



Financial Report Fiscal Year-to-Date As of October 2014

Report to the City Council
Prepared by City Treasurer
November 26, 2014



FINANCIAL REPORT YEAR-TO-DATE OCTOBER 2014

The following report is a summary of financial results for the City's General Fund (which is the primary operating fund of the City), Transportation Fund, Tourism Development Fund, major Enterprise Funds, Fleet Fund, Risk Fund and Benefits Self-Insurance Fund. The report also includes detailed information on the City's privilege (sales) tax by major category. Financial statements summarize sources and uses by major categories. Significant budget to actual variances are highlighted and explained.

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General Fund- Summary

FY 2014/15 - GENERAL FUND				
(\$ in millions: Rounding differences may occur)				
	Adopted Budget	Revised Budget	Adopted vs. Revised Favorable/(Unfavorable)	
			Amount	Percent
Sources	\$254.4	\$254.4	\$0.0	0%
Uses	259.9	259.9	-	0%
Change in Fund Balance	(\$5.5)	(\$5.5)	\$0.0	
Beginning Fund Balance	\$40.0	\$47.9	\$7.9	
Ending Fund Balance	\$34.5	\$42.4	\$7.9	
Reserved*	\$23.4	\$23.4	\$0.0	
Contingency	\$3.0	\$3.0	\$0.0	
Unreserved	\$8.0	\$15.9	\$7.9	

*General Fund Reserved equals 10% of operating expenses for the General Fund per Financial Policy No. 35.

October 2014: Current Month and YTD						
(\$ in millions: Rounding differences may occur)						
	October Actual	October Revised Budget	YTD Actuals	YTD Revised Budget	Actual vs. Budget Favorable/(Unfavorable)	
					Amount	Percent
Sources	\$23.8	\$22.4	\$78.4	\$73.7	\$4.7	6%
Uses	18.7	18.1	80.7	80.6	-	-
Change in Fund Balance	\$5.1	\$4.3	(\$2.3)	(\$6.9)	\$4.7	

Sources
(\$ in millions: Rounding differences may occur)

	Twelve Months: Fiscal Year			
	2012/13	2013/14	2014/15	2014/15
	Actual	Actual	Adopted	Revised
	Actual	Actual	Budget	Budget
1.1% Sales Taxes	\$97.7	\$104.9	\$106.7	\$106.7
State-Shared Revenues	47.3	50.9	53.6	53.6
Property Taxes	24.9	25.3	25.7	25.7
Bed Taxes ^a	-	-	-	-
Franchise Fees/In-Lieu Taxes	11.9	12.2	12.1	12.1
Charges for Services/Other ^a	25.3	24.3	26.9	26.9
Building Permit Fees & Charges	11.5	14.4	12.3	12.3
Interest Earnings ^b	0.5	0.8	0.6	0.6
Indirect/Direct Cost Allocation	7.0	6.6	6.4	6.4
Bond Proceeds ^c	31.0	-	-	-
Total Revenue	\$257.0	\$239.4	\$244.4	\$244.4
Transfers In	9.2	12.5	10.0	10.0
Total Sources	\$266.3	\$251.9	\$254.4	\$254.4
% Change vs. Prior Year	12%	-5%	1%	1%

	One Month: October 2014				Actual vs. Budget	
	2012/13	2013/14	2014/15	2014/15	Favorable/(Unfavorable)	
	Actual	Actual	Actual	Revised	Amount	Percent
	Actual	Actual	Actual	Budget		
1.1% Sales Taxes	\$7.2	\$7.8	\$8.3	\$8.2	\$0.1	1%
State-Shared Revenues	3.8	3.8	4.4	4.3	0.1	1%
Property Taxes	2.5	2.7	3.2	2.6	0.6	24%
Bed Taxes ^a	-	-	-	-	-	-
Franchise Fees/In-Lieu Taxes	3.4	3.5	3.5	3.5	-	-
Charges for Services/Other ^a	1.4	1.4	2.0	1.6	0.4	28%
Building Permit Fees & Charges	0.8	1.4	1.1	1.0	0.1	10%
Interest Earnings ^b	0.1	0.1	0.1	0.0	0.1	nm
Indirect/Direct Cost Allocation	0.6	0.5	0.5	0.5	-	-
Bond Proceeds ^c	-	-	-	-	-	-
Total Revenue	\$19.9	\$21.4	\$23.2	\$21.8	\$1.4	6%
Transfers In	1.8	0.6	0.6	0.6	-	-
Total Sources	\$21.7	\$22.0	\$23.8	\$22.4	\$1.4	6%
% Change vs. Prior Year		1%	8%	2%		

	Fiscal Year-to-Date: October 2014				Actual vs. Budget	
	2012/13	2013/14	2014/15	2014/15	Favorable/(Unfavorable)	
	Actual	Actual	Actual	Revised	Amount	Percent
	Actual	Actual	Actual	Budget		
1.1% Sales Taxes	\$28.1	\$30.3	\$32.3	\$31.7	\$0.6	2%
State-Shared Revenues	15.4	16.4	17.4	17.5	(0.1)	0%
Property Taxes	3.1	3.2	3.7	3.2	0.5	17%
Bed Taxes ^a	-	-	-	-	-	-
Franchise Fees/In-Lieu Taxes	5.4	5.5	5.3	5.5	(0.2)	-4%
Charges for Services/Other ^a	6.1	6.0	7.6	5.8	1.8	31%
Building Permit Fees & Charges	3.7	4.8	5.6	3.7	1.9	51%
Interest Earnings ^b	0.4	0.6	0.2	0.2	-	-
Indirect/Direct Cost Allocation	2.4	2.2	2.1	2.1	-	-
Bond Proceeds ^c	-	-	-	-	-	-
Total Revenue	\$64.6	\$69.0	\$74.2	\$69.7	\$4.5	6%
Transfers In	3.9	2.7	4.2	3.9	0.2	6%
Total Sources	\$68.5	\$71.7	\$78.4	\$73.7	\$4.7	6%
% Change vs. Prior Year		5%	9%	3%		

^a Beginning in August 2012, the budget and collection of Bed Tax, Princess Hotel Lease and Hospitality Trolley advertising revenues were moved to the newly created Tourism Development Fund authorized by City Council on May 8, 2012.

^b Beginning in September 2014, the timing when gains/losses on investments were recognized was retrospectively changed.

^c MPC Bond proceeds to fund Nordstrom Garage Lease payoff.

Sales Taxes

	Twelve Months: Fiscal Year			
	2012/13	2013/14	2014/15	2014/15
	Actual	Actual	Adopted Budget	Revised Budget
	Actual	Actual	Budget	Budget
1.00% General Purpose Sales Tax	\$89.0	\$95.6	\$97.2	\$97.2
0.10% Public Safety Sales Tax	8.7	9.3	9.5	9.5
Total General Fund Sales Taxes	\$97.7	\$104.9	\$106.7	\$106.7
% Change vs. Prior Year	5%	7%	2%	2%

	Fiscal Year-to-Date: October 2014				Actual vs. Budget	
	2012/13	2013/14	2014/15	2014/15	Favorable/(Unfavorable)	
	Actual	Actual	Actual	Revised Budget	Amount	Percent
	Actual	Actual	Actual	Budget	Amount	Percent
1.00% General Purpose Sales Tax	\$25.6	\$27.5	\$29.4	\$28.9	\$0.5	2%
0.10% Public Safety Sales Tax	2.5	2.7	2.9	2.8	0.1	2%
Total General Fund Sales Taxes	\$28.1	\$30.3	\$32.3	\$31.7	\$0.6	2%
% Change vs. Prior Year		8%	7%	5%		

Actual to Revised Budget variance of \$0.6 million or 2%:

The favorable variance is due to increased construction activity for both single family and multi-family building projects. See Appendix 1 for further information about results by sales tax categories.

State-Shared Revenues

	Twelve Months: Fiscal Year			
	2012/13	2013/14	2014/15	2014/15
	Actual	Actual	Adopted Budget	Revised Budget
	Actual	Actual	Budget	Budget
State Shared Sales Tax	\$17.8	\$18.9	\$19.6	\$19.6
State Shared Income Tax	22.2	24.2	26.3	26.3
Auto Lieu Tax	7.3	7.8	7.7	7.7
Total State Shared Revenues	\$47.3	\$50.9	\$53.6	\$53.6
% Change vs. Prior Year	12%	8%	5%	5%

	Fiscal Year-to-Date: October 2014				Actual vs. Budget	
	2012/13	2013/14	2014/15	2014/15	Favorable/(Unfavorable)	
	Actual	Actual	Actual	Revised Budget	Amount	Percent
	Actual	Actual	Actual	Budget	Amount	Percent
State Shared Sales Tax	\$5.6	\$6.0	\$6.3	\$6.2	\$ -	-
State Shared Income Tax	7.4	8.1	8.8	8.8	-	-
Auto Lieu Tax	2.4	2.3	2.4	2.5	(0.1)	-4%
Total State Shared Revenues	\$15.4	\$16.4	\$17.4	\$17.5	(\$0.1)	0%
% Change vs. Prior Year		7%	6%	6%		

Actual to Revised Budget variance of \$(0.1) million or (0%):

The unfavorable variance is due to timing of receipts and should come in as expected at year end.

Property Taxes

Actual to Revised Budget variance of \$0.5 million or 17%:

The unfavorable variance is due to timing of receipts and should come in as expected at year end.

Franchise Fees and In-Lieu Taxes

	Twelve Months: Fiscal Year			
	2012/13	2013/14	2014/15	2014/15
	Actual	Actual	Adopted Budget	Revised Budget
	Actual	Actual	Budget	Budget
Electric and Gas Franchise	\$8.2	\$8.2	\$8.4	\$8.4
Cable TV License Fee	3.5	3.7	3.4	3.4
Salt River Project Lieu Tax	0.3	0.3	0.3	0.3
Total Franchise Fees/In-Lieu Taxes	\$11.9	\$12.2	\$12.1	\$12.1
% Change vs. Prior Year	1%	1%	-2%	-2%

	Fiscal Year-to-Date: October 2014					
	2012/13	2013/14	2014/15	2014/15	Actual vs. Budget	
	Actual	Actual	Actual	Revised Budget	Favorable/(Unfavorable)	
	Actual	Actual	Actual	Budget	Amount	Percent
Electric and Gas Franchise	\$4.6	\$4.7	\$4.4	\$4.7	\$ (0.3)	-6%
Cable TV License Fee	0.8	0.8	0.9	0.8	-	-
Salt River Project Lieu Tax	-	-	-	-	-	-
Total Franchise Fees/In-Lieu Taxes	\$5.4	\$5.5	\$5.3	\$5.5	\$ (0.2)	-4%
% Change vs. Prior Year		1%	-4%	0%		

Actual to Revised Budget variance of \$(0.2) million or (4%):

The unfavorable variance is due to not receiving certain gas franchise fees as expected.

Charges for Services/Other

	Twelve Months: Fiscal Year			
	2012/13	2013/14	2014/15	2014/15
	Actual	Actual	Adopted Budget	Revised Budget
<i>Licenses, Permits & Fees</i>				
Recreation Fees	\$3.6	\$3.7	\$3.5	\$3.5
WestWorld	2.9	3.4	3.9	3.9
Fire Service Charges	0.7	0.7	0.7	0.7
Business Licenses & Fees	1.7	1.8	1.8	1.8
<i>Fines & Forfeitures</i>				
Court Fines	4.1	4.2	4.8	4.8
Photo Enforcement Revenue	2.2	1.9	2.1	2.1
Parking Fines	0.3	0.2	0.2	0.2
Library Fines & Fees	0.3	0.3	0.4	0.4
<i>Miscellaneous</i>				
Stormwater Water Quality Charge	0.8	0.9	0.9	0.9
Property Rental	2.3	2.2	1.8	1.8
Intergovernmental Revenue	1.1	1.2	1.0	1.0
Contributions/Donations	0.1	0.1	-	-
Miscellaneous	1.4	1.9	4.4	4.4
Reimbursements	3.7	1.8	1.2	1.2
Total Charges for Services/Other	\$25.3	\$24.3	\$26.9	\$26.9
% Change vs. Prior Year	-2%	-4%	10%	10%

	Fiscal Year-to-Date: October 2014				Actual vs. Budget	
	2012/13	2013/14	2014/15	2014/15	Favorable/(Unfavorable)	
	Actual	Actual	Actual	Revised Budget	Amount	Percent
<i>Licenses, Permits & Fees</i>						
Recreation Fees	\$1.2	\$1.2	\$1.2	\$1.2	\$ -	-
WestWorld	0.2	0.3	0.5	0.2	0.3	nm
Fire Service Charges	0.2	0.2	0.2	0.2	0.1	53%
Business Licenses & Fees	0.3	0.3	0.3	0.3	-	-
<i>Fines & Forfeitures</i>						
Court Fines	1.3	1.4	1.3	1.4	(0.1)	-7%
Photo Enforcement Revenue	0.8	0.5	1.0	0.7	0.3	36%
Parking Fines	0.1	0.1	0.1	0.1	-	-
Library Fines & Fees	0.1	0.1	0.1	0.1	-	-
<i>Miscellaneous</i>						
Stormwater Water Quality Charge	0.4	0.3	0.3	0.3	-	-
Property Rental	0.4	0.5	0.6	0.3	0.3	90%
Intergovernmental Revenue	0.4	0.4	0.6	0.3	0.4	nm
Contributions/Donations	-	0.0	0.3	-	0.3	n/a
Miscellaneous	0.3	0.4	0.4	0.4	-	-
Reimbursements	0.5	0.5	0.6	0.4	0.2	45%
Total Charges for Services/Other	\$6.1	\$6.0	\$7.6	\$5.8	\$1.8	31%
% Change vs. Prior Year		-1%	25%	-4%		

Actual to Revised Budget variance of \$1.8 million or 31%:

The favorable variance in WestWorld is due to timing of receipts for facilities rentals and concession fees. The favorable variance in Fire Service Charges is due to the timing of receipts received from PMT for the previous fiscal year. The unfavorable variance in Court Fines is due to a decline in the amount of citations filed by 15% YTD, while the favorable variance in Photo Enforcement Revenue is due to the delayed filing of backlogged citations from April, May and June of 2014. The favorable variance in Property Rental is primarily attributed to the initial two payments for Phase 1 and 2 for SkySong. The favorable variance in Intergovernmental Revenue is due to the timing of Palomino Library money received from Scottsdale Unified School District. The favorable variance in Contributions/Donations is due to payments from Arabian Horse Association of AZ and AZ Quarter Horse Association as part of their commitments towards improvements made at the Tony Nelssen Equestrian Center. The favorable variance in Miscellaneous is primarily due to a large reimbursement of expense for training which was received from AZ POST.

