



Financial Report Fiscal Year-to-Date As of March 2013

Report to the City Council

Prepared by City Treasurer – Finance and Accounting Division

April 23, 2013



FINANCIAL REPORT YEAR-TO-DATE MARCH 2013

The following report is a summary of financial results for the City's General Fund (which is the primary operating fund of the City), Transportation Fund, Tourism Development Fund, major Enterprise Funds, Fleet Fund, Risk Fund and Benefits Self-Insurance Fund. The report also includes detailed information on the City's privilege (sales) tax by major category.

Financial statements summarize sources and uses by major categories. Significant budget to actual variances are highlighted and explained.

On May 8, 2012, City Council authorized the creation of the Tourism Development Fund. The Tourism Development Fund is a Special Revenue Fund consisting of Bed Tax, Princess Hotel lease revenue and Hospitality Trolley sponsorships. This fund was established to account for all revenues and expenditures related to tourism. Beginning August 2012, revenue collections, revenue and expenditure budgets, and expenditure activity was transferred to the newly created Tourism Development Fund.

Beginning January 2013, the report includes Statements of Operations for WestWorld and The Giants Spring Training Baseball Stadium. The statements summarize operating revenue and expenses to determine the operating income (before and after debt service) for each activity.

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General Fund- Summary**FY 2012/13 - GENERAL FUND**

(\$ in millions: Rounding differences may occur)

	Adopted Budget	Revised Budget	Adopted vs. Revised Favorable/(Unfavorable)	
			Amount	Percent
Sources	\$242.0	\$260.7	\$18.7	8%
Uses	250.3	269.5	(19.1)	-8%
Change in Fund Balance	(\$8.4)	(\$8.8)	(\$0.4)	
Beginning Fund Balance	\$39.4	\$44.8	\$5.4	
Ending Fund Balance	\$31.1	\$36.0	\$5.0	
Reserved*	\$24.7	\$24.6	(\$0.2)	
Contingency	\$5.0	\$4.9	(\$0.1)	
Unreserved	\$1.3	\$6.5	\$5.2	

*General Fund Reserved equals 10% of operating expenses for the General Fund plus Transportation Fund per Financial Policy No. 35.

March 2013: Current Month and YTD

(\$ in millions: Rounding differences may occur)

	March Actual	March Revised Budget	YTD Actuals	YTD Revised Budget	Actual vs. Budget Favorable/(Unfavorable)	
					Amount	Percent
Sources	\$17.2	\$17.0	\$198.8	\$194.9	\$3.9	2%
Uses	22.4	22.0	199.3	201.5	2.3	1%
Change in Fund Balance	(\$5.2)	(\$5.0)	(\$0.4)	(\$6.6)	\$6.2	

Sources
(\$ in millions: Rounding differences may occur)

	Twelve Months: Fiscal Year			
	2010/11	2011/12	2012/13	2012/13
	Actual	Actual	Adopted Budget	Revised Budget
1.1% Sales Taxes	\$87.9	\$92.9	\$97.3	\$97.3
State-Shared Revenues	48.4	42.3	47.6	47.6
Property Taxes	24.6	24.8	25.3	25.3
Bed Taxes*	13.1	13.4	13.4	-
Franchise Fees/In-Lieu Taxes	11.2	11.8	11.5	11.2
Charges for Services/Other*	24.5	25.9	23.3	21.7
Building Permit Fees & Charges	6.9	8.4	8.7	8.7
Interest Earnings	1.2	1.5	1.1	1.1
Indirect/Direct Cost Allocation**	13.9	8.6	6.7	7.1
Bond Proceeds ^(a)	-	-	-	31.3
Total Revenue	\$231.7	\$229.7	\$234.9	\$251.3
Transfers In	12.2	9.9	7.1	9.5
Total Sources	\$243.9	\$239.6	\$242.0	\$260.7
% Change vs. Prior Year	-3%	-2%	1%	9%

	One Month: March 2013					
	2010/11	2011/12	2012/13	2012/13	Actual vs. Budget	
	Actual	Actual	Actual	Revised Budget	Favorable/(Unfavorable) Amount	Percent
1.1% Sales Taxes	\$7.6	\$7.7	\$8.0	\$8.3	(\$0.3)	-4%
State-Shared Revenues	4.0	3.5	3.9	3.9	-	-
Property Taxes	1.0	1.1	1.0	1.1	-	-
Bed Taxes*	1.5	1.6	-	-	-	-
Franchise Fees/In-Lieu Taxes	-	-	-	-	-	-
Charges for Services/Other*	2.4	2.4	2.0	1.9	0.1	7%
Building Permit Fees & Charges	0.5	0.6	1.0	0.7	0.3	46%
Interest Earnings	0.0	0.0	0.2	0.1	0.1	67%
Indirect/Direct Cost Allocation**	1.1	0.7	0.6	0.6	-	-
Bond Proceeds ^(a)	-	-	-	-	-	-
Total Revenue	\$18.1	\$17.7	\$16.7	\$16.5	\$0.2	1%
Transfers In	0.6	0.6	0.5	0.5	-	nm
Total Sources	\$18.7	\$18.2	\$17.2	\$17.0	\$0.2	1%
% Change vs. Prior Year		-3%	-6%	-7%		

	Fiscal Year-to-Date: March 2013					
	2010/11	2011/12	2012/13	2012/13	Actual vs. Budget	
	Actual	Actual	Actual	Revised Budget	Favorable/(Unfavorable) Amount	Percent
1.1% Sales Taxes	\$64.2	\$67.5	\$70.7	\$71.6	(\$0.9)	-1%
State-Shared Revenues	36.1	31.9	34.7	35.5	(0.7)	-2%
Property Taxes	14.8	16.1	16.2	15.2	0.9	6%
Bed Taxes*	8.3	8.6	-	-	n/a	n/a
Franchise Fees/In-Lieu Taxes	7.7	7.9	8.1	7.8	0.3	4%
Charges for Services/Other*	17.6	18.3	17.6	15.1	2.5	17%
Building Permit Fees & Charges	5.4	6.0	8.4	6.0	2.4	39%
Interest Earnings	1.5	0.7	1.0	0.8	0.1	14%
Indirect/Direct Cost Allocation**	10.5	6.4	5.3	5.3	-	-
Bond Proceeds ^(a)	-	-	31.3	31.3	-	-
Total Revenue	\$166.0	\$163.4	\$193.3	\$188.7	\$4.6	2%
Transfers In	9.6	7.7	5.5	6.3	(0.7)	-12%
Total Sources	\$175.6	\$171.2	\$198.8	\$194.9	\$3.9	2%
% Change vs. Prior Year		-3%	16%	14%		

* Beginning in August 2012, the budget and collection of Bed Tax, Princess Hotel Lease and Hospitality Trolley advertising revenues have been moved to the newly created Tourism Development Fund authorized by City Council on May 8, 2012.

** Direct Cost Allocation for Fire included in Indirect Cost Allocation amounts for all years except Adopted FY 2012/13, where it was adopted as a Transfer In. FY 2012/13 budget has since been revised to provide consistent annual comparisons.

^(a) MPC Bond proceeds to fund Nordstrom Garage Lease payoff.

Sales Taxes

	Twelve Months: Fiscal Year			
	2010/11	2011/12	2012/13	2012/13
	Actual	Actual	Adopted Budget	Revised Budget
1.00% General Purpose Sales Tax	\$80.1	84.6	\$88.7	\$88.7
0.10% Public Safety Sales Tax	7.8	8.2	8.6	8.6
Total General Fund Sales Taxes	\$87.9	\$92.9	\$97.3	\$97.3
% Change vs. Prior Year	2%	6%	5%	5%

	Fiscal Year-to-Date: March 2013				Actual vs. Budget	
	2010/11	2011/12	2012/13	2012/13	Favorable/(Unfavorable)	
	Actual	Actual	Actual	Revised Budget	Amount	Percent
1.00% General Purpose Sales Tax	\$58.5	\$61.6	\$64.4	\$65.3	(\$0.9)	-1%
0.10% Public Safety Sales Tax	5.7	6.0	6.3	6.3	(0.1)	-1%
Total General Fund Sales Taxes	\$64.2	\$67.5	\$70.7	\$71.6	(\$0.9)	-1%
% Change vs. Prior Year		5%	5%	6%		

Actual to Revised Budget variance of (\$0.9) million or (1%):

The unfavorable variance is attributed to a decline in the major department store category as a result of two stores closing. Construction sales tax is also contributing to the unfavorable variance but appears to be a budget spread issue. See Appendix 1 for further information about results by sales tax categories.

State-Shared Revenues

	Twelve Months: Fiscal Year			
	2010/11	2011/12	2012/13	2012/13
	Actual	Actual	Adopted Budget	Revised Budget
State Revenue Sharing	\$22.8	\$18.3	\$22.2	\$22.2
State Shared Sales Tax	17.8	17.0	18.2	18.2
Auto Lieu Tax	7.7	7.0	7.2	7.2
Total State Shared Revenues	\$48.4	\$42.3	\$47.6	\$47.6
% Change vs. Prior Year	-13%	-13%	12%	12%

	Fiscal Year-to-Date: March 2013				Actual vs. Budget	
	2010/11	2011/12	2012/13	2012/13	Favorable/(Unfavorable)	
	Actual	Actual	Actual	Revised Budget	Amount	Percent
State Revenue Sharing	\$17.1	\$13.8	\$16.7	\$16.7	-	-
State Shared Sales Tax	13.1	12.5	13.1	13.4	(0.3)	-2%
Auto Lieu Tax	5.8	5.6	5.0	5.5	(0.4)	-8%
Total State Shared Revenues	\$36.1	\$31.9	\$34.7	\$35.5	(\$0.7)	-2%
% Change vs. Prior Year		-12%	9%	11%		

Actual to Revised Budget variance of (\$0.7) million or (2%):

Of the unfavorable variance in Auto Lieu Tax, (\$0.3) million is the result of a timing issue; year to date receipts are short one payment but will correct itself by year end. The remaining unfavorable variance is the result of Auto Lieu Tax actuals continuing to perform under the Arizona Department of Transportation's (ADOT) forecast.

Property Taxes

Actual to Revised Budget variance of \$0.9 million or 6%:

The favorable variance is a timing issue and is not indicative of annual results.

Bed Taxes

Actual to Revised Budget variance of n/a or n/a:

With the creation of the Tourism Development Fund, bed tax revenue budgets were moved out of the General Fund to the new fund; all revenues collected year to date are now reported in the new fund.

Franchise Fees and In-Lieu Taxes

	Twelve Months: Fiscal Year			
	2010/11	2011/12	2012/13	2012/13
	Actual	Actual	Adopted Budget	Revised Budget
Electric and Gas Franchise	\$7.8	\$8.1	\$8.2	\$8.0
Cable TV License Fee	3.2	3.4	3.0	3.0
Salt River Project Lieu Tax	0.2	0.2	0.2	0.2
Total Franchise Fees/In-Lieu Taxes	\$11.2	\$11.8	\$11.5	\$11.2
% Change vs. Prior Year	-2%	5%	-3%	-5%

	Fiscal Year-to-Date: March 2013				Actual vs. Budget	
	2010/11	2011/12	2012/13	2012/13	Favorable/(Unfavorable)	
	Actual	Actual	Actual	Revised Budget	Amount	Percent
Electric and Gas Franchise	\$6.1	\$6.1	\$6.4	\$6.2	\$0.2	3%
Cable TV License Fee	1.4	1.7	1.7	1.5	0.1	10%
Salt River Project Lieu Tax	0.2	0.1	0.1	0.1	-	-
Total Franchise Fees/In-Lieu Taxes	\$7.7	\$7.9	\$8.1	\$7.8	0.3	4%
% Change vs. Prior Year		3%	3%	-2%		

Actual to Revised Budget variance of \$0.3 million or 4%:

No explanation necessary.

Charges for Services/Other

	Twelve Months: Fiscal Year			
	2010/11 Actual	2011/12 Actual	2012/13 Adopted Budget	2012/13 Revised Budget
Licenses, Permits & Fees				
Recreation Fees	\$3.6	\$3.8	\$3.7	\$3.7
WestWorld	2.6	2.6	2.7	2.7
Fire Service Charges	0.8	0.5	0.5	0.5
Business Licenses & Fees	1.7	1.8	1.8	1.8
Fines & Forfeitures				
Court Fines	4.3	4.5	4.3	4.3
Photo Enforcement Revenue	2.0	2.3	2.1	2.1
Parking Fines	0.3	0.3	0.3	0.3
Library Fines & Fees	0.4	0.4	0.3	0.3
Miscellaneous				
Stormwater Water Quality Charge	0.8	0.9	0.9	0.9
Property Rental	3.2	3.6	3.3	1.8
Intergovernmental Revenue	0.9	0.8	0.9	0.9
Contributions/Donations	-	-	0.1	-
Miscellaneous	0.5	1.1	0.7	0.7
Reimbursements	3.4	3.2	1.8	1.8
Total Charges for Services/Other	\$24.5	\$25.9	\$23.3	\$21.7
% Change vs. Prior Year	-8%	6%	-10%	-16%

	Fiscal Year-to-Date: March 2013				Actual vs. Budget	
	2010/11 Actual	2011/12 Actual	2012/13 Actual	2012/13 Revised Budget	Favorable/(Unfavorable)	
					Amount	Percent
Licenses, Permits & Fees						
Recreation Fees	\$2.5	\$2.6	\$2.5	\$2.5	-	-
WestWorld	1.6	1.6	1.6	1.6	(0.1)	-4%
Fire Service Charges	0.6	0.4	0.5	0.4	0.2	46%
Business Licenses & Fees	1.5	1.5	1.5	1.5	-	-
Fines & Forfeitures						
Court Fines	3.2	3.3	3.0	3.2	(0.2)	-6%
Photo Enforcement Revenue	1.5	1.6	1.7	1.6	0.1	3%
Parking Fines	0.2	0.2	0.2	0.2	-	-
Library Fines & Fees	0.3	0.3	0.2	0.2	-	-
30 Day Tow Program	-	-	-	-	-	-
Miscellaneous						
Stormwater Water Quality Charge	0.6	0.6	0.7	0.6	-	-
Property Rental	2.0	1.9	1.0	0.7	0.3	40%
Intergovernmental Revenue	0.7	0.8	0.9	0.7	0.2	35%
Contributions/Donations	0.0	0.1	0.0	-	-	-
Miscellaneous	0.4	0.8	0.8	0.5	0.2	45%
Reimbursements	2.4	2.6	3.1	1.3	1.8	nm
Total Charges for Services/Other	\$17.6	\$18.3	\$17.6	\$15.1	\$2.5	17%
% Change vs. Prior Year		4%	-4%	-17%		

Actual to Revised Budget variance of \$2.5 million or 17%:

The favorable variance in Fire Service Charges is attributable to an increase in Advanced Life Support transports. The unfavorable variance in Court Fines is the result of a decline in criminal citations. The favorable variance in Property Rental is from increased revenues at the Stadium related to a new summer baseball league that rented the facility in July and August, as well as rents received that were not budgeted which is anticipated to result in a favorable variance for the year. The favorable variance in Intergovernmental Revenue is primarily the result of \$0.1 million in School Resource Officer reimbursements for FY 2011/12 recorded in FY 2012/13, as well as \$0.1 million attributed to favorable Civic Center Library reciprocal borrowing revenues potentially as a result of surrounding community library cutbacks. The favorable variance in Miscellaneous revenue is attributable to unbudgeted revenue received for recoveries in Tax Licensing and Police Property and Evidence and sale of property, as well as an increase in passport activity. The favorable variance in Reimbursements is the result of a \$1.3 million ASRS Retirement Incentive Recovery, as well as a \$0.6 million tax rebate on utilities, which is offset by unfavorable results in Jail Fee Reimbursements.

