SCOTTSDALE AIRPORT ADVISORY COMMISSION MEETING NOTICE AND AGENDA



Wednesday, April 17, 2024 5:00 p.m. Scottsdale Airport Aviation Business Center Stearman/Thunderbird Meeting Room 15000 N. Airport Drive, Second floor Scottsdale, AZ



AIRPORT ADVISORY COMMISSION

Peter Mier, Chair Michael Goode, Vice-Chair April Beauboeuf Peter Lenton

Charles McDermott David Reid John Spalj

Call to Order

Roll Call

Pledge of Allegiance

Aviation Director's Report

The public body may not propose, discuss, deliberate, or take legal action on any matter in the summary unless the specific matter is properly noticed for legal action.

Approval of Minutes

Regular Meeting: March 20, 2024

Public Comment

Citizens may complete one Request to Speak "Public Comment" card per night and submit it to Aviation Staff. Public Comment time is reserved for citizen comment regarding non-agendized items. No official action can be taken on these items. Public Comment is limited to a total of 15 minutes at the beginning and 15 minutes at the end of the meeting. **Speakers are limited to three minutes to address the Commission during "Public Comment."**

Persons with a disability may request a reasonable accommodation by contacting Airport Administration (480-312-2321). Requests should be made 24 hours in advance or as early as possible to allow time to arrange accommodation. For TTY Users, the Arizona Relay Service (1-800-367-8939) may contact the Aviation Department (480-312-2321).

REGULAR AGENDA ITEMS 1-10

How the Regular Agenda Works: The Commission takes a separate action on each item on the Regular Agenda. If you wish to address the Commission regarding any or all of the items on the Regular Agenda, please complete a Comment Card for each topic you wish to address and submit it to Aviation Staff. Speakers will be given three minutes to speak per item. Additional time may be granted to speakers representing two or more persons. Cards for designated speakers and the persons they represent must be submitted together. **Comment cards must be submitted before public testimony has begun on any Regular Agenda or Public Hearing item**.

- 1. <u>Insurance Update from Risk Management</u> Contact: George Woods, Risk Management Director, 480-312-7040, <u>gwoods@scottsdaleaz.gov</u>
- 2. <u>Adopt Resolution No. 13102 Authorizing Lease Agreement No. 2024-065-COS with Desert</u> Aerostar, LLC for lease of General Aviation Box Hangar Space at Scottsdale Airport. Staff contact: Gary P. Mascaro, Aviation Director, 480-312-7735, <u>gmascaro@scottsdaleaz.gov</u>
- 3. <u>Discussion and input regarding Airport and Airpark Aeronautical Business Permit Additions</u>, Cancellations and Revocations. Staff contact: Kelli Kuester, Aviation Outreach & Planning Coordinator, 480-312-8482, <u>kkuester@scottsdaleaz.gov</u>
- 4. <u>Discussion and input regarding Monthly Operations Report</u> Staff contact: Matthew Johnson, Operations Supervisor, 480-312-7609, <u>mljohnson@scottsdaleaz.gov</u>
- 5. <u>Discussion and input regarding Proposed Aviation Enterprise Fund Five-Year Financial Plan for</u> FY 24/25-FY27/28. Staff contact: Gary P. Mascaro, Aviation Director, 480-312-7735, <u>gmascaro@scottsdaleaz.gov</u>
- 6. <u>Discussion and input regarding Monthly Financial Report for February 2024</u> Staff contact: Kelli Kuester, Aviation Outreach & Planning Coordinator, 480-312-8482, <u>kkuester@scottsdaleaz.gov</u>
- 7. <u>Discussion and input regarding Public Outreach Programs and Planning Projects</u> Staff contact: Kelli Kuester, Aviation Planning & Outreach Coordinator, 480-312-8482, <u>kkuester@scottsdaleaz.gov</u>
- 8. <u>Discussion and input regarding Quarterly Noise Complaint Summary Report. Staff contact: Kelli</u> Kuester, Aviation Planning & Outreach Coordinator, 480-312-8482, <u>kkuester@scottsdaleaz.gov</u>
- 9. <u>Administrative report from the Aviation Director, or designee, regarding the status of pending</u> aviation-related items. Staff contact: Gary P. Mascaro, Aviation Director, 480-312-7735, <u>gmascaro@scottsdaleaz.gov</u>
- Discussion and possible action to modify the Airport Advisory Commission Meeting Schedule and Commission Item Calendar. Staff contact: Gary P. Mascaro, Aviation Director, 480-312-7735, gmascaro@scottsdaleaz.gov

Airport Advisory Commission Regular Meeting Agenda April 17, 2024 Page 3 of 3

Public Comment

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Future Agenda Items

Discussion and possible action to add Commissioner requested item on a future agenda.

Adjournment



ACTION

Approval of Minutes – Regular Meeting

Attachment(s): 1. Draft of minutes of the March 20, 2024, Regular Meeting

Meeting Date: 04/17/24

Contact: Gary P. Mascaro, Aviation Director

Phone: (480) 312-7735



SCOTTSDALE AIRPORT ADVISORY COMMISSION REGULAR MEETING Scottsdale Airport Aviation Business Center Stearman/Thunderbird Meeting Room 15000 N. Airport Drive, Second Floor Scottsdale, Arizona Wednesday, March 20, 2024

DRAFT MINUTES

- PRESENT: Peter Mier, Chair Michael Goode, Vice Chair (by telephone) April Beauboeuf (by telephone) Charles McDermott David Reid John (JR) Spalj
- **STAFF:** Gary Mascaro, Aviation Director Kelli Kuester, Aviation Planning and Outreach Coordinator Tiffany Domingo, Administrative Assistant Chris Read, Assistant Aviation Director-Operations
- **GUESTS:** Douglas Young, President of Arizona Business Aviation Association Ken Casey

CALL TO ORDER

The meeting was called to order at 5:01 p.m.

ROLL CALL

A formal roll call confirmed the presence of Commissioners as noted above.

AVIATION DIRECTOR'S REPORT

Airport Advisory Commission March 20, 2024 Page 2 of 4

Gary Mascaro, Aviation Director, welcomed everyone to the meeting and deferred the director's report to Chair Mier, who recognized former Commissioner Ken Casey and presented him with an appreciation award for sitting on the Scottsdale Airport Advisory Commission for three terms. Mr. Casey addressed the Commission, stating appreciation for everything and for everyone working to make the airport more user and customer friendly. He asks the Commission to continue to move forward to the next level and make the airport one of the best business aviation airports in the world because it is also great for the City and the tax dollars.

1. Regular Meeting: February 21, 2024

COMMISSIONER MCDERMOTT MOVED TO APPROVE THE REGULAR MEETING MINUTES OF FEBRUARY 21, 2024, AS PRESENTED. COMMISSIONER REID SECONDED THE MOTION, WHICH CARRIED 6/0 WITH CHAIR MIER, VICE CHAIR GOODE AND COMMISSIONERS BEAUBOEUF, MCDERMOTT, REID, AND SPALJ VOTING IN THE AFFIRMATIVE WITH NO DISSENTING VOTES.

PUBLIC COMMENT

There were no public comments.

REGULAR AGENDA ITEMS 1-7

1. Annual Update from Arizona Business Aviation Association.

Douglas Young, President of Arizona Business Aviation Association (AZBAA), provided an update on the Benefit Golf Tournament held two weeks ago. They raised \$90,000 for their scholarship fund that is used to promote business aviation within the State of Arizona. To promote the industry, bring light to new businesses, and work with local industry partners, many of the monthly meetings have included original equipment manufacturers (OEMs) such as Gulfstream and Dassault, which has attracted new members and new people to the area for business aviation employment. Next month's meeting will be held on April 16, 2024, from 11:00 a.m. to 2:00 p.m. at the Honeywell Test Flight Facility. Additionally, the AZBAA has been conducting outreach with students connected with ASU and having students tour the facility. The goal is to continue to bring everyone together because it is about networking local industry while promoting business aviation.

In response to Chair Mier's request, Mr. Young explained AZBAA's connection with the National Business Aviation Association (NBAA), noting each state creates chapters to bring awareness to business aviation and to be a voice at the local, state, and regional level especially when it comes to promoting or fighting legislative actions. Chair Mier stated AZBAA is a primary tenant at the Scottsdale Airport and a strong partner for the Scottsdale Airport. A brief discussion ensued.

2. Discussion and Input Regarding Airport and Airpark Aeronautical Business Permit Additions.

Kelli Kuester, Aviation Planning and Outreach Coordinator, stated the only change on the Airport list is the cancellation of the Set Jet Charter Brokerage Aeronautical Business Permit.

In response to the Commissioners questions, Vice-Chair Goode stated their funding fell through and the company ran out of money. Commissioner Beauboeuf stated there is a relevant article she will share with the commission.

3. Discussion and Input Regarding Monthly Operations Report.

Chris Read, Assistant Aviation Director-Operations, discussed aircraft numbers were up for the month of February and numbers are up for the year to date, noting operations are in the positive numbers. There were three alerts, a couple of incidents with small fuel spills, and some typical enforcement actions. U.S. Customs revenue is up a little over last year but plateauing, as all of the numbers are. PPRs for the calendar year are at 22. March is the busiest month every year, and trends are on course for that.

In response to Chair Meir's question, Mr. Read noted the fixed-base operators (FBOs) have not seen a spike in reservations or anything that might cause a significant blimp. Therefore, it is a wait and see, but they will keep the Commission informed of any changes.

4. Discussion and Input Regarding Monthly Financial Report for January 2024.

Kelli Kuester, Aviation Planning and Outreach Coordinator, reviewed the January 2024 financial report stating the approved budget for revenues was \$5.25 million with actuals totaling \$5.37 million. For expenses, the approved budget was \$1.88 million with actuals totaling \$1.9 million. Compared to last year, revenues are slightly higher by approximately \$1,500. Expenses are slightly lower by approximately \$93,000. The Aviation Cash Balance is approximately \$12.9 million as of January 31st. For fuel totals, FBO fuel sales accounted for 75.4 percent, AVGAS was 2.7 percent and Airpark Operators were at 21.9 percent. Approximately 1.4 million gallons were pumped, down 4.8 percent from last December. The fiscal year comparison is up 0.6 percent.

5. Discussion and Input Regarding Public Outreach Programs and Planning Projects.

Kelli Kuester, Aviation Planning and Outreach Coordinator, provided an update on the public programs and planning projects, noting eleven voluntary curfew letters were mailed in February. In terms of monitoring property development through the City's Planning Department, there was one project for the month of February within the Airport Influence Area. For social media and list serve notices, a notice was sent to airport users on February 29th regarding overnight runway closures in March for striping operations. An additional reminder notice was sent out on March 11th and a cancellation notice sent out on March 14th for the last night of closure. On March 15th, a notice was sent regarding flight restrictions. Further, the social media page remains active showing the main features of the airport. Ms. Domingo and Ms. Kuester returned from the National Business Aviation Association Schedule and Dispatchers Conference, in Fort Worth, Texas, where connections were made with attendees and exhibitors.

In response to Commissioner Reid's questions, Ms. Kuester discussed her experience and takeaways from the conference.

6. Administrative Report from Aviation Director or Designee Regarding the Status of Pending Aviation-Related Items

Gary Mascaro, Aviation Director, reported there are no changes on Commission items to go

before the City Council other than some new leases that will be coming soon.

Planning Commission items including Axon has been continued indefinitely, but One Scottsdale will be coming forth to the Commission soon. The City Council agenda calendar was provided for Commission review.

7. Discussion and Possible Action to Modify the Airport Advisory Commission Meeting Schedule and Commission Item Calendar

There were no modifications to the calendar. The next meeting is scheduled for April 17, 2024.

PUBLIC COMMENT

There were no public comments.

FUTURE AGENDA ITEMS

No action.

ADJOURNMENT

With no further business to discuss, Chair Mier called for a motion to adjourn at 5:26 p.m.

COMMISSIONER REID MOVED TO ADJOURN. COMMISSIONER SPAJL SECONDED THE MOTION, WHICH CARRIED 6/0 WITH CHAIR MIER, VICE CHAIR GOODE AND COMMISSIONERS BEAUBOEUF, MCDERMOTT, REID, AND SPAJL VOTING IN THE AFFIRMATIVE WITH NO DISSENTING VOTES.

SUBMITTED BY:

eScribers, LLC



COMMISSION INFORMATION REPORT

Insurance Update From Risk Management

INFORMATON

Insurance update from Risk Management

Agenda Item No.: 1

Meeting Date: 04/17/24

Contact: George Woods, Risk Management Director

Phone: (480) 312-7040



COMMISSION ACTION REPORT

Adopt Resolution No. 13102 Authorizing Lease Agreement No. 2024-065-COS with Desert Aerostar, LLC for the lease of General Aviation Box Hangar Space at the Scottsdale Airport.

Agenda Item No.: 2

Meeting Date: 04/17/24

Staff Contact: Gary P. Mascaro, Aviation Director

Phone: (480) 312-7735

ACTION

Discussion and possible action to recommend adoption of Resolution No. 13102 authorizing Lease Agreement No. 2024-065-COS with Desert Aerostar, LLC for General Aviation Box Hangar Space at the Scottsdale Airport.

PURPOSE

To authorize a new lease agreement for north general aviation executive box hangar space at the Scottsdale Airport.

KEY CONSIDERATIONS

- The General Aviation Box Hangars are located on the Kilo Ramp at the north end of the Airport property. Building A (Phase I) and Building B (Phase II) each consist of seven contiguous executive box hangars, each dimensioned at 62 feet wide by 47 feet deep.
- Desert Aerostar, LLC is executing a new Lease Agreement No. 2024-065-COS for unit A105, replacing lease agreement 2023-087-COS that was recently terminated per the request of the previous Lessee.
- Tenant is currently leasing assigned box hangar space under a short-term License Agreement issued by the Aviation Director. The License Agreement will transition to a lease agreement upon City Council approval.
- The base rent for all fourteen (14) box hangar leases will generate approximately \$555,000 in annual revenues to the Aviation Enterprise Fund.

Attachments: 1. Resolution No. 13102

2. Contract No. 2024-065-COS

Action taken:

Contract No. 2024-065-COS Resolution No. 13102

HANGAR LEASE AGREEMENT

THIS LEASE AGREEMENT is made and entered into this ____ day of _____ 2024, by and between the CITY OF SCOTTSDALE, an Arizona municipal corporation ("Lessor"), and Desert Aerostar, LLC, an Arizona limited-liability corporation ("Lessee").

WITNESSETH

A. Lessor is the owner of certain real property at the Scottsdale Airport (the "Airport") and the North General Aviation Box Hangars (the "Box Hangars") located thereon. The Box Hangars are located at 15858 N. 82nd Way, Scottsdale, AZ 85260.

B. Lessor desires to lease to Lessee, and Lessee desires to lease 15858 N. 82nd Way, Scottsdale, AZ 85260, A105, a large 62' x 47' box hangar (the "Leased Premises") generally depicted on Exhibit "A" consisting of approximately 2914 square feet of hangar space solely for the storage of the aircraft identified in the approved Scottsdale Airport Aircraft Storage Permit application (or any replacement aircraft as approved in writing by the Aviation Director).

NOW, THEREFORE, for and in consideration of the foregoing, the rent hereinafter to be paid by Lessee, and the covenants and agreements contained herein to be kept and performed by Lessee, and other good and valuable consideration, Lessor and Lessee agree as follows:

I. <u>RECITALS</u>

1. <u>Recitals</u>. The foregoing recitals are incorporated into this Agreement.

II. PREMISES

2. <u>Premises and Fixtures</u>.

