



Monthly Financial Update

As of January 31, 2012

City Council

March 6, 2012

Prepared by: Finance and Accounting Division



General Fund Operating Sources

January 2012 : Fiscal Year-to-Date

(in millions: rounding differences may occur)

Sources Category	FY 09/10	FY 10/11	FY11/12	FY11/12	Actual vs. Budget	
	Actual	Actual	Actual	Budget	Fav/(Unf)	%
Sales Tax: 1.0% General Purpose	\$46.0	\$44.9	\$47.6	\$45.7	\$1.9	4%
0.1% Public Safety	4.4	4.3	4.6	4.4	0.2	4%
State Shared: Sales Tax	9.9	9.9	9.5	9.4	0.2	2%
Revenue	17.7	13.3	10.7	10.7	-	-
Auto Lieu Tax	4.8	4.6	4.3	4.3	-	-
Property Taxes (Primary)	12.4	13.1	14.4	13.3	1.1	8%
Bed Taxes (gross)	3.0	5.4	5.6	5.1	0.5	11%
Franchise Fees/In-Lieu Tax	8.8	7.7	7.9	7.7	0.2	3%
Other: Licenses, Permits & Fees	4.9	4.7	4.7	4.6	0.1	2%
Fines & Forfeitures	5.5	4.0	4.0	4.4	(0.4)	(8%)
Miscellaneous	3.3	4.7	4.4	3.9	0.5	14%
Building Permits	4.2	4.3	4.7	4.5	0.2	4%
Interest Earnings	1.2	1.4	0.6	0.3	0.3	nm
Indirect Cost Allocations	9.3	7.8	4.8	4.8	-	-
Transfers In	15.0 *	8.4	6.9	7.1	(0.3)	(4%)
Total Operating Sources	\$150.5*	\$138.5	\$134.8	\$130.2	\$4.6	4%

*Includes \$9.0 million transferred temporarily from CIP.