Building Permit Fees and Charges**Actual to Revised Budget variance of \$2.4 million or 39%:**

The favorable variance is primarily attributable to large projects coming in, such as Broadstone Lincoln and SkySong apartment complex.

Interest Earnings**Actual to Revised Budget variance of \$0.1 million or 14%:**

No explanation necessary.

Indirect/Direct Cost Allocations**Actual to Revised Budget variance of \$0.0 million or 0%:**

No explanation necessary.

Bond Proceeds**Actual to Revised Budget variance of \$0.0 million or 0%:**

No explanation necessary.

Transfers In

	Twelve Months: Fiscal Year			
	2010/11	2011/12	2012/13	2012/13
	Actual	Actual	Adopted Budget	Revised Budget
CIP	\$3.6	\$0.9	\$0.0	\$0.0
Tourism Development - Bed Tax	-	-	-	2.7
Direct Cost Allocation - Fire*	-	-	0.3	-
30 Day Tow	-	0.3	0.3	0.3
Fleet Transfer	-	1.0	-	-
Special Programs	-	0.2	-	-
Enterprise In Lieu Franchise Fees	6.4	6.7	6.4	6.4
Enterprise In Lieu Property Tax	1.8	0.9	-	-
Water Campus Security	0.5	-	-	-
Total Transfers In	\$12.2	\$9.9	\$7.1	\$9.5
% Change vs. Prior Year	-37%	-15%	-28%	-5%

	Fiscal Year-to-Date: March 2013				Actual vs. Budget	
	2010/11	2011/12	2012/13	2012/13	Favorable/(Unfavorable)	
	Actual	Actual	Actual	Revised Budget	Amount	Percent
CIP	\$3.6	\$0.9	\$0.0	\$0.0	-	-
Tourism Development - Bed Tax	-	-	-	1.2	(1.2)	-100%
30 Day Tow	-	0.3	0.2	0.2	-	-
Fleet Transfer	-	1.0	-	-	-	-
Special Programs	-	0.1	0.3	-	0.3	n/a
Enterprise In Lieu Franchise Fees	4.4	4.9	5.0	4.8	0.2	3%
Enterprise In Lieu Property Tax	1.3	0.7	-	-	-	-
Water Campus Security	0.3	-	-	-	-	-
Total Transfers In	\$9.6	\$7.7	\$5.5	\$6.3	(\$0.7)	-11%
% Change vs. Prior Year		-20%	-28%	-19%		

* FY 2012/13 Budget moved to Indirect/Direct Cost Allocations category.

Actual to Revised Budget variance of (\$0.7) million or (11%):

The unfavorable variance in Tourism Development - Bed Tax is due to the reversal of the transfer-in from the Tourism Development Fund. The transfer-in was authorized by City Council to cover the expected FY 2012/13 WestWorld shortfall. However, due to delays in the issuance of debt for the Tony Nelssen Equestrian Center (TNEC) the shortfall is not expected until FY 2013/14. Therefore, the transfer will not occur until next fiscal year. The favorable variance for Special Programs is the result of remaining balances from prior years' General Fund Special Programs transfers being appropriately returned to the General Fund. The favorable variance in Enterprise In Lieu Franchise Fees is due to a favorable variance in revenues from water service charges and water reclamation charges in the Water and Water Reclamation funds. Water sales have been higher than anticipated and are being favorably affected by rate structural changes. Water reclamation revenues are experiencing favorable results due to higher than anticipated seasonal adjustments, which are based on water sales for the prior winter period.

Uses

(\$ in millions: Rounding differences may occur)

Twelve Months: Fiscal Year					
	2010/11 <u>Actual</u>	2011/12 <u>Actual</u>	2012/13 <u>Adopted Budget</u>	2012/13 <u>Revised Budget</u>	2012/13 <u>Approved Adjustments</u>
Expenses:*					
Personnel Services	\$158.0	\$154.2	\$157.8 **	\$157.6 **	(\$0.2)
Contractual	48.6	45.2	51.6	50.2	(1.4)
Commodities	7.4	7.3	7.9	7.7	(0.1)
Capital Outlays	0.5	0.2	1.1	1.1	-
Total Operating Expenses	\$214.5	\$206.9	\$218.3	\$216.7	(\$1.7)
Debt Service & Contracts Payable	12.2	17.8	18.0	44.3 ***	26.3
Transfers Out	11.5	14.8	14.0	8.5	(5.5)
Total Uses	\$238.3	\$239.4	\$250.3 **	\$269.5 **	\$19.1
% Change vs. Prior Year	-6%	0%	5%	13%	

One Month: March 2013						
	2010/11 <u>Actual</u>	2011/12 <u>Actual</u>	2012/13 <u>Actual</u>	2012/13 <u>Revised Budget</u>	Actual vs. Budget Favorable / (Unfavorable) Amount	Percent
Expenses:*						
Personnel Services	\$12.4	\$17.4	\$17.5	\$17.6	\$0.1	0%
Contractual	3.7	3.8	3.8	3.5	(0.3)	-8%
Commodities	0.5	0.7	0.7	0.6	-	-
Capital Outlays	-	-	-	0.3	0.3	nm
Total Operating Expenses	\$16.6	\$21.9	\$22.0	\$22.0	\$ -	-
Debt Service & Contracts Payable	0.5	0.2	0.3	-	(0.3)	n/a
Transfers Out	1.4	5.1	0.1	-	(0.1)	n/a
Total Uses	\$18.5	\$27.3	\$22.4	\$22.0	(\$0.3)	-1%
% Change vs. Prior Year		48%	-18%	-19%		

Fiscal Year-to-Date: March 2013						
	2010/11 <u>Actual</u>	2011/12 <u>Actual</u>	2012/13 <u>Actual</u>	2012/13 <u>Revised Budget</u>	Actual vs. Budget Favorable / (Unfavorable) Amount	Percent
Expenses:*						
Personnel Services	\$115.1	\$118.0	\$121.1	\$120.9	(\$0.2)	0%
Contractual	35.9	32.9	35.1	37.5	2.4	6%
Commodities	4.6	4.5	5.0	5.5	0.4	8%
Capital Outlays	-	-	0.5	0.8	0.3	40%
Total Operating Expenses	\$155.6	\$155.5	\$161.7	\$164.6	\$3.0	2%
Debt Service & Contracts Payable	3.8	7.3	34.2 ***	33.9 ***	(0.3)	-1%
Transfers Out	5.0	8.8	3.4	3.0	(0.4)	-13%
Total Uses	\$164.3	\$171.6	\$199.3	\$201.5	\$2.3	1%
% Change vs. Prior Year		4%	16%	17%		

Fiscal Year-to-Date: March 2013						
	2010/11 <u>Actual</u>	2011/12 <u>Actual</u>	2012/13 <u>Actual</u>	2012/13 <u>Revised Budget</u>	Actual vs. Budget Favorable / (Unfavorable) Amount	Percent
Expenses:*						
Mayor & Council and Charter Officers	\$13.8	\$12.9	\$13.5	\$14.3	\$0.8	6%
Administrative Services	10.5	10.5	10.8	10.9	0.1	1%
Community & Economic Dev	19.6	18.3	17.8	17.9	0.1	1%
Community Services	24.4	22.9	24.3	25.5	1.2	5%
Public Safety - Fire	19.3	20.3	22.1	22.4	0.3	1%
Public Safety - Police	57.1	59.6	60.7	60.8	0.1	0%
Public Works	10.8	11.1	12.5	12.7	0.2	2%
Total Operating Expenses	\$155.6	\$155.5	\$161.7	\$164.6	\$3.0	2%

*Beginning in August 2012, the Bed Tax budget and expenditures have moved to the newly created Tourism Development Fund authorized by City Council on May 8, 2012.

**Includes budgeted vacancy savings net of leave accrual payouts, 2% pay for performance and compensation adjustments.

***Includes the Nordstrom Garage Lease Payoff paid for with bond proceeds.

Personnel Services					
Twelve Months: Fiscal Year					
	2010/11 <u>Actual</u>	2011/12 <u>Actual</u>	2012/13 <u>Adopted Budget</u>	2012/13 <u>Revised Budget</u>	2012/13 <u>Approved Adjustments</u>
Salaries and Wages	\$118.4	\$112.0	\$112.9 *	\$113.1 *	\$0.2
Overtime	5.7	6.6	5.8	5.9	0.1
FICA	8.1	7.8	7.9	7.9	-
Retirement	13.2	14.1	15.8	15.8	-
Health/Dental/Miscellaneous	12.7	13.8	15.3	14.9	(0.4)
Total Personnel Services	<u>\$158.0</u>	<u>\$154.2</u>	<u>\$157.8 *</u>	<u>\$157.6 *</u>	<u>(\$0.2)</u>
% Change vs. Prior Year		-2%	2%	2%	

Fiscal Year-to-Date: March 2013						
	2010/11 <u>Actual</u>	2011/12 <u>Actual</u>	2012/13 <u>Actual</u>	2012/13 <u>Revised Budget</u>	Actual vs. Budget Favorable / (Unfavorable) <u>Amount</u>	<u>Percent</u>
Salaries and Wages	\$86.8	\$86.3	\$86.5	\$86.7	\$0.2	0%
Overtime	4.3	4.9	5.3	4.6	(0.6)	-14%
FICA	5.9	6.0	5.9	6.0	0.1	1%
Retirement	9.7	10.5	12.1	12.0	(0.1)	0%
Health/Dental/Miscellaneous	8.4	10.3	11.3	11.5	0.2	2%
Total Personnel Services	<u>\$115.1</u>	<u>\$118.0</u>	<u>\$121.1</u>	<u>\$120.9</u>	<u>(\$0.2)</u>	<u>0%</u>
% Change vs. Prior Year		3%	3%	2%		
Pay Periods	19	20	20			

*Includes budgeted vacancy savings net of leave accrual payouts, 2% pay for performance and compensation adjustments.

Actual to Revised Budget variance of (\$0.2) million or 0%:

The unfavorable variance in Personnel Services continues to be driven by overtime. Per the Police Department, the overtime unfavorable variance is largely due to increased vacancies or not fully trained employees within the Police Department specifically in Communication, Patrol and Detention Officer positions, which is resulting in additional overtime to ensure minimum staffing levels are maintained. In addition, the increased overtime was attributable to the Waste Management Open public safety commitment.

Macro Personnel Adjustments					
	2010/11 <u>Actual</u>	2011/12 <u>Actual</u>	2012/13 <u>Adopted Budget</u>	2012/13 <u>Year-To-Date Saved/(Used)</u>	<u>Remaining</u>
2% Pay for Performance	-	-	2.7	(2.7)	-
Compensation Adjustments	-	-	0.6	(0.6)	-
Vacancy Savings	(4.0)	(3.8)	(3.3)	3.0	(0.3)
Vacation Leave Payouts	0.7	0.6	0.8	(0.6)	0.2
Medical Leave Payouts	1.1	0.9	1.1	(0.9)	0.2
Reclassifications	-	-	-	-	-
Total Vacancy Savings/Payouts	<u>(\$2.2)</u>	<u>(\$2.3)</u>	<u>\$1.9</u>	<u>(\$1.8)</u>	<u>\$0.1</u>

Total Saved/(Used) YTD of (\$1.8) million:

The city has achieved \$3.0 million in vacancy savings largely offset by \$1.5 million of vacation and medical leave payouts. The annual amount for the 2 percent pay for performance and the \$0.6 million for compensation adjustments were transferred to the division budgets and spread based on payroll dates. The pay for performance payouts and compensation adjustments paid year-to-date are reflected in the personnel services actual expenditures within the divisions.

Contractual Services	
Actual to Revised Budget variance of \$2.4 million or 6%:	
The favorable variance in Contractual Services continues to be attributable largely to the jail services contract versus budget. Budget was based on prior year activity. In addition, the favorable variance is related to less maintenance and repair activity for the city's fleet. Also, the variance is due to downtown lighting and decor program budget to actual. Invoices anticipated to be received soon with the removal of the holiday lighting and decor. Finally, the favorable variance relates to invoices for services being received later than expected for contracts such security, pager and specialty lines for public safety radios, consulting services for the General Plan, citywide custodial services and the photo enforcement contract.	

Commodities

Actual to Revised Budget variance of \$0.4 million or 8%:

The favorable variance is attributable to a timing issue for recreation amenity replacements in Community Services. The positive variance is also attributable to lower registration for the After School Programs which resulted in less need for education and recreational supplies. Lastly, the favorable variance is also due to the timing of anticipated repair projects and the need for materials to maintain and repair buildings and equipment.

Capital Outlays

Actual to Revised Budget variance of \$0.3 million or 40%:

The favorable variance is attributable to a timing issue for Community Services' pool equipment and field lighting operating projects.

Debt Service & Contracts Payable

	Twelve Months: Fiscal Year				
	2010/11	2011/12	2012/13	2012/13	2012/13
	<u>Actual</u>	<u>Actual</u>	<u>Adopted Budget</u>	<u>Revised Budget</u>	<u>Approved Adjustments</u>
MPC Excise Debt Fund	\$6.7	\$7.6	\$10.3	\$8.9	(\$1.4)
MPC Excise Debt Fund - Bed Tax	0.6	0.6	1.5	-	(1.5)
Certificates of Participation (COP)	0.9	3.5	-	-	-
Contracts Payable	3.5	3.6	6.2	32.9	26.7
COP - Radio Financing	0.5	2.5	-	2.5	2.5
Debt Service & Contracts Payable	<u>\$12.2</u>	<u>\$17.8</u>	<u>\$18.0</u>	<u>\$44.3</u>	<u>\$26.3</u>
% Change vs. Prior Year	36%	45%	1%	nm	

	Fiscal Year-to-Date: March 2013					Actual vs. Budget Favorable / (Unfavorable) Amount Percent
	2010/11	2011/12	2012/13	2012/13		
	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Revised Budget</u>		
MPC Excise Debt Fund	\$ -	\$ -	\$ -	\$ -	\$ -	-
MPC Excise Debt Fund - Bed Tax	-	-	-	-	-	-
Certificates of Participation (COP)	0.9	3.5	-	-	-	-
Contracts Payable	2.7	2.6	32.9 *	32.6 *	(0.3)	-1%
COP - Radio Financing	0.2	1.3	1.3	1.3	-	-
Debt Service & Contracts Payable	<u>\$3.8</u>	<u>\$7.3</u>	<u>\$34.2</u>	<u>\$33.9</u>	<u>(\$0.3)</u>	<u>-1%</u>
% Change vs. Prior Year		92%	nm	nm		

Actual to Revised Budget variance of (\$0.3) million or (1%):

The unfavorable variance in Contracts Payable was the result of a transfer out to MPC Debt Service Fund for excess bond premiums that were posted to the General Fund for the Nordstrom Garage payoff. This excess bond premium transfer out will be reversed and recorded as reduced revenue which will be reflected on the April 2013 Monthly Financial Report.