2.1 <u>Agreement to Lease</u>. Lessor hereby agrees to lease the Leased Premises to Lessee and Lessee hereby agrees to lease the Leased Premises from Lessor, subject to the terms and conditions of this Agreement.

2.1.1 <u>Lessor's Fixtures Included</u>. The Leased Premises also includes all fixtures attached to the Leased Premises, which, once attached, are owned by the Lessor.

III. TERM OF LEASE

3. <u>Term of Lease</u>. Lessee is currently in possession of the Leased Premises pursuant to a short-term license issued by the Aviation Director. This Lease Agreement shall become effective on the first day of the month immediately following its execution by all Parties ("Effective Date"). Upon the Effective Date of this Lease, any such short-term license shall be deemed terminated. Provided, however, any outstanding obligations of such license shall be merged in and become obligations of this Lease and credits, deposits, or other assurances provided by Lessee pursuant to such License shall be transferred and applied to any corresponding provisions of this Lease.

Lessee's occupation of the premises is subject to the following provisions and conditioned upon

Lessee's full, timely, complete and faithful performance of all obligations and things to be performed or done hereunder by Lessee. By entering this Lease, Lessee accepts the Leased Premises as is. The term of the Leased Premises shall be for a period of **60 months** from the Effective Date of this Agreement.

3.1 <u>Holding Over</u>. In any circumstance whereby Lessee should hold over and remain in possession of the Leased Premises after the expiration of this Agreement, such holding over shall not be considered to operate as a renewal or extension of this Agreement, but shall only create a tenancy from month to month which may be terminated at any time by Lessor upon 10 days' notice to Lessee. During any such hold over period, Lessor may, but is not obligated to, increase the Base Rent to 150% of its previous rate applicable in the last month of the Lease term and shall be prorated to the date Lessee vacates the Leased Premises.

IV. LEASE PAYMENTS

4. <u>Lease Payments</u>. Lessee shall pay to Lessor all of the following payments together with all other payments required by this Agreement (all payments by Lessee to Lessor required by this Agreement for any reason are collectively the "Rent"):

4.1 <u>Rent Payment Date</u>. All Rent shall be payable in advance on the 25th day of the preceding calendar month. For example, the Rent for September shall be payable on or before August 25th. The first installment of Rent prorated for the portion of the month remaining in the month in which the term of the Leased Premises will begin is due at least five days prior to the estimated delivery of possession of the Leased Premises as determined by the Aviation Director.

4.2 <u>Rent</u>. The rental amount (the "Rent") Lessee shall pay to Lessor for each of the first 12 months from the commencement of the term of this Agreement is **\$3,800.00**. The Rent is due and payable each month during the term hereof.

4.3 <u>Rent Adjustment</u>. The Rent shall be automatically adjusted upward on the one-year anniversary of the commencement of the term of this Agreement and every year thereafter on the basis of changes in the United States Consumer Price Index for all Urban Consumers (CPI-U), U.S. City Average published by the United States Bureau of Labor Statistics as of the date two (2) months prior to the adjustment date (the "Cost of Living Index"). The amount of each adjusted monthly rent installment of Rent (represented by the letter "R" in the formula set forth below) shall be equal to the then current Cost of Living Index number (represented by the letter "C" in the formula set forth below) divided by the Cost of Living Index number for the month during which the term of this Lease commences (represented by the letter "M" in the formula set forth below), and multiplied by the original monthly Rent amount (represented by the "\$" symbol in the formula set forth below). This computation is expressed by the following formula:

$$R = \frac{C}{M} \quad x \quad \$$$

provided, that in no event shall the Rent be adjusted downward from any previous period. If such Cost of Living Index shall no longer be published at the adjustment date, then another similar index

published by any federal agency shall be substituted by Lessor in Lessor's reasonable discretion. In the event of a holdover without Lessor's consent, Rent shall be increased by an additional 150% over the amount of Rent otherwise payable.

4.4 <u>Security Deposit</u>. At the time of execution of this Agreement, Lessee shall provide to, and maintain with Lessor at all times during the term of this Agreement, a security deposit guaranteeing the faithful performance of this Agreement in the name of Lessor, in the sum of **\$3,800.00.** Any portion of said security deposit to which Lessee may then be entitled, net of any setoff or other obligation of Lessee to Lessor, shall be paid to Lessee by the Lessor within 60 days after termination of this Agreement.

Taxes, Liens and Assessments. In addition to all other Rent herein provided, 4.5 Lessee shall pay, when due and as the same become due and payable, all taxes and general and special fees, charges, and assessments of every description which during the term of this Agreement may be levied upon or assessed against the Leased Premises, the operations conducted therein, any Rent paid or other performances under this Agreement by either party, and all possessory interest in the Leased Premises and improvements and other property thereon, whether belonging to the Lessor or Lessee. Lessee agrees to indemnify, defend, and hold harmless Lessor and the Leased Premises and such property and all interest therein and improvements thereon from any and all such taxes and assessments, including any interest, penalties and other expenses that may be imposed, and from any lien therefor or sale or other proceedings to enforce payment thereof. Lessee shall have the right to contest, but not the right to refuse to timely pay, any taxes and assessments. Lessor shall have the right from time to time to require that all of the foregoing payments be made by Lessee through Lessor whereupon such payment to Lessor shall satisfy Lessee's tax payment obligations hereunder. Lessee shall pay all sales, transaction privilege, and similar taxes.

4.6 <u>Late Fees</u>. Should any installment of Rent not be paid on or before the date due, a 10% late fee shall be added to the amount due or found to be due. Furthermore, any and all amounts payable by Lessee under this Agreement that are not timely paid shall accrue interest at the rate of 1% per month from the date the amount first came due until paid. Lessee expressly agrees that the foregoing represents a reasonable estimate of Lessor's costs in the event of a delay in payment of Rent.

4.7 <u>Rent Amounts Cumulative</u>. All amounts payable by Lessee hereunder or under any tax, assessment or other existing or future ordinance or other law of the City of Scottsdale or the State of Arizona shall be cumulative and payable in addition to each other payment required hereunder, and such amounts shall not be credited toward, substituted for, or setoff against each other in any manner.

4.8 <u>No Setoffs</u>. All Rents shall be paid in full directly to Lessor without setoff or deduction of any description. Lessee expressly waives any right of setoff.

4.9 <u>Utilities</u>. Lessor will pay all charges, fees, deposits and other amounts for sewer and waste disposal services at the applicable rates as determined by Lessor. Lessee will pay all electricity and water service charges and fees for the Leased Premises.

4.10 <u>Maintenance by Lessor</u>. Lessor will maintain the structural integrity of the box hangar units comprising the Leased Premises (including without limitation doors, roof and exterior

walls). Lessor is not responsible for maintenance of a routine or minor nature or of Lessee's furnishings, fixtures or improvements.

4.11 <u>Maintenance by Lessee</u>. Lessee is responsible for the following:

4.11.1 Janitorial and all other cleaning service in the Leased Premises.

4.11.2 Adequate and sanitary handling and disposal of all trash, garbage and other refuse related to Lessee's use of the Leased Premises.

4.11.3 All other repairs and maintenance of the Leased Premises not specifically required to be performed by Lessor, except that if it is determined by the Lessor that the failure of any of the systems described in this section is due to the negligence of the Lessee, the Lessee will be responsible for the costs of any such repairs.

V. USE RESTRICTIONS AND COMPLIANCE WITH ALL LAWS

5. <u>Use Restrictions</u>. Lessee's use and occupation of the Leased Premises shall in all respects conform to all and each of the following cumulative provisions:

5.1 <u>Permitted Uses</u>. Lessee will use the Leased Premises for aircraft storage only and for occasional vehicle storage as permitted in Section 5.10, with the exception that the Lessor may give written consent to allow other accessory and related to aviation storage uses from time to time. Such accessory and related to aviation storage uses may only be conducted following the Aviation Director giving to Lessee written notice of consent, which will not be unreasonably withheld, and Lessor through the Aviation Director may impose conditions and limitations on such consent and the Aviation Director may later revoke and retract any prior written consent at any time. Lessee and its sublessees shall further be allowed to service its aircraft(s) on the Leased Premises (including in the Box Hangars) in accordance with the Scottsdale Airport Rules and Regulations.

5.2 <u>Compliance with Law</u>. Lessee shall perform its obligations under this Agreement in accordance with all federal, state, county and local laws, ordinances, regulations or other rules or policies as are now in effect or as may hereafter be adopted or amended.

5.3 <u>Airport Regulations</u>. Lessor reserves the right to adopt, amend and enforce against Lessee rules and regulations governing the operation of the Airport, including the Leased Premises, Lessee's activities therein and thereon, and the public areas and facilities used by Lessee in connection therewith.

5.4 <u>Aviation Regulations</u>. Lessee shall comply with any and all rules, regulations, laws, ordinances, statutes or orders of the FAA and any other governmental authority, whether federal, state, county, or Lessor, lawfully exercising authority over the Airport.

5.5 <u>Liability and Indemnity</u>. Lessee shall be liable to Lessor, and shall pay, indemnify, defend and hold harmless Lessor against any and all claims, demands, damages, fines or penalties of any nature whatsoever which may be imposed upon Lessor, including attorneys' fees, arising from any violation of law caused directly or indirectly by act, omission, negligence, abuse or carelessness on the part of Lessee, its employees, agents, customers, visitors, suppliers, or invitees, except to the extent caused by Lessor's gross negligence or willful misconduct. Without

limitation, the preceding sentence requires the payment by Lessee of any fines or penalties for any breach of security arising from the unauthorized entry of any of the aforementioned persons or their vehicles onto the passenger loading areas, taxiways, runways, aircraft movement areas and any other restricted portion of the Airport.

5.6 <u>Grant Agreement Assurances</u>. Lessee shall observe and comply with the following covenants and conditions:

5.6.1 No person shall be excluded from participation, denied the benefits of, or be otherwise subjected to discrimination in the use of the Leased Premises on the grounds of race, color, handicap, or national origin. No person shall be excluded on the grounds of race, color, handicap, or national origin from participation in, denied the benefits of, or otherwise be subject to discrimination in the construction of any improvements on, over, or under the Leased Premises and the furnishing of services thereon.

5.6.2 Lessee shall use the Leased Premises in compliance with all other requirements imposed by or pursuant to Title 49, Code of Federal Regulations, Department of Transportation, Subtitle A, office of the Secretary, Part 21, Nondiscrimination in Federally-Assisted Programs of the Department of Transportation-Effectuation of Title VI of the Civil Rights Act of 1964, and as said regulations may be amended.

5.6.3 Lessee shall furnish its accommodations and/or services on a fair, equal and not unjustly discriminatory basis to all users thereof, and it shall charge fair, reasonable and not unjustly discriminatory prices for each unit or service; provided, that Lessee may be allowed to make reasonable and nondiscriminatory discounts, rebates or other similar type of price reductions to volume purchases.

5.6.4 Lessee agrees that it shall insert this article and all of the other provisions of this article titled "Grant Agreement Assurances" in any agreement, lease, contract, etc. by which Lessee grants a right or privilege to any persons, firm or corporation to render accommodations and/or services to the public on the Leased Premises together with a provision that the "Grant Agreement Assurances" shall constitute a material breach thereof, and in the event of such non-compliance Lessor shall have the right to terminate the agreement and the estate thereby created without liability therefore. Either or both Lessor or the United States shall have the right to enforce the "Grant Agreement Assurances."

5.7 <u>Federal Agreements</u>. This Agreement shall be subordinate to the provisions and requirements of any existing or future agreement between the Lessor and the United States, relative to the development, operation or maintenance of the Airport.

5.8 <u>War or National Emergency</u>. This Agreement shall be subject to whatever right the United States Government now has or in the future may have or acquire, affecting the control, operation, regulation and taking over of the Airport or the exclusive or non-exclusive use of the Airport by the United States during the time of war or national emergency.

5.9 <u>Control of Common Areas</u>. All parking areas, driveways, entrances and exits thereto, landscaping areas, aircraft wash rack and all other Common Areas and facilities provided by Lessor for the common use of the users of the Airport, shall at all times be subject to the exclusive control and management of Lessor, and Lessor shall have the right from time to time to

establish, modify and enforce reasonable rules and regulations with respect to the use of all the Common Areas and facilities. Lessor shall have the right to operate and maintain the same in such manner as Lessor, in its sole discretion, shall determine from time to time, including without limitation the right to employ all personnel and to make all rules and regulations pertaining to and necessary for the proper operation and maintenance of the Common Areas and facilities. Lessor shall have the exclusive right at any and all times to alter, construct, re-construct, enlarge, contract, modify or relocate any of the Common Areas, to close any portion of the Common Areas for the purpose of making repairs, changes or additions thereto and may change the size, area, layout or arrangement of the parking areas or the number of spaces or the lighting thereof, within or adjacent to the existing areas and may enter into agreements with adjacent owners for cross-easements for parking, ingress or egress. The Lessor shall also have the right to place vending or amusement devices in the Common Areas and any other use which, in the Lessor's judgment, tends to benefit the Airport.

5.10 <u>Parking</u>. Vehicle parking will be allowed inside the hangars only when the aircraft is not occupying the hangar. Vehicle parking shall be subject to current and future rules and regulations governing parking at aircraft hangars and the Airport.

5.11 <u>Airport Operations</u>. Lessee acknowledges that Lessee's use of the Leased Premises shall be subject and subordinate to Lessor's operation of the Airport, which will necessarily directly and indirectly affect Lessee, the Leased Premises, and Lessee's use of the Leased Premises. Lessee's use of the Leased Premises shall not be permitted by Lessee to in any way adversely affect Lessor's use or operation of the Airport. Without limitation:

5.11.1 Lessor reserves the right but shall not be obligated to Lessee to maintain and keep in repair the landing area of the Airport and all publicly-owned facilities of the Airport, together with the right to direct and control all activities of Lessee in this regard.

5.11.2 There is hereby reserved to Lessor, its successors and assignees, for the use and benefit of Lessor and the public, a right of flight for the passage of aircraft in the airspace above the surface of the Leased Premises. This public right of flight shall include the right to cause in said airspace any noise inherent in the operation of any aircraft used for navigation or flight through the said airspace or landing at, taking off from, or operation on the Airport.

5.11.3 Lessee by accepting this Agreement agrees for itself, its successors and assigns that it will not make use of the Leased Premises in any manner that might interfere with the taxiing, landing and taking off of aircraft from the Airport, the loading or unloading of passengers or cargo or other aircraft operations or otherwise constitute a hazard. Whether any particular conduct complies with the foregoing shall be determined by Lessor.

5.12 <u>Communications Operations Restriction</u>. Lessee shall not install, operate, or allow the use of equipment, methodology or technology that may or would interfere with the optimum effective use or operation of Lessor's fire, emergency or other communication equipment, methodology or technology (i.e., voice or other data carrying, receiving or transmitting equipment) that is presently in use or could be in use in the future. If such interference should occur, Lessee shall immediately discontinue using such equipment,

methodology or technology that causes the interference until corrective measures are taken. Any such corrective measures shall be made at no cost to Lessor.

5.12.1 Lessor has not relinquished or limited any right of condemnation or eminent domain over the Leased Premises or any other property related to this Agreement.

5.12.2 This Agreement does not impair City of Scottsdale's power to enact, apply or enforce any laws or regulations, or exercise any governmental powers affecting in any way Lessee or the Leased Premises. Lessor's rights and remedies hereunder for Lessee's failure to comply with all applicable laws supplement and are in addition to and do not replace otherwise existing powers of the City of Scottsdale or any other governmental body.

