499,105	\$	-	\$	21,499,105		\$	20,304,915

Actual to Revised Budget variance of (\$22,927) or (1%): No specific issues are apparent at this time.

#### **Bed Taxes**

The 3% bed tax is applied to lodging room charges of stays of 29 days or less (transient) in hotels or short-term rentals. This revenue is an elastic revenue susceptible to peaks and valleys based on events in the national, state and local economies.

	Ye	ear-to-Date August 2009		Fiscal	Year (Twelve Mo	onths)	
	<u> </u>	Variance	2009/10	2009/10	2009/10	2009/10	
		Favorable	Adopted	Approved	Revised	Proposed	2008/09
	<u>Revised</u>	Actual (Unfavorable) % Var	<u>Budget</u>	<u>Adjustments</u>	<u>Budget</u>	<u>Adjustments</u>	<u>Actuals</u>
Bed Taxes	\$ 674,966 \$	653,919 \$ (21,047) -3%	\$8,231,300	\$ -	\$8,231,300		\$1,524,624

Actual to Revised Budget variance of (\$21,047) or (3%): The reduction is attributable to declining occupancy in the local market as a result of conditions in the national economy. These conditions have contributed to group cancellations and less leisure travel nationwide, particularly in the major fly-in markets such as Scottsdale/Phoenix. Occupancy and room rates are down significantly. The financial impact of the downturn in the tourism industry is a very serious situation and a City Council study session to discuss the issue has been be scheduled for October 13<sup>th</sup>.

#### Transfers In

Transfers in reflect funds received from the CIP Fund, Special Program Funds (Community Services/Human Services and Water Campus Security).

_		Yea	r-to-Date Augus	st 2009					Fisca	ıl Yea	ar (Twelve Mo	onths)	
-				Variance			 2009/10	20	009/10		2009/10	2009/10	
				Favorable	!		Adopted	Ap	proved		Revised	Proposed	2008/09
	Revised		<u>Actual</u>	(Unfavorab	<u>e)</u>	% Var	<u>Budget</u>	<u>Adju</u>	<u>ustments</u>		<u>Budget</u>	<u>Adjustments</u>	<u>Actuals</u>
CIP	\$ 9,000,000	\$	9,000,000	\$ -		0%	\$9,000,000	\$	-		\$9,000,000		\$13,935,983
Self Insurance Fund				-			-		-		-		5,000,000
Special Programs Fund (Cultural Cour	300,000		300,000	-		0%	300,000		-		300,000		-
Community Services/Human Services	130,000		130,000	-		0%	130,000		-		130,000		130,000
Water Campus Security	-		75,740	75,7	40	n/a	-		-		-		-
Total Transfers In	\$ 9,430,000	\$	9,505,740	\$ 75,7	40	1%	\$ 9,430,000	\$	-	\$	9,430,000		\$ 19,065,983

Actual to Budget variance of \$75,740 or 1%: A budget adjustment will be forthcoming to reflect the security reimbursements from the water fund that was excluded in the adopted budget.

## General Fund EXPENSE EXPLANATIONS

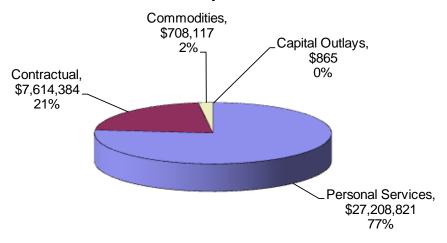
Expenses:
Personal Services
Contractual
Commodities
Capital Outlays
Future Savings from
Total Expenses
Debt Service
Transfers Out

Total Uses

,	<u>Year-to-Date Αι</u>	igus	st 2009	
			Favorable	
		(L	Infavorable)	
Revised	Actual		Variance	% Var
· <u></u>	<u></u> -			·
\$27,789,268	\$27,208,821	\$	580,447	2%
8,495,086	7,614,384		880,702	10%
1,000,946	708,117		292,829	29%
11,167	865		10,302	92%
-	-		-	n/a
\$37,296,467	\$35,532,187	\$	1,764,280	5%
342,867	627,594		(284,727)	-83%
-	-		-	n/a
\$37,639,334	\$36,159,781	\$	1,479,553	4%

	Fiscal '	Year (Twelve Mont	ths)	
2009/10	2009/10	2009/10	2009/10	
Adopted	Approved	Revised	Proposed	2008/09
<u>Budget</u>	<u>Adjustments</u>	<u>Budget</u>	<u>Adjustments</u>	<u>Actuals</u>
\$ 171,858,740	\$ (4,060,536)	\$ 167,798,204	\$ -	\$ 192,142,932
53,836,622	(961,752)	52,874,870	-	51,437,555
9,330,246	(99,500)	9,230,746	-	8,502,069
353,602	(15,000)	338,602	-	398,730
(12,536,834)	(10,972,330)	(1,564,504)	-	-
\$ 222,842,376	\$ (16,109,118)	\$ 228,677,918	\$ -	\$ 252,481,286
4,664,746	(1,021,600)	3,643,146	-	3,599,349
29,461,251	(4,800,000)	24,661,251	-	18,333,741
\$ 256,968,373	\$ (21,930,718)	\$ 256,982,315	\$ -	\$ 274,414,376

#### \$35.5M Expenditures



#### Personal Services

Personal Services include the salaries and wages paid to employees plus the City's contribution for fringe benefits such as retirement, social security, health, and workers' compensation insurance.

	Year-to-Date Au	ugust 2009		Fiscal Year (Twelve Months)										
		Favorable			2009/10		2009/10		2009/10	2009	/10			
		(Unfavorable)			Adopted		Approved		Revised	Propo	sed		2008/09	
Revised	<u>Actual</u>	<u>Variance</u>	% Var		<u>Budget</u>	<u>A</u>	<u>djustments</u>		<u>Budget</u>	<u>Adjustr</u>	<u>nents</u>		<u>Actuals</u>	
\$ 27,789,268	\$ 27,208,821	\$ 580,447	2%	\$	171,858,740	\$	(4,060,536)	\$	167,798,204	\$	_	\$	192,142,932	

**Approved Adjustments of (\$4,060,536)** were approved by City Council on July 2, 2009. The adjustments include the elimination of 67.98 Full-Time Equivalents and a reduction in Police and Fire overtime.

Actual to Revised variance of \$580,447 or 2%: A significant portion of the positive variance is related to overtime reduction strategies and vacant part-time positions not yet filled for the opening of the Appaloosa Library.

#### **Contractual Services**

This category includes expenditures for services performed by firms, individuals, or other City departments.

Year-to-Date August 2009							Fiscal Year (Twelve Months)											
							2009/10	2	2009/10	2009/10	2009	/10						
							Adopted	Α	pproved	Revised	Propo	sed		2008/09				
Revised		<u>Actual</u>		<u>Variance</u>	% Var		Budget	Ad	justments	Budget	Adjustr	<u>nents</u>		<u>Actuals</u>				
\$ 8,495,086	\$	7,614,384	\$	880,702	10%	\$	53,836,622	\$	(961,752) \$	52,874,870	\$	-	\$	51,437,555				

**Approved Adjustments of (\$961,752)** were approved by City Council on July 2, 2009. The adjustments include discontinuing the federal lobbying and information services contract, reducing utilities, reducing offsite records storage costs, eliminating funding for future research projects by utilizing ASU's College of Design, and reducing contractual services at WestWorld.