*Includes the Nordstrom Garage Lease Payoff paid for with bond proceeds.

Transfers-Out

Twelve Months: Fiscal Year					
	2010/11 <u>Actual</u>	2011/12 <u>Actual</u>	2012/13 <u>Adopted Budget</u>	2012/13 <u>Revised Budget</u>	2012/13 <u>Approved Adjustments</u>
CIP - Stadium	-	0.3	-	-	-
CIP - PAYGO	2.0	2.0	5.4	5.4	-
CIP - Bed Tax**	2.8	0.5	1.8	-	(1.8)
Health Care Reserve Fund	-	3.0	-	-	-
Spec Pgms Fund - Art In Public Places	-	0.9	-	-	-
Bed Tax Fund**	6.7	6.7	6.7	3.0	(3.7)
Spec Pgms Fund - Comm Srvs	-	0.1	-	-	-
Spec Pgms Fund - Fire	-	-	-	-	-
Spec Pgms Fund - Planning & Dev	0.1	0.1	0.1	0.1	-
Spec Pgms Fund - SW Gas Fund	-	-	-	-	-
PC Replacement Fund	-	1.2	-	-	-
Total Transfers Out	<u>\$11.5</u>	<u>\$14.8</u>	<u>\$14.0</u>	<u>\$8.5</u>	<u>(\$5.5)</u>
% Change vs. Prior Year	-43%	28%	-5%	-42%	

Fiscal Year-to-Date: March 2013						
	2010/11 <u>Actual</u>	2011/12 <u>Actual</u>	2012/13 <u>Actual</u>	2012/13 <u>Revised Budget</u>	Actual vs. Budget Favorable / (Unfavorable) Amount	Budget Percent
CIP - Stadium	-	-	0.1	-	(0.1)	n/a
CIP - PAYGO	-	-	-	-	-	-
CIP - Bed Tax**	-	-	-	-	-	-
Health Care Reserve Fund	-	3.0	-	-	-	-
Spec Pgms Fund - Art In Public Places	-	0.7	-	-	-	-
Bed Tax Fund**	4.0	5.1	3.0	3.0	-	-
Spec Pgms Fund - Comm Srvs	-	-	0.2	-	(0.2)	n/a
Spec Pgms Fund - Fire	-	-	0.1	-	(0.1)	n/a
Spec Pgms Fund - Planning & Dev	-	-	-	-	-	-
Spec Pgms Fund - SW Gas Fund	-	-	0.1	-	(0.1)	n/a
PC Replacement Fund	-	-	-	-	-	-
Total Transfers Out	<u>\$4.0</u>	<u>\$8.8</u>	<u>\$3.4</u>	<u>\$3.0</u>	<u>(\$0.4)</u>	<u>-13%</u>
% Change vs. Prior Year		nm	-61%	-66%		

Actual to Revised Budget variance of (\$0.4) million or (13%): The unfavorable variance is related to the unbudgeted transfers to the Special Programs Fund in Community Services for the Pool Allocation, Special Programs SouthWest Gas Fund and Fire Department's Heart Monitor program. These transfers to the Special Programs Fund were not anticipated during the budget development but were made to ensure these dedicated revenues are used for their specific purpose.

**Beginning in August 2012, the Bed Tax budget and expenditures have moved to the newly created Tourism Development Fund authorized by City Council on May 8, 2012.

FY 2012/13 - TRANSPORTATION FUND

(\$ in millions: Rounding differences may occur)

	Adopted Budget	Revised Budget	Adopted Favorable / Amount	vs. Revised (Unfavorable) Percent
Sources	\$31.4	\$31.4	\$ -	-
Uses	31.2	31.2	-	-
Change in Fund Balance	\$0.2	\$0.2	\$ -	
Beginning Fund Balance	\$4.3	\$5.0	\$0.7	
Ending Fund Balance	\$4.5	\$5.2	\$0.7	

Twelve Months: Fiscal Year

	2010/11 Actual	2011/12 Actual	2012/13 Adopted Budget	2012/13 Revised Budget	2012/13 Approved Adjustments
Revenues:					
HURF Taxes	\$13.4	\$10.9	\$12.2	\$12.2	\$ -
0.20% City Sales Tax	15.0	16.0	16.8	16.8	-
Other	6.1	3.3	1.9	2.4	0.6
Total Revenues	\$34.5	\$30.2	\$30.9	\$31.4	\$0.6
Transfers In	0.6	1.2	0.6	-	(0.6)
Total Sources	\$35.1	\$31.4	\$31.4	\$31.4	\$ -
% Change vs. Prior Year		-11%	0%	0%	

Twelve Months: Fiscal Year

	2010/11 Actual	2011/12 Actual	2012/13 Adopted Budget	2012/13 Revised Budget	2012/13 Approved Adjustments
Expenses:					
Personnel Services	\$6.3	\$5.1	\$5.4 *	\$5.4 *	\$ -
Contractual	15.4	14.7	16.6	16.6	-
Commodities	0.6	0.6	0.7	0.7	-
Capital Outlays	3.0	0.2	0.1	0.1	-
Total Operating Expenses	\$25.2	\$20.6	\$22.8	\$22.8	\$ -
Transfers Out					
CIP Fund	7.6	8.0	8.4	8.4	-
Total Uses	\$32.8	\$28.7	\$31.2 *	\$31.2 *	\$ -
% Change vs. Prior Year		-13%	9%	9%	

*Includes budgeted vacancy savings net of leave accrual payouts, 2% pay for performance and compensation adjustments.

March 2013: Current Month and YTD
(\$ in millions: Rounding differences may occur)

	March Actual	March Revised Budget	YTD Actual	YTD Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Sources	\$2.6	\$2.5	\$22.8	\$23.4	(\$0.6)	-3%
Uses	2.2	2.1	14.6	15.8	1.2	8%
Change in Fund Balance	\$0.5	\$0.4	\$8.2	\$7.7	\$0.6	

One Month: March 2013

	2010/11 Actual	2011/12 Actual	2012/13 Actual	2012/13 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Revenues:						
HURF Taxes	\$1.1	\$0.9	\$1.0	\$1.0	\$ -	-
0.20% City Sales Tax	1.3	1.3	1.4	1.4	-	-
Other	(0.2)	0.2	0.3	0.1	0.2	425%
Total Revenues	\$2.2	\$2.5	\$2.6	\$2.5	\$0.1	5%
Transfers In	-	0.3	-	-	-	-
Total Sources	\$2.2	\$2.8	\$2.6	\$2.5	\$0.1	5%
% Change vs. Prior Year		28%	-6%	-11%		

Fiscal Year-to-Date: March 2013

	2010/11 Actual	2011/12 Actual	2012/13 Actual	2012/13 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Revenues:						
HURF Taxes	\$9.8	\$7.9	\$8.4	\$9.2	(\$0.8)	-8%
0.20% City Sales Tax	10.9	11.6	12.2	12.4	(0.2)	-2%
Other	5.5	1.0	2.2	1.9	0.3	17%
Total Revenues	\$26.2	\$20.5	\$22.8	\$23.4	(\$0.6)	-3%
Transfers In	0.6	1.2	-	-	-	-
Total Sources	\$26.9	\$21.7	\$22.8	\$23.4	(\$0.6)	-3%
% Change vs. Prior Year		-19%	5%	8%		

Actual to Revised Budget variance of (\$0.6) million or (3%):

HURF Taxes continue to struggle to recover from the economic downturn as unstable gas prices are having an effect on consumer confidence, leading consumers to continue to drive less. Sales tax is experiencing unfavorable results due to store closings. See Appendix 1 for further details by category.

One Month: March 2013						
	2010/11	2011/12	2012/13	2012/13	Actual	vs. Budget
	Actual	Actual	Actual	Revised	Favorable /	(Unfavorable)
Expenses:				Budget	Amount	Percent
Personnel Services	\$0.5	\$0.6	\$0.6	\$0.6	\$ -	-
Contractual	0.8	1.3	1.5	1.4	(0.1)	-7%
Commodities	-	-	0.1	0.1	-	-
Capital Outlays	0.3	-	-	-	-	-
Total Operating Expenses	\$1.6	\$1.9	\$2.2	\$2.1	(\$0.1)	-3%
Transfers Out						
CIP Fund	-	-	-	-	-	-
Total Uses	\$1.6	\$1.9	\$2.2	\$2.1	(\$0.1)	-3%
% Change vs. Prior Year		24%	11%	8%		

Fiscal Year-to-Date: March 2013						
	2010/11	2011/12	2012/13	2012/13	Actual	vs. Budget
	Actual	Actual	Actual	Revised	Favorable /	(Unfavorable)
Expenses:				Budget	Amount	Percent
Personnel Services	\$4.5	\$3.9	\$4.2	\$4.3	\$0.1	2%
Contractual	8.8	9.3	10.0	11.0	1.0	9%
Commodities	0.4	0.3	0.4	0.5	0.1	24%
Capital Outlays	2.9	0.1	-	-	-	-
Total Operating Expenses	\$16.7	\$13.6	\$14.6	\$15.8	\$1.2	8%
Transfers Out						
CIP Fund	-	-	-	-	-	-
Total Uses	\$16.7	\$13.6	\$14.6	\$15.8	\$1.2	8%
% Change vs. Prior Year		-19%	7%	16%		

Actual to Revised Budget variance of \$1.2 million or 8%:

The favorable variance in Contractual is attributable to the invoice timing for Street Operation's concrete contractors contract. Work and services have been completed; however, invoices have not been received. In addition, the favorable variance is related to less maintenance and repair activity for the city's fleet than expected.

FY 2012/13 - TOURISM DEVELOPMENT FUND

(\$ in millions: Rounding differences may occur)

	Adopted Budget	Revised Budget	Adopted Favorable / Amount	vs. Revised (Unfavorable) Percent
Sources	\$ -	\$18.0	\$18.0	n/a
Uses	-	14.0	(14.0)	n/a
Change in Fund Balance	\$ -	\$4.0	\$4.0	
Beginning Fund Balance	\$ -	\$ -	\$ -	
Ending Fund Balance	\$ -	\$4.0	\$4.0	

Twelve Months: Fiscal Year

	2010/11 Actual	2011/12 Actual	2012/13 Adopted Budget	2012/13 Revised Budget	2012/13 Approved Adjustments
Revenues:					
Bed Taxes	\$ -	\$ -	\$ -	\$13.4	\$13.4
Hospitality Trolley Sponsorship	-	-	-	0.1	0.1
Princess Hotel Lease	-	-	-	1.5	1.5
Total Revenues	\$ -	\$ -	\$ -	\$15.0	\$15.0
Transfers In	-	-	-	3.0	3.0
Total Sources	\$ -	\$ -	\$ -	\$18.0	\$18.0
% Change vs. Prior Year			n/a	n/a	

Twelve Months: Fiscal Year

	2010/11 Actual	2011/12 Actual	2012/13 Adopted Budget	2012/13 Revised Budget	2012/13 Approved Adjustments
Expenses:					
Marketing (CVB)	\$ -	\$ -	\$ -	\$6.7	\$6.7
Events & Event Development	-	-	-	1.1	1.1
Hospitality Trolley	-	-	-	0.2	0.2
Admin/Research	-	-	-	0.5	0.5
Total Operating Expenses	\$ -	\$ -	\$ -	\$8.4	\$8.4
Transfers Out					
Debt Service	-	-	-	4.1	4.1
General Fund	-	-	-	1.5	1.5
Total Uses	\$ -	\$ -	\$ -	\$14.0	\$14.0
% Change vs. Prior Year			n/a	n/a	

March 2013: Current Month and YTD
(\$ in millions: Rounding differences may occur)

	March Actual	March Revised Budget	YTD Actual	YTD Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Sources	\$1.8	\$1.7	\$12.7	\$12.5	\$0.2	2%
Uses	0.6	0.6	5.8	7.3	1.5	20%
Change in Fund Balance	\$1.2	\$1.1	\$6.9	\$5.2	\$1.7	

One Month: March 2013

	2010/11 Actual	2011/12 Actual	2012/13 Actual	2012/13 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Revenues:						
Bed Taxes	\$ -	\$ -	\$1.6	\$1.6	\$ -	-
Hospitality Trolley Sponsorship	-	-	-	-	-	-
Princess Hotel Lease	-	-	0.2	0.2	-	-
Total Revenues	\$ -	\$ -	\$1.8	\$1.7	\$ -	-
Transfers In	-	-	-	-	-	-
Total Sources	\$ -	\$ -	\$1.8	\$1.7	\$ -	-
% Change vs. Prior Year			n/a	n/a		

Fiscal Year-to-Date: March 2013

	2010/11 Actual	2011/12 Actual	2012/13 Actual	2012/13 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Revenues:						
Bed Taxes	\$ -	\$ -	\$8.7	\$8.6	\$0.1	1%
Hospitality Trolley Sponsorship	-	-	0.1	0.1	-	-
Princess Hotel Lease	-	-	0.9	0.9	0.1	9%
Total Revenues	\$ -	\$ -	\$9.7	\$9.5	\$0.2	2%
Transfers In	-	-	3.0	3.0	-	-
Total Sources	\$ -	\$ -	\$12.7	\$12.5	\$0.2	2%
% Change vs. Prior Year			n/a	n/a		

Actual to Revised Budget variance of \$0.2 million or 2%:

No explanation necessary.

One Month: March 2013						
	2010/11 Actual	2011/12 Actual	2012/13 Actual	2012/13 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Expenses:						
Marketing (CVB)	\$ -	\$ -	\$0.5	\$0.6	\$ -	-
Events & Event Development	-	-	-	-	-	-
Hospitality Trolley	-	-	-	-	-	-
Admin/Research	-	-	-	-	-	-
Total Operating Expenses	\$ -	\$ -	\$0.6	\$0.6	\$0.1	8%
Transfers Out						
Debt Service	-	-	-	-	-	-
General Fund	-	-	-	-	-	-
Total Uses	\$ -	\$ -	\$0.6	\$0.6	\$0.1	8%
% Change vs. Prior Year			n/a	n/a		

Fiscal Year-to-Date: March 2013						
	2010/11 Actual	2011/12 Actual	2012/13 Actual	2012/13 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Expenses:						
Marketing (CVB)	\$ -	\$ -	\$5.0	\$5.0	\$0.1	1%
Events & Event Development	-	-	0.6	0.6	-	-
Hospitality Trolley	-	-	-	0.1	0.1	91%
Admin/Research	-	-	0.3	0.4	0.1	17%
Total Operating Expenses	\$ -	\$ -	\$5.8	\$6.1	\$0.3	4%
Transfers Out						
Debt Service	-	-	-	-	-	-
General Fund	-	-	-	1.2	1.2	100%
Total Uses	\$ -	\$ -	\$5.8	\$7.3	\$1.5	20%
% Change vs. Prior Year			n/a	n/a		

Actual to Revised Budget variance of \$1.5 million or 20%:

The favorable variance is primarily due to the reversal of the transfer to the General Fund authorized by City Council to cover the expected FY 2012/13 WestWorld shortfall. Due to delays in the issuance of debt for the Tony Nelssen Equestrian Center (TNEC), the shortfall is not expected until FY 2013/14. Therefore, the transfer will not occur until next fiscal year. In addition, the favorable variance in Hospitality Trolley program is attributable to an invoice timing versus budget. Invoices have not been received for services performed.