General Fund Operating Sources: Sales Tax

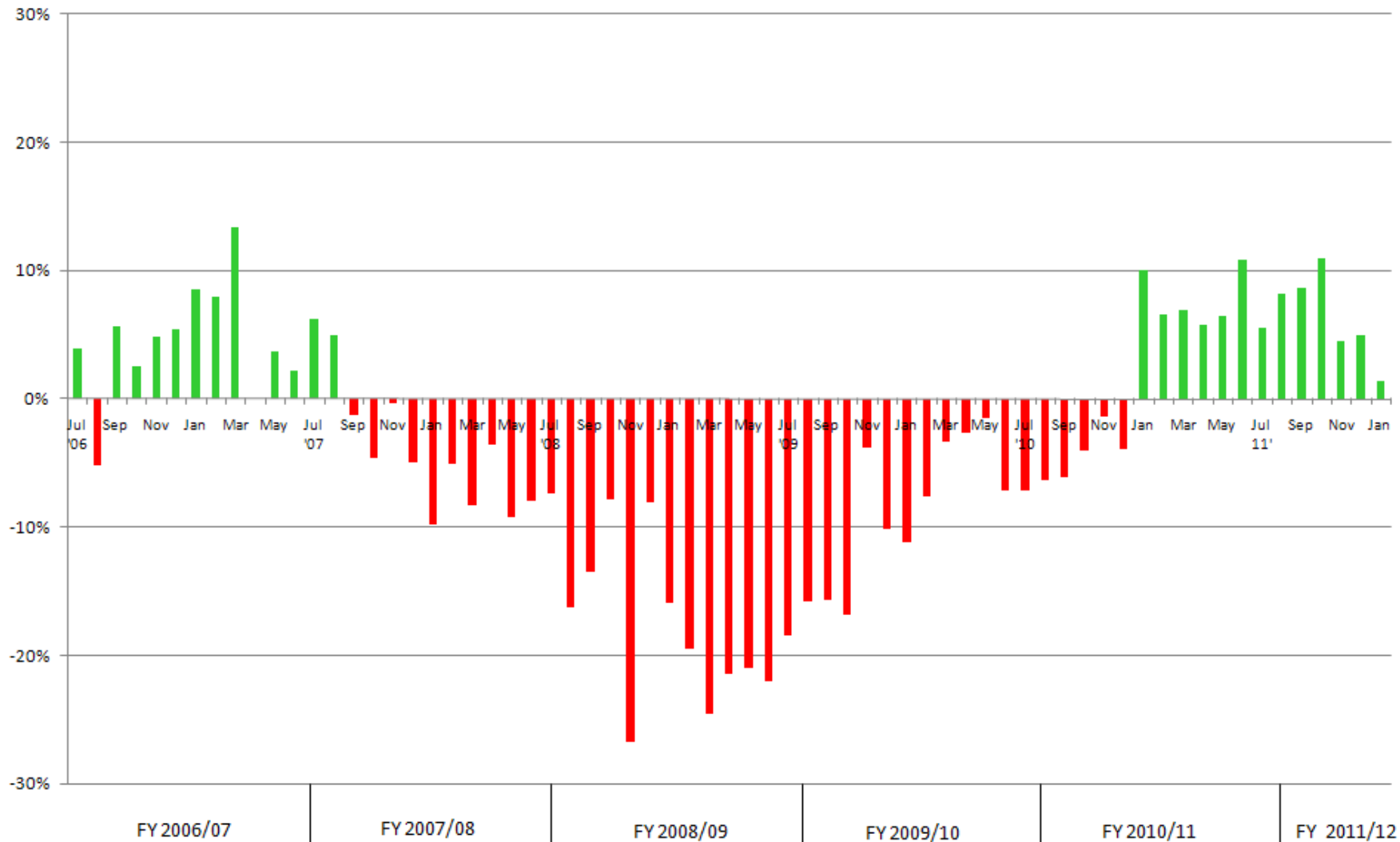
January 2012: Fiscal Year-to-Date

(in millions: rounding differences may occur)

1.0% Sales Tax Category	FY 09/10 Actual	FY 10/11 Actual	FY 11/12 Actual	FY 11/12 Budget	Actual vs. Budget Fav/(Unf)	%
<u>Consumer Spending:</u>						
Small retail stores	\$6.8	\$7.3	\$8.0	\$7.4	\$0.5	7%
Large retail stores	5.4	5.2	5.3	5.2	0.1	2%
Misc goods & services	3.1	3.0	3.2	3.0	0.2	8%
Grocery & convenience	3.4	3.5	3.6	3.6	0.1	1%
Auto sales & maintenance	4.8	4.9	5.3	5.0	0.3	6%
<u>Tourism/Entertainment:</u>						
Hotel lodging & misc sales	1.8	1.9	1.9	1.9	-	-
Restaurants & bars	3.5	3.7	4.0	3.8	0.2	5%
<u>Business:</u>						
Construction	5.2	4.3	4.9	4.8	0.1	2%
Rental	7.1	6.8	6.9	6.7	0.1	2%
Utilities	3.1	2.7	2.7	2.7	-	-
Licenses, penalties/interest	1.7	1.5	1.7	1.4	0.2	15%
Total 1.0% Sales Tax	\$46.0	\$44.9	\$47.6	\$45.7	\$1.9	4%



General Fund Sales Tax: 1.0% General Purpose – Year over Year Change





General Fund Operating Uses: by Category

January 2012: Fiscal Year-to-Date

(in millions: rounding differences may occur)

Category	FY 09/10 Actual	FY 10/11 Actual	FY 11/12 Actual	FY 11/12 Budget	Actual vs. Budget Fav/(Unf)	%
Personnel Services*:						
Salaries & Wages	\$71.2	\$68.6	\$64.9	\$64.9	\$-	-
Overtime	3.4	3.2	3.3	3.2	(0.1)	(4%)
FICA	4.9	4.7	4.4	4.6	0.2	3%
Retirement	7.8	7.6	7.8	7.9	0.1	1%
Health/Dental & Misc	9.2	5.8	8.0	8.3	0.3	3%
<i>Total Personnel Services</i>	\$96.5	\$89.9	\$88.4	\$88.8	\$0.4	0%
Contractual, Commodities, Capital Outlay	31.0	32.0	29.1	32.9	3.9	13%
<i>Total Operating Expenses</i>	\$127.5	\$122.0	\$117.5	\$121.7	\$4.2	3%
Debt Serv. & Contracts	1.0	2.5	3.3	3.2	(0.1)	(4%)
Cert. Of Participation – PSHQ	-	-	3.5	3.4	(0.1)	(2%)
Transfers Out	2.5	2.8	3.0	2.3	(0.7)	(31%)
<i>Total Operating Uses</i>	\$131.0	\$127.2	\$127.3	\$130.7	\$3.4	3%

***Pay Periods YTD:**

15

15

15



General Fund Operating Uses: by Division

January 2012: Fiscal Year-to-Date

(in millions: rounding differences may occur)

Division	FY 09/10	FY 10/11	FY 11/12	FY 11/12	<u>Actual vs. Budget</u>	
	Actual	Actual	Actual	Budget	Fav/(Unf)	%
Mayor & Council, Charter Officers	\$11.8	\$10.5	\$9.3	\$9.9	\$0.7	7%
Administrative Services	9.4	8.7	8.5	9.0	0.5	5%
Comm. & Econ Development	14.8	15.7	14.1	15.3	1.2	8%
Community Services	20.4	19.3	17.3	18.5	1.2	6%
Public Safety - Fire	15.4	14.9	15.1	15.4	0.3	2%
Public Safety - Police	47.1	44.5	44.8	44.8	-	-
Public Works	8.7	8.3	8.6	8.9	0.4	4%
<i>Total Operating Expenses</i>	<u>\$127.5</u>	<u>\$122.0</u>	<u>\$117.5</u>	<u>\$121.7</u>	<u>\$4.2</u>	<u>3%</u>



General Fund Results: Summary

January 2012: Fiscal Year-to-Date

(in millions: rounding differences may occur)

	FY 09/10 Actual	FY 10/11 Actual	FY 11/12 Actual	FY 11/12 Budget	Actual vs. Budget	
					Fav/(Unf)	%
Sources	\$150.5*	\$138.5	\$134.8	\$130.2	\$4.6	4%
Uses	131.0	127.2	127.3	130.7	3.4	3%
Change in Fund Balance	\$19.5	\$11.3	\$7.5	(\$0.5)	\$8.0	

* Includes \$9.0 million temporarily transferred from CIP.