VI. BREACH

6 <u>Breach by Lessee</u>. Lessee shall comply with, perform and do each performance and thing required of Lessee herein and Lessee's failure to do so shall be a breach by Lessee of this Agreement.

6.1 <u>Events of Default</u>. This entire Agreement is made upon the condition that each and every one of the following events shall be deemed an "Event of Default" and a material breach by Lessee of Lessee's material obligations under this Agreement:

6.1.1 If Lessee shall be in arrears in the payment of Rent or the Security Deposit and shall not cure such arrearage within 10 days after Lessor has notified Lessee in writing of such arrearage.

6.1.2 If Lessee shall fail to maintain the Leased Premises as required in this Agreement.

6.1.3 If Lessee shall fail to timely pay any taxes or other amounts herein required to be paid by Lessee to Lessor or to any other person.

6.1.4 If Lessee shall fail to obtain or maintain any licenses, permits, or other governmental approvals from Lessor or any other governmental body or timely pay any taxes with respect to this Agreement, the Leased Premises or Lessee's use of the Leased Premises.

6.1.5 If Lessee shall engage in a pattern of repeated failure (or neglect) to timely do or perform or observe any provision contained herein. Three or more failures to comply with any provision of this Agreement during any 12 month period constitutes a repeated failure by Lessee to comply with such provision.

6.2 <u>Lessor's Remedies</u>. Upon the occurrence of any Event of Default or at any time thereafter, Lessor may, at its option and from time to time, without further demand or notice, exercise any or all or any combination of the following remedies in any order and repetitively at Lessor's option:

- 6.2.1 Terminate this Agreement.
- 6.2.2 Enter into and upon the Leased Premises or any part thereof, and expel

Lessee and those claiming by, through or under it, and remove their effects, if any, forcibly if necessary, without being deemed guilty of trespass and without prejudice to any other remedy.

6.2.3 Abate at Lessee's expense any violation of this Agreement.

6.3 <u>Notice of Breach</u>. Lessee shall promptly give notice to Lessor of any event or circumstance that is (or with the passing of time or the giving of notice or both will become) an Event of Default under this Agreement.

6.4 Non-waiver. Lessee acknowledges Lessee's unconditional obligation to comply with this Agreement. No failure by Lessor to demand any performance required of Lessee under this Agreement, and no acceptance by Lessor of any imperfect or partial performance under this Agreement, shall excuse such performance or impair in any way Lessor's ability to insist, prospectively and retroactively, upon full compliance with this Agreement. No acceptance by Lessor of Rent or other performances hereunder shall be deemed a compromise or settlement of any claim Lessor may have for additional or further payments or performances. Any waiver by Lessor of any breach of condition or covenant herein contained to be kept and performed by Lessee shall not be deemed or considered as a continuing waiver and shall not operate to bar or otherwise prevent Lessor from declaring a default for any breach or succeeding breach either of the same condition or covenant or otherwise. No statement, bill or notice by Lessor concerning payments or other performances due hereunder shall excuse Lessee from compliance with this Agreement nor estop Lessor (or otherwise impair Lessor's ability) to at any time correct such notice and/or insist prospectively and retroactively upon full compliance with this Agreement. No waiver of any description (including any waiver of this sentence or article) shall be effective against Lessor unless made in writing by a duly authorized representative of Lessor specifically identifying the particular provision being waived and specifically stating the scope of the waiver. LESSEE EXPRESSLY DISCLAIMS AND SHALL NOT HAVE THE RIGHT TO RELY ON ANY SUPPOSED WAIVER OR OTHER CHANGE OR MODIFICATION, WHETHER BY WORD OR CONDUCT OR OTHERWISE, NOT CONFORMING TO THIS ARTICLE.

6.5 <u>Reimbursement of Lessor's Expenses</u>. Lessee shall pay to Lessor upon demand any and all amounts expended or incurred by Lessor in performing Lessee's obligations.

6.6 <u>Default by Lessor</u>. Notwithstanding anything in this Agreement to the contrary, in the event Lessor at any time is required to render any performance, such performance is not due until 30 days after notice by Lessee to Lessor that that the performance is due. If a cure cannot be affected during that period, Lessor shall not be in default so long as Lessor commences cure during the period and diligently prosecutes the cure to completion provided such cure must be completed within 60 days after it is due. In the event Lessor fails to render the required performance or cure a default for which it receives notice, Lessee is entitled to (i) perform on Lessor's behalf or cure such default at Lessor's sole cost and expense and deduct the amount required therefore from future Rent owed; or (ii) terminate this Agreement upon fifteen (15) days advance notice to Lessor.

VII. TERMINATION

7 <u>Rights at Termination</u>. The following provisions shall apply upon expiration or other termination of this Agreement at any time for any reason:

7.1 <u>Surviving Obligations</u>. Lessee's obligations existing or arising prior to or simultaneous with, or attributable to, the termination or events leading to or occurring before termination shall survive and not terminate.

7.2 <u>Delivery of Possession</u>. Lessee shall, without demand, peaceably and quietly quit and deliver up the Leased Premises to Lessor thoroughly cleaned, in good repair, maintained and repaired and in as good order and condition, reasonable use and wear excepted, as the same or in such better condition as the Leased Premises may hereafter be delivered to Lessee's possession at the beginning of the lease term.

7.3 <u>Mutual Termination</u>. If it is in the best interests of the City, the Aviation Director may agree with Lessee to a mutual termination of this Lease upon commercially reasonable terms that account for the circumstances existing at the time of the termination.

VIII. INDEMNITY AND INSURANCE

8 <u>Indemnity and Insurance</u>. Lessee shall insure the Leased Premises and its property and activities at and about the Leased Premises and shall provide insurance and indemnification as follows:

8.1 <u>Insurance Required</u>. Prior to entering, occupying or using the Leased Premises in any way thereafter, and in any event not later than the date 30 days after the date of this Agreement, and at all times thereafter, Lessee shall obtain and cause to be in force and effect the following insurance:

8.1.1 <u>Airport Premises Liability Insurance</u>. Lessee shall provide aircraft liability insurance that covers damages for bodily injury or property damage arising out of the use of airport premises including ramps and taxiways for the parking and storage of aircraft. Such insurance shall have a minimum limit of One Million Dollars (\$1,000,000) for each occurrence and a One Million Dollar (\$1,000,000) aggregate if applicable.

8.1.2 <u>Special Perils or All Risk Property Coverage</u>. Lessee shall maintain Special Risk Causes or Loss Property coverage, as defined by Insurance Services Office, Inc. in an amount per occurrence equal to the full replacement cost of the tenant's betterments and improvements and naming the Lessor as loss payee for the damage or destruction of that property. Lessee's Property coverage shall include debris removal coverage in an amount sufficient to clear the premises of Lessee or Lessee's customers disabled or destroyed property.

8.1.3 <u>Hangar Keeper's Liability</u>. If Lessee will store other than owned aircraft, Lessee shall carry Hangar Keeper's Liability coverage covering the portions of the Leased Premises used for aircraft storage in an amount equal to the full replacement cost of aircraft subject to loss or damage while in the care, custody, or control of Lessee for safekeeping, storage, service, or repair. The minimum insurance limits for this coverage shall be One Million Dollars (\$1,000,000). Lessee may pass this requirement on to a sublessee contractually if such sublessee has primary care and control of the premises.

8.1.4 <u>Other Insurance</u>. Any other insurance Lessor may reasonably require for the protection of Lessor and Lessor's employees, officials, representatives, officers, directors, and agents (collectively "Additional Insureds"), the Leased Premises, surrounding property, Lessee, or the activities carried on or about the Leased Premises. Likewise, Lessor may elect by notice to Lessee to increase the amount of any insurance to account for inflation, changes in risk, or any

other factor that Lessor reasonably determines to affect the prudent amount of insurance to be provided. Any modification or variation from these insurance requirements must be made by the Lessor's Risk Manager, whose decision is final. Such action will not require a formal contract amendment but may be made by administrative action by written notice providing no less than 90 days advance notice for compliance.

8.2 Form of All Insurance. All insurance policies shall meet the following requirements:

8.2.1 All policies except workers' compensation must name Lessor and the other Additional Insureds as additional insureds. Lessee shall cause coverage for Additional Insureds to be incorporated into each insurance policy by endorsement.

8.2.2 Lessee or Lessee's Insurer shall provide Lessor with at least 30 days prior notice of any cancellation, reduction or other material change in coverage.

8.2.3 All policies shall require that notices be given to Lessor in the manner specified for notices to Lessor under this Agreement.

8.2.4 "Occurrence" coverage is required. "Claims made" insurance is not permitted except for Environmental Impairment Liability and employment liability insurance.

8.2.5 Policies must also cover and insure Lessee's activities relating to the business operations and activities conducted from the Leased Premises.

8.2.6 All insurance policies shall contain a waiver of any transfer rights of recovery (subrogation) against Lessor, and all other Additional Insureds.

8.2.7 No deductibles, retentions, or "self-insured" amounts shall exceed Seven Hundred Fifty Thousand Dollars (\$750,000) in the aggregate per year, per policy. If Lessee desires higher deductibles, retentions, or "self-insured" amounts, Lessee shall notify Lessor in writing not more often than once per year requesting a change in the amount. Lessor shall have the right to accept, modify, limit, or reject Lessee's request. Lessee shall be solely responsible for any self-insurance amount or deductible. Lessor may require Lessee from time to time to secure payment of such deductible or self-insured retention by a surety bond or irrevocable and unconditional letter of credit.

8.3 <u>Insurance Certificates</u>. Lessee shall evidence all insurance by furnishing to Lessor certificates of insurance annually and with each change in insurance. Certificates must evidence that the policy referenced by the certificate is in full force and effect and that the policy satisfies each requirement of this Agreement applicable to the policy. For example, certificates must indicate that Lessor and the other Additional Insureds are additional insureds and waiver of subrogation and other provisions apply. Certificates must be in a form acceptable to Lessor. All certificates are in addition to the actual policies and endorsements required. Lessee shall provide updated certificates at Lessor's request.

8.4 <u>Acceptable Insurers</u>. All insurance policies shall be issued by insurers acceptable to Lessor. At a minimum, all insurers shall be duly licensed (or qualified unlicensed non-admitted insurer) by the State of Arizona, Department of Insurance. At a minimum, all insurers shall have and maintain an A.M. Best, Inc. rating of B++6.

8.5 <u>Primary Insurance</u>. Lessee's insurance including excess liability policies shall be primary insurance. Any insurance or self-insurance maintained by Lessor shall not contribute to Lessee's insurance.

8.6 Indemnity. In addition to all other obligations hereunder, to the fullest extent permitted by law, throughout the term of this Agreement and until all obligations and performances under or related to this Agreement are satisfied and all matters described in this paragraph are completely resolved, Lessee shall pay, indemnify, defend and hold harmless Lessor and all other Additional Insureds for, from and against any and all claims or harm related to the Leased Premises and/or this Agreement (the "Indemnity"). Without limitation, the Indemnity shall include and apply to any and all allegations, demands, judgments, assessments, taxes, impositions, expenses, proceedings, liabilities, obligations, suits, actions, claims (including without limitation claims of personal injury, bodily injury, sickness, disease, death, property damage, destruction, loss of use or other impairment), damages, losses, expenses, penalties, fines or other matters (together with all attorney fees, court costs, and the cost of appellate proceedings) which may arise in any manner out of any use of the Leased Premises or Lessor's property related to this Agreement or any actions, acts, errors, mistakes or omissions relating to work or services in the performance of or related to this Agreement, including any injury or damages or cause of action claimed or caused by any employees, contractors, subcontractors, tenants, subtenants, agents or other persons upon or using the Leased Premises or surrounding areas related to this Agreement, including without limitation claims, liability, harm or damages caused in part by Lessor or any other Additional Insured or anyone for whose mistakes, errors, omissions or negligence Lessee may be liable. The Indemnity shall also include and apply to any environmental, personal injury or other liability relating to Lessor's or Lessee's acquisition, ownership or use of real property developed, operated, owned, used, controlled or possessed by Lessor or Lessee under this Agreement.

Notwithstanding the foregoing, the Indemnity does not apply to:

- 8.6.1 Claims to the extent arising from the gross negligence or willful misconduct of Lessor.
- 8.6.2 Claims that the law prohibits from being imposed upon Lessee.

8.7 Risk of Loss. Lessor is not required to carry any insurance covering or affecting the Leased Premises or use of Lessor's property related to this Agreement. Lessee assumes the risk of any and all loss, damage or claims to the Leased Premises or related to Lessee's use of the Leased Premises or other property of Lessor, Lessee or third parties throughout the term hereof. Lessor expressly disclaims any representation that required insurance is adequate to protect any person or property against any risks related to the Leased Premises or any activities, uses or improvements related to the Leased Premises. Lessee's obligations to indemnify do not diminish in any way Lessee's obligations to insure; and Lessee's obligations to insure do not diminish in any way Lessee's obligations to indemnify. Lessee's obligations to indemnify and provide insurance are in addition to, and do not limit, any and all other liabilities or obligations of Lessee under or connected with this Agreement. Lessee shall be responsible for any and all damages to its property and equipment related to this Agreement and shall hold harmless and indemnify Lessor regardless of the cause of such damages. In the event Lessee secures other insurance related to the Leased Premises or any improvements, property or uses related thereto, Lessee shall effect an endorsement under such policy waiving any and all insurer's rights of subrogation against Lessor and the other Additional Insureds.

8.8 Insurance to be Provided by Lessees, Sublessees, and Others. Any subleases, contractors, or other persons occupying, working on or about, or using the Leased Premises pursuant to this Agreement must also provide for the protection of Lessor and all other Additional Insureds all of the insurance and indemnification required by this Agreement. The preceding sentence does not require such persons to provide insurance that merely duplicates insurance Lessee provides. Lessee shall cause any persons basing aircraft at the Leased Premises to name Lessee, Lessor, and the Additional Insureds as additional insureds under their aircraft liability policies. Such policies shall contain waivers of subrogation as to Lessee and Lessor and the other Additional Insureds. Lessee shall execute a written agreement with subcontractors, sublessees, or others occupying, working on or about, or using the Leased Premises pursuant to this Agreement containing the same Indemnification Clause and Insurance Requirements set forth herein protecting Lessor and Lessee. Lessee shall be responsible for executing the agreement with any sublessees, subcontractors or others occupying the Leased Premises and obtaining Certificates of Insurance verifying the insurance requirements.

IX. ASSIGNMENT/SUBLET

9 Terms and Conditions Applicable to Assignment and Subletting.

9.1 Lessee may not assign this Lease in total without the express written approval of Lessor, but Lessee may enter into subleases for a portion of the premises so long as such subleases are otherwise consistent with the terms of this Lease. Lessee shall notify Lessor and receive approval for any subleases. Regardless of Lessor's consent, no assignment of Lessee's obligations under the Lease shall:

- 9.1.1 Be effective without the express written assumption by such assignee or sublessee of the obligations of Lessee under this Lease;
- 9.1.2 Release Lessee of any obligations hereunder; or
- 9.1.3 Alter the primary liability of Lessee for the payment of Rent or for the performance of any other obligations to be performed by Lessee.

9.2 Lessor may accept Rent or performance of Lessee's obligations from any person other than Lessee pending written approval or disapproval of an assignment. Neither a delay in the approval or disapproval of such assignment nor the acceptance of Rent or performance shall constitute a waiver or estoppel of Lessor's right to exercise its remedies for Lessee's Default.

9.3 Lessor's consent to any assignment or subletting shall not constitute a consent to any subsequent assignment or subletting.