Building Permit Fees and Charges

Actual to Revised Budget variance of \$1.9 million or 51%:

The favorable variance is due to increased activity levels in the various revenues falling under Building Permit Fees and Charges such as building permits, right-of-way fees, plan review fees, and engineering plan review fees for multi-family construction.

Interest Earnings

Actual to Revised Budget variance of \$0.0 million or 0%:

No explanation is necessary.

Indirect/Direct Cost Allocations

Actual to Revised Budget variance of \$0.0 million or 0%:

No explanation is necessary.

Transfers In

	Twelve Months: Fiscal Year			
	2012/13	2013/14	2014/15 Adopted	2014/15 Revised
	Actual	Actual	Budget	Budget
CIP	\$ -	\$ -	\$ -	\$ -
Tourism Development - Bed Tax	1.5	3.1	1.5	1.5
Tourism Development - WW	-	2.1	1.2	1.2
30 Day Tow	0.3	0.3	0.4	0.4
Fleet Transfer	-	-	-	-
Special Programs	0.4	-	-	-
Other	0.3	-	-	-
Enterprise In Lieu Franchise Fees	6.7	7.0	7.0	7.0
Enterprise In Lieu Property Tax	-	-	-	-
Total Transfers In	<u>\$9.2</u>	<u>\$12.5</u>	<u>\$10.0</u>	<u>\$10.0</u>
% Change vs. Prior Year	-7%	18%	0%	0%

	Fiscal Year-to-Date: October 2014				Actual vs. Budget	
	2012/13	2013/14	2014/15	2014/15 Revised	Favorable/(Unfavorable)	
	Actual	Actual	Actual	Budget	Amount	Percent
CIP	\$ -	\$ -	\$ -	\$ -	-	-
Tourism Development - Bed Tax	1.2	-	1.5	1.5	-	-
Tourism Development - WW	-	-	-	-	-	-
30 Day Tow	0.1	0.1	0.1	0.1	-	-
Fleet Transfer	-	-	-	-	-	-
Special Programs	-	-	-	-	-	-
Enterprise In Lieu Franchise Fees	2.6	2.6	2.5	2.3	0.2	10%
Enterprise In Lieu Property Tax	-	-	-	-	-	-
Total Transfers In	<u>\$3.9</u>	<u>\$2.7</u>	<u>\$4.2</u>	<u>\$3.9</u>	<u>\$0.2</u>	<u>6%</u>
% Change vs. Prior Year		-31%	54%	46%		

Actual to Revised Budget variance of \$0.2 million or 6%:

Enterprise in Lieu Franchise Fees are based on months in arrears of Water Service Charges revenue, which had some favorable variances early in the fiscal year, but that budget was adjusted to better reflect seasonality; therefore the franchise fees paid were higher than forecast, but should align with Water Service Charges revenue by fiscal year end.

Uses

(\$ in millions: Rounding differences may occur)

	Twelve Months: Fiscal Year				
	2012/13	2013/14	2014/15	2014/15	2014/15
	Actual	Actual	Adopted Budget	Revised Budget	Approved Adjustments
Expenses:*					
Personnel Services	\$157.7	\$163.6	\$168.8 **	\$168.7 **	\$ -
Contractual	78.5 ***	53.3	54.8	54.8	-
Commodities	8.0	7.6	7.8	7.8	-
Capital Outlays	1.1	0.6	0.2	0.2	-
Total Operating Expenses	\$245.2	\$225.0	\$231.6	\$231.6	\$ -
Debt Service & Contracts Payable	15.1	15.7	15.1	15.1	-
Transfers Out	8.7	6.3	13.2	13.2	-
Total Uses	\$269.0	\$247.0	\$259.9 **	\$259.9 **	\$ -
% Change vs. Prior Year	12%	-8%	5%	5%	

	One Month: October 2014					
	2012/13	2013/14	2014/15	2014/15	Actual vs. Budget	
	Actual	Actual	Actual	Revised Budget	Favorable / (Unfavorable) Amount	Percent
Expenses:*						
Personnel Services	\$12.1	\$12.6	\$12.9	\$13.0	\$ -	-
Contractual	3.4	4.6	5.0	4.5	(0.5)	-12%
Commodities	0.7	0.9	0.7	0.7	(0.1)	-10%
Capital Outlays	0.2	-	-	-	-	-
Total Operating Expenses	\$16.4	\$18.1	\$18.7	\$18.1	(\$0.6)	-3%
Debt Service & Contracts Payable	0.2	-	-	-	-	-
Transfers Out	3.0	-	-	-	-	-
Total Uses	\$19.7	\$18.1	\$18.7	\$18.1	(\$0.6)	-3%
% Change vs. Prior Year	17%	-8%	3%	0%		

	Fiscal Year-to-Date: October 2014					
	2012/13	2013/14	2014/15	2014/15	Actual vs. Budget	
	Actual	Actual	Actual	Revised Budget	Favorable / (Unfavorable) Amount	Percent
Expenses:*						
Personnel Services	\$54.9	\$56.1	\$58.3	\$58.5	\$0.1	0%
Contractual	16.2	18.1	20.1	19.9	(0.2)	-1%
Commodities	2.0	2.0	2.2	2.3	0.1	4%
Capital Outlays	0.3	0.1	-	-	-	-
Total Operating Expenses	\$73.4	\$76.3	\$80.7	\$80.6	\$ -	-
Debt Service & Contracts Payable	1.0	-	-	-	-	-
Transfers Out	3.0	-	-	-	-	-
Total Uses	\$77.4	\$76.3	\$80.7	\$80.6	\$ -	-
% Change vs. Prior Year	8%	-1%	6%	6%		

	Fiscal Year-to-Date: October 2014					
	2012/13	2013/14	2014/15	2014/15	Actual vs. Budget	
	Actual	Actual	Actual	Revised Budget	Favorable / (Unfavorable) Amount	Percent
Expenses:*						
Mayor & Council and Charter Officers	\$5.9	\$6.1	\$6.4	\$6.7	\$0.2	3%
Administrative Services	5.3	5.4	5.6	5.9	0.3	5%
Community & Economic Dev	8.1	8.5	8.8	8.8	-	-
Community Services	11.5	11.6	11.7	11.9	0.2	2%
Public Safety - Fire	10.0	10.5	11.3	11.1	(0.2)	-1%
Public Safety - Police	27.5	28.7	30.9	30.7	(0.3)	-1%
Public Works	5.0	5.5	5.9	5.6	(0.3)	-6%
Total Operating Expenses	\$73.4	\$76.3	\$80.7	\$80.6	\$ -	-

*Beginning in August 2012, the Bed Tax budget and expenditures have moved to the newly created Tourism Development Fund authorized by City Council on May 8, 2012.

**Includes budgeted vacancy savings net of leave accrual payouts and the citywide pay program.

***Includes the Nordstrom Garage Lease Payoff paid for with bond proceeds.

Personnel Services

	Twelve Months: Fiscal Year				
	2012/13	2013/14	2014/15	2014/15	2014/15
	<u>Actual</u>	<u>Actual</u>	<u>Adopted Budget</u>	<u>Revised Budget</u>	<u>Approved Adjustments</u>
Salaries and Wages	\$112.5	\$115.6	\$119.3 *	\$118.7 *	(\$0.6)
Overtime	6.9	7.2	6.1	6.2	0.1
FICA	7.7	7.9	8.2	8.3	0.2
Retirement	15.7	17.2	18.6	19.0	0.4
Health/Dental/Miscellaneous	15.0	15.6	16.6	16.4	(0.1)
Total Personnel Services	\$157.7	\$163.6	\$168.8 *	\$168.7 *	\$ -
% Change vs. Prior Year	2%	4%	3%	3%	

	Fiscal Year-to-Date: October 2014						
	2012/13	2013/14	2014/15	2014/15	Actual vs. Budget		
	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Revised Budget</u>	Favorable / (Unfavorable)	Amount	Percent
Salaries and Wages	\$39.5	\$39.8	\$41.7	\$42.0	\$0.3	1%	
Overtime	2.3	2.5	2.2	1.9	(0.4)	-19%	
FICA	2.7	2.7	2.8	2.8	-	-	
Retirement	5.4	5.8	6.3	6.4	0.1	2%	
Health/Dental/Miscellaneous	5.0	5.2	5.3	5.3	0.1	2%	
Total Personnel Services	\$54.9	\$56.1	\$58.3	\$58.5	\$0.1	0%	
% Change vs. Prior Year	4%	2%	4%	4%			
Pay Periods	9	9	9				

*Includes budgeted vacancy savings net of leave accrual payouts and the citywide pay program.

Actual to Revised Budget variance of \$0.1 million or 0%:

The favorable variance in Salaries and Wages is largely related to Community Services full-time positions hiring at rates lower than budget for, for vacant positions and part-time having vacant positions and savings for hourly employees and seasonality. The unfavorable variance in Overtime is related to both Police and Fire amounting to (\$256K) and (\$101K), respectively. The Police portion is being driven by the disposal of evidence which was a finding in the recent City Audit report due to significant backlogs, a large scale investigation with the Secret Service, several SWAT call-outs, and Dignitary Protection. The Fire portion is due to multiple staff being out on various leaves (4 on no-work status, 3 on transitional duty, 1 on FMLA, and 1 re-assigned to lite duty), there were also two recent deaths and an unanticipated vacancy. The favorable variance in Retirement is largely due to Police which experienced a number of retirements of high ranking officers and the new officers filling those roles currently earn salaries which are lower in the pay grade than their predecessors were earning at retirement.

Macro Personnel Adjustments

	2012/13	2013/14	2014/15	2014/15	
	<u>Actual</u>	<u>Actual</u>	<u>Adopted Budget</u>	Year-To-Date	
				<u>Saved/(Used)</u>	<u>Remaining</u>
Citywide Pay Program	\$ -	\$2.8	\$4.6	(\$4.6)	\$ -
2% Pay for Performance	2.7	-	-	-	-
Compensation Adjustments	0.6	0.6	-	-	-
Vacancy Savings	(3.9)	(3.8)	(3.8)	1.3	(2.5)
Vacation Leave Payouts	0.8	0.5	0.9	(0.3)	0.6
Medical Leave Payouts	1.0	0.8	1.0	(0.7)	0.3
Total Vacancy Savings/Payouts	\$1.2	\$0.9	\$2.7	(\$4.2)	(\$1.6)

Total Saved/(Used) YTD of (\$4.2) million:

The City has achieved \$1.3 million in vacancy savings year-to-date offset by (\$1.0) million in vacation and medical leave payouts. In July the Citywide Pay Program was funded and implemented initiating the use of ongoing and one-time dollars for compensation.

Contractual Services**Actual to Revised Budget variance of (\$0.2) million or (1%):**

The unfavorable variance in Contractual Services is largely related to Public Works. This is related to Building, Maintenance, and Structure due to Citywide moves occurring for various departments and divisions which are incurring expenses to move, build-out, relocate and set up once there, while Facilities has budget on an annual basis for certain moves to occur this undertaking was much larger than what would occur in a normal year and as such has far exceeded their capacity to absorb these costs. Additionally, there was an extra need for additional services throughout the city such as stadium renovations, access controls at Civic Library, and fire alarm panel maintenance. There was also a large unfavorable variance in electric due to a warmer October than expected which resulted in increased cooling costs at TNEC. Public Safety – Fire had an unfavorable variance in Contractual due to paying the City of Phoenix Fire Service Contract earlier than budgeted, this is a timing issue that will level out in the next reporting period. Although the budget for these items is in the period where staff believed the payment would exist there have been delays in the timely receipt of these and other invoices.

Commodities

Actual to Revised Budget variance of \$0.1 million or 4%:

The favorable variance is primarily the result of the timing and receipt of pending invoices, in certain instances budget adjustments have occurred to minimize this variance moving forward. In addition, the favorable variance is a result of various accounts, such as operating supplies, maintenance services and repair materials, education and recreation supplies, and office supplies which are difficult to budget in the appropriate period as they do not have a predictable spending pattern across all periods throughout the year.

Capital Outlays

Actual to Revised Budget variance of \$0.0 million or 0%:

No explanation is necessary.