General Fund Operating Sources

January 2012

(in millions: rounding differences may occur)

Sources Category	FY 09/10	FY 10/11	FY11/12	FY11/12	Actual vs. Budget	
	Actual	Actual	Actual	Budget	Fav/(Unf)	%
Sales Tax: 1.0% General Purpose	\$7.7	\$8.5	\$8.6	\$8.4	\$0.2	3%
0.1% Public Safety	0.7	0.8	0.8	0.8	-	-
State Shared: Sales Tax	1.4	1.5	1.4	1.4	-	-
Revenue	2.5	1.9	1.5	1.5	-	-
Auto Lieu Tax	0.6	0.6	0.8	0.6	0.3	46%
Property Taxes (Primary)	0.9	0.9	0.9	1.0	(0.1)	(10%)
Bed Taxes (gross)	0.5	0.9	0.9	1.0	(0.1)	(7%)
Franchise Fees/In-Lieu Tax	2.6	2.5	2.7	2.5	0.1	5%
Other: Licenses, Permits & Fees	1.1	1.3	1.3	1.3	-	-
Fines & Forfeitures	0.8	0.6	0.6	0.6	(0.1)	(10%)
Miscellaneous	0.7	0.9	0.5	0.6	(0.2)	(24%)
Building Permits	0.4	0.4	0.6	0.6	-	-
Interest Earnings	0.1	0.5	0.0	0.0	-	-
Indirect Cost Allocations	1.3	1.1	0.7	0.7	-	-
Transfers In	0.8	0.6	0.6	0.6	-	-
<i>Total Operating Sources</i>	<i>\$22.2</i>	<i>\$23.0</i>	<i>\$21.8</i>	<i>\$21.6</i>	<i>\$0.2</i>	<i>1%</i>



General Fund Operating Sources: Sales Tax

January 2012

(in millions: rounding differences may occur)

1.0% Sales Tax Category	FY 09/10 Actual	FY 10/11 Actual	FY 11/12 Actual	FY 11/12 Budget	Actual vs. Budget Fav/(Unf)	%
<u>Consumer Spending:</u>						
Small retail stores	\$1.4	\$1.7	\$1.9	\$1.6	\$0.2	14%
Large retail stores	1.1	1.1	1.1	1.1	-	-
Misc goods & services	0.6	0.8	0.7	0.8	(0.1)	(14%)
Grocery & convenience	0.7	0.7	0.7	0.8	-	-
Auto sales & maintenance	0.6	0.8	0.9	0.8	-	-
<u>Tourism/Entertainment:</u>						
Hotel lodging & misc sales	0.3	0.3	0.3	0.3	-	-
Restaurants & bars	0.6	0.6	0.7	0.6	-	-
<u>Business:</u>						
Construction	0.7	0.7	0.7	0.6	0.1	10%
Rental	1.0	1.1	1.0	1.0	-	-
Utilities	0.4	0.3	0.3	0.3	-	-
Licenses, penalties/interest	0.2	0.3	0.3	0.3	-	-
Total 1.0% Sales Tax	\$7.7	\$8.5	\$8.6	\$8.4	\$0.2	3%



(in millions: rounding differences may occur)

*Pay Periods in January:	2	2	2
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General Fund Operating Uses: by Division

January 2012

(in millions: rounding differences may occur)

Division	FY 09/10	FY 10/11	FY 11/12	FY 11/12	<u>Actual vs. Budget</u>	
	Actual	Actual	Actual	Budget	Fav/(Unf)	%
Mayor & Council, Charter Officers	\$1.6	\$1.7	\$1.2	\$1.6	\$0.4	23%
Administrative Services	1.2	1.1	1.1	1.2	0.1	9%
Comm. & Econ Development	1.9	2.1	2.0	2.1	0.1	7%
Community Services	2.6	2.6	2.3	2.5	0.3	10%
Public Safety - Fire	2.1	1.9	2.0	2.0	-	-
Public Safety - Police	6.5	6.3	6.3	6.3	-	-
Public Works	0.8	1.2	1.3	1.3	(0.1)	(5%)
<i>Total Operating Expenses</i>	<u>\$16.7</u>	<u>\$16.8</u>	<u>\$16.2</u>	<u>\$17.1</u>	<u>\$0.8</u>	<u>5%</u>



General Fund Results: Summary

January 2012

(in millions: rounding differences may occur)

	FY 09/10 Actual	FY 10/11 Actual	FY 11/12 Actual	FY 11/12 Budget	Actual vs. Budget	
					Fav/(Unf)	%
Sources	\$22.2	\$23.0	\$21.8	\$21.6	\$0.2	1%
Uses	17.1	17.6	16.2	17.7	1.6	9%
Change in Fund Balance	\$5.1	\$5.4	\$5.6	\$3.9	\$1.8	