**Actual to Revised variance of \$880,702 or 10%:** The positive variance caused by timing/receipt of pending invoices. The budget assumed that services rendered in July and August would be billed and paid in August. Examples of these services include contractual services, maintenance, and advertising. However, receipt and payment of invoices are later than anticipated. Staff is working to adjust the budget to most accurately reflect when payments will be made.

#### **Commodities**

This classification includes supplies, repair and replacement parts, small tools, and maintenance and repair materials that are not of a capital nature.

	Yea	ır-to-Date Au	gust 2009		Fiscal Year (Twelve Months)											
			Favorable			2009/10	2	2009/10	2009/10	200	9/10					
			(Unfavorable)			Adopted Approved Revised Proposed							2008/09			
Revised		<u>Actual</u>	<u>Variance</u>	% Var		<u>Budget</u> <u>Adjustments</u> <u>Budget</u> <u>Adjustr</u>				tments		<u>Actuals</u>				
\$ 1,000,946	\$	708,117	\$ 292,829	29%	\$	9,330,246	\$	(99,500) \$	9,230,746	\$	-	\$	8,502,069			

**Approved Adjustments of (\$99,500)** were approved by City Council on July 2, 2009. The adjustments include reducing mosquito and weed spraying at WestWorld and reducing the library materials budget.

Actual to Revised variance of \$292,829 or 29%: The variance relates to several variables; agriculture and horticulture supplies were postponed until cooler weather; purchase of new parks and recreation equipment delayed due to good quality of existing equipment; and increased sponsorships for Mighty Mud Mania helped reduce the purchase of operating supplies.

#### Capital Outlays

Capital outlays include the purchase of land, the purchase or construction of buildings, structures, and facilities of all types, plus machinery and equipment. It includes expenditures that result in the acquisition or addition of a fixed asset or increase the capacity, efficiency, span of life, or economy of operating an existing fixed asset. For an item to quality as capital outlay expenditure it must meet all of the following requirements:

(1) have an estimated useful life of more than two years; (2) typically have a unit cost of \$5,000 or more; and

(3) be a betterment or improvement.

		Yea	ar-to-Date Au	gus	t 2009		Fiscal Year (Twelve Months)										
				F	avorable			2009/10	:	2009/10	2009/10	200	09/10				
				(Uı	nfavorable)			Adopted	A	pproved	Revised	Pro	posed		2008/09		
	Revised Actual Variance % Var							<u>Budget</u> <u>Adjustments</u> <u>Budget</u> <u>Adjustments</u> <u>Ac</u>						<u>Actuals</u>			
9	11,167	\$	865	\$	10,302	92%	\$	353,602	\$	(15,000) \$	338,602	\$	-	\$	398,730		

Approved Adjustments of (\$15,000) were approved by City Council on July 2, 2009. The adjustment is a reduction in Fire capital equipment.

Actual to Revised variance of \$10,302 or 92%: The favorable variance is the result of the planned purchase of a motor vehicle for maintenance Grayhawk Park has not yet occurred.

#### **Future Savings From Reorganization**

This represents the budget reductions and other adjustments that were included in the report approved by City Council on July 2, 2009. All reductions have been implemented with the exception of Fleet (cost savings related to low mileage usage vehicles and vehicles assigned to eliminated positions) and property leases with associated utility and maintenance costs (result of the new organizational model and decreasing the workforce by about 10%). It is staff's expectation that the balance will be reduced over the coming months.

	Year-to-Date August 2009		Fiscal Year (Twelve Months)										
	Favorable		2009/10	2009/10	2009/10	2009/10							
	(Unfavorab	e)	Adopted	Approved	Revised	Proposed	2008/09						
Revised	Actual Variance	% Var	Budget	<u>Adjustments</u>	Budget	<u>Adjustments</u>	<u>Actuals</u>						
\$ -	\$ - \$ -	n/a	\$ (12,536,834)	\$ (10,972,330) \$	(1,564,504)	\$ -	\$ -						

#### **Debt Service**

Debt Service is paid from the General Fund, and is primarily contractual debt related to sales tax development agreements and will vary based on the actual tax collections at each developed site.

		ır-to-Date Au	t 2009		Fiscal Year (Twelve Months)										
				F	Favorable		2009/10		2009/10		2009/10	200	9/10		
				(U	nfavorable)		Adopted		Approved		Revised	Prop	osed		2008/09
	Revised		<u>Actual</u>		<u>Variance</u>	% Var	Budget	<u>A</u>	djustments		Budget	Adjust	tments		<u>Actuals</u>
Contracts Payable	\$ 342,867	\$	627,261	\$	(284,394)	-83%	\$ 2,724,356	\$	-	\$	2,724,356	\$	-	\$	2,634,686
Certificates of Participation (COP)	-		333		(333)	-100%	918,790		-		918,790		-		918,790
COP - Radio Financing	-		-		-	-100%	1,021,600		(1,021,600)		-		-		40,910
Other			<u>-</u>			<u>n/a</u>	 		<u>-</u>		-				4,963
Total Debt Service	\$ 342,867	\$	627,594	\$	(284,727)	-83%	\$ 4,664,746	\$	(1,021,600)	\$	3,643,146	\$	-	\$	3,599,349

**Approved Adjustments of (\$1,021,600)** were approved by City Council on July 2, 2009. The adjustment is the elimination of the public safety radio debt service payment for FY 2009/10.

Actual to Revised variance of (\$284,727) or (83%): This variance is mainly comprised of higher than budgeted interest and other debt service expenditures for the Nordstrom garage reimbursement agreement.

#### Transfers-Out

Transfers-Out represents the authorized exchanges of cash between funds, divisions, departments and/or capital projects.

Capital proje	• • • • • • • • • • • • • • • • • • • •			-								
			Year-to-Da	te Aug	gust 2009				Fiscal Ye	ar (Twelve Month	ns)	
					Favorable	;		2009/10	2009/10	2009/10	2009/10	
					(Unfavorabl	e)		Adopted	Approved	Revised	Proposed	2008/09
	Revised	<u>t</u>	Actual		Variance		% Var	Budget	<u>Adjustments</u>	Budget	<u>Adjustments</u>	<u>Actuals</u>
MPC Excise Debt Fund	\$	-	\$	-	\$	-	n/a	\$ 6,695,185	\$ - \$	6,695,185	\$ - \$	5,787,446
CIP - General Fund Maintenance		-		-		-	n/a	1,550,000	(200,000)	1,350,000	-	3,302,400
CIP - General Fund - Public Safety/Radios		-		-		-	n/a	-	-	-	-	-
CIP - General Fund - Non-Maintenance		-		-		-	n/a	9,000,000	-	9,000,000	-	-
CIP - Public Safety Radio - Loop 101		-		-		-	n/a	-	-	-	-	1,877,298
Transportation Fund		-		-		-	n/a	5,571,026	(4,600,000)	971,026	-	7,023,454
Bed Tax Fund		-		-		-	n/a	6,585,040	-	6,585,040	-	240,898
Special Programs Fund - Community Services		-		-		-	n/a	-	-	-	-	-
Special Programs Fund - Planning and Development Se		-		-		-	n/a	60,000	-	60,000	-	60,000
Streetlight Fund		-		-		-	n/a	-	-	-	-	37,245
Grants Fund							<u>n/a</u>	 		-		5,000
Total Transfers Out	\$	-	\$	-	\$ -		#DIV/0!	29,461,251	\$ (4,800,000) \$	24,661,251	\$ - \$	18,333,741