Debt Service & Contracts Payable

Twelve Months: Fiscal Year						
	2012/13	2013/14	2014/15	2014/15	2014/15	
	Actual	Actual	Adopted	Revised	Approved	
	Budget	Budget	Budget	Budget	Adjustments	
Debt Service Transfer	\$2.8	\$ -	\$ -	\$ -	\$ -	\$ -
MPC Excise Debt Fund	7.9	12.8	12.3	12.3	-	-
Contracts Payable	1.8	0.3	0.3	0.3	-	-
COP - Radio Financing	2.5	2.5	2.5	2.5	-	-
Debt Service & Contracts Payable	<u>\$15.1</u>	<u>\$15.7</u>	<u>\$15.1</u>	<u>\$15.1</u>	<u>\$ -</u>	<u>\$ -</u>
% Change vs. Prior Year	-15%	4%	-4%	-4%		

Fiscal Year-to-Date: October 2014						
	2012/13	2013/14	2014/15	2014/15	Actual	vs. Budget
	Actual	Actual	Actual	Revised	Favorable / (Unfavorable)	
	Budget	Budget	Budget	Budget	Amount	Percent
Debt Service Transfer	\$ -	\$ -	\$ -	\$ -	\$ -	-
MPC Excise Debt Fund	-	-	-	-	-	-
Contracts Payable	1.0	-	-	-	-	-
COP - Radio Financing	-	-	-	-	-	-
Debt Service & Contracts Payable	<u>\$1.0</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>-</u>
% Change vs. Prior Year	14%	-97%	0%	0%		

Actual to Revised Budget variance of \$0.0 million or 0%:

No explanation is necessary.

Transfers-Out

Twelve Months: Fiscal Year						
	2012/13	2013/14	2014/15	2014/15	2014/15	
	Actual	Actual	Adopted	Revised	Approved	
	Budget	Budget	Budget	Budget	Adjustments	
CIP - Stadium	\$0.1	\$0.1	\$0.1	\$0.1	\$ -	-
CIP - PAYGO	5.2	5.8	13.0	13.0	-	-
Spec Pgms Fund - Comm Svcs	0.2	-	-	-	-	-
Spec Pgms Fund - Fire	0.1	-	-	-	-	-
Spec Pgms Fund - Planning & Dev	0.1	0.1	0.1	0.1	-	-
Spec Pgms Fund - SW Gas Fund	0.1	-	-	-	-	-
Tourism Development Fund	3.0	-	-	-	-	-
Grants Fund - CDBG	-	0.4	-	-	-	-
Total Transfers Out	<u>\$8.7</u>	<u>\$6.3</u>	<u>\$13.2</u>	<u>\$13.2</u>	<u>\$ -</u>	<u>\$ -</u>
% Change vs. Prior Year	-41%	-28%	nm	nm		

Fiscal Year-to-Date: October 2014						
	2012/13	2013/14	2014/15	2014/15	Actual	vs. Budget
	Actual	Actual	Actual	Revised	Favorable / (Unfavorable)	
	Budget	Budget	Budget	Budget	Amount	Percent
CIP - Stadium	\$ -	\$ -	\$ -	\$ -	\$ -	-
CIP - PAYGO	-	-	-	-	-	-
Spec Pgms Fund - Comm Svcs	-	-	-	-	-	-
Spec Pgms Fund - Fire	-	-	-	-	-	-
Spec Pgms Fund - Planning & Dev	-	-	-	-	-	-
Spec Pgms Fund - SW Gas Fund	-	-	-	-	-	-
Tourism Development Fund	3.0	-	-	-	-	-
Grants Fund - CDBG	-	-	-	-	-	-
Total Transfers Out	<u>\$3.0</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>-</u>
% Change vs. Prior Year	nm	-100%	0%	0%		

Actual to Revised Budget variance of \$0.0 million or 0%:

No explanation is necessary.

FY 2014/15 - TRANSPORTATION FUND				
(\$ in millions: Rounding differences may occur)				
	Adopted <u>Budget</u>	Revised <u>Budget</u>	Adopted vs. Revised Favorable / (Unfavorable) <u>Amount</u>	<u>Percent</u>
Sources	\$34.0	\$34.0	\$ -	-
Uses	<u>34.5</u>	<u>34.5</u>	-	-
Change in Fund Balance	(\$0.6)	(\$0.6)	\$ -	
Beginning Fund Balance	<u>\$8.3</u>	<u>\$9.7</u>	<u>\$1.5</u>	
Ending Fund Balance	<u><u>\$7.7</u></u>	<u><u>\$9.2</u></u>	<u><u>\$1.5</u></u>	
Reserved*	\$2.5	\$2.5	\$ -	
Unreserved Fund Balance	4.7	6.1	1.5	
Contingency	<u>0.5</u>	<u>0.5</u>	-	
Ending Fund Balance	<u><u>\$7.7</u></u>	<u><u>\$9.2</u></u>	<u><u>\$1.5</u></u>	

*Transportation Fund Stabilization Reserve equals 10% of operating expenses per Financial Policy No. 35.

Twelve Months: Fiscal Year					
	2012/13 <u>Actual</u>	2013/14 <u>Actual</u>	2014/15 <u>Adopted Budget</u>	2014/15 <u>Revised Budget</u>	2014/15 <u>Approved Adjustments</u>
Revenues:					
HURF Taxes	\$11.9	\$12.3	\$12.9	\$12.9	\$ -
0.20% City Sales Tax	16.9	18.1	18.4	18.4	-
Other	<u>3.6</u>	<u>2.3</u>	<u>2.6</u>	<u>2.6</u>	-
Total Revenues	\$32.3	\$32.7	\$34.0	\$34.0	\$ -
Transfers In	-	-	-	-	-
Total Sources	<u>\$32.3</u>	<u>\$32.7</u>	<u>\$34.0</u>	<u>\$34.0</u>	<u>\$ -</u>
% Change vs. Prior Year	3%	1%	4%	4%	

Twelve Months: Fiscal Year					
	2012/13 <u>Actual</u>	2013/14 <u>Actual</u>	2014/15 <u>Adopted Budget</u>	2014/15 <u>Revised Budget</u>	2014/15 <u>Approved Adjustments</u>
Expenses:					
Personnel Services	\$5.4	\$5.4	\$5.9 **	\$5.9 **	\$ -
Contractual	14.8	15.7	18.5	18.5	-
Commodities	0.7	0.8	0.9	0.9	-
Capital Outlays	-	-	0.1	0.1	-
Total Operating Expenses	\$20.9	\$21.9	\$25.3	\$25.3	\$ -
Transfers Out					
CIP Fund	8.5	9.1	9.3	9.3	-
Total Uses	<u>\$29.3</u>	<u>\$31.0</u>	<u>\$34.5 **</u>	<u>\$34.5 **</u>	<u>\$ -</u>
% Change vs. Prior Year	2%	6%	11%	11%	

**Includes budgeted vacancy savings net of leave accrual payouts and 3% pay for performance and compensation adjustments.

October 2014: Current Month and YTD						
(\$ in millions: Rounding differences may occur)						
	October	October	YTD	YTD	Actual vs. Budget	
	Actual	Revised Budget	Actual	Revised Budget	Favorable / (Unfavorable)	Percent
					Amount	
Sources	\$2.5	\$2.6	\$10.4	\$10.0	\$0.4	4%
Uses	2.3	1.8	6.8	6.6	(0.1)	-2%
Change in Fund Balance	\$0.2	\$0.8	\$3.6	\$3.4	\$0.2	

One Month: October 2014						
	2012/13	2013/14	2014/15	2014/15	Actual vs. Budget	
	Actual	Actual	Actual	Revised Budget	Favorable / (Unfavorable)	Percent
					Amount	
Revenues:						
HURF Taxes	\$0.9	\$1.0	\$1.0	\$1.1	\$ -	-
0.20% City Sales Tax	1.3	1.4	1.5	1.4	-	-
Other	0.2	0.1	-	0.1	-	-
Total Revenues	\$2.4	\$2.4	\$2.5	\$2.6	\$ -	-
Transfers In	(0.1)	-	-	-	-	-
Total Sources	\$2.3	\$2.4	\$2.5	\$2.6	\$ -	-
% Change vs. Prior Year	9%	0%	7%	7%		

Fiscal Year-to-Date: October 2014						
	2012/13	2013/14	2014/15	2014/15	Actual vs. Budget	
	Actual	Actual	Actual	Revised Budget	Favorable / (Unfavorable)	Percent
					Amount	
Revenues:						
HURF Taxes	\$3.8	\$4.0	\$4.3	\$4.3	\$ -	-
0.20% City Sales Tax	4.9	5.3	5.7	5.5	0.1	3%
Other	1.2	0.3	0.4	0.2	0.2	nm
Total Revenues	\$9.9	\$9.5	\$10.4	\$10.0	\$0.4	4%
Transfers In	-	-	-	-	-	-
Total Sources	\$9.9	\$9.5	\$10.4	\$10.0	\$0.4	4%
% Change vs. Prior Year	2%	-4%	9%	5%		

Actual to Revised Budget variance of \$0.4 million or 4%:

The favorable variance in Other is the annual reconciliation which occurs based on operations with the Regional Public Transportation Authority (RPTA). The fixed annual contract is adjusted at year end based on actual results and then a settlement occurs, which was received in September.

One Month: October 2014						
	2012/13	2013/14	2014/15	2014/15	Actual vs. Budget	
	Actual	Actual	Actual	Revised Budget	Favorable / (Unfavorable)	Amount / Percent
Expenses:						
Personnel Services	\$0.4	\$0.5	\$0.5	\$0.5	\$ -	-
Contractual	0.8	1.6	1.7	1.2	(0.5)	-40%
Commodities	0.1	0.1	0.1	-	(0.1)	nm
Capital Outlays	-	-	-	-	-	-
Total Operating Expenses	\$1.2	\$2.2	\$2.3	\$1.8	(\$0.6)	-31%
Transfers Out						
CIP Fund	-	-	-	-	-	-
Total Uses	\$1.2	\$2.2	\$2.3	\$1.8	(\$0.6)	-31%
% Change vs. Prior Year	-14%	80%	7%	-18%		

Fiscal Year-to-Date: October 2014						
	2012/13	2013/14	2014/15	2014/15	Actual vs. Budget	
	Actual	Actual	Actual	Revised Budget	Favorable / (Unfavorable)	Amount / Percent
Expenses:						
Personnel Services	\$1.8	\$2.0	\$2.1	\$2.1	\$ -	-
Contractual	3.3	4.0	4.4	4.3	-	-
Commodities	0.2	0.2	0.3	0.2	(0.1)	-29%
Capital Outlays	-	-	-	-	-	-
Total Operating Expenses	\$5.3	\$6.2	\$6.8	\$6.6	(\$0.1)	-2%
Transfers Out						
CIP Fund	-	-	-	-	-	-
Total Uses	\$5.3	\$6.2	\$6.8	\$6.6	(\$0.1)	-2%
% Change vs. Prior Year	3%	17%	9%	7%		

Actual to Revised Budget variance of (\$0.1) million or (2%):

No explanation is necessary.

FY 2014/15 - TOURISM DEVELOPMENT FUND

(\$ in millions: Rounding differences may occur)

	Adopted Budget	Revised Budget	Adopted Favorable / Amount	vs. Revised (Unfavorable) Percent
Sources	\$17.4	\$17.4	\$ -	-
Uses	19.8	19.8	-	-
Change in Fund Balance	(\$2.4)	(\$2.4)	\$ -	
Beginning Fund Balance	<u>\$7.6</u>	<u>\$8.9</u>	<u>\$1.3</u>	
Ending Fund Balance	<u><u>\$5.2</u></u>	<u><u>\$6.5</u></u>	<u><u>\$1.3</u></u>	

Twelve Months: Fiscal Year					
	2012/13* <u>Actual</u>	2013/14 <u>Actual</u>	2014/15 <u>Adopted Budget</u>	2014/15 <u>Revised Budget</u>	2014/15 <u>Approved Adjustments</u>
Revenues:					
Bed Taxes	\$13.9	\$15.3	\$15.8	\$15.8	\$ -
Hospitality Trolley Sponsorship	0.1	-	-	-	-
Princess Hotel Lease	1.4	1.7	1.6	1.6	-
Total Revenues	<u>\$15.4</u>	<u>\$17.0</u>	<u>\$17.4</u>	<u>\$17.4</u>	<u>\$ -</u>
Transfers In	3.1	0.1	-	-	-
Transfers In - CIP	-	-	-	-	-
Total Sources	<u><u>\$18.5</u></u>	<u><u>\$17.1</u></u>	<u><u>\$17.4</u></u>	<u><u>\$17.4</u></u>	<u><u>\$ -</u></u>
% Change vs. Prior Year	n/a	-7%	1%	1%	

Twelve Months: Fiscal Year					
	2012/13* <u>Actual</u>	2013/14 <u>Actual</u>	2014/15 <u>Adopted Budget</u>	2014/15 <u>Revised Budget</u>	2014/15 <u>Approved Adjustments</u>
Expenses:					
Marketing (CVB)	\$6.9	\$7.7	\$7.9	\$7.9	\$ -
Events & Event Development	1.0	1.1	1.8	1.8	-
Hospitality Trolley	0.2	0.1	0.2	0.2	-
Admin/Research	0.4	0.4	0.5	0.5	-
Mayor and City Council	-	-	0.1	0.1	-
Capital Outlays	-	-	0.4	0.4	-
Total Operating Expenses	<u>\$8.5</u>	<u>\$9.3</u>	<u>\$10.9</u>	<u>\$10.9</u>	<u>\$ -</u>
Transfers Out					
CIP	-	0.2	2.7	2.7	-
Debt Service	1.2	1.8	3.6	3.6	-
General Fund	1.6	3.7	2.7	2.7	-
Total Uses	<u><u>\$11.3</u></u>	<u><u>\$15.1</u></u>	<u><u>\$19.8</u></u>	<u><u>\$19.8</u></u>	<u><u>\$ -</u></u>
% Change vs. Prior Year	n/a	34%	31%	31%	

* New fund beginning August 2012 to account for all revenues and expenditures related to Tourism.

