CALL TO ORDER

Mayor W.J. "Jim" Lane called to order a Regular Meeting of the Scottsdale City Council at 5:06 P.M. on Tuesday, February 19, 2019, in the City Hall Kiva.

ROLL CALL

Present: Mayor W.J. "Jim" Lane; Vice Mayor Linda Milhaven; and Councilmembers Suzanne Klapp, Virginia L. Korte, Kathleen S. Littlefield, Guy Phillips, and Solange Whitehead

Also Present: City Attorney Bruce Washburn, City Treasurer Jeff Nichols, City Auditor Sharron Walker, and City Clerk Carolyn Jagger

Absent: City Manager Jim Thompson

PLEDGE OF ALLEGIANCE – Councilwoman Kathy Littlefield

INVOCATION – Associate Pastor Ryan Heath, Scottsdale Bible Church

MAYOR'S REPORT

Mayor Lane congratulated the Coronado Dons’ Soccer Team for winning the 3A championship.

PRESENTATIONS/INFORMATION UPDATES

- Experience Scottsdale Update
  Presenter(s): Rachel Sacco, President and CEO

Experience Scottsdale President and CEO Rachel Sacco gave a PowerPoint presentation (attached) on Experience Scottsdale activities.

NOTE: MINUTES OF CITY COUNCIL MEETINGS AND WORK STUDY SESSIONS ARE PREPARED IN ACCORDANCE WITH THE PROVISIONS OF ARIZONA REVISED STATUTES. THESE MINUTES ARE INTENDED TO BE AN ACCURATE REFLECTION OF ACTION TAKEN AND DIRECTION GIVEN BY THE CITY COUNCIL AND ARE NOT VERBATIM TRANSCRIPTS. DIGITAL RECORDINGS AND CLOSED CAPTION TRANSCRIPTS OF SCOTTSDALE CITY COUNCIL MEETINGS ARE AVAILABLE ONLINE AND ARE ON FILE IN THE CITY CLERK'S OFFICE.
PUBLIC COMMENT

- Dan Richards expressed appreciation for the City's partnership with the Scottsdale Aquatic Club.
- Ann Gazzaniga commented on the Coronado Golf Course poles and netting.
- French Thompson spoke about the Museum Square project and parking issues.

CONSENT AGENDA

1. Ling & Louie's Asian Bar & Grill Liquor License (4-LL-2019)
   Request: Consider forwarding a recommendation of approval to the Arizona Department of Liquor Licenses and Control for a Series 12 (restaurant) State liquor license for an existing location with a new owner.
   Location: 9397 E. Shea Boulevard, Suite 125
   Staff Contact(s): Tim Curtis, Current Planning Director, 480-312-4210, tcurtis@scottsdaleaz.gov

   Request: Consider forwarding a recommendation of approval to the Arizona Department of Liquor Licenses and Control for a Series 7 (beer and wine bar) State liquor license for an existing location with a new owner and new license series.
   Location: 7133 E. Stetson Drive, Suite 4
   Staff Contact(s): Tim Curtis, Current Planning Director, 480-312-4210, tcurtis@scottsdaleaz.gov

3. Nobu Liquor License (7-LL-2019)
   Request: Consider forwarding a recommendation of approval to the Arizona Department of Liquor Licenses and Control for a Series 12 (restaurant) State liquor license for a new location and owner.
   Location: 7014 E. Camelback Road, Suite 1170
   Staff Contact(s): Tim Curtis, Current Planning Director, 480-312-4210, tcurtis@scottsdaleaz.gov

   Request: Consider forwarding a recommendation of approval to the Arizona Department of Liquor Licenses and Control for a Series 12 (restaurant) State liquor license for an existing location with a new owner.
   Location: 15059 N. Scottsdale Road, Suite J1-195
   Staff Contact(s): Tim Curtis, Current Planning Director, 480-312-4210, tcurtis@scottsdaleaz.gov

5. Permanent Extension of Premises for Classic Cooking (1-EX-2019)
   Request: Consider forwarding a recommendation of approval to the Arizona Department of Liquor Licenses and Control for a permanent extension of premises for a Series 12 (restaurant) State liquor license for an existing location to expand into the adjoining suite.
   Location: 10411 E. McDowell Mountain Ranch Road, Suite 110
   Staff Contact(s): Tim Curtis, Current Planning Director, 480-312-4210, tcurtis@scottsdaleaz.gov
6. AT&T WCF549 – Giants Complex Club Sar Conditional Use Permit (14-UP-2012#2)
   Request: Find that the conditional use permit criteria have been met and adopt
   Resolution No. 11378 approving a Conditional Use Permit for an existing Type 4
   Alternative Concealment Wireless Communication Facility co-located on an existing 60-
   foot-tall artificial palm tree, including associated ground-mounted equipment, with Open
   Space (OS) zoning.
   Location: 8045 E. Camelback Road
   Staff Contact(s): Randy Grant, Planning and Development Services Director, 480-312-
   2664, rgrant@scottsdaleaz.gov