9.4 In the event of any Default by Lessee, Lessor may proceed directly against Lessee, or anyone else responsible for the performance of Lessee's obligations under this Lease, including any assignee or sublessee, without first exhausting Lessor's remedies against any other person or entity responsible therefore to Lessor, or any security held by Lessor.

9.5 Each request for consent to an assignment shall be in writing, accompanied by information relevant to Lessor's determination as to the financial and operational responsibility and appropriateness of the proposed assignee or sublessee, including but not limited to the intended

use and/or required modification of the Leased Premises, if any, \$500 as consideration for Lessor's considering and processing said request. Lessee agrees to provide Lessor with such other or additional information and/or documentation as may be reasonably requested.

9.6 Any assignee of, or sublessee under, this Lease shall, by reason of accepting such assignment or entering into such sublease, or entering into possession of the Leased Premises or any portion thereof, be deemed to have assumed and agreed to conform and comply with each and every term, covenant, condition and obligation herein to be observed or performed by Lessee during the term of said assignment or sublease, other than such obligations as are contrary to or inconsistent with provisions of an assignment or sublease to which Lessor has specifically consented to in writing.

9.7 Lessor's consent to any assignment or subletting shall not transfer to the assignee or sublessee any Option granted to the original Lessee by this Lease unless such transfer is specifically consented to by Lessor in writing.

9.8 <u>Additional Terms and Conditions Applicable to Subletting</u>. The following terms and conditions shall apply to any subletting by Lessee of all or any part of the Leased Premises and shall be deemed included in all subleases under this Lease whether or not expressly incorporated therein:

- 9.8.1 Lessee hereby assigns and transfers to Lessor all of Lessee's interest in all Rent payable on any sublease, and Lessor may collect such Rent and apply same toward Lessee's obligations under this Lease; provided, however, that until an Event of Default shall occur in the performance of Lessee's obligations, Lessee may collect said Rent. In the event that the amount collected by Lessor exceeds Lessee's then outstanding obligations any such excess shall be refunded to Lessee. Lessor shall not, by reason of the foregoing or any assignment of such sublease, nor by reason of the collection of Rent, be deemed liable to the sublessee for any failure of Lessee to perform and comply with any of Lessee's obligations to such sublessee. Lessee hereby irrevocably authorizes and directs any such sublessee, upon receipt of a written notice from Lessor stating that an Event of Default exists in the performance of Lessee's obligations under this Lease, to pay to Lessor all Rent due and to become due under the sublease. Sublessee shall rely upon any such notice from Lessor and shall pay all Rents to Lessor without any obligation or right to inquire as to whether such Event of Default exists, notwithstanding any claim from Lessee to the contrary.
- 9.8.2 In the event of an Event of Default by Lessee, Lessor may, at its option, require sublessee to attorn to Lessor, in which event Lessor shall undertake the obligations of the sublessor under such sublease from the time of the exercise of said option to the expiration of such sublease; provided, however, Lessor shall not be liable for any prepaid rents or security deposit paid by such sublessee to such sublessor or for any prior Defaults of such sublessor.
- 9.8.3 Any matter requiring the consent of the sublessor under a sublease shall also require the consent of Lessor.

- 9.8.4 No sublessee shall further assign or sublet all or any part of the Leased Premises without Lessor's prior written consent.
- 9.8.5 Lessor shall deliver a copy of any notice of Default by Lessee to the sublessee, who shall have the right to cure the Default of Lessee within the grace period, if any, specified in such notice. The sublessee shall have a right of reimbursement and offset from and against Lessee for any such Defaults cured by the sublessee.

X. MISCELLANEOUS

10 <u>Miscellaneous</u>. The following additional provisions shall apply:

10.1 <u>Amendments</u>. This Agreement may not be amended except by a formal writing executed by the parties, including the approval of the City Council. Provided, however, the Aviation Director is authorized to approve minor administrative amendments to the provisions of this Lease which allow for relocation of Lessee to a comparable premises with additional or different features (such as a mezzanine) as long as the amount of the Rent as set forth in Section 4 is adjusted to account for the reasonable rental value of such new premises; provided always that any such relocation shall be upon mutual agreement of the parties.

10.2 <u>Limited Severability</u>. In the event any term, condition, covenant, stipulation, agreement or provision herein contained is held to be invalid or unenforceable for any reason, the invalidity of such term, condition, covenant, stipulation, agreement or provision shall in no way affect any other term, condition, covenant, stipulation, agreement or provision herein contained. Further, this Agreement shall be deemed automatically reformed to secure to Lessor the legal, equitable, practical and other benefits of the provisions of this Agreement as written to the very maximum extent permitted by law.

10.3 <u>Conflicts of Interest</u>. No member, official or employee of Lessor shall have any direct or indirect interest in this Agreement, nor participate in any decision relating to the Agreement, that is prohibited by law.

10.4 <u>No Partnership</u>. This Agreement and the transactions and performances contemplated hereby shall not create any sort of partnership, joint venture or similar relationship between the parties.

10.5 <u>Time of Essence</u>. Time is of the essence of each and every provision of this Agreement. Any payments due on Saturday, Sunday or an Arizona legal holiday shall be due on the next succeeding day that is not a Saturday, Sunday or an Arizona legal holiday.

10.6 <u>Non-Liability of Lessor Officials and Employees</u>. No member, official, representative or employee of Lessor shall be personally liable to any party, or to any successor in interest to any party, in the event of any default or breach by Lessor or for any performance or amount that may become due to any party or successor or with respect to any obligation of Lessor or otherwise under the terms of this Agreement or related to this Agreement.

10.7 <u>Notices</u>. Except as otherwise indicated, all notices, waivers, demands, requests and other communications required or permitted by this Agreement (collectively, "Notices") shall be in writing and shall be effective only if sent by one or more of the following methods: (a) personal delivery; (b) generally recognized overnight commercial courier regularly providing proof of delivery, with delivery charges prepaid or duly charged; (c) United States registered or certified mail, return receipt requested, postage prepaid, or (d) electronic mail (email) addressed to the parties at the respective addresses set forth opposite their names below, or to any other address or addresses as any party shall designate from time to time by notice given to the other in the manner provided in this article:

| If to Lessor: | Scottsdale Aviation Director 15000 North Airport Drive, Suite 100 Scottsdale, AZ 85260 |
|---------------|--|
| | AND |
| | City of Scottsdale 3939 North Drinkwater Boulevard Scottsdale, AZ 85251 Attn: City Attorney |
| If to Lessee: | Desert Aerostar, LLC 10040 E. Happy Valley Rd, Unit 783 Scottsdale, AZ 85255 Attn: Craig Meredith |

Notices to Lessee, other than a notice concerning a default, may be hand delivered to Lessee's general manager. Notices given or served by personal delivery shall be deemed to have been received upon tender to the respective party. Notices given or served by mail or commercial courier shall be deemed to have been given or served as of the date of delivery (whether accepted or refused). Notice given or served by electronic mail shall be deemed to have been given or served upon confirmation of receipt from the receiving party.

10.8 <u>Funding</u>. This article shall control notwithstanding any provision of this Agreement or any exhibit or other agreement or document related hereto. If funds necessary to fulfill Lessor's obligations under this Agreement are not appropriated by the Scottsdale City Council, Lessor may terminate this Agreement by 30 days' notice to Lessee. Termination in accordance with this provision shall not constitute a breach of this Agreement by Lessor. No person will be entitled to any compensation, damages or other remedy from Lessor if this Agreement is terminated pursuant to the terms of this subsection.

10.9 <u>Article Headings</u>. The article headings contained herein are for convenience in reference and not intended to define or limit the scope of any provision of this Agreement.

10.10 Lessor's Right of Entry. Lessor reserves the right at all reasonable times during the term for Lessor or Lessor's agents to enter the Leased Premises for the purpose of inspecting and examining the same, and to show the same to actual or prospective tenants or lenders, and to make such repairs, alterations, improvements or additions as Lessor may deem necessary or desirable, and for any other purposes Lessor deems necessary. During the 90 days prior to the expiration of the term or any renewal term, Lessor may exhibit the Leased Premises to prospective tenants, and place upon the Leased Premises customary "For Lease" signs, as the case may be, which signs Lessee shall permit to remain thereon without molestation. If Lessee shall not be personally present to open and permit entry into said Leased Premises, at any time, when for any reason an entry therein shall be necessary or permissible, Lessor or Lessor's agents may forcibly

enter the same, without rendering Lessee liable therefor, and without any manner affecting the obligations and covenants of this Lease. Nothing herein contained, however, shall be deemed or construed to impose upon Lessor any obligation, responsibility or liability whatsoever for the care, maintenance or repair of the building or any part thereof, except as otherwise herein specifically provided. No exercise by Lessor of any rights under this Article 16 shall entitle Lessee to any damages for inconvenience, disturbance, constructive eviction, loss of business or other damage to Lessee occasioned thereby, nor to any abatement of rent.

10.11 <u>Attorneys' Fees</u>. In the event any action or suit or proceeding is brought by either Lessor or Lessee to enforce compliance with this Agreement or for failure to observe any of the covenants of this Agreement or to vindicate or exercise any rights or remedies hereunder, the prevailing party shall be entitled to recover reasonable attorneys' fees, accounting fees, and other costs incurred in that action or proceeding, in addition to any other relief to which it may be entitled.

10.12 <u>No Third-Party Beneficiaries</u>. Except as otherwise expressly provided, no person or entity shall be a third-party beneficiary to this Agreement or shall have any right or cause of action hereunder.

10.13 <u>Exhibits</u>. All exhibits attached hereto are incorporated into this Agreement by this reference.

10.14 <u>Further Assurances</u>. Lessee agrees to do such further acts and things and to execute and deliver such additional agreements and instruments as Lessor may reasonably require to evidence, confirm or carry out the agreement contained herein.

10.15 <u>Construction</u>. Whenever the context of this Agreement requires, the singular shall include the plural, and the masculine shall include the feminine. This Agreement shall be construed according to its plain meaning and neither for nor against any party hereto. Lessee acknowledges that the Rent payable hereunder was negotiated in light of the plain meaning of this Agreement and this Agreement shall therefore be interpreted according to its plain meaning and without regard to rules of interpretation, if any, which might otherwise favor Lessee.

10.16 <u>Survival of Liability</u>. All obligations of Lessee and Lessor hereunder and all warranties and indemnities of Lessee and Lessor hereunder shall survive termination of this Agreement for any reason.

10.17 <u>Choice of Law</u>. This Agreement is governed by, and shall be construed and enforced in accordance with, the laws of the State of Arizona, without giving effect to any conflict of laws rules, and each party irrevocably submits to the exclusive jurisdiction of the federal and state courts located in Maricopa County, Arizona for the purposes of any action or proceeding arising out of or relating to this Agreement. Each party hereby consents to such jurisdiction and agrees that venue shall lie in the state or federal courts within Maricopa County, Arizona with respect to any claim or cause of action arising under or relating to this Agreement. Each party hereby waives any objection based on *forum non conveniens* and waives any objection to venue of any action instituted hereunder.

10.18 <u>Approvals and Inspections</u>. All approvals, reviews and inspections by Lessor under this Agreement or otherwise are for Lessor's sole benefit and not for Lessee's benefit.

10.19 Statutory Cancellation Right. In addition to its other rights hereunder, Lessor shall

have the cancellation rights specified in A.R.S. § 38-511.

[Signature pages follow]

EXECUTED as of the date first given above.

LESSEE: By: Craig Meredith Desert Aerostar, LLC STATE OF Arizona County of Marico 3)) ss.) The foregoing instrument was acknowledged before me this <u>/b</u> <u>March</u> 2024, by Craig Meredith, day of Notary Public My Commission Expires: 2025 JULIAN SULEIMAN Notary Public, State of Arizona Maricopa County Commission # 614452 My Commission Expires July 14, 2025

LESSOR: CITY OF SCOTTSDALE, an Arizona municipal corporation

By:

David D. Ortega, Mayor

ATTEST:

Ben Lane, City Clerk

STATE OF ARIZONA)

) ss.

)

County of Maricopa

The foregoing instrument was acknowledged before me this _____ day of _____ 2023 by David D. Ortega, Mayor of the City of Scottsdale, an Arizona municipal corporation.

Notary Public

My Commission Expires:

APPROVED AS TO FORM:

Sherry R. Scott, City Attorney By: Eric C. Anderson Sr. Assistant City Attorney

Gary P. Mascaro, Aviation Director

George Woods Jr., Director of Risk Management

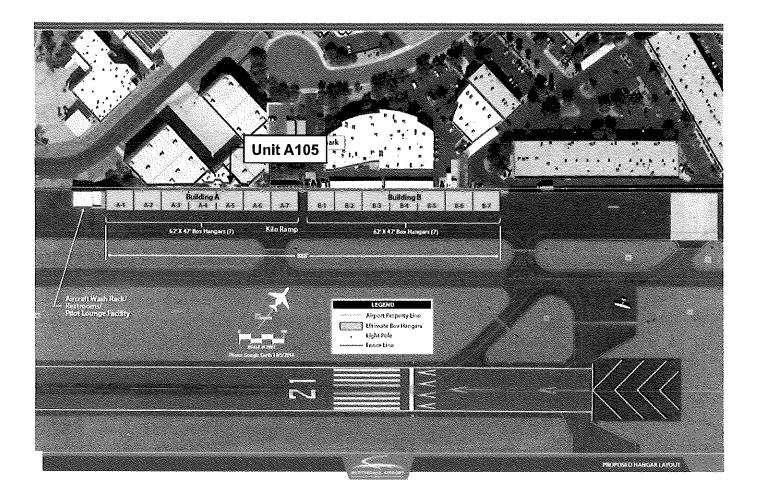


Exhibit "A" General Layout of North General Aviation Box Hangars



COMMISSION ACTION REPORT

Discussion and input regarding Airport and Airpark Aeronautical Business Permit Additions, Cancellations, and Revocations

INFORMATION

Review of Airport and Airpark permittees and major tenant Aeronautical Business Permit additions, cancellations, and revocations.

PURPOSE

Per the request of the Airport Advisory Commission, a report will be provided as needed indicating additions, cancellations, and revocations of Aeronautical Business Permits.

KEY CONSIDERATIONS

- Attached are the current lists of Airport and Airpark permittees.
- List provides what type of aeronautical activity the business is conducting and the contact information.
- Any additions, cancellations, suspensions, and revocations will be highlighted on the list.