October 2014: Current Month and YTD (\$ in millions: Rounding differences may occur)						
	October Actual	October Revised Budget	YTD Actual	YTD Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Sources	\$1.1	\$1.0	\$3.3	\$3.1	\$0.2	7%
Uses	1.4	0.8	8.5	4.6	(3.8)	-83%
Change in Fund Balance	(\$0.3)	\$0.2	(\$5.2)	(\$1.5)	(\$3.6)	

One Month: October 2014						
	2012/13* Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Revenues:						
Bed Taxes	\$0.7	\$0.9	\$0.9	\$0.8	\$0.1	12%
Hospitality Trolley Sponsorship	0.1	-	-	-	-	-
Princess Hotel Lease	0.1	0.1	0.1	0.1	-	-
Total Revenues	\$0.9	\$1.0	\$1.1	\$1.0	\$0.1	10%
Transfers In	3.0	-	-	-	-	-
Transfers In - CIP	-	-	-	-	-	-
Total Sources	\$3.9	\$1.0	\$1.1	\$1.0	\$0.1	10%
% Change vs. Prior Year	n/a	-75%	7%	0%		

Fiscal Year-to-Date: October 2014						
	2012/13* Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Revenues:						
Bed Taxes	\$2.4	\$2.7	\$3.0	\$2.7	\$0.2	8%
Hospitality Trolley Sponsorship	0.1	-	-	-	-	-
Princess Hotel Lease	0.2	0.4	0.4	0.4	-	-
Total Revenues	\$2.7	\$3.1	\$3.3	\$3.1	\$0.2	7%
Transfers In	3.0	-	-	-	-	-
Transfers In - CIP	-	-	-	-	-	-
Total Sources	\$5.7	\$3.1	\$3.3	\$3.1	\$0.2	7%
% Change vs. Prior Year	n/a	-46%	10%	0%		

* New fund beginning August 2012 to account for all revenues and expenditures related to Tourism.

Actual to Revised Budget variance of \$0.2 million or 7%:

The favorable variance in Bed Taxes revenue is due to occupancy coming in slightly higher than forecast.

One Month: October 2014						
	2012/13*	2013/14	2014/15	2014/15	Actual vs. Budget	
	Actual	Actual	Actual	Revised Budget	Favorable / (Unfavorable) Amount	(Unfavorable) Percent
Expenses:						
Marketing (CVB)	\$0.6	\$0.6	\$0.7	\$0.7	\$ -	-
Events & Event Development	0.3	-	-	0.1	0.1	75%
Hospitality Trolley	-	-	-	-	-	-
Admin/Research	-	-	-	-	-	-
Mayor and City Council	-	-	-	-	-	-
Capital Outlays	-	-	-	-	-	-
Total Operating Expenses	\$0.8	\$0.6	\$0.7	\$0.8	\$0.1	10%
Transfers Out						
CIP	-	-	0.7	-	(0.7)	n/a
Debt Service	-	-	-	-	-	-
General Fund	1.2	-	-	-	-	-
Total Uses	\$2.0	\$0.6	\$1.4	\$0.8	(\$0.6)	-74%
% Change vs. Prior Year	n/a	-69%	nm	26%		

Fiscal Year-to-Date: October 2014						
	2012/13*	2013/14	2014/15	2014/15	Actual vs. Budget	
	Actual	Actual	Actual	Revised Budget	Favorable / (Unfavorable) Amount	(Unfavorable) Percent
Expenses:						
Marketing (CVB)	\$2.2	\$2.3	\$2.6	\$2.6	\$ -	-
Events & Event Development	0.3	-	-	0.3	0.3	87%
Hospitality Trolley	-	-	-	-	-	-
Admin/Research	0.1	0.1	0.1	0.2	-	-
Mayor and City Council	-	-	-	-	-	-
Capital Outlays	-	-	-	-	-	-
Total Operating Expenses	\$2.7	\$2.5	\$2.8	\$3.1	\$0.3	10%
Transfers Out						
CIP	-	0.2	4.1	-	(4.1)	n/a
Debt Service	-	-	-	-	-	-
General Fund	1.2	-	1.5	1.5	-	-
Total Uses	\$3.9	\$2.7	\$8.5	\$4.6	(\$3.8)	-83%
% Change vs. Prior Year	n/a	-31%	nm	73%		

* New fund beginning August 2012 to account for all revenues and expenditures related to Tourism.

Actual to Revised Budget variance of (\$3.8) million or (83%):

Events & Event Development involves the planning for major events such as Super Bowl and Fiesta Bowl, and while planning is currently underway there have been no costs to the city, resulting in a favorable variance. Additionally, the unfavorable variance is due to Transfers Out - CIP which occurred between August and October but were scheduled to occur later in the fiscal year.

FY 2014/15 - WATER AND WATER RECLAMATION FUNDS				
(\$ in millions: Rounding differences may occur)				
	Adopted Budget	Revised Budget	Adopted vs. Revised Favorable / (Unfavorable) Amount	Percent
Sources	\$158.3	\$158.3	\$ -	-
Uses	172.7	172.7	-	-
Change in Fund Balance	(\$14.4)	(\$14.4)	\$ -	
Beginning Fund Balance	\$82.9	\$70.3	(\$12.6)	
Ending Fund Balance	\$68.5	\$56.0	(\$12.6)	
60 to 90 Day Operating	\$14.3	\$14.6	\$0.3	
Repair/Replacement Reserve	37.0	36.2	(0.8)	
Revenue Bond Debt Reserve	4.7	4.8	0.1	
Special Contractual	6.7	6.8	0.1	
Unreserved Fund Balance *	5.8	(6.5)	(12.3)	
Ending Fund Balance	\$68.5	\$56.0	(\$12.6)	

	Twelve Months: Fiscal Year				
	2012/13 Actual	2013/14 Actual	2014/15 Adopted Budget	2014/15 Revised Budget	2014/15 Approved Adjustments
Revenues:					
Water Service Charges	\$90.9	\$90.1	\$91.7	\$91.7	\$ -
Water Reclamation Charges	35.8	38.4	37.9	37.9	-
Non-Potable Water Fees	9.3	10.9	10.4	10.4	-
Interest Earnings ^a	1.0	0.5	0.4	0.4	-
Miscellaneous Revenue	1.9	1.8	1.9	1.9	-
Total Revenues	\$138.9	\$141.7	\$142.3	\$142.3	\$ -
Transfers In	16.6	16.9	16.0	16.0	-
Bond Proceeds	-	-	-	-	-
Total Sources	\$155.5	\$158.6	\$158.3	\$158.3	\$ -
% Change vs. Prior Year	-5%	2%	0%	0%	

	Twelve Months: Fiscal Year				
	2012/13 Actual	2013/14 Actual	2014/15 Adopted Budget	2014/15 Revised Budget	2014/15 Approved Adjustments
Expenses:					
Personnel Services	17.1	17.4	18.5	18.5	-
Contractual	23.1	25.1	29.8	29.8	-
Commodities	23.7	24.2	26.6	26.6	-
Capital Outlays	0.3	0.3	0.1	0.1	-
Total Operating Expenses	\$64.3	\$67.1	\$75.0	\$75.0	\$ -
Debt Service & Contracts Payable	28.7	28.8	29.7	29.7	-
Transfers Out					
CIP Fund	47.0	49.5	56.2	56.2	-
Franchise Fees	6.7	7.0	7.0	7.0	-
Indirect/Direct Charges	5.5	5.0	4.9	4.9	-
Total Uses	\$152.2	\$157.3	\$172.7	\$172.7	\$ -
% Change vs. Prior Year	-12%	3%	6%	6%	

^a In FY 2014/15, the timing when gains/losses on investments were recognized was retrospectively changed which affects prior periods

* The negative Unreserved Fund Balance is temporary, \$20.0M in MPC Bonds are expected to be issued in January 2015. With this adjustment the Unreserved Fund Balance will then be \$13.5M.

October 2014: Current Month and YTD						
(\$ in millions: Rounding differences may occur)						
	October	October	YTD	YTD	Actual	vs. Budget
	Actual	Revised	Actual	Revised	Favorable /	(Unfavorable)
		Budget		Budget	Amount	Percent
Sources	\$11.4	\$12.4	\$52.1	\$54.0	(\$1.9)	-4%
Uses	6.8	7.0	26.5	27.2	0.7	3%
Change in Fund Balance	\$4.6	\$5.4	\$25.5	\$26.7	(\$1.2)	

One Month: October 2014						
	2012/13	2013/14	2014/15	2014/15	Actual	vs. Budget
	Actual	Actual	Actual	Revised	Favorable /	(Unfavorable)
				Budget	Amount	Percent
Revenues:						
Water Service Charges	\$7.7	\$8.0	\$7.0	\$8.1	(\$1.1)	-14%
Water Reclamation Charges	2.9	3.2	3.2	3.2	-	-
Non-Potable Water Fees	1.1	1.0	1.0	1.0	-	-
Interest Earnings ^a	0.1	0.1	0.1	-	0.1	nm
Miscellaneous Revenue	0.1	-	0.1	0.1	-	-
Total Revenues	\$11.9	\$12.2	\$11.3	\$12.3	(\$1.1)	-9%
Transfers In	0.1	0.1	0.1	0.1	-	-
Bond Proceeds	-	-	-	-	-	-
Total Sources	\$12.0	\$12.3	\$11.4	\$12.4	(\$1.1)	-8%
% Change vs. Prior Year	-2%	3%	-8%	1%		

Fiscal Year-to-Date: October 2014						
	2012/13	2013/14	2014/15	2014/15	Actual	vs. Budget
	Actual	Actual	Actual	Revised	Favorable /	(Unfavorable)
				Budget	Amount	Percent
Revenues:						
Water Service Charges	\$36.7	\$36.0	\$34.2	\$36.7	(\$2.5)	-7%
Water Reclamation Charges	11.8	12.7	12.7	12.5	0.2	2%
Non-Potable Water Fees	4.2	4.0	4.4	3.9	0.4	11%
Interest Earnings ^a	0.3	0.4	0.1	0.1	-	-
Miscellaneous Revenue	0.2	0.5	0.3	0.4	-	-
Total Revenues	\$53.2	\$53.5	\$51.8	\$53.7	(\$1.9)	-4%
Transfers In	0.3	0.3	0.3	0.3	-	-
Bond Proceeds	-	-	-	-	-	-
Total Sources	\$53.5	\$53.8	\$52.1	\$54.0	(\$1.9)	-4%
% Change vs. Prior Year	2%	1%	-3%	0%		

^a In FY 2014/15, the timing when gains/losses on investments were recognized was retrospectively changed which affects prior periods

Actual to Revised Budget variance of (\$1.9) million or (4%):

The unfavorable variance for Water Service Charges is driven by record rainfall resulting in a decline in billed potable water. The favorable variance for Water Reclamation Charges is driven by higher than expected water deliveries in the prior winter period. The favorable variance for Non-Potable Water Fees is driven by a budget spread and will be corrected in November.

One Month: October 2014						
	2012/13	2013/14	2014/15	2014/15	Actual vs. Budget	
	Actual	Actual	Actual	Revised Budget	Favorable / (Unfavorable)	(Unfavorable)
Expenses:					Amount	Percent
Personnel Services	1.3	1.5	1.4	1.5	0.1	4%
Contractual	2.5	2.0	2.4	2.4	-	-
Commodities	2.0	1.7	1.9	2.1	0.2	7%
Capital Outlays	-	-	-	-	-	-
Total Operating Expenses	\$5.8	\$5.2	\$5.8	\$6.0	\$0.2	4%
Debt Service & Contracts Payable	-	-	-	-	-	-
Transfers Out						
CIP Fund	-	-	-	-	-	-
Franchise Fees	0.6	0.6	0.5	0.6	-	-
Indirect/Direct Charges	0.5	0.4	0.4	0.4	-	-
Total Uses	\$6.8	\$6.2	\$6.8	\$7.0	\$0.2	3%
% Change vs. Prior Year	-36%	-9%	8%	12%		

Fiscal Year-to-Date: October 2014						
	2012/13	2013/14	2014/15	2014/15	Actual vs. Budget	
	Actual	Actual	Actual	Revised Budget	Favorable / (Unfavorable)	(Unfavorable)
Expenses:					Amount	Percent
Personnel Services	6.0	6.0	6.2	6.4	0.2	3%
Contractual	7.2	7.2	8.0	8.5	0.4	5%
Commodities	5.9	6.5	8.1	8.4	0.3	4%
Capital Outlays	0.1	0.1	-	-	-	-
Total Operating Expenses	\$19.1	\$19.8	\$22.3	\$23.3	\$0.9	4%
Debt Service & Contracts Payable	-	-	-	-	-	-
Transfers Out						
CIP Fund	-	-	-	-	-	-
Franchise Fees	2.6	2.6	2.5	2.3	(0.2)	-10%
Indirect/Direct Charges	1.8	1.7	1.6	1.6	-	-
Total Uses	\$23.5	\$24.1	\$26.5	\$27.2	\$0.7	3%
% Change vs. Prior Year	-21%	3%	10%	13%		

Actual to Revised Budget variance of \$0.7 million or 3%:

The favorable variance for Personnel Services is driven by vacant positions with open recruitments. The favorable variance for Contractual is driven by lower maintenance costs, consulting services and training costs, partially offset by higher Multi-City reclamation costs. The favorable variance for Commodities is driven by lower plant maintenance costs. The unfavorable variance for Franchise Fees is driven by the timing of transfers to the General Fund.

