

# Financial Report Fiscal Year-to-Date As of June 2013

Report to the City Council  
Prepared by City Treasurer – Finance and Accounting Division  
October 31, 2013



## FINANCIAL REPORT YEAR-TO-DATE JUNE 2013

The following report is a summary of financial results for the City's General Fund (which is the primary operating fund of the City), Transportation Fund, Tourism Development Fund, major Enterprise Funds, Fleet Fund, Risk Fund and Benefits Self-Insurance Fund. The report also includes detailed information on the City's privilege (sales) tax by major category.

Financial statements summarize sources and uses by major categories. Significant budget to actual variances are highlighted and explained.

On May 8, 2012, City Council authorized the creation of the Tourism Development Fund. The Tourism Development Fund is a Special Revenue Fund consisting of Bed Tax, Princess Hotel lease revenue and Hospitality Trolley sponsorships. This fund was established to account for all revenues and expenditures related to tourism. Beginning August 2012, revenue collections, revenue and expenditure budgets, and expenditure activity was transferred to the newly created Tourism Development Fund.

Beginning January 2013, the report includes Statements of Operations for WestWorld and The Giants Spring Training Baseball Stadium. The statements summarize operating revenue and expenses to determine the operating income (before and after debt service) for each activity.

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**General Fund- Summary****FY 2012/13 - GENERAL FUND**

(\$ in millions: Rounding differences may occur)

	Adopted Budget	Revised Budget	Adopted vs. Revised Favorable/(Unfavorable)	
			Amount	Percent
Sources	\$242.0	\$260.4	\$18.5	8%
Uses	250.3	269.3	(19.0)	-8%
Change in Fund Balance	(\$8.4)	(\$8.9)	(\$0.5)	
Beginning Fund Balance	\$39.4	\$44.8	\$5.4	
Ending Fund Balance	\$31.1	\$36.0	\$4.9	
Reserved*	\$24.7	\$24.6	(\$0.2)	
Contingency	\$5.0	\$4.5	(\$0.5)	
Unreserved	\$1.3	\$6.9	\$5.6	

\*General Fund Reserved equals 10% of operating expenses for the General Fund plus Transportation Fund per Financial Policy No. 35.

**June 2013: Current Month and YTD**

(\$ in millions: Rounding differences may occur)

	June Actual	June Revised Budget	YTD Actuals	YTD Revised Budget	Actual vs. Budget Favorable/(Unfavorable)	
					Amount	Percent
Sources	\$22.9	\$21.2	\$267.2	\$260.4	\$6.7	3%
Uses	36.5	35.2	269.0	269.3	0.2	0%
Change in Fund Balance	(\$13.6)	(\$14.0)	(\$1.8)	(\$8.9)	\$7.0	

## Sources

(\$ in millions: Rounding differences may occur)

	Twelve Months: Fiscal Year			
	2010/11	2011/12	2012/13	2012/13
	Actual	Actual	Adopted Budget	Revised Budget
1.1% Sales Taxes	\$87.9	\$92.9	\$97.3	\$97.3
State-Shared Revenues	48.4	42.3	47.6	47.6
Property Taxes	24.6	24.8	25.3	25.3
Bed Taxes*	13.1	13.4	13.4	-
Franchise Fees/In-Lieu Taxes	11.2	11.8	11.5	11.2
Charges for Services/Other*	24.5	25.9	23.3	21.7
Building Permit Fees & Charges	6.9	8.4	8.7	8.7
Interest Earnings	1.2	1.5	1.1	1.1
Indirect/Direct Cost Allocation**	13.9	8.6	6.7	7.1
Bond Proceeds <sup>(a)</sup>	-	-	-	31.0
Total Revenue	\$231.7	\$229.7	\$234.9	\$251.0
Transfers In	12.2	9.9	7.1	9.5
Total Sources	\$243.9	\$239.6	\$242.0	\$260.4
% Change vs. Prior Year	-3%	-2%	1%	9%

	One Month: June 2013					
	2010/11	2011/12	2012/13	2012/13	Actual vs. Budget	
	Actual	Actual	Actual	Revised Budget	Favorable/(Unfavorable) Amount	Percent
1.1% Sales Taxes	\$7.3	\$7.7	\$8.8	\$7.7	\$1.0	13%
State-Shared Revenues	4.0	3.2	4.2	3.9	0.2	6%
Property Taxes	2.4	3.8	2.1	2.5	(0.4)	-16%
Bed Taxes*	1.3	1.0	-	-	-	-
Franchise Fees/In-Lieu Taxes	0.9	1.2	0.9	0.9	-	-
Charges for Services/Other*	2.5	2.9	2.7	2.5	0.2	10%
Building Permit Fees & Charges	0.4	0.8	1.0	1.0	0.1	9%
Interest Earnings	(0.3)	0.8	0.1	0.1	-	-
Indirect/Direct Cost Allocation**	1.2	0.7	0.6	0.6	-	-
Bond Proceeds <sup>(a)</sup>	-	-	-	-	-	-
Total Revenue	\$19.6	\$22.2	\$20.4	\$19.1	\$1.2	6%
Transfers In	1.3	0.9	2.6	2.1	0.5	21%
Total Sources	\$20.9	\$23.0	\$22.9	\$21.2	\$1.7	8%
% Change vs. Prior Year		10%	-1%	-8%		

	Fiscal Year-to-Date: June 2013					
	2010/11	2011/12	2012/13	2012/13	Actual vs. Budget	
	Actual	Actual	Actual	Revised Budget	Favorable/(Unfavorable) Amount	Percent
1.1% Sales Taxes	\$87.9	\$92.9	\$97.7	\$97.3	\$0.4	0%
State-Shared Revenues	48.4	42.3	47.3	47.6	(0.3)	-1%
Property Taxes	24.6	24.8	24.9	25.3	(0.4)	-1%
Bed Taxes*	13.1	13.4	-	-	n/a	n/a
Franchise Fees/In-Lieu Taxes	11.2	11.8	11.9	11.2	0.7	6%
Charges for Services/Other*	24.6	25.9	25.3	21.7	3.6	17%
Building Permit Fees & Charges	6.9	8.4	11.5	8.7	2.7	31%
Interest Earnings	1.2	1.5	1.4	1.1	0.3	27%
Indirect/Direct Cost Allocation**	13.9	8.6	7.0	7.1	-	-
Bond Proceeds <sup>(a)</sup>	-	-	31.0	31.0	-	-
Total Revenue	\$231.7	\$229.7	\$258.0	\$251.0	\$7.0	3%
Transfers In	12.2	9.9	9.2	9.5	(0.2)	-3%
Total Sources	\$243.9	\$239.6	\$267.2	\$260.4	\$6.7	3%
% Change vs. Prior Year		-2%	12%	9%		

\* Beginning in August 2012, the budget and collection of Bed Tax, Princess Hotel Lease and Hospitality Trolley advertising revenues have been moved to the newly created Tourism Development Fund authorized by City Council on May 8, 2012.

\*\* Direct Cost Allocation for Fire included in Indirect Cost Allocation amounts for all years except Adopted FY 2012/13, where it was adopted as a Transfer In. FY 2012/13 budget has since been revised to provide consistent annual comparisons.

<sup>(a)</sup> MPC Bond proceeds to fund Nordstrom Garage Lease payoff.

## Sales Taxes

	Twelve Months: Fiscal Year			
	2010/11	2011/12	2012/13	2012/13
	Actual	Actual	Adopted Budget	Revised Budget
1.00% General Purpose Sales Tax	\$80.1	84.6	\$88.7	\$88.7
0.10% Public Safety Sales Tax	7.8	8.2	8.6	8.6
Total General Fund Sales Taxes	\$87.9	\$92.9	\$97.3	\$97.3
% Change vs. Prior Year	2%	6%	5%	5%

	Fiscal Year-to-Date: June 2013				Actual vs. Budget	
	2010/11	2011/12	2012/13	2012/13	Favorable/(Unfavorable)	
	Actual	Actual	Actual	Revised Budget	Amount	Percent
1.00% General Purpose Sales Tax	\$80.1	\$84.6	\$89.0	\$88.7	\$0.3	0%
0.10% Public Safety Sales Tax	7.8	8.2	8.7	8.6	0.1	1%
Total General Fund Sales Taxes	\$87.9	\$92.9	\$97.7	\$97.3	\$0.4	0%
% Change vs. Prior Year		6%	5%	5%		

**Actual to Revised Budget variance of \$0.4 million or 0%:**

No explanation necessary. See Appendix 1 for further information about results by sales tax categories.

## State-Shared Revenues

	Twelve Months: Fiscal Year			
	2010/11	2011/12	2012/13	2012/13
	Actual	Actual	Adopted Budget	Revised Budget
State Revenue Sharing	\$22.8	\$18.3	\$22.2	\$22.2
State Shared Sales Tax	17.8	17.0	18.2	18.2
Auto Lieu Tax	7.7	7.0	7.2	7.2
Total State Shared Revenues	\$48.4	\$42.3	\$47.6	\$47.6
% Change vs. Prior Year	-13%	-13%	12%	12%

	Fiscal Year-to-Date: June 2013				Actual vs. Budget	
	2010/11	2011/12	2012/13	2012/13	Favorable/(Unfavorable)	
	Actual	Actual	Actual	Revised Budget	Amount	Percent
State Revenue Sharing	\$22.8	\$18.3	\$22.2	\$22.2	-	-
State Shared Sales Tax	17.8	17.0	17.8	18.2	(0.4)	-2%
Auto Lieu Tax	7.7	7.0	7.3	7.2	0.1	1%
Total State Shared Revenues	\$48.4	\$42.3	\$47.3	\$47.6	(\$0.3)	-1%
% Change vs. Prior Year		-13%	12%	12%		

**Actual to Revised Budget variance of (\$0.3) million or (1%):**

While State Shared Sales Tax collections continue to trend higher than prior year actuals, they are still falling below the state's forecasted amounts. The previously reported unfavorable variance in Auto Lieu Tax has improved with the lag in payments having corrected itself.

### Property Taxes

**Actual to Revised Budget variance of (\$0.4) million or (1%):**

The unfavorable variance is a timing issue and is not indicative of annual results.

### Bed Taxes

**Actual to Revised Budget variance of n/a or n/a:**

With the creation of the Tourism Development Fund, bed tax revenue budgets were moved out of the General Fund to the new fund; all revenues collected year to date are now reported in the new fund.

### Franchise Fees and In-Lieu Taxes

	Twelve Months: Fiscal Year			
	2010/11 Actual	2011/12 Actual	2012/13 Adopted	2012/13 Revised
			Budget	Budget
Electric and Gas Franchise	\$7.8	\$8.1	\$8.2	\$8.0
Cable TV License Fee	3.2	3.4	3.0	3.0
Salt River Project Lieu Tax	0.2	0.2	0.2	0.2
Total Franchise Fees/In-Lieu Taxes	\$11.2	\$11.8	\$11.5	\$11.2
% Change vs. Prior Year	-2%	5%	-3%	-5%

	Fiscal Year-to-Date: June 2013					Actual vs. Budget Favorable/(Unfavorable)	
	2010/11 Actual	2011/12 Actual	2012/13 Actual	2012/13 Revised	2012/13 Budget		
				Budget	Budget	Amount	Percent
Electric and Gas Franchise	\$7.8	\$8.1	\$8.2	\$8.0	\$8.0	\$0.2	3%
Cable TV License Fee	3.2	3.4	3.5	3.0	3.0	0.4	14%
Salt River Project Lieu Tax	0.2	0.2	0.3	0.2	0.2	-	-
Total Franchise Fees/In-Lieu Taxes	\$11.2	\$11.8	\$11.9	\$11.2	\$11.2	\$0.7	6%
% Change vs. Prior Year		5%	1%	-5%			

**Actual to Revised Budget variance of \$0.7 million or 6%:**

The favorable variance in Electric and Gas Franchise is the result of increased utility revenues due to either new customer connections and/or higher customer usage. The favorable variance for Cable TV License Fee is the result of an increase in cable vendor gross revenues.

**Charges for Services/Other**

	Twelve Months: Fiscal Year			
	2010/11	2011/12	2012/13	2012/13
	Actual	Actual	Adopted Budget	Revised Budget
<i>Licenses, Permits &amp; Fees</i>				
Recreation Fees	\$3.6	\$3.8	\$3.7	\$3.7
WestWorld	2.6	2.6	2.7	2.7
Fire Service Charges	0.8	0.5	0.5	0.5
Business Licenses & Fees	1.7	1.8	1.8	1.8
<i>Fines &amp; Forfeitures</i>				
Court Fines	4.3	4.5	4.3	4.3
Photo Enforcement Revenue	2.0	2.3	2.1	2.1
Parking Fines	0.3	0.3	0.3	0.3
Library Fines & Fees	0.4	0.4	0.3	0.3
<i>Miscellaneous</i>				
Stormwater Water Quality Charge	0.8	0.9	0.9	0.9
Property Rental	3.2	3.6	3.3	1.8
Intergovernmental Revenue	0.9	0.8	0.9	0.9
Contributions/Donations	-	-	0.1	-
Miscellaneous	0.5	1.1	0.7	0.7
Reimbursements	3.4	3.2	1.8	1.8
Total Charges for Services/Other	\$24.5	\$25.9	\$23.3	\$21.7
% Change vs. Prior Year	-8%	6%	-10%	-16%

	Fiscal Year-to-Date: June 2013				Actual vs. Budget	
	2010/11	2011/12	2012/13	2012/13	Favorable/(Unfavorable)	
	Actual	Actual	Actual	Revised Budget	Amount	Percent
<i>Licenses, Permits &amp; Fees</i>						
Recreation Fees	\$3.6	\$3.8	\$3.6	\$3.7	-	-
WestWorld	2.6	2.6	2.9	2.7	0.2	6%
Fire Service Charges	0.8	0.5	0.7	0.5	0.3	55%
Business Licenses & Fees	1.7	1.8	1.7	1.8	-	-
<i>Fines &amp; Forfeitures</i>						
Court Fines	4.3	4.5	4.1	4.3	(0.2)	-5%
Photo Enforcement Revenue	2.0	2.3	2.2	2.1	0.1	3%
Parking Fines	0.3	0.3	0.3	0.3	-	-
Library Fines & Fees	0.4	0.4	0.3	0.3	-	-
30 Day Tow Program	-	-	-	-	-	-
<i>Miscellaneous</i>						
Stormwater Water Quality Charge	0.8	0.9	0.8	0.9	-	-
Property Rental	3.2	3.6	2.3	1.8	0.5	27%
Intergovernmental Revenue	0.9	0.8	1.1	0.9	0.3	29%
Contributions/Donations	0.0	0.1	0.1	-	0.1	n/a
Miscellaneous	0.5	1.1	1.4	0.7	0.7	94%
Reimbursements	3.4	3.2	3.7	1.8	1.9	nm
Total Charges for Services/Other	\$24.5	\$25.9	\$25.3	\$21.7	\$3.6	17%
% Change vs. Prior Year		6%	-2%	-16%		

**Actual to Revised Budget variance of \$3.6 million or 17%:**

The timing of receipts and reconciliation of event reimbursements at WestWorld is offsetting the unfavorable variances previously reported. The favorable variance in Fire Service Charges is attributable to an increase in Advanced Life Support transports. The unfavorable variance in Court Fines is the result of a decline in criminal citations. The favorable variance in Property Rental is from increased revenues at the Stadium related to a new summer baseball league that rented the facility in July and August and an increase in reimbursable maintenance from the Giants; rents received that were not budgeted, as well as favorable activity at the Tournament Players Club. The favorable variance in Intergovernmental Revenue is primarily the result of \$0.1 million in School Resource Officer (SRO) reimbursements for FY 2011/12 recorded in FY 2012/13 as well as a \$0.1 million increase in Civic Center Library reciprocal borrowing revenues potentially as a result of surrounding community library cutbacks. The favorable variance in Contributions is the payment received from EPCOR for their contribution towards the November election costs for the proposed water franchise agreement. The favorable variance in Miscellaneous revenue is attributable to unbudgeted revenue of \$0.5 million received for an investment pool bankruptcy settlement; \$0.2 million in recoveries from Tax Licensing, Police Property and Evidence, the sale of property, and increased passport activity. The favorable variance in Reimbursements is the result of a \$1.3 million ASRS Retirement Incentive Recovery, as well as a \$0.6 million tax rebate on utilities.

### Building Permit Fees and Charges

**Actual to Revised Budget variance of \$2.7 million or 31%:**

The favorable variance is primarily attributable to unanticipated large projects coming in, such as Broadstone Lincoln and SkySong apartment complex.

### Interest Earnings

**Actual to Revised Budget variance of \$0.3 million or 27%:**

The favorable variance is due to investment trades during the year that resulted in unbudgeted recognition of gains.

### Indirect/Direct Cost Allocations

**Actual to Revised Budget variance of \$0.0 million or 0%:**

No explanation necessary.

### Bond Proceeds

**Actual to Revised Budget variance of \$0.0 million or 0%:**

No explanation necessary.

### Transfers In

	Twelve Months: Fiscal Year			
	2010/11	2011/12	2012/13	2012/13
	Actual	Actual	Adopted Budget	Revised Budget
CIP	\$3.6	\$0.9	\$0.0	\$0.0
Tourism Development - Bed Tax	-	-	-	2.7
Direct Cost Allocation - Fire*	-	-	0.3	-
30 Day Tow	-	0.3	0.3	0.3
Fleet Transfer	-	1.0	-	-
Special Programs	-	0.2	-	-
Enterprise In Lieu Franchise Fees	6.4	6.7	6.4	6.4
Enterprise In Lieu Property Tax	1.8	0.9	-	-
Water Campus Security	0.5	-	-	-
<b>Total Transfers In</b>	<b>\$12.2</b>	<b>\$9.9</b>	<b>\$7.1</b>	<b>\$9.5</b>
% Change vs. Prior Year	-37%	-15%	-28%	-5%

	Fiscal Year-to-Date: June 2013				Actual vs. Budget	
	2010/11	2011/12	2012/13	2012/13	Favorable/(Unfavorable)	
	Actual	Actual	Actual	Revised Budget	Amount	Percent
CIP	\$3.6	\$0.9	\$0.0	\$0.0	-	-
Tourism Development - Bed Tax	-	-	1.5	2.7	(1.2)	-44%
30 Day Tow	-	0.3	0.3	0.3	-	-
Fleet Transfer	-	1.0	-	-	-	-
Special Programs	-	0.2	0.4	-	0.4	n/a
Enterprise In Lieu Franchise Fees	6.4	6.7	6.7	6.4	0.3	5%
Enterprise In Lieu Property Tax	1.8	0.9	-	-	-	-
Water Campus Security	0.5	-	-	-	-	-
<b>Total Transfers In</b>	<b>\$12.2</b>	<b>\$9.9</b>	<b>\$9.2</b>	<b>\$9.5</b>	<b>(\$0.2)</b>	<b>-3%</b>
% Change vs. Prior Year		-19%	-7%	-5%		

\* FY 2012/13 Budget moved to Indirect/Direct Cost Allocations category.

**Actual to Revised Budget variance of (\$0.2) million or (3%):**

The unfavorable variance in Tourism Development - Bed Tax is due to the reversal of the transfer-in from the Tourism Development Fund. The transfer-in was authorized by City Council to cover the expected FY 2012/13 WestWorld shortfall. However, due to delays in the issuance of debt for the Tony Nelssen Equestrian Center (TNEC) the shortfall is not expected until FY 2013/14. Therefore, the transfer will not occur until next fiscal year. The favorable variance for Special Programs is the result of remaining balances from prior years' General Fund Special Programs transfers being appropriately returned to the General Fund. Also contributing to the favorable variance in Special Programs is the result of Human Services contributions to Community Services for After-School Program summer fee assistance at the community centers. The favorable variance in Enterprise In Lieu Franchise Fees is due to a favorable variance in revenues from water service charges and water reclamation charges in the Water and Water Reclamation funds. Water sales were higher than anticipated and were favorably affected by rate structural changes. Water reclamation revenues experienced favorable results due to higher than anticipated seasonal adjustments, which are based on water sales for the prior winter period.



## Uses

(\$ in millions: Rounding differences may occur)

	Twelve Months: Fiscal Year				
	2010/11	2011/12	2012/13	2012/13	2012/13
Expenses:*	<u>Actual</u>	<u>Actual</u>	<u>Adopted Budget</u>	<u>Revised Budget</u>	<u>Approved Adjustments</u>
Personnel Services	\$158.0	\$154.2	\$157.8 **	\$157.4	(\$0.3)
Contractual	48.6	45.2	51.6	50.2	( 1.4)
Commodities	7.4	7.3	7.9	7.8	( 0.1)
Capital Outlays	0.5	0.2	1.1	1.1	-
Total Operating Expenses	\$214.5	\$206.9	\$218.3	\$216.4	(\$1.8)
Debt Service & Contracts Payable	12.2	17.8	18.0	44.3 ***	26.3
Transfers Out	11.5	14.8	14.0	8.5	( 5.5)
Total Uses	\$238.3	\$239.4	\$250.3 **	\$269.3	\$19.0
% Change vs. Prior Year	-6%	0%	5%	12%	

	One Month: June 2013					Actual vs. Budget	
	2010/11	2011/12	2012/13	2012/13	2012/13	Favorable / (Unfavorable)	Amount
Expenses:*	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Revised Budget</u>	<u>Actual</u>	<u>vs. Budget</u>	<u>Percent</u>
Personnel Services	\$13.1	\$12.6	\$12.4	\$12.3	(\$0.1)	-1%	
Contractual	6.0	5.5	36.0 ***	5.9	( 30.1)	nm	
Commodities	1.6	1.6	1.5	1.1	( 0.4)	-40%	
Capital Outlays	0.4	0.1	0.1	-	( 0.1)	nm	
Total Operating Expenses	\$21.0	\$19.8	\$50.1	\$19.3	(\$30.7)	nm	
Debt Service & Contracts Payable	7.9	10.0	(18.9) ***	9.9	28.7	nm	
Transfers Out	4.8	4.4	5.3	6.0	0.7	12%	
Total Uses	\$33.6	\$34.2	\$36.5	\$35.2	(\$1.3)	-4%	
% Change vs. Prior Year	-25%	2%	7%	3%			

	Fiscal Year-to-Date: June 2013					Actual vs. Budget	
	2010/11	2011/12	2012/13	2012/13	2012/13	Favorable / (Unfavorable)	Amount
Expenses:*	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Revised Budget</u>	<u>Actual</u>	<u>vs. Budget</u>	<u>Percent</u>
Personnel Services	\$158.0	\$154.2	\$157.7	\$157.4	(\$0.4)	0%	
Contractual	48.6	45.2	78.5 ***	50.2	( 28.3)	-56%	
Commodities	7.4	7.3	8.0	7.8	( 0.2)	-2%	
Capital Outlays	0.5	0.2	1.1	1.1	0.1	7%	
Total Operating Expenses	\$214.5	\$206.9	\$245.2	\$216.4	(\$28.8)	-13%	
Debt Service & Contracts Payable	12.2	17.8	15.1	44.3 ***	29.3	66%	
Transfers Out	11.5	14.8	8.7	8.5	(0.2)	-3%	
Total Uses	\$238.3	\$239.4	\$269.0	\$269.3	\$0.2	0%	
% Change vs. Prior Year	-6%	0%	12%	12%			

	Fiscal Year-to-Date: June 2013					Actual vs. Budget	
	2010/11	2011/12	2012/13	2012/13	2012/13	Favorable / (Unfavorable)	Amount
Expenses:*	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Revised Budget</u>	<u>Actual</u>	<u>vs. Budget</u>	<u>Percent</u>
Mayor & Council and Charter Officers	\$19.0	\$17.3	\$17.8	\$18.7	\$0.9	5%	
Administrative Services	14.4	14.0	14.3	14.4	0.1	1%	
Community & Economic Dev	25.2	22.9	53.1 ***	22.1	( 31.0)	nm	
Community Services	34.5	31.6	33.3	33.9	0.6	2%	
Public Safety	12.0	10.9	11.2	11.6	0.4	3%	
Public Safety - Fire	23.5	24.0	26.1	26.1	-	-	
Public Safety - Police	70.1	70.4	71.7	72.1	0.4	1%	
Public Works	15.9	15.9	17.8	17.5	( 0.2)	-1%	
Total Operating Expenses	\$214.5	\$206.9	\$245.2	\$216.4	(\$28.8)	-13%	

\*Beginning in August 2012, the Bed Tax budget and expenditures have moved to the newly created Tourism Development Fund authorized by City Council on May 8, 2012.

\*\*Includes budgeted vacancy savings net of leave accrual payouts, 2% pay for performance and compensation adjustments.

\*\*\*Includes the Nordstrom Garage Lease Payoff paid for with bond proceeds. Additionally, the Nordstrom payoff was originally categorized as a Debt Service payment but later reclassified as a payment from the Community and Economic Development Division. This adjustment occurred post year-end and the corresponding budget was not able to be moved per Council Resolution causing the budgeted and actual amounts to reside in different locations.

<b>Personnel Services</b>						
Twelve Months: Fiscal Year						
	2010/11	2011/12	2012/13	2012/13	2012/13	
	<u>Actual</u>	<u>Actual</u>	<u>Adopted</u>	<u>Revised</u>	<u>Approved</u>	
			<u>Budget</u>	<u>Budget</u>	<u>Adjustments</u>	
Salaries and Wages	\$118.4	\$112.0	\$112.9 *	112.9	\$ -	
Overtime	5.7	6.6	5.8	5.9	0.1	
FICA	8.1	7.8	7.9	7.8	( 0.1)	
Retirement	13.2	14.1	15.8	15.6	( 0.2)	
Health/Dental/Miscellaneous	12.7	13.8	15.3	15.2	( 0.1)	
<b>Total Personnel Services</b>	<b>\$158.0</b>	<b>\$154.2</b>	<b>\$157.8 *</b>	<b>\$157.4</b>	<b>(\$0.3)</b>	
% Change vs. Prior Year	-6%	-2%	2%	2%		
Fiscal Year-to-Date: June 2013						
	2010/11	2011/12	2012/13	2012/13	Actual vs. Budget	
	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Revised</u>	Favorable / (Unfavorable)	
				<u>Budget</u>	<u>Amount</u>	<u>Percent</u>
Salaries and Wages	\$118.4	\$112.0	\$112.5	\$112.9	\$0.4	0%
Overtime	5.7	6.6	6.9	5.9	( 1.0)	-17%
FICA	8.1	7.8	7.7	7.8	-	-
Retirement	13.2	14.1	15.7	15.6	( 0.1)	-1%
Health/Dental/Miscellaneous	12.7	13.8	15.0	15.2	0.3	2%
<b>Total Personnel Services</b>	<b>\$158.0</b>	<b>\$154.2</b>	<b>\$157.7</b>	<b>\$157.4</b>	<b>(\$0.4)</b>	<b>0%</b>
% Change vs. Prior Year	-6%	-2%	2%	2%		
<b>Pay Periods</b>	<b>26</b>	<b>26</b>	<b>26</b>			

\*Includes budgeted vacancy savings net of leave accrual payouts, 2% pay for performance and compensation adjustments.

**Actual to Revised Budget variance of (\$0.4) million or 0%:**

The unfavorable variance in Personnel Services continues to be primarily driven by overtime. This unfavorable variance in overtime is largely due to increased vacancies or not fully trained employees within the Police Department specifically in Communication, Patrol, and Detention Officer positions, which is resulting in additional overtime to ensure minimum staffing levels are maintained. In addition, the increased overtime was attributable to the Waste Management Open public safety commitment. This unfavorable variance is partially offset by \$0.7 million of savings in other divisions, as well as savings in Health/Dental/Miscellaneous.

<b>Macro Personnel Adjustments</b>						
	2010/11	2011/12	2012/13	2012/13		
	<u>Actual</u>	<u>Actual</u>	<u>Adopted</u>	Year-To-Date		
			<u>Budget</u>	<u>Saved/(Used)</u>	<u>Remaining</u>	
2% Pay for Performance	\$ -	\$ -	\$2.7	(\$2.7)	\$ -	
Compensation Adjustments	-	-	0.6	( 0.6)	-	
Vacancy Savings	( 4.0)	( 3.8)	( 3.3)	3.9	0.6	
Vacation Leave Payouts	0.7	0.6	0.8	( 0.8)	-	
Medical Leave Payouts	1.1	0.9	1.1	( 1.0)	-	
Reclassifications	-	-	-	-	-	
<b>Total Vacancy Savings/Payouts</b>	<b>(\$2.2)</b>	<b>(\$2.3)</b>	<b>\$1.9</b>	<b>(\$1.2)</b>	<b>\$0.7</b>	

**Total Saved/(Used) YTD of (\$1.2) million:**

The city has achieved \$3.9 million in vacancy savings largely offset by \$1.8 million of vacation and medical leave payouts. The annual amount for the 2 percent pay for performance and the \$0.6 million for compensation adjustments were transferred to the division budgets and spread based on payroll dates. The pay for performance payouts and compensation adjustments paid year-to-date are reflected in the personnel services actual expenditures within the divisions.

### Contractual Services

**Actual to Revised Budget variance of (\$28.3) million or (56%):**

The Nordstrom Garage Lease payoff was originally budgeted for in Debt Service and Contracts Payable and the corresponding payment was recorded in the same category. During year-end close this expense was reclassified to the Community and Economic Development Division but the corresponding budget was not able to be moved per Council Resolution. This large unfavorable variance in Contractual is offset by a large favorable variance in Debt Service and Contracts Payable. This reclass totaled \$31.0 million and removing this one-time item results in an operational positive variance of \$2.7 million. The favorable variance in Contractual Services continues to be attributable largely to the jail services contract versus budget, which was based on prior year activity. Additionally, invoices for jail services have not been received as expected, and the favorable variance is related to less maintenance and repair activity for the city's fleet.

### Commodities

**Actual to Revised Budget variance of (\$0.2) million or (2%):**

The unfavorable variance is attributable to the purchase of minor equipment and materials to maintain and repair buildings and improvements. Facilities Maintenance completed a large number of projects citywide by year end. There were also a number of repair projects throughout the year that were required to be completed out of necessity.

### Capital Outlays

**Actual to Revised Budget variance of \$0.1 million or 7%:**

The favorable variance continues to be attributable to a timing issue for Community Services' pool equipment and field lighting operating projects. Projects are in process but invoices have not been received as planned and budgeted.

### Debt Service & Contracts Payable

	Twelve Months: Fiscal Year				
	2010/11	2011/12	2012/13	2012/13	2012/13
	<u>Actual</u>	<u>Actual</u>	<u>Adopted Budget</u>	<u>Revised Budget</u>	<u>Approved Adjustments</u>
MPC Excise Debt Fund	\$6.7	\$7.6	\$10.3	\$8.9	(\$1.4)
MPC Excise Debt Fund - Bed Tax	0.6	0.6	1.5	-	( 1.5)
Certificates of Participation (COP)	0.9	3.5	-	-	-
Contracts Payable	3.5	3.6	6.2	32.9	26.7
COP - Radio Financing	0.5	2.5	-	2.5	2.5
Debt Service & Contracts Payable	<u>\$12.2</u>	<u>\$17.8</u>	<u>\$18.0</u>	<u>\$44.3</u>	<u>\$26.3</u>
% Change vs. Prior Year	36%	45%	1%	nm	

	Fiscal Year-to-Date: June 2013					
	2010/11	2011/12	2012/13	2012/13	Actual vs. Budget	
	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Revised Budget</u>	Favorable / (Unfavorable)	Amount / Percent
Debt Service Transfer	\$ -	\$ -	\$2.8	\$ -	(\$2.8)	n/a
MPC Excise Debt Fund	6.7	7.6	7.9	8.9	1.0	11%
MPC Excise Debt Fund - Bed Tax	0.6	0.6	-	-	-	-
Certificates of Participation (COP)	0.9	3.5	-	-	-	-
Contracts Payable	3.5	3.6	1.8	32.9	31.1	94%
COP - Radio Financing	0.5	2.5	2.5	2.5	-	-
Debt Service & Contracts Payable	<u>\$12.2</u>	<u>\$17.8</u>	<u>\$15.1</u>	<u>\$44.3</u>	<u>\$29.3</u>	<u>66%</u>
% Change vs. Prior Year	35%	45%	-15%	nm		

**Actual to Revised Budget variance of \$29.3 million or 66%:**

The favorable variance is largely attributable to the Nordstrom Garage Lease payoff which was originally budgeted for in Debt Service and Contracts Payable and the corresponding payment was recorded in this category. During year-end close this expense was reclassified to the Community and Economic Development Division but the corresponding budget was not able to be moved per Council Resolution. This large favorable variance in Debt Service and Contracts Payable is offset by a large unfavorable variance in the Contractual category of Community and Economic Development. The remaining variance net of the Nordstrom Garage Lease payoff is \$1.1 million and 2.5%, largely attributable to MPC Excise Debt Fund which is based on actuals that fluctuate.

**Transfers-Out**

Twelve Months: Fiscal Year					
	2010/11	2011/12	2012/13	2012/13	2012/13
	<u>Actual</u>	<u>Actual</u>	<u>Adopted Budget</u>	<u>Revised Budget</u>	<u>Approved Adjustments</u>
CIP - Stadium	\$ -	\$0.3	\$ -	\$ -	\$ -
CIP - PAYGO	2.0	2.0	5.4	5.4	-
CIP - Bed Tax	2.8	0.5	1.8	-	( 1.8)
Health Care Reserve Fund	-	3.0	-	-	-
Spec Pgms Fund - Art In Public Places	-	0.9	-	-	-
Bed Tax Fund	6.7	6.7	6.7	3.0	( 3.7)
Spec Pgms Fund - Comm Svcs	-	0.1	-	-	-
Spec Pgms Fund - Fire	-	-	-	-	-
Spec Pgms Fund - Planning & Dev	0.1	0.1	0.1	0.1	-
Spec Pgms Fund - SW Gas Fund	-	-	-	-	-
PC Replacement Fund	-	1.2	-	-	-
<b>Total Transfers Out</b>	<b>\$11.5</b>	<b>\$14.8</b>	<b>\$14.0</b>	<b>\$8.5</b>	<b>(\$5.5)</b>
% Change vs. Prior Year	-43%	28%	-5%	-42%	

Fiscal Year-to-Date: June 2013						
	2010/11	2011/12	2012/13	2012/13	Actual vs. Budget	
	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Revised Budget</u>	<u>Favorable / (Unfavorable)</u>	<u>Amount</u>
						<u>Percent</u>
CIP - Stadium	\$ -	\$0.3	\$0.1	\$ -	(\$0.1)	n/a
CIP - PAYGO	2.0	2.0	5.2	5.4	0.2	3%
CIP - Bed Tax	2.8	0.5	-	-	-	-
Health Care Reserve Fund	-	3.0	-	-	-	-
Spec Pgms Fund - Art In Public Places	-	0.9	-	-	-	-
Bed Tax Fund	6.7	6.7	3.0	3.0	-	-
Spec Pgms Fund - Comm Svcs	-	0.1	0.2	-	( 0.2)	n/a
Spec Pgms Fund - Fire	-	-	0.1	-	( 0.1)	n/a
Spec Pgms Fund - Planning & Dev	0.1	0.1	0.1	0.1	-	-
Spec Pgms Fund - SW Gas Fund	-	-	0.1	-	( 0.1)	n/a
PC Replacement Fund	-	1.2	-	-	-	-
<b>Total Transfers Out</b>	<b>\$11.5</b>	<b>\$14.8</b>	<b>\$8.7</b>	<b>\$8.5</b>	<b>(\$0.2)</b>	<b>-3%</b>
% Change vs. Prior Year	-43%	28%	-41%	-42%		

**Actual to Revised Budget variance of (\$0.2) million or (3%):**

No explanation necessary.

<b>FY 2012/13 - TRANSPORTATION FUND</b>				
(\$ in millions: Rounding differences may occur)				
	Adopted Budget	Revised Budget	Adopted Favorable / Amount	vs. Revised (Unfavorable) Percent
Sources	\$31.4	\$31.4	\$ -	-
Uses	31.2	31.2	-	-
Change in Fund Balance	\$0.2	\$0.2	\$ -	
Beginning Fund Balance	\$4.3	\$5.0	\$0.7	
Ending Fund Balance	<u>\$4.5</u>	<u>\$5.2</u>	<u>\$0.7</u>	

Twelve Months: Fiscal Year					
	2010/11 Actual	2011/12 Actual	2012/13 Adopted Budget	2012/13 Revised Budget	2012/13 Approved Adjustments
Revenues:					
HURF Taxes	\$13.4	\$10.9	\$12.2	\$12.2	\$ -
0.20% City Sales Tax	15.0	16.0	16.8	16.8	-
Other	6.1	3.3	1.9	2.4	0.6
Total Revenues	<u>\$34.5</u>	<u>\$30.2</u>	<u>\$30.9</u>	<u>\$31.4</u>	<u>\$0.6</u>
Transfers In	0.6	1.2	0.6	-	(0.6)
Total Sources	<u>\$35.1</u>	<u>\$31.4</u>	<u>\$31.4</u>	<u>\$31.4</u>	<u>\$ -</u>
% Change vs. Prior Year	2%	-11%	0%	0%	

Twelve Months: Fiscal Year					
	2010/11 Actual	2011/12 Actual	2012/13 Adopted Budget	2012/13 Revised Budget	2012/13 Approved Adjustments
Expenses:					
Personnel Services	\$6.3	\$5.1	\$5.4 *	\$5.4 *	\$ -
Contractual	15.4	14.7	16.6	16.6	-
Commodities	0.6	0.6	0.7	0.7	-
Capital Outlays	3.0	0.2	0.1	0.1	-
Total Operating Expenses	<u>\$25.2</u>	<u>\$20.6</u>	<u>\$22.8</u>	<u>\$22.8</u>	<u>\$ -</u>
Transfers Out					
CIP Fund	7.6	8.0	8.4	8.4	-
Total Uses	<u>\$32.8</u>	<u>\$28.7</u>	<u>\$31.2 *</u>	<u>\$31.2 *</u>	<u>\$ -</u>
% Change vs. Prior Year	-5%	-13%	9%	9%	

\*Includes budgeted vacancy savings net of leave accrual payouts, 2% pay for performance and compensation adjustments.

**June 2013: Current Month and YTD**  
 (\$ in millions: Rounding differences may occur)

	June Actual	June Revised Budget	YTD Actual	YTD Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Sources	\$3.0	\$2.4	\$32.3	\$31.4	\$0.9	3%
Uses	11.1	11.6	29.3	31.4	2.0	6%
Change in Fund Balance	(\$8.1)	(\$9.2)	\$3.0	\$0.1	\$2.9	

One Month: June 2013

	2010/11 Actual	2011/12 Actual	2012/13 Actual	2012/13 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Revenues:						
HURF Taxes	\$1.0	\$0.9	\$1.2	\$1.0	\$0.2	16%
0.20% City Sales Tax	1.2	1.4	1.5	1.3	0.2	13%
Other	0.1	0.7	0.4	-	0.3	nm
Total Revenues	\$2.4	\$3.0	\$3.0	\$2.4	\$0.6	27%
Transfers In	-	-	-	-	-	-
Total Sources	\$2.4	\$3.0	\$3.0	\$2.4	\$0.6	27%
% Change vs. Prior Year	-62%	25%	3%	-19%		

Fiscal Year-to-Date: June 2013

	2010/11 Actual	2011/12 Actual	2012/13 Actual	2012/13 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Revenues:						
HURF Taxes	\$13.4	\$10.9	\$11.9	\$12.2	(\$0.3)	-3%
0.20% City Sales Tax	15.0	16.0	16.9	16.8	0.1	0%
Other	6.1	3.3	3.6	2.4	1.1	47%
Total Revenues	\$34.5	\$30.2	\$32.3	\$31.4	\$0.9	3%
Transfers In	0.6	1.2	-	-	-	-
Total Sources	\$35.1	\$31.4	\$32.3	\$31.4	\$0.9	3%
% Change vs. Prior Year	2%	-11%	3%	0%		

**Actual to Revised Budget variance of \$0.9 million or 3%:**

HURF Taxes continue to struggle to recover from the economic downturn as unstable gas prices are having an effect on consumer confidence, leading consumers to continue driving less. The favorable variance in Other revenue is mainly attributable to unanticipated Lottery Transportation Assistance Fund (LTAF) funding becoming available in FY 2012/13.

One Month: June 2013							
	2010/11	2011/12	2012/13	2012/13	Actual	vs. Budget	
	Actual	Actual	Actual	Revised	Favorable /	(Unfavorable)	
				Budget	Amount	Percent	
Expenses:							
Personnel Services	\$0.5	\$0.4	\$0.4	\$0.4	\$ -	-	
Contractual	1.4	3.3	2.1	2.7	0.7	24%	
Commodities	-	0.2	0.2	-	(0.2)	nm	
Capital Outlays	-	-	-	-	-	-	
Total Operating Expenses	\$2.0	\$3.9	\$2.7	\$3.2	\$0.5	16%	
Transfers Out							
CIP Fund	7.6	8.0	8.5	8.4	(0.1)	-1%	
Total Uses	\$9.6	\$12.0	\$11.1	\$11.6	\$0.4	4%	
% Change vs. Prior Year	-17%	24%	-7%	-3%			

Fiscal Year-to-Date: June 2013							
	2010/11	2011/12	2012/13	2012/13	Actual	vs. Budget	
	Actual	Actual	Actual	Revised	Favorable /	(Unfavorable)	
				Budget	Amount	Percent	
Expenses:							
Personnel Services	\$6.3	\$5.1	\$5.4	\$5.5	\$0.2	3%	
Contractual	15.4	14.7	14.8	16.6	1.8	11%	
Commodities	0.6	0.6	0.7	0.7	0.1	11%	
Capital Outlays	3.0	0.2	-	0.1	0.1	98%	
Total Operating Expenses	\$25.2	\$20.6	\$20.9	\$22.9	\$2.1	9%	
Transfers Out							
CIP Fund	7.6	8.0	8.5	8.4	(0.1)	-1%	
Total Uses	\$32.8	\$28.7	\$29.3	\$31.4	\$2.0	6%	
% Change vs. Prior Year	-5%	-13%	2%	9%			

**Actual to Revised Budget variance of \$2.0 million or 6%:**

The favorable variance in Contractual is attributable to the invoice timing for Street Operation's concrete contractors contract and recently completed street overlay projects. Work and services have been completed; however, invoices have not been received. Additionally, the favorable variance in Contractual is related to invoice timing for the various Transit contracts, the City has not yet been invoiced for services rendered. Finally, the favorable variance is related to less maintenance and repair activity for the city's fleet than expected. The favorable variance in Capital Outlays is attributed to the CIP Advance Planning Program not having the level of expense originally anticipated in the budget.

**FY 2012/13 - TOURISM DEVELOPMENT FUND**

(\$ in millions: Rounding differences may occur)

	Adopted Budget	Revised Budget	Adopted Favorable / Amount	vs. Revised (Unfavorable) Percent
Sources	\$ -	\$18.0	\$18.0	n/a
Uses	-	14.0	( 14.0)	n/a
Change in Fund Balance	\$ -	\$4.0	\$4.0	
Beginning Fund Balance	\$ -	\$ -	\$ -	
Ending Fund Balance	\$ -	\$4.0	\$4.0	

Twelve Months: Fiscal Year					
	2010/11 Actual	2011/12 Actual	2012/13 Adopted Budget	2012/13 Revised Budget	2012/13 Approved Adjustments
Revenues:					
Bed Taxes	\$ -	\$ -	\$ -	\$13.4	\$13.4
Hospitality Trolley Sponsorship	-	-	-	0.1	0.1
Princess Hotel Lease	-	-	-	1.5	1.5
Total Revenues	\$ -	\$ -	\$ -	\$15.0	\$15.0
Transfers In	-	-	-	3.0	3.0
Total Sources	\$ -	\$ -	\$ -	\$18.0	\$18.0
% Change vs. Prior Year			n/a	n/a	

Twelve Months: Fiscal Year					
	2010/11 Actual	2011/12 Actual	2012/13 Adopted Budget	2012/13 Revised Budget	2012/13 Approved Adjustments
Expenses:					
Marketing (CVB)	\$ -	\$ -	\$ -	\$6.7	\$6.7
Events & Event Development	-	-	-	1.1	1.1
Hospitality Trolley	-	-	-	0.2	0.2
Admin/Research	-	-	-	0.5	0.5
Total Operating Expenses	\$ -	\$ -	\$ -	\$8.4	\$8.4
Transfers Out					
Debt Service	-	-	-	2.9	2.9
General Fund	-	-	-	2.7	2.7
Total Uses	\$ -	\$ -	\$ -	\$14.0	\$14.0
% Change vs. Prior Year			n/a	n/a	



**June 2013: Current Month and YTD**  
 (\$ in millions: Rounding differences may occur)

	June Actual	June Revised Budget	YTD Actual	YTD Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Sources	\$1.5	\$1.3	\$18.5	\$18.0	\$0.5	3%
Uses	3.9	5.4	11.3	14.0	2.7	20%
Change in Fund Balance	(\$2.5)	(\$4.1)	\$7.2	\$4.0	\$3.2	

One Month: June 2013

	2010/11 Actual	2011/12 Actual	2012/13 Actual	2012/13 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Revenues:						
Bed Taxes	\$ -	\$ -	\$1.2	\$1.1	\$0.1	6%
Hospitality Trolley Sponsorship	-	-	-	-	-	-
Princess Hotel Lease	-	-	0.2	0.2	0.1	29%
Total Revenues	\$ -	\$ -	\$1.4	\$1.3	\$0.1	7%
Transfers In	-	-	0.1	-	0.1	n/a
Total Sources	\$ -	\$ -	\$1.5	\$1.3	\$0.2	13%
% Change vs. Prior Year			n/a	n/a		

Fiscal Year-to-Date: June 2013

	2010/11 Actual	2011/12 Actual	2012/13 Actual	2012/13 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Revenues:						
Bed Taxes	\$ -	\$ -	\$13.9	\$13.4	\$0.5	3%
Hospitality Trolley Sponsorship	-	-	0.1	0.1	-	-
Princess Hotel Lease	-	-	1.4	1.5	( 0.1)	-4%
Total Revenues	\$ -	\$ -	\$15.4	\$15.0	\$0.4	3%
Transfers In	-	-	3.1	3.0	0.1	3%
Total Sources	\$ -	\$ -	\$18.5	\$18.0	\$0.5	3%
% Change vs. Prior Year			n/a	n/a		

**Actual to Revised Budget variance of \$0.5 million or 3%:**

The positive variance for Bed Taxes is attributable to an improved economy which includes an increase in tourism related activity in the local economy.

One Month: June 2013						
	2010/11	2011/12	2012/13	2012/13	Actual	vs. Budget
	Actual	Actual	Actual	Revised	Favorable /	(Unfavorable)
				Budget	Amount	Percent
Expenses:						
Marketing (CVB)	\$ -	\$ -	\$0.9	\$0.6	(\$0.4)	-65%
Events & Event Development	-	-	0.1	0.4	0.2	64%
Hospitality Trolley	-	-	0.1	-	( 0.1)	n/a
Admin/Research	-	-	-	0.1	0.1	77%
Total Operating Expenses	\$ -	\$ -	\$1.2	\$1.0	(\$0.1)	-11%
Transfers Out						
Debt Service	-	-	1.2	2.9	1.7	59%
General Fund	-	-	1.6	1.5	( 0.1)	-6%
Total Uses	\$ -	\$ -	\$3.9	\$5.4	\$1.5	27%
% Change vs. Prior Year			n/a	n/a		

Fiscal Year-to-Date: June 2013						
	2010/11	2011/12	2012/13	2012/13	Actual	vs. Budget
	Actual	Actual	Actual	Revised	Favorable /	(Unfavorable)
				Budget	Amount	Percent
Expenses:						
Marketing (CVB)	\$ -	\$ -	\$6.9	\$6.7	(\$0.2)	-3%
Events & Event Development	-	-	1.0	1.1	-	-
Hospitality Trolley	-	-	0.2	0.2	-	-
Admin/Research	-	-	0.4	0.5	0.1	26%
Total Operating Expenses	\$ -	\$ -	\$8.5	\$8.4	(\$0.1)	-1%
Transfers Out						
Debt Service	-	-	1.2	2.9	1.7	59%
General Fund	-	-	1.6	2.7	1.1	41%
Total Uses	\$ -	\$ -	\$11.3	\$14.0	\$2.7	20%
% Change vs. Prior Year			n/a	n/a		

**Actual to Revised Budget variance of \$2.7 million or 20%:**

The favorable variance is primarily due to the reversal of the transfer to the General Fund authorized by City Council to cover the expected FY 2012/13 WestWorld shortfall. Due to delays in the issuance of debt for the Tony Nelssen Equestrian Center (TNEC), the shortfall is not expected until FY 2013/14. Therefore, the transfer will not occur until next fiscal year.

<b>FY 2012/13 - WATER AND WATER RECLAMATION FUNDS</b>				
(\$ in millions: Rounding differences may occur)				
	Adopted Budget	Revised Budget	Adopted Favorable / Amount	vs. Revised (Unfavorable) Percent
Sources	\$149.7	\$149.7	\$ -	-
Uses	148.8	148.8	-	-
Change in Fund Balance	\$0.9	\$0.9	\$ -	
Beginning Fund Balance	\$51.7	\$65.1	\$13.4	
Ending Fund Balance	<u>\$52.7</u>	<u>\$66.0</u>	<u>\$13.4</u>	
60 to 90 Day Operating	\$14.4	\$14.4	\$ -	
Repair/Replacement Reserve	28.6	33.1	4.5	
Revenue Bond Debt Reserve	5.0	5.0	-	
Special Contractual	4.7	4.8	0.1	
Unreserved Fund Balance	-	8.7	8.7	
Ending Fund Balance	<u>\$52.7</u>	<u>\$66.0</u>	<u>\$13.4</u>	

Twelve Months: Fiscal Year					
	2010/11 Actual	2011/12 Actual	2012/13 Adopted Budget	2012/13 Revised Budget	2012/13 Approved Adjustments
Revenues:					
Water Service Charges	\$86.7	\$89.2	\$86.5	\$86.5	\$ -
Water Reclamation Charges	34.5	35.2	34.1	34.1	-
Non-Potable Water Fees	8.5	10.7	10.4	10.4	-
Interest Earnings	1.3	0.6	0.4	0.4	-
Miscellaneous Revenue	2.1	11.2	1.7	1.7	-
Total Revenues	<u>\$133.1</u>	<u>\$146.9</u>	<u>\$133.1</u>	<u>\$133.1</u>	<u>\$ -</u>
Transfers In	17.4	16.9	16.6	16.6	-
Bond Proceeds	-	-	-	-	-
Total Sources	<u>\$150.6</u>	<u>\$163.8</u>	<u>\$149.7</u>	<u>\$149.7</u>	<u>\$ -</u>
% Change vs. Prior Year	-34%	9%	-9%	-9%	

Twelve Months: Fiscal Year					
	2010/11 Actual	2011/12 Actual	2012/13 Adopted Budget	2012/13 Revised Budget	2012/13 Approved Adjustments
Expenses:					
Personnel Services	\$15.5	\$16.1	\$17.6	\$17.6	\$ -
Contractual	22.2	25.1	28.1	28.1	-
Commodities	22.1	23.4	24.6	24.6	-
Capital Outlays	0.2	0.1	0.2	0.2	-
Total Operating Expenses	<u>\$59.9</u>	<u>\$64.6</u>	<u>\$70.5</u>	<u>\$70.5</u>	<u>\$ -</u>
Debt Service & Contracts Payable	29.8	29.1	28.7	28.7	-
Transfers Out					
Bond Proceeds	29.1	11.4	-	-	-
CIP Fund	11.4	53.1	37.7	37.7	-
Franchise Fees	6.4	6.7	6.4	6.4	-
In Lieu Property Tax Fees	1.7	0.9	-	-	-
Indirect/Direct Charges	10.1	6.5	5.4	5.4	-
Total Uses	<u>\$148.6</u>	<u>\$172.4</u>	<u>\$148.8</u>	<u>\$148.8</u>	<u>\$ -</u>
% Change vs. Prior Year	-30%	16%	-14%	-14%	

**June 2013: Current Month and YTD**  
 (\$ in millions: Rounding differences may occur)

	June	June	YTD	YTD	Actual vs. Budget	
	Actual	Revised Budget	Actual	Revised Budget	Favorable / (Unfavorable) Amount	(Unfavorable) Percent
Sources	\$13.6	\$12.3	\$155.5	\$149.7	\$5.8	4%
Uses	59.0	50.8	152.2	148.7	( 3.5)	-2%
Change in Fund Balance	(\$45.4)	(\$38.5)	\$3.2	\$1.0	\$2.2	

**One Month: June 2013**

	2010/11	2011/12	2012/13	2012/13	Actual vs. Budget	
	Actual	Actual	Actual	Revised Budget	Favorable / (Unfavorable) Amount	(Unfavorable) Percent
Revenues:						
Water Service Charges	\$7.9	\$9.6	\$9.2	\$8.0	\$1.2	15%
Water Reclamation Charges	2.8	2.9	3.1	2.8	0.4	13%
Non-Potable Water Fees	1.2	3.4	0.6	1.2	( 0.6)	-49%
Interest Earnings	0.4	( 0.2)	0.1	-	0.1	nm
Miscellaneous Revenue	-	0.2	0.4	0.1	0.2	nm
Total Revenues	\$12.2	\$16.0	\$13.5	\$12.2	\$1.3	11%
Transfers In	0.9	-	0.1	0.1	-	-
Bond Proceeds	-	-	-	-	-	-
Total Sources	\$13.1	\$16.0	\$13.6	\$12.3	\$1.3	11%
% Change vs. Prior Year	-86%	22%	-15%	-23%		

**Fiscal Year-to-Date: June 2013**

	2010/11	2011/12	2012/13	2012/13	Actual vs. Budget	
	Actual	Actual	Actual	Revised Budget	Favorable / (Unfavorable) Amount	(Unfavorable) Percent
Revenues:						
Water Service Charges	\$86.7	\$89.2	\$90.9	\$86.5	\$4.4	5%
Water Reclamation Charges	34.5	35.2	35.8	34.1	1.7	5%
Non-Potable Water Fees	8.5	10.7	9.3	10.4	( 1.1)	-11%
Interest Earnings	1.3	0.6	1.0	0.4	0.6	nm
Miscellaneous Revenue	2.1	11.2	1.9	1.7	0.2	9%
Total Revenues	\$133.1	\$146.9	\$138.9	\$133.1	\$5.7	4%
Transfers In	17.4	16.9	16.6	16.6	-	-
Bond Proceeds	-	-	-	-	-	-
Total Sources	\$150.6	\$163.8	\$155.5	\$149.7	\$5.8	4%
% Change vs. Prior Year	-35%	9%	-5%	-9%		

**Actual to Revised Budget variance of \$5.8 million or 4%:**

The favorable variance in Water Service Charges is driven by a 15 percent increase from the newly implemented rate structure, offset by a decrease of 5 percent in volumes delivered and a decrease of 4 percent in changes for variances in the mix of bills per tier. The new rate structures were based upon the assumption that a reduction of 2 percent in water deliveries would be realized due to higher rates per tier. While the reduction in volume was realized a lower bill count within the higher tiers was not realized. The favorable variance in Water Reclamation Charges is driven by higher than anticipated seasonal volume adjustments which are based on water sales for the prior winter average period. The unfavorable variance in Non-Potable Water Fees is driven by lower water deliveries to the golf courses.

One Month: June 2013						
	2010/11	2011/12	2012/13	2012/13	Actual vs. Budget	
	Actual	Actual	Actual	Revised Budget	Favorable / (Unfavorable) Amount	(Unfavorable) Percent
Expenses:						
Personnel Services	\$1.3	\$1.3	\$1.4	\$1.4	\$ -	-
Contractual	4.6	5.0	4.7	4.7	( 0.1)	-1%
Commodities	2.6	4.4	3.0	4.3	1.3	31%
Capital Outlays	-	0.1	0.1	-	( 0.1)	n/a
Total Operating Expenses	\$8.5	\$10.8	\$9.1	\$10.3	\$1.2	12%
Debt Service & Contracts Payable	20.2	20.2	20.5	20.5	-	-
Transfers Out						
Bond Proceeds	4.9	-	-	-	-	-
CIP Fund	( 12.0)	7.0	28.2	18.9	( 9.3)	-49%
Franchise Fees	1.1	0.8	0.7	0.6	( 0.1)	-18%
In Lieu Property Tax Fees	0.1	0.1	-	-	-	-
Indirect/Direct Charges	0.8	0.5	0.5	0.5	-	-
Total Uses	\$23.8	\$39.4	\$59.0	\$50.8	(\$8.2)	-16%
% Change vs. Prior Year	-75%	65%	50%	29%		

Fiscal Year-to-Date: June 2013						
	2010/11	2011/12	2012/13	2012/13	Actual vs. Budget	
	Actual	Actual	Actual	Revised Budget	Favorable / (Unfavorable) Amount	(Unfavorable) Percent
Expenses:						
Personnel Services	\$15.5	\$16.1	\$17.1	\$17.5	\$0.4	3%
Contractual	22.2	25.1	23.1	28.1	5.0	18%
Commodities	22.1	23.4	23.7	24.6	0.9	4%
Capital Outlays	0.2	0.1	0.3	0.2	( 0.2)	nm
Total Operating Expenses	\$59.9	\$64.6	\$64.3	\$70.4	\$6.1	9%
Debt Service & Contracts Payable	29.8	29.1	28.7	28.7	-	-
Transfers Out						
Bond Proceeds	29.1	11.4	-	-	-	-
CIP Fund	11.4	53.1	47.0	37.7	( 9.3)	-25%
Franchise Fees	6.4	6.7	6.7	6.4	( 0.3)	-5%
In Lieu Property Tax Fees	1.7	0.9	-	-	-	-
Indirect/Direct Charges	10.1	6.5	5.5	5.4	( 0.1)	-1%
Total Uses	\$148.6	\$172.4	\$152.2	\$148.7	(\$3.5)	-2%
% Change vs. Prior Year	-30%	16%	-12%	-14%		

**Actual to Revised Budget variance of (\$3.5) million or (2%):**

The favorable variance in Personnel Service is driven by vacant positions while the favorable variance in Contractual is driven by a SROG refund due to a prior year settlement and disbursement of the third of four Arizona Nuclear Power Plant lump sum payments. Additionally, the favorable variance in Commodities is driven by less treatment filter media than forecasted and the unfavorable variance in capital outlays is driven by the unbudgeted purchase of HVAC equipment for an electrical room. The unfavorable variance in Transfers Out - CIP Fund is driven by a contribution of higher than expected revenues to the CIP program. Finally, the unfavorable variance for Franchise Fees is driven by higher than forecasted revenues and the unfavorable variance in Indirect/Direct Charges is due to a reconciliation of these charges over the enterprise funds.

**FY 2012/13 - AVIATION FUND**  
(\$ in millions: Rounding differences may occur)

	Adopted Budget	Revised Budget	Adopted Favorable / Amount	vs. Revised (Unfavorable) Percent
Sources	\$3.1	\$3.1	\$ -	-
Uses	7.6	7.6	-	-
Change in Fund Balance	(\$4.5)	(\$4.5)	\$ -	
Beginning Fund Balance	\$5.8	\$5.9	\$0.1	
Ending Fund Balance	<u>\$1.3</u>	<u>\$1.4</u>	<u>\$0.1</u>	
60 to 90 Day Operating	\$0.6	\$0.6	\$ -	
Land Purchase	-	-	-	
Repair/Replacement Reserve	0.7	0.8	0.1	
Ending Fund Balance	<u>\$1.3</u>	<u>\$1.4</u>	<u>\$0.1</u>	

	Twelve Months: Fiscal Year				
	2010/11 Actual	2011/12 Actual	2012/13 Adopted Budget	2012/13 Revised Budget	2012/13 Approved Adjustments
Revenues:					
Aviation Fees	\$2.8	\$3.2	\$3.0	\$3.0	\$ -
Privilege and Use Tax – Jet Fuel	0.1	0.1	0.1	0.1	-
Interest Earnings	0.1	-	-	-	-
Miscellaneous Revenue	-	-	-	-	-
Total Revenues	<u>\$3.0</u>	<u>\$3.4</u>	<u>\$3.1</u>	<u>\$3.1</u>	<u>\$ -</u>
Transfers In	-	-	-	-	-
Total Sources	<u>\$3.0</u>	<u>\$3.4</u>	<u>\$3.1</u>	<u>\$3.1</u>	<u>\$ -</u>
% Change vs. Prior Year	-3%	14%	-10%	-10%	

	Twelve Months: Fiscal Year				
	2010/11 Actual	2011/12 Actual	2012/13 Adopted Budget	2012/13 Revised Budget	2012/13 Approved Adjustments
Expenses:					
Personnel Services	\$1.0	\$1.0	\$1.1	\$1.1	\$ -
Contractual	0.6	0.7	0.7	0.7	-
Commodities	-	-	0.1	0.1	-
Capital Outlays	-	-	-	-	-
Total Operating Expenses	<u>\$1.7</u>	<u>\$1.8</u>	<u>\$1.9</u>	<u>\$1.9</u>	<u>\$ -</u>
Transfers Out					
CIP Fund	1.6	0.7	5.2	5.2	-
Indirect/Direct Charges	0.7	0.6	0.5	0.5	-
Total Uses	<u>\$3.9</u>	<u>\$3.1</u>	<u>\$7.6</u>	<u>\$7.6</u>	<u>\$ -</u>
% Change vs. Prior Year	65%	-22%	nm	nm	

**June 2013: Current Month and YTD**  
(\$ in millions: Rounding differences may occur)

	June Actual	June Revised Budget	YTD Actual	YTD Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Sources	\$0.4	\$0.2	\$3.8	\$3.1	\$0.7	21%
Uses	0.2	0.2	6.3	7.6	1.3	17%
Change in Fund Balance	\$0.2	\$0.1	(\$2.6)	(\$4.5)	\$1.9	

**One Month: June 2013**

	2010/11 Actual	2011/12 Actual	2012/13 Actual	2012/13 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Revenues:						
Aviation Fees	\$0.2	\$0.3	\$0.4	\$0.2	\$0.2	86%
Privilege and Use Tax – Jet Fuel	-	-	-	-	-	-
Interest Earnings	-	-	-	-	-	-
Miscellaneous Revenue	-	-	-	-	-	-
Total Revenues	\$0.2	\$0.3	\$0.4	\$0.2	\$0.2	87%
Transfers In	-	-	-	-	-	-
Total Sources	\$0.2	\$0.3	\$0.4	\$0.2	\$0.2	87%
% Change vs. Prior Year	0%	77%	52%	-19%		

**Fiscal Year-to-Date: June 2013**

	2010/11 Actual	2011/12 Actual	2012/13 Actual	2012/13 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Revenues:						
Aviation Fees	\$2.8	\$3.2	\$3.4	\$3.0	\$0.4	15%
Privilege and Use Tax – Jet Fuel	0.1	0.1	0.1	0.1	-	-
Interest Earnings	0.1	-	0.1	-	0.1	nm
Miscellaneous Revenue	-	-	0.1	-	0.1	n/a
Total Revenues	\$3.0	\$3.4	\$3.8	\$3.1	\$0.7	21%
Transfers In	-	-	-	-	-	-
Total Sources	\$3.0	\$3.4	\$3.8	\$3.1	\$0.7	21%
% Change vs. Prior Year	-3%	14%	9%	-10%		

**Actual to Revised Budget variance of \$0.7 million or 21%:**

The favorable variance in Aviation Fees is due to higher than expected revenue in the areas of transient parking custom fees and rental charges. Additionally, the annual reconciliation received by the Airport's two Fixed Base Operators yielded higher than expected revenue.

One Month: June 2013						
	2010/11	2011/12	2012/13	2012/13	Actual	vs. Budget
	Actual	Actual	Actual	Revised	Favorable /	(Unfavorable)
				Budget	Amount	Percent
Expenses:						
Personnel Services	\$0.1	\$0.1	\$0.1	\$0.1	\$ -	-
Contractual	0.1	0.1	0.1	-	-	-
Commodities	-	-	-	-	-	-
Capital Outlays	-	-	-	-	-	-
Total Operating Expenses	\$0.2	\$0.2	\$0.2	\$0.1	\$ -	-
Transfers Out						
CIP Fund	-	-	-	-	-	-
Indirect/Direct Charges	0.1	0.1	-	-	-	-
Total Uses	\$0.4	\$0.3	\$0.2	\$0.2	\$ -	-
% Change vs. Prior Year	92%	-18%	-34%	-46%		

Fiscal Year-to-Date: June 2013						
	2010/11	2011/12	2012/13	2012/13	Actual	vs. Budget
	Actual	Actual	Actual	Revised	Favorable /	(Unfavorable)
				Budget	Amount	Percent
Expenses:						
Personnel Services	\$1.0	\$1.0	\$1.0	\$1.1	\$ -	-
Contractual	0.6	0.7	0.7	0.7	-	-
Commodities	-	-	0.1	0.1	-	-
Capital Outlays	-	-	-	-	-	-
Total Operating Expenses	\$1.7	\$1.8	\$1.8	\$1.8	\$0.1	3%
Transfers Out						
CIP Fund	1.6	0.7	4.1	5.2	1.1	21%
Indirect/Direct Charges	0.7	0.6	0.4	0.5	0.1	17%
Total Uses	\$3.9	\$3.1	\$6.3	\$7.6	\$1.3	17%
% Change vs. Prior Year	65%	-22%	nm	nm		

**Actual to Revised Budget variance of \$1.3 million or 17%:**

The favorable variance in CIP Fund and Indirect/Direct Charges Transfers Out are driven by reconciliations of aviation's funding of CIP and indirect/direct charges.



**FY 2012/13 - SOLID WASTE FUND**  
(\$ in millions: Rounding differences may occur)

	Adopted Budget	Revised Budget	Adopted Favorable / Amount	vs. Revised (Unfavorable) Percent
Sources	\$20.3	\$20.3	\$ -	-
Uses	19.1	19.3	( 0.2)	-1%
Change in Fund Balance	\$1.2	\$1.0	(\$0.2)	
Beginning Fund Balance	\$8.8	\$10.5	\$1.7	
Ending Fund Balance	\$10.0	\$11.5	\$1.5	
60 to 90 Day Operating Unreserved Fund Balance	\$4.0 6.0	\$4.0 7.5	\$ - 1.5	
Ending Fund Balance	\$10.0	\$11.5	\$1.5	

Twelve Months: Fiscal Year

	2010/11 Actual	2011/12 Actual	2012/13 Adopted Budget	2012/13 Revised Budget	2012/13 Approved Adjustments
Revenues:					
Solid Waste Charges	\$20.9	\$20.7	\$20.2	\$20.2	\$ -
Interest Earnings	0.1	0.1	-	-	-
Total Revenues	\$21.0	\$20.8	\$20.3	\$20.3	\$ -
Transfers In	-	0.2	-	-	-
Total Sources	\$21.0	\$21.0	\$20.3	\$20.3	\$ -
% Change vs. Prior Year	2%	0%	-3%	-3%	

Twelve Months: Fiscal Year

	2010/11 Actual	2011/12 Actual	2012/13 Adopted Budget	2012/13 Revised Budget	2012/13 Approved Adjustments
Expenses:					
Personnel Services	\$5.9	\$6.6	\$6.5	\$6.6	\$0.1
Contractual	9.7	9.0	10.1	10.1	-
Commodities	0.3	0.4	0.5	0.5	-
Capital Outlays	-	-	-	-	-
Total Operating Expenses	\$15.9	\$16.0	\$17.1	\$17.3	\$0.2
Transfers Out					
CIP Fund	1.8	0.5	0.3	0.3	-
In Lieu Property Tax Fees	-	-	-	-	-
Indirect/Direct Charges	2.9	2.0	1.7	1.7	-
Total Uses	\$20.6	\$18.5	\$19.1	\$19.3	\$0.2
% Change vs. Prior Year	4%	-10%	3%	4%	

**June 2013: Current Month and YTD**  
(\$ in millions: Rounding differences may occur)

	June Actual	June Revised Budget	YTD Actual	YTD Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Sources	\$1.7	\$1.6	\$20.5	\$20.3	\$0.2	1%
Uses	1.8	2.0	19.1	19.3	0.1	1%
Change in Fund Balance	(\$0.1)	(\$0.3)	\$1.3	\$1.0	\$0.3	

**One Month: June 2013**

	2010/11 Actual	2011/12 Actual	2012/13 Actual	2012/13 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Revenues:						
Solid Waste Charges	\$1.9	\$1.9	\$1.7	\$1.6	\$0.1	5%
Interest Earnings	-	-	-	-	-	-
Total Revenues	\$1.9	\$1.9	\$1.7	\$1.6	\$0.1	5%
Transfers In	-	-	-	-	-	-
Total Sources	\$1.9	\$1.9	\$1.7	\$1.6	\$0.1	5%
% Change vs. Prior Year	0%	0%	-8%	-13%		

**Fiscal Year-to-Date: June 2013**

	2010/11 Actual	2011/12 Actual	2012/13 Actual	2012/13 Revised Budget	Actual Favorable / Amount	vs. Budget (Unfavorable) Percent
Revenues:						
Solid Waste Charges	\$20.9	\$20.7	\$20.3	\$20.2	\$0.1	1%
Interest Earnings	0.1	0.1	0.1	-	0.1	nm
Total Revenues	\$21.0	\$20.8	\$20.5	\$20.3	\$0.2	1%
Transfers In	-	0.2	-	-	-	-
Total Sources	\$21.0	\$21.0	\$20.5	\$20.3	\$0.2	1%
% Change vs. Prior Year	2%	0%	-3%	-3%		

**Actual to Revised Budget variance of \$0.2 million or 1%:**

No explanation necessary.

One Month: June 2013						
	2010/11	2011/12	2012/13	2012/13	Actual	vs. Budget
	Actual	Actual	Actual	Revised	Favorable /	(Unfavorable)
				Budget	Amount	Percent
Expenses:						
Personnel Services	\$0.5	\$0.5	\$0.5	\$0.6	\$0.1	19%
Contractual	1.1	1.1	1.1	1.2	0.1	6%
Commodities	-	-	-	-	-	-
Capital Outlays	-	-	-	-	-	-
Total Operating Expenses	\$1.7	\$1.7	\$1.7	\$1.8	\$0.2	10%
Transfers Out						
CIP Fund	0.4	-	-	-	-	-
In Lieu Property Tax Fees	-	-	-	-	-	-
Indirect/Direct Charges	0.2	0.2	0.1	0.1	-	-
Total Uses	\$2.3	\$1.8	\$1.8	\$2.0	\$0.2	9%
% Change vs. Prior Year	87%	-20%	0%	8%		

Fiscal Year-to-Date: June 2013						
	2010/11	2011/12	2012/13	2012/13	Actual	vs. Budget
	Actual	Actual	Actual	Revised	Favorable /	(Unfavorable)
				Budget	Amount	Percent
Expenses:						
Personnel Services	\$5.9	\$6.6	\$6.6	\$6.6	\$0.1	1%
Contractual	9.7	9.0	10.0	10.1	0.2	2%
Commodities	0.3	0.4	0.6	0.5	( 0.1)	-20%
Capital Outlays	-	-	-	-	-	-
Total Operating Expenses	\$15.9	\$16.0	\$17.2	\$17.3	\$0.1	1%
Transfers Out						
CIP Fund	1.8	0.5	0.3	0.3	-	-
In Lieu Property Tax Fees	-	-	-	-	-	-
Indirect/Direct Charges	2.9	2.0	1.7	1.7	-	-
Total Uses	\$20.6	\$18.5	\$19.1	\$19.3	\$0.1	1%
% Change vs. Prior Year	4%	-10%	4%	4%		

**Actual to Revised Budget variance of \$0.1 million or 1%:**

The favorable variance in Contractual service is primarily the result of lower than forecasted landfill charges for disposal of refuse collected. The overall favorable variance is partially offset by the unfavorable variance in Commodities, which is a result of higher than projected expenses for replacement of residential refuse containers.

<b>FY 2012/13 - FLEET FUND</b>				
(\$ in millions: Rounding differences may occur)				
	Adopted Budget	Revised Budget	Adopted Favorable / Amount	vs. Revised (Unfavorable) Percent
Sources	\$18.4	\$18.4	\$ -	-
Uses	19.5	19.5	-	-
Change in Fund Balance	(\$1.0)	(\$1.0)	\$ -	
Beginning Fund Balance	\$7.7	\$9.3	\$1.6	
Ending Fund Balance	<u>\$6.7</u>	<u>\$8.3</u>	<u>\$1.6</u>	
Contingency Reserve	\$0.5	\$0.5	\$ -	
Future Acquisition	4.9	4.9	-	
Unreserved, Undesignated	1.3	2.9	1.6	
Ending Fund Balance	<u>\$6.7</u>	<u>\$8.3</u>	<u>\$1.6</u>	

	Twelve Months: Fiscal Year				
	2010/11 Actual	2011/12 Actual	2012/13 Adopted Budget	2012/13 Revised Budget	2012/13 Approved Adjustments
Revenues:					
Maintenance/Operation Rates	\$11.2	\$11.8	\$12.5	\$12.5	\$ -
Replacement Rates	2.9	3.1	5.7	5.7	-
Interest Earnings	0.1	-	0.1	0.1	-
Other Revenue	0.1	0.6	0.2	0.2	-
Total Revenues	<u>\$14.4</u>	<u>\$15.5</u>	<u>\$18.4</u>	<u>\$18.4</u>	<u>\$ -</u>
Transfers In	-	-	-	-	-
Total Sources	<u>\$14.4</u>	<u>\$15.5</u>	<u>\$18.4</u>	<u>\$18.4</u>	<u>\$ -</u>
% Change vs. Prior Year	4%	8%	19%	19%	

	Twelve Months: Fiscal Year				
	2010/11 Actual	2011/12 Actual	2012/13 Adopted Budget	2012/13 Revised Budget	2012/13 Approved Adjustments
Expenses:					
Personnel Services	\$3.2	\$3.1	\$3.3 *	\$3.3 *	\$ -
Contractual	1.3	1.5	1.5	1.5	-
Commodities	6.4	7.0	8.3	8.2	(0.1)
Capital Outlays	1.6	5.0	5.6	5.7	0.1
Total Operating Expenses	<u>\$12.6</u>	<u>\$16.6</u>	<u>\$18.7</u>	<u>\$18.7</u>	<u>\$ -</u>
Transfers Out					
Transfer Out CIP	-	-	-	-	-
Transfers to Operating Funds	-	1.5	0.8	0.8	-
Total Uses	<u>\$12.6</u>	<u>\$18.0</u>	<u>\$19.5 *</u>	<u>\$19.5 *</u>	<u>\$ -</u>
% Change vs. Prior Year	-8%	43%	8%	8%	

\*Includes budgeted vacancy savings net of leave accrual payouts, 2% pay for performance and compensation adjustments.

**June 2013: Current Month and YTD**  
(\$ in millions: Rounding differences may occur)

	June Actual	June Revised Budget	YTD Actual	YTD Revised Budget	Actual Favorable / (Unfavorable) Amount	vs. Budget (Unfavorable) Percent
Sources	\$1.5	\$1.5	\$18.0	\$18.4	(\$0.5)	-2%
Uses	4.1	2.9	18.1	19.3	1.3	7%
Change in Fund Balance	(\$2.6)	(\$1.3)	(\$0.1)	(\$0.9)	\$0.8	

One Month: June 2013

	2010/11 Actual	2011/12 Actual	2012/13 Actual	2012/13 Revised Budget	Actual Favorable / (Unfavorable) Amount	vs. Budget (Unfavorable) Percent
Revenues:						
Maintenance/Operation Rates	\$0.9	\$1.0	\$1.0	\$1.0	\$ -	-
Replacement Rates	0.2	0.3	0.5	0.5	-	-
Interest Earnings	-	( 0.1)	-	-	-	-
Other Revenue	-	0.3	-	-	-	-
Total Revenues	\$1.2	\$1.5	\$1.5	\$1.5	\$ -	-
Transfers In	-	-	-	-	-	-
Total Sources	\$1.2	\$1.5	\$1.5	\$1.5	\$ -	-
% Change vs. Prior Year	-5%	30%	0%	0%		

Fiscal Year-to-Date: June 2013

	2010/11 Actual	2011/12 Actual	2012/13 Actual	2012/13 Revised Budget	Actual Favorable / (Unfavorable) Amount	vs. Budget (Unfavorable) Percent
Revenues:						
Maintenance/Operation Rates	\$11.2	\$11.8	\$12.0	\$12.5	(\$0.6)	-5%
Replacement Rates	2.9	3.1	5.7	5.7	-	-
Interest Earnings	0.1	-	-	0.1	( 0.1)	nm
Other Revenue	0.1	0.6	0.4	0.2	0.2	84%
Total Revenues	\$14.4	\$15.5	\$18.0	\$18.4	(\$0.5)	-2%
Transfers In	-	-	-	-	-	-
Total Sources	\$14.4	\$15.5	\$18.0	\$18.4	(\$0.5)	-2%
% Change vs. Prior Year	4%	8%	16%	19%		

**Actual to Revised Budget variance of (\$0.5) million or (2%):**

The year-end unfavorable variance in Maintenance/Operation Rates is attributed to fuel cost per gallon being lower than budgeted, and parts usage being down due to replacing more equipment. Positive variance in Other Revenue is reflective of more equipment going to auction; as replacement purchasing increases, there is a favorable result in auction revenue.

## One Month: June 2013

	2010/11	2011/12	2012/13	2012/13	Actual	vs. Budget
	Actual	Actual	Actual	Revised Budget	Favorable / (Unfavorable) Amount	(Unfavorable) Percent
Expenses:						
Personnel Services	\$0.2	\$0.3	\$0.2	\$0.2	\$ -	-
Contractual	0.2	0.2	0.2	0.1	( 0.1)	-58%
Commodities	1.2	1.2	1.9	1.2	( 0.7)	-53%
Capital Outlays	0.4	0.6	1.1	0.5	( 0.5)	nm
Total Operating Expenses	\$2.1	\$2.2	\$3.4	\$2.1	(\$1.3)	-60%
Transfers Out						
Transfer Out CIP	-	-	0.8	-	( 0.8)	n/a
Transfers to Operating Funds	-	-	-	0.8	0.8	100%
Total Uses	\$2.1	\$2.2	\$4.1	\$2.9	(\$1.3)	-44%
% Change vs. Prior Year	11%	7%	84%	28%		

## Fiscal Year-to-Date: June 2013

	2010/11	2011/12	2012/13	2012/13	Actual	vs. Budget
	Actual	Actual	Actual	Revised Budget	Favorable / (Unfavorable) Amount	(Unfavorable) Percent
Expenses:						
Personnel Services	\$3.2	\$3.1	\$3.1	\$3.2	\$0.1	3%
Contractual	1.3	1.5	1.5	1.5	-	-
Commodities	6.4	7.0	7.1	8.2	1.1	14%
Capital Outlays	1.6	5.0	5.6	5.7	-	-
Total Operating Expenses	\$12.6	\$16.6	\$17.3	\$18.6	\$1.3	7%
Transfers Out						
Transfer Out CIP	-	-	0.8	0.8	( 0.8)	-
Transfers to Operating Funds	-	1.5	-	-	-	-
Total Uses	\$12.6	\$18.0	\$18.1	\$19.3	\$1.3	7%
% Change vs. Prior Year	-8%	43%	0%	7%		

**Actual to Revised Budget variance of \$1.3 million or 7%:**

The year-end favorable variance in Commodities is partially the result of diesel fuel's average price per gallon coming in below projected, budgeted cost per gallon. The variance is also attributable to unleaded fuel consumption being below the projected gallons estimated for budgeting. The savings was partially offset by the City's increased usage of alternative fuels such as E85 and Compressed Natural Gas (CNG).

**FY 2012/13 - RISK FUND**  
(\$ in millions: Rounding differences may occur)

	Adopted Budget	Revised Budget	Adopted Favorable / Amount	vs. Revised (Unfavorable) Percent
Sources	\$4.8	\$4.8	\$ -	-
Uses	8.0	8.0	-	-
Change in Fund Balance	(\$3.1)	(\$3.1)	\$ -	
Beginning Fund Balance	\$17.0	\$15.4	(\$1.6)	
Ending Fund Balance	\$13.9	\$12.3	(\$1.6)	
Accruals (short term)	\$3.6	\$3.6	\$ -	
Accruals (long term)	5.6	5.6	-	
Unreserved Fund Balance	4.7	3.1	( 1.6)	
Ending Fund Balance	\$13.9	\$12.3	(\$1.6)	

Twelve Months: Fiscal Year

	2010/11 Actual	2011/12 Actual	2012/13 Adopted Budget	2012/13 Revised Budget	2012/13 Approved Adjustments
Revenues:					
Property, Liability, Work Comp Rates	\$5.1	\$4.1	\$4.0	\$4.0	\$ -
Unemployment Taxes	0.3	0.3	0.2	0.2	-
Interest Earnings	0.2	-	0.1	0.1	-
Property Tax (Tort Claims)	1.7	-	0.2	0.2	-
Insurance/Claims Recoveries	0.3	0.1	0.2	0.2	-
Other/Miscellaneous Revenue	0.1	0.1	0.1	0.1	-
Total Revenues	\$7.7	\$4.6	\$4.8	\$4.8	\$ -
Transfers In	-	-	-	-	-
Total Sources	\$7.7	\$4.6	\$4.8	\$4.8	\$ -
% Change vs. Prior Year		-41%	5%	5%	

Twelve Months: Fiscal Year

	2010/11 Actual	2011/12 Actual	2012/13 Adopted Budget	2012/13 Revised Budget	2012/13 Approved Adjustments
Expenses:					
Personnel Services	\$0.6	\$0.7	\$0.8	\$0.8	\$ -
Contractual	4.6	6.5	7.1	7.1	-
Commodities	0.1	0.1	0.1	0.1	-
Capital Outlays	-	-	-	-	-
Total Operating Expenses	\$5.3	\$7.3	\$8.0	\$8.0	\$ -
Transfers Out					
Transfers Out CIP	-	-	-	-	-
Transfers to Operating Funds	-	1.0	-	-	-
Total Uses	\$5.3	\$8.3	\$8.0	\$8.0	\$ -
% Change vs. Prior Year		57%	-4%	-4%	

**June 2013: Current Month and YTD**  
(\$ in millions: Rounding differences may occur)

	June	June	YTD	YTD	Actual	vs. Budget
	Actual	Revised Budget	Actual	Revised Budget	Favorable / (Unfavorable) Amount	(Unfavorable) Percent
Sources	\$0.4	\$0.4	\$4.8	\$4.8	(\$0.1)	-1%
Uses	2.8	0.5	8.0	8.0	-	-
Change in Fund Balance	(\$2.4)	(\$0.2)	(\$3.2)	(\$3.1)	(\$0.1)	

**One Month: June 2013**

	2010/11	2011/12	2012/13	2012/13	Actual	vs. Budget
	Actual	Actual	Actual	Revised Budget	Favorable / (Unfavorable) Amount	(Unfavorable) Percent
Revenues:						
Property, Liability, Work Comp Rates	\$0.4	\$0.3	\$0.3	\$0.3	\$ -	-
Unemployment Taxes	-	-	-	-	-	-
Interest Earnings	-	(0.1)	-	-	-	-
Property Tax (Tort Claims)	-	-	-	-	-	-
Insurance/Claims Recoveries	-	-	0.1	-	0.1	nm
Other/Miscellaneous Revenue	-	-	-	-	-	-
Total Revenues	\$0.4	\$0.2	\$0.4	\$0.4	\$ -	-
Transfers In	-	-	-	-	-	-
Total Sources	\$0.4	\$0.2	\$0.4	\$0.4	\$ -	-
% Change vs. Prior Year		-49%	92%	71%		

**Fiscal Year-to-Date: June 2013**

	2010/11	2011/12	2012/13	2012/13	Actual	vs. Budget
	Actual	Actual	Actual	Revised Budget	Favorable / (Unfavorable) Amount	(Unfavorable) Percent
Revenues:						
Property, Liability, Work Comp Rates	\$5.1	\$4.1	\$4.0	\$4.0	\$ -	-
Unemployment Taxes	0.3	0.3	0.3	0.2	0.1	41%
Interest Earnings	0.2	-	-	0.1	(0.1)	nm
Property Tax (Tort Claims)	1.7	-	0.2	0.2	-	-
Insurance/Claims Recoveries	0.3	0.1	0.2	0.2	-	-
Other/Miscellaneous Revenue	0.1	0.1	0.1	0.1	-	-
Total Revenues	\$7.7	\$4.6	\$4.8	\$4.8	(\$0.1)	-1%
Transfers In	-	-	-	-	-	-
Total Sources	\$7.7	\$4.6	\$4.8	\$4.8	(\$0.1)	-1%
% Change vs. Prior Year		-41%	4%	5%		

**Actual to Revised Budget variance of (\$0.1) million or (1%):**

No explanation necessary.



## One Month: June 2013

	2010/11	2011/12	2012/13	2012/13	Actual	vs. Budget
	Actual	Actual	Actual	Revised Budget	Favorable / (Unfavorable) Amount	(Unfavorable) Percent
Expenses:						
Personnel Services	\$ -	\$0.1	\$0.1	\$0.1	\$ -	-
Contractual	0.6	1.8	2.7	0.5	( 2.2)	nm
Commodities	-	-	-	-	-	-
Capital Outlays	-	-	-	-	-	-
Total Operating Expenses	\$0.7	\$1.9	\$2.8	\$0.5	(\$2.2)	nm
Transfers Out						
Transfers Out CIP	-	-	-	-	-	-
Transfers to Operating Funds	-	-	-	-	-	-
Total Uses	\$0.7	\$1.9	\$2.8	\$0.5	(\$2.2)	nm
% Change vs. Prior Year		nm	47%	-71%		

## Fiscal Year-to-Date: June 2013

	2010/11	2011/12	2012/13	2012/13	Actual	vs. Budget
	Actual	Actual	Actual	Revised Budget	Favorable / (Unfavorable) Amount	(Unfavorable) Percent
Expenses:						
Personnel Services	\$0.6	\$0.7	\$0.7	\$0.7	\$ -	-
Contractual	4.6	6.5	7.2	7.1	( 0.1)	-1%
Commodities	0.1	0.1	0.1	0.1	-	-
Capital Outlays	-	-	-	-	-	-
Total Operating Expenses	\$5.3	\$7.3	\$8.0	\$8.0	\$ -	-
Transfers Out						
Transfers Out CIP	-	-	-	-	-	-
Transfers to Operating Funds	-	1.0	-	-	-	-
Total Uses	\$5.3	\$8.3	\$8.0	\$8.0	\$ -	-
% Change vs. Prior Year		57%	-4%	-4%		

**Actual to Revised Budget variance of \$0.0 million or 0%:**

No explanation necessary.

**FY 2012/13 - BENEFITS SELF INSURANCE**

(\$ in millions: Rounding differences may occur)

	Adopted Budget	Revised Budget	Adopted Favorable / Amount	vs. Revised (Unfavorable) Percent
Sources	\$28.5	\$28.5	\$ -	-
Uses	28.7	28.7	-	-
Change in Fund Balance	(\$0.1)	(\$0.1)	\$ -	
Beginning Fund Balance	\$5.0	\$5.0	\$ -	
Ending Fund Balance	<u>\$4.8</u>	<u>\$4.9</u>	<u>\$ -</u>	

## Twelve Months: Fiscal Year

	2010/11 Actual	2011/12 Actual	2012/13 Adopted Budget	2012/13 Revised Budget	2012/13 Approved Adjustments
Revenues:					
Medical Premiums - COS	\$17.3	\$15.9	\$17.3	\$17.3	\$ -
Dental Premiums - COS	0.8	0.8	0.8	0.8	-
Medical Premiums - EE	4.8	4.5	5.1	5.1	-
Dental Premiums - EE	0.8	0.8	0.8	0.8	-
Premium Holiday	( 4.0)	-	-	-	-
Medical Premiums - Retiree	-	2.1	4.1	4.1	-
Other Revenue	0.5	0.4	0.4	0.4	-
Total Revenues	\$20.2	\$24.5	\$28.5	\$28.5	\$ -
Transfers In	-	4.0	-	-	-
Total Sources	<u>\$20.2</u>	<u>\$28.5</u>	<u>\$28.5</u>	<u>\$28.5</u>	<u>\$ -</u>
% Change vs. Prior Year	-20%	41%	0%	0%	

## Twelve Months: Fiscal Year

	2010/11 Actual	2011/12 Actual	2012/13 Adopted Budget	2012/13 Revised Budget	2012/13 Approved Adjustments
Expenses:					
Personnel Services - COS	\$ -	\$0.2	\$0.2	\$0.2	\$ -
Contractual - COS	-	0.1	0.1	0.1	-
Medical Claims	20.3	18.9	20.1	20.1	-
Medical Claims - Retirees	-	3.1	3.6	3.6	-
Dental Claims	1.5	1.4	1.5	1.5	-
Provider Admin Fees	1.8	1.7	1.7	1.7	-
Behavioral Health Claims	0.5	0.5	0.6	0.6	-
Stop Loss Insurance	0.4	0.5	0.6	0.6	-
Live Life Well	-	0.4	0.3	0.3	-
Total Operating Expenses	\$24.5	\$26.9	\$28.7	\$28.7	\$ -
Total Uses	<u>\$24.5</u>	<u>\$26.9</u>	<u>\$28.7</u>	<u>\$28.7</u>	<u>\$ -</u>
% Change vs. Prior Year	-7%	10%	7%	7%	

**June 2013: Current Month and YTD**  
(\$ in millions: Rounding differences may occur)

	June	June	YTD	YTD	Actual	vs. Budget
	Actual	Revised Budget	Actual	Revised Budget	Favorable / (Unfavorable) Amount	(Unfavorable) Percent
Sources	\$2.7	\$2.4	\$26.6	\$28.5	(\$1.9)	-7%
Uses	1.8	2.6	25.0	28.7	3.7	13%
Change in Fund Balance	\$0.9	(\$0.2)	\$1.6	(\$0.1)	\$1.7	

**One Month: June 2013**

	2010/11	2011/12	2012/13	2012/13	Actual	vs. Budget
	Actual	Actual	Actual	Revised Budget	Favorable / (Unfavorable) Amount	(Unfavorable) Percent
Revenues:						
Medical Premiums -COS	\$1.4	\$1.3	\$1.5	\$1.4	\$ -	-
Dental Premiums - COS	0.1	0.1	0.1	0.1	-	-
Medical Premiums - EE	0.4	0.4	0.5	0.4	0.1	19%
Dental Premiums - EE	0.1	0.1	0.1	0.1	-	-
Premium Holiday	-	-	-	-	-	-
Medical Premiums - Retiree	-	0.2	0.1	0.3	( 0.2)	-71%
Other Revenue	0.1	-	0.5	0.1	0.4	nm
Total Revenues	\$2.0	\$2.0	\$2.7	\$2.4	\$0.2	10%
Transfers In	-	-	-	-	-	-
Total Sources	\$2.0	\$2.0	\$2.7	\$2.4	\$0.2	10%
% Change vs. Prior Year	-15%	0%	31%	20%		

**Fiscal Year-to-Date: June 2013**

	2010/11	2011/12	2012/13	2012/13	Actual	vs. Budget
	Actual	Actual	Actual	Revised Budget	Favorable / (Unfavorable) Amount	(Unfavorable) Percent
Revenues:						
Medical Premiums -COS	\$17.3	\$15.9	\$17.5	\$17.3	\$0.2	1%
Dental Premiums - COS	0.8	0.8	0.8	0.8	-	-
Medical Premiums - EE	4.8	4.5	5.6	5.1	0.5	10%
Dental Premiums - EE	0.8	0.8	0.8	0.8	-	-
Premium Holiday	( 4.0)	-	-	-	-	-
Medical Premiums - Retiree	-	2.1	0.9	4.1	( 3.2)	-78%
Other Revenue	0.5	0.4	1.0	0.4	0.6	nm
Total Revenues	\$20.2	\$24.5	\$26.6	\$28.5	(\$1.9)	-7%
Transfers In	-	4.0	-	-	-	-
Total Sources	\$20.2	\$28.5	\$26.6	\$28.5	(\$1.9)	-7%
% Change vs. Prior Year	-20%	41%	-7%	0%		

**Actual to Revised Budget variance of (\$1.9) million or (7%):**

The unfavorable variance in Retiree Medical Premiums is the result of retirees electing out of city insurance coverage. The budget assumed no change in participation. This unfavorable variance is offset by favorable variances in active employee premiums, both the city portion as well as the employee portion. These favorable variances are attributed to less open enrollment migration to health plans with lower premiums than budgeted. The favorable variance in Other Revenue is the result of additional stop loss reimbursements received, which helps offset the large claims expenses.

## One Month: June 2013

Expenses:	2010/11	2011/12	2012/13	2012/13	Actual	vs. Budget
	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Revised Budget</u>	<u>Favorable / (Unfavorable) Amount</u>	<u>(Unfavorable) Percent</u>
Personnel Services - COS	(\$0.2)	\$ -	\$ -	\$ -	\$ -	-
Contractual - COS	( 0.1)	-	-	-	-	-
Medical Claims	1.9	1.6	1.5	1.7	0.2	11%
Medical Claims - Retirees	-	0.2	( 0.2)	0.3	0.5	nm
Dental Claims	0.1	0.1	0.2	0.1	( 0.1)	-92%
Provider Admin Fees	0.1	0.1	0.1	0.1	-	-
Behavioral Health Claims	-	-	-	-	-	-
Stop Loss Insurance	-	-	-	-	-	-
Live Life Well	( 0.3)	0.1	-	0.2	0.2	91%
Total Operating Expenses	<u>\$1.6</u>	<u>\$2.4</u>	<u>\$1.8</u>	<u>\$2.6</u>	<u>\$0.8</u>	<u>32%</u>
Total Uses	<u>\$1.6</u>	<u>\$2.4</u>	<u>\$1.8</u>	<u>\$2.6</u>	<u>\$0.8</u>	<u>32%</u>
% Change vs. Prior Year	-61%	48%	-26%	9%		

## Fiscal Year-to-Date: June 2013

Expenses:	2010/11	2011/12	2012/13	2012/13	Actual	vs. Budget
	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Revised Budget</u>	<u>Favorable / (Unfavorable) Amount</u>	<u>(Unfavorable) Percent</u>
Personnel Services - COS	\$ -	\$0.2	\$0.2	\$0.2	\$ -	-
Contractual - COS	-	0.1	0.1	0.1	0.1	52%
Medical Claims	20.3	18.9	19.7	20.1	0.4	2%
Medical Claims - Retirees	-	3.1	0.9	3.6	2.6	74%
Dental Claims	1.5	1.4	1.5	1.5	-	-
Provider Admin Fees	1.8	1.7	1.4	1.7	0.3	17%
Behavioral Health Claims	0.5	0.5	0.5	0.6	0.1	10%
Stop Loss Insurance	0.4	0.5	0.5	0.6	-	-
Live Life Well	-	0.4	0.1	0.3	0.2	64%
Total Operating Expenses	<u>\$24.5</u>	<u>\$26.9</u>	<u>\$25.0</u>	<u>\$28.7</u>	<u>\$3.7</u>	<u>13%</u>
Total Uses	<u>\$24.5</u>	<u>\$26.9</u>	<u>\$25.0</u>	<u>\$28.7</u>	<u>\$3.7</u>	<u>13%</u>
% Change vs. Prior Year	-7%	10%	-7%	7%		

**Actual to Revised Budget variance of \$3.7 million or 13%:**

The favorable variance in Medical Claims - Retirees is the result of a significant number of retirees electing out of city insurance coverage. Overall the costs associated with the City's Healthcare Fund were less than budgeted for covering most major line items.

## WestWorld

## Statement of Operations for June 2013

	Twelve Months: Fiscal Year					
	2008/09 Actual	2009/10 Actual	2010/11 Actual	2011/12 Actual	2012/13 Adopted Budget	2012/13 Revised Budget
<b><u>Operating Revenue</u></b>						
Rental Facilities	\$1,416,016	\$1,353,785	\$1,369,513	\$1,405,932	\$1,564,695	\$1,564,695
RV Rental	302,205	261,768	234,653	230,161	278,000	278,000
Feed/Bedding Sales	474,101	428,955	458,488	474,133	458,000	458,000
Labor Fees	196,994	211,775	219,659	240,871	200,000	200,000
Concession Fees	224,997	235,183	212,521	230,728	175,000	175,000
Parking	59,379	51,572	46,469	44,004	44,000	44,000
Other Income	84,627	145,701	38,603	61,939	39,000	39,000
<b>Operating Revenue</b>	<b>\$2,758,320</b>	<b>\$2,688,739</b>	<b>\$2,579,905</b>	<b>\$2,687,767</b>	<b>\$2,758,695</b>	<b>\$2,758,695</b>
<b><u>Operating Expenses</u></b>						
<b><u>Personnel Services</u></b>						
Wages/Salaries/Benefits	\$1,648,278	\$1,595,620	\$1,601,280	\$1,466,780	\$1,514,227	\$1,528,566
Overtime	6,049	9,289	6,088	17,498	11,023	11,252
<b><u>Contractual Services</u></b>						
Contractual Workers	269,701	44,844	41,979	63,530	45,000	45,000
Telephone	43,451	46,557	34,737	35,063	34,710	34,710
Utilities*	388,158	411,973	350,156	429,769	467,000	467,000
Maintenance & Equipment Rental & Fleet	561,732	235,588	323,010	422,247	536,956	536,956
License and Permits	11,947	45,554	75,941	73,499	105,980	105,980
Property, Liability & Workers' Comp	32,892	35,069	21,232	16,951	18,114	18,114
Other	150,404	206,133	150,279	204,921	231,223	231,223
<b><u>Commodities and Capital Outlays</u></b>						
Agriculture & Horticulture & Other Supply	58,052	82,981	82,299	107,537	96,675	96,675
Maintenance & Repairs Supply, Equipment	59,529	32,132	58,766	66,997	44,035	44,035
Inventory Purchased for Resale	272,218	244,572	225,820	229,795	250,000	250,000
Construction - Other	64,818	74,715	151,425	55,349	95,000	95,000
Other Expenses	40,094	30,194	24,741	33,462	28,305	28,305
<b><u>BOR Admin</u></b>						
BOR Admin/WestWorld	105,312	110,250	115,763	121,551	127,628	127,628
<b><u>Allocated Expenses</u></b>						
Facilities Maintenance	288,658	328,980	328,980	319,572	402,988	402,988
COS Indirect Costs	568,282	451,035	462,276	458,880	241,136	241,136
<b>Operating Expenses</b>	<b>\$4,569,574</b>	<b>\$3,985,487</b>	<b>\$4,054,772</b>	<b>\$4,123,402</b>	<b>\$4,250,000</b>	<b>\$4,264,568</b>
<b>Operating Income</b>	<b>(\$1,811,254)</b>	<b>(\$1,296,748)</b>	<b>(\$1,474,867)</b>	<b>(\$1,435,635)</b>	<b>(\$1,491,305)</b>	<b>(\$1,505,873)</b>
<b><u>Debt Service (Less contributions)</u></b>						
Debt Service - (80 acres)	\$2,426,200	\$2,415,125	\$2,403,700	\$2,392,450	2,382,000	2,382,000
Bed Tax Contributions - (80 acres)	( 600,000)	( 600,000)	( 600,000)	( 600,000)	(600,000)	(600,000)
Debt Service - (52 & 17 acres)	1,402,123	1,402,633	1,402,123	2,352,373	2,363,879	2,363,879
Debt Service - TNEC	-	-	-	-	2,150,451	2,150,451
Bed Tax Contributions - TNEC	-	-	-	-	(900,000)	(900,000)
Event Producer Contributions - TNEC	-	-	-	-	-	-
<b>Net Debt Service</b>	<b>\$3,228,323</b>	<b>\$3,217,758</b>	<b>\$3,205,823</b>	<b>\$4,144,823</b>	<b>\$5,396,330</b>	<b>\$5,396,330</b>
<b>Operating Income After Debt Service</b>	<b>(\$5,039,577)</b>	<b>(\$4,514,506)</b>	<b>(\$4,680,690)</b>	<b>(\$5,580,458)</b>	<b>(\$6,887,635)</b>	<b>(\$6,902,203)</b>

\* Not all utilities are budgeted by facility; therefore, this budget is an estimate based on prior year actuals.

Statement of Operations for June 2013 12 Months YTD

	FY 2008/09 YTD Actual	FY 2009/10 YTD Actual	FY 2010/11 YTD Actual	FY 2011/12 YTD Actual	FY 2012/13 YTD Actual	FY 2012/13 Approved YTD Budget	Actual vs. Budget Favorable / (Unfavorable) Amount	Percent
<b>Operating Revenue</b>								
Rental Facilities	\$1,416,016	\$1,353,785	\$1,369,513	\$1,405,932	\$1,617,444	\$1,564,695	\$52,749	3%
RV Rental	302,205	261,768	234,653	230,161	257,509	278,000	( 20,491)	-7%
Feed/Bedding Sales	474,101	428,955	458,488	474,133	499,264	458,000	41,264	9%
Labor Fees	196,994	211,775	219,659	240,871	233,486	200,000	33,486	17%
Concession Fees	224,997	235,183	212,521	230,728	223,836	175,000	48,836	28%
Parking	59,379	51,572	46,469	44,004	48,834	44,000	4,834	11%
Other Income	84,627	145,701	38,603	61,939	105,121	39,000	66,121	nm
<b>Operating Revenue</b>	<b>\$2,758,320</b>	<b>\$2,688,739</b>	<b>\$2,579,905</b>	<b>\$2,687,767</b>	<b>\$2,985,494</b>	<b>\$2,758,695</b>	<b>\$226,799</b>	<b>8%</b>
<b>Operating Expenses</b>								
<b>Personnel Services</b>								
Wages/Salaries/Benefits	\$1,648,278	\$1,595,620	\$1,601,280	\$1,466,780	\$1,527,275	\$1,528,566	\$1,291	0%
Overtime	6,049	9,289	6,088	17,498	28,259	11,252	( 17,007)	nm
<b>Contractual Services</b>								
Contractual Workers	269,701	44,844	41,979	63,530	74,914	45,000	( 29,914)	-66%
Telephone	43,451	46,557	34,737	35,063	25,637	34,710	9,073	26%
Utilities	388,158	411,973	350,156	429,769	558,010	501,565	( 56,444)	-11%
Maintenance & Equipment Rental & Fleet	561,732	235,588	323,010	422,247	591,505	536,956	( 54,549)	-10%
License and Permits	11,947	45,554	75,941	73,499	124,251	105,980	( 18,271)	-17%
Property, Liability & Workers' Comp	32,892	35,069	21,232	16,951	18,114	18,114	-	-
Other	150,404	206,133	150,279	204,921	223,654	231,223	7,569	3%
<b>Commodities and Capital Outlays</b>								
Agriculture & Horticulture & Other Supply	58,052	82,981	82,299	107,537	125,040	96,675	( 28,365)	-29%
Maintenance & Repairs Supply, Equipment	59,529	32,132	58,766	66,997	68,781	44,035	( 24,746)	-56%
Inventory Purchased for Resale	272,218	244,572	225,820	229,795	258,927	250,000	( 8,927)	-4%
Construction - Other	64,818	74,715	151,425	55,349	94,323	95,000	677	1%
Other Expenses	40,094	30,194	24,741	33,462	39,526	28,305	( 11,221)	-40%
<b>BOR Admin</b>								
BOR Admin/WestWorld	105,312	110,250	115,763	121,551	127,628	127,628	0	0%
<b>Allocated Expenses</b>								
Facilities Maintenance	288,658	328,980	328,980	319,572	402,988	402,988	-	-
COS Indirect Costs	568,282	451,035	462,276	458,880	241,136	241,136	-	-
<b>Operating Expenses</b>	<b>\$4,569,574</b>	<b>\$3,985,487</b>	<b>\$4,054,772</b>	<b>\$4,123,402</b>	<b>\$4,529,966</b>	<b>\$4,299,133</b>	<b>(\$230,833)</b>	<b>-5%</b>
<b>Operating Income</b>	<b>(\$1,811,254)</b>	<b>(\$1,296,748)</b>	<b>(\$1,474,867)</b>	<b>(\$1,435,635)</b>	<b>(\$1,544,472)</b>	<b>(\$1,540,438)</b>	<b>(\$4,034)</b>	<b>0%</b>
<b>Debt Service (Less contributions)</b>								
Debt Service - (80 acres)	\$2,426,200	\$2,415,125	\$2,403,700	\$2,392,450	\$2,381,200	\$2,382,000	\$800	0%
Bed Tax Contributions - (80 acres)	( 600,000)	( 600,000)	( 600,000)	( 600,000)	( 600,000)	(600,000)	-	0%
Debt Service - (52 & 17 acres)	1,402,123	1,402,633	1,402,123	2,352,373	2,364,123	2,363,879	( 244)	0%
Debt Service - TNEC	-	-	-	-	588,503	2,150,451	1,561,948	73%
Bed Tax Contributions - TNEC	-	-	-	-	( 588,503)	(900,000)	(311,497)	35%
Event Producer Contributions - TNEC	-	-	-	-	-	-	-	-
<b>Net Debt Service</b>	<b>\$3,228,323</b>	<b>\$3,217,758</b>	<b>\$3,205,823</b>	<b>\$4,144,823</b>	<b>\$4,145,323</b>	<b>\$5,396,330</b>	<b>\$1,251,007</b>	<b>23%</b>
<b>Operating Income After Debt Service</b>	<b>(\$5,039,577)</b>	<b>(\$4,514,506)</b>	<b>(\$4,680,690)</b>	<b>(\$5,580,458)</b>	<b>(\$5,689,796)</b>	<b>(\$6,936,768)</b>	<b>(\$1,246,973)</b>	<b>-18%</b>

## City of Scottsdale

## The Giants Spring Training Baseball Stadium

## Statement of Operations for June 2013

	Twelve Months: Fiscal Year					
	2008/09 Actual	2009/10 Actual	2010/11 Actual	2011/12 Actual	2012/13 Adopted Budget	2012/13 Revised Budget
<b>Operating Revenue</b>						
Stadium Usage Fees - Stadium Ops	\$110,166	\$101,427	\$96,729	\$100,629	\$90,000	\$90,000
Stadium Usage Fees - Pro Baseball	300,596	320,946	343,918	361,432	340,000	340,000
Stadium - Land & Building Rent	23,357	23,366	17,052	34,365	-	-
Stadium Concessions	-	-	29,940	24,325	30,000	30,000
<b>Operating Revenue</b>	<b>\$434,118</b>	<b>\$445,739</b>	<b>\$487,639</b>	<b>\$520,750</b>	<b>\$460,000</b>	<b>\$460,000</b>
<b>Operating Expenses</b>						
<b>Personnel Services</b>						
Wages/Salaries/Benefits	\$768,839	\$652,022	\$672,760	\$763,450	\$708,933	\$690,321
Overtime	52,043	36,433	47,400	68,893	30,775	31,403
<b>Contractual Services</b>						
Custodian & Maintenance Services	118,008	112,262	119,513	126,809	178,392	168,392
Utilities*	274,831	296,818	234,586	318,512	328,067	328,067
Equip Maintenance, Rental & Fleet Charges	255,311	243,018	228,835	224,885	253,425	258,425
Property, Liability & Worker's Comp	13,392	17,935	12,314	10,776	11,129	11,129
Other Expenses	45,534	36,910	34,902	31,638	55,802	55,802
<b>Commodities</b>						
Agriculture & Horticulture Supply	91,753	92,252	132,759	152,329	112,362	117,362
Maintenance Materials & Equipment	71,883	55,617	60,482	108,094	59,425	59,425
Other Expenses	15,805	4,358	3,558	2,696	2,438	2,438
<b>Allocated Expenses</b>						
Facilities Maintenance	344,568	344,568	344,568	353,558	353,558	353,558
COS Indirect Costs	272,272	312,905	275,751	193,062	112,776	112,776
<b>Capital Outlay</b>						
Transfers Out to CIP per Contract S14.3 (\$0.40/ticket)	-	-	-	250,000	-	-
<b>Operating Expenses</b>	<b>\$2,324,239</b>	<b>\$2,205,098</b>	<b>\$2,167,427</b>	<b>\$2,604,701</b>	<b>\$2,207,082</b>	<b>\$2,189,082</b>
<b>Operating Income</b>	<b>(\$1,890,121)</b>	<b>(\$1,759,359)</b>	<b>(\$1,679,788)</b>	<b>(\$2,083,951)</b>	<b>(\$1,747,082)</b>	<b>(\$1,729,082)</b>
<b>Debt Service (Less Contributions)</b>						
Debt Service	\$296,144	\$618,644	\$341,144	\$1,109,143	\$865,144	\$865,144
MCSD/STA payments	(963,499)	(92,885)	(10,551)	(708,254)	(678,167)	(678,167)
Ticket Surcharge (\$1) for debt	(165,282)	(145,378)	(150,618)	(158,555)	(145,000)	(145,000)
<b>Net Debt Service</b>	<b>(\$832,637)</b>	<b>\$380,381</b>	<b>\$179,975</b>	<b>\$242,333</b>	<b>\$41,977</b>	<b>\$41,977</b>
<b>Operating Income After Debt Service</b>	<b>(\$1,057,484)</b>	<b>(\$2,139,740)</b>	<b>(\$1,859,763)</b>	<b>(\$2,326,284)</b>	<b>(\$1,789,059)</b>	<b>(\$1,771,059)</b>

\* Utilities are not budgeted by facility; therefore, this budget is an estimate based on prior year actuals.

**Performance Measures:**

<b>FTEs</b>	11.9	12.4	13.4	13.4	13.4
# of Games	21	15	16	16	18
Attendees	177,995	155,819	160,574	158,555	145,000

City of Scottsdale  
The Giants Spring Training Baseball Stadium  
Statement of Operations for June 2013 12 Months YTD

Statement of Operations - Stadium

	FY 2008/09 YTD Actual	FY 2009/10 YTD Actual	FY 2010/11 YTD Actual	FY 2011/12 YTD Actual	FY 2012/13 YTD Actual	FY 2012/13 Approved YTD Budget	Actual vs. Budget Favorable / (Unfavorable) Amount	(Unfavorable) Percent
<b>Operating Revenue</b>								
Stadium Usage Fees - Stadium Ops	\$110,166	\$101,427	\$96,729	\$100,629	\$179,189	\$90,000	\$89,189	99%
Stadium Usage Fees - Pro Baseball	300,596	320,946	343,918	361,432	392,709	340,000	52,709	16%
Stadium - Land & Building Rent	23,357	23,366	17,052	34,365	27,366	-	27,366	n/a
Stadium Concessions	-	-	29,940	24,325	30,864	30,000	864	3%
<b>Operating Revenue</b>	<b>\$434,118</b>	<b>\$445,739</b>	<b>\$487,639</b>	<b>\$520,750</b>	<b>\$630,129</b>	<b>\$460,000</b>	<b>\$170,129</b>	<b>37%</b>
<b>Operating Expenses</b>								
<b>Personnel Services</b>								
Wages/Salaries/Benefits	\$768,839	\$652,022	\$672,760	\$763,450	\$769,787	\$690,321	(\$79,466)	-12%
Overtime	52,043	36,433	47,400	68,893	63,243	31,403	(31,840)	nm
<b>Contractual Services</b>								
Custodian & Maintenance Services	118,008	112,262	119,513	126,809	127,511	168,392	40,881	24%
Utilities*	274,831	296,818	234,586	318,512	297,483	297,483	-	-
Equip Maintenance, Rental & Fleet Charges	255,311	243,018	228,835	224,885	270,065	258,425	(11,640)	-5%
Property, Liability & Worker's Comp	13,392	17,935	12,314	10,776	11,129	11,129	-	-
Other Expenses	45,534	36,910	34,902	31,638	49,919	55,802	5,883	11%
<b>Commodities</b>								
Agriculture & Horticulture Supply	91,753	92,252	132,759	152,329	162,519	117,362	(45,157)	-38%
Maintenance Materials & Equipment	71,883	55,617	60,482	108,094	65,306	59,425	(5,881)	-10%
Other Expenses	15,805	4,358	3,558	2,696	4,994	2,438	(2,556)	nm
<b>Allocated Expenses</b>								
Facilities Maintenance	344,568	344,568	344,568	353,558	353,558	353,558	-	-
COS Indirect Costs	272,272	312,905	275,751	193,062	112,776	112,776	-	-
<b>Capital Outlay</b>								
Transfers Out to CIP per Contract S14.3 (\$0.40/ticket)	-	-	-	250,000	63,422	-	(63,422)	n/a
<b>Operating Expenses</b>	<b>\$2,324,239</b>	<b>\$2,205,098</b>	<b>\$2,167,427</b>	<b>\$2,604,701</b>	<b>\$2,351,712</b>	<b>\$2,158,514</b>	<b>(\$193,199)</b>	<b>-9%</b>
<b>Operating Income</b>	<b>(\$1,890,121)</b>	<b>(\$1,759,359)</b>	<b>(\$1,679,788)</b>	<b>(\$2,083,951)</b>	<b>(\$1,721,584)</b>	<b>(\$1,698,514)</b>	<b>(\$23,070)</b>	<b>-1%</b>
<b>Debt Service (Less Contributions)</b>								
Debt Service	\$296,144	\$618,644	\$341,144	\$1,109,143	\$864,144	\$865,144	\$1,000	0%
MCSD/STA payments	(963,499)	(92,885)	(10,551)	(708,254)	(1,762,943)	(678,167)	(1,084,776)	160%
Ticket Surcharge (\$1) for debt	(165,282)	(145,378)	(150,618)	(158,555)	(160,206)	(145,000)	(15,206)	10%
<b>Net Debt Service</b>	<b>(\$832,637)</b>	<b>\$380,381</b>	<b>\$179,975</b>	<b>\$242,333</b>	<b>(\$1,059,005)</b>	<b>\$41,977</b>	<b>(\$1,098,982)</b>	<b>2,623%</b>
<b>Operating Income After Debt Service</b>	<b>(\$1,057,484)</b>	<b>(\$2,139,740)</b>	<b>(\$1,859,763)</b>	<b>(\$2,326,284)</b>	<b>(\$662,578)</b>	<b>(\$1,740,491)</b>	<b>(\$1,122,052)</b>	<b>62%</b>

**Performance Measures:**

<b>FTEs</b>	11.9	12.4	13.4	13.4	13.4
# of Games	21	15	16	16	18
Attendees	177,995	155,819	160,574	158,555	145,000





## Privilege (Sales) & Use Tax Collections For June 2013

(For Business Activity in June 2013)

Appendix 1 contains information regarding the “actual” revenue collections from the 1.0 percent Privilege and Use Tax reflected in the General Fund, 0.2 percent dedicated Transportation Privilege Tax, 0.2 percent dedicated Preserve Privilege and Use Taxes, 0.15 percent additional dedicated Preserve Privilege and Use Taxes, and 0.1 percent dedicated Public Safety Privilege and Use Taxes, including adjustments for related license revenues, late collections and audits. While the report includes the actual year-to-date tax collections for the funds previously noted, only the General Fund portion (1.0 percent) of the tax is unrestricted and available for general government purposes.

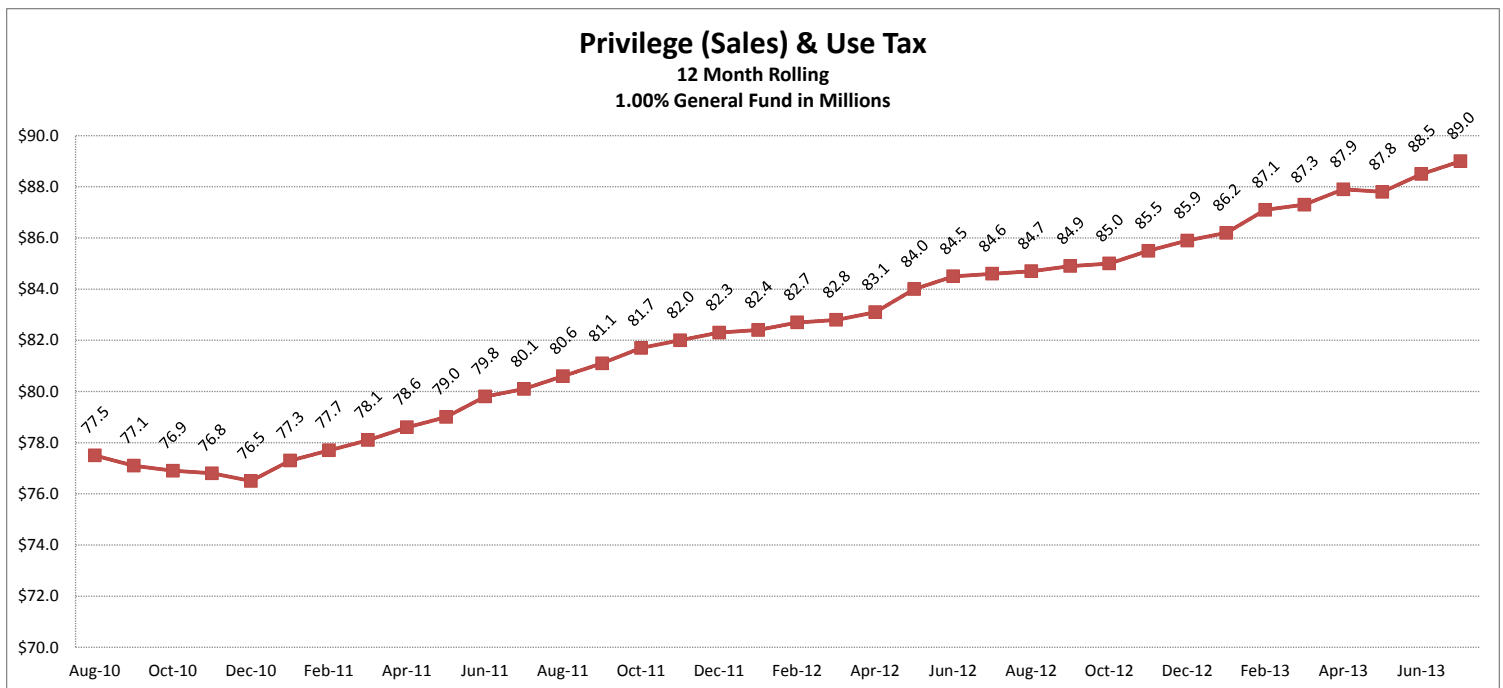
The report shows a fiscal year Privilege and Use Tax (1.0 percent General Purpose) collections increase of 5 percent compared to the Budget, and a decrease of less than 1 percent compared to the same period a year ago.

### Privilege (Sales) & Use Tax by Category and Fund

	Fiscal Year: Twelve Months				
	2010/11 Actual	2011/12 Actual	2012/13 Adopted Budget	2012/13 Revised Budget	2012/13 Approved Adjustments
<b>1.00% General Purpose</b>					
Rentals	\$11.6	\$11.8	\$11.8	\$11.8	\$0.0
Misc. Retail Stores	13.0	14.1	15.4	15.4	0.0
Major Dept. Stores	8.9	9.1	9.6	9.6	0.0
Automotive	8.9	9.8	10.5	10.5	0.0
Food Stores	6.1	6.4	6.4	6.4	0.0
Construction	7.4	8.1	9.7	9.7	0.0
Dining/ Entertainment	7.3	7.7	8.3	8.3	0.0
Other Taxable Activity	5.7	5.9	6.1	6.1	0.0
Hotel/Motel	4.1	4.3	4.4	4.4	0.0
Utilities	4.4	4.4	4.3	4.3	0.0
License fees, Penalty & Interest	2.1	2.1	2.3	2.3	0.0
Subtotal	79.6	83.7	88.7	88.7	
Adjustments	0.5	1.0			
Subtotal after Adjustments	<u>\$80.1</u>	<u>\$84.6</u>	<u>\$88.7</u>	<u>\$88.7</u>	<u>\$0.0</u>
0.10% Public Safety	\$7.8	\$8.2	\$8.6	\$8.6	\$0.0
0.20% Transportation	15.0	16.0	16.8	16.8	0.0
0.20% McDowell Preserve 1995	15.5	16.5	17.3	17.3	0.0
0.15% McDowell Preserve 2004	11.7	12.3	12.9	12.9	0.0
Total	<u>\$130.1</u>	<u>\$137.7</u>	<u>\$144.3</u>	<u>\$144.3</u>	<u>\$0.0</u>
% Change vs. Prior Year		6%	5%	5%	

Rounding differences may occur.

Fiscal Year-to-Date: June 2013						
	2010/11 Actual	2011/12 Actual	2012/13 Actual	2012/13 Budget	Actual vs. Budget	
					Favorable/(Unfavorable) Amount	Percent
<b>1.00% General Purpose</b>						
Rentals	\$11.6	\$11.8	\$12.4	\$11.8	\$0.5	5%
Misc. Retail Stores	13.0	14.1	14.4	15.4	(1.0)	-6%
Major Dept. Stores	8.9	9.1	9.2	9.6	(0.5)	-5%
Automotive	8.9	9.8	11.0	10.5	0.6	6%
Food Stores	6.1	6.4	6.5	6.4	0.1	1%
Construction	7.4	8.1	8.8	9.7	(0.9)	-9%
Dining/ Entertainment	7.3	7.7	8.1	8.3	(0.2)	-3%
Other Taxable Activity	5.7	5.9	7.1	6.1	1.0	17%
Hotel/Motel	4.1	4.3	4.5	4.4	0.2	4%
Utilities	4.4	4.4	4.4	4.3	0.1	3%
License fees, Penalty & Interest	2.1	2.1	2.1	2.3	(0.2)	-8%
Subtotal	79.6	83.7	88.5	88.7	(0.2)	0%
Adjustments	0.5	1.0	0.5		0.5	
Subtotal after Adjustments	\$80.1	\$84.6	\$89.0	\$88.7	\$0.3	0%
0.10% Public Safety	\$7.8	\$8.2	\$8.7	\$8.6	\$0.1	1%
0.20% Transportation	15.0	16.0	16.9	16.8	0.1	0%
0.20% McDowell Preserve 1995	15.5	16.5	17.4	17.3	0.1	0%
0.15% McDowell Preserve 2004	11.7	12.3	13.0	12.9	0.1	1%
Total	\$130.1	\$137.7	\$144.9	\$144.3	\$0.6	0%
% Change vs. Prior Year		6%	5%	5%		



**Rental Sales Taxes**

The rental category includes rentals of commercial and residential real property and personal property rentals, (such as rentals of formal wear, DVD's, home health equipment, recreational goods, electronics, appliances, etc.)

**Actual to Revised Budget variance of \$0.5 million or 5%:** Normal business fluctuations.

**Miscellaneous Retail Stores Sales Taxes**

This category includes small clothing stores, art galleries, luggage stores, home furnishing stores, jewelry stores, drug stores, hobby stores, household appliance stores, sporting goods stores, florists, computer stores, hardware stores, and pet supply stores.

**Actual to Revised Budget variance of (\$1.0) million or (6%):** This is due in part to the All-Star game that was played in Phoenix last year and a decrease in spending.

**Major Department Stores Sales Taxes**

This category includes large department stores, warehouse clubs, supercenters, and discount department stores.

**Actual to Revised Budget variance of (\$0.5) million or (5%):** This is due in part to the All-Star game that was played in Phoenix last year and two stores closing.

**Automotive Sales Taxes**

The automotive category includes automobile dealers, motorcycle dealers, automotive repair shops, tire shops, car washes, and car leasing companies.

**Actual to Revised Budget variance of \$0.6 million or 6%:** This is due to continued increased sales of new and used motor vehicles.

**Food Stores Sales Taxes**

This category includes grocery stores, candy stores, meat markets and convenience stores.

**Actual to Revised Budget variance of \$0.1 million or 1%:** Normal business fluctuations.

**Construction Sales Taxes**

The construction tax is collected on all construction activity; commercial and residential; new and re-model. It also includes landscaping, painting, flooring installation, siding, roofing, concrete, plumbing, heating, electrical, framing, drywall, infrastructure, masonry, finish carpentry, etc.

**Actual to Revised Budget variance of (\$0.9) million or (9%):** The tax on construction is coming in lower than anticipated. The amount of tax per \$1 of building permit valuation has been lower than the amount used in the budget calculation. Additionally, one of the projects under construction is a condo project where the tax will be paid when the condos are sold instead of as the buildings are built.

**Dining/Entertainment Sales Taxes**

The restaurant category includes restaurants, bars, cafeterias, mobile food vendors, and caterers.

**Actual to Revised Budget variance of (\$0.2) million or (3%):** No specific identifiable reason for the variance.

**Other Taxable Activity Sales Taxes**

This category includes movie theatres, golf courses, gyms, bowling centers, amusement arcades, interior designers, publishers, banks, doctors, lawyers, accountants, beauty salons, barber shops, personal goods repair shops, photographers, advertising, wholesalers, and manufacturers.

**Actual to Revised Budget variance of \$1.0 million or 17%:** This is due in part to increases in taxable sales from computer hardware/software wholesalers.

**Hotel/Motel Sales Taxes**

This category includes lodging space rental on a short-term basis and other activities provided at the hotel/motel.

**Actual to Revised Budget variance of \$0.2 million or 4%:** Additional meeting space was added to one of the resorts resulting in increased revenue.

**Utilities Sales Taxes**

This category includes businesses that provide telecommunication (landlines and cellular), electricity, gas, or water services.

**Actual to Revised Budget variance of \$0.1 million or 3%:** Normal business fluctuations.

**License Fees, Penalty & Interest**

This category consists of application and license fees for Transaction Privilege (sales) tax licenses, interest, and penalties.

**Actual to Revised Budget variance of (\$0.2) million or (8%):** This is due to a decrease in the amount collected in penalties and interest.

**Adjustments**

The adjustments consist of large audit payments received in the rental, construction, automotive and other categories. The adjustments also include some large refunds in the other taxable activity and rental categories.

## Glossary

To ensure legal compliance and financial management for the various restricted revenues and program expenditures, the city's accounting and budget structure is segregated into various funds. This approach is unique to the government sector. Fund accounting segregates functions and activities into separate self-balancing funds that are created and maintained for specific purposes.

A **fund** is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The city, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

The General Fund is the city's chief operating fund and is used to account for all financial resources, except those that are legally required to be accounted for in another fund.

### GENERAL FUND SOURCES

**Sales Tax** - Scottsdale's total city sales tax rate is 1.65 percent. Of that amount, 0.55 percent is dedicated to the specific purposes related to transportation and preservation (which are accounted for in Special Revenue Funds) and 0.10 percent is dedicated to public safety (accounted for in the General Fund). The remaining 1.0 percent of the sales tax is also accounted for in the General Fund and is available to fund basic municipal services such as police, fire, libraries, and parks. Sales tax receipts received in the current month are based on prior month activity. This general-purpose sales tax is the city's single largest revenue source. The sales tax category results can be found in Appendix 1.

**State Shared Revenues** - These revenues are derived from state shared sales taxes, income taxes (revenue sharing), and vehicle license taxes (auto lieu). On a per capita basis, state sales taxes generated in Scottsdale tend to be higher than most other cities/towns due to higher wealth, consumer spending habits, and larger amounts of visitor/tourist spending. As directed by statute, the State distributes the shared portion of State sales taxes back to local governments based on population, not by the amount of sales taxes collected within the local jurisdiction.

**Charges for Services/Other** - Charges for Services include numerous revenues such as building permits, recreation fees, fire department fees, WestWorld fees, interest income, and property rentals. Also included are cost allocations from the General Fund to the enterprise funds.

**Property Taxes** - Property taxes are comprised only of the "Primary" property taxes levied on the assessed value of all property within the city to help pay for basic operations of the City. Secondary property taxes are not included in the General Fund as they must be used solely for General Obligation bond debt service payments. Increases in revenue from year to year reflect new property additions to the tax roll and Council actions to increase total revenue as legally allowed.

**Franchise Fees and In-Lieu Taxes** - This category represents revenues from utility and cable providers for their permitted use of the city's Rights-of-Way.

**Bed Taxes** - A transient lodging tax (bed tax) is applied to lodging room charges for stays of 29 days or less in hotels or short-term rentals. Effective July 1, 2010, the bed tax rate was increased from 3 percent to 5 percent, half of which must be spent on destination marketing and half of which remains in the General Fund to be used for Capital, Events Development, Administration and other. A new fund was established for Tourism Development after the adoption of the FY 2012/13 budget to account for this revenue.

**Transfers In** - Transfers in reflects funds received from the Enterprise Funds (In-Lieu Franchise Fees and In-Lieu Property Tax) and Special Programs (30 Day Tow).

### GENERAL FUND USES

**Personnel Services** include the salaries and wages (pay for time worked, overtime premium, vacation, and sick leave) plus the city's contribution for fringe benefits such as retirement, social security, health, and workers' compensation insurance. It is reduced by vacancy savings, but increased for medical and vacation leave accrual payouts that are made at the time of separation from the city.

**Contractual Services** category includes expenditures for services performed by firms, individuals, or other city divisions.

**Commodities** includes supplies, repair and replacement parts, small tools, and maintenance and repairs.

## Glossary

**Capital outlays** include the purchase of land, the purchase or construction of buildings, structures, and facilities, plus machinery and equipment. It includes expenditures that result in the acquisition or addition of a fixed asset or increase the capacity, efficiency, span of life, or economy of operating an existing fixed asset. For an item to qualify as capital outlay the expenditure must meet all of the following requirements: (1) have an estimated useful life of more than two years; (2) have a unit cost of \$10,000 or more; and (3) be betterment or improvement.

**Debt Service & Contracts Payable** is primarily debt payments related to Municipal Property Corporation (MPC) bonds where the city's excise taxes are pledged to meet debt service. It also includes contractual obligations related to development agreements (funded by sales tax rebates) which vary based on the actual sales tax collections.

**Transfers-Out** represents the authorized transfer of cash to other funds, divisions, departments and/or capital projects.

## OTHER FUNDS

**Transportation Fund** is considered a Special Revenue Fund, which is used to account for the proceeds of specific revenue sources that are legally restricted to expenditures for specified purposes. The Transportation Fund receives and expends the city's allocation of the Arizona Highway User Revenue Tax (HURF) as well as other transportation related revenues. The amount of HURF available to each city is allocated based on population. These monies must be used for street construction, reconstruction, maintenance, or transit. The State of Arizona requires the city to establish and maintain an accounting for Highway User Revenue Funds. The fund also accounts for the 1989 voter approved Transportation Privilege (Sales) Tax of 0.20 percent which is dedicated to funding transportation improvements and operations. Fifty percent of the Transportation Sales Tax is transferred to the Capital Improvement Fund for transportation related capital improvement projects.

**Tourism Development Fund** is a Special Revenue Fund to account for the sources and uses related to tourism. Revenues consist of transient lodging tax (bed tax), lease rental earnings from the Fairmont-Princess Hotel and hospitality trolley sponsorships. Bed tax is the largest portion of this fund and is derived from lodging room charges for stays of 29 days or less in hotels or short-term rentals.

**Enterprise Funds** are used to account for operations, which are financed and operated similarly to private businesses, where the intent is that the service is self-sufficient, with all costs including debt service supported predominantly by user charges. The city maintains three Enterprise Funds to account for Water & Water Reclamation, Aviation, and Solid Waste activities.

### Water & Water Reclamation Funds

This fund accounts for the transactions related to the city's water and water reclamation business activities, including operating revenue, expenditures and debt service payments.

- Water Service Rates are monthly water billings which consist of a base charge according to meter size and a variable charge for the amount of water consumed.
- Water Reclamation Service Rates are monthly charges based on the volume and strength of the sewage discharge.
- Non-Potable Water Rates includes the sale of surface water, reverse osmosis (RO) and effluent treated to irrigation standards. These different water types are delivered to 23 Reclaimed Water Distribution System (RWDS) golf courses, 3 Irrigation Water Distribution System (IWDS) golf courses, the Gainey Ranch Golf Club, the WestWorld golf course and the Inlet/Silverado golf course.
- Miscellaneous Revenue includes rental income, miscellaneous reimbursements and other minor fees.

### Aviation Fund

This fund accounts for the transactions related to the city's aviation business activity at the Scottsdale Airport.

- Aviation Rates are charges for a variety of services provided to airport customers including Landing Fees, Airport/Airpark Fuel Fees, Transient Parking Fees, Fixed Tenant Rents, Percentage Fees for Aeronautical Business Permits (ABPs), Custom Fees and miscellaneous other charges.
- Privilege and Use Tax-Jet Fuel are charges earned from jet fuel sales by Fixed Based Operators (FBOs) in accordance with the Scottsdale Revised Code, Article IV, Section 422.

## Glossary

### **Solid Waste Fund**

This fund accounts for the transactions related to the city's solid waste and recycling business activities.

- Solid Waste Rates include residential charges which are a flat fee per month and commercial charges which are based on the size of the container and the number of pickups per month. Additionally Solid Waste Rates include roll-off charges, uncontained service charges, recycling program charges, and household hazardous waste collection charges.

**Internal Service Funds** are used to account for the financing, on a cost-reimbursement basis, of commodities or services provided by one program for the benefit of other programs within the city. The report includes three Internal Service Funds to account for Fleet, Risk, and Benefits activities.

### **Fleet Fund**

This fund is used to account for the expenditures associated with purchasing and maintaining the city's vehicles. Replacement and operation of vehicles are charged to the city departments as internal operating costs to each program based on the quantity and type of vehicle used. The department charges become revenue to the Fleet Fund.

### **Risk Fund**

This fund is used to account for the city's self-insurance, safety and risk management functions. Revenue to this fund is derived from internal charges to division programs and is captured as internal rates. Payments for unemployment, workers' compensation, and property and liability claims are made from this fund

### **Benefits Self Insurance Fund**

This fund is used to account for the city's self-insured medical and dental benefits. Revenue to this fund is derived from premiums collected through charges to division programs, which consists of both city and employee components. Revenue is also collected through premium charges to retirees as well as pharmacy rebates and stop loss insurance recoveries. This fund provides payment of actual healthcare expenses (medical, prescription and dental claims) as well as claims administration and other benefit plan expenses.