FY 2012/13 - WATER AND WATER RECLAMATION FUNDS

(\$ in millions: Rounding differences may occur)

	Adopted Budget	Revised Budget	Adopted Favorable / Amount	vs. Revised (Unfavorable) Percent
Sources	\$149.7	\$149.7	\$ -	-
Uses	148.8	148.8	-	-
Change in Fund Balance	\$0.9	\$0.9	\$ -	
Beginning Fund Balance	\$51.7	\$65.1	\$13.4	
Ending Fund Balance	<u>\$52.7</u>	<u>\$66.0</u>	<u>\$13.4</u>	
60 to 90 Day Operating	\$14.4	\$14.4	\$ -	
Repair/Replacement Reserve	28.6	33.1	4.5	
Revenue Bond Debt Reserve	5.0	5.0	-	
Special Contractual	4.7	4.8	0.1	
Unreserved Fund Balance	-	8.7	8.7	
Ending Fund Balance	<u>\$52.7</u>	<u>\$66.0</u>	<u>\$13.4</u>	

Twelve Months: Fiscal Year					
	2010/11 Actual	2011/12 Actual	2012/13 Adopted Budget	2012/13 Revised Budget	2012/13 Approved Adjustments
Revenues:					
Water Service Charges	\$86.7	\$89.2	\$86.5	\$86.5	\$ -
Water Reclamation Charges	34.5	35.2	34.1	34.1	-
Non-Potable Water Fees	8.5	10.7	10.4	10.4	-
Interest Earnings	1.3	0.6	0.4	0.4	-
Miscellaneous Revenue	2.1	11.2	1.7	1.7	-
Total Revenues	<u>\$133.1</u>	<u>\$146.9</u>	<u>\$133.1</u>	<u>\$133.1</u>	<u>\$ -</u>
Bond Proceeds	-	-	-	-	-
Transfers In	17.4	16.9	16.6	16.6	-
Total Sources	<u>\$150.6</u>	<u>\$163.8</u>	<u>\$149.7</u>	<u>\$149.7</u>	<u>\$ -</u>
% Change vs. Prior Year	-34%	9%	-9%	-9%	

Twelve Months: Fiscal Year					
	2010/11 Actual	2011/12 Actual	2012/13 Adopted Budget	2012/13 Revised Budget	2012/13 Approved Adjustments
Expenses:					
Personnel Services	\$15.5	\$16.1	\$17.6	\$17.6	\$ -
Contractual	22.2	25.1	28.1	28.1	-
Commodities	22.1	23.4	24.6	24.6	-
Capital Outlays	0.2	0.1	0.2	0.2	-
Total Operating Expenses	<u>\$59.9</u>	<u>\$64.6</u>	<u>\$70.5</u>	<u>\$70.5</u>	<u>\$ -</u>
Debt Service & Contracts Payable	29.8	29.1	28.7	28.7	-
Transfers Out					
Bond Proceeds	29.1	11.4	-	-	-
CIP Fund	11.4	53.1	37.7	37.7	-
Franchise Fees	6.4	6.7	6.4	6.4	-
In Lieu Property Tax Fees	1.7	0.9	-	-	-
Indirect/Direct Charges	10.1	6.5	5.4	5.4	-
Total Uses	<u>\$148.6</u>	<u>\$172.4</u>	<u>\$148.8</u>	<u>\$148.8</u>	<u>\$ -</u>
% Change vs. Prior Year	-30%	16%	-14%	-14%	

March 2013: Current Month and YTD

(\$ in millions: Rounding differences may occur)

	March Actual	March Revised Budget	YTD Actual	YTD Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Sources	\$24.7	\$9.5	\$119.9	\$116.0	\$3.9	3%
Uses	3.4	6.8	80.2	84.5	4.4	5%
Change in Fund Balance	\$21.2	\$2.7	\$39.8	\$31.5	\$8.3	

One Month: March 2013

	2010/11 Actual	2011/12 Actual	2012/13 Actual	2012/13 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Revenues:						
Water Service Charges	\$5.1	\$5.6	\$5.3	\$5.7	(\$0.5)	-8%
Water Reclamation Charges	2.9	2.9	3.0	2.9	0.1	4%
Non-Potable Water Fees	0.5	0.5	0.5	0.7	(0.2)	-23%
Interest Earnings	-	0.2	0.1	-	0.1	nm
Miscellaneous Revenue	0.7	0.3	0.1	0.1	(0.1)	-60%
Total Revenues	\$9.3	\$9.6	\$8.9	\$9.4	(\$0.5)	-6%
Bond Proceeds	-	-	-	-	-	-
Transfers In	(15.6)	0.1	15.7	0.1	15.7	nm
Total Sources	(\$6.3)	\$9.7	\$24.7	\$9.5	\$15.2	159%
% Change vs. Prior Year		nm	nm	-2%		

Fiscal Year-to-Date: March 2013

	2010/11 Actual	2011/12 Actual	2012/13 Actual	2012/13 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Revenues:						
Water Service Charges	\$65.6	\$66.3	\$68.0	\$65.0	\$2.9	5%
Water Reclamation Charges	26.0	26.5	26.6	25.6	1.0	4%
Non-Potable Water Fees	6.0	5.9	7.5	7.4	0.1	1%
Interest Earnings	0.9	0.7	0.7	0.3	0.4	nm
Miscellaneous Revenue	1.9	10.8	0.8	1.3	(0.5)	-38%
Total Revenues	\$100.4	\$110.2	\$103.6	\$99.7	\$3.9	4%
Bond Proceeds	-	-	-	-	-	-
Transfers In	(15.0)	16.8	16.4	16.3	-	-
Total Sources	\$85.4	\$127.0	\$119.9	\$116.0	\$3.9	3%
% Change vs. Prior Year		49%	-6%	-9%		

Actual to Revised Budget variance of \$3.9 million or 3%:

The favorable variance in Water Service Charges is driven by: 5 percent from the newly implemented rate structure, a decrease of 2 percent in volumes delivered and minor changes for changes in the mix of bills per tier. The new rate structures were based upon the assumption that a reduction of 2 percent in water deliveries would be realized due to higher rates per tier. While the reduction in volume has now been realized a lower bill count within the higher tiers has not been realized to date. The favorable variance in Water Reclamation Charges is driven by higher than anticipated seasonal adjustments which are based on water sales for the prior winter average period. The unfavorable variance in Miscellaneous Revenue is driven by lower than anticipated development fee administration charges driven by development and slower reimbursement from the Central Groundwater Treatment Facility.

One Month: March 2013						
	2010/11	2011/12	2012/13	2012/13	Actual	vs. Budget
	Actual	Actual	Actual	Revised Budget	Favorable / Amount	(Unfavorable) Percent
Expenses:						
Personnel Services	\$1.2	\$1.8	\$1.9	\$2.0	\$ -	-
Contractual	0.1	1.3	(0.8)	2.2	3.1	nm
Commodities	1.9	2.3	1.4	1.7	0.3	18%
Capital Outlays	-	-	-	-	-	-
Total Operating Expenses	\$3.2	\$5.5	\$2.5	\$5.9	\$3.4	58%
Debt Service & Contracts Payable	9.5	0.4	-	-	-	-
Transfers Out						
Bond Proceeds	6.6	-	-	-	-	-
CIP Fund	-	-	-	-	-	-
Franchise Fees	0.4	0.4	0.4	0.5	-	-
In Lieu Property Tax Fees	0.1	0.1	-	-	-	-
Indirect/Direct Charges	0.8	0.5	0.5	0.5	-	-
Total Uses	\$20.8	\$7.0	\$3.4	\$6.8	\$3.4	50%
% Change vs. Prior Year		-67%	-51%	-2%		

Fiscal Year-to-Date: March 2013						
	2010/11	2011/12	2012/13	2012/13	Actual	vs. Budget
	Actual	Actual	Actual	Revised Budget	Favorable / Amount	(Unfavorable) Percent
Expenses:						
Personnel Services	\$11.3	\$12.2	\$13.1	\$13.5	\$0.3	3%
Contractual	13.6	15.9	14.2	19.0	4.8	25%
Commodities	14.8	15.0	16.6	16.0	(0.6)	-4%
Capital Outlays	0.2	-	0.1	0.2	-	-
Total Operating Expenses	\$39.9	\$43.2	\$44.0	\$48.6	\$4.6	9%
Debt Service & Contracts Payable	9.5	8.9	8.2	8.2	-	-
Transfers Out						
Bond Proceeds	18.1	11.4	-	-	-	-
CIP Fund	23.4	46.2	18.8	18.8	-	-
Franchise Fees	4.4	4.9	5.0	4.8	(0.2)	-3%
In Lieu Property Tax Fees	1.3	0.7	-	-	-	-
Indirect/Direct Charges	7.6	4.9	4.1	4.1	-	-
Total Uses	\$104.2	\$120.1	\$80.2	\$84.5	\$4.4	5%
% Change vs. Prior Year		15%	-33%	-30%		

Actual to Revised Budget variance of \$4.4 million or 5%:

The favorable variance in Contractual is driven by a Sub-Regional Operating Group (SROG) refund due to a prior year settlement and disbursement of the third of four Arizona Nuclear Power Plant lump sum payments, lower electric and gas fuel costs, less overnight travel and training and less fleet maintenance costs, delayed payment of security and licenses and permits costs and fewer conservation rebates than forecasted. The unfavorable variance in Commodities is driven by higher than anticipated water purchases including purchased water by Reclaimed Water Distribution System (RWDS) and maintenance to repair and maintain machinery and equipment, offset by lower than anticipated costs for treatment filter media.

FY 2012/13 - AVIATION FUND
(\$ in millions: Rounding differences may occur)

	Adopted Budget	Revised Budget	Adopted Favorable / Amount	vs. Revised (Unfavorable) Percent
Sources	\$3.1	\$3.1	\$ -	-
Uses	7.6	7.6	-	
Change in Fund Balance	(\$4.5)	(\$4.5)	\$ -	
Beginning Fund Balance	\$5.8	\$5.9	\$0.1	
Ending Fund Balance	<u>\$1.3</u>	<u>\$1.4</u>	<u>\$0.1</u>	
60 to 90 Day Operating	\$0.6	\$0.6	-	
Land Purchase	-	-	-	
Repair/Replacement Reserve	0.7	0.8	0.1	
Ending Fund Balance	<u>\$1.3</u>	<u>\$1.4</u>	<u>\$0.1</u>	

Twelve Months: Fiscal Year

	2010/11 Actual	2011/12 Actual	2012/13 Adopted Budget	2012/13 Revised Budget	2012/13 Approved Adjustments
Revenues:					
Aviation Fees	\$2.8	\$3.2	\$3.0	\$3.0	\$ -
Privilege and Use Tax – Jet Fuel	0.1	0.1	0.1	0.1	-
Interest Earnings	0.1	-	-	-	-
Total Revenues	<u>\$3.0</u>	<u>\$3.4</u>	<u>\$3.1</u>	<u>\$3.1</u>	<u>\$ -</u>
Transfers In	-	-	-	-	-
Total Sources	<u>\$3.0</u>	<u>\$3.4</u>	<u>\$3.1</u>	<u>\$3.1</u>	<u>\$ -</u>
% Change vs. Prior Year	-3%	14%	-10%	-10%	

Twelve Months: Fiscal Year

	2010/11 Actual	2011/12 Actual	2012/13 Adopted Budget	2012/13 Revised Budget	2012/13 Approved Adjustments
Expenses:					
Personnel Services	\$1.0	\$1.0	\$1.1	\$1.1	\$ -
Contractual	0.6	0.7	0.7	0.7	-
Commodities	-	-	0.1	0.1	-
Capital Outlays	-	-	-	-	-
Total Operating Expenses	<u>\$1.7</u>	<u>\$1.8</u>	<u>\$1.9</u>	<u>\$1.9</u>	<u>\$ -</u>
Transfers Out					
CIP Fund	1.6	0.7	5.2	5.2	-
Indirect/Direct Charges	0.7	0.6	0.5	0.5	-
Total Uses	<u>\$3.9</u>	<u>\$3.1</u>	<u>\$7.6</u>	<u>\$7.6</u>	<u>\$ -</u>
% Change vs. Prior Year	65%	-22%	nm	nm	

March 2013: Current Month and YTD
(\$ in millions: Rounding differences may occur)

	March Actual	March Revised Budget	YTD Actual	YTD Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Sources	\$0.4	\$0.3	\$2.5	\$2.3	\$0.3	12%
Uses	4.3	0.2	5.8	7.1	1.3	18%
Change in Fund Balance	(\$3.9)	\$0.1	(\$3.3)	(\$4.8)	\$1.5	

One Month: March 2013

	2010/11 Actual	2011/12 Actual	2012/13 Actual	2012/13 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Revenues:						
Aviation Fees	\$0.3	\$0.3	\$0.4	\$0.3	\$0.1	38%
Privilege and Use Tax – Jet Fuel	-	-	-	-	-	-
Interest Earnings	-	-	-	-	-	-
Total Revenues	\$0.3	\$0.3	\$0.4	\$0.3	\$0.1	43%
Transfers In	-	-	-	-	-	-
Total Sources	\$0.3	\$0.3	\$0.4	\$0.3	\$0.1	43%
% Change vs. Prior Year		0%	31%	0%		

Fiscal Year-to-Date: March 2013

	2010/11 Actual	2011/12 Actual	2012/13 Actual	2012/13 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Revenues:						
Aviation Fees	\$2.1	\$2.3	\$2.4	\$2.2	\$0.2	9%
Privilege and Use Tax – Jet Fuel	0.1	0.1	0.1	0.1	-	-
Interest Earnings	0.1	-	-	-	-	-
Total Revenues	\$2.3	\$2.5	\$2.5	\$2.3	\$0.3	12%
Transfers In	-	-	-	-	-	-
Total Sources	\$2.3	\$2.5	\$2.5	\$2.3	\$0.3	12%
% Change vs. Prior Year		10%	0%	-9%		

Actual to Revised Budget variance of \$0.3 million or 12%:

The fiscal year to date favorable variance in Aviation Fees is due to higher than expected revenue in the areas of fuel, transient parking and customs fees. Additionally, the annual reconciliation received by the Airport's two Fixed Base Operators yielded higher than expected revenue.