FY 2014/15 - AVIATION FUND				
(\$ in millions: Rounding differences may occur)				
	Adopted Budget	Revised Budget	Adopted Favorable / Amount	vs. Revised (Unfavorable) Percent
Sources	\$4.0	\$4.0	\$ -	-
Uses	2.7	2.7	-	-
Change in Fund Balance	<u>\$1.2</u>	<u>\$1.2</u>	<u>\$ -</u>	
Beginning Fund Balance	\$3.6	\$5.6	\$2.0	
Ending Fund Balance	<u>\$4.9</u>	<u>\$6.9</u>	<u>\$2.0</u>	
60 to 90 Day Operating	\$0.4	\$0.4	\$ -	
Fleet Replacement Reserve	1.0	1.0	-	
Repair/Replacement Reserve	1.0	1.0	-	
Unreserved	2.5	4.5	2.0	
Ending Fund Balance	<u>\$4.9</u>	<u>\$6.9</u>	<u>\$2.0</u>	

Twelve Months: Fiscal Year					
	2012/13 <u>Actual</u>	2013/14 <u>Actual</u>	2014/15 Adopted <u>Budget</u>	2014/15 Revised <u>Budget</u>	2014/15 Approved <u>Adjustments</u>
Revenues:					
Aviation Fees	\$3.4	\$3.5	\$3.3	\$3.3	\$ -
Privilege and Use Tax – Jet Fuel	0.1	0.2	0.1	0.1	-
Interest Earnings ^a	0.1	0.1	-	-	-
Miscellaneous Revenue	0.1	0.1	0.1	0.1	-
Total Revenues	<u>\$3.8</u>	<u>\$3.8</u>	<u>\$3.6</u>	<u>\$3.6</u>	<u>\$ -</u>
Transfers In	-	0.8	-	-	-
Transfers In - CIP	-	1.1	0.4	0.4	-
Total Sources	<u>\$3.8</u>	<u>\$5.7</u>	<u>\$4.0</u>	<u>\$4.0</u>	<u>\$ -</u>
% Change vs. Prior Year	9%	52%	-30%	-30%	

Twelve Months: Fiscal Year					
	2012/13 <u>Actual</u>	2013/14 <u>Actual</u>	2014/15 Adopted <u>Budget</u>	2014/15 Revised <u>Budget</u>	2014/15 Approved <u>Adjustments</u>
Expenses:					
Personnel Services	\$1.0	\$1.1	\$1.1	\$1.1	\$ -
Contractual	0.7	0.7	0.9	0.9	-
Commodities	0.1	0.1	0.1	0.1	-
Capital Outlays	-	-	0.1	0.1	-
Total Operating Expenses	<u>\$1.8</u>	<u>\$1.8</u>	<u>\$2.2</u>	<u>\$2.2</u>	<u>\$ -</u>
Transfers Out					
CIP Fund	4.1	1.1	0.1	0.1	-
Indirect/Direct Charges	0.4	0.5	0.5	0.5	-
Total Uses	<u>\$6.3</u>	<u>\$3.4</u>	<u>\$2.7</u>	<u>\$2.7</u>	<u>\$ -</u>
% Change vs. Prior Year	nm	-46%	-19%	-19%	

^a In FY 2014/15, the timing when gains/losses on investments were recognized was retrospectively changed which affects prior periods

October 2014: Current Month and YTD

(\$ in millions: Rounding differences may occur)

	October Actual	October Revised Budget	YTD Actual	YTD Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Sources	\$0.3	\$0.3	\$1.1	\$1.0	\$0.1	7%
Uses	0.2	0.3	0.7	1.0	0.3	27%
Change in Fund Balance	\$0.1	\$ -	\$0.4	\$ -	\$0.3	

One Month: October 2014

	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Revenues:						
Aviation Fees	\$0.2	\$0.3	\$0.3	\$0.2	\$ -	-
Privilege and Use Tax – Jet Fuel	-	-	-	-	-	-
Interest Earnings ^a	-	-	-	-	-	-
Miscellaneous Revenue	-	-	-	-	-	-
Total Revenues	\$0.2	\$0.3	\$0.3	\$0.3	\$ -	-
Transfers In	-	-	-	-	-	-
Transfers In - CIP	-	-	-	-	-	-
Total Sources	\$0.2	\$0.3	\$0.3	\$0.3	\$ -	-
% Change vs. Prior Year	0%	0%	0%	0%		

Fiscal Year-to-Date: October 2014

	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Revenues:						
Aviation Fees	\$0.9	\$1.0	\$1.0	\$0.9	\$0.1	8%
Privilege and Use Tax – Jet Fuel	-	-	-	-	-	-
Interest Earnings ^a	-	-	-	-	-	-
Miscellaneous Revenue	-	-	-	-	-	-
Total Revenues	\$1.0	\$1.1	\$1.1	\$1.0	\$0.1	7%
Transfers In	-	0.8	-	-	-	-
Transfers In - CIP	-	-	-	-	-	-
Total Sources	\$1.0	\$1.8	\$1.1	\$1.0	\$0.1	7%
% Change vs. Prior Year	0%	90%	-40%	-44%		

^a In FY 2014/15, the timing when gains/losses on investments were recognized was retrospectively changed which affects prior periods

Actual to Revised Budget variance of \$0.1 million or 7%:

The favorable variance is driven by revenue received as a result of an unbudgeted lease assignment, higher than expected US Customs fees, fixed tenant rents and rental car concession revenue.

One Month: October 2014						
	2012/13	2013/14	2014/15	2014/15	Actual	vs. Budget
Expenses:	Actual	Actual	Actual	Revised	Favorable /	(Unfavorable)
				Budget	Amount	Percent
Personnel Services	\$0.1	\$0.1	\$0.1	\$0.1	\$ -	-
Contractual	0.1	-	0.1	0.1	-	-
Commodities	-	-	-	-	-	-
Capital Outlays	-	-	-	-	-	-
Total Operating Expenses	\$0.2	\$0.1	\$0.2	\$0.2	\$0.1	26%
Transfers Out						
CIP Fund	-	-	-	-	-	-
Indirect/Direct Charges	-	-	-	-	-	-
Total Uses	\$0.2	\$0.2	\$0.2	\$0.3	\$0.1	22%
% Change vs. Prior Year	-23%	0%	0%	41%		

Fiscal Year-to-Date: October 2014						
	2012/13	2013/14	2014/15	2014/15	Actual	vs. Budget
Expenses:	Actual	Actual	Actual	Revised	Favorable /	(Unfavorable)
				Budget	Amount	Percent
Personnel Services	\$0.4	\$0.4	\$0.4	\$0.4	\$ -	-
Contractual	0.2	0.2	0.2	0.4	0.2	53%
Commodities	-	-	-	-	-	-
Capital Outlays	-	-	-	-	-	-
Total Operating Expenses	\$0.6	\$0.6	\$0.6	\$0.8	\$0.3	31%
Transfers Out						
CIP Fund	-	-	-	-	-	-
Indirect/Direct Charges	0.2	0.1	0.2	0.2	-	-
Total Uses	\$0.7	\$0.7	\$0.7	\$1.0	\$0.3	27%
% Change vs. Prior Year	0%	0%	0%	35%		

Actual to revised Budget variance of \$0.3 million or 27%:

The favorable variance for Contractual is driven by accounts that have their full budget authority at the beginning of the fiscal year because they are utilized on an as needed basis to cover expenses that are difficult to predict or that occur at random times throughout the year. Additionally, the annual insurance expenses were budgeted but have not been paid yet.

FY 2014/15 - SOLID WASTE FUND
(\$ in millions: Rounding differences may occur)

	Adopted Budget	Revised Budget	Adopted Favorable / Amount	vs. Revised (Unfavorable) Percent
Sources	\$20.1	\$20.1	\$ -	-
Uses	21.2	21.2	-	-
Change in Fund Balance	(\$1.0)	(\$1.0)	\$ -	
Beginning Fund Balance	\$11.7	\$11.5	(\$0.3)	
Ending Fund Balance	<u>\$10.7</u>	<u>\$10.5</u>	<u>(\$0.3)</u>	
60 to 90 Day Operating Unreserved Fund Balance	\$5.1 5.6	\$5.1 5.5	(\$0.1) (0.2)	
Ending Fund Balance	<u>\$10.7</u>	<u>\$10.5</u>	<u>(\$0.3)</u>	

	Twelve Months: Fiscal Year				
	2012/13 Actual	2013/14 Actual	2014/15 Adopted Budget	2014/15 Revised Budget	2014/15 Approved Adjustments
Revenues:					
Solid Waste Charges	\$20.5	\$20.2	\$20.1	\$20.1	\$ -
Interest Earnings ^a	0.1	0.1	-	-	-
Total Revenues	\$20.5	\$20.2	\$20.1	\$20.1	\$ -
Transfers In	-	-	-	-	-
Transfers In - CIP	-	0.8	-	-	-
Total Sources	<u>\$20.5</u>	<u>\$21.0</u>	<u>\$20.1</u>	<u>\$20.1</u>	<u>\$ -</u>
% Change vs. Prior Year	-3%	3%	-5%	-5%	

	Twelve Months: Fiscal Year				
	2012/13 Actual	2013/14 Actual	2014/15 Adopted Budget	2014/15 Revised Budget	2014/15 Approved Adjustments
Expenses:					
Personnel Services	\$6.6	\$6.7	\$6.9	\$6.9	\$ -
Contractual	10.0	10.7	11.5	11.5	-
Commodities	0.6	0.7	0.8	0.8	-
Capital Outlays	-	-	-	-	-
Total Operating Expenses	\$17.2	\$18.1	\$19.2	\$19.2	\$ -
Transfers Out					
CIP Fund	0.3	1.7	0.3	0.3	-
Indirect/Direct Charges	1.7	1.6	1.6	1.6	-
Total Uses	<u>\$19.1</u>	<u>\$21.4</u>	<u>\$21.2</u>	<u>\$21.2</u>	<u>\$ -</u>
% Change vs. Prior Year	4%	12%	-1%	-1%	

^a In FY 2014/15, the timing when gains/losses on investments were recognized was retrospectively changed which affects prior periods

October 2014: Current Month and YTD

(\$ in millions: Rounding differences may occur)

	October Actual	October Revised Budget	YTD Actual	YTD Revised Budget	Actual vs. Budget Favorable / (Unfavorable) Amount	Actual vs. Budget (Unfavorable) Percent
Sources	\$1.7	\$1.7	\$6.8	\$6.7	\$0.1	1%
Uses	1.9	1.7	6.8	6.7	(0.2)	-2%
Change in Fund Balance	(\$0.2)	\$ -	\$ -	\$ -	(\$0.1)	

One Month: October 2014

	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual vs. Budget Favorable / (Unfavorable) Amount	Actual vs. Budget (Unfavorable) Percent
Revenues:						
Solid Waste Charges	\$1.7	\$1.7	\$1.7	\$1.7	\$ -	-
Interest Earnings ^a	-	-	-	-	-	-
Total Revenues	\$1.7	\$1.7	\$1.7	\$1.7	\$ -	-
Transfers In	-	-	-	-	-	-
Transfers In - CIP	-	-	-	-	-	-
Total Sources	\$1.7	\$1.7	\$1.7	\$1.7	\$ -	-
% Change vs. Prior Year	0%	0%	0%	-3%		

Fiscal Year-to-Date: October 2014

	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual vs. Budget Favorable / (Unfavorable) Amount	Actual vs. Budget (Unfavorable) Percent
Revenues:						
Solid Waste Charges	\$6.7	\$6.7	\$6.8	\$6.7	\$0.1	1%
Interest Earnings ^a	-	-	-	-	-	-
Total Revenues	\$6.7	\$6.8	\$6.8	\$6.7	\$0.1	1%
Transfers In	-	-	-	-	-	-
Transfers In - CIP	-	-	-	-	-	-
Total Sources	\$6.7	\$6.8	\$6.8	\$6.7	\$0.1	1%
% Change vs. Prior Year	-4%	1%	0%	-1%		

^a In FY 2014/15, the timing when gains/losses on investments were recognized was retrospectively changed which affects prior periods

Actual to Revised Budget variance of \$0.1 million or 1%:

No explanation necessary.

