

Monthly Financial Report

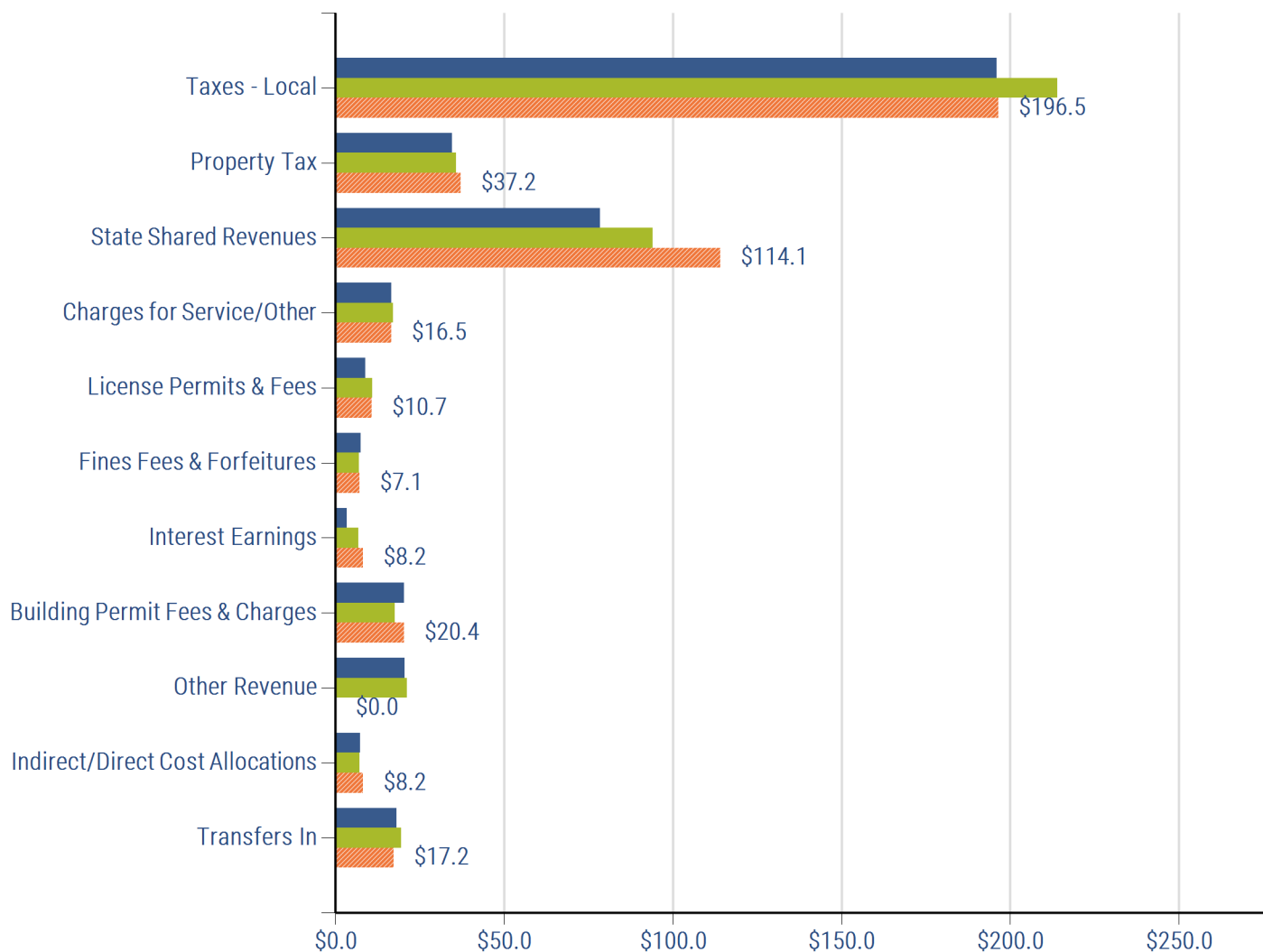
**Fiscal Year to Date as of
October 31, 2023**

Report to the City Council
Prepared by the City Treasurer
December 5, 2023

Sources

General Fund

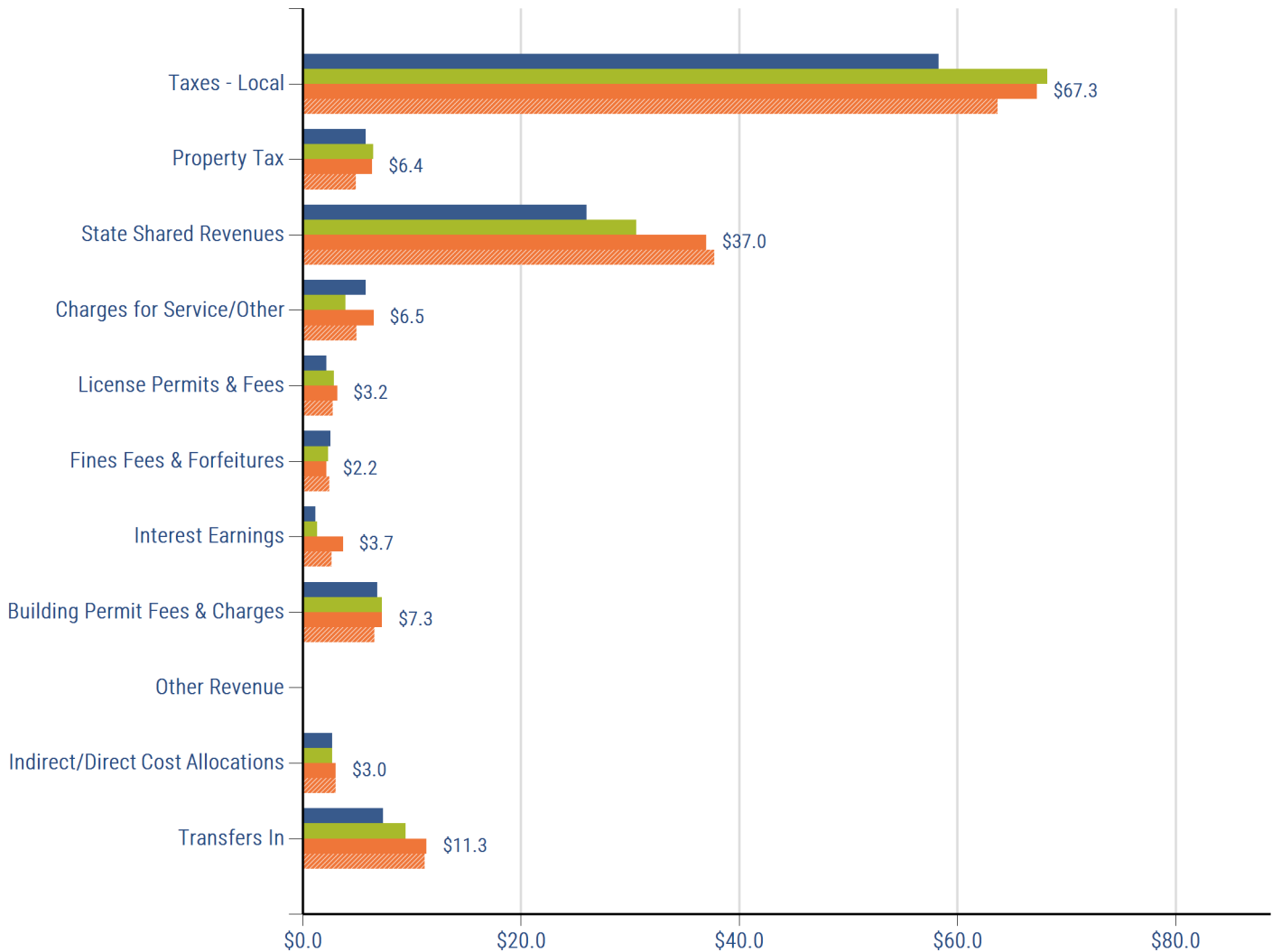
Twelve Months: Fiscal Year



■ FY 2021/22 - Actuals
 ■ FY 2022/23 - Actuals
 ▨ FY 2023/24 - Revised Budget

	FY 2021/22 <u>Actuals</u>	FY 2022/23 <u>Actuals</u>	FY 2023/24 <u>Revised Budget</u>
Taxes - Local	\$195.9	\$214.1	\$196.5
Property Tax	34.6	35.8	37.2
State Shared Revenues	78.5	94.0	114.1
Charges for Service/Other	16.6	17.0	16.5
License Permits & Fees	8.8	10.8	10.7
Fines Fees & Forfeitures	7.5	7.0	7.1
Interest Earnings	3.3	6.9	8.2
Building Permit Fees & Charges	20.3	17.6	20.4
Other Revenue	20.5	21.2	-
Indirect/Direct Cost Allocations	7.2	7.2	8.2
Transfers In	18.2	19.4	17.2
Total Sources	\$411.3	\$450.9	\$436.1

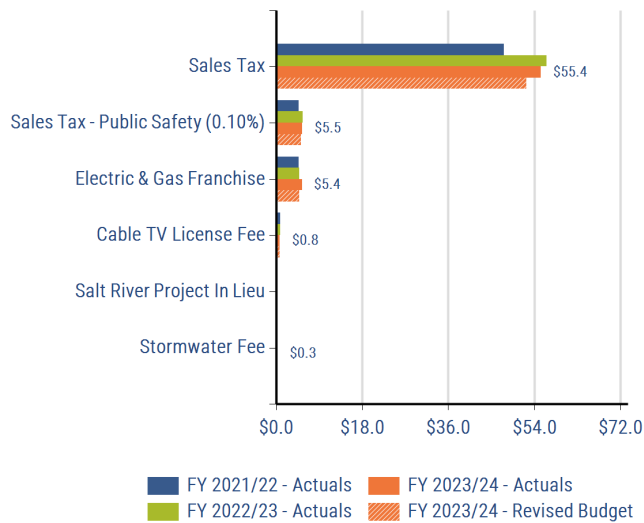
Sources (Fiscal Year to Date: October 2023)



■ FY 2021/22 - Actuals
 ■ FY 2022/23 - Actuals
 ■ FY 2023/24 - Actuals
 ■ FY 2023/24 - Revised Budget

	FY 2021/22 Actuals	FY 2022/23 Actuals	FY 2023/24 Actuals	FY 2023/24 Revised Budget	Actual vs. Budget Favorable / (Unfavorable)	
					Amount	Percent
Taxes - Local	\$58.3	\$68.2	\$67.3	\$63.7	\$3.6	6%
Property Tax	5.8	6.5	6.4	4.9	1.5	30%
State Shared Revenues	26.0	30.6	37.0	37.7	(0.8)	(2%)
Charges for Service/Other	5.8	3.9	6.5	4.9	1.6	33%
License Permits & Fees	2.2	2.9	3.2	2.7	0.4	16%
Fines Fees & Forfeitures	2.6	2.3	2.2	2.4	(0.2)	(10%)
Interest Earnings	1.1	1.3	3.7	2.6	1.1	40%
Building Permit Fees & Charges	6.8	7.2	7.3	6.5	0.7	11%
Other Revenue	-	-	-	-	-	n/a
Indirect/Direct Cost Allocations	2.7	2.7	3.0	3.0	-	-
Transfers In	7.4	9.4	11.3	11.2	0.1	1%
Total Sources	\$118.6	\$135.1	\$147.8	\$139.7	\$8.1	6%

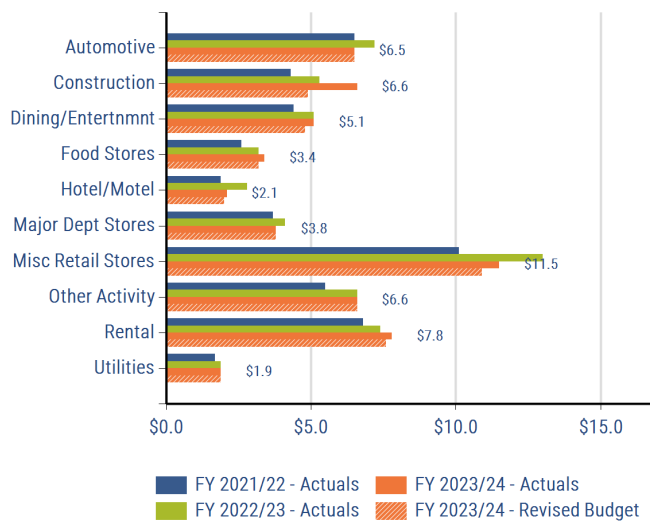
Taxes - Local (Fiscal Year to Date: October 2023)



Actual to Budget variance of \$3.6 million or 6%: The favorable variance is primarily due to Sales Tax. See detailed Sales Tax information on page 4. Electric & Gas Franchise is favorable due to higher than expected collections from APS.

	FY 2021/22 Actuals	FY 2022/23 Actuals	FY 2023/24 Actuals	FY 2023/24 Revised Budget	Actual vs. Budget Favorable / (Unfavorable)	
					Amount	Percent
Sales Tax	\$47.6	\$56.6	\$55.4	\$52.4	\$2.9	6%
Sales Tax - Public Safety (0.10%)	4.7	5.6	5.5	5.2	0.3	6%
Electric & Gas Franchise	4.7	4.9	5.4	4.9	0.5	10%
Cable TV License Fee	0.9	0.9	0.8	0.8	-	-
Salt River Project In Lieu	-	-	-	-	-	-
Stormwater Fee	0.3	0.3	0.3	0.3	-	-
Taxes - Local Total	\$58.3	\$68.2	\$67.3	\$63.7	\$3.6	6%

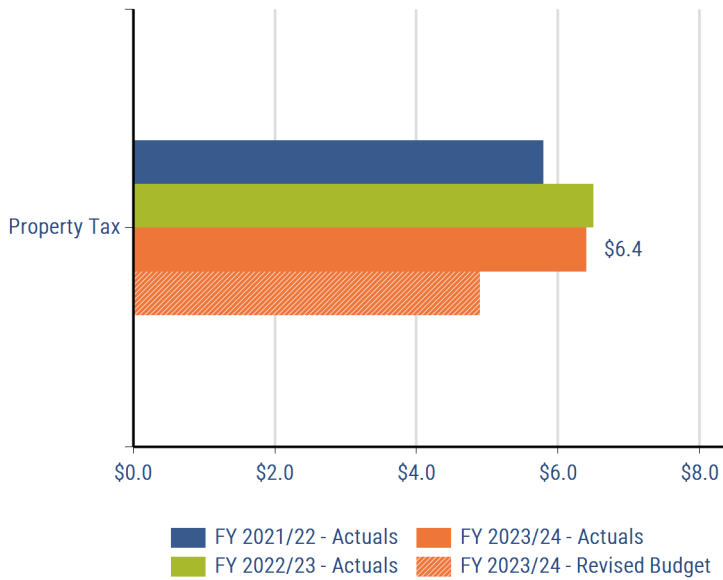
Sales Tax (Fiscal Year to Date: October 2023)



Actual to Budget variance of \$2.9 million or 6%: The Sales tax is favorable primarily due to: 1) Construction Sales Tax - increases from residential and commercial construction; and 2) Miscellaneous Retail Stores - due in part to retail stores doing better than anticipated and inflation.

	FY 2021/22	FY 2022/23	FY 2023/24	FY 2023/24	Actual vs. Budget	
	Actuals	Actuals	Actuals	Revised Budget	Favorable / (Unfavorable) Amount	Percent
Automotive	\$6.5	\$7.2	\$6.5	\$6.5	\$ -	-
Construction	4.3	5.3	6.6	4.9	1.7	34%
Dining/Entertainment	4.4	5.1	5.1	4.8	0.2	5%
Food Stores	2.6	3.2	3.4	3.2	0.2	5%
Hotel/Motel	1.9	2.8	2.1	2.0	0.1	5%
Major Dept Stores	3.7	4.1	3.8	3.8	-	-
Misc Retail Stores	10.1	13.0	11.5	10.9	0.5	5%
Other Activity	5.5	6.6	6.6	6.6	-	-
Rental	6.8	7.4	7.8	7.6	0.2	2%
Utilities	1.7	1.9	1.9	1.9	-	-
Sales Tax Total	\$47.6	\$56.6	\$55.4	\$52.4	\$2.9	6%

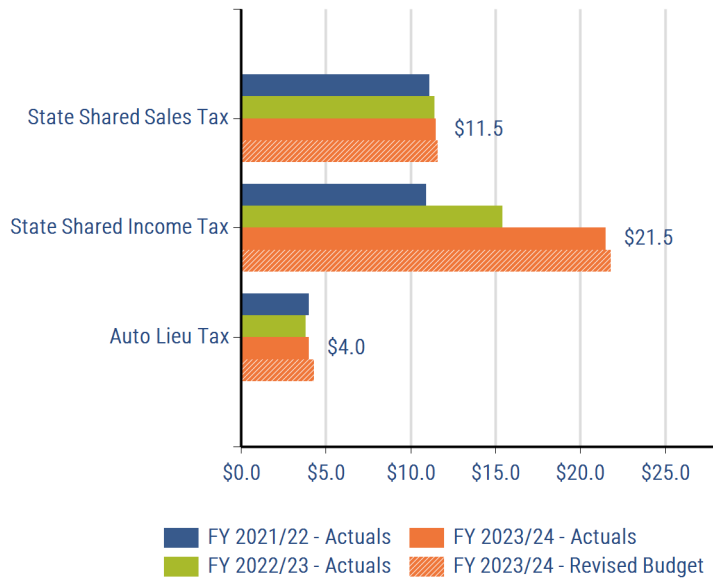
Property Tax (Fiscal Year to Date: October 2023)



Actual to Budget variance of \$1.5 million or 30%: The favorable variance is due to distribution timing. The budget is based on the county's three year collection average, and may vary year over year.

	FY 2021/22 Actuals	FY 2022/23 Actuals	FY 2023/24 Actuals	FY 2023/24 Revised Budget	Actual vs. Budget Favorable / (Unfavorable) Amount	Percent
Property Tax	\$5.8	\$6.5	\$6.4	\$4.9	\$1.5	30%
Property Tax Total	\$5.8	\$6.5	\$6.4	\$4.9	\$1.5	30%

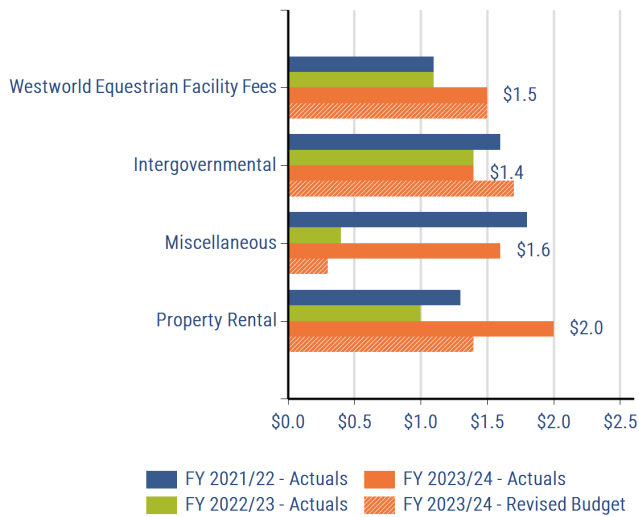
State Shared Revenues (Fiscal Year to Date: October 2023)



Actual to Budget variance of (\$0.8) million or (2%): The unfavorable in State Shared Sales Tax is due to the State's revenues collections less than forecast. The Joint Legislative Budget Committee (JLBC) stated that the sales tax revenues loss is due to slow down customer consumption: the retail and restaurant/bar classifications grew less than expected, offset by a slight overperformance seen in the contracting classification. The unfavorable variance in State Shared Income Tax is due to lower-than-expected payments and higher-than-expected refunds. The unfavorable variance in Auto Lieu Tax is due to timing of vehicle license renewals.

	FY 2021/22 Actuals	FY 2022/23 Actuals	FY 2023/24 Actuals	FY 2023/24 Revised Budget	Actual vs. Budget Favorable / (Unfavorable)	
					Amount	Percent
State Shared Sales Tax	\$11.1	\$11.4	\$11.5	\$11.6	(\$0.1)	(1%)
State Shared Income Tax	10.9	15.4	21.5	21.8	(0.3)	(2%)
Auto Lieu Tax	4.0	3.8	4.0	4.3	(0.3)	(7%)
State Shared Revenues Total	\$26.0	\$30.6	\$37.0	\$37.7	(\$0.8)	(2%)

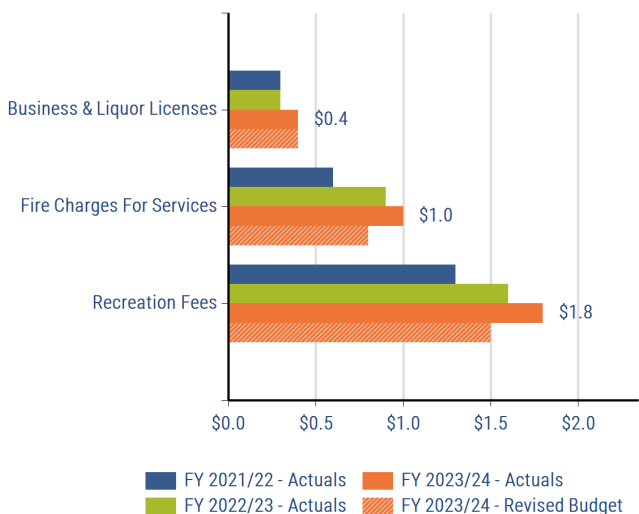
Charges for Service/Other (Fiscal Year to Date: October 2023)



Actual to Budget variance of \$1.6 million or 33%: The favorable variance is primarily due to the timing of payment receipt for Property Rental.

	FY 2021/22 Actuals	FY 2022/23 Actuals	FY 2023/24 Actuals	FY 2023/24 Revised Budget	Actual vs. Budget Favorable / (Unfavorable) Amount	Percent
Westworld Equestrian Facility Fees	\$1.1	\$1.1	\$1.5	\$1.5	\$ -	-
Intergovernmental	1.6	1.4	1.4	1.7	(0.3)	(15%)
Miscellaneous	1.8	0.4	1.6	0.3	1.3	nm
Property Rental	1.3	1.0	2.0	1.4	0.6	40%
Charges for Service/Other Total	\$5.8	\$3.9	\$6.5	\$4.9	\$1.6	33%

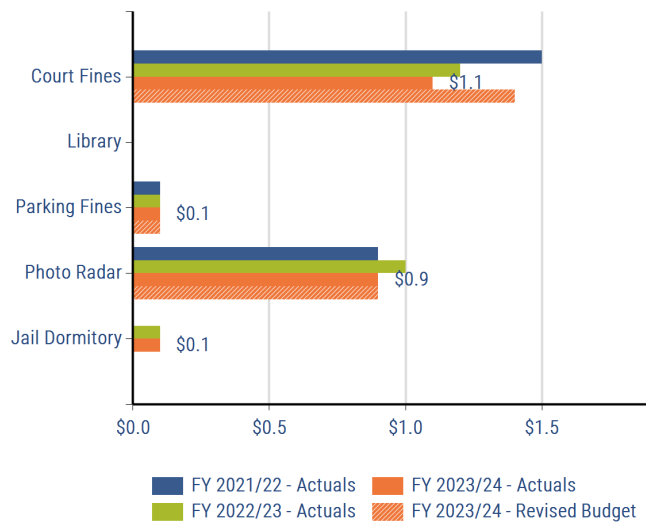
License Permits & Fees (Fiscal Year to Date: October 2023)



Actual to Budget variance of \$0.4 million or 16%: The favorable variance is due to: 1) Fire Charges for Services - timing for receiving a payment made by Maricopa County that should be recorded in FY 2022/23; and 2) Recreation Fees - higher than expected activities from summer programs in community parks.

	FY 2021/22 Actuals	FY 2022/23 Actuals	FY 2023/24 Actuals	FY 2023/24 Revised Budget	Actual vs. Budget Favorable / (Unfavorable) Amount	Percent
Business & Liquor Licenses	\$0.3	\$0.3	\$0.4	\$0.4	\$ -	-
Fire Charges For Services	0.6	0.9	1.0	0.8	0.2	26%
Recreation Fees	1.3	1.6	1.8	1.5	0.3	17%
License Permits & Fees Total	\$2.2	\$2.9	\$3.2	\$2.7	\$0.4	16%

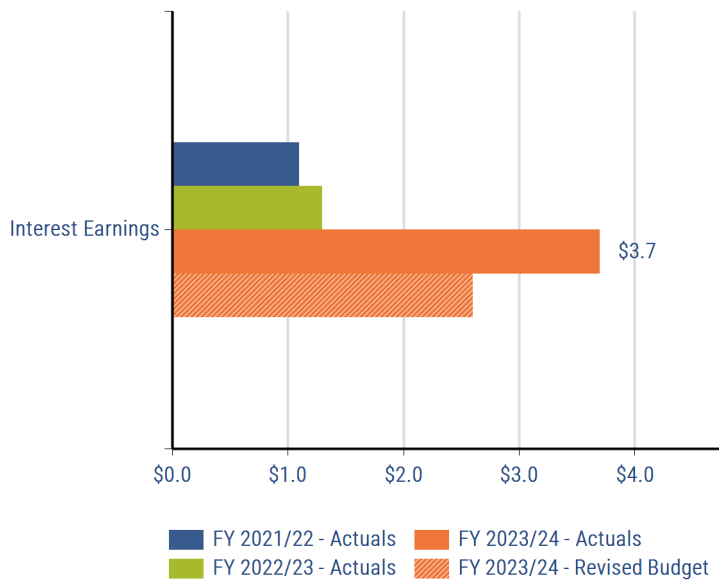
Fines Fees & Forfeitures (Fiscal Year to Date: October 2023)



Actual to Budget variance of (\$0.2) million or (10%): The unfavorable is due to a decrease in Court Fines - civil non-photo enforcement fillings.

	<u>FY 2021/22 Actuals</u>	<u>FY 2022/23 Actuals</u>	<u>FY 2023/24 Actuals</u>	<u>FY 2023/24 Revised Budget</u>	<u>Actual vs. Budget Favorable / (Unfavorable) Amount</u>	<u>Percent</u>
Court Fines	\$1.5	\$1.2	\$1.1	\$1.4	(\$0.3)	(22%)
Library	-	-	-	-	-	-
Parking Fines	0.1	0.1	0.1	0.1	-	-
Photo Radar	0.9	1.0	0.9	0.9	-	-
Jail Dormitory	-	0.1	0.1	-	0.1	nm
Fines Fees & Forfeitures Total	\$2.6	\$2.3	\$2.2	\$2.4	(\$0.2)	(10%)

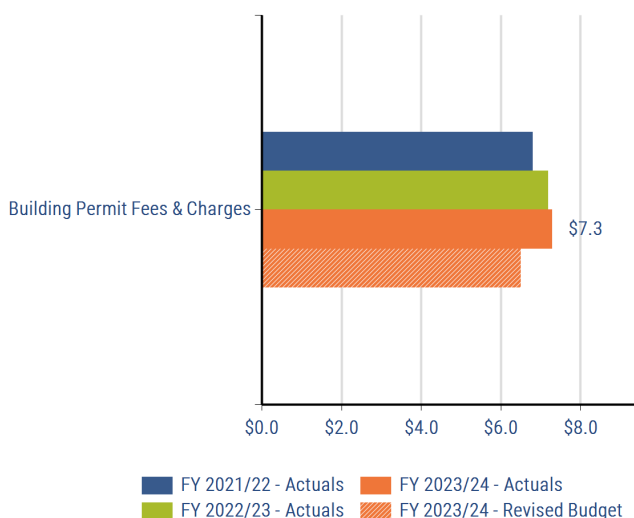
Interest Earnings (Fiscal Year to Date: October 2023)



Actual to Budget variance of \$1.1 million or 40%: The favorable variance is due to the rate of return being higher than expected.

	<u>FY 2021/22 Actuals</u>	<u>FY 2022/23 Actuals</u>	<u>FY 2023/24 Actuals</u>	<u>FY 2023/24 Revised Budget</u>	<u>Actual vs. Budget Favorable / (Unfavorable) Amount</u>	<u>Percent</u>
Interest Earnings	\$1.1	\$1.3	\$3.7	\$2.6	\$1.1	40%
Interest Earnings Total	\$1.1	\$1.3	\$3.7	\$2.6	\$1.1	40%

Building Permit Fees & Charges (Fiscal Year to Date: October 2023)

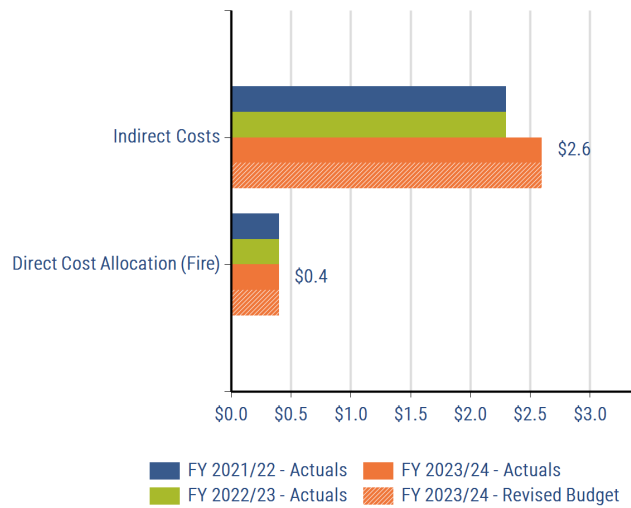


Actual to Budget variance of \$0.7 million or 11%: The favorable variance is due to higher than expected revenues from plan review fees related to new construction, and development permits and fees from general development activities.

	<u>FY 2021/22 Actuals</u>	<u>FY 2022/23 Actuals</u>	<u>FY 2023/24 Actuals</u>	<u>FY 2023/24 Revised Budget</u>	<u>Actual vs. Budget Favorable / (Unfavorable) Amount</u>	<u>Percent</u>
Building Permit Fees & Charges	\$6.8	\$7.2	\$7.3	\$6.5	\$0.7	11%
Building Permit Fees & Charges Total	\$6.8	\$7.2	\$7.3	\$6.5	\$0.7	11%

Indirect/Direct Cost Allocations (Fiscal Year to Date: October 2023)

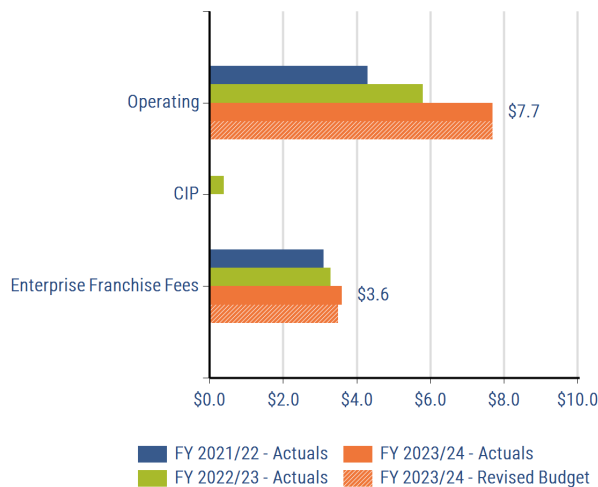
Actual to Budget variance of \$0.0 million or 0%: No explanation necessary.



	FY 2021/22 Actuals	FY 2022/23 Actuals	FY 2023/24 Actuals	FY 2023/24 Revised Budget	Actual vs. Budget Favorable / (Unfavorable) Amount	Percent
Indirect Costs	\$2.3	\$2.3	\$2.6	\$2.6	\$ -	-
Direct Cost Allocation (Fire)	0.4	0.4	0.4	0.4	-	-
Indirect/Direct Cost Allocations Total	\$2.7	\$2.7	\$3.0	\$3.0	\$ -	-

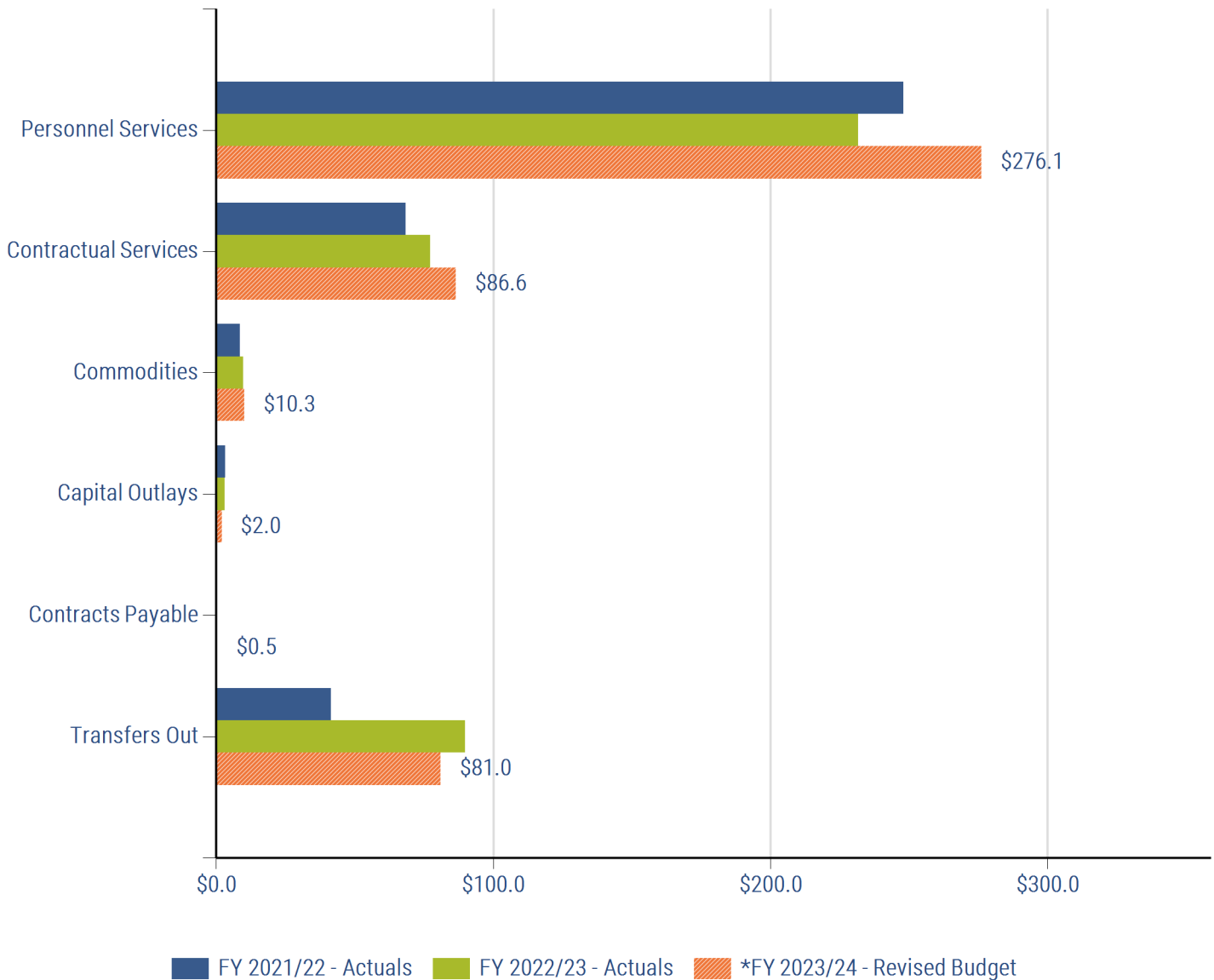
Transfers In (Fiscal Year to Date: October 2023)

Actual to Budget variance of \$0.1 million or 1%: No explanation necessary.



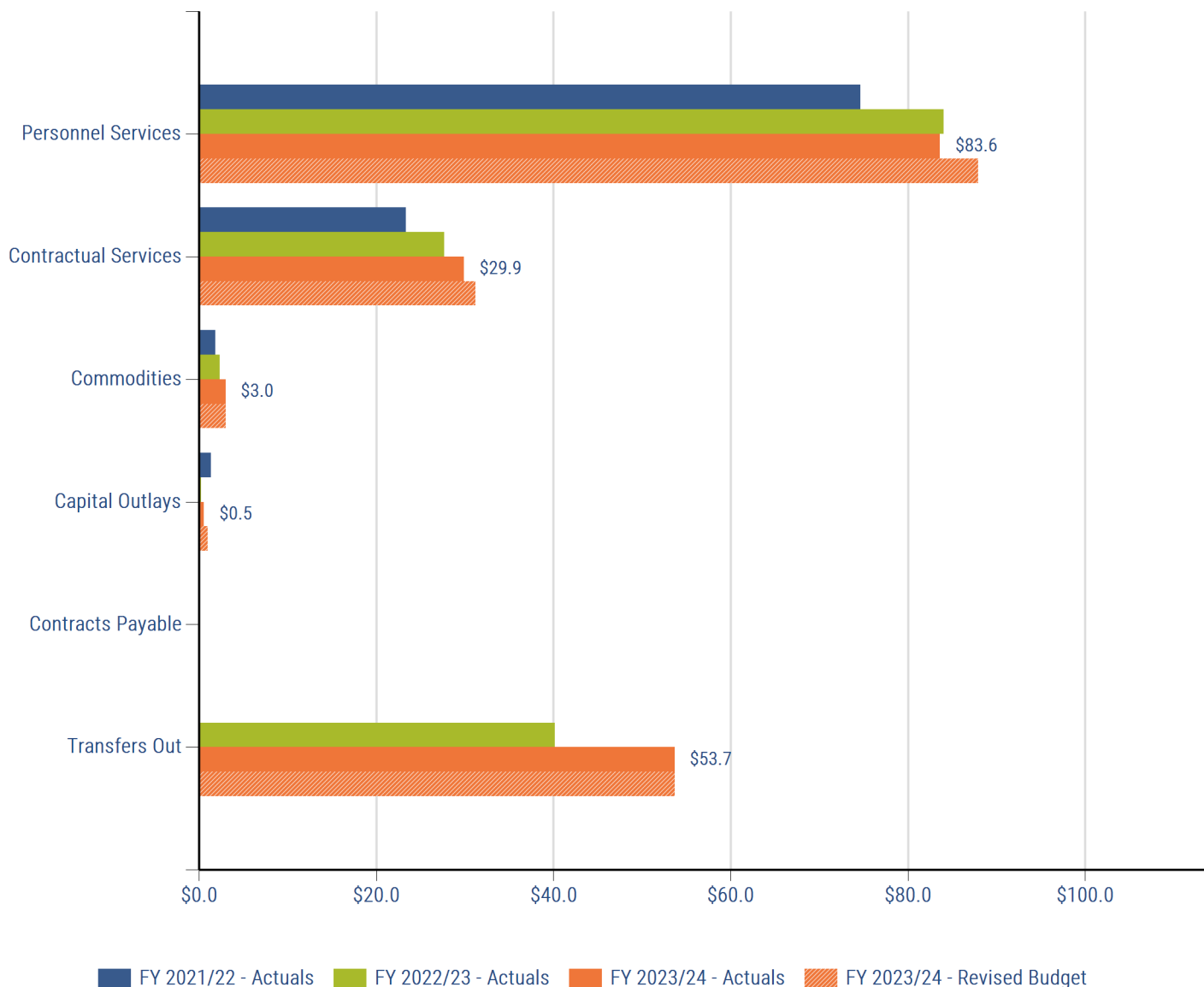
	FY 2021/22 Actuals	FY 2022/23 Actuals	FY 2023/24 Actuals	FY 2023/24 Revised Budget	Actual vs. Budget Favorable / (Unfavorable) Amount	Percent
Operating	\$4.3	\$5.8	\$7.7	\$7.7	\$ -	-
CIP	-	0.4	-	-	-	-
Enterprise Franchise Fees	3.1	3.3	3.6	3.5	0.1	4%
Transfers In Total	\$7.4	\$9.4	\$11.3	\$11.2	\$0.1	1%

Twelve Months: Fiscal Year



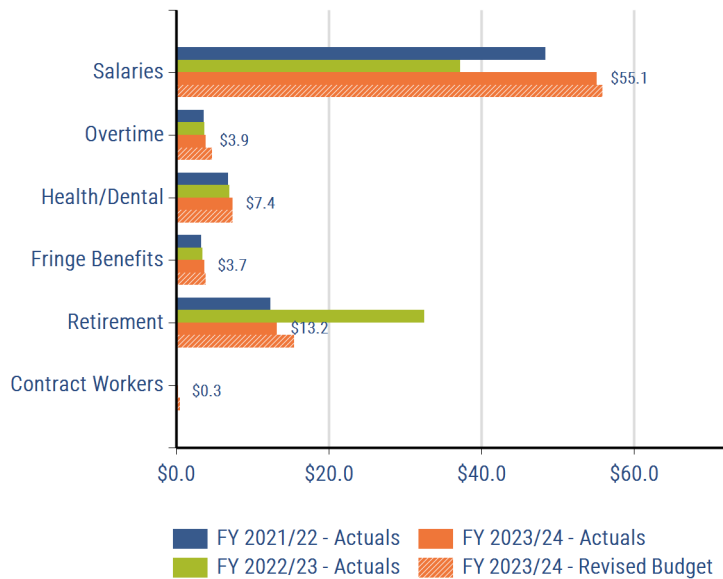
	FY 2021/22 <u>Actuals</u>	FY 2022/23 <u>Actuals</u>	FY 2023/24 <u>Revised Budget</u>
Personnel Services	\$247.9	\$231.7	\$276.1
Contractual Services	68.4	77.3	86.6
Commodities	8.7	9.9	10.3
Capital Outlays	3.4	3.2	2.0
Contracts Payable	0.4	0.4	0.5
Transfers Out	41.4	89.9	81.0
Total Uses	\$370.2	\$412.3	\$456.4

Uses (Fiscal Year to Date: October 2023)



	FY 2021/22	FY 2022/23	FY 2023/24	FY 2023/24	Actual vs. Budget	
	Actuals	Actuals	Actuals	Revised Budget	Favorable / (Unfavorable) Amount	Percent
Personnel Services	\$74.6	\$84.1	\$83.6	\$87.9	\$4.3	5%
Contractual Services	23.4	27.7	29.9	31.2	1.3	4%
Commodities	1.9	2.3	3.0	3.1	-	-
Capital Outlays	1.4	0.2	0.5	1.0	0.4	45%
Contracts Payable	-	-	-	-	-	-
Transfers Out	-	40.1	53.7	53.7	-	-
Total Uses	\$101.3	\$154.4	\$170.8	\$176.9	\$6.1	3%

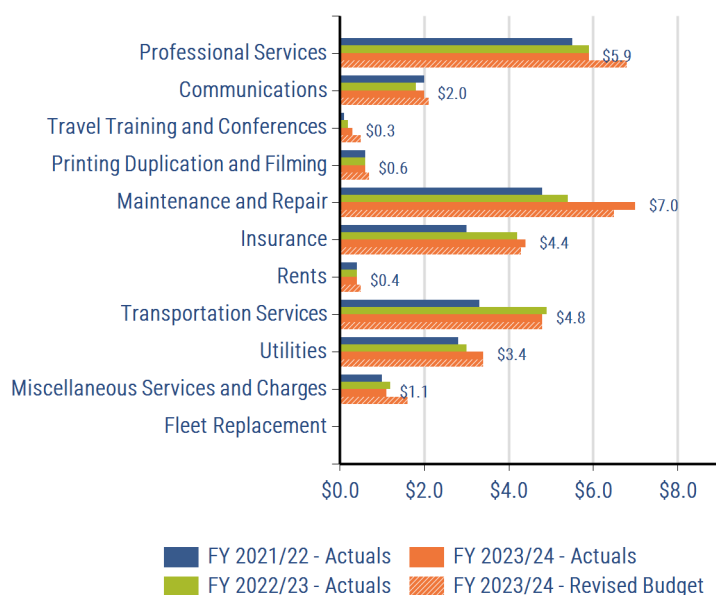
Personnel Services (Fiscal Year to Date: October 2023)



Actual to Budget variance of \$4.3 million or 5%: The favorable variance is due to: 1) Salaries - vacancy savings and replacement employees start at a lower salaries; 2) Overtime - budget for Public Safety - Police Division; 3) Fringe Benefits - largely due to incumbent employees having lower-than-budgeted salaries and as a result, lower fringe benefits; 4; Retirement - correlated with overtime budget; 5) Contract Workers - due to timing of new programs.

	FY 2021/22 Actuals	FY 2022/23 Actuals	FY 2023/24 Actuals	FY 2023/24 Revised Budget	Actual vs. Budget Favorable / (Unfavorable)	
					Amount	Percent
Salaries	\$48.4	\$37.2	\$55.1	\$55.9	\$0.8	1%
Overtime	3.6	3.7	3.9	4.7	0.8	16%
Health/Dental	6.8	7.0	7.4	7.4	-	-
Fringe Benefits	3.3	3.5	3.7	3.9	0.2	5%
Retirement	12.4	32.5	13.2	15.5	2.4	15%
Contract Workers	0.1	0.2	0.3	0.5	0.3	48%
Personnel Services Total	\$74.6	\$84.1	\$83.6	\$87.9	\$4.3	5%

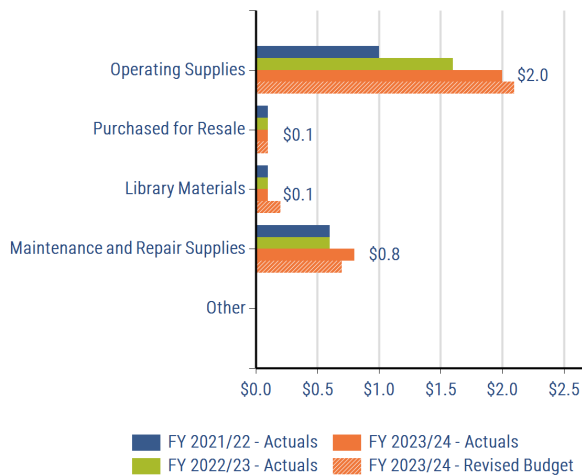
Contractual Services (Fiscal Year to Date: October 2023)



Actual to Budget variance of \$1.3 million or 4%: The favorable variance is due to: 1) Professional Services - timing of invoices received; 2) Rents - timing of machinery equipment rental in Community Services Division and the timing of invoices for leasing a data center in Administrative Services Division; and 3) Miscellaneous Services and Charges primarily due to the timing of dispatch fee invoices.

	FY 2021/22 Actuals	FY 2022/23 Actuals	FY 2023/24 Actuals	FY 2023/24 Revised Budget	Actual vs. Budget Favorable / (Unfavorable)	
					Amount	Percent
Professional Services	\$5.5	\$5.9	\$5.9	\$6.8	\$0.8	12%
Communications	2.0	1.8	2.0	2.1	0.1	3%
Travel Training and Conferences	0.1	0.2	0.3	0.5	0.2	40%
Printing Duplication and Filming	0.6	0.6	0.6	0.7	0.1	9%
Maintenance and Repair	4.8	5.4	7.0	6.5	(0.5)	(7%)
Insurance	3.0	4.2	4.4	4.3	-	-
Rents	0.4	0.4	0.4	0.5	0.1	29%
Transportation Services	3.3	4.9	4.8	4.8	-	-
Utilities	2.8	3.0	3.4	3.4	-	-
Miscellaneous Services and Charges	1.0	1.2	1.1	1.6	0.5	29%
Fleet Replacement	-	-	-	-	-	-
Contractual Services Total	\$23.4	\$27.7	\$29.9	\$31.2	\$1.3	4%

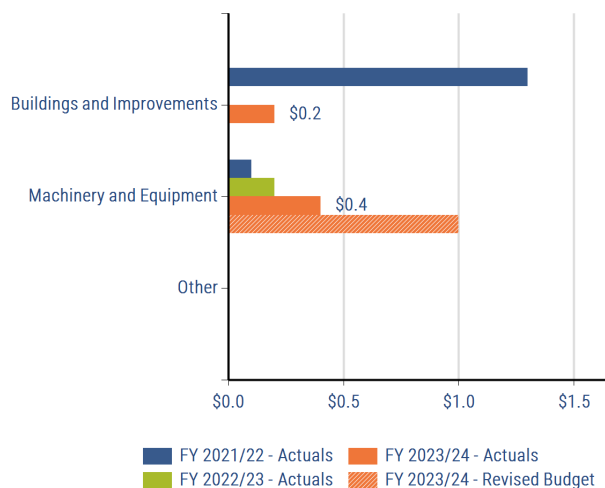
Commodities (Fiscal Year to Date: October 2023)



Actual to Budget variance of \$0.0 million or 0%: No explanation necessary.

	FY 2021/22 Actuals	FY 2022/23 Actuals	FY 2023/24 Actuals	FY 2023/24 Revised Budget	Actual vs. Budget Favorable / (Unfavorable) Amount	Percent
Operating Supplies	\$1.0	\$1.6	\$2.0	\$2.1	\$0.1	4%
Purchased for Resale	0.1	0.1	0.1	0.1	-	-
Library Materials	0.1	0.1	0.1	0.2	0.1	46%
Maintenance and Repair Supplies	0.6	0.6	0.8	0.7	(0.2)	(23%)
Other	-	-	-	-	-	-
Commodities Total	\$1.9	\$2.3	\$3.0	\$3.1	\$ -	-

Capital Outlays (Fiscal Year to Date: October 2023)

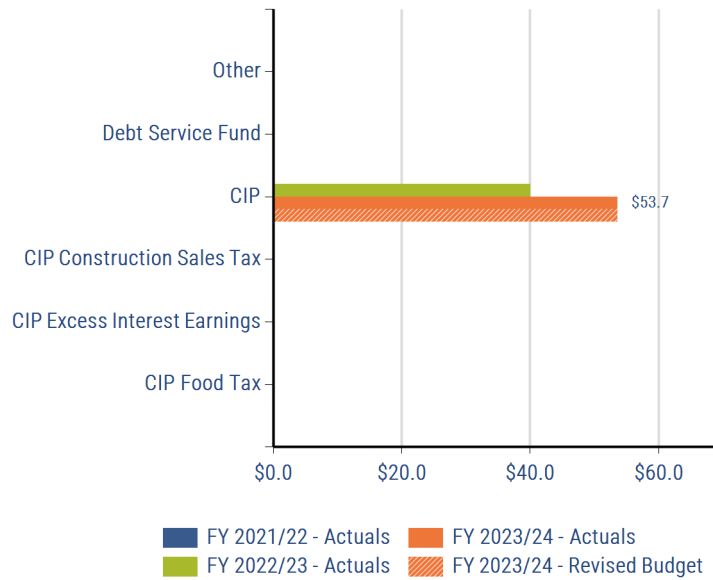


Actual to Budget variance of \$0.4 million or 45%: The favorable variance is due to timing differences in the purchase of vehicles.

	FY 2021/22 Actuals	FY 2022/23 Actuals	FY 2023/24 Actuals	FY 2023/24 Revised Budget	Actual vs. Budget Favorable / (Unfavorable) Amount	Percent
Buildings and Improvements	\$1.3	\$ -	\$0.2	\$ -	(\$0.2)	nm
Machinery and Equipment	0.1	0.2	0.4	1.0	0.6	61%
Other	-	-	-	-	-	-
Capital Outlays Total	\$1.4	\$0.2	\$0.5	\$1.0	\$0.4	45%

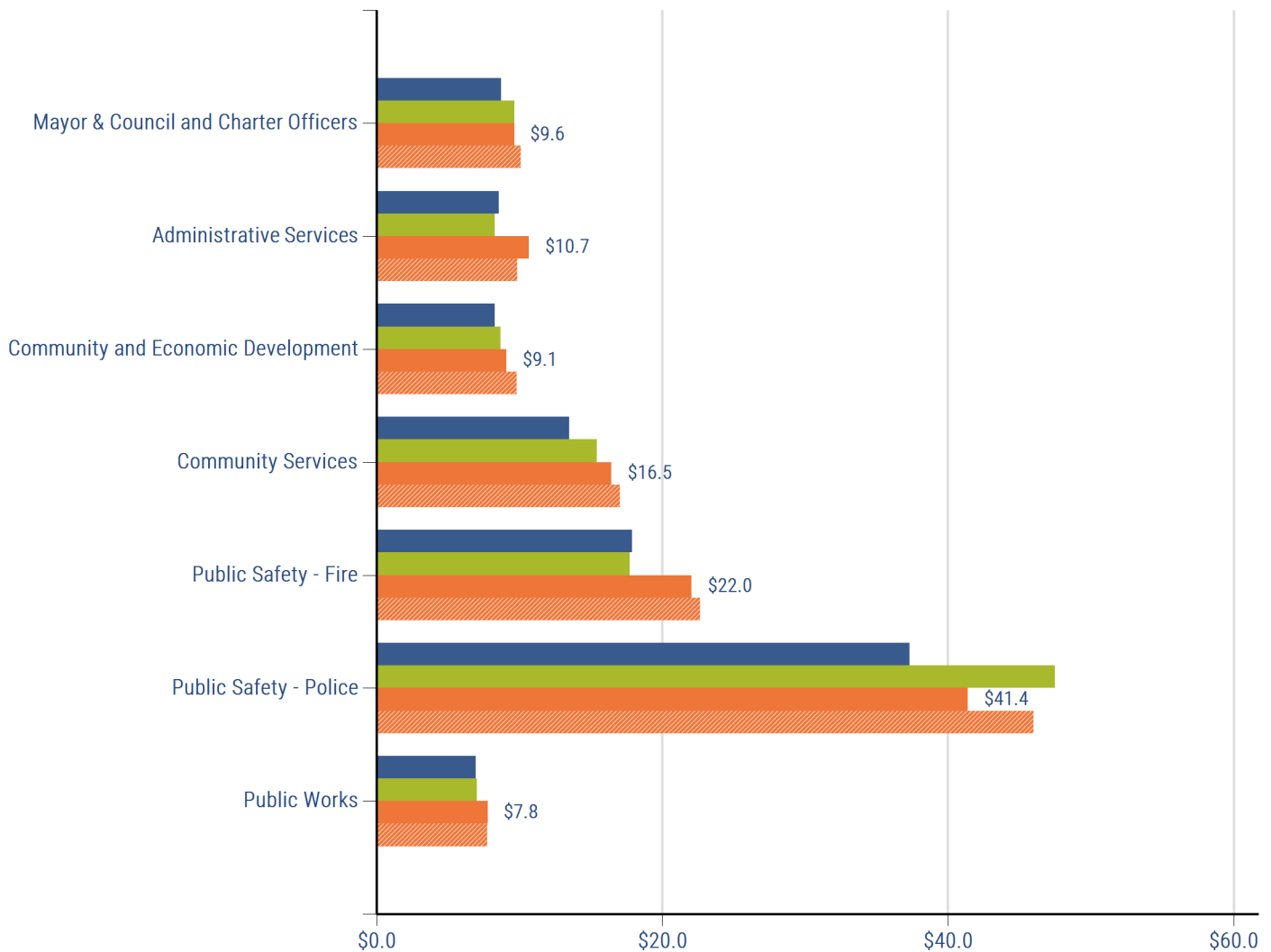
Transfers Out (Fiscal Year to Date: October 2023)

Actual to Budget variance of \$0.0 million or 0%: No explanation necessary.



	FY 2021/22 Actuals	FY 2022/23 Actuals	FY 2023/24 Actuals	FY 2023/24 Revised Budget	Actual vs. Budget Favorable / (Unfavorable) Amount	Percent
Other	\$ -	\$ -	\$ -	\$ -	\$ -	-
Debt Service Fund	-	-	-	-	-	-
CIP	-	40.1	53.7	53.7	-	-
CIP Construction Sales Tax	-	-	-	-	-	-
CIP Excess Interest Earnings	-	-	-	-	-	-
CIP Food Tax	-	-	-	-	-	-
Transfers Out Total	\$0.0	\$40.1	\$53.7	\$53.7	\$ -	-

Division Expenditures (Fiscal Year to Date: October 2023)



■ FY 2021/22 - Actuals
 ■ FY 2022/23 - Actuals
 ■ FY 2023/24 - Actuals
 ■ FY 2023/24 - Revised Budget

	FY 2021/22 Actuals	FY 2022/23 Actuals	FY 2023/24 Actuals	FY 2023/24 Revised Budget	Actual vs. Budget Favorable / (Unfavorable) Amount	Percent
Mayor & Council and Charter Officers	\$8.7	\$9.7	\$9.6	\$10.1	\$0.5	5%
Administrative Services	8.5	8.3	10.7	9.9	(0.8)	(8%)
Community and Economic Development	8.3	8.7	9.1	9.8	0.7	7%
Community Services	13.5	15.4	16.5	17.0	0.6	3%
Public Safety - Fire	17.9	17.7	22.0	22.6	0.6	3%
Public Safety - Police	37.3	47.5	41.4	46.0	4.6	10%
Public Works	7.0	7.0	7.8	7.7	-	-
Total	\$101.2	\$114.3	\$117.1	\$123.2	\$6.1	5%

Actual to Budget variance of \$6.1 million or 5%:

Mayor & Council and Charter Officers is favorable due to vacancy savings.

Administrative Services is unfavorable due to the timing of payments for software maintenance and licensing memberships and consulting services.

Community and Economic Development is favorable due to: 1) timing of purchasing vehicles for the code enforcement inspectors related to Short-Term Rental; and 2) timing for payment for the Scottsdale Arts contract.

Community Services is favorable due to: 1) timing of purchasing a truck for Sports Complex Operations Team; 2) timing of payment for E-library subscriptions and physical book purchases; 3) purchasing supplies for agriculture and horticulture, educational and recreation, and chemicals and laboratory based on current inventory; and 4) budget timing differences for mowing services for community parks.

Public Safety - Fire is favorable due to: 1) vacancy savings; and 2) timing of invoice for dispatch fees.

Public Safety - Police is favorable due to: 1) overtime budget and associated fringe benefits; 2) timing of payments for software licenses; and 3) timing of purchasing new vehicles for police officers.