One Month: March 2013

	2010/11	2011/12	2012/13	2012/13	Actual	vs. Budget
	Actual	Actual	Actual	Revised	Favorable /	(Unfavorable)
Expenses:				Budget	Amount	Percent
Personnel Services	\$0.1	\$0.1	\$0.1	\$0.1	\$ -	-
Contractual	-	0.1	0.1	-	-	-
Commodities	-	-	-	-	-	-
Capital Outlays	-	-	-	-	-	-
Total Operating Expenses	\$0.1	\$0.2	\$0.2	\$0.2	\$ -	-
Transfers Out						
CIP Fund	-	-	4.1	-	(4.1)	n/a
Indirect/Direct Charges	-	-	-	-	-	-
Total Uses	\$0.1	\$0.3	\$4.3	\$0.2	(\$4.1)	-20%
% Change vs. Prior Year		79%	nm	-20%		

Fiscal Year-to-Date: March 2013

	2010/11	2011/12	2012/13	2012/13	Actual	vs. Budget
	Actual	Actual	Actual	Revised	Favorable /	(Unfavorable)
Expenses:				Budget	Amount	Percent
Personnel Services	\$0.7	\$0.8	\$0.8	\$0.8	\$ -	-
Contractual	0.4	0.5	0.5	0.6	0.1	9%
Commodities	-	-	-	-	-	-
Capital Outlays	-	-	-	-	-	-
Total Operating Expenses	\$1.1	\$1.3	\$1.4	\$1.5	\$0.1	5%
Transfers Out						
CIP Fund	1.6	0.6	4.1	5.2	1.1	21%
Indirect/Direct Charges	0.5	0.4	0.3	0.4	0.1	17%
Total Uses	\$3.2	\$2.4	\$5.8	\$7.1	\$1.3	18%
% Change vs. Prior Year		-27%	nm	nm		

Actual to Revised Budget varaince of \$1.3 million or 18%:

The favorable variance in Contractual is mainly attributed to misaligned budget spreads for intergovernmental payments for U.S. Customs International Flight Clearing Services and maintenance and repairs. Additionally, payment for insurance and bond premiums was budgeted in FY 2012/13; however, the payment was processed in FY 2011/12, therefore no payment for bond premiums will be made in FY 2012/13. The favorable variance in CIP Fund Transfers Out are driven by a reconciliation of aviation's funding of CIP based on actual, rather than budgeted, CIP expenditures.

FY 2012/13 - SOLID WASTE FUND
(\$ in millions: Rounding differences may occur)

	Adopted Budget	Revised Budget	Adopted Favorable / Amount	vs. Revised (Unfavorable) Percent
Sources	\$20.3	\$20.3	\$ -	-
Uses	19.1	19.1	-	-
Change in Fund Balance	\$1.2	\$1.2	\$ -	
Beginning Fund Balance	\$8.8	\$10.5	\$1.7	
Ending Fund Balance	<u>\$10.0</u>	<u>\$11.7</u>	<u>\$1.7</u>	
60 to 90 Day Operating	\$4.0	\$4.0	\$ -	
Unreserved Fund Balance	6.0	7.7	1.7	
Ending Fund Balance	<u>\$10.0</u>	<u>\$11.7</u>	<u>\$1.7</u>	

Twelve Months: Fiscal Year					
	2010/11 Actual	2011/12 Actual	2012/13 Adopted Budget	2012/13 Revised Budget	2012/13 Approved Adjustments
Revenues:					
Solid Waste Charges	\$20.9	\$20.7	\$20.2	\$20.2	\$ -
Interest Earnings	0.1	0.1	-	-	-
Total Revenues	\$21.0	\$20.8	\$20.3	\$20.3	\$ -
Transfers In	-	0.2	-	-	-
Total Sources	<u>\$21.0</u>	<u>\$21.0</u>	<u>\$20.3</u>	<u>\$20.3</u>	<u>\$ -</u>
% Change vs. Prior Year	2%	0%	-3%	-3%	

Twelve Months: Fiscal Year					
	2010/11 Actual	2011/12 Actual	2012/13 Adopted Budget	2012/13 Revised Budget	2012/13 Approved Adjustments
Expenses:					
Personnel Services	\$5.9	\$6.6	\$6.5	\$6.5	\$ -
Contractual	9.7	9.0	10.1	10.1	-
Commodities	0.3	0.4	0.5	0.5	-
Capital Outlays	-	-	-	-	-
Total Operating Expenses	\$15.9	\$16.0	\$17.1	\$17.1	\$ -
Transfers Out					
CIP Fund	1.8	0.5	0.3	0.3	-
In Lieu Property Tax Fees	-	-	-	-	-
Indirect/Direct Charges	2.9	2.0	1.7	1.7	-
Total Uses	<u>\$20.6</u>	<u>\$18.5</u>	<u>\$19.1</u>	<u>\$19.1</u>	<u>\$ -</u>
% Change vs. Prior Year	4%	-10%	3%	3%	

March 2013: Current Month and YTD
(\$ in millions: Rounding differences may occur)

	March Actual	March Revised Budget	YTD Actual	YTD Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Sources	\$1.7	\$1.7	\$15.3	\$15.3	\$0.1	0%
Uses	2.0	1.7	14.2	14.2	-	-
Change in Fund Balance	(\$0.3)	\$ -	\$1.1	\$1.0	\$ -	

One Month: March 2013

	2010/11 Actual	2011/12 Actual	2012/13 Actual	2012/13 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Revenues:						
Solid Waste Charges	\$1.9	\$1.6	\$1.7	\$1.7	\$ -	-
Interest Earnings	-	-	-	-	-	-
Total Revenues	\$1.9	\$1.6	\$1.7	\$1.7	\$ -	-
Transfers In	-	-	-	-	-	-
Total Sources	\$1.9	\$1.6	\$1.7	\$1.7	\$ -	-
% Change vs. Prior Year		-12%	5%	5%		

Fiscal Year-to-Date: March 2013

	2010/11 Actual	2011/12 Actual	2012/13 Actual	2012/13 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Revenues:						
Solid Waste Charges	\$15.7	\$15.5	\$15.2	\$15.2	\$ -	-
Interest Earnings	0.1	0.1	0.1	-	-	-
Total Revenues	\$15.7	\$15.6	\$15.3	\$15.3	\$0.1	0%
Transfers In	-	0.2	-	-	-	-
Total Sources	\$15.7	\$15.8	\$15.3	\$15.3	\$0.1	0%
% Change vs. Prior Year		0%	-3%	-3%		

Actual to Revised Budget variance of \$0.1 million or 0%:

No explanation necessary.

One Month: March 2013						
	2010/11	2011/12	2012/13	2012/13	Actual	vs. Budget
	Actual	Actual	Actual	Revised Budget	Favorable / (Unfavorable) Amount	(Unfavorable) Percent
Expenses:						
Personnel Services	\$0.5	\$0.7	\$0.7	\$0.7	\$ -	-
Contractual	0.8	1.0	0.8	0.8	-	-
Commodities	-	0.1	0.1	-	(0.1)	n/a
Capital Outlays	-	-	-	-	-	-
Total Operating Expenses	\$1.3	\$1.8	\$1.6	\$1.6	\$ -	-
Transfers Out						
CIP Fund	-	-	0.3	-	(0.3)	n/a
In Lieu Property Tax Fees	-	-	-	-	-	-
Indirect/Direct Charges	0.2	0.2	0.1	0.1	-	-
Total Uses	\$1.5	\$1.9	\$2.0	\$1.7	(\$0.3)	-19%
% Change vs. Prior Year		31%	6%	-11%		

Fiscal Year-to-Date: March 2013						
	2010/11	2011/12	2012/13	2012/13	Actual	vs. Budget
	Actual	Actual	Actual	Revised Budget	Favorable / (Unfavorable) Amount	(Unfavorable) Percent
Expenses:						
Personnel Services	\$4.3	\$5.1	\$5.0	\$5.0	\$ -	-
Contractual	6.7	6.4	7.1	7.3	0.1	2%
Commodities	0.2	0.3	0.5	0.4	(0.1)	-30%
Capital Outlays	-	-	-	-	-	-
Total Operating Expenses	\$11.2	\$11.9	\$12.7	\$12.7	\$ -	-
Transfers Out						
CIP Fund	1.4	0.5	0.3	0.3	-	-
In Lieu Property Tax Fees	-	-	-	-	-	-
Indirect/Direct Charges	2.3	1.5	1.3	1.3	-	-
Total Uses	\$14.9	\$13.8	\$14.2	\$14.2	\$ -	-
% Change vs. Prior Year		-7%	3%	3%		

Actual to Revised Budget variance of \$0.0 million or 0%:

Contractual year-to-date favorable variance continues to be from lower than forecasted landfill disposal charges. Unfavorable year-to-date variance for commodities is due to refuse containers being replaced at a faster rate than forecasted.

FY 2012/13 - FLEET FUND
(\$ in millions: Rounding differences may occur)

	Adopted Budget	Revised Budget	Adopted Favorable / Amount	vs. Revised (Unfavorable) Percent
Sources	\$18.4	\$18.4	\$ -	-
Uses	19.5	19.5	-	-
Change in Fund Balance	(\$1.0)	(\$1.0)	\$ -	
Beginning Fund Balance	\$7.7	\$9.3	\$1.6	
Ending Fund Balance	<u>\$6.7</u>	<u>\$8.3</u>	<u>\$1.6</u>	
Contingency Reserve	\$0.5	\$0.5	\$ -	
Future Acquisition	4.9	4.9	-	
Unreserved, Undesignated	1.3	2.9	1.6	
Ending Fund Balance	<u>\$6.7</u>	<u>\$8.3</u>	<u>\$1.6</u>	

Twelve Months: Fiscal Year					
	2010/11 Actual	2011/12 Actual	2012/13 Adopted Budget	2012/13 Revised Budget	2012/13 Approved Adjustments
Revenues:					
Maintenance/Operation Rates	\$11.2	\$11.8	\$12.5	\$12.5	\$ -
Replacement Rates	2.9	3.1	5.7	5.7	-
Interest Earnings	0.1	-	0.1	0.1	-
Other Revenue	0.1	0.6	0.2	0.2	-
Total Revenues	\$14.4	\$15.5	\$18.4	\$18.4	\$ -
Transfers In	-	-	-	-	-
Total Sources	<u>\$14.4</u>	<u>\$15.5</u>	<u>\$18.4</u>	<u>\$18.4</u>	<u>\$ -</u>
% Change vs. Prior Year		8%	19%	19%	

Twelve Months: Fiscal Year					
	2010/11 Actual	2011/12 Actual	2012/13 Adopted Budget	2012/13 Revised Budget	2012/13 Approved Adjustments
Expenses:					
Personnel Services	\$3.2	\$3.1	\$3.3 *	\$3.3 *	\$ -
Contractual	1.3	1.5	1.5	1.5	-
Commodities	6.4	7.0	8.3	8.3	-
Capital Outlays	1.6	5.0	5.6	5.6	-
Total Operating Expenses	\$12.6	\$16.6	\$18.7	\$18.7	\$ -
Transfers Out					
Transfers to Operating Funds	-	1.5	0.8	0.8	-
Total Uses	<u>\$12.6</u>	<u>\$18.0</u>	<u>\$19.5 *</u>	<u>\$19.5 *</u>	<u>\$ -</u>
% Change vs. Prior Year		43%	8%	8%	

*Includes budgeted vacancy savings net of leave accrual payouts, 2% pay for performance and compensation adjustments.

March 2013: Current Month and YTD
(\$ in millions: Rounding differences may occur)

	March <u>Actual</u>	March Revised <u>Budget</u>	YTD <u>Actual</u>	YTD Revised <u>Budget</u>	Actual Favorable / <u>Amount</u>	vs. Budget (Unfavorable) <u>Percent</u>
Sources	\$1.5	\$1.5	\$13.4	\$13.8	(\$0.4)	-3%
Uses	1.1	1.7	11.9	13.3	1.5	11%
Change in Fund Balance	\$0.5	(\$0.2)	\$1.5	\$0.5	\$1.1	

One Month: March 2013

	2010/11 <u>Actual</u>	2011/12 <u>Actual</u>	2012/13 <u>Actual</u>	2012/13 Revised <u>Budget</u>	Actual Favorable / <u>Amount</u>	vs. Budget (Unfavorable) <u>Percent</u>
Revenues:						
Maintenance/Operation Rates	\$0.9	\$1.0	\$1.0	\$1.0	\$ -	-
Replacement Rates	0.2	0.3	0.5	0.5	-	-
Interest Earnings	-	-	-	-	-	-
Other Revenue	-	-	-	-	-	-
Total Revenues	\$1.2	\$1.3	\$1.5	\$1.5	\$ -	-
Transfers In	-	-	-	-	-	-
Total Sources	\$1.2	\$1.3	\$1.5	\$1.5	\$ -	-
% Change vs. Prior Year		8%	19%	20%		

Fiscal Year-to-Date: March 2013

	2010/11 <u>Actual</u>	2011/12 <u>Actual</u>	2012/13 <u>Actual</u>	2012/13 Revised <u>Budget</u>	Actual Favorable / <u>Amount</u>	vs. Budget (Unfavorable) <u>Percent</u>
Revenues:						
Maintenance/Operation Rates	\$8.4	\$8.8	\$8.9	\$9.4	(\$0.5)	-6%
Replacement Rates	2.2	2.3	4.2	4.2	-	-
Interest Earnings	0.2	0.1	-	-	-	-
Other Revenue	0.1	0.1	0.3	0.1	0.2	nm
Total Revenues	\$10.8	\$11.3	\$13.4	\$13.8	(\$0.4)	-3%
Transfers In	-	-	-	-	-	-
Total Sources	\$10.8	\$11.3	\$13.4	\$13.8	(\$0.4)	-3%
% Change vs. Prior Year		4%	19%	22%		

Actual to Revised Budget variance of (\$0.4) million or (3%):

The unfavorable variance in Maintenance/Operation Rates is attributed to fuel cost per gallon being lower than budgeted, and parts usage is down due to replacing more equipment. Other Revenue is showing a favorable variance as a result of more equipment going to auction; as replacement purchasing increases, there is a favorable result in auction revenue.