7. Verizon PHO Pima & McDonald Conditional Use Permit (7-UP-2018)
   Request: Find that the conditional use permit criteria have been met and adopt
   Resolution No. 11345 approving a Conditional Use Permit for a new Type 4 Alternative
   Concealment Wireless Communication Facility, concealed within a 60-foot-tall artificial
   broadleaf tree, including associated ground-mounted equipment, with Highway
   Commercial (C-3) zoning.
   Location: 8465 E. McDonald Drive
   Staff Contact(s): Randy Grant, Planning and Development Services Director, 480-312-
   2664, rgrant@scottsdaleaz.gov

8. Safari – Phase II Rezoning (65-ZN-1992#10)
   Requests:
   1. Adopt Ordinance No. 4383 approving a zoning district map amendment from
      Downtown/Regional Commercial Office – Type 2, Planned Block Development,
      Downtown Overlay (D/RCO-2 PBD DO) zoning, to Downtown/Downtown Regional
      Use – Type 3, Planned Block Development, Downtown Overlay (D/DRU-3 PBD DO)
      zoning, including approval of a new development plan with specific property
      development standards on a 2±-acre site.
   2. Adopt Resolution No. 11376 declaring the document titled "Development Plan for
      Safari – Phase II" to be a public record.
   Location: 4735 N. Scottsdale Road
   Staff Contact(s): Randy Grant, Planning and Development Services Director, 480-312-
   2664, rgrant@scottsdaleaz.gov

9. Public Art Easement
   Request: Adopt Resolution No. 11362 authorizing the Public Works Director to accept
   a public art easement from Motorola Solutions, Inc., for the continued placement of
   public art and to execute any other documents necessary to carry out the intent of this
   resolution.
   Location: 5985 N. Cattletrack Road
   Staff Contact(s): Dan Worth, Public Works Director, 480-312-5555,
   dworth@scottsdaleaz.gov

10. Raintree Drive Extension Project Preconstruction Phase Services Contract
    Request: Adopt Resolution No. 11358 authorizing CM@Risk Contract No. 2019-019-
    COS with Achen-Gardner Construction, LLC, in the amount of $361,945, for pre-
    construction phase services for the Raintree Drive Extension Project from Scottsdale
    Road to Hayden Road.
    Staff Contact(s): Dan Worth, Public Works Director, 480-312-5555,
    dworth@scottsdaleaz.gov
11. **Thomas Groundwater Treatment Facility Preconstruction Phase Services Contract Request**: Adopt Resolution No. 11382 authorizing CM@Risk Contract No. 2019-031-COS with Archer Western Construction, LLC, in the amount of $348,622, for preconstruction phase services for the Thomas Groundwater Treatment Facility.  
**Staff Contact(s)**: Dan Worth, Public Works Director, 480-312-5555, dworth@scottsdaleaz.gov

12. **Transportation Engineering Services Contracts Request**: Adopt Resolution No. 11363 authorizing the following one-year contract extensions, in an amount not to exceed $750,000 per contract, for on-call transportation engineering services:
**Staff Contact(s)**: Dan Worth, Public Works Director, 480-312-5555, dworth@scottsdaleaz.gov

13. **Intelligent Transportation Systems Engineering Services Contract Request**: Adopt Resolution No. 11364 authorizing Contract No. 2016-006-COS-A2 with Kimley-Horn and Associates, Inc., for a one-year contract extension, in an amount not to exceed $1,000,000, for on-call intelligent transportation system engineering services.  
**Staff Contact(s)**: Dan Worth, Public Works Director, 480-312-5555, dworth@scottsdaleaz.gov

14. **General Landscape Construction Services Job Order Contracts Request**: Adopt Resolution No. 11365 authorizing the following one-year contract extensions, in an amount not to exceed $2,000,000 per contract, for Citywide general landscape construction services:
   1. Contract No. 2015-004-COS-A3 with Valley Rain Construction Corporation
**Staff Contact(s)**: Dan Worth, Public Works Director, 480-312-5555, dworth@scottsdaleaz.gov

15. **Scottsdale Stadium Economic Impact Analysis Request**: Adopt Resolution No. 11381 authorizing Contract No. 2019-030-COS with the Arizona Board of Regents, for and on behalf of Arizona State University and its L. William Seidman Research Institute, in the amount of $23,992.80, for an economic impact analysis of improvements to Scottsdale Stadium.  
**Staff Contact(s)**: Bill Murphy, Community Services Director, 480-312-7954, b murphy@scottsdaleaz.gov