Attachment(s):

- 1. Current Airport Permittee List by Category
- 2. Current Airpark Permittee List by Category

Agenda Item No.: 3

Meeting Date: 04/17/24

Staff Contact: Kelli Kuester, Aviation Planning & Outreach Coordinator

Phone: (480) 312-8482

AIRPORT AERONAUTICAL BUSINESS PERMITS & TENANTS

MARCH 2024

| AIRCRAFT CHARTER, SALES & MANAGEMENT | | | | |
|--|---|----------|---------------------|--------------|
| BUSINESS NAME | ΑCTIVITY | LOCATION | CONTACT | TELEPHONE |
| ALL ACCESS MOTORSPORTS, LLC dba ALL ACCESS | | | | |
| JETS | CHARTER BROKERAGE | SFS | BRADLEY CRAIG | |
| AMERICAN FLIGHT SUPPORT, LLC | CHARTER BROKERAGE | JA | BEN MOKE | 888-245-4017 |
| ATLANTIC AVIATION - CHARTER | AIRCRAFT CHARTER | AASC | RICK WIELEBSKI | 480-948-2400 |
| BUSINESS AIRCRAFT MANAGEMENT dba | | | | |
| EXECUTIVE AIRCRAFT SERVICES | AIRCRAFT CHARTER/SALES/MANAGEMENT | SFS | GORDON JOHNSON | 480-905-8659 |
| C. WRIGHT AVIATION, LLC | AIRCRAFT SALES/CHARTER BROKERAGE | AASC | CYGNE LASHAE SWAN | 480-500-1818 |
| CIRRUS DESIGN CORP DBA CIRRUS AIRCRAFT | AIRCRAFT MANAGEMENT/SALES | AA | RAVI DHARNIDHARKA | 865-724-1959 |
| DELUX PUBLIC CHARTER LLC, DBA JSX AIR | AIRCRAFT CHARTER | AA | DAVID DRABINSKY | 469-791-7270 |
| G.G.R. AVIATION | AIRCRAFT MANAGEMENT | SFS | GUY MILANOVITS | 480-614-1166 |
| GRANDVIEW AVIATION, LLC | AIRCRAFT CHARTER | SFS | DARRELL BONEBRAKE | 888-573-9426 |
| J&S AVIATION | AIRCRAFT MANAGEMENT | MOBILE | SEAN FOWLER | 480-241-9437 |
| JET LINX SCOTTSDALE | AIRCRAFT CHARTER/MANAGEMENT | AASC | JON HULBURD | 866-538-5469 |
| JET FLEET, LLC | AIRCRAFT SALES | SFS | STEVE GAGE | 480-286-0029 |
| JET PROS, LLC | AIRCRAFT CHARTER/BROKERAGE/MANAGEMENT | SFS | MARGARET PIONTEK | 480-444-2452 |
| JOHN HOPKINSON & ASSOCIATES | AIRCRAFT SALES | AA | CHRISTINA HOPKINSON | 403-637-2250 |
| M&N EQUIPMENT, LLC dba M&N AVIATION | AIRCRAFT CHARTER/MANAGEMENT | SFS | TODD SCHIECK | 720-356-4830 |
| MACKIN AVIATION, LLC | AIRCRAFT SALES | AA | BRIAN MACKIN | 480-363-0058 |
| MAINE AVIATION AIRCRAFT CHARTER, LLC dba | | | | |
| MAC JET CENTER | AIRCRAFT CHARTER | SPH | ALYSAN CARUSO | 207-780-1811 |
| PRISMJET, LLC | AIRCRAFT CHARTER/BROKERAGE/MANAGEMENT | | SCOTT CASEY | |
| SOUTHWEST AERO, LLC | AIRCRAFT SALES | AA | BRIAN MACKIN | 480-363-0058 |
| AIRCRAFT RENTAL, LEASING & FLIGHT TRAINING | | | | |
| | | | | |
| | | LOCATION | | TELEPHONE |
| AMERICAN FLYERS, INC. | FLIGHT TRAINING | AANC | STEVEN DAUN | 954-784-2122 |
| AVIATION RESOURCE GROUP (AERODYNE) | AIRCRAFT RENTAL/FLIGHT TRAINING | AASC | | 480-359-7979 |
| CIRRUS DESIGN CORP DBA CIRRUS AIRCRAFT | AIRCRAFT RENTAL/FLIGHT TRAINING | AA | RAVI DHARNIDHARKA | 865-724-1959 |
| FLIGHTWORKS INC. | AIRCRAFT RENTAL/LEASING/FLIGHT TRAINING | SFS | RYAN STRAND | 602-999-5629 |
| LEGACY FLIGHT TRAINING | FLIGHT TRAINING | ACC | | 772-539-0420 |
| LEOPARD AVIATION | AIRCRAFT RENTAL/FLIGHT TRAINING | AASC | THOMAS NOON | 760-419-2252 |
| PLUS 5 SPORT AERO | FLIGHT TRAINING | JA | BUD DAVIDSON | 602-971-3991 |
| SCOTTSDALE EXECUTIVE FLIGHT TRAINING | AIRCRAFT RENTAL/FLIGHT TRAINING | SFS | GUY MILANOVITS | 480-614-1166 |
| SDL HOLDINGS - ATP | FLIGHT TRAINING | AASC | JIM KOZIARSKI | 904-273-3018 |

| SIERRA CHARLIE AVIATION | AIRCRAFT RENTAL/FLIGHT TRAINING | SFS | SCOTT CAMPBELL | 480-390-2346 |
|-----------------------------|---------------------------------|-----|------------------|--------------|
| UNIVERSAL HELICOPTERS, INC. | FLIGHT TRAINING/LEASING | JA | GORDON JIROUX | 480-951-6283 |
| VERTICAL WORKS | FLIGHT TRAINING | JA | CHARLES CHADWICK | 732-865-1610 |

| AIRCRAFT MAINTENANCE & REPAIR | | | | |
|---|-----------------------------|----------|-------------------|--------------|
| BUSINESS NAME | ΑCTIVITY | LOCATION | CONTACT | TELEPHONE |
| ACROPRO LLC | MOBILE AIRCRAFT MAINTENANCE | MOBILE | PIKE KELLY | 805-268-4962 |
| ARIZONA AIRCRAFT INTERIOR DESIGN | SPECIALIZED AIRCRAFT REPAIR | SFS | MICHAEL BRYANT | 480-832-1330 |
| AVIATION.ONE JET MAINTENANCE LLC | AIRCRAFT MAINTENANCE | SPH | ROB ARCHER | 480-923-9135 |
| AZ JET SERVICES | AIRCRAFT MAINTENANCE | SFS | DAVE FERNEAU | 602-380-5555 |
| CESSNA AIRCRAFT COMPANY | AIRCRAFT MAINTENANCE | SFS | RANDALL SOUTIERE | 480-840-9430 |
| CIRRUS DESIGN CORP DBA CIRRUS AIRCRAFT | AIRCRAFT MAINTENANCE | AASC | RAVI DHARNIDHARKA | 865-724-1959 |
| CONSTANT AVIATION, LLC | AIRCRAFT MAINTENANCE | AASC | NATHAN ROMNEY | 469-323-4081 |
| DALLAS AIRMOTIVE | AIRCRAFT MAINTENANCE | SFS | DAVID HUTCHISON | 214-477-9033 |
| DIRECTMX AVIATION LLC | AIRCRAFT MAINTENANCE | AASC | VAN NGUYEN | 520-409-7860 |
| DUNCAN AVIONICS | AIRCRAFT MAINTENANCE | SFS | JIM DAVIS | 480-922-3575 |
| G.G.R. AVIATION | MOBILE AIRCRAFT MAINTENANCE | SFS | GUY MILANOVITS | 480-614-1166 |
| JET EAST AVIATION | AIRCRAFT MAINTENANCE | SFS | SHAWN GEORGE | 216-212-8056 |
| LEARJET/BOMBARDIER INC. | AIRCRAFT MAINTENANCE | SFS | SEBASTIAN MOORE | 520-746-5100 |
| PDR SERVICES | SPECIALIZED AIRCRAFT REPAIR | SFS | PHILIP CHAPMAN | 480-202-2908 |
| PREMIER AIR CENTER dba WEST STAR AVIATION | AIRCRAFT MAINTENANCE | SFS | RODGER RENAUD | 618-258-8020 |
| RUNWAY 3 AVIATION SERVICES, LLC | AIRCRAFT MAINTENANCE | SFS | JEREMY BAILEY | 501-762-5816 |
| TURBINE ENGINE SPECIALISTS INC. | AIRCRAFT MAINTENANCE | AA | RICKIE RAMEY | 817-625-6100 |
| WC AVIATION INC. | AIRCRAFT MAINTENANCE | AA | JORGE DUARTE | 323-707-9567 |

| AIRCRAFT WASHING & DETAILING | | | | |
|------------------------------|------------------|----------|-----------------|--------------|
| BUSINESS NAME | ΑCTIVITY | LOCATION | CONTACT | TELEPHONE |
| AERO PANACHE | AIRCRAFT WASHING | SFS | TODD PUCKETT | 602-531-5505 |
| APPEARANCE GROUP | AIRCRAFT WASHING | SFS | DONALD HENRY | 480-580-1658 |
| CLASSIC AIR AVIATION | AIRCRAFT WASHING | MOBILE | JON MARPLE | 602-574-5376 |
| DETAIL BOYS, LLC | AIRCRAFT WASHING | MOBILE | ALEX DAY | 866-899-6241 |
| JB'S EXECUTIVE DETAILING | AIRCRAFT WASHING | MOBILE | JEFFREY BURROWS | 480-808-4229 |
| SHINY JETS PHOENIX, LLC | AIRCRAFT WASHING | MOBILE | GREG BIRD | 480-268-4286 |
| TIME FOR SALE | AIRCRAFT WASHING | MOBILE | CAROLYN NELSON | 602-295-7181 |
| WEST COAST WASH STATION | AIRCRAFT WASHING | AANC | MIKE ADAMS | 480-443-7320 |

| AUTO RENTAL COMPANIES | |
|-----------------------|--|

| BUSINESS NAME | ΑCTIVITY | LOCATION | CONTACT | TELEPHONE |
|---------------------------|------------------------|----------|----------------|--------------|
| ALAMO/NATIONAL CAR RENTAL | OFF-AIRPORT RENTAL CAR | OFF | MIKE ROLLINS | 480-948-4884 |
| AVIS RENT-A-CAR SYSTEMS | OFF-AIRPORT RENTAL CAR | OFF | PETER SERENA | 480-948-4993 |
| ENTERPRISE RENT-A-CAR | RENTAL CAR | SFS | ERIC BULLIS | 480-315-8051 |
| GO RENTALS | RENTAL CAR | AA | KAVOUS GITIBIN | 480-991-0117 |
| HERTZ RENT-A-CAR | OFF-AIRPORT RENTAL CAR | OFF | STEPHEN BLUM | 239-301-7794 |

| FIXED BASE OPERATORS | | | | |
|--------------------------|---------------------|----------|-----------------|--------------|
| BUSINESS NAME | ACTIVITY | LOCATION | CONTACT | TELEPHONE |
| ATLANTIC AVIATION | FIXED BASE OPERATOR | AA | RICK WIELEBSKI | 480-948-2400 |
| JET AVIATION OF AMERICA | FIXED BASE OPERATOR | JA | TIMOTHY VALLOWE | |
| SIGNATURE FLIGHT SUPPORT | FIXED BASE OPERATOR | SFS | GREG GIBSON | 480-951-2525 |

| HANGAR, SHADE & OFFICE LEASING SERVICES | | | | | |
|---|----------------|----------|-------------|--------------|--|
| BUSINESS NAME | ACTIVITY | LOCATION | CONTACT | TELEPHONE | |
| OUT WEST AVIATION, LLC | HANGAR LEASING | BOX | SHANNON DAY | | |
| SIGNATURE/TAC PRIVATE HANGARS | HANGAR LEASING | SPH | GREG GIBSON | 480-951-2525 | |

| IN-FLIGHT CATERING SERVICES | | | | |
|------------------------------|--------------------|----------|----------------|----------------|
| BUSINESS NAME | ACTIVITY | LOCATION | CONTACT | TELEPHONE |
| AIR CULINAIRE WORLDWIDE, LLC | IN-FLIGHT CATERING | MOBILE | CHRIS EVANS | 1-800-247-2433 |
| BOARD THIS FLIGHT, LLC | IN-FLIGHT CATERING | MOBILE | KATY SALMON | 434-825-3087 |
| EMILY'S EVENTS LLC | IN-FLIGHT CATERING | MOBILE | EMILY GARNER | 480-361-1800 |
| JETFARE CATERING | IN-FLIGHT CATERING | MOBILE | JONATHAN ALLEN | 480-771-4161 |
| SQUARE ONE CONCEPTS, INC. | IN-FLIGHT CATERING | MOBILE | ROLAND WOOD | 480-941-0101 |
| VOLANTI PRIVATE JET CATERING | IN-FLIGHT CATERING | MOBILE | DEE DEE MAZA | 480-636-1722 |

| U.S. GOVERNMENT | | | | |
|-------------------|-------------------------|----------|---------------------|--------------|
| BUSINESS NAME | ACTIVITY | LOCATION | CONTACT | TELEPHONE |
| FAA CONTROL TOWER | SDL AIR TRAFFIC CONTROL | TOWER | JONATHAN WILLIAMS | 480-609-7585 |
| U.S. CUSTOMS | U.S. CUSTOMS | OPS | OFF. KENNEDY/ARVIZU | 480-312-8483 |

LEGEND:

Green = New Permit Yellow = Recently Cancelled Permit Orange = Suspension/Pending Revocation Red = Permit Revoked

ACC = Air Commerce Center; 14605 N. Airport Drive, Scottsdale, AZ 85260

JA = Jet Aviation; 14650 N. Airport Drive, Scottsdale, AZ 85260

AA = Atlantic Aviation (Main); 14600 N. Airport Drive, Scottsdale, AZ 85260

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AASC = Atlantic Aviation South Complex; 14700 N. Airport Drive, Scottsdale, AZ 85260
SFS = Signature Flight Support; 15290 N. 78th Way, Scottsdale, AZ 85260
AANC = Atlantic Aviation North Complex; 15115 N. Airport Drive, Scottsdale, AZ 85260
SPH = Signature Private Hangars, 15003 N. Airport Drive, Scottsdale, AZ 85260
TOWER = FAA Air Traffic Control Tower; 14960 N. 78th Way, Scottsdale, AZ 85260

AIRPARK AERONAUTICAL BUSINESS PERMITS & TENANTS

MARCH 2024

| AIRCRAFT CHARTER, SALES & MANAGEMENT & SPECIALTY SERVICES | | | | |
|---|-----------------------------------|-----------------|--------------|--|
| BUSINESS NAME | ΑCTIVITY | CONTACT | TELEPHONE | |
| ALPHA JET CHARTER INC. | AIRCRAFT CHARTER SERVICES | Deb Sedlak | 602-909-5573 | |
| COPPER STATE TURBINE ENGINE CO. | AIRCRAFT ENGINE OVERHAUL SERVICES | JIM NORDSTROM | 480-500-6677 | |
| EXECUTIVE JET MANAGEMENT | AIRCRAFT MANAGEMENT | CHRISTINE LEBER | 513-979-6709 | |
| LEGACY JETS | AIRCRAFT CHARTER/MANAGEMENT | PAUL WOODFORD | 480-788-7233 | |
| LUXURY AERO COLLECTION, LLC | AIRCRAFT MANAGEMENT/SALES | BRIAN MCNANNA | 480-771-2389 | |
| PINNACLE AIR GROUP | AIRCRAFT CHARTER/MANAGEMENT/SALES | CURT PAVLICEK | 602-618-6200 | |
| SAWYER AVIATION | AIRCRAFT CHARTER | CHAD VERDAGLIO | 480-922-2723 | |
| SILVER AIR, LLC | AIRCRAFT MANAGEMENT | BRANDON MARTIN | 800-889-5840 | |
| SCOTTSDALE HANGAR ONE | AIRCRAFT MANAGEMENT | MATT BEVERAGE | 480-624-9000 | |
| BRADLEY MACK AVIATION, INC. | AIRCRAFT MANAGEMENT | MARY RANDOLPH | 480-393-0770 | |

| HELICOPTER RENTAL, LEASING & FLIGHT TRAINING | | | | |
|--|---------------------------|-----------------|--------------|--|
| BUSINESS NAME | ACTIVITY | CONTACT | TELEPHONE | |
| H5 PRODUCTIONS, INC. dba H5 HELICOPTERS | SPECIAL COMMERCIAL FLYING | MITCH KELLDORF | 480-607-3400 | |
| SUNSTATE HELICOPTERS | SPECIAL COMMERCIAL FLYING | CHRIS DOBKINS | 602-469-3182 | |
| WESTERN SKY HELICOPTERS | SPECIAL COMMERCIAL FLYING | VANESSA CLIFTON | 480-416-6415 | |

| HANGAR, SHADE & OFFICE LEASING SERVICES | | | |
|---|----------------------|---------------|--------------|
| BUSINESS NAME | ACTIVITY | CONTACT | TELEPHONE |
| 7345 ACOMA LLC | HANGAR/SHADE LEASING | WILL COUNTS | 480-483-8107 |
| 7689, LLC | HANGAR/SHADE LEASING | BETH AERTS | 480-289-5715 |
| AIRPARK LAND, LLC | HANGAR/SHADE LEASING | CRAIG JACKSON | 480-421-6694 |
| ASTOR AIRPARK HOLDINGS | HANGAR/SHADE LEASING | REG COOPER | 480-483-1999 |
| AVALON ONE | HANGAR/SHADE LEASING | SAMIR KANUGA | 480-718-2412 |
| BATES FAMILY TRUST | HANGAR/SHADE LEASING | | 480-443-8287 |
| BECK LANE HANGARS LLC | HANGAR/SHADE LEASING | RYAN HAMILTON | |
| BCO, LLC | HANGAR/SHADE LEASING | LYNN BABCOCK | 480-922-0490 |
| BUILDING D | HANGAR/SHADE LEASING | SCOTT LYON | 480-367-6200 |
| CENTRAL IMPLEMENT | HANGAR/SHADE LEASING | PERRY CASE | 480-998-8989 |