One Month: March 2013

	2010/11	2011/12	2012/13	2012/13	Actual	vs. Budget
	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Revised Budget</u>	<u>Favorable / Amount</u>	<u>(Unfavorable) Percent</u>
Expenses:						
Personnel Services	\$0.2	\$0.3	\$0.4	\$0.4	\$ -	-
Contractual	0.1	0.1	0.2	0.1	-	-
Commodities	0.3	0.7	0.5	0.7	0.3	35%
Capital Outlays	-	0.2	0.1	0.5	0.4	86%
Total Operating Expenses	\$0.6	\$1.3	\$1.1	\$1.7	\$0.6	38%
Transfers Out						
Transfers to Operating Funds	-	-	-	-	-	-
Total Uses	\$0.6	\$1.3	\$1.1	\$1.7	\$0.6	38%
% Change vs. Prior Year		114%	-20%	29%		

Fiscal Year-to-Date: March 2013

	2010/11	2011/12	2012/13	2012/13	Actual	vs. Budget
	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Revised Budget</u>	<u>Favorable / Amount</u>	<u>(Unfavorable) Percent</u>
Expenses:						
Personnel Services	\$2.3	\$2.4	\$2.4	\$2.5	\$0.1	3%
Contractual	0.9	1.1	1.1	1.1	-	-
Commodities	3.7	4.7	4.4	5.6	1.2	22%
Capital Outlays	1.0	3.4	4.0	4.1	0.1	3%
Total Operating Expenses	\$7.9	\$11.5	\$11.9	\$13.3	\$1.5	11%
Transfers Out						
Transfers to Operating Funds	-	1.5	-	-	-	-
Total Uses	\$7.9	\$13.0	\$11.9	\$13.3	\$1.5	11%
% Change vs. Prior Year		65%	-9%	2%		

Actual to Revised Budget variance of \$1.5 million or 11%:

The favorable variance in Commodities is related to fuel; diesel and unleaded fuel consumption is below the projected gallons estimated for budgeting. In addition, the favorable variance is attributable to fuel costs being lower than forecasted.

FY 2012/13 - RISK FUND
(\$ in millions: Rounding differences may occur)

	Adopted Budget	Revised Budget	Adopted Favorable / Amount	vs. Revised (Unfavorable) Percent
Sources	\$4.8	\$4.8	\$ -	-
Uses	8.0	8.0	-	-
Change in Fund Balance	(\$3.1)	(\$3.1)	\$ -	
Beginning Fund Balance	\$17.0	\$15.4	(\$1.6)	
Ending Fund Balance	<u>\$13.9</u>	<u>\$12.3</u>	<u>(\$1.6)</u>	
Accruals (short term)	\$3.6	\$3.6	\$ -	
Accruals (long term)	5.6	5.6	-	
Unreserved Fund Balance	4.7	3.1	(1.6)	
Ending Fund Balance	<u>\$13.9</u>	<u>\$12.3</u>	<u>(\$1.6)</u>	

Twelve Months: Fiscal Year					
	2010/11 Actual	2011/12 Actual	2012/13 Adopted Budget	2012/13 Revised Budget	2012/13 Approved Adjustments
Revenues:					
Property, Liability, Work Comp	\$5.1	\$4.1	\$4.0	\$4.0	\$ -
Unemployment Taxes	0.3	0.3	0.2	0.2	-
Interest Earnings	0.2	-	0.1	0.1	-
Property Tax (Tort Claims)	1.7	-	0.2	0.2	-
Insurance/Claims Recoveries	0.3	0.1	0.2	0.2	-
Other/Miscellaneous Revenue	0.1	0.1	0.1	0.1	-
Total Revenues	<u>\$7.7</u>	<u>\$4.6</u>	<u>\$4.8</u>	<u>\$4.8</u>	<u>\$ -</u>
Transfers In	-	-	-	-	-
Total Sources	<u>\$7.7</u>	<u>\$4.6</u>	<u>\$4.8</u>	<u>\$4.8</u>	<u>\$ -</u>
% Change vs. Prior Year		-41%	5%	5%	

Twelve Months: Fiscal Year					
	2010/11 Actual	2011/12 Actual	2012/13 Adopted Budget	2012/13 Revised Budget	2012/13 Approved Adjustments
Expenses:					
Personnel Services	\$0.6	\$0.7	\$0.8	\$0.8	\$ -
Contractual	4.6	6.5	7.1	7.1	-
Commodities	0.1	0.1	0.1	0.1	-
Capital Outlays	-	-	-	-	-
Total Operating Expenses	<u>\$5.3</u>	<u>\$7.3</u>	<u>\$8.0</u>	<u>\$8.0</u>	<u>\$ -</u>
Transfers Out					
Transfers to Operating Funds	-	1.0	-	-	-
Total Uses	<u>\$5.3</u>	<u>\$8.3</u>	<u>\$8.0</u>	<u>\$8.0</u>	<u>\$ -</u>
% Change vs. Prior Year		57%	-4%	-4%	

March 2013: Current Month and YTD

(\$ in millions: Rounding differences may occur)

	March	March	YTD	YTD	Actual	vs. Budget
	<u>Actual</u>	<u>Revised Budget</u>	<u>Actual</u>	<u>Revised Budget</u>	<u>Favorable / (Unfavorable) Amount</u>	<u>(Unfavorable) Percent</u>
Sources	\$0.4	\$0.4	\$3.6	\$3.7	(\$0.1)	-2%
Uses	0.6	0.7	4.2	6.4	2.2	34%
Change in Fund Balance	(\$0.2)	(\$0.3)	(\$0.6)	(\$2.7)	\$2.1	

One Month: March 2013

	2010/11	2011/12	2012/13	2012/13	Actual	vs. Budget
	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Revised Budget</u>	<u>Favorable / (Unfavorable) Amount</u>	<u>(Unfavorable) Percent</u>
Revenues:						
Property, Liability, Work Comp Rates	\$0.4	\$0.3	\$0.3	\$0.3	\$ -	-
Unemployment Taxes	-	-	-	-	-	-
Interest Earnings	-	-	-	-	-	-
Property Tax (Tort Claims)	-	-	-	-	-	-
Insurance/Claims Recoveries	-	-	-	-	-	-
Other/Miscellaneous Revenue	-	-	-	-	-	-
Total Revenues	\$0.5	\$0.4	\$0.4	\$0.4	\$ -	-
Transfers In	-	-	-	-	-	-
Total Sources	\$0.5	\$0.4	\$0.4	\$0.4	\$ -	-
% Change vs. Prior Year		-16%	0%	0%		

Fiscal Year-to-Date: March 2013

	2010/11	2011/12	2012/13	2012/13	Actual	vs. Budget
	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Revised Budget</u>	<u>Favorable / (Unfavorable) Amount</u>	<u>(Unfavorable) Percent</u>
Revenues:						
Property, Liability, Work Comp Rates	\$3.8	\$3.1	\$3.0	\$3.0	\$ -	-
Unemployment Taxes	0.3	0.3	0.3	0.2	0.1	32%
Interest Earnings	0.2	0.1	-	0.1	(0.1)	-100%
Property Tax (Tort Claims)	1.7	-	0.2	0.2	-	-
Insurance/Claims Recoveries	0.3	0.1	0.1	0.2	(0.1)	-36%
Other/Miscellaneous Revenue	0.1	-	0.1	0.1	-	-
Total Revenues	\$6.4	\$3.6	\$3.6	\$3.7	(\$0.1)	-2%
Transfers In	-	-	-	-	-	-
Total Sources	\$6.4	\$3.6	\$3.6	\$3.7	(\$0.1)	-2%
% Change vs. Prior Year		-43%	0%	2%		

Actual to Revised Budget variance of (\$0.1) million or (2%):

No explanation necessary.

One Month: March 2013						
	2010/11 Actual	2011/12 Actual	2012/13 Actual	2012/13 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Expenses:						
Personnel Services	\$ -	\$0.1	\$0.1	\$0.1	\$ -	-
Contractual	0.4	0.5	0.5	0.6	-	-
Commodities	-	-	-	-	-	-
Capital Outlays	-	-	-	-	-	-
Total Operating Expenses	\$0.4	\$0.6	\$0.6	\$0.7	\$ -	-
Transfers Out						
Transfers to Operating Funds	-	1.0	-	-	-	-
Total Uses	\$0.4	\$1.6	\$0.6	\$0.7	\$ -	-
% Change vs. Prior Year		nm	-61%	-58%		

Fiscal Year-to-Date: March 2013						
	2010/11 Actual	2011/12 Actual	2012/13 Actual	2012/13 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Expenses:						
Personnel Services	\$0.4	\$0.6	\$0.5	\$0.6	\$ -	-
Contractual	3.3	3.6	3.6	5.7	2.1	37%
Commodities	-	-	-	0.1	-	-
Capital Outlays	-	-	-	-	-	-
Total Operating Expenses	\$3.8	\$4.2	\$4.2	\$6.4	\$2.2	34%
Transfers Out						
Transfers to Operating Funds	-	1.0	-	-	-	-
Total Uses	\$3.8	\$5.2	\$4.2	\$6.4	\$2.2	34%
% Change vs. Prior Year		35%	-19%	23%		

Actual to Revised Budget variance of \$2.2 million or 34%:

The favorable variance in Contractual continues to be primarily attributable to the insurance premiums processed in June 2012 and charged to FY 2011/12.

FY 2012/13 - BENEFITS SELF INSURANCE

(\$ in millions: Rounding differences may occur)

	Adopted Budget	Revised Budget	Adopted Favorable / Amount	vs. Revised (Unfavorable) Percent
Sources	\$28.5	\$28.5	\$ -	-
Uses	28.7	28.7	-	-
Change in Fund Balance	(\$0.1)	(\$0.1)	\$ -	
Beginning Fund Balance	\$5.0	\$5.0	\$ -	
Ending Fund Balance	<u>\$4.8</u>	<u>\$4.9</u>	<u>\$ -</u>	

Twelve Months: Fiscal Year

	2010/11 Actual	2011/12 Actual	2012/13 Adopted Budget	2012/13 Revised Budget	2012/13 Approved Adjustments
Revenues:					
Medical Premiums - COS	\$17.3	\$15.9	\$17.3	\$17.3	\$ -
Dental Premiums - COS	0.8	0.8	0.8	0.8	-
Medical Premiums - EE	4.8	4.5	5.1	5.1	-
Dental Premiums - EE	0.8	0.8	0.8	0.8	-
Premium Holiday	(4.0)	-	-	-	-
Medical Premiums - Retiree	-	2.1	4.1	4.1	-
Other Revenue	0.5	0.4	0.4	0.4	-
Total Revenues	<u>\$20.2</u>	<u>\$24.5</u>	<u>\$28.5</u>	<u>\$28.5</u>	<u>\$ -</u>
Transfers In	-	4.0	-	-	-
Total Sources	<u>\$20.2</u>	<u>\$28.5</u>	<u>\$28.5</u>	<u>\$28.5</u>	<u>\$ -</u>
% Change vs. Prior Year		41%	0%	0%	

Twelve Months: Fiscal Year

	2010/11 Actual	2011/12 Actual	2012/13 Adopted Budget	2012/13 Revised Budget	2012/13 Approved Adjustments
Expenses:					
Personnel Services - COS	\$ -	\$0.2	\$0.2	\$0.2	\$ -
Contractual - COS	-	0.1	0.1	0.1	-
Medical Claims	20.3	18.9	20.1	20.1	-
Medical Claims - Retirees	-	3.1	3.6	3.6	-
Dental Claims	1.5	1.4	1.5	1.5	-
Provider Admin Fees	1.8	1.7	1.7	1.7	-
Behavioral Health Claims	0.5	0.5	0.6	0.6	-
Stop Loss Insurance	0.4	0.5	0.6	0.6	-
Live Life Well	-	0.4	0.3	0.3	-
Total Operating Expenses	<u>\$24.5</u>	<u>\$26.9</u>	<u>\$28.7</u>	<u>\$28.7</u>	<u>\$ -</u>
Total Uses	<u>\$24.5</u>	<u>\$26.9</u>	<u>\$28.7</u>	<u>\$28.7</u>	<u>\$ -</u>
% Change vs. Prior Year		10%	7%	7%	

March 2013: Current Month and YTD
(\$ in millions: Rounding differences may occur)

	March <u>Actual</u>	March Revised <u>Budget</u>	YTD <u>Actual</u>	YTD Revised <u>Budget</u>	Actual Favorable / (Unfavorable) <u>Amount</u>	vs. Budget (Unfavorable) <u>Percent</u>
Sources	\$2.2	\$2.4	\$19.7	\$21.4	(\$1.6)	-8%
Uses	2.5	2.4	18.7	21.3	2.7	13%
Change in Fund Balance	(\$0.3)	\$0.1	\$1.1	\$0.1	\$1.0	

One Month: March 2013

	2010/11 <u>Actual</u>	2011/12 <u>Actual</u>	2012/13 <u>Actual</u>	2012/13 Revised <u>Budget</u>	Actual Favorable / (Unfavorable) <u>Amount</u>	vs. Budget (Unfavorable) <u>Percent</u>
Revenues:						
Medical Premiums -COS	\$1.4	\$1.3	\$1.5	\$1.4	\$ -	-
Dental Premiums - COS	0.1	0.1	0.1	0.1	-	-
Medical Premiums - EE	0.4	0.4	0.5	0.4	-	-
Dental Premiums - EE	0.1	0.1	0.1	0.1	-	-
Premium Holiday	-	-	-	-	-	-
Medical Premiums - Retiree	-	0.1	-	0.3	(0.3)	-85%
Other Revenue	0.2	0.1	0.1	0.1	-	-
Total Revenues	\$2.1	\$2.0	\$2.2	\$2.4	(\$0.3)	-11%
Transfers In	-	4.0	-	-	-	-
Total Sources	\$2.1	\$6.0	\$2.2	\$2.4	(\$0.3)	-11%
% Change vs. Prior Year		nm	-64%	-59%		

Fiscal Year-to-Date: March 2013

	2010/11 <u>Actual</u>	2011/12 <u>Actual</u>	2012/13 <u>Actual</u>	2012/13 Revised <u>Budget</u>	Actual Favorable / (Unfavorable) <u>Amount</u>	vs. Budget (Unfavorable) <u>Percent</u>
Revenues:						
Medical Premiums -COS	\$13.0	\$12.0	\$13.2	\$13.0	\$0.2	2%
Dental Premiums - COS	0.6	0.6	0.6	0.6	-	-
Medical Premiums - EE	3.6	3.4	4.2	3.8	0.4	10%
Dental Premiums - EE	0.6	0.6	0.6	0.6	-	-
Premium Holiday	(4.0)	-	-	-	-	-
Medical Premiums - Retiree	-	1.5	0.7	3.1	(2.4)	-78%
Other Revenue	0.5	0.4	0.5	0.3	0.2	85%
Total Revenues	\$14.2	\$18.4	\$19.7	\$21.4	(\$1.6)	-8%
Transfers In	-	4.0	-	-	-	-
Total Sources	\$14.2	\$22.4	\$19.7	\$21.4	(\$1.6)	-8%
% Change vs. Prior Year		58%	-12%	-5%		

Actual to Revised Budget variance of (\$1.6) million or (8%):

The unfavorable variance in Retiree Medical Premiums is the result of retirees electing out of city insurance coverage. The budget assumed no change in participation. This unfavorable variance is offset by favorable variances in active employee premiums, both the city portion as well as the employee portion. These favorable variances are attributed to less open enrollment migration to health plans with lower premiums than budgeted.