**Approved Adjustments of (\$4,800,000)** were approved by City Council on July 2, 2009. The adjustments include a \$4.6M reduction to the budgeted subsidy to the Transportation Fund. The reduction was a result of one-time federal funding under the American Reinvestment and Recovery Act (ARRA) for the street overlay program. Additionally, the adjustments include a reduction to the Capital Improvement Plan transfer as a result of replacing fewer PC's and purchasing fewer software licenses due to a reduced workforce.

**Actual to Revised variance of \$0 or 0%:** Excluding the debt related transfer, these transfers are related to subsidies to other funds and the actual activity will be recorded in June 2010. The debt transfer will be made at the time the debt payment is made.

#### TRANSPORATION FUND

	F	portatio Y 2009/ in millio	10	nd			
	Ac	lopted	Re	evised			%
	<u>B</u>	<u>udget</u>	<u>B</u> ı	<u>udget</u>	<u>Ch</u>	ange_	<u>Var</u>
Sources	\$	38.3	\$	38.3	\$	-	0%
Uses	\$	38.3	\$	38.2	\$	0.1	0%
Change in Fund Balance	\$	-	\$	0.1	\$	0.1	n/a
Total Fund Balance	\$		\$	0.2	\$	0.2	

The Transportation Fund receives and expends the City's allocation of the Arizona Highway User Revenue Tax (HURF) as well as the City Transportation Sales Tax (0.20 percent) revenue and other transportation related revenues. The monies must be used for street construction, reconstruction, maintenance, or transit.

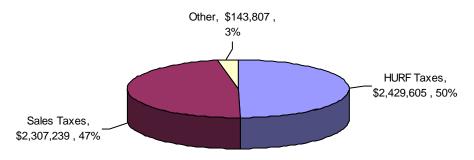
## Transportation Fund Revenues

		١	/ariance	
Revised		F	avorable	
<u>Budget</u>	<u>Actual</u>	(Ur	nfavorable)	% Var
\$ 2,454,397	\$ 2,429,605	\$	(24,792)	-1%
2,255,323	2,307,239		51,916	2%
146,144	143,807		2,338	2%
\$ 4,855,864	\$ 4,880,650	\$	24,786	1%
-	-		-	n/a
\$ 4,855,864	\$ 4,880,650	\$	24,786	1%

Year-to-Date August 2009

			Fiscal	Ye	ar (Twelve Mo	onths)	
	2009/10		2009/10		2009/10	2009/10	
	Adopted		Approved		Revised	Proposed	2008/09
	<u>Budget</u>	Α	<u>djustments</u>		<u>Budget</u>	<u>Adjustments</u>	<u>Actuals</u>
	\$ 14,187,000	\$	-	\$	14,187,000		\$ 14,141,719
	14,345,100		-		14,345,100		16,474,270
_	3,877,018		4,600,000		8,477,018		2,958,448
_	\$ 32,409,118	\$	4,600,000	\$	37,009,118	\$ -	\$ 33,574,437
_	\$5,929,576		(4,600,000)		\$1,329,576		\$8,857,466
	\$38,338,694	\$	-		\$38,338,694	\$ -	\$42,431,903

#### \$4.9M Revenue



#### **Transportation Fund Sources**

The Transportation Fund receives and expends the City's allocation of the Arizona Highway User Revenue Tax (HURF) as well as the City's Transportation Sales Tax (0.20 percent) revenue and other transportation related revenues. The amount of HURF available to each City is allocated based on population, which is determined by the latest federal census. These monies must be used for street construction, reconstruction, maintenance, or

transit. The State of Arizona requires the City to establish and maintain an accounting for Highway User Revenue funds. The fund also accounts for the 1989, voter approved Transportation Privilege (Sales) Tax of 0.20 percent which is dedicated to funding transportation improvements and operations. The budget assumes a policy that transfers 50 percent of the Transportation Sales Tax to the Capital Improvement Fund for transportation related capital improvement projects.

	·	Yea	r-to-Date Augus	st 2009			Fiscal Y	ear (Twelve Mo	nths)	·
				Variance		2009/10	2009/10	2009/10	2009/10	
		Favorable					Approved	Revised	Proposed	2008/09
	Revised	ļ	Actual	(Unfavorable)	% Var	<u>Budget</u>	<u>Adjustments</u>	Budget	<u>Adjustments</u>	<u>Actuals</u>
Sources	\$ 4,855,8	364 \$	4,880,650	\$ 24,786	1%	\$38,338,694	\$0	\$38,338,694	\$0	\$42,431,903

Actual to Budget variance of \$24,786 or 1% is explained below by category.

#### Highway User Revenues (HURF)

HURF dollars represent State "gas taxes" distributed to the cities based on populations and origin of the fuel sales. These monies must be used for street construction, reconstruction, maintenance, or transit.

	Yea	r-to-Date Augus	st 2009		Fiscal Y	ear (Twelve Mo	nths)	
			Variance	2009/10	2009/10	2009/10	2009/10	
			Favorable	Adopted	Approved	Revised	Proposed	2008/09
	Revised	<u>Actual</u>	(Unfavorable) % Var	<u>Budget</u>	<u>Adjustments</u>	<u>Budget</u>	<u>Adjustments</u>	<u>Actuals</u>
HURF Taxes	\$ 2,454,397 \$	2,429,605	\$ (24,792) -1%	\$14,187,000	\$0	\$14,187,000	\$0	\$14,141,719

Actual to Budget variance of (\$24,792) or (1%): No specific issues are apparent at this time.

#### Sales Tax Revenues

The fund receives the revenues from the 0.20 percent voter-approved transportation sales tax. 50% of the tax is used for operations/maintenance recorded in this fund and 50% is used in the Transportation CIP.

		'	∕ear-t	o-Date Augus	t 200	9			Fiscal Y	ear (Twelve Mo	nths)	
		Variance						2009/10	2009/10	2009/10	2009/10	
		Favorable					Adopted	Approved	Revised	Proposed	2008/09	
	Re	Revised Actual (L				avorable)	% Var	Budget	<u>Adjustments</u>	<u>Budget</u>	<u>Adjustments</u>	<u>Actuals</u>
Sales Taxes	\$ 2	2,255,323	\$	2,307,239	\$	51,916	2%	\$14,345,100	\$0	\$14,345,100	\$0	\$16,474,270

**Actual to Budget variance of \$51,916 or 2%** primarily attributed to lower than expected revenues from the hotel/motel and rental classifications. Hotel/motel revenues have been impacted by the sharp decline in the tourism industry. Property rentals have been affected by vacancies and declining rental rates. See Appendix 1 for further information about results by sales tax categories.