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| CC OFFICE LLC | HANGAR/SHADE LEASING | JOSEPH ODDO | 480-998-1444 |
|---------------------------------|----------------------|-----------------------|--------------|
| CWIE MANAGEMENT RESOURCES | HANGAR/SHADE LEASING | FRANK CADWELL | 480-449-7751 |
| DEVELOPMENT SERVICES OF AMERICA | HANGAR/SHADE LEASING | RICHARD WILSON | 480-927-4888 |
| GRAYSTAR CORPORATION | HANGAR/SHADE LEASING | BETH AERTS | 480-483-1985 |
| GREAT AMERICAN HANGAR | HANGAR/SHADE LEASING | MARK BOSCO | 916-391-5000 |
| HANGAR THREE | HANGAR/SHADE LEASING | JIM KEELEY | 480-596-9000 |
| JJS INVESTMENTS LLC | HANGAR/SHADE LEASING | JOHN J. SHUFELDT | 602-399-1514 |
| LARRY COFFEY | HANGAR/SHADE LEASING | LARRY COFFEY | 480-607-0140 |
| PACIFIC MARINE MANAGEMENT | HANGAR/SHADE LEASING | AL CHITTENDEN | 360-653-4266 |
| SCOTTSDALE HANGAR ONE | HANGAR/SHADE LEASING | MATT BEVERAGE | 480-624-9000 |
| SKY HARBOR LEASING, LLC | HANGAR/SHADE LEASING | REG COOPER | 480-483-1999 |
| SOUTHWEST JET CENTER | HANGAR/SHADE LEASING | GARY DAICHENDT | 949-254-3027 |
| THE EVANS BUSINESS COMPLEX, LLC | HANGAR/SHADE LEASING | GABE LAKATOSH | |
| VESELY DESCENDANT'S TRUST | HANGAR/SHADE LEASING | BETH AERTS | 480-483-1985 |
| VISIONMAKERS INTL LLC | HANGAR/SHADE LEASING | LANE COOK | 480-218-1500 |
| WALLACE HOLDINGS | HANGAR/SHADE LEASING | BOB WALLACE | 480-998-8861 |
| WATTS INVESTMENTS, LLC | HANGAR/SHADE LEASING | CHRIS NUTE | 602-761-4571 |

LEGEND:

Green = New Permit

Yellow = Recently Cancelled Permit

Orange = Suspension/Pending Revocation

Red = Permit Revoked



Discussion and input regarding Operations Report for March 2024

INFORMATION

Airport Monthly Operations Update for March 2024

PURPOSE

The purpose of this item is to keep the Airport Advisory Commission informed as to the operational status of the Airport.

| | BASED AIRCRAFT | | | | | | | | | | | |
|---------------|----------------|----------------------|--|--------------------|--------------------------|------------|--------------|--|--|--|--|--|
| | Helicopter | <u>Single Piston</u> | <u>Single</u> <u>Turbopro</u> <u>p</u> | <u>Twin Piston</u> | <u>Twin</u> Turboprop | <u>Jet</u> | <u>Total</u> | | | | | |
| Current Month | 47 | 133 | 24 | 8 | 15 | 189 | 416 | | | | | |
| March 2023 | 43 | 129 | 24 | 8 | 15 | 190 | 409 | | | | | |

| OPERATIONS | | | | | | | | | | | |
|------------|-------------------|-------------------|--|-----------------|-----------------|--|--|--|--|--|--|
| | <u>March 2023</u> | <u>March 2024</u> | <u>% </u> | <u>2023 YTD</u> | <u>2024 YTD</u> | <u>% </u> | | | | | |
| Total | 15,687 | 14,658 | -6.55 | 41,754 | 42,550 | 1.90 | | | | | |
| IFR | 6,518 | 6,643 | 1.91 | 18,193 | 18,781 | 3.23 | | | | | |

| | | ALERTS |
|-------------|-------------|--|
| <u>Date</u> | <u>Type</u> | Description |
| 3/02/24 | 1 | Cessna 172, possible alternator failure |
| 3/06/24 | 2 | Bombardier Global Express, brake failure indicator light |
| | | |

| | INCIDENTS | |
|---------|--|--|
| Date | Description | |
| 3/03/24 | Cessna Citation 525B flat tire after landing | |
| 3/07/24 | Small fuel spill, Jet Aviation ramp | |
| 3/10/24 | Small fuel spill, Jet Aviation ramp | |
| 3/14/24 | Small fuel spill, Jet Aviation ramp | |
| 3/17/24 | Fuel leak, Jet Aviation | |
| 3/22/24 | Oil spill, Atlantic South Ramp | |
| 3/22/24 | Cessna Citation 560, two main tires blown upon landing | |
| 3/24/24 | Vehicle gate opened towards car exiting the airside and contacted the bumper | |
| 3/29/24 | Fuel leak caused by venting, Jet Aviation ramp | |
| 3/29/24 | Unknow fuel spill on Taxiway Alpha near A-16 run-up area | |
| 3/30/24 | Oil spill, Atlantic South Ramp | |
| | | |

Agenda Item No.: 4

Meeting Date: 04/17/24

Staff Contact: Matthew Johnson, Operations Supervisor

Commission Information Report Airport Monthly Operations Update for March 2024

Agenda Item No.: 4

| | ENFORCEMENT ACTIONS | | | | | | | | | | |
|---------|--|--|---------------------------|--|--|--|--|--|--|--|--|
| Date | Violation | <u>Enforcement</u> <u>Method Used</u> | <u>Comments</u> | | | | | | | | |
| 3/04/24 | Failure to display airport parking tag | Verbal | 1 st Violation | | | | | | | | |
| 3/04/24 | Speeding | Verbal | 1 st Violation | | | | | | | | |
| 3/09/24 | Aircraft parked in transient area for more than 14 days | N.O.V. | 1 st Violation | | | | | | | | |
| 3/20/24 | Speeding | Verbal | 1 st Violation | | | | | | | | |
| 3/21/24 | Performing commercial aeronautical services without a permit | Verbal | 1 st Violation | | | | | | | | |
| 3/23/24 | Aircraft parked in transient area for more than 14 days | N.O.V. | 2 nd Violation | | | | | | | | |
| 3/23/24 | Parking violation | N.O.V. | 1 st Violation | | | | | | | | |
| 3/28/24 | Aircraft Wash Plan violation | N.O.V. | 1 st Violation | | | | | | | | |
| 3/28/24 | Engine run-up performed in unauthorized area | Verbal | 1 st Violation | | | | | | | | |

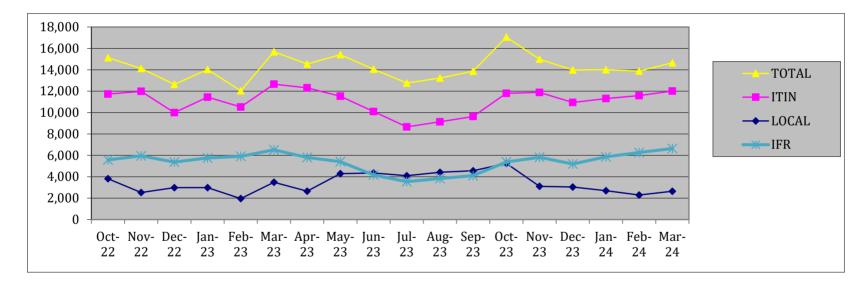
| <u>*Revenue (FYTD)</u> | <u>Total Uses</u> <u>Month</u> | <u>Total Uses (FYTD)</u> |
|------------------------|-----------------------------------|--------------------------|
| 2023/2024 \$915,625 | March 2024 251 | 2023/2024 1,558 |
| 2022/2023 \$895,200 | March 2023 216 | 2022/2023 1,565 |

*Revenue = User Fees and Overtime Fees Charged to Users 75,000 lbs. + PPR = 31 (calendar year 2024)



SCOTTSDALE AIRPORT OPERATIONS 2022-2024

| | Oct-22 | Nov-22 | Dec-22 | Jan-23 | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 | Dec-23 | Jan-24 | Feb-24 | Mar-24 |
|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| ITIN | 11,734 | 11,987 | 9,996 | 11,443 | 10,525 | 12,654 | 12,317 | 11,530 | 10,097 | 8,664 | 9,139 | 9,636 | 11,805 | 11,885 | 10,945 | 11,315 | 11,585 | 12,014 |
| LOCAL | 3,818 | 2,531 | 2,984 | 2,983 | 1,960 | 3,489 | 2,653 | 4,293 | 4,353 | 4,100 | 4,419 | 4,561 | 5,254 | 3,105 | 3,042 | 2,699 | 2,293 | 2,644 |
| IFR | 5,575 | 5,954 | 5,374 | 5,761 | 5,914 | 6,518 | 5,810 | 5,414 | 4,168 | 3,543 | 3,835 | 4,105 | 5,382 | 5,823 | 5,197 | 5,867 | 6,270 | 6,643 |
| TOTAL | 15,130 | 14,125 | 12,640 | 14,030 | 12,037 | 15,687 | 14,548 | 15,417 | 14,056 | 12,764 | 13,229 | 13,871 | 17,059 | 14,990 | 13,987 | 14,014 | 13,878 | 14,658 |

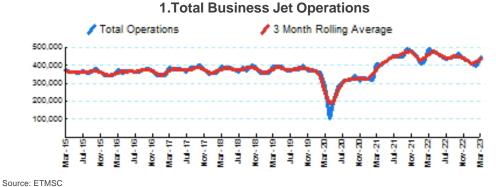


ITIN - Itinerant - an operation is arriving from outside the traffic pattern or departs the airport traffic pattern

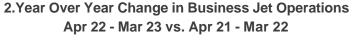
LOCAL - an operation that stays within the traffic pattern airspace (non-itinerant)

IFR - an operation that is conducted under instrument flight rules. IFR operations are a sub-category of the total number of operations as they can either Local or Itinerant. Total Operations = Itinerant Operations + Local Operations





Note: Operations refer to arrivals and departures.





Source: ETMSC

3.Monthly Trends

| | | Total | | | Domestic | | In | ternational | |
|--------|-----------|-----------|--------|-----------|-----------|--------|-----------|-------------|--------|
| Month | 2022-2023 | 2021-2022 | Change | 2022-2023 | 2021-2022 | Change | 2022-2023 | 2021-2022 | Change |
| Apr | 476,016 | 402,464 | 18.28% | 402,982 | 345,988 | 16.47% | 73,034 | 56,476 | 29.32% |
| May | 473,042 | 421,562 | 12.21% | 403,764 | 367,420 | 9.89% | 69,278 | 54,142 | 27.96% |
| Jun | 450,206 | 438,584 | 2.65% | 382,244 | 384,866 | -0.68% | 67,962 | 53,718 | 26.52% |
| Jul | 432,792 | 456,088 | -5.11% | 366,962 | 396,246 | -7.39% | 65,830 | 59,842 | 10.01% |
| Aug | 443,560 | 448,138 | -1.02% | 381,670 | 391,248 | -2.45% | 61,890 | 56,890 | 8.79% |
| Sep | 445,926 | 449,154 | -0.72% | 388,060 | 394,386 | -1.60% | 57,866 | 54,768 | 5.66% |
| Oct | 467,328 | 496,238 | -5.83% | 407,108 | 434,386 | -6.28% | 60,220 | 61,852 | -2.64% |
| Nov | 437,452 | 477,342 | -8.36% | 372,284 | 410,554 | -9.32% | 65,168 | 66,788 | -2.43% |
| Dec | 427,326 | 459,058 | -6.91% | 357,666 | 390,574 | -8.43% | 69,660 | 68,484 | 1.72% |
| Jan | 410,146 | 407,152 | 0.74% | 342,222 | 346,468 | -1.23% | 67,924 | 60,684 | 11.93% |
| Feb | 396,146 | 415,990 | -4.77% | 334,066 | 353,248 | -5.43% | 62,080 | 62,742 | -1.06% |
| Mar | 449,726 | 492,664 | -8.72% | 376,288 | 415,274 | -9.39% | 73,438 | 77,390 | -5.11% |
| Total | 5,309,666 | 5,364,434 | -1.02% | 4,515,316 | 4,630,658 | -2.49% | 794,350 | 733,776 | 8.26% |
| Source | : ETMSC | | | | | | | | |

Note: International flights include US to Foreign, Foreign to US and all foreign operations

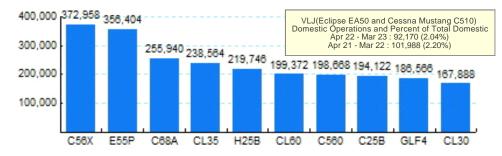
4. Overall Trends (Calendar Year)

| | Tota | al | Dome | stic | International | | | |
|-------|------------|---------|------------|---------|---------------|---------|--|--|
| Year | Operations | Change | Operations | Change | Operations | Change | | |
| 2013 | 4,072,848 | | 3,394,942 | | 677,906 | | | |
| 2014 | 4,235,910 | 4.00% | 3,527,038 | 3.89% | 708,872 | 4.57% | | |
| 2015 | 4,291,174 | 1.30% | 3,605,060 | 2.21% | 686,114 | -3.21% | | |
| 2016 | 4,349,740 | 1.36% | 3,667,338 | 1.73% | 682,402 | -0.54% | | |
| 2017 | 4,483,614 | 3.08% | 3,793,700 | 3.45% | 689,914 | 1.10% | | |
| 2018 | 4,520,968 | 0.83% | 3,824,528 | 0.81% | 696,440 | 0.95% | | |
| 2019 | 4,533,920 | 0.29% | 3,836,578 | 0.32% | 697,342 | 0.13% | | |
| 2020 | 3,501,192 | -22.78% | 3,033,148 | -20.94% | 468,044 | -32.88% | | |
| 2021 | 5,099,528 | 45.65% | 4,421,070 | 45.76% | 678,458 | 44.96% | | |
| 2022 | 5,369,454 | 5.29% | 4,577,730 | 3.54% | 791,724 | 16.69% | | |
| 2023* | 1,256,018 | | 1,052,576 | | 203,442 | | | |

* - Year to date Source: ETMSC

Note: International flights include US to Foreign, Foreign to US and all foreign operations.