One Month: March 2013

	2010/11	2011/12	2012/13	2012/13	Actual	vs. Budget
	Actual	Actual	Actual	Revised	Favorable /	(Unfavorable)
Expenses:				Budget	Amount	Percent
Personnel Services - COS	\$ -	\$ -	\$ -	\$ -	\$ -	-
Contractual - COS	-	-	-	-	-	-
Medical Claims	1.7	1.9	2.0	1.7	(0.3)	-18%
Medical Claims - Retirees	-	0.3	0.2	0.3	0.1	47%
Dental Claims	0.1	0.1	0.1	0.1	-	-
Provider Admin Fees	0.2	0.1	0.1	0.1	-	-
Behavioral Health Claims	-	-	-	-	-	-
Stop Loss Insurance	-	-	-	-	-	-
Live Life Well	-	-	-	-	-	-
Total Operating Expenses	\$2.0	\$2.6	\$2.5	\$2.4	(\$0.1)	-4%
Total Uses	\$2.0	\$2.6	\$2.5	\$2.4	(\$0.1)	-4%
% Change vs. Prior Year		28%	-5%	-9%		

Fiscal Year-to-Date: March 2013

	2010/11	2011/12	2012/13	2012/13	Actual	vs. Budget
	Actual	Actual	Actual	Revised	Favorable /	(Unfavorable)
Expenses:				Budget	Amount	Percent
Personnel Services - COS	\$0.2	\$0.2	\$0.2	\$0.2	\$ -	-
Contractual - COS	-	0.1	-	0.1	-	-
Medical Claims	14.9	14.0	14.5	15.1	0.5	4%
Medical Claims - Retirees	-	2.4	1.0	2.7	1.7	64%
Dental Claims	1.1	1.1	1.0	1.1	0.1	8%
Provider Admin Fees	1.4	1.3	1.1	1.3	0.2	17%
Behavioral Health Claims	0.4	0.4	0.4	0.4	-	-
Stop Loss Insurance	0.3	0.3	0.4	0.4	-	-
Live Life Well	0.3	0.3	0.1	0.1	-	-
Total Operating Expenses	\$18.6	\$20.1	\$18.7	\$21.3	\$2.7	13%
Total Uses	\$18.6	\$20.1	\$18.7	\$21.3	\$2.7	13%
% Change vs. Prior Year		8%	-7%	6%		

Actual to Revised Budget variance of \$2.7 million or 13%:

The favorable variance in Medical Claims is the result of a better claims experience than budgeted. The favorable variance in Medical Claims - Retirees is the result of a significant number of retirees electing out of city insurance coverage.

City of Scottsdale
WestWorld
Statement of Operations for March 2013 9 Months YTD

	FY 2008/09 YTD Actual	FY 2009/10 YTD Actual	FY 2010/11 YTD Actual	FY 2011/12 YTD Actual	FY 2012/13 YTD Actual	FY 2012/13 Approved YTD Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
<u>Operating Revenue</u>								
Rental Facilities	\$823,537	\$650,044	\$773,476	\$790,060	\$768,370	\$748,800	\$19,570	3%
RV Rental	221,969	198,975	156,749	144,194	160,991	208,501	(47,510)	-23%
Feed/Bedding Sales	425,182	376,114	411,311	391,295	403,294	402,000	1,294	0%
Labor Fees	95,348	99,086	94,475	88,489	78,555	90,000	(11,445)	-13%
Concession Fees	117,605	154,874	112,105	120,542	117,355	119,000	(1,645)	-1%
Parking	28,738	24,830	41,265	42,423	20,665	44,000	(23,335)	-53%
Other Income	11,507	3,531	6,361	15,805	9,429	7,830	1,599	20%
Operating Revenue	\$1,723,885	\$1,507,454	\$1,595,742	\$1,592,809	\$1,558,659	\$1,620,131	(\$61,472)	-4%
<u>Operating Expenses</u>								
Personnel Services								
Wages/Salaries/Benefits	\$1,154,686	\$1,151,866	\$1,150,609	\$1,132,352	\$1,159,098	\$1,177,910	\$18,812	2%
Overtime	4,640	7,637	4,117	16,133	26,618	9,697	(16,921)	nm
Contractual Services								
Contractual Workers	214,966	26,637	28,051	30,651	28,727	32,000	3,273	10%
Telephone	33,415	34,450	25,173	27,624	18,382	25,933	7,551	29%
Utilities	257,139	276,146	247,851	321,612	310,044	318,327	8,283	3%
Maintenance & Equipment Rental & Fleet	432,956	176,566	244,284	305,968	454,606	402,129	(52,477)	-13%
License and Permits	4,832	44,675	75,908	73,318	123,765	105,025	(18,740)	-18%
Property, Liability & Workers' Comp	24,669	26,298	16,164	12,717	13,590	13,590	-	-
Other	115,496	131,718	97,557	173,036	181,505	157,563	(23,942)	-15%
Commodities and Capital Outlays								
Agriculture & Horticulture & Other Supply	33,252	68,496	72,385	89,073	110,786	85,275	(25,511)	-30%
Maintenance & Repairs Supply, Equipment	43,884	14,306	29,586	59,650	54,377	17,187	(37,190)	nm
Inventory Purchased for Resale	224,485	196,648	180,533	198,913	212,540	187,500	(25,040)	-13%
Construction - Other	-	-	145,792	52,424	4,480	71,244	66,764	94%
Other Expenses	26,254	20,136	18,433	26,225	30,354	15,433	(14,921)	-97%
BOR Admin								
BOR Admin/WestWorld	210,000	110,250	115,763	121,551	127,628	127,628	0	0%
Allocated Expenses								
Facilities Maintenance	216,495	246,735	246,735	239,679	302,238	302,238	-	-
COS Indirect Costs	426,213	338,274	346,707	344,160	180,855	180,855	-	-
Operating Expenses	\$3,423,380	\$2,870,838	\$3,045,647	\$3,225,086	\$3,339,593	\$3,229,534	(\$110,059)	-3%
Operating Income	(\$1,699,495)	(\$1,363,384)	(\$1,449,905)	(\$1,632,278)	(\$1,780,934)	(\$1,609,403)	(\$171,532)	-11%
<u>Debt Service (Less contributions)</u>								
Debt Service - (80 acres)	\$1,100,950	\$1,094,800	\$1,089,000	\$1,083,375	\$1,077,750	\$1,079,250	\$1,500	0%
Bed Tax Contributions - (80 acres)	(600,000)	-	-	(600,000)	-	-	-	-
Debt Service - (52 & 17 acres)	701,826	700,807	700,297	700,547	681,297	682,582	1,285	0%
Debt Service - TNEC	-	-	-	-	-	-	-	-
Bed Tax Contributions - TNEC	-	-	-	-	-	-	-	-
Event Producer Contributions - TNEC	-	-	-	-	-	-	-	-
Net Debt Service	\$1,202,776	\$1,795,607	\$1,789,297	\$1,183,922	\$1,759,047	\$1,761,832	\$2,785	0%
Operating Income After Debt Service	(\$2,902,271)	(\$3,158,991)	(\$3,239,202)	(\$2,816,200)	(\$3,539,981)	(\$3,371,235)	(\$168,746)	-5%

Statement of Operations - Stadium

City of Scottsdale The Giants Spring Training Baseball Stadium Statement of Operations for March 2013 9 Months YTD

	FY 2008/09 YTD Actual	FY 2009/10 YTD Actual	FY 2010/11 YTD Actual	FY 2011/12 YTD Actual	FY 2012/13 YTD Actual	FY 2012/13 Approved YTD Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Operating Revenue								
Stadium Usage Fees - Stadium Ops	\$92,660	\$82,957	\$61,098	\$38,168	\$161,799	\$61,500	\$100,299	nm
Stadium Usage Fees - Pro Baseball	-	118,478	143,918	161,432	-	-	-	-
Stadium Concessions	-	-	26,079	20,569	25,074	15,000	10,074	67%
Operating Revenue	\$92,660	\$201,435	\$231,095	\$220,168	\$186,873	\$76,500	\$110,373	144%
Operating Expenses								
Personnel Services								
Wages/Salaries/Benefits	\$443,388	\$419,388	\$461,595	\$585,160	\$580,441	\$518,206	(\$62,235)	-12%
Overtime	29,815	20,807	23,564	53,253	56,958	26,795	(30,163)	nm
Contractual Services								
Custodian & Maintenance Services	73,733	36,411	66,075	51,056	44,878	123,045	78,167	64%
Utilities	191,989	207,485	150,664	229,699	232,024	232,024	-	-
Equip Maintenance, Rental & Fleet Charges	161,769	161,077	154,686	149,258	172,825	174,440	1,615	1%
Property, Liability & Worker's Comp	10,044	13,446	9,225	8,082	8,343	8,343	-	-
Other Expenses	38,814	31,535	30,528	26,131	47,135	50,587	3,452	7%
Commodities								
Agriculture & Horticulture Supply	63,114	72,878	107,486	106,912	137,894	86,679	(51,215)	-59%
Maintenance Materials & Equipment	32,772	43,947	34,949	70,113	39,545	53,035	13,490	25%
Other Expenses	8,998	4,358	1,984	873	1,640	1,898	258	14%
Allocated Expenses								
Facilities Maintenance	258,426	258,426	258,426	265,167	265,167	265,167	-	-
COS Indirect Costs	204,204	234,679	206,813	144,797	84,582	84,582	-	-
Capital Outlay								
Transfers Out to CIP per Contract S14.3 (\$0.40/tic)	-	-	-	-	63,422	-	(63,422)	n/a
Operating Expenses	\$1,517,067	\$1,504,439	\$1,505,996	\$1,690,500	\$1,734,853	\$1,624,801	(\$110,053)	-7%
Operating Income	(\$1,424,407)	(\$1,303,004)	(\$1,274,901)	(\$1,470,331)	(\$1,547,981)	(\$1,548,301)	\$320	0%
Debt Service (Less Contributions)								
Debt Service	\$130,072	\$128,572	\$126,072	\$126,071	\$126,072	\$129,072	\$3,000	2%
MCSD/STA payments	(36,502)	-	(10,551)	(132,168)	(196,585)	(126,072)	(70,513)	56%
Ticket Surcharge (\$1) for debt	-	-	-	-	-	-	-	-
Net Debt Service	\$93,570	\$128,572	\$115,521	(\$6,097)	(\$70,513)	\$3,000	(\$67,513)	nm
Operating Income After Debt Service	(\$1,517,977)	(\$1,431,575)	(\$1,390,421)	(\$1,464,234)	(\$1,477,468)	(\$1,551,301)	(\$67,193)	5%

Performance Measures:

FTEs	11.9	12.4	13.4	13.4	13.4
# of Games	21	15	16	16	18
Attendees	177,995	155,819	160,574	158,555	145,000



Privilege (Sales) & Use Tax Collections For March 2013

(For Business Activity in February 2013)

Appendix 1 contains information regarding the “actual” revenue collections from the 1.0 percent Privilege and Use Tax reflected in the General Fund, 0.2 percent dedicated Transportation Privilege Tax, 0.2 percent dedicated Preserve Privilege and Use Taxes, 0.15 percent additional dedicated Preserve Privilege and Use Taxes, and 0.1 percent dedicated Public Safety Privilege and Use Taxes, including adjustments for related license revenues, late collections and audits. While the report includes the actual year-to-date tax collections for the funds previously noted, only the General Fund portion (1.0 percent) of the tax is unrestricted and available for general government purposes.

The report shows a fiscal year Privilege and Use Tax (1.00% General Purpose) collections decrease of 1 percent compared to the Budget, and an increase of 5 percent compared to the same period a year ago.

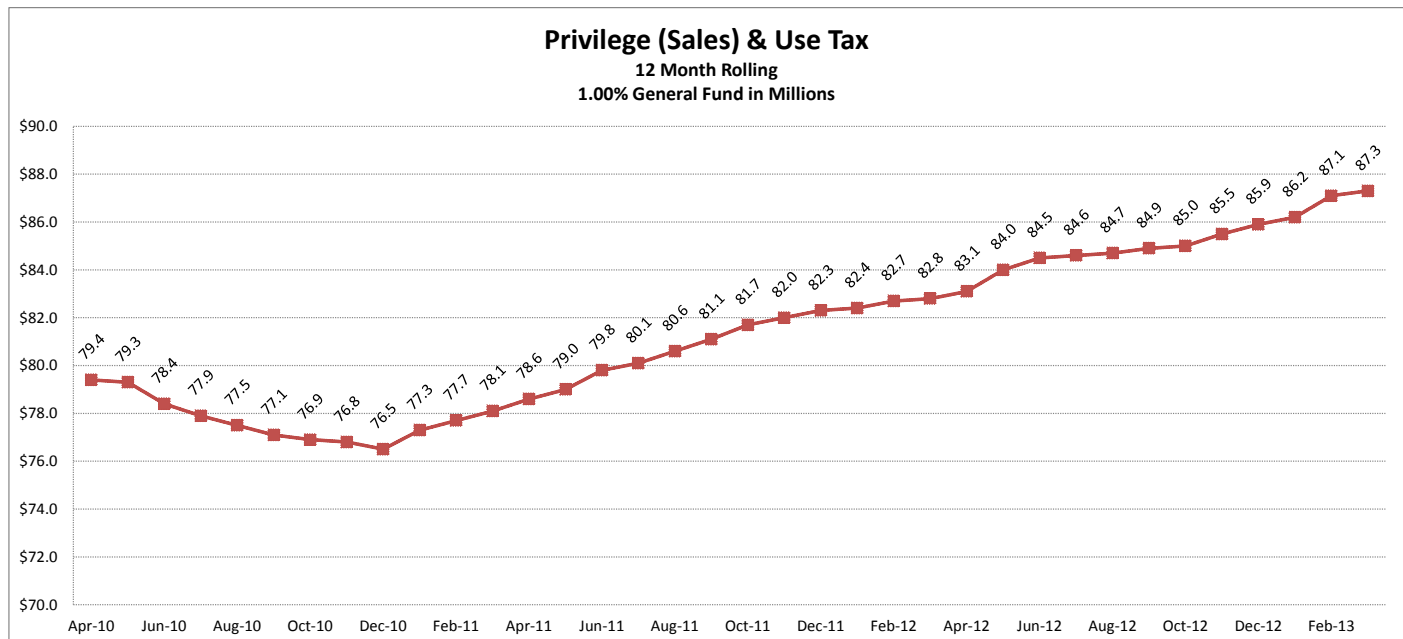
Privilege (Sales) & Use Tax by Category and Fund

	Fiscal Year: Twelve Months				
	2010/11 <u>Actual</u>	2011/12 <u>Actual</u>	2012/13 <u>Adopted Budget</u>	2012/13 <u>Revised Budget</u>	2012/13 <u>Approved Adjustments</u>
<u>1.00% General Purpose</u>					
Rentals	\$11.6	\$11.8	\$11.8	\$11.8	\$0.0
Misc. Retail Stores	13.0	14.1	15.4	15.4	0.0
Major Dept. Stores	8.9	9.1	9.6	9.6	0.0
Automotive	8.9	9.8	10.5	10.5	0.0
Food Stores	6.1	6.4	6.4	6.4	0.0
Construction	7.4	8.1	9.7	9.7	0.0
Dining/ Entertainment	7.3	7.7	8.3	8.3	0.0
Other Taxable Activity	5.7	5.9	6.1	6.1	0.0
Hotel/Motel	4.1	4.3	4.4	4.4	0.0
Utilities	4.4	4.4	4.3	4.3	0.0
License fees, Penalty & Interest	2.1	2.1	2.3	2.3	0.0
Subtotal	79.6	83.7	88.7	88.7	
Adjustments	0.5	1.0			
Subtotal after Adjustments	\$80.1	\$84.6	\$88.7	\$88.7	\$0.0
0.10% Public Safety	\$7.8	\$8.2	\$8.6	\$8.6	\$0.0
0.20% Transportation	15.0	16.0	16.8	16.8	0.0
0.20% McDowell Preserve 1995	15.5	16.5	17.3	17.3	0.0
0.15% McDowell Preserve 2004	11.7	12.3	12.9	12.9	0.0
Total	\$130.1	\$137.7	\$144.3	\$144.3	\$0.0
% Change vs. Prior Year		6%	5%	5%	

Rounding differences may occur.