#### Other Revenues

Other Revenues consists of Local Transportation Assistance Fund (LTAF) which are lottery proceeds distributed by the State; Grants; Intergovernmental; Reimbursements from Outside Sources; Indirect Costs; and Miscellaneous Revenues which includes transit fare box revenues.

	Υe	ear-to-Date Augus	t 2009			Fiscal	Year (Twelve Mo	nths)	
			Variance		2009/10	2009/10	2009/10	2009/10	
			Favorable		Adopted	Approved	Revised	Proposed	2008/09
	Revised	<u>Actual</u>	(Unfavorable)	% Var	<u>Budget</u>	<u>Adjustments</u>	<u>Budget</u>	<u>Adjustments</u>	<u>Actuals</u>
Local Transportation Assistance Fund I	\$0	\$0	\$ -	n/a	\$1,057,100	\$0	\$1,057,100		\$1,015,408
Capital Improvement Plan Cost Allocation	126,144	133,912	7,768	6%	819,926	-	819,926		879,108
Local Transportation Assistance Fund II	-	-	-	n/a	-	-	-		432,214
Proposition 400 Regional Sales Tax	-	-	-	n/a	311,628	-	311,628		377,237
Charges for Services	-	-	-	n/a	1,568,364	-	1,568,364		247,561
Federal Grants	-	-	-	n/a	-	4,600,000	4,600,000		-
Miscellaneous	20,000	9,894	(10,106)	-51%	 120,000	-	120,000		6,920
Total Other Revenues	\$ 146,144 \$	143,807	\$ (2,338)	-2%	\$ 3,877,018	\$ 4,600,000	\$ 8,477,018	\$ -	\$ 2,958,448

**Approved Budget Adjustment of \$4,600,000** reflects acceptance of American Recovery and Reinvestment Act (ARRA) funds to be utilized for street-overlay projects authorized by City Council on July 2, 2009 as part of the budget reductions and other adjustments proposal.

Actual to Budget variance of (\$2,338) or (2%): No specific issues are apparent at this time.

#### Transfers In

Transfers in from the General fund, CIP fund and Solid Waste fund (for alley maintenance).

			Year	-to-Date Au	gust	2009			Fiscal `	Year (Twelve Mo	nths)	
						Variance		2009/10	2009/10	2009/10	2009/10	
						Favorable	)	Adopted	Approved	Revised	Proposed	2008/09
	Re	evised		<u>Actual</u>	(	Unfavorab	le) % Var	Budget	<u>Adjustments</u>	Budget	<u>Adjustments</u>	<u>Actuals</u>
General Fund	\$	-	\$	-		\$ -	n/a	\$5,571,026	\$ (4,600,000)	\$971,026		\$7,023,454
Transportation CIP		-		-		-	n/a	-	-	-		1,500,000
Solid Waste - Alley Maintenance		-		-		-	n/a	358,550	-	358,550		334,012
Total Transfers In	\$	-	\$	-		\$ -	n/a	\$ 5,929,576	\$ (4,600,000)	\$ 1,329,576		\$ 8,857,466

**Approved budget adjustment of (\$4,600,000)** relates to the acceptance of the American Reinvestment and Recovery Act (ARRA) funds for the street-overlay program authorized by City Council on July 2, 2009 as part of the budget reduction and other adjustments proposal.

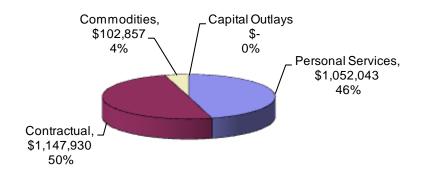
Actual to Budget variance of \$0 or 0%: This budget reflects the estimated subsidy necessary from the General Fund of \$1.0M. The actual transfer will not be made until June 2010.

## Transportation Fund EXPENSE EXPLANATIONS

		Yea	r-to-Date Au	gust	2009	
				F	avorable	
				(Uı	nfavorable)	
	Revised		<u>Actual</u>	1	Variance	% Var
Expenses:						
Personal Services	\$ 1,086,604	\$	1,052,043	\$	34,561	3%
Contractual	1,736,228		1,147,930		588,298	34%
Commodities	121,514		102,857		18,657	15%
Capital Outlays	 3,500		-		3,500	100%
Total Expenses	\$ 2,947,846	\$	2,302,830		645,016	22%
Transfers Out	 -		-		-	n/a
Total Uses	\$ 2,947,846	\$	2,302,830	\$	645,016	22%

		Fiscal	Ye	ar (Twelve Mo	onths)		
2009/10	2	2009/10		2009/10	20	09/10	
Adopted	Α	pproved		Revised	Pro	posed	2008/09
<u>Budget</u>	Budget Adjustments			<u>Budget</u>	<u>Adju</u>	stments	<u>Actuals</u>
\$ 6,331,532	\$	(42,396)	\$	6,289,136	\$	-	\$ 7,925,240
23,919,980		(107,981)		23,811,999		-	23,735,759
826,797		-		826,797		-	837,047
18,235		-		18,235		-	47,275
\$ 31,096,544	\$	(150,377)	\$	30,946,167	\$	-	\$ 32,545,321
7,242,150		-		7,242,150		-	8,294,635
\$ 38,338,694	\$	(150,377)	\$	38,188,317	\$	-	\$ 40,839,956

#### \$2.3M Expenditures



#### **Personal Services**

Personal Services include the salaries and wages paid to employees plus the City's contribution for fringe benefits such as retirement, social security, health, and workers' compensation insurance.

	Yea	ar-to-Date Au	gust 2	2009				Fiscal \	Year (Twelve Mo	onths)		
			Fa	vorable		2009/10		2009/10	2009/10	2009/10		
			(Unf	avorable)		Adopted	P	Approved	Revised	Proposed		2008/09
Revised		<u>Actual</u>	Va	<u>ariance</u>	% Var	<u>Budget</u>	<u>Ac</u>	<u>djustments</u>	<u>Budget</u>	<u>Adjustments</u>		<u>Actuals</u>
\$ 1,086,604	\$	1,052,043	\$	34,561	3%	\$ 6,331,532	\$	(42,396)	\$ 6,289,136	\$	_	\$ 7,925,240

**Approved Adjustments of (\$42,396)** were approved by City Council on July 2, 2009. The adjustment is the elimination of 1.00 Full-Time Equivalent.

Actual to Revised variance of \$34,561 or 3%: The favorable variance is primarily related to overtime reduction strategies.

#### **Contractual Services**

This category includes expenditures for services performed by firms, individuals, or other City departments.