**Staff Contact(s)**: Brian Biesemeyer, Water Resources Director, 480-312-5683, bbiesemeyer@scottsdaleaz.gov

Water Resources Director Brian Biesemeyer gave a PowerPoint presentation (attached) on the integrated water resources master plan professional services contract.
17. **Mutual Aid Intergovernmental Agreement Request:** Adopt Resolution No. 11374 authorizing Agreement 2019-026-COS among the members of the Arizona Water and Wastewater Agency Response Network to provide for mutual aid in responding to water and wastewater emergencies. **Staff Contact(s):** Brian Biesemeyer, Water Resources Director, 480-312-5683, bbiesemeyer@scottsdaleaz.gov

18. **WestWorld Event Agreement Request:** Adopt Resolution No. 11354 authorizing Agreement No. 2019-011-COS with LaMesa RV Center, Inc., to produce six RV Shows at the WestWorld facility during the summer of 2019. **Staff Contact(s):** Brian Dygert, WestWorld General Manager, 480-312-6825, bdygert@scottsdaleaz.gov

19. **Proposition 202 Grant Funds Acceptance Requests:**
   1. Adopt Resolution No. 11380 authorizing Agreement No. 2019-014-COS-A1, the first amendment to the grant agreement with Ak-Chin Indian Community and Reigning Grace Ranch, to increase the grant amount by $37,671 for a new total award of $87,671.
   2. A budget transfer in the amount of $37,671 from the adopted FY 2018/19 Grant Contingency and/or the Future Grants Budget to a newly created cost center assigned to record the grant activity. **Staff Contact(s):** Brad Lundahl, Government Relations Director, 480-312-2683, blundahl@scottsdaleaz.gov

20. **Financial Statement Audit Professional Services Contract Request:** Adopt Resolution No. 11375 authorizing a one-year extension of Contract No. 2015-052-COS with Heinfeld, Meech & Co., P.C., in an amount not to exceed $99,500, for the audit of the City’s FY 2018/19 financial statements and related services. **Staff Contact(s):** Sharron Walker, City Auditor, 480-312-7867, swalker@scottsdaleaz.gov

21. **Risk Management Code Amendment and Declaration of Trust for City of Scottsdale, Arizona Self-Insured Loss Trust Fund Requests:**
   1. Adopt Ordinance No. 4382 amending Scottsdale Revised Code, Chapter 2, Administration, Section 2-174, to increase the Risk Management Director’s administrative settlement authority to $20,000.
   2. Adopt Resolution No. 11383 authorizing Contract No. 2012-144-COS-A1 to amend the Declaration of Trust for City of Scottsdale, Arizona Self-Insured Loss Trust Fund “Trust” to comply with Ordinance No. 4382; to make minor administrative and clerical changes, including that non-enterprise subrogation recoveries must be refunded to the Trust; and to further authorize the Risk Management Director to compromise and lower workers’ compensations liens against third-party settlements or payments in order to facilitate additional cost recoveries in consultation with the City Attorney when doing so is in the best interest of the Trust. **Staff Contact(s):** Bruce Washburn, City Attorney, 480-312-2405, bwashburn@scottsdaleaz.gov
22. **Monthly Financial Report**  
*Staff Contact(s):* Judy Doyle, Budget Director, 480-312-2603, jdoyle@scottsdaleaz.gov

**MOTION AND VOTE – CONSENT AGENDA**

Councilwoman Littlefield made a motion to approve Consent Agenda Items 1 through 22. Councilwoman Klapp seconded the motion, which carried 7/0, with Mayor Lane; Vice Mayor Milhaven; and Councilmembers Klapp, Korte, Littlefield, Phillips, and Whitehead voting in the affirmative.

**REGULAR AGENDA**

(Continued at the request of the applicant.)

24. **Monthly Financial Update**  
*Request:* Receive, discuss, and provide possible direction on the City Treasurer’s monthly financial presentation as of January 2019.  
*Presenter(s):* Jeff Nichols, City Treasurer  
*Staff Contact(s):* Judy Doyle, Budget Director, 480-312-2603, jdoyle@scottsdaleaz.gov

City Treasurer Jeff Nichols gave a PowerPoint presentation (attached) on the City’s financial status as of January 2019.

25. **Scottsdale City Flag**  
*Request:* Adopt Resolution No. 11386 authorizing the adoption of a new official Scottsdale City flag.  
*Presenter(s):* Kelly Corsette, Communications and Public Affairs Director  
*Staff Contact(s):* Kelly Corsette, Communications and Public Affairs Director, 480-312-2336, kcorsette@scottsdaleaz.gov

Communications and Public Affairs Director Kelly Corsette gave a PowerPoint presentation (attached) on the proposed Scottsdale city flag.