One Month: October 2014						
	2012/13	2013/14	2014/15	2014/15	Actual	vs. Budget
	Actual	Actual	Actual	Revised	Favorable /	(Unfavorable)
				Budget	Amount	Percent
Expenses:						
Personnel Services	\$0.5	\$0.5	\$0.6	\$0.5	(\$0.1)	-13%
Contractual	0.9	0.9	1.0	1.0	-	-
Commodities	0.1	0.1	0.2	0.1	(0.2)	nm
Capital Outlays	-	-	-	-	-	-
Total Operating Expenses	\$1.5	\$1.6	\$1.8	\$1.5	(\$0.2)	-16%
Transfers Out						
CIP Fund	-	-	-	-	-	-
Indirect/Direct Charges	0.1	0.1	0.1	0.1	-	-
Total Uses	\$1.6	\$1.7	\$1.9	\$1.7	(\$0.2)	-14%
% Change vs. Prior Year	17%	4%	13%	0		

Fiscal Year-to-Date: October 2014						
	2012/13	2013/14	2014/15	2014/15	Actual	vs. Budget
	Actual	Actual	Actual	Revised	Favorable /	(Unfavorable)
				Budget	Amount	Percent
Expenses:						
Personnel Services	\$2.2	\$2.3	\$2.5	\$2.4	(\$0.1)	-5%
Contractual	3.0	3.2	3.5	3.5	-	-
Commodities	0.3	0.4	0.3	0.2	-	-
Capital Outlays	-	-	-	-	-	-
Total Operating Expenses	\$5.4	\$5.9	\$6.3	\$6.1	(\$0.2)	-2%
Transfers Out						
CIP Fund	-	-	-	-	-	-
Indirect/Direct Charges	0.6	0.5	0.5	0.5	-	-
Total Uses	\$6.0	\$6.5	\$6.8	\$6.7	(\$0.2)	-2%
% Change vs. Prior Year	6%	8%	5%	3%		

Actual to Revised Budget variance of (\$0.2) million or (2%):

The unfavorable variance for Personnel Services is driven by overtime which was primarily due to increased demand for brush and bulk services.

FY 2014/15 - FLEET FUND				
(\$ in millions: Rounding differences may occur)				
	Adopted <u>Budget</u>	Revised <u>Budget</u>	Adopted Favorable / <u>Amount</u>	vs. Revised (Unfavorable) <u>Percent</u>
Sources	\$19.8	\$19.8	\$ -	-
Uses	<u>20.5</u>	<u>20.5</u>	-	-
Change in Fund Balance	(\$0.7)	(\$0.7)	\$ -	
Beginning Fund Balance	<u>\$8.3</u>	<u>\$10.2</u>	<u>\$1.8</u>	
Ending Fund Balance	<u><u>\$7.6</u></u>	<u><u>\$9.4</u></u>	<u><u>\$1.8</u></u>	
Contingency Reserve	\$0.5	\$0.5	\$ -	
Future Acquisition	4.7	6.5	1.8	
Unreserved Fund Balance	<u>2.3</u>	<u>2.4</u>	-	
Ending Fund Balance	<u><u>\$7.6</u></u>	<u><u>\$9.4</u></u>	<u><u>\$1.8</u></u>	

Twelve Months: Fiscal Year					
	2012/13 <u>Actual</u>	2013/14 <u>Actual</u>	2014/15 <u>Adopted Budget</u>	2014/15 <u>Revised Budget</u>	2014/15 <u>Approved Adjustments</u>
Revenues:					
Maintenance/Operation Rates	\$12.0	\$7.4	\$7.2	\$7.2	\$ -
Replacement Rates	5.7	6.9	7.2	7.2	-
Fuel Rates	-	4.3	5.0	5.0	-
Other Revenue	0.4	0.5	0.4	0.4	-
Total Revenues	<u>\$18.0</u>	<u>\$19.1</u>	<u>\$19.8</u>	<u>\$19.8</u>	<u>\$ -</u>
Transfers In	-	-	-	-	-
Total Sources	<u><u>\$18.0</u></u>	<u><u>\$19.1</u></u>	<u><u>\$19.8</u></u>	<u><u>\$19.8</u></u>	<u><u>\$ -</u></u>
% Change vs. Prior Year	16%	6%	4%	4%	

Twelve Months: Fiscal Year					
	2012/13 <u>Actual</u>	2013/14 <u>Actual</u>	2014/15 <u>Adopted Budget</u>	2014/15 <u>Revised Budget</u>	2014/15 <u>Approved Adjustments</u>
Expenses:					
Personnel Services	\$3.1	\$3.2	\$3.4 *	\$3.4 *	\$ -
Contractual	1.5	1.5	1.5	1.5	-
Commodities	7.1	7.1	7.9	7.9	-
Capital Outlays	5.6	5.2	7.2	7.2	-
Total Operating Expenses	<u>\$17.3</u>	<u>\$17.0</u>	<u>\$19.9</u>	<u>\$19.9</u>	<u>\$ -</u>
Transfers Out					
Transfer Out CIP	0.8	-	0.6	0.6	-
Transfers to Operating Funds	-	0.8	-	-	-
Total Uses	<u><u>\$18.1</u></u>	<u><u>\$17.7</u></u>	<u><u>\$20.5</u></u> *	<u><u>\$20.5</u></u> *	<u><u>\$ -</u></u>
% Change vs. Prior Year	0%	-1%	13%	13%	

*Includes budgeted vacancy savings net of leave accrual payouts and 3% pay for performance and compensation adjustments.

October 2014: Current Month and YTD

(\$ in millions: Rounding differences may occur)

	October Actual	October Revised Budget	YTD Actual	YTD Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Sources	\$1.7	\$1.6	\$6.7	\$6.6	\$0.1	2%
Uses	2.2	1.1	5.6	4.2	(1.3)	-32%
Change in Fund Balance	(\$0.5)	\$0.5	\$1.1	\$2.4	(\$1.2)	

One Month: October 2014

	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Revenues:						
Maintenance/Operation Rates	\$1.2	\$0.8	\$0.7	\$0.6	\$0.1	18%
Replacement Rates	0.5	0.6	0.6	0.6	-	-
Fuel Rates	-	0.4	0.4	0.4	(0.1)	-16%
Other Revenue	0.2	-	-	-	-	-
Total Revenues	\$1.8	\$1.8	\$1.7	\$1.6	\$ -	-
Transfers In	-	-	-	-	-	-
Total Sources	\$1.8	\$1.8	\$1.7	\$1.6	\$ -	-
% Change vs. Prior Year	47%	-5%	-5%	-7%		

Fiscal Year-to-Date: October 2014

	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Revenues:						
Maintenance/Operation Rates	\$4.0	\$2.7	\$2.7	\$2.4	\$0.3	13%
Replacement Rates	1.9	2.3	2.4	2.4	-	-
Fuel Rates	-	1.5	1.5	1.7	(0.1)	-8%
Other Revenue	0.3	0.1	0.1	0.1	-	-
Total Revenues	\$6.1	\$6.5	\$6.7	\$6.6	\$0.1	2%
Transfers In	-	-	-	-	-	-
Total Sources	\$6.1	\$6.5	\$6.7	\$6.6	\$0.1	2%
% Change vs. Prior Year	21%	6%	3%	1%		

Actual to Revised Budget variance of \$0.1 million or 2%:

The favorable variance in Maintenance/Operation Rates continues to be reflective of the installation of specialty equipment for Police Department vehicles. In addition, the positive variance is due to work that began last fiscal year but wasn't completed and billed until this fiscal year.

One Month: October 2014						
Expenses:	2012/13	2013/14	2014/15	2014/15	Actual vs. Budget	
	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Revised Budget</u>	Favorable / (Unfavorable) Amount	(Unfavorable) Percent
Personnel Services	\$0.2	\$0.2	\$0.3	\$0.3	\$ -	-
Contractual	0.2	0.3	0.2	0.1	-	-
Commodities	0.5	0.5	0.8	0.7	(0.1)	-16%
Capital Outlays	<u>0.2</u>	<u>0.2</u>	<u>1.0</u>	<u>-</u>	<u>(1.0)</u>	<u>nm</u>
Total Operating Expenses	\$1.1	\$1.2	\$2.2	\$1.1	(\$1.1)	-100%
Transfers Out						
Transfer Out CIP	-	-	-	-	-	-
Transfers to Operating Funds	-	-	-	-	-	-
Total Uses	<u>\$1.1</u>	<u>\$1.2</u>	<u>\$2.2</u>	<u>\$1.1</u>	<u>(\$1.1)</u>	<u>-100%</u>
% Change vs. Prior Year	-31%	5%	89%	-6%		

Fiscal Year-to-Date: October 2014						
Expenses:	2012/13	2013/14	2014/15	2014/15	Actual vs. Budget	
	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Revised Budget</u>	Favorable / (Unfavorable) Amount	(Unfavorable) Percent
Personnel Services	\$1.1	\$1.1	\$1.2	\$1.2	\$ -	-
Contractual	0.5	0.5	0.4	0.5	-	-
Commodities	1.5	1.6	1.8	2.4	0.6	26%
Capital Outlays	<u>0.2</u>	<u>0.3</u>	<u>1.9</u>	<u>0.1</u>	<u>(1.8)</u>	<u>nm</u>
Total Operating Expenses	\$3.3	\$3.5	\$5.3	\$4.2	(\$1.1)	-26%
Transfers Out						
Transfer Out CIP	-	-	0.2	-	(0.2)	n/a
Transfers to Operating Funds	-	0.8	-	-	-	-
Total Uses	<u>\$3.3</u>	<u>\$4.3</u>	<u>\$5.6</u>	<u>\$4.2</u>	<u>(\$1.3)</u>	<u>-32%</u>
% Change vs. Prior Year	-50%	31%	30%	-2%		

Actual to Revised Budget variance of (\$1.3) million or (32%):

The unfavorable variance in Capital Outlays is related to vehicles that were scheduled for purchase in FY 2013/14 but were received and invoiced in FY 2014/15. The variance is partially offset by the favorable variance in Commodities, which is due to an adjusting entry for fuel purchase.

FY 2014/15 - RISK FUND				
(\$ in millions: Rounding differences may occur)				
	Adopted Budget	Revised Budget	Adopted Favorable / Amount	vs. Revised (Unfavorable) Percent
Sources	\$11.7	\$11.7	\$ -	-
Uses	8.3	8.3	-	-
Change in Fund Balance	<u>\$3.4</u>	<u>\$3.4</u>	<u>\$ -</u>	
Beginning Fund Balance	\$11.1	\$11.8	\$0.7	
Ending Fund Balance	<u><u>\$14.6</u></u>	<u><u>\$15.3</u></u>	<u><u>\$0.7</u></u>	
Accruals (short term)	\$3.0	\$3.0	\$ -	
Accruals (long term)	5.6	5.6	-	
Property Casualty Reserve	3.4	4.1	0.7	
Contingency	2.5	2.5	-	
Ending Fund Balance	<u><u>\$14.6</u></u>	<u><u>\$15.3</u></u>	<u><u>\$0.7</u></u>	

Twelve Months: Fiscal Year					
	2012/13 Actual	2013/14 Actual	2014/15 Adopted Budget	2014/15 Revised Budget	2014/15 Approved Adjustments
Revenues:					
Property, Liability, Work Comp Rates	\$4.0	\$6.5	\$9.2	\$9.2	\$ -
Unemployment Taxes	0.3	0.1	0.1	0.1	-
Property Tax (Tort Claims)	0.2	0.1	2.1	2.1	-
Insurance/Claims Recoveries	0.2	0.4	0.2	0.2	-
Other/Miscellaneous Revenue	0.1	0.1	0.1	0.1	-
Total Revenues	<u>\$4.8</u>	<u>\$7.3</u>	<u>\$11.7</u>	<u>\$11.7</u>	<u>\$ -</u>
Transfers In	-	-	-	-	-
Total Sources	<u><u>\$4.8</u></u>	<u><u>\$7.3</u></u>	<u><u>\$11.7</u></u>	<u><u>\$11.7</u></u>	<u><u>\$ -</u></u>
% Change vs. Prior Year	4%	53%	61%	61%	

Twelve Months: Fiscal Year					
	2012/13 Actual	2013/14 Actual	2014/15 Adopted Budget	2014/15 Revised Budget	2014/15 Approved Adjustments
Expenses:					
Personnel Services	\$0.7	\$0.7	\$0.8	\$0.8	\$ -
Contractual	7.2	6.8	7.4	7.4	-
Commodities	0.1	0.1	0.1	0.1	-
Total Operating Expenses	<u>\$8.0</u>	<u>\$7.6</u>	<u>\$8.3</u>	<u>\$8.3</u>	<u>\$ -</u>
Transfers Out					
Transfers Out CIP	-	-	-	-	-
Total Uses	<u><u>\$8.0</u></u>	<u><u>\$7.6</u></u>	<u><u>\$8.3</u></u>	<u><u>\$8.3</u></u>	<u><u>\$ -</u></u>
% Change vs. Prior Year	-4%	-5%	8%	8%	

October 2014: Current Month and YTD

(\$ in millions: Rounding differences may occur)

	October Actual	October Revised Budget	YTD Actual	YTD Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Sources	\$0.8	\$0.8	\$3.2	\$3.2	\$ -	-
Uses	0.6	0.5	4.1	3.9	(0.2)	-5%
Change in Fund Balance	\$0.2	\$0.3	(\$0.9)	(\$0.7)	(\$0.2)	

One Month: October 2014

	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Revenues:						
Property, Liability, Work Comp Rates	\$0.3	\$0.5	\$0.8	\$0.8	\$ -	-
Unemployment Taxes	-	-	-	-	-	-
Property Tax (Tort Claims)	-	-	-	-	-	-
Insurance/Claims Recoveries	-	-	-	-	-	-
Other/Miscellaneous Revenue	-	-	-	-	-	-
Total Revenues	\$0.4	\$0.6	\$0.8	\$0.8	\$ -	-
Transfers In	-	-	-	-	-	-
Total Sources	\$0.4	\$0.6	\$0.8	\$0.8	\$ -	-
% Change vs. Prior Year	0%	58%	45%	41%		

Fiscal Year-to-Date: October 2014

	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Revenues:						
Property, Liability, Work Comp Rates	\$1.3	\$2.2	\$3.1	\$3.1	\$ -	-
Unemployment Taxes	-	-	-	-	-	-
Property Tax (Tort Claims)	-	-	-	-	-	-
Insurance/Claims Recoveries	-	0.1	0.1	0.1	-	-
Other/Miscellaneous Revenue	-	-	-	-	-	-
Total Revenues	\$1.4	\$2.3	\$3.2	\$3.2	\$ -	-
Transfers In	-	-	-	-	-	-
Total Sources	\$1.4	\$2.3	\$3.2	\$3.2	\$ -	-
% Change vs. Prior Year	-9%	63%	41%	40%		

Actual to Revised Budget variance of \$0.0 million or 0%

No explanation necessary.