	Yea	r-to-Date Au	gus	t 2009				Fiscal Y	ear (Twelve Mo	onths)		
				Favorable	<u> </u>	2009/10		2009/10	2009/10	2009/10		
			(U	nfavorable)		Adopted	A	Approved	Revised	Proposed		2008/09
Revised		<u>Actual</u>		Variance	<u>% Var</u>	Budget	<u>A</u>	djustments	<u>Budget</u>	Adjustments	<u>s</u>	<u>Actuals</u>
\$ 1,736,228	\$	1,147,930	\$	588,298	34%	\$ 23,919,980	\$	(107,981) \$	23,811,999	\$	-	\$ 23,735,759

**Approved Adjustments of (\$107,981)** were approved by City Council on July 2, 2009. The adjustments include discontinuing the participation with Valley Metro Rail, Inc and eliminating PM10 dust treatment on three miles of unpaved roads.

Actual to Revised variance of \$588,298 or 34%: The favorable variance is primarily in the street overlay program. Due to the cyclical nature of the program, a budget adjustment will be processed to more accurately reflect the paving maintenance and dust palliative treatments timetable.

#### **Commodities**

This classification includes supplies, repair and replacement parts, small tools, and maintenance and repair materials that are not of a capital nature.

	Yea	r-to-Date Au	gust 2009			Fisc	al Ye	ear (Twelve Mo	onths)		
			Favorable		2009/10	2009/10		2009/10	2009/10		
			(Unfavorable	e)	Adopted	Approved		Revised	Proposed		2008/09
Revised		<u>Actual</u>	<u>Variance</u>	% Var	<u>Budget</u>	<u>Adjustments</u>		<u>Budget</u>	<u>Adjustments</u>	<u> </u>	<u>Actuals</u>
\$ 121,514	\$	102,857	\$ 18,65	7 15%	\$ 826,797	\$	- \$	826,797	\$	- \$	837,047

**Actual to Revised variance of \$18,657 or 15%:** Favorable variance due to utilizing stock on hand for building and machinery maintenance and repairs. Staff is working to most accurately adjust the budget to reflect when purchases will be made.

#### Capital Outlays

Capital outlays include the purchase of land, the purchase or construction of buildings, structures, and facilities of all types, plus machinery and equipment. In includes expenditures that result in the acquisition or addition of a fixed asset or increase the capacity, efficiency, span of life, or economy of operating an existing fixed asset. For an item to quality as capital outlay expenditure it must meet all of the following requirements: (1) have an estimated useful life of more than two years; (2) typically have a unit cost of \$5,000 or more; and

(3) be a betterment or improvement.

		Yea	ar-to-Date	Au	gust	2009				Fisca	ΙYε	ear (Twelve Mo	onths)			
					Fa	avorable		2009/10		2009/10		2009/10	20	009/10		
					(Un	favorable)		Adopted		Approved		Revised	Pro	oposed		2008/09
	Revised		<u>Actual</u>		<u>V</u>	'ariance	% Var	<u>Budget</u>	Α	<u>djustments</u>		<u>Budget</u>	<u>Adju</u>	<u>istments</u>		<u>Actuals</u>
9	3,50	) \$		-	\$	3,500	100%	\$ 18,235	\$		\$	18,235	\$	-	. \$	6 47,275

**Actual to Revised variance of \$3,500 or 100%:** The favorable variance is due to the purchase of other machinery and equipment that was anticipated but did not occur for the asphalt and maintenance program and the transit program.

#### Transfers-Out

#### Transfers-Out are the authorized movement of cash to other funds.

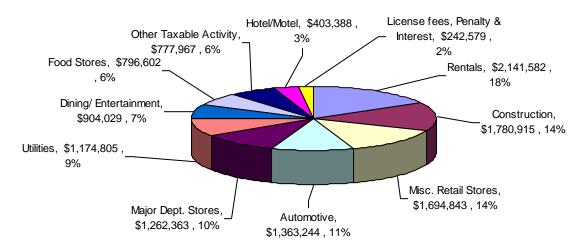
		Υe	ar-to-Date	Aug	ıst 2009					F	isca	l Ye	ar (Twelve Mo	onths)		
					Favorabl	е			2009/10	2009/10			2009/10	2009/10		
					Unfavorab	ole)			Adopted	Approved	t		Revised	Proposed		2008/09
	Revise	d	<u>Actual</u>		Variance	<u> </u>	% Var		Budget	Adjustmen	<u>its</u>		Budget	<u>Adjustments</u>		<u>Actuals</u>
CIP Fund - Privilege Tax Allocation	\$	- 9	;	-	\$	-	n/a	\$	7,172,550	\$	-	\$	7,172,550	\$	- \$	8,237,135
CIP Fund - Tech. Replacement							n/a	_	69,600				69,600			57,500
Total Transfers Out	\$	- 9	;	-	\$	-	0%	\$	7,242,150	\$	-	\$	7,242,150	\$ -	\$	8,294,635

Actual to Revised variance of \$0 or 0%: No explanation is necessary. These transfers will be made in June 2010.

#### Sales Tax by Category (1% Amount Only)

	Υ	ear-	to-Date Augu	st 2	2009				Fiscal	Yea	ar (Twelve M	onths)	
							2009/10		2009/10		2009/10	2009/10	
							Adopted		Approved		Revised	Proposed	2008/09
	Revised		<u>Actual</u>	<u>\</u>	/ariance	% Var	<u>Budget</u>	1	<u>Adjustments</u>		Budget	<u>Adjustments</u>	<u>Actuals</u>
Category													
Rentals	\$ 2,181,577	\$	2,141,582	\$	(39,995)	-2%	\$ 2,182,000	9	-	\$	2,182,000		\$ 12,467,197
Construction	1,369,607		1,780,915		411,308	30%	1,370,000		-		1,370,000		13,538,414
Misc. Retail Stores	1,650,558		1,694,843		44,285	3%	1,651,000		-		1,651,000		12,064,666
Automotive	1,327,155		1,363,244		36,089	3%	1,327,000		-		1,327,000		9,596,981
Major Dept. Stores	1,256,078		1,262,363		6,285	1%	1,256,000		-		1,256,000		8,806,516
Utilities	833,284		1,174,805		341,521	41%	833,000		-		833,000		4,431,613
Dining/ Entertainment	885,323		904,029		18,706	2%	885,000		-		885,000		6,909,459
Food Stores	934,276		796,602		(137,674)	-15%	934,000		-		934,000		6,295,756
Other Taxable Activity	842,535		777,967		(64,568)	-8%	843,000		-		843,000		6,248,034
Hotel/Motel	454,104		403,388		(50,716)	-11%	454,000		-		454,000		4,400,462
License fees, Penalty & Interest	200,044		242,579		42,535	21%	200,000		-		200,000		2,569,286
Total	\$ 11,934,541	\$	12,542,317	\$	607,776	5%	\$ 11,935,000	,	<b>5</b> -	\$	11,935,000	\$ -	\$ 87,328,385

#### \$12.5M Revenue



#### Rental Sales Taxes

The rental category includes rentals of commercial and residential real property and personal property rentals.