5.Top Ten Aircraft for Domestic Business Jet Operations Apr 22 - Mar 23



Source: ETMSC



Comments:



COMMISSION ACTION REPORT

Discussion and Input of the Proposed Aviation Enterprise Fund Five-Year Financial Plan for FY24/25 – FY28/29

INFORMATION

Discussion and input of the proposed Aviation Enterprise Fund Five-Year Financial Plan for FY24/25 – FY28/29.

PURPOSE

To review the Airport's overall revenues and expenditures forecast (including capital improvements) and to identify any necessary adjustments.

Please note the attached financial plan was finalized and submitted to the City in early March. Upon direction by the City Manager, staff will review the budget plan and make adjustments as needed.

Attachment(s): 1. Aviation Enterprise Fund Five-Year Financial Plan

TION REPORT

Agenda Item No.: 5

Meeting Date: 04/17/24

Staff Contact: Gary P. Mascaro, Aviation Director

AVIATION ENTERPRISE FUND FIVE YEAR FINANCIAL FORECAST

| | ACTUAL FY 2022/23 | ADOPTED FY 2023/24 | APPROVED FY 2023/24 | FORECAST FY 2023/24 | PROPOSED FY 2024/25 | FORECAST FY 2025/26 | FORECAST FY 2026/27 | FORECAST FY 2027/28 | FORECAST FY 2028/29 |
|--|---------------------------|-------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| rces of Funds | | | | | | | | | |
| Beginning Fund Balance | | | | | | | | | |
| Debt Service Reserve | \$ - | \$ 430,561 | \$ - | \$ - | \$ 430,675 | \$ 430,175 | \$ 430,300 | \$ 429,750 | \$ 429,3 |
| Fleet Replacement Reserve | 1,196,500 | 960,739 | 1,396,300 | 1,396,300 | 1,890,800 | 3,755,000 | 3,755,000 | 3,755,000 | 3,755,0 |
| Future Capital Replacement | 2,199,611 | 5,220,800 | 5,220,800 | 5,220,800 | 5,442,139 | 10,420,610 | 14,030,859 | 17,484,284 | 20,671,6 |
| Operating Reserve | 1,132,600 | 922,308 | 925,597 | 925,597 | 976,076 | 987,824 | 1,002,850 | 1,037,375 | 1,091,3 |
| Undesignated, Unreserved Fund Balance | 2,303,409 | 2,806,413 | 3,117,850 | 3,117,850 | 5,592,504 | (0) | (0) | (0) | |
| Total Beginning Fund Balance/Reserve | 6,832,120 | 10,340,821 | 10,660,547 | 10,660,547 | 14,332,194 | 15,593,609 | 19,219,009 | 22,706,409 | 25,947, |
| Revenues | | | | | | | | | |
| Airport Fees | 9.154.141 | 9,174,872 | 9,174,872 | 9,174,872 | 8,958,864 | 9,026,000 | 9,115,800 | 9,206,600 | 9 298 (|
| Property Rental | 182,624 | 188,586 | 188,586 | 188,586 | 191,458 | 193,200 | 195,200 | 197,100 | 198,9 |
| Jet Fuel | 260,385 | 223,000 | 223,000 | 223,000 | 233,000 | 235,300 | 237,700 | 240,100 | 242, |
| Interest Earnings | 134,640 | 162,396 | 162,396 | 162,396 | 448,314 | 470,900 | 467,200 | 478,000 | 485, |
| Miscellaneous | 2,513 | - | - | - | - | - | - | - | |
| Federal Grants | - | - | - | | | | | | |
| Reimbursements from Outside Sources | - | | | | - | - | - | | |
| Total Revenues | 9,734,303 | 9,748,854 | 9,748,854 | 9,748,854 | 9,831,636 | 9,925,400 | 10,015,900 | 10,121,800 | 10,225 |
| Transfers In | | | | | | | | | |
| CIP | 8,940 | - | - | | - | - | - | - | |
| Debt Svc MPC Bonds | 695,358 | | - | - | - | - | | - | |
| Operating Total Transfers In | 704,298 | | | | | | | | |
| Total Sources | \$ 10,438,601 | \$ 9,748,854 | \$ 9,748,854 | \$ 9,748,854 | \$ 9,831,636 | \$ 9,925,400 | \$ 10,015,900 | \$ 10,121,800 | \$ 10,225 |
| | \$ 10,438,001 | \$ 9,740,004 | \$ 9,740,004 | \$ 9,746,654 | \$ 9,631,030 | \$ 9,925,400 | \$ 10,015,900 | \$ 10,121,800 | \$ 10,225 |
| s of Funds Expenditures | | | | | | | | | |
| Community and Economic Development | 3,053,036 | 3,195,174 | 3,092,752 | 3,092,752 | 3,317,611 | 3,346,400 | 3,451,000 | 3,631,700 | 3,669 |
| Citywide Direct Cost Allocation | 431.738 | 419.300 | 419.300 | 419,300 | 440.265 | 462,300 | 485,400 | 509,700 | ., |
| Citywide Indirect Cost Allocation | 106,213 | 127,452 | 127,452 | 127,452 | 169,051 | 177,500 | 186,400 | 195,700 | 205 |
| Citywide Pay Program | | | 7,135 | 7,135 | - | - | - | - | |
| Compensation Other | - | | - | | | - | | | |
| Class and Comp Study | - | 47,878 | 47,878 | | 48,960 | 50,100 | 51,200 | 52,300 | 53 |
| Fuel and Maint and Repair | | | 44,872 | 44,872 | | - | | - | |
| Market | - | | | | | - | | | |
| Market Catch-up | | | | | | | | | |
| Vacation Trade | | 4,000 | 445 | | 1,541 | 1,500 | 1,500 | 1,500 | 1 |
| Leave Accrual Payments / Parental Leave | | 163,493 | 66,105 | 66,105 | 13,572 | 13,900 | 14,200 | 14,500 | 14 |
| Post Employment Medical | - | 100,400 | 3,900 | 3,900 | 10,072 | 15,500 | 14,200 | 14,500 | - |
| Savings from Vacant Positions | - | (40,000) | 23,841 | 11,294 | (40,000) | (40,000) | (40,000) | (40,000) | (4 |
| Utilities | - | (40,000) | | | (40,000) | (40,000) | (40,000) | (40,000) | (4 |
| | - | - | 83,617 | 83,617 | - | - | - | - | |
| GAAP Adjustment . Subtotal - Operating | 3,590,987 | 3,917,297 | 3,917,297 | 3,856,427 | 3,951,000 | 4,011,700 | 4,149,700 | 4,365,400 | 3,90- |
| | | | | | | | | | |
| Operating Income (Loss) | 6,143,316 | 5,831,557 | 5,831,557 | 5,892,427 | 5,880,636 | 5,913,700 | 5,866,200 | 5,756,400 | 6,32 |
| Debt Service | | | | | | | | | |
| MPC Bonds Debt Svc - Airport | 1,719,244 | 1,722,244 | 1,722,244 | 1,722,244 | 1,722,744 | 1,720,700 | 1,721,200 | 1,719,000 | 1,719 |
| Professional Services | - | | - | | | - | - | - | , |
| Transfers Out | | | | | | | | | |
| Debt Svc MPC Bonds | 695,358 | | | - | - | | | - | |
| CIP Budget Book - 5-ry Plan | 593,304 | 461,635 | 461,635 | 461,635 | 2,820,439 | 514,900 | 600,700 | 773,800 | 1,044 |
| CIP Technology CIP Plan | 11,281 | 36,901 | 36,901 | 36,901 | 76,038 | 52,700 | 56,900 | 22,300 | 3 |
| Subtotal Capital Transfer Out | 1,299,943 | 498,536 | 498,536 | 498,536 | 2,896,477 | 567,600 | 657,600 | 796,100 | 1,07 |
| Total Uses of Funds | 6,610,174 | 6,138,077 | 6,138,077 | 6,077,207 | 8,570,221 | 6,300,000 | 6,528,500 | 6,880,500 | 6,70 |
| Change in Fund Balance | 3,828,427 | 3,610,777 | 3,610,777 | 3,671,647 | 1,261,415 | 3,625,400 | 3,487,400 | 3,241,300 | 3,52 |
| ing Fund Balance | | | | | | | | | |
| Debt Service Reserve | | - | 430,675 | 430,675 | 430,175 | 430,300 | 429,750 | 429,750 | 42 |
| Fleet Replacement Reserve 2.00% Note 1 | 1,396,300 | 1,890,800 | 1,890,800 | 1,890,800 | 3,755,000 | 3,755,000 | 3,755,000 | 3,755,000 | 3,75 |
| Future Capital Replacement Note 3 | 5,220,800 | 5,442,139 | 5,442,139 | 5,442,139 | ############ | 14,030,859 | 17,484,284 | 20,671,609 | 24,30 |
| Operating Reserve Note 2 | 925,597 | 979,324 | 979,324 | 976,076 | 987,824 | 1,002,850 | 1,037,375 | 1,091,350 | 970 |
| Undesignated, Unreserved Fund Balance | 3,117,850 | 5,639,335 | 5,528,386 | 5,592,504 | (0) | (0) | (0) | (0) | |
| Total Ending Fund Balance | \$ 10,660,547 | \$ 13,951,598 | \$ 14,271,324 | \$ 14,332,194 | \$ 15,593,609 | \$ 19,219,009 | \$ 22,706,409 | \$ 25,947,709 | \$ 29,47 |
| cast Assumptions: | - | - | - | - | - | - | - | - | |
| Revenue Growth | | | | | -2.35% | 0.75% | 0.99% | 1.00% | |
| Rate Increase | | | 0.50% | 2.00% | 2.95% | 3.40% | 3.85% | 2.97% | |
| Interest Earnings Rate | | | 0.50% | 2.00% | | | | | |
| Inflation Percentage | | | | | 2.45% | 1.54% | 3.44% | 5.20% | -1 |
| Funded Replacement Reserve Percentage | | | | | 2.95% | 2.72% | 2.48% | 2.24% | - |
| | | ung (General Capital Pr | DIECTS I | | | | | | |
| Operating Reserve includes Airport Operations, Indirect Cost | 3,116 061466 003(3, 011 1 | | | | 987,800 | 1,002,900 | 1,037,400 | 1,091,400 | 970 |

Note 1: The Fleet Replacement Reserve is held to purchase new and replacement vehicles used for airport operations; the vehicles include general utility vehicles as well as fire trucks. Segregation of the vehicles, effective in fiscal year 2014, was done to ensure Federal Aviation Administration and Arizona Department of Transportation grant compliance.

Note 2: The City's Comprehensive Financial Policies provide that the Aviation Fund Operating Reserve will be funded at 25% of the operating expenditures less debt service and transfers out.

Note 3: The Designation for Future Capital Replacement is equal to revenues less expenses and required reserves.

Source: The Aviation Enterprise Five Year Financial Forecast was prepared using the Aviation Fund Five Year Operating Budget Forecast, the Recommended Aviation Capital Project Budget for Fiscal Years 2024/25 through 2028/29, the Airport regional/federal project plan, and the Five Year Revenue Forecast. The above documents were prepared by the Aviation Department and City Treasurer's Office.



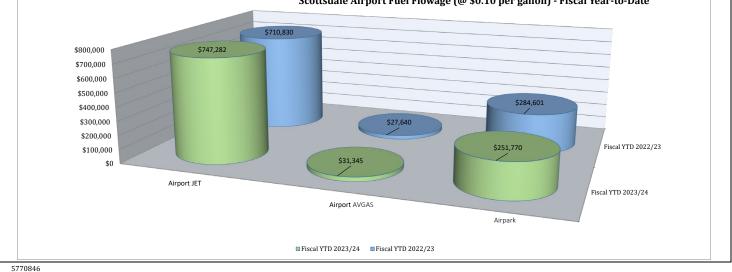
Discussion and Input Regarding Monthly Financial Report for February 2024

Agenda Item No.: 6

Meeting Date: 04/17/24

Staff Contact: Kelli Kuester Aviation Planning & Outreach Coordinator

| | | | FY 2023/24 Adopted | FIS | CAL YEAR 202 FY 2023/24 | 23/24 (JUL-J | UN) | FY 2023/24 | L (IIIIIIIN)Vea | r to Date (throug | h Eab 2024) |
|---------------|-------------|-----------------|-----------------------|-------------|----------------------------------|--------------|-----------------|----------------|-----------------|-------------------|---------------|
| | | | , | | | | | | | | |
| | | | | | Approved | | | Approved | | Dollar | <u>%</u> |
| | | | Budget | | Budget | | | Budget | Actual | Variance | Variance |
| | | Revenue | \$9,586,458 | - | \$9,586,458 | | Revenue | \$6,142,161 | \$6,272,991 | \$130,830 | variance 2 |
| | | | \$3,315,174 | | \$3,005,158 | | | \$2,087,657 | \$2,149,282 | \$61,625 | 3 |
| | | Expenses Net | \$6,271,284 | - | \$6,581,300 | | Expenses Net | \$4,054,504 | \$4,123,709 | \$69,205 | |
| | | iver = | \$0,271,284 | = | \$0,361,300 | | INEL | \$4,034,304 | \$4,123,709 | \$09,203 | |
| | | AVIATION FUND | CASH BALANCE | | | | MON | THLY REVENUE A | ND EXPENDITURI | E COMPARISON (ACT | |
| | | Operating | CIP Funds | | Total | | | February | February | Dollar | % |
| s of 2/29/24 | | \$12,597,390 | \$1,469,881 | | \$14,067,271 | | | 2023 | 2024 | Variance | Variance |
| s of 2 /29/23 | | \$9,248,817 | -\$763,751 | | \$8,485,065 | | Revenue | \$891,309 | \$897,523 | \$6,214 | |
| | | | | | | | Expenses | \$220,706 | \$183,835 | -\$36,871 | -17 |
| | | | | | | | Net | \$670,603 | \$713,688 | \$43,085 | |
| | | | | ACCOU | | | FRORT | | | | |
| | | | | | NTS RECEIVAI ging Report Data | | | | | | |
| | | | | | Current | 1-30 Days | 31-60 Days | 61-90 Days | 91-120 Days | >120 Days | Total Amt D |
| | | | All Accounts | Total | 198,637.01 | 3,402.71 | -802.14 | -39.88 | -1,117.34 | -883.08 | 199,197.2 |
| | | | | Fuel | Flowage (@ \$ | 50.10 per ga | llon) | | | | |
| | Februar | y 2023 | | F | ebruary 2024 | | % Change | | | | |
| | Revenue | JAN Gallons | % Total | Revenue | JAN Gallons | | From Last Yr | | | | |
| Airport JET | \$116,206 | 1,162,063 | 75.2% | \$123,451 | 1,234,506 | 78.8% | | Gal | | | |
| Airport AVGAS | \$3,795 | 37,955 | 2.5% | \$3,620 | 36,195 | 2.3% | | Gal | | | |
| Airpark | \$34,625 | 346,249 | 22.4% | \$29,594 | 295,937 | 18.9% | -14.5% | Gal | | | |
| _ | \$154,627 | 1,546,267 | 100.0% | \$156,664 | 1,566,638 | 100.0% | 1.3% | Gal | | | |
| | Fiscal YTD | 2022/23 | | Fisc | al YTD 2023/ | 24 | % Change | | | | |
| | Revenue | Gallons | % Total | Revenue | Gallons | % Total | From Last Yr | | | | |
| Airport JET | \$710,830 | 7,108,304 | 69.5% | \$747,282 | 7,472,821 | 72.5% | | | | | |
| Airport AVGAS | \$27,640 | 276,401 | 2.7% | \$31,345 | 313,454 | 3.0% | 13.4% | Gal | | | |
| Airpark | \$284,601 | 2,846,011 | 27.8% | \$251,770 | 2,517,702 | 24.4% | -11.5% | Gal | | | |
| | \$1,023,072 | 10,230,715 | 100.0% | \$1,030,398 | 10,303,977 | 100.0% | 0.7% | Gal | | | |





Discussion and Input Regarding Public Outreach Programs and Planning Projects

Agenda Item No: 7

Meeting Date: 04/17/24

Staff Contact: Kelli Kuester, Aviation Planning & Outreach Coordinator

Phone: (480) 312-8482

INFORMATION

Monthly update of the marketing, community, planning and pilot outreach programs at Scottsdale Airport.