One Month: October 2014						
	2012/13	2013/14	2014/15	2014/15	Actual	vs. Budget
	Actual	Actual	Actual	Revised Budget	Favorable / (Unfavorable) Amount	(Unfavorable) Percent
Expenses:						
Personnel Services	\$0.1	\$0.1	\$0.1	\$0.1	\$ -	-
Contractual	0.3	0.2	0.5	0.5	(0.1)	-16%
Commodities	-	-	-	-	-	-
Total Operating Expenses	\$0.4	\$0.3	\$0.6	\$0.5	(\$0.1)	-14%
Transfers Out						
Transfers Out CIP	-	-	-	-	-	-
Total Uses	\$0.4	\$0.3	\$0.6	\$0.5	(\$0.1)	-14%
% Change vs. Prior Year	70%	-24%	94%	71%		

Fiscal Year-to-Date: October 2014						
	2012/13	2013/14	2014/15	2014/15	Actual	vs. Budget
	Actual	Actual	Actual	Revised Budget	Favorable / (Unfavorable) Amount	(Unfavorable) Percent
Expenses:						
Personnel Services	\$0.2	\$0.2	\$0.3	\$0.3	\$ -	-
Contractual	1.0	2.4	3.8	3.6	(0.2)	-6%
Commodities	-	-	-	-	-	-
Total Operating Expenses	\$1.3	\$2.7	\$4.1	\$3.9	(\$0.2)	-5%
Transfers Out						
Transfers Out CIP	-	-	-	-	-	-
Total Uses	\$1.3	\$2.7	\$4.1	\$3.9	(\$0.2)	-5%
% Change vs. Prior Year	-42%	nm	55%	47%		

Actual to Revised Budget variance of (\$0.2) million or (5%):

The unfavorable variance in Contractual is due to the cost of renewing the city's liability policies. Premium increases are occurring industry wide across all lines of business impacting the rates various organizations will have to pay. The city also chose to keep the current retention rate at renewal versus increasing this threshold which also contributed to the premium increase. This expenditure was budgeted prior to the insurance policy renewal process which resulted in an unforeseen increase in premiums and as a result this variance will carry forward during the fiscal year. Additionally, the city has experienced increased claims filings due to certain occurrences in previous years.

FY 2014/15 - BENEFITS SELF INSURANCE

(\$ in millions: Rounding differences may occur)

	Adopted Budget	Revised Budget	Adopted Favorable / Amount	vs. Revised (Unfavorable) Percent
Sources	\$27.9	\$27.9	\$ -	-
Uses	27.4	27.4	-	-
Change in Fund Balance	\$0.5	\$0.5	\$ -	
Beginning Fund Balance	\$6.3	\$6.1	(\$0.2)	
Ending Fund Balance	<u>\$6.8</u>	<u>\$6.6</u>	<u>(\$0.2)</u>	

	Twelve Months: Fiscal Year				
	2012/13 Actual	2013/14 Actual	2014/15 Adopted Budget	2014/15 Revised Budget	2014/15 Approved Adjustments
Revenues:					
Medical Premiums -COS	\$17.5	\$18.6	\$19.2	\$19.2	\$ -
Dental Premiums - COS	0.8	0.8	0.8	0.8	-
Medical Premiums - EE	5.6	5.9	6.2	6.2	-
Dental Premiums - EE	0.8	0.8	0.8	0.8	-
Medical Premiums - Retiree	0.9	0.6	0.3	0.3	-
Other Revenue	1.0	0.1	0.6	0.6	-
Total Revenues	\$26.6	\$26.9	\$27.9	\$27.9	\$ -
Transfers In	-	-	-	-	-
Total Sources	<u>\$26.6</u>	<u>\$26.9</u>	<u>\$27.9</u>	<u>\$27.9</u>	<u>\$ -</u>
% Change vs. Prior Year	-7%	1%	4%	4%	

	Twelve Months: Fiscal Year				
	2012/13 Actual	2013/14 Actual	2014/15 Adopted Budget	2014/15 Revised Budget	2014/15 Approved Adjustments
Expenses:					
Personnel Services - COS	\$0.2	0.2	0.1	0.1	-
Contractual - COS	0.1	0.1	0.3	0.3	-
Medical Claims	19.7	21.2	22.2	22.2	-
Medical Claims - Retirees	0.9	0.7	0.1	0.1	-
Dental Claims	1.5	1.4	1.5	1.5	-
Provider Admin Fees	1.4	1.3	1.1	1.1	-
Behavioral Health Claims	0.5	0.7	1.0	1.0	-
Stop Loss Insurance	0.5	0.6	0.8	0.8	-
Wellness Incentive	0.1	0.2	0.2	0.2	-
Total Uses	<u>\$25.0</u>	<u>\$26.2</u>	<u>\$27.4</u>	<u>\$27.4</u>	<u>\$ -</u>
% Change vs. Prior Year	-7%	5%	4%	4%	

October 2014: Current Month and YTD
(\$ in millions: Rounding differences may occur)

	October Actual	October Revised Budget	YTD Actual	YTD Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Sources	\$2.3	\$2.3	\$8.9	\$9.4	(\$0.5)	-5%
Uses	2.4	2.3	8.6	9.2	0.5	6%
Change in Fund Balance	(\$0.1)	\$ -	\$0.3	\$0.2	\$0.1	

One Month: October 2014

	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Revenues:						
Medical Premiums - COS	\$1.5	\$1.6	\$1.6	\$1.6	\$ -	-
Dental Premiums - COS	0.1	0.1	0.1	0.1	-	-
Medical Premiums - EE	0.5	0.5	0.5	0.5	-	-
Dental Premiums - EE	0.1	0.1	0.1	0.1	-	-
Medical Premiums - Retiree	0.1	0.1	-	-	-	-
Other Revenue	-	-	-	-	-	-
Total Revenues	\$2.2	\$2.3	\$2.3	\$2.3	\$ -	-
Transfers In	-	-	-	-	-	-
Total Sources	\$2.2	\$2.3	\$2.3	\$2.3	\$ -	-
% Change vs. Prior Year	7%	5%	0%	0%		

Fiscal Year-to-Date: October 2014

	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Revenues:						
Medical Premiums - COS	\$5.9	\$6.2	\$6.3	\$6.4	(\$0.1)	-1%
Dental Premiums - COS	0.3	0.3	0.3	0.3	-	-
Medical Premiums - EE	1.9	1.9	2.0	2.1	(0.1)	-3%
Dental Premiums - EE	0.3	0.3	0.2	0.3	-	-
Medical Premiums - Retiree	0.4	0.2	0.1	0.1	-	-
Other Revenue	0.3	-	-	0.3	(0.3)	-98%
Total Revenues	\$8.9	\$8.9	\$8.9	\$9.4	(\$0.5)	-5%
Transfers In	-	-	-	-	-	-
Total Sources	\$8.9	\$8.9	\$8.9	\$9.4	(\$0.5)	-5%
% Change vs. Prior Year	8%	0%	0%	6%		

Actual to Revised Budget variance of (\$0.5) million or (5%):

The unfavorable variances in Medical Premiums - COS and Medical Premiums - Employee are due to employees on different medical plans than what was budgeted. Certain plans have higher costs than others and the budget assumed certain participation levels while the actuals have occurred with slight differences resulting in lower revenues than planned. The unfavorable variance in Other Revenue is related to the timing of various healthcare and prescription rebates the city receives. These are difficult to budget for as they are not received on a consistent basis and fluctuate between periods.

One Month: October 2014						
Expenses:	2012/13	2013/14	2014/15	2014/15	Actual vs. Budget	
	Actual	Actual	Actual	Revised Budget	Favorable / (Unfavorable) Amount	(Unfavorable) Percent
Personnel Services - COS	\$ -	\$ -	\$ -	\$ -	\$ -	-
Contractual - COS	-	-	-	-	-	-
Medical Claims	1.6	2.2	2.2	1.8	(0.3)	-18%
Medical Claims - Retirees	0.1	-	-	-	-	-
Dental Claims	0.1	0.1	0.1	0.1	-	-
Provider Admin Fees	0.1	0.1	-	0.1	0.1	70%
Behavioral Health Claims	-	0.1	-	0.1	0.1	93%
Stop Loss Insurance	-	0.1	0.1	0.1	-	-
Wellness Incentive	-	-	-	-	-	-
Total Uses	\$2.0	\$2.5	\$2.4	\$2.3	(\$0.1)	-6%
% Change vs. Prior Year	-14%	26%	-4%	-9%		

Fiscal Year-to-Date: October 2014						
Expenses:	2012/13	2013/14	2014/15	2014/15	Actual vs. Budget	
	Actual	Actual	Actual	Revised Budget	Favorable / (Unfavorable) Amount	(Unfavorable) Percent
Personnel Services - COS	\$0.1	\$0.1	\$ -	\$ -	\$ -	-
Contractual - COS	-	-	-	-	-	-
Medical Claims	6.4	7.3	7.7	7.4	(0.3)	-4%
Medical Claims - Retirees	0.5	0.2	0.2	0.1	(0.1)	-94%
Dental Claims	0.5	0.4	0.4	0.5	0.2	30%
Provider Admin Fees	0.5	0.4	0.1	0.4	0.4	83%
Behavioral Health Claims	0.2	0.2	-	0.4	0.3	93%
Stop Loss Insurance	0.2	0.2	0.2	0.3	-	-
Wellness Incentive	-	-	-	0.1	0.1	95%
Total Uses	\$8.3	\$8.8	\$8.6	\$9.2	\$0.5	6%
% Change vs. Prior Year	-8%	7%	-3%	4%		

Actual to Revised Budget variance of \$0.5 million or 6%:

The favorable variance in Dental Claims and Behavioral Health Claims is due to overall claim expenditures being less than budgeted for during the reporting period due to invoice timing and period allocation. The unfavorable variance in Medical Claims and Medical Claims - Retirees is due to the timing of services provided in conjunction with the spread of the budget, the budget is spread evenly and at times services provided to participants do not occur evenly. Finally, Provider Admin Fees will continue to be favorable as the agreement with Cigna is more cost effective than with the previous provider and the current expenses are less than was anticipated.



Privilege (Sales) & Use Tax Collections For October 2014 (For Business Activity in September 2014)

Appendix 1 contains information regarding the “actual” revenue collections from the 1.0 percent Privilege and Use Tax reflected in the General Fund, 0.2 percent dedicated Transportation Privilege Tax, 0.2 percent dedicated Preserve Privilege and Use Taxes, 0.15 percent additional dedicated Preserve Privilege and Use Taxes, and 0.1 percent dedicated Public Safety Privilege and Use Taxes, including adjustments for related license revenues, late collections and audits. While the report includes the actual year-to-date tax collections for the funds previously noted, only the General Fund portion (1.0 percent) of the tax is unrestricted and available for general government purposes.

The report shows a fiscal year Privilege and Use Tax (1.0 percent General Purpose) collections increase of 2 percent compared to the Budget, and an increase of 7 percent compared to the same period a year ago.

Privilege (Sales) & Use Tax by Category and Fund

	Fiscal Year: Twelve Months				
	2012/13	2013/14	2014/15	2014/15	2014/15
	<u>Actual</u>	<u>Actual</u>	<u>Adopted Budget</u>	<u>Revised Budget</u>	<u>Approved Adjustments</u>
1.00% General Purpose					
Rentals	\$12.6	\$12.4	\$12.9	\$12.9	\$0.0
Misc. Retail Stores	14.5	16.1	16.5	16.5	0.0
Major Dept. Stores	9.2	9.2	9.6	9.6	0.0
Automotive	11.0	12.4	12.9	12.9	0.0
Food Stores	6.5	6.6	6.8	6.8	0.0
Construction	9.0	11.1	10.2	10.2	0.0
Dining/ Entertainment	8.1	8.5	8.8	8.8	0.0
Other Taxable Activity	7.1	7.6	7.8	7.8	0.0
Hotel/Motel	4.5	5.0	5.2	5.2	0.0
Utilities	4.4	4.4	4.3	4.3	0.0
License fees, Penalty & Interest	2.2	2.3	2.3	2.3	0.0
Subtotal	<u>\$89.0</u>	<u>\$95.6</u>	<u>\$97.2</u>	<u>\$97.2</u>	<u>\$0.0</u>
0.10% Public Safety	\$8.7	\$9.3	\$9.5	\$9.5	\$0.0
0.20% Transportation	16.9	18.1	18.4	18.4	0.0
0.20% McDowell Preserve 1995	17.4	18.7	19.0	19.0	0.0
0.15% McDowell Preserve 2004	13.0	14.0	14.2	14.2	0.0
Total	<u>\$144.9</u>	<u>\$155.7</u>	<u>\$158.3</u>	<u>\$158.3</u>	<u>\$0.0</u>
% Change vs. Prior Year	5%	7%	2%	2%	

Rounding differences may occur.

Privilege (Sales) & Use Tax by Category and Fund

Fiscal Year-to-Date: October 2014						
	2012/13 Actual	2013/14 Actual	2014/15 Actual	2014/15 Budget	Actual vs. Budget	
					Favorable/(Unfavorable) Amount	Percent
<u>1.00% General Purpose</u>						
Rentals	\$4.0	\$4.1	\$4.3	\$4.2	\$0.1	2%
Misc. Retail Stores	4.2	4.5	4.6	4.7	0.0	0%
Major Dept. Stores	2.8	2.7	2.8	2.8	0.0	0%
Automotive	3.4	3.8	4.1	4.1	0.0	0%
Food Stores	1.8	1.9	2.0	1.9	0.0	0%
Construction	2.8	3.3	4.1	3.7	0.4	12%
Dining/ Entertainment	2.2	2.3	2.5	2.4	0.1	4%
Other Taxable Activity	1.6	1.9	2.0	2.0	0.0	0%
Hotel/Motel	0.8	1.0	1.0	1.0	0.0	0%
Utilities	1.7	1.6	1.6	1.6	0.0	0%
License fees, Penalty & Interest	0.4	0.4	0.4	0.4	(0.1)	-13%
Subtotal	\$25.6	\$27.5	\$29.4	\$28.9	\$0.5	2%
0.10% Public Safety	\$2.5	\$2.7	\$2.9	\$2.8	\$0.1	2%
0.20% Transportation	4.9	5.3	5.7	5.5	0.1	3%
0.20% McDowell Preserve 1995	5.0	5.4	5.8	5.7	0.1	2%
0.15% McDowell Preserve 2004	3.8	4.1	4.4	4.3	0.1	2%
Total	\$41.8	\$45.0	\$48.1	\$47.2	\$0.9	2%
% Change vs. Prior Year		8%	7%	5%		

Rounding differences may occur.

Rental Sales Taxes

The rental category includes rentals of commercial and residential real property and personal property rentals, (such as rentals of formal wear, DVD's, home health equipment, recreational goods, electronics, appliances, etc.)

Actual to Revised Budget variance of \$0.1 million or 2%: This increase is due in part to an increase in residential rental taxes due to some new apartment complexes beginning to rent units.

Miscellaneous Retail Stores Sales Taxes

This category includes small clothing stores, art galleries, luggage stores, home furnishing stores, jewelry stores, drug stores, hobby stores, household appliance stores, sporting goods stores, florists, computer stores, hardware stores, and pet supply stores.

Actual to Revised Budget variance of \$0.0 million or 0%: No explanation necessary.

Major Department Stores Sales Taxes

This category includes large department stores, warehouse clubs, supercenters, and discount department stores.

Actual to Revised Budget variance of \$0.0 million or 0%: No explanation necessary.

Automotive Sales Taxes

The automotive category includes automobile dealers, motorcycle dealers, automotive repair shops, tire shops, car washes, and car leasing companies.

Actual to Revised Budget variance of \$0.0 million or 0%: No explanation necessary.

Food Stores Sales Taxes

This category includes grocery stores, candy stores, meat markets and convenience stores.

Actual to Revised Budget variance of \$0.0 million or 0%: No explanation necessary.

Construction Sales Taxes

The construction tax is collected on all construction activity; commercial and residential; new and re-model. It also includes landscaping, painting, flooring installation, siding, roofing, concrete, plumbing, heating, electrical, framing, drywall, infrastructure, masonry, finish carpentry, etc.

Actual to Revised Budget variance of \$0.4 million or 12%: This is due to an increase in single family and multifamily homes.

Dining/Entertainment Sales Taxes

The restaurant category includes restaurants, bars, cafeterias, mobile food vendors, and caterers.

Actual to Revised Budget variance of \$0.1 million or 4%: This is due to an increase in sales from restaurants.

Other Taxable Activity Sales Taxes

This category includes movie theatres, golf courses, gyms, bowling centers, amusement arcades, interior designers, publishers, banks, doctors, lawyers, accountants, beauty salons, barber shops, personal goods repair shops, photographers, advertising, wholesalers, and manufacturers.

Actual to Revised Budget variance of \$0.0 million or 0%: No explanation necessary.

Hotel/Motel Sales Taxes

This category includes lodging space rental on a short-term basis and other activities provided at the hotel/motel.

Actual to Revised Budget variance of \$0.0 million or 0%: No explanation necessary.

Utilities Sales Taxes

This category includes businesses that provide telecommunication (landlines and cellular), electricity, gas, or water services.

Actual to Revised Budget variance of \$0.0 million or 0%: No explanation necessary.

License Fees, Penalty & Interest

This category consists of application and license fees for Transaction Privilege (sales) tax licenses, interest, and penalties.

Actual to Revised Budget variance of (\$0.1) million or (13%): This is due to a decrease in penalties and interest.

Glossary

To ensure legal compliance and financial management for the various restricted revenues and program expenditures, the city's accounting and budget structure is segregated into various funds. This approach is unique to the government sector. Fund accounting segregates functions and activities into separate self-balancing funds that are created and maintained for specific purposes.

A **fund** is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The city, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

The General Fund is the city's chief operating fund and is used to account for all financial resources, except those that are legally required to be accounted for in another fund.

GENERAL FUND SOURCES

Sales Tax - Scottsdale's total city sales tax rate is 1.65 percent. Of that amount, 0.55 percent is dedicated to the specific purposes related to transportation and preservation (which are accounted for in Special Revenue Funds) and 0.10 percent is dedicated to public safety (accounted for in the General Fund). The remaining 1.0 percent of the sales tax is also accounted for in the General Fund and is available to fund basic municipal services such as police, fire, libraries, and parks. Sales tax receipts received in the current month are based on prior month activity. This general-purpose sales tax is the city's single largest revenue source. The sales tax category results can be found in Appendix 1.

State Shared Revenues - These revenues are derived from state shared sales taxes, income taxes (revenue sharing), and vehicle license taxes (auto lieu). On a per capita basis, state sales taxes generated in Scottsdale tend to be higher than most other cities/towns due to higher wealth, consumer spending habits, and larger amounts of visitor/tourist spending. As directed by statute, the State distributes the shared portion of State sales taxes back to local governments based on population, not by the amount of sales taxes collected within the local jurisdiction.

Charges for Services/Other - Charges for Services include numerous revenues such as building permits, recreation fees, fire department fees, WestWorld fees, interest income, and property rentals. Also included are cost allocations from the General Fund to the enterprise funds.

Property Taxes - Property taxes are comprised only of the "Primary" property taxes levied on the assessed value of all property within the city to help pay for basic operations of the City. Secondary property taxes are not included in the General Fund as they must be used solely for General Obligation bond debt service payments. Increases in revenue from year to year reflect new property additions to the tax roll and Council actions to increase total revenue as legally allowed.

Franchise Fees and In-Lieu Taxes - This category represents revenues from utility and cable providers for their permitted use of the city's Rights-of-Way.

Bed Taxes - A transient lodging tax (bed tax) is applied to lodging room charges for stays of 29 days or less in hotels or short-term rentals. Effective July 1, 2010, the bed tax rate was increased from 3 percent to 5 percent, half of which must be spent on destination marketing and half of which is to be used for Capital, Events Development, Administration and other. A new fund was established for Tourism Development after the adoption of the FY 2012/13 budget to account for this revenue.

Transfers In - Transfers in reflects funds received from the Enterprise Funds (In-Lieu Franchise Fees and In-Lieu Property Tax) and Special Programs (30 Day Tow).

GENERAL FUND USES

Personnel Services include the salaries and wages (pay for time worked, overtime premium, vacation, and sick leave) plus the city's contribution for fringe benefits such as retirement, social security, health, and workers' compensation insurance. It is reduced by vacancy savings, but increased for medical and vacation leave accrual payouts that are made at the time of separation from the city.

Contractual Services category includes expenditures for services performed by firms, individuals, or other city divisions.

Commodities includes supplies, repair and replacement parts, small tools, and maintenance and repairs.

Glossary

Capital outlays include the purchase of land, the purchase or construction of buildings, structures, and facilities, plus machinery and equipment. It includes expenditures that result in the acquisition or addition of a fixed asset or increase the capacity, efficiency, span of life, or economy of operating an existing fixed asset. For an item to qualify as capital outlay the expenditure must meet all of the following requirements: (1) have an estimated useful life of more than two years; (2) have a unit cost of \$10,000 or more; and (3) be betterment or improvement.

Debt Service & Contracts Payable is primarily debt payments related to Municipal Property Corporation (MPC) bonds where the city's excise taxes are pledged to meet debt service. It also includes contractual obligations related to development agreements (funded by sales tax rebates) which vary based on the actual sales tax collections.

Transfers-Out represents the authorized transfer of cash to other funds, divisions, departments and/or capital projects.

OTHER FUNDS

Transportation Fund is considered a Special Revenue Fund, which is used to account for the proceeds of specific revenue sources that are legally restricted to expenditures for specified purposes. The Transportation Fund receives and expends the city's allocation of the Arizona Highway User Revenue Tax (HURF) as well as other transportation related revenues. The amount of HURF available to each city is allocated based on population. These monies must be used for street construction, reconstruction, maintenance, or transit. The State of Arizona requires the city to establish and maintain an accounting for Highway User Revenue Funds. The fund also accounts for the 1989 voter approved Transportation Privilege (Sales) Tax of 0.20 percent which is dedicated to funding transportation improvements and operations. Fifty percent of the Transportation Sales Tax is transferred to the Capital Improvement Fund for transportation related capital improvement projects.

Tourism Development Fund is a Special Revenue Fund to account for the sources and uses related to tourism. Revenues consist of transient lodging tax (bed tax), lease rental earnings from the Fairmont-Princess Hotel and hospitality trolley sponsorships. Bed Tax is the largest portion of this fund and is derived from lodging room charges for stays of 29 days or less in hotels or short-term rentals.

Enterprise Funds are used to account for operations, which are financed and operated similarly to private businesses, where the intent is that the service is self-sufficient, with all costs including debt service supported predominantly by user charges. The city maintains three Enterprise Funds to account for Water & Water Reclamation, Aviation, and Solid Waste activities.

Water & Water Reclamation Funds

This fund accounts for the transactions related to the city's water and water reclamation business activities, including operating revenue, expenditures and debt service payments.

- Water Service Rates are monthly water billings which consist of a base charge according to meter size and a variable charge for the amount of water consumed.
- Water Reclamation Service Rates are monthly charges based on the volume and strength of the sewage discharge.
- Non-Potable Water Rates includes the sale of surface water, reverse osmosis (RO) and effluent treated to irrigation standards. These different water types are delivered to 23 Reclaimed Water Distribution System (RWDS) golf courses, 3 Irrigation Water Distribution System (IWDS) golf courses, the Gainey Ranch Golf Club, the WestWorld golf course and the Inlet/Silverado golf course.
- Miscellaneous Revenue includes rental income, miscellaneous reimbursements and other minor fees.

Aviation Fund

This fund accounts for the transactions related to the city's aviation business activity at the Scottsdale Airport.

- Aviation Rates are charges for a variety of services provided to airport customers including Landing Fees, Airport/Airpark Fuel Fees, Transient Parking Fees, Fixed Tenant Rents, Percentage Fees for Aeronautical Business Permits (ABPs), Custom Fees and miscellaneous other charges.
- Privilege and Use Tax-Jet Fuel are charges earned from jet fuel sales by Fixed Based Operators (FBOs) in accordance with the Scottsdale Revised Code, Article IV, Section 422.

Glossary

Solid Waste Fund

This fund accounts for the transactions related to the city's solid waste and recycling business activities.

- Solid Waste Rates include residential charges which are a flat fee per month and commercial charges which are based on the size of the container and the number of pickups per month. Additionally Solid Waste Rates include roll-off charges, uncontained service charges, recycling program charges, and household hazardous waste collection charges.

Internal Service Funds are used to account for the financing, on a cost-reimbursement basis, of commodities or services provided by one program for the benefit of other programs within the city. The report includes three Internal Service Funds to account for Fleet, Risk, and Benefits activities.

Fleet Fund

This fund is used to account for the expenditures associated with purchasing and maintaining the city's vehicles. Replacement and operation of vehicles are charged to the city departments as internal operating costs to each program based on the quantity and type of vehicle used. The department charges become revenue to the Fleet Fund.

Risk Fund

This fund is used to account for the city's self-insurance, safety and risk management functions. Revenue to this fund is derived from internal charges to division programs and is captured as internal rates. Payments for unemployment, workers' compensation, and property and liability claims are made from this fund

Benefits Self Insurance Fund

This fund is used to account for the city's self-insured medical and dental benefits. Revenue to this fund is derived from premiums collected through charges to division programs, which consists of both city and employee components. Revenue is also collected through premium charges to retirees as well as pharmacy rebates and stop loss insurance recoveries. This fund provides payment of actual healthcare expenses (medical, prescription and dental claims) as well as claims administration and other benefit plan expenses.