Yea	ar-to-Date Augu	ıst 2009			Fiscal	Yea	ar (Twelve Mo	onths)	
				2009/10	2009/10		2009/10	2009/10	
				Adopted	Approved		Revised	Proposed	2008/09
Revised	<u>Actual</u>	<u>Variance</u>	% Var	<u>Budget</u>	<u>Adjustments</u>		Budget	<u>Adjustments</u>	<u>Actuals</u>
\$ 2,181,577	\$ 2,141,582	\$ (39,995)	-2%	\$ 2,182,000	\$ -	\$	2,182,000		\$ 12,467,197

Actual to Revised Budget of (\$39,995) or (2%): Vacancies are increasing and lease rates are lower than expected.

#### **Construction Sales Taxes**

The construction tax is collected on all construction activity; commercial and residential; new and re-model.

Year-to-Date August 2009		Fiscal Year (	Twelve Months)	
	2009/10	2009/10 20	009/10 2009/10	
	Adopted	Approved Re	evised Proposed	2008/09
Revised Actual Variance %	<u>ar</u> <u>Budget</u>	Adjustments B	udget Adjustments	<u>Actuals</u>
\$ 1,369,607 \$ 1,780,915 \$ 411,308	% \$ 1,370,000	\$ - \$ 1	,370,000	\$ 13,538,414

Actual to Revised Budget variance of \$411,308 or 30% reflecting higher construction activity than forecasted, a carryover consistent with 2008/09 activity.

#### Miscellaneous Retail Stores Sales Taxes

This category includes smaller retail stores, such as small clothing stores, art galleries, luggage stores, home furnishing stores, jewelry stores, drug stores, hobby stores, household appliance stores, sporting goods stores, and pet supply stores.

Y	ear-	to-Date Augu	ıst 2	009			Fisca	al Ye	ar (Twelve M	onths)	
						2009/10	2009/10		2009/10	2009/10	
						Adopted	Approved		Revised	Proposed	2008/09
Revised		<u>Actual</u>	V	ariance	% Var	<u>Budget</u>	Adjustments	<u> </u>	<u>Budget</u>	<u>Adjustments</u>	<u>Actuals</u>
\$ 1,650,558	\$	1,694,843	\$	44,285	3%	\$ 1,651,000	\$ -	\$	1,651,000		\$ 12,064,666

Actual to Revised Budget variance of \$44,285 or 3%: No specific reason for the variance.

#### **Automotive Sales Taxes**

The automotive category includes businesses such as automobile dealers, car repair shops and car leasing companies.

	Y	ear-	to-Date Augu	ıst 2	:009				Fiscal	Yea	ar (Twelve Mo	onths)	
							2009/10	20	009/10		2009/10	2009/10	
							Adopted	Ap	proved		Revised	Proposed	2008/09
l .	Revised		<u>Actual</u>	V	'ariance	% Var	Budget	Adjι	<u>ıstments</u>		Budget	<u>Adjustments</u>	<u>Actuals</u>
\$	1,327,155	\$	1,363,244	\$	36,089	3%	\$ 1,327,000	\$	-	\$	1,327,000		\$ 9,596,981

Actual to Revised Budget variance of \$36,089 or 3%: No specific reason for the variance.

#### Major Department Stores Sales Taxes

Includes large department stores, warehouse clubs, supercenters, and discount department stores.

Y	ear-t	o-Date Augu	ıst 20	009			Fi	scal Ye	ar (Twelve M	onths)	
						2009/10	2009/10	)	2009/10	2009/10	
						Adopted	Approve	d	Revised	Proposed	2008/09
Revised		<u>Actual</u>	Va	<u>ariance</u>	% Var	<u>Budget</u>	<u>Adjustme</u>	<u>nts</u>	<u>Budget</u>	<u>Adjustments</u>	<u>Actuals</u>
\$ 1,256,078	\$	1,262,363	\$	6,285	1%	\$ 1,256,000	\$ -	- \$	1,256,000		\$ 8,806,516

Actual to Budget variance of \$6,285 or 1%: No specific reason for the variance.

#### **Utilities Sales Taxes**

Taxes of businesses that provide telecommunication, electricity, gas or water services.

Y	ear-	to-Date Augu	ıst :	2009					Fiscal	Yea	ar (Twelve Mo	onths)	
						_	2009/10	2	2009/10		2009/10	2009/10	
							Adopted	Α	pproved		Revised	Proposed	2008/09
Revised		<u>Actual</u>	1	<u>Variance</u>	% Var		<u>Budget</u>	Ad	<u>justments</u>		Budget	<u>Adjustments</u>	<u>Actuals</u>
\$ 833,284	\$	1,174,805	\$	341,521	41%		\$ 833,000	\$	-	\$	833,000		\$ 4,431,613

Actual to Revised Budget variance of \$341,521 or 41% due to a one-time audit payment.

#### **Dining/Entertainment Sales Taxes**

The restaurant category includes restaurants, bars and caterers.

Y	ear-	to-Date Augu	ıst 2	009				Fiscal	Yea	ar (Twelve Mo	onths)	
						2009/10	2009/	10		2009/10	2009/10	
						Adopted	Approv	ved		Revised	Proposed	2008/09
Revised		<u>Actual</u>	V	ariance	% Var	Budget	<u>Adjustm</u>	ents		Budget	<u>Adjustments</u>	<u>Actuals</u>
\$ 885,323	\$	904,029	\$	18,706	2%	\$ 885,000	\$	-	\$	885,000		\$ 6,909,459

Actual to Revised Budget variance of \$18,706 or 2%: No specific reason for the variance.

#### Food Stores Sales Taxes

Includes businesses such as grocery stores, candy stores, meat markets and convenience stores.

Ye	ar-to	-Date Augu	ıst 2009			Fisca	l Yea	ar (Twelve M	onths)		
					2009/10	2009/10		2009/10	2009/10		
					Adopted	Approved		Revised	Proposed		2008/09
Revised		Actual	Variance	% Var	Budget	Adjustments		Budget	Adjustments	Ac	tuals
\$ 934,276	\$	796,602	\$ (137,674)	-15%	\$ 934,000	\$ -	\$	934,000		\$	6,295,756

Actual to Revised Budget variance of (\$137,674) or (15%) due to increased use of food stamps which are not taxed.

#### Other Taxable Activity Sales Taxes

This category includes tax reported by movie theatres, golf courses, interior designers, advertising, wholesalers, and manufacturers.

Year-to-Date August 2009	Fiscal Year (Twelve Months)	
	2009/10 2009/10 2009/10 2009/10	
	Adopted Approved Revised Proposed 2008/09	
Revised Actual Variance % Var	Budget Adjustments Budget Adjustments Actuals	
\$ 842,535 \$ 777,967 \$ (64,568) -8%	\$ 843,000 \$ - \$ 843,000 \$ 6,248,0	34

Actual to Revised Budget variance of (\$64,568) or (8%): No specific reason determined for the variance.

#### Hotel/Motel Sales Taxes

Includes the tax for the activity of renting lodging space on a short-term basis and other activities provided at the hotel/motel.