PURPOSE

The purpose of this item is to keep the Airport Advisory Commission informed of the airport's marketing, outreach, and planning projects efforts.

| Noise Program Outreach | | |
|--|---|-------------|
| Description | Purpose | Status |
| Phoenix Terminal Area Procedure | The FAA Performance Based Navigation team held initial procedure design meetings. | In progress |
| Noise Outreach | Will conduct noise outreach as necessary. | Completed |
| Pilot Outreach | | • |
| Description | Purpose | Status |
| Pilot Briefing & Outreach | Pilot Briefings are hosted by the FAA Air Traffic Control Tower and are typically held annually. | Completed |
| Voluntary Curfew Outreach (10:00 p.m. - 6:00 a.m.) | The Voluntary Curfew Program is designed to respond to a complaint received for an operation between 10 p.m. and 6 a.m. If a flight is confirmed, a letter is sent out to the operator to ask them for their cooperation in flying outside these hours when possible. The following Voluntary Curfew letters were sent out: March-9 | Completed |
| Planning Projects | | · |

| Description | Purpose | Status |
|---|--|-----------|
| Monitor property development through the Planning Department | Working with the Planning Department to protect the airspace and development uses near Scottsdale Airport. The Planning and Zoning reports listed the following number of projects within the Airport Influence Area: March-5 | Completed |
| Community Outreach and | l Marketing | |
| Description | Purpose | Status |
| Media, social media, & list serve notices | List Serve notices and social media posts related to Final Four. Press release, list serve notice, and social media post related to movie night at the airport. | Completed |
| Brochures, flyers, other print materials, webpages & videos | Will produce brochures, flyers, and other collateral material as necessary. | Completed |
| Community outreach, presentations, and events | Will conduct as necessary. | Completed |



Discussion and input regarding Quarterly Noise Complaint Summary

INFORMATION

Aviation staff will update the Airport Advisory Commission regarding aircraft noise complaints received during the first quarter of 2024.

PURPOSE

Community members that wish to report their concerns pertaining to aircraft noise and overflight activity associated with Scottsdale Airport air traffic may do so anytime by calling the aircraft noise report line or by submitting their complaint(s) via the Scottsdale Airport website. Each quarter a summary report is generated to depict the number of noise complaints that were received, along with the number of people who submitted complaints and a map depicting the location of where the complaints were generated.

KEY CONSIDERATIONS

- The quarterly noise complaint summary is used to identify and evaluate trends. It is not used to change flight procedures or restrict aircraft operating activity.
- It is normal to see increases and decreases in aircraft noise complaints associated with changes in weather and seasonal conditions.
- Aviation staff will respond to noise complaints within the Airport Noise Influence Area only when there is a specific request for a callback, or if the complainant is new.

STAFF RESPONSE

The following are callback or email responses by staff, which are responded to outside of the noise complaint system:

Callbacks: 43 Emails: 2 Total: 45

Attachment(s): 1. Noise Complaint Summary for January 1 – March 31, 2024

10025531

Agenda Item No.: 8

Meeting Date: 04/17/24

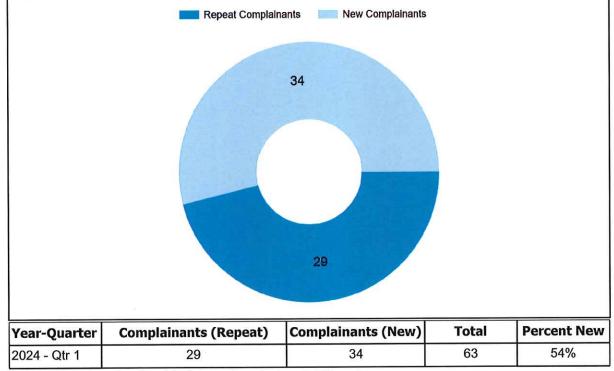
Staff Contact: Kelli Kuester, Aviation Planning & Outreach Coordinator



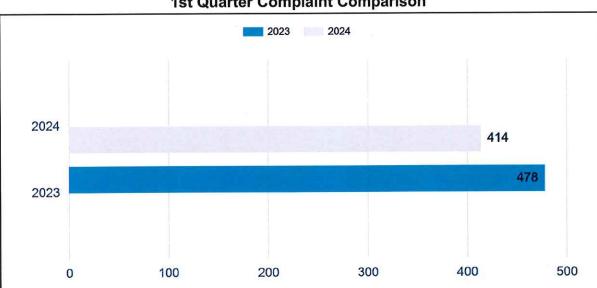
Quarterly Noise Report

January 1 through March 31, 2024

Total Complainant Summary



This table reflects the number of complainants for "local" complaints received this quarter.



1st Quarter Complaint Comparison

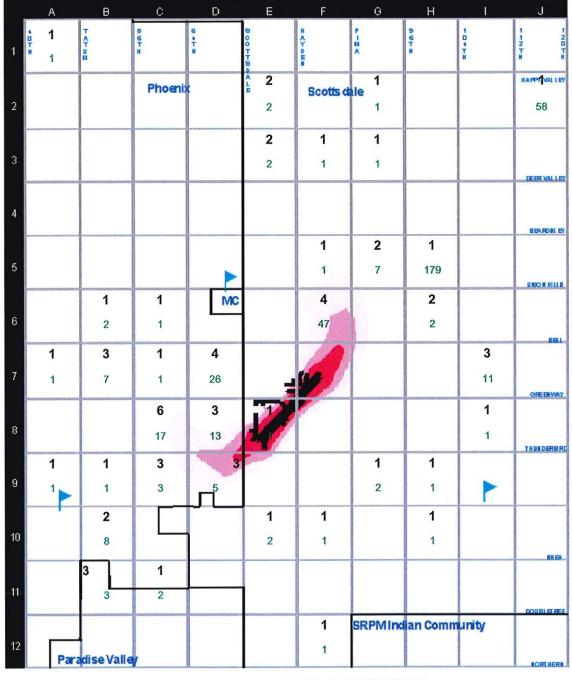
This table shows the total complaints received in the "local" area for this quarter along with a comparison of the same quarter the previous year.

Aircraft Noise Complaint Map

Complaints and complaintants within the Airport Influence Area

January 1 through March 31, 2024

The map below represents the Scottsdale Airport Influence Area. Each grid block indicates the total number of complaints (green - on bottom) received per square mile for the summary period, and the number of complainants or people (black - on top) who filed them. Please refer to the map legend below for other map features.



GRIDS NOT SHOWN: UNKNOWN=2/1, BEYOND GRID=2/8

| LEGEND | 55 DNL Contour 60 DNL Contour | 8/ | Complainants |
|--------|-----------------------------------|-----------|--------------|
| | 65 DNL Contour Reporting Point | Grid Key: | Complaints |
| | City Limits | | |



Administrative report from the Aviation Director, or designee, regarding the status of pending aviation-relative items

INFORMATION

Discussion regarding status of the Airport Advisory Commission's items to City Council, and aviation-related items approved by Planning Commission, Design Review Board, or City Council.

Attachment(s):

- 1. Airport Advisory Commission Items to City Council.
- 2. Aviation-related items to Planning Commission, Design Review Board, or City Council.
- 3. City Council Meeting Calendar.

Agenda Item No: 9

Meeting Date: 04/17/24

Staff Contact: Gary P. Mascaro, Aviation Director

AIRPORT ADVISORY COMMISSION AVIATION ITEMS TO CITY COUNCIL

| AIRPORT COMMISSION DATE | APPROVED | ITEM DESCRIPTION | CITY COUNCIL DATE | APPROVED |
|-------------------------------|----------|---|-------------------------|----------|
| 11-15-23 | | Recommend to City Council Adoption of Resolution No. 12991 authorizing construction contract No. IFB-072023-104 with Legacy Wireless Solutions, Inc. in the amount of \$262,270.00 for the Main Apron Lighting Upgrade project at Scottsdale Airport and; authorize a FY 2023/24 Aviation Funds Capital Contingency Budget Appropriation transfer of up to \$45,000 to be funded by Aviation Funds and; authorize a FY 2023/24 Aviation Future Grants Capital Contingency Budget Appropriation transfer of up to \$267,484 (\$254,968 Federal and \$12,516 State) to be funded by the respective grant funds. Staff contact: Chris Read, Assistant Aviation Director-Operations, 480-312-2674, <u>cread@scottsdaleaz.gov</u> | 01-09-24 | 7-0 |
| 04-17-24 | | Recommend to City Council Adoption of Resolution No. 13102 authorizing Lease Agreement No. 2024-065-COS with Desert Aerostar, LLC for lease of General Aviation Box Hangar Space at Scottsdale Airport. | 05-14-24 | ? |

AVIATION-RELATED ITEMS TO PLANNING COMMISSION, DESIGN REVIEW BOARD OR CITY COUNCIL

(Projects that may be on airport, have taxi lane access, have height implications, or have sensitive noise uses) 2024

| AIRPORT COMMISSION DATE | APPROVED | ITEM DESCRIPTION | PLANNING, DRB, OR CITY COUNCIL | APPROVED |
|-------------------------------|------------------------|--|---|------------------|
| N/A | N/A | Augusta One Scottsdale Request by owner for approval of the site plan, landscape plan, and building elevations for a new residential healthcare facility, consisting of 120-units, on a +/- 3.0-acres site located at 7221 E. Legacy Boulevard, with Planned Regional Center and Planned Community Development (PRC PCD) zoning. 30-DR-2021#4 | DR | ? |
| 02-21-24 | Approved 6-0 | Cosanti Commons Request by owner for a Zoning District Map Amendment from Central Business (Conditional) (C-2 (C)) to Planned Unit Development, Planned-shared District (PUD PSD) Zoning with a Development Plan on a +/- 8.5 acre site located at 7000 E. Shea Boulevard for a mixed use development including +/- 239 multi-family units and existing commercial buildings. 6-ZN-2023 and 2-GP-2023 | PC CC | ? ? |
| 01-17-24 | Not Approved 7-0 | AXON Discussion and Possible Action for a Recommendation to the Planning Commission and City Council regarding case 13-ZN-2020#2, a request by owner for a zoning district map amendment from Planned Community District, Industrial Park (P-C I-1) zoning to Planned Community District with P-C comparable Planned Airpark Core, Airpark Mixed-Use - Residential (P-C PCP AMU-R) zoning to accommodate an amendment to the original development plan (13-ZN-2020) to allow for 2,552 multi- family residential units, a hotel, and retail in six five-story buildings, up to 67 feet in height, and an increase in allowed floor area ratio (FAR) from 0.8 to 1.1, on a +/- 41- acre portion of a +/- 68-acre site, located at 8300 E Axon way. | PC 02-14-24 | Continued TBD |
| ? | ? | Banner Health Medical Campus Request by owner for a zoning district map amendment from Planned Community Development with P-C comparable Central Business District (P-C C-2) and comparable Industrial Park District (P-C I-1) to Special Campus (S-C) District, | ? | ? |

| | | including development plan, for a new medical campus including full-service hospital with helipad, on a +/- 48-acre site located at 18400 N. Hayden Road. | | |
|-----|-----|---|---|---|
| N/A | N/A | Sky Harbor CenterAddition of 6,215 sf hangar storage building to existing lot with minor site work. 646-PA-2023. | ? | ? |
| ? | ? | One Scottsdale Request to amend the existing Planned Community District (P-C) with comparable Planned Regional Center (PRC) zoning, Development Plan, and Amended Development Standards approved in case 20-ZN-2002#3, along with an amendment to the Development Plan and Development Agreement. | ? | ? |



| 2024 City | ^v Council | Meeting | Calendar |
|-----------|----------------------|---------|----------|
|-----------|----------------------|---------|----------|

| JANUARY | | | | | | | | |
|---------|----|----|----|----|----|----|--|--|
| S | М | Т | W | Т | F | S | | |
| | 1 | 2 | 3 | 4 | 5 | 6 | | |
| 7 | 8 | 9 | 10 | 11 | 12 | 13 | | |
| 14 | 15 | 16 | 17 | 18 | 19 | 20 | | |
| 21 | 22 | 23 | 24 | 25 | 26 | 27 | | |
| 28 | 29 | 30 | 31 | | | | | |

| APRIL | | | | | | | |
|-------|----|----|----|----|----|----|--|
| S | Μ | Т | W | Т | F | S | |
| | 1 | 2 | 3 | 4 | 5 | 6 | |
| 7 | 8 | 9 | 10 | 11 | 12 | 13 | |
| 14 | 15 | 16 | 17 | 18 | 19 | 20 | |
| 21 | 22 | 23 | 24 | 25 | 26 | 27 | |
| 28 | 29 | 30 | | | | | |

| JULY | | | | | | | | |
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| OCTOBER | | | | | | | | |
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| FEBRUARY | | | | | | | |
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| SEPTEMBER | | | | | | | | | | |
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| DECEMBER | | | | | | | | | | |
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Кеу

Council Meeting

Special Meeting – Charter Officer Evaluations

Optional Additional Mtg and/or Work Study Session Events **Dates are subject to change**

Election

No meetings will be scheduled Retreat City of Scottsdale Holiday

Jan 11-MLK Dinner 25-State of the City Address

- Feb 13-Retreat
- Mar 10-14-NLC Congressional City Conference
- Apr16-Proposed Budget and CIP PresentationMay7-History Hall of Fame Ceremony
- 14-Tentative Budget AdoptionJun4-Final Budget Adoption
- 18-Charter Officer Evaluations (3pm) 25-Property Tax Adoption
- Aug 6-Election Day 27-30-AZ League Annual Conference (Arizona Biltmore-Phoenix)
- Nov 1-Regular Meeting (2pm) 5-Election Day 12-17-NLC Summit

Revised: 09/28/23



COMMISSION ACTION REPORT

Discussion and possible action to modify the Airport Advisory Commission meeting schedule and Commission item calendar

Agenda Item No.: 10

Meeting Date: 04/17/24

Staff Contact: Gary P. Mascaro, Aviation Director

Phone: (480) 312-7735

ACTION

Review Airport Advisory Commission meeting schedule.

PURPOSE

Pursuant to By-Laws of the Scottsdale Airport Advisory Commission, Section 202, "Regular meetings of the Commission shall be held on the third Wednesday of each month immediately following the study session, unless otherwise scheduled by majority vote of its members. In the event the Commission desires not to hold the preceding study session, the regular meeting shall begin at 5:00 p.m., unless otherwise scheduled by majority vote of its members."

Attachment(s): 1. Airport Advisory Commission meeting schedule

Airport Advisory Commission Meetings

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| January | | | | | | | | | |
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Election of Officers

By-Laws Review

Quarterly Noise Program Update

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Annual AZBAA Update

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Five Year Financial Plan

Risk Management Update

Quarterly Noise Program Update

| August | | | | | | | |
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Quarterly Noise Program Update

Experience Scottsdale Update

| | September | | | | | | | |
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Quarterly Noise Program Update

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| December | | | | | | | |
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