Mayor Lane opened public testimony.

Sonnie Kirtley commented on the online voting process used to select flag designs.

Mayor Lane closed public testimony.

**MOTION AND VOTE – ITEM 25**

Councilwoman Korte made a motion to adopt Resolution No. 11386 authorizing the adoption of a new official Scottsdale City Flag. Vice Mayor Milhaven seconded the motion, which carried 4/3, with Mayor Lane; Vice Mayor Milhaven; and Councilmembers Korte and Whitehead voting in the affirmative; and Councilmembers Klapp, Littlefield, and Phillips dissenting.

**PUBLIC COMMENT – None**
CITIZEN PETITIONS

26. Receipt of Citizen Petitions
Request: Accept and acknowledge receipt of citizen petitions. Any member of the Council may make a motion, to be voted on by the Council, to: (1) Direct the City Manager to agendize the petition for further discussion; (2) direct the City Manager to investigate the matter and prepare a written response to the Council, with a copy to the petitioner; or (3) take no action.
Staff Contact(s): Carolyn Jagger, City Clerk, 480-312-2411, cjagger@scottsdaleaz.gov

No citizen petitions were received.

MAYOR AND COUNCIL ITEMS

MOTION AND VOTE – MAYOR AND COUNCIL ITEMS

Councilwoman Korte made a motion to direct staff to prepare a status report on the Coronado Golf Club netting and poles and agendize for Council review on the next available agenda. Councilwoman Littlefield seconded the motion, which carried 7/0, with Mayor Lane; Vice Mayor Milhaven; and Councilmembers Klapp, Korte, Littlefield, Phillips, and Whitehead voting in the affirmative.

ADJOURNMENT

The Regular City Council Meeting adjourned at 6:23 P.M.

SUBMITTED BY:

Carolyn Jagger
City Clerk

Officially approved by the City Council on March 19, 2019
CERTIFICATE

I hereby certify that the foregoing Minutes are a true and correct copy of the Minutes of the Regular Meeting of the City Council of Scottsdale, Arizona held on the 19th day of February 2019.

I further certify that the meeting was duly called and held, and that a quorum was present.

DATED this 19th day of March 2019.

[Signature]

Carolyn Jagger, City Clerk
EXPERIENCE SCOTTSDALE

YEAR-END STATE OF THE INDUSTRY

Hotel Occupancy Rate

50.00%  55.00%  60.03%  65.00%  70.00%  75.00%
OUT-OF-HOME CAMPAIGNS

OUT-OF-HOME CAMPAIGNS
OUT-OF-HOME CAMPAIGNS

[Image of people on escalators and a subway station with advertisements]

OUT-OF-HOME CAMPAIGNS

[Image of a subway station with advertisements]
OUT-OF-HOME CAMPAIGNS
OUT-OF-HOME CAMPAIGNS

[Image of a hallway decorated with vibrant artwork]

[Image of Instagram posts with images of the hallway, accompanied by comments]
THE NEW YORK TIMES

Travel

36 Hours in Scottsdale

Mid-century designs tour, huer ranches and blues in the countryside are among the many diversion for weekend visitors.

Image: By RICK MCDERMID

THE GLOBE AND MAIL

Working on their game

Working on their game

The Globe and Mail is a Canadian daily newspaper published in Ontario. It is the largest news organization in Canada and is a leading source of news and information.
INDEPENDENT TRAVEL ADVISORS

Where agents work

- Single location agency with no branch offices
- Area-based operations
- Branch office of an agency
- Head office of an agency with branches
- Other

Independent travel advisor offices

<table>
<thead>
<tr>
<th>All agents</th>
<th>Traditional agencies</th>
</tr>
</thead>
<tbody>
<tr>
<td>16%</td>
<td>29%</td>
</tr>
<tr>
<td>21%</td>
<td>45%</td>
</tr>
<tr>
<td>10%</td>
<td>38%</td>
</tr>
<tr>
<td>4%</td>
<td>7%</td>
</tr>
<tr>
<td>4%</td>
<td>8%</td>
</tr>
</tbody>
</table>

Source: Travel Weekly Travel Industry Survey 2018

INTERNATIONAL EXPOSURE

Image of a group of people with "USA" in the background.
MEETINGS GROUPS

THANK YOU!
Integrated Water Resources Master Plan

- Re-evaluate Scottsdale Water’s long-term plan for the City to deliver water and wastewater services through the year 2055.

- Evaluate Scottsdale Water’s operating systems, including Water Quality, Water Services, Wastewater Services and Infrastructure Optimization and provide integrated planning recommendations.

- Capital outlays and timing will be evaluated and adjusted to plan system improvements and expansions associated with long term trends in projected demand.
Integrated Water Resources Master Plan

- This master plan project will provide an integrated update to previous planning documents:
  - 2012 Water Reuse Master Plan Update
  - 2015 Water Master Plan Update
- This is an opportunity to reevaluate the current and future development environment and adjust future infrastructure to accommodate existing and future customers.
- It is also an opportunity to evaluate new or emerging technology to better serve our customers.

Integrated Water Resources Master Plan

- This master plan will work in conjunction with other planning tools used by Scottsdale Water:
  - 2019-2024 Strategic Plan (currently in draft)
  - Scottsdale Water's Technology Master Plan
  - Effective Utility Management (improvement) program
  - Land Use Assumptions and Infrastructure Improvement Plan
  - Drought Management Plan
Questions
Monthly Financial Update
January 31, 2019

February 19, 2019

General Fund Operating Sources
January 2019: Fiscal Year to Date
(in millions, rounding differences may occur)

- Taxes - Local: $66.7
- Property Tax: $3x.6
- State Shared Revenues: $72.6
- Charges for Service/Other: $8.2
- License Permits & Fees: $4.0
- Ties Fees & Forfeitures: $5.9
- Interest Earnings: $1.8
- Building Permit Fees & Charges: $6.3
- Indirect/Direct Cost Allocations: $5.9
- Transfers In: $7.4

FY 2016/17 - Actuals
FY 2017/18 - Actuals
FY 2018/19 - Actuals
FY 2018/19 - Revised Budget
## General Fund Operating Sources
### January 2019: Fiscal Year to Date

(in millions, rounding differences may occur)

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Taxes - Local</td>
<td>$75.4</td>
<td>$79.0</td>
<td>$86.7</td>
<td>$82.6</td>
<td>$4.1</td>
<td>5%</td>
</tr>
<tr>
<td>Property Tax</td>
<td>15.4</td>
<td>16.1</td>
<td>19.0</td>
<td>18.6</td>
<td>0.4</td>
<td>2%</td>
</tr>
<tr>
<td>State Shared Revenues</td>
<td>34.4</td>
<td>37.5</td>
<td>37.6</td>
<td>37.6</td>
<td>(0.1)</td>
<td>0%</td>
</tr>
<tr>
<td>Charges for Service/Other</td>
<td>5.7</td>
<td>5.3</td>
<td>6.2</td>
<td>5.4</td>
<td>0.8</td>
<td>15%</td>
</tr>
<tr>
<td>License Permits &amp; Fees</td>
<td>3.9</td>
<td>4.8</td>
<td>4.9</td>
<td>4.6</td>
<td>0.4</td>
<td>8%</td>
</tr>
<tr>
<td>Fines Fees &amp; Forfeitures</td>
<td>3.9</td>
<td>4.2</td>
<td>4.0</td>
<td>4.1</td>
<td>(0.1)</td>
<td>(3%)</td>
</tr>
<tr>
<td>Interest Earnings</td>
<td>0.8</td>
<td>1.2</td>
<td>1.8</td>
<td>2.1</td>
<td>(0.3)</td>
<td>(13%)</td>
</tr>
<tr>
<td>Building Permit Fees &amp; Charges</td>
<td>8.0</td>
<td>8.6</td>
<td>9.3</td>
<td>8.8</td>
<td>0.4</td>
<td>5%</td>
</tr>
<tr>
<td>Indirect/Direct Cost Allocations</td>
<td>3.8</td>
<td>4.0</td>
<td>3.9</td>
<td>3.9</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Transfers In</td>
<td>6.1</td>
<td>6.5</td>
<td>7.5</td>
<td>7.4</td>
<td>0.1</td>
<td>1%</td>
</tr>
<tr>
<td><strong>Total Sources</strong></td>
<td><strong>$157.5</strong></td>
<td><strong>$167.2</strong></td>
<td><strong>$180.9</strong></td>
<td><strong>$175.2</strong></td>
<td><strong>$5.7</strong></td>
<td><strong>3%</strong></td>
</tr>
</tbody>
</table>

## General Fund Operating Sources: Sales Tax
### January 2019: Fiscal Year to Date

(in millions, rounding differences may occur)

<table>
<thead>
<tr>
<th>Category</th>
<th>FY 2016/17 Actuals</th>
<th>FY 2017/18 Actuals</th>
<th>FY 2018/19 Actuals</th>
<th>FY 2018/19 Revised Budget</th>
<th>Amount</th>
<th>Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Automotive</td>
<td>$10.7</td>
<td>$10.7</td>
<td>$10.7</td>
<td>$10.7</td>
<td>$0.7</td>
<td>7%</td>
</tr>
<tr>
<td>Construction</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Dining/Entertainment</td>
<td>$6.9</td>
<td>$6.9</td>
<td>$6.9</td>
<td>$6.9</td>
<td>$0.0</td>
<td>0%</td>
</tr>
<tr>
<td>Food Stores</td>
<td>$4.9</td>
<td>$4.9</td>
<td>$4.9</td>
<td>$4.9</td>
<td>$0.0</td>
<td>0%</td>
</tr>
<tr>
<td>Hotel/Motel</td>
<td>$3.2</td>
<td>$3.2</td>
<td>$3.2</td>
<td>$3.2</td>
<td>$0.0</td>
<td>0%</td>
</tr>
<tr>
<td>Major Dept Stores</td>
<td>$10.4</td>
<td>$10.4</td>
<td>$10.4</td>
<td>$10.4</td>
<td>$0.0</td>
<td>0%</td>
</tr>
<tr>
<td>Misc Retail Stores</td>
<td>$12.4</td>
<td>$12.4</td>
<td>$12.4</td>
<td>$12.4</td>
<td>$0.0</td>
<td>0%</td>
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<tr>
<td>Other Activity</td>
<td>$7.9</td>
<td>$7.9</td>
<td>$7.9</td>
<td>$7.9</td>
<td>$0.0</td>
<td>0%</td>
</tr>
<tr>
<td>Rental</td>
<td>$10.0</td>
<td>$10.0</td>
<td>$10.0</td>
<td>$10.0</td>
<td>$0.0</td>
<td>0%</td>
</tr>
<tr>
<td>Utilities</td>
<td>$2.7</td>
<td>$2.7</td>
<td>$2.7</td>
<td>$2.7</td>
<td>$0.0</td>
<td>0%</td>
</tr>
</tbody>
</table>

FY 2016/17 Actuals | FY 2017/18 Actuals | FY 2018/19 Actuals | FY 2018/19 Revised Budget
## General Fund Operating Sources: Sales Tax
### January 2019: Fiscal Year to Date

(in millions; rounding differences may occur)

<table>
<thead>
<tr>
<th>Category</th>
<th>FY 2016/17 Actuals</th>
<th>FY 2017/18 Actuals</th>
<th>FY 2018/19 Actuals</th>
<th>FY 2018/19 Revised Budget</th>
<th>Actual vs. Budget Favorable / (Unfavorable)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Automotive</td>
<td>$8.5</td>
<td>$9.6</td>
<td>$10.7</td>
<td>$9.6</td>
<td>$1.1 (11%)</td>
</tr>
<tr>
<td>Construction</td>
<td>6.1</td>
<td>5.8</td>
<td>6.2</td>
<td>5.7</td>
<td>0.5 (9%)</td>
</tr>
<tr>
<td>Dining/Entertainment</td>
<td>5.3</td>
<td>5.4</td>
<td>6.0</td>
<td>5.6</td>
<td>0.4 (7%)</td>
</tr>
<tr>
<td>Food Stores*</td>
<td>4.0</td>
<td>3.9</td>
<td>4.3</td>
<td>3.9</td>
<td>0.3 (8%)</td>
</tr>
<tr>
<td>Hotel/Motel</td>
<td>2.7</td>
<td>2.8</td>
<td>3.3</td>
<td>3.0</td>
<td>0.3 (10%)</td>
</tr>
<tr>
<td>Major Dept Stores</td>
<td>5.5</td>
<td>5.8</td>
<td>5.6</td>
<td>5.8</td>
<td>(0.2) (3%)</td>
</tr>
<tr>
<td>Misc Retail Stores</td>
<td>11.2</td>
<td>11.8</td>
<td>12.6</td>
<td>12.3</td>
<td>0.2 (2%)</td>
</tr>
<tr>
<td>Other Activity</td>
<td>6.0</td>
<td>6.6</td>
<td>7.8</td>
<td>6.8</td>
<td>1.0 (14%)</td>
</tr>
<tr>
<td>Rental</td>
<td>8.2</td>
<td>9.8</td>
<td>10.0</td>
<td>10.2</td>
<td>(0.3) (3%)</td>
</tr>
<tr>
<td>Utilities</td>
<td>3.1</td>
<td>2.9</td>
<td>2.7</td>
<td>2.8</td>
<td>(0.1) (4%)</td>
</tr>
<tr>
<td><strong>Sales Tax Total</strong></td>
<td>$60.5</td>
<td>$64.3</td>
<td>$69.1</td>
<td>$65.8</td>
<td>$3.3 (5%)</td>
</tr>
</tbody>
</table>

*YTD CIP Transfer = $2.6 Million

---

## General Fund Operating Uses by Category
### January 2019: Fiscal Year to Date

(in millions; rounding differences may occur)

- **Personnel Services**: $11.9
- **Contractual Services**: $15.8
- **Commodities**: $3.7
- **Capital Outlays**: $0.6
- **Contracts Payable & COPs**: $1.6
- **Transfers Out**: $1.9

![](chart.png)
# General Fund Operating Uses by Category

**January 2019: Fiscal Year to Date**

(in millions, rounding differences may occur)

<table>
<thead>
<tr>
<th></th>
<th>FY 2016/17 Actuals</th>
<th>FY 2017/18 Actuals</th>
<th>FY 2018/19 Revised Budget</th>
<th>Actual vs. Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Personnel Services*</td>
<td>$109.0</td>
<td>$116.1</td>
<td>$113.9</td>
<td>$15.5</td>
</tr>
<tr>
<td>Contractual Services</td>
<td>33.3</td>
<td>34.2</td>
<td>35.9</td>
<td>38.2</td>
</tr>
<tr>
<td>Commodities</td>
<td>3.6</td>
<td>3.7</td>
<td>3.7</td>
<td>4.6</td>
</tr>
<tr>
<td>Capital Outlays</td>
<td>0.5</td>
<td>0.4</td>
<td>0.4</td>
<td>0.4</td>
</tr>
<tr>
<td>Contracts Payable &amp; COPs</td>
<td>1.6</td>
<td>1.6</td>
<td>1.6</td>
<td>1.6</td>
</tr>
<tr>
<td>Transfers Out</td>
<td>1.4</td>
<td>3.8</td>
<td>1.3</td>
<td>1.3</td>
</tr>
</tbody>
</table>

**Total Uses**

<table>
<thead>
<tr>
<th></th>
<th>FY 2016/17 Actuals</th>
<th>FY 2017/18 Actuals</th>
<th>FY 2018/19 Revised Budget</th>
<th>Actual vs. Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$149.4</td>
<td>$159.7</td>
<td>$156.9</td>
<td>$161.6</td>
</tr>
</tbody>
</table>

*Pay Periods thru January: 16 15 15

---

# General Fund Operating Uses: Personnel Services

**January 2019: Fiscal Year to Date**

(in millions, rounding differences may occur)

<table>
<thead>
<tr>
<th></th>
<th>FY 2016/17 Actuals</th>
<th>FY 2017/18 Actuals</th>
<th>FY 2018/19 Revised Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries</td>
<td>$109.4</td>
<td>$116.1</td>
<td>$113.9</td>
</tr>
<tr>
<td>Overtime</td>
<td>$4.5</td>
<td>$4.5</td>
<td></td>
</tr>
<tr>
<td>Health/Dental</td>
<td>$10.0</td>
<td>$10.0</td>
<td></td>
</tr>
<tr>
<td>Fringe Benefits</td>
<td>$8.3</td>
<td>$8.3</td>
<td></td>
</tr>
<tr>
<td>Retirement</td>
<td>$10.3</td>
<td>$10.3</td>
<td></td>
</tr>
<tr>
<td>Contract Workers</td>
<td>$0.3</td>
<td>$0.3</td>
<td></td>
</tr>
</tbody>
</table>

$0.0 $20.0 $40.0 $60.0 $80.0 $100.0

## General Fund Operating Uses: Personnel Services
### January 2019: Fiscal Year to Date

<table>
<thead>
<tr>
<th></th>
<th>FY 2016/17 Actuas</th>
<th>FY 2017/18 Actuas</th>
<th>FY 2018/19 Revised Budget</th>
<th>Actual vs. Budget Favorable (Unfavorable)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries*</td>
<td>$76.3</td>
<td>$72.3</td>
<td>$76.4</td>
<td>$77.3</td>
</tr>
<tr>
<td>Overtime</td>
<td>$4.2</td>
<td>$4.7</td>
<td>$4.5</td>
<td>$4.5</td>
</tr>
<tr>
<td>Health/Dental</td>
<td>$9.8</td>
<td>$9.9</td>
<td>$10.6</td>
<td>$10.8</td>
</tr>
<tr>
<td>Fringe Benefits</td>
<td>$5.3</td>
<td>$5.1</td>
<td>$5.3</td>
<td>$5.4</td>
</tr>
<tr>
<td>Retirement</td>
<td>$13.0</td>
<td>$23.9</td>
<td>$16.8</td>
<td>$17.2</td>
</tr>
<tr>
<td>Contract Workers</td>
<td>$0.3</td>
<td>$0.2</td>
<td>$0.3</td>
<td>$0.5</td>
</tr>
<tr>
<td><strong>Personnel Services Total</strong></td>
<td>$109.0</td>
<td>$116.1</td>
<td>$113.9</td>
<td>$115.5</td>
</tr>
</tbody>
</table>

*Pay Periods thru January: 16 15 15

## General Fund Operating Division Expenditures
### January 2019: Fiscal Year to Date

- Mayer & Council and Charter Officers - $21.5
- Administrative Services - $96.5
- Community and Economic Development - $15.8
- Community Services - $200.3
- Public Safety - Fire - $21.1
- Public Safety - Police - $715.3
- Public Works - $12.1

### Graph

![Graph showing expenditures by division.](image-url)
### General Fund Operating Division Expenditures
#### January 2019: Fiscal Year to Date

(in millions, rounding differences may occur)

<table>
<thead>
<tr>
<th>Division</th>
<th>FY 2016/17 Actual</th>
<th>FY 2017/18 Actual</th>
<th>FY 2018/19 Revised Budget</th>
<th>FY 2018/19 Actual</th>
<th>Actual vs. Budget Favorable / (Unfavorable)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mayor &amp; Council and Charter Officers</td>
<td>$14.5</td>
<td>$14.1</td>
<td>$15.5</td>
<td>$16.4</td>
<td>$0.9 / $1%</td>
</tr>
<tr>
<td>Administrative Services</td>
<td>9.0</td>
<td>8.7</td>
<td>9.5</td>
<td>9.6</td>
<td>0.1 / 1%</td>
</tr>
<tr>
<td>Community and Economic Development</td>
<td>15.4</td>
<td>15.1</td>
<td>15.5</td>
<td>16.0</td>
<td>0.5 / 3%</td>
</tr>
<tr>
<td>Community Services</td>
<td>20.2</td>
<td>19.3</td>
<td>20.1</td>
<td>20.6</td>
<td>0.6 / 3%</td>
</tr>
<tr>
<td>Public Safety - Fire</td>
<td>22.0</td>
<td>26.1</td>
<td>24.4</td>
<td>24.2</td>
<td>(0.1) / 0%</td>
</tr>
<tr>
<td>Public Safety - Police</td>
<td>55.2</td>
<td>60.2</td>
<td>57.9</td>
<td>60.5</td>
<td>2.5 / 4%</td>
</tr>
<tr>
<td>Public Works</td>
<td>10.2</td>
<td>10.8</td>
<td>11.1</td>
<td>11.5</td>
<td>0.3 / 3%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$146.4</strong></td>
<td><strong>$154.4</strong></td>
<td><strong>$154.0</strong></td>
<td><strong>$158.7</strong></td>
<td><strong>$4.8 / 3%</strong></td>
</tr>
</tbody>
</table>

### General Fund Results: Summary
#### January 2019: Fiscal Year to Date

(in millions, rounding differences may occur)

<table>
<thead>
<tr>
<th>Category</th>
<th>FY 16/17 Actual</th>
<th>FY 17/18 Actual</th>
<th>FY 18/19 Actual</th>
<th>FY 18/19 Revised Budget</th>
<th>FY 18/19 Actual</th>
<th>Actual vs. Budget Favorable / (Unfavorable)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Sources</strong></td>
<td>$157.5</td>
<td>$167.2</td>
<td>$180.9</td>
<td>$175.2</td>
<td>$158.7</td>
<td>$5.7 / 3%</td>
</tr>
<tr>
<td><strong>Uses</strong></td>
<td>$149.4</td>
<td>$159.7</td>
<td>$156.9</td>
<td>$161.6</td>
<td>$158.7</td>
<td>$4.7 / 3%</td>
</tr>
<tr>
<td><strong>Change in Fund Balance</strong></td>
<td>$8.1</td>
<td>$7.5</td>
<td>$24.0</td>
<td>$13.6</td>
<td>$10.4</td>
<td></td>
</tr>
</tbody>
</table>
SCOTTSDALE FLAG CHALLENGE

Every great city deserves a great flag.

Steve Kodis
Milwaukee, Wisconsin
Principles of flag design

North American Vexillological Association

1. Keep it simple
2. Use meaningful symbolism
3. Use two or three basic colors
4. No lettering or seals
5. Be distinctive
- Simple
- Two to three basic colors
- No lettering or seals
- Meaningful symbolism
- Distinctiveness
“Mountains and Sky”

Blaze of orange and yellow represent breathtaking radiant sunsets.

Deep royal blue represents the depth of elegance within Scottsdale.

The icons of the cactus and the mountain range represent the beautiful horizons and mountain ranges surrounding Scottsdale.
Is it distinctive?
Is it distinctive?
The golden sunburst and Saguaro blossom represent Scottsdale's natural beauty and honors Arizona's state flower.

Liberty blue from the U.S. and Arizona flags also represents Winfield Scott's service with the Union Army in the Civil War.

Brilliant golden yellow represents our sun soaked earth.

The circle of rope represents the timelessness of Scottsdale's western spirit.