Y	ear-t	to-Date Augu	ıst 2	009			F	iscal Y	ear (Twelve Mo	onths)	
						2009/10	2009/1	0	2009/10	2009/10	
						Adopted	Approve	ed	Revised	Proposed	2008/09
Revised		<u>Actual</u>	V	'ariance	% Var	Budget	Adjustme	ents	<u>Budget</u>	<u>Adjustments</u>	<u>Actuals</u>
\$ 454,104	\$	403,388	\$	(50,716)	-11%	\$ 454,000	\$	- 5	\$ 454,000		\$ 4,400,462

Actual to Revised Budget variance of (\$50,716) or (11%): The reduction is attributable to declining occupancy in the local market as a result of conditions in the national economy. These conditions have contributed to group cancellations and less leisure travel nationwide, particularly in the major fly-in markets such as Scottsdale/Phoenix. Occupancy and room rates are down significantly.

License Fees. Penalty & Interest

Year-to-Date August 2009							Fiscal Year (Twelve Months)								
								2009/10	2	009/10		2009/10	2009/10		
								Adopted	Αp	proved		Revised	Proposed		2008/09
	Revised		<u>Actual</u>	V	<u>'ariance</u>	% Var		<u>Budget</u>	<u>Adj</u>	ustments		Budget	<u>Adjustments</u>		<u>Actuals</u>
\$	200,044	\$	242,579	\$	42,535	21%	9	200,000	\$	-	\$	200,000		\$	2,569,286

Actual to Revised Budget variance of \$42,535 or 21%.

#### City of Scottsdale General Fund

	Actual FY 2008/09	Adopted Budget FY 2009/10	Revised Budget FY 2009/10
Beginning Fund Balance:			
General Fund Reserve	\$28,131,257	\$25,860,367	\$25,860,367
Photo Enforcement Loop 101 Program - Contingency	\$1,626,388	\$0	\$0
Operating Contingency	\$2,500,000	\$5,000,000	\$5,000,000
Unreserved Fund Balance	\$12,010,835	\$3,836,635	\$10,423,309
Total Beginning Fund Balance	\$44,268,480	\$34,697,002	\$41,283,676
Source of Funds:			
Revenues:			
Sales Taxes	<b>#07.000.000</b>	Ф <b>7</b> Б 000 000	Ф <b>7</b> Е 000 000
General Purpose Sales Tax	\$87,328,386	\$75,900,000	\$75,900,000 \$7,362,300
Public Safety  Total Sales Taxes	\$8,429,071 <b>\$95,757,457</b>	\$7,362,300 <b>\$83,262,300</b>	\$83,262,300
State Shared Revenues	, , .	, , - , ,	, , ,
State Revenue Sharing	\$35,102,991	\$30,308,042	\$30,308,042
State Shared Sales Tax	\$18,935,910	\$18,047,839	\$18,047,839
Auto Lieu Tax - See Highway Fund	\$8,151,324	\$8,000,000	\$8,000,000
Total State Shared Revenues	\$62,190,225	\$56,355,881	\$56,355,881
Charges for Services/Other			
Taxes - Local			
Stormwater Water Quality Charge	\$814,326	\$863,000	\$863,000
Licenses, Permits & Fees			
Building Permit Fees & Charges	\$6,911,195	\$8,149,000	\$8,149,000
Recreation Fees	\$3,206,506	\$3,022,000	\$3,022,000
WestWorld	\$2,663,389	\$2,888,000	\$2,873,000
Fire Service Charges	\$1,752,393	\$2,350,000	\$2,347,600
Business Licenses & Fees	\$1,733,104	\$1,680,000	\$1,680,000
Fines & Forfeitures			
Court Fines	\$6,670,715	\$7,166,300	\$7,156,414
Photo Enforcement Revenue	\$1,683,826	\$1,655,700	\$1,655,700
Photo Enforcement Loop 101 Program	\$781,933	\$0	\$0
Parking Fines	\$422,697	\$495,000	\$504,886
Library Fines & Fees	\$302,729	\$389,640	\$299,640
30 Day Tow Program	\$200,000	\$400,000	\$0
Interest Earnings/Property Rental			
Interest Earnings	\$3,312,265	\$1,656,860	\$1,656,860
Property Rental	\$3,222,002	\$3,194,029	\$3,194,028
Other Revenue			
Indirect/Direct Cost Allocation	\$12,936,936	\$14,773,794	\$15,173,794
Intergovernmental Revenue	\$1,160,325	\$1,049,900	\$932,057
Capital Improvement Plan Cost Allocation	\$901,002	\$861,588	\$861,588
Miscellaneous	\$643,477	\$1,000,000	\$1,016,400
Reimbursements  TotalCharges for Services/Other	\$455,408 <b>\$49,774,228</b>	\$350,000 <b>\$51,944,811</b>	\$365,000 <b>\$51,750,967</b>
Total Charges for Services/Other	\$49,774,220	<b>Ф</b> Э 1,944,0 1 1	\$51,750,907
Property Tax	\$22,607,397	\$23,654,407	\$23,654,407
Franchise Fees and In-Lieu Taxes			
Electric Franchise	\$7,791,429	\$8,400,000	\$8,400,000
Enterprise Franchise Fees	\$6,355,534	\$6,684,785	\$6,684,785
Cable TV Franchise	\$3,565,549	\$3,600,000	\$3,600,000
Enterprise In Lieu Property Tax	\$2,453,184	\$2,675,320	\$2,675,320
Salt River Project Lieu Tax	\$139,220	\$139,000	\$139,000
	\$20,304,915	\$21,499,105	\$21,499,105
Bed Tax Revenues	\$1,524,624	\$8,231,300	\$8,231,300
Total Revenues	\$252,158,847	\$244,947,804	\$244,753,960
Cash Transfers In			
CIP	\$13,935,983	\$9,000,000	\$9,000,000
Self Insurance Fund	\$5,000,000	\$0	\$0
Special Programs Fund (Cultural Council)	\$0	\$300,000	\$300,000
Community Services/Human Services	\$130,000	\$130,000	\$130,000
Code Enforcement Subtotal	\$0 \$19,065,983	\$0 <b>\$9,430,000</b>	\$0 \$9,430,000
Total Sources	\$271,224,830	\$254,377,804	\$254,183,960