Privilege (Sales) & Use Tax by Category and Fund

Fiscal Year-to-Date: March 2013						
	2010/11	2011/12	2012/13	2012/13	Actual vs. Budget	
	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Budget</u>	<u>Favorable/(Unfavorable)</u>	
					<u>Amount</u>	<u>Percent</u>
<u>1.00% General Purpose</u>						
Rentals	\$8.7	\$8.8	\$9.2	\$8.9	\$0.3	3%
Misc. Retail Stores	9.4	10.2	10.6	11.1	(0.5)	-5%
Major Dept. Stores	6.5	6.8	6.8	7.1	(0.3)	-4%
Automotive	6.5	6.9	7.9	7.8	0.1	2%
Food Stores	4.5	4.7	4.8	4.7	0.1	1%
Construction	5.2	5.9	6.3	7.1	(0.8)	-11%
Dining/ Entertainment	5.1	5.5	5.7	5.9	(0.2)	-3%
Other Taxable Activity	4.2	4.3	4.9	4.5	0.4	9%
Hotel/Motel	2.7	2.8	2.9	2.8	0.1	2%
Utilities	3.4	3.4	3.4	3.4	0.0	0%
License fees, Penalty & Interest	1.8	1.8	1.8	2.0	(0.2)	-10%
Subtotal	58.0	61.1	64.2	65.3	(1.0)	-2%
Adjustments	0.5	0.4	0.2		0.2	
Subtotal after Adjustments	\$58.5	\$61.6	\$64.4	\$65.3	(\$0.9)	-1%
0.10% Public Safety	\$5.7	\$6.0	\$6.3	\$6.3	(\$0.1)	-1%
0.20% Transportation	10.9	11.6	12.2	12.4	(0.2)	-2%
0.20% McDowell Preserve 1995	11.3	11.9	12.5	12.7	(0.2)	-2%
0.15% McDowell Preserve 2004	8.5	8.9	9.4	9.5	(0.1)	-1%
Total	\$94.9	\$99.9	\$104.7	\$106.2	(\$1.6)	-2%
% Change vs. Prior Year		5%	5%	6%		



Rental Sales Taxes

The rental category includes rentals of commercial and residential real property and personal property rentals, (such as rentals of formal wear, DVD's, home health equipment, recreational goods, electronics, appliances, etc.)

Actual to Revised Budget variance of \$0.3 million or 3%: Normal business fluctuations.

Miscellaneous Retail Stores Sales Taxes

This category includes small clothing stores, art galleries, luggage stores, home furnishing stores, jewelry stores, drug stores, hobby stores, household appliance stores, sporting goods stores, florists, computer stores, hardware stores, and pet supply stores.

Actual to Revised Budget variance of (\$0.5) million or (5%): This is due in part to the All-Star game that was played in Phoenix last year and a decrease in spending.

Major Department Stores Sales Taxes

This category includes large department stores, warehouse clubs, supercenters, and discount department stores.

Actual to Revised Budget variance of (\$0.3) million or (4%): This is due in part to the All-Star game that was played in Phoenix last year and two stores closing.

Automotive Sales Taxes

The automotive category includes automobile dealers, motorcycle dealers, automotive repair shops, tire shops, car washes, and car leasing companies.

Actual to Revised Budget variance of \$0.1 million or 2%: This is due to continued increased sales of new and used motor vehicles.

Food Stores Sales Taxes

This category includes grocery stores, candy stores, meat markets and convenience stores.

Actual to Revised Budget variance of \$0.1 million or 1%: Normal business fluctuations.

Construction Sales Taxes

The construction tax is collected on all construction activity; commercial and residential; new and re-model. It also includes landscaping, painting, flooring installation, siding, roofing, concrete, plumbing, heating, electrical, framing, drywall, infrastructure, masonry, finish carpentry, etc.

Actual to Revised Budget variance of (\$0.8) million or (11%): The tax on construction is coming in lower than anticipated. The amount of tax per \$1 of building permit valuation has been lower than the amount used in the budget calculation. Additionally, one of the projects under construction is a condo project where the tax will be paid when the condos are sold instead of as the buildings are built.

Dining/Entertainment Sales Taxes

The restaurant category includes restaurants, bars, cafeterias, mobile food vendors, and caterers.

Actual to Revised Budget variance of (\$0.2) million or (3%): No specific identifiable reason for the variance.

Other Taxable Activity Sales Taxes

This category includes movie theatres, golf courses, gyms, bowling centers, amusement arcades, interior designers, publishers, banks, doctors, lawyers, accountants, beauty salons, barber shops, personal goods repair shops, photographers, advertising, wholesalers, and manufacturers.

Actual to Revised Budget variance of \$0.4 million or 9%: This is due in part to increases in taxable sales from computer hardware/software wholesalers.

Hotel/Motel Sales Taxes

This category includes lodging space rental on a short-term basis and other activities provided at the hotel/motel.

Actual to Revised Budget variance of \$0.1 million or 2%: No specific identifiable reason for the variance.

Utilities Sales Taxes

This category includes businesses that provide telecommunication (landlines and cellular), electricity, gas, or water services.

Actual to Revised Budget variance of \$0.0 million or 0%: No explanation necessary.

License Fees, Penalty & Interest

This category consists of application and license fees for Transaction Privilege (sales) tax licenses, interest, and penalties.

Actual to Revised Budget variance of (\$0.2) million or (10%): This is due to a decrease in the amount collected in penalties and interest.

Adjustments

The adjustments consist of large audit payments received in the rental, construction, automotive and other categories. The adjustments also include some large refunds in the other taxable activity and rental categories.

Glossary

To ensure legal compliance and financial management for the various restricted revenues and program expenditures, the city's accounting and budget structure is segregated into various funds. This approach is unique to the government sector. Fund accounting segregates functions and activities into separate self-balancing funds that are created and maintained for specific purposes.

A **fund** is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The city, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

The General Fund is the city's chief operating fund and is used to account for all financial resources, except those that are legally required to be accounted for in another fund.

GENERAL FUND SOURCES

Sales Tax - Scottsdale's total city sales tax rate is 1.65 percent. Of that amount, 0.55 percent is dedicated to the specific purposes related to transportation and preservation (which are accounted for in Special Revenue Funds) and 0.10 percent is dedicated to public safety (accounted for in the General Fund). The remaining 1.0 percent of the sales tax is also accounted for in the General Fund and is available to fund basic municipal services such as police, fire, libraries, and parks. Sales tax receipts received in the current month are based on prior month activity. This general-purpose sales tax is the city's single largest revenue source. The sales tax category results can be found in Appendix 1.

State Shared Revenues - These revenues are derived from state shared sales taxes, income taxes (revenue sharing), and vehicle license taxes (auto lieu). On a per capita basis, state sales taxes generated in Scottsdale tend to be higher than most other cities/towns due to higher wealth, consumer spending habits, and larger amounts of visitor/tourist spending. As directed by statute, the State distributes the shared portion of State sales taxes back to local governments based on population, not by the amount of sales taxes collected within the local jurisdiction.

Charges for Services/Other - Charges for Services include numerous revenues such as building permits, recreation fees, fire department fees, WestWorld fees, interest income, and property rentals. Also included are cost allocations from the General Fund to the enterprise funds.

Property Taxes - Property taxes are comprised only of the "Primary" property taxes levied on the assessed value of all property within the city to help pay for basic operations of the City. Secondary property taxes are not included in the General Fund as they must be used solely for General Obligation bond debt service payments. Increases in revenue from year to year reflect new property additions to the tax roll and Council actions to increase total revenue as legally allowed.

Franchise Fees and In-Lieu Taxes - This category represents revenues from utility and cable providers for their permitted use of the city's Rights-of-Way.

Bed Taxes - A transient lodging tax (bed tax) is applied to lodging room charges for stays of 29 days or less in hotels or short-term rentals. Effective July 1, 2010, the bed tax rate was increased from 3 percent to 5 percent, half of which must be spent on destination marketing and half of which remains in the General Fund to be used for Capital, Events Development, Administration and other. A new fund was established for Tourism Development after the adoption of the FY 2012/13 budget to account for this revenue.

Transfers In - Transfers in reflects funds received from the Enterprise Funds (In-Lieu Franchise Fees and In-Lieu Property Tax) and Special Programs (30 Day Tow).

GENERAL FUND USES

Personnel Services include the salaries and wages (pay for time worked, overtime premium, vacation, and sick leave) plus the city's contribution for fringe benefits such as retirement, social security, health, and workers' compensation insurance. It is reduced by vacancy savings, but increased for medical and vacation leave accrual payouts that are made at the time of separation from the city.

Contractual Services category includes expenditures for services performed by firms, individuals, or other city divisions.

Commodities includes supplies, repair and replacement parts, small tools, and maintenance and repairs.

Glossary

Capital outlays include the purchase of land, the purchase or construction of buildings, structures, and facilities, plus machinery and equipment. It includes expenditures that result in the acquisition or addition of a fixed asset or increase the capacity, efficiency, span of life, or economy of operating an existing fixed asset. For an item to qualify as capital outlay the expenditure must meet all of the following requirements: (1) have an estimated useful life of more than two years; (2) have a unit cost of \$10,000 or more; and (3) be betterment or improvement.

Debt Service & Contracts Payable is primarily debt payments related to Municipal Property Corporation (MPC) bonds where the city's excise taxes are pledged to meet debt service. It also includes contractual obligations related to development agreements (funded by sales tax rebates) which vary based on the actual sales tax collections.

Transfers-Out represents the authorized transfer of cash to other funds, divisions, departments and/or capital projects.

OTHER FUNDS

Transportation Fund is considered a Special Revenue Fund, which is used to account for the proceeds of specific revenue sources that are legally restricted to expenditures for specified purposes. The Transportation Fund receives and expends the city's allocation of the Arizona Highway User Revenue Tax (HURF) as well as other transportation related revenues. The amount of HURF available to each city is allocated based on population. These monies must be used for street construction, reconstruction, maintenance, or transit. The State of Arizona requires the city to establish and maintain an accounting for Highway User Revenue Funds. The fund also accounts for the 1989 voter approved Transportation Privilege (Sales) Tax of 0.20 percent which is dedicated to funding transportation improvements and operations. Fifty percent of the Transportation Sales Tax is transferred to the Capital Improvement Fund for transportation related capital improvement projects.

Tourism Development Fund is a Special Revenue Fund to account for the sources and uses related to tourism. Revenues consist of transient lodging tax (bed tax), lease rental earnings from the Fairmont-Princess Hotel and hospitality trolley sponsorships. Bed tax is the largest portion of this fund and is derived from lodging room charges for stays of 29 days or less in hotels or short-term rentals.

Enterprise Funds are used to account for operations, which are financed and operated similarly to private businesses, where the intent is that the service is self-sufficient, with all costs including debt service supported predominantly by user charges. The city maintains three Enterprise Funds to account for Water & Water Reclamation, Aviation, and Solid Waste activities.

Water & Water Reclamation Funds

This fund accounts for the transactions related to the city's water and water reclamation business activities, including operating revenue, expenditures and debt service payments.

- Water Service Rates are monthly water billings which consist of a base charge according to meter size and a variable charge for the amount of water consumed.
- Water Reclamation Service Rates are monthly charges based on the volume and strength of the sewage discharge.
- Non-Potable Water Rates includes the sale of surface water, reverse osmosis (RO) and effluent treated to irrigation standards. These different water types are delivered to 23 Reclaimed Water Distribution System (RWDS) golf courses, 3 Irrigation Water Distribution System (IWDS) golf courses, the Gainey Ranch Golf Club, the WestWorld golf course and the Inlet/Silverado golf course.
- Miscellaneous Revenue includes rental income, miscellaneous reimbursements and other minor fees.

Aviation Fund

This fund accounts for the transactions related to the city's aviation business activity at the Scottsdale Airport.

- Aviation Rates are charges for a variety of services provided to airport customers including Landing Fees, Airport/Airpark Fuel Fees, Transient Parking Fees, Fixed Tenant Rents, Percentage Fees for Aeronautical Business Permits (ABPs), Custom Fees and miscellaneous other charges.
- Privilege and Use Tax-Jet Fuel are charges earned from jet fuel sales by Fixed Based Operators (FBOs) in accordance with the Scottsdale Revised Code, Article IV, Section 422.

Glossary

Solid Waste Fund

This fund accounts for the transactions related to the city's solid waste and recycling business activities.

- Solid Waste Rates include residential charges which are a flat fee per month and commercial charges which are based on the size of the container and the number of pickups per month. Additionally Solid Waste Rates include roll-off charges, uncontained service charges, recycling program charges, and household hazardous waste collection charges.

Internal Service Funds are used to account for the financing, on a cost-reimbursement basis, of commodities or services provided by one program for the benefit of other programs within the city. The report includes three Internal Service Funds to account for Fleet, Risk, and Benefits activities.

Fleet Fund

This fund is used to account for the expenditures associated with purchasing and maintaining the city's vehicles. Replacement and operation of vehicles are charged to the city departments as internal operating costs to each program based on the quantity and type of vehicle used. The department charges become revenue to the Fleet Fund.

Risk Fund

This fund is used to account for the city's self-insurance, safety and risk management functions. Revenue to this fund is derived from internal charges to division programs and is captured as internal rates. Payments for unemployment, workers' compensation, and property and liability claims are made from this fund.

Benefits Self Insurance Fund

This fund is used to account for the city's self-insured medical and dental benefits. Revenue to this fund is derived from premiums collected through charges to division programs, which consists of both city and employee components. Revenue is also collected through premium charges to retirees as well as pharmacy rebates and stop loss insurance recoveries. This fund provides payment of actual healthcare expenses (medical, prescription and dental claims) as well as claims administration and other benefit plan expenses.