#### City of Scottsdale General Fund

	Actual FY 2008/09	Adopted Budget FY 2009/10	Revised Budget FY 2009/10
Use of Funds:			
Departments Mayor & City Council (includes Intergovernmental Relations) City Clerk	\$1,586,718 \$1,156,255	\$0 \$904,960	\$0 \$860,357
City Attorney	\$6,220,155	\$6,384,959	\$6,379,523
City Attorney - Photo Enf Loop 101 Program	\$0	\$0	\$0
City Auditor	\$996,880	\$837,820	\$837,820
City Court	\$5,772,082	\$4,699,829	\$4,623,467
City Court - Photo Enf Loop 101 Program City Manager	\$0 \$1,589,673	\$0 \$0	\$0 \$0
CAPA	\$1,321,658	\$0 \$0	\$0
Police	\$88,325,246	\$0	\$0
Police - Photo Enf Loop 101 Program	\$0	\$0	\$0
Financial Services	\$9,586,311	\$0 \$0	\$0 \$0
Transportation - Trails Community Services	\$122,779 \$60,348,168	\$0 \$0	\$0 \$0
Information Technology	\$9,887,882	\$10,333,523	\$10,030,923
The Downtown Group	\$4,479,442	\$0	\$0
Fire	\$30,732,995	\$0	\$0
Municipal Services	\$1,673,284	\$0	\$0
Citizen & Neighborhood Resources Human Resources	\$3,690,887 \$3,439,680	\$0 \$0	\$0 \$0
Economic Vitality	\$1,323,377	\$11,208,383	\$10,717,239
Planning & Development (includes Preservation)	\$16,619,675	\$0	\$0
WestWorld	\$3,608,139	\$0	\$0
Divisions (FY 2009/10 Reorganization)	<b>#</b> 0	<b>#700.004</b>	<b>#700.004</b>
Scottsdale City Council Strategic Resources Group	\$0 \$0	\$790,904 \$1.742.708	\$790,904 \$1,656,709
Community Services	\$0 \$0	\$38,499,263	\$38,020,787
Public Safety	\$0	\$116,256,382	\$114,388,804
Public Works & Water Resources	\$0	\$18,983,113	\$18,392,641
Planning, Neighborhoods and Transportation	\$0	\$15,586,164	\$15,172,928
Financial Management Human Resources	\$0 \$0	\$7,763,582 \$4,597,436	\$7,560,537 \$4,165,997
Leave Accrual Payments	\$0 \$0	\$1,790,184	\$1,318,011
Estimated Personnel Savings from Vacant Positions	\$0	(\$5,000,000)	(\$4,674,225)
Future Savings from Reorganization		(\$12,536,834)	(\$1,564,504)
Subtotal	\$252,481,286	\$222,842,376	\$228,677,918
Debt Service			
Contracts Payable	\$2,634,686	\$2,724,356	\$2,724,356
Certificates of Participation Certificates of Participation - Radio Financing	\$918,790 \$40,910	\$918,790 \$1,021,600	\$918,790 \$0
Other	\$4,963	\$0	\$0
Subtotal	\$3,599,349	\$4,664,746	\$3,643,146
Total Operating Budget	\$256,080,635	\$227,507,122	\$232,321,064
Cook Transfers Out			
Cash Transfers Out  MPC Excise Debt Fund	\$5,787,446	\$6,695,185	\$6,695,185
CIP - General Fund Maintenance	\$3,302,400	\$1,550,000	\$1,350,000
CIP - General Fund - Public Safety/Radios	\$0	\$0	\$0
CIP - General Fund - Non-Maintenance	\$0	\$9,000,000	\$9,000,000
CIP - Public Safety Radio - Loop 101	\$1,877,298	\$0	\$0 \$074.000
Transportation Fund Bed Tax Fund	\$7,023,454 \$240,898	\$5,571,026 \$6,585,040	\$971,026 \$6,585,040
Special Programs Fund - Community Services	\$0	\$0	\$0
Special Programs Fund - Planning and Development Services	\$60,000	\$60,000	\$60,000
Streetlight Fund	\$37,245	\$0	\$0
Grants Fund Total Cash Transfers Out	\$5,000	\$0 <b>\$29,461,251</b>	\$0
Total Cash Transfers Out	\$18,333,741	\$29,461,251	\$24,661,251
Total Uses	\$274,414,376	\$256,968,373	\$256,982,315
Sources Over/(Under) Uses	(\$3,189,546)	(\$2,590,569)	(\$2,798,355)
GAAP to Budget Adjustment (1)	\$204,744	\$0	\$0
Ending Fund Balance	\$41,283,678	\$32,106,433	\$38,485,321
For the or Found Bolton			
Ending Fund Balance	<b>\$05.000.007</b>	<b>POC 405 700</b>	<b>POC 405 700</b>
General Fund Reserve Photo Enforcement Loop 101 Program - Contingency	\$25,860,367 \$0	\$26,125,798 \$0	\$26,125,798 \$0
Operating Contingency	\$5,000,000	\$5,000,000	\$5,000,000
Unreserved Fund Balance	\$10,423,309	\$980,634	\$7,359,523
Total Ending Fund Balance	\$41,283,676	\$32,106,432	\$38,485,321

<sup>(1)</sup> Reflects cash transactions that do not affect revenues or expenditures but still impact the ending fund balance.

### City of Scottsdale Transportation Fund

	Actual FY 2008/09	Adopted Budget FY 2009/10	Revised Budget FY 2009/10
Beginning Fund Balance	(\$1,560,056)	\$0	\$31,891
Source of Funds:			
Revenues:			
Transportation Sales Tax	<i>\$16,474,270</i>	\$14,345,100	\$14,345,100
Highway User Revenue Tax	\$14,141,719	\$14,187,000	\$14,187,000
Other Revenues			
Local Transportation Assistance Fund I	\$1,015,408	\$1,057,100	\$1,057,100
Capital Improvement Plan Cost Allocation	\$879,108	\$819,926	\$819,926
Local Transportation Assistance Fund II	\$432,214	\$0	\$0
Proposition 400 Regional Sales Tax	\$377,237	\$311,628	\$311,628
Charges for Services	\$247,561	\$1,568,364	\$1,568,364
Federal Grants	\$0	\$0	\$4,600,000
Miscellaneous	\$6,920	\$120,000	\$120,000
Total Other Revenues	\$2,958,448	\$3,877,018	\$8,477,018
Total Revenues	\$33,574,437	\$32,409,118	\$37,009,118
Cash Transfers In			
General Fund	\$7,023,454	\$5,571,026	\$971,026
Transportation CIP	\$1,500,000	\$0	\$0
Solid Waste - Alley Maintenance	\$334,012	\$358,550	\$358,550
Subtotal	\$8,857,466	\$5,929,576	\$1,329,576
Total Sources	\$42,431,903	\$38,338,694	\$38,338,694
Use of Funds:			
Departments			
Transportation	\$15,437,011	\$0	\$0
Municipal Services	\$17,108,310	\$0 \$0	\$0 \$0
Divisions (FY 2009/10 Reorganization)	φ17,100,310	φυ	ΨΟ
Planning, Neighborhoods, & Transportation	\$0	\$13,631,274	\$13,586,565
Public Works & Water Resources	\$0 \$0		
Leave Accrual Payments		\$17,649,008	\$17,542,630
Estimated Personnel Savings from Vacant Positions	\$0 \$0	\$86,262 (\$270,000)	\$81,074 (\$264,102)
Total Operating Budget	\$32,545,321	\$31,096,544	\$30,946,167
Cash Transfers Out			
	¢0 007 40 <i>E</i>	<b>₾</b> 7 170 EE0	<b>₾7 470 550</b>
CIP Fund - Privilege Tax Allocation	\$8,237,135	\$7,172,550	\$7,172,550
CIP Fund - Tech. Replacement	\$57,500	\$69,600	\$69,600
Total Cash Transfers Out	\$8,294,635	\$7,242,150	\$7,242,150
Total Uses	\$40,839,956	\$38,338,694	\$38,188,317
Sources Over/(Under) Uses	\$1,591,947	\$0	\$150,377
Total Ending Fund Balance	\$31,891	\$0	